

Thurs., June 8
12:00 noon

June 7, 1995

04

MEMORANDUM

TO: SENATOR DOLE
FROM: Randy Scheunemann/Ron Marks
SUBJECT: U.S. Cuba Business Council Luncheon Meeting

You have been asked to speak at the U.S. Cuba Business Council luncheon at 12 noon, Thursday, June 8th. The luncheon is being held in Room 385, Russell Senate Building. Your informal remarks will be approximately five minutes in length. Some 40 businessmen, some of them Cuban American (see the attached list), will be present.

The lunch will be a formal, sit-down and you will be provided a podium from which to speak.

I AM PLEASED TO SEE THIS GROUP GET TOGETHER. YOU KNOW A LOT OF BUSINESSMEN LATELY ARE TALKING ABOUT EASING THE EMBARGO ON CASTRO'S CUBA. TO ME, THAT'S LIKE THROWING A LIFE PRESERVER TO A DROWNING DICTATORSHIP. ALREADY, THE CLINTON ADMINISTRATION HAS HANDED FIDEL CASTRO A MAJOR PROPAGANDA VICTORY BY REVERSING THREE DECADES OF U.S. POLICY AND FORCIBLY RETURNING REFUGEES TO CASTRO'S CUBA. WE DID NOT SEND GERMANS BACK OVER THE BERLIN WALL. WE DID NOT SEND SOVIET JEWS BACK TO RUSSIA. AND I BELIEVE WE SHOULD NOT SEND REFUGEES BACK TO A COUNTRY WITH THE WORST HUMAN RIGHTS RECORD IN OUR HEMISPHERE.

IT'S A LITTLE HARD TO UNDERSTAND THE RUSH TO PROVIDE FIDEL CASTRO WITH MUCH NEEDED HARD CURRENCY. EASING THE EMBARGO WILL NOT PROVIDE ANY INCENTIVES FOR REFORM -- IT WILL REWARD CASTRO'S REFUSAL TO REFORM. THE PRESENCE OF WESTERN EUROPEANS AND CANADIANS HAS NOT LED TO ANY REAL CHANGE IN CUBA'S DICTATORSHIP. SOME SAY THE EMBARGO IS A "RELIC OF THE COLD WAR." IN MY VIEW, THE REAL RELIC OF THE COLD WAR IS THE CONTINUATION OF COMMUNISM ONLY 90 MILES FROM U.S. SOIL.

I KNOW YOU ARE INTERESTED IN THE HELMS-DOLE BILL AND ITS PROSPECTS. THERE HAS BEEN MUCH CONTROVERSY AND ATTENTION ABOUT VARIOUS PROVISIONS -- PROPERTY RIGHTS, IMPACT ON TRADE, POLICY TOWARD A POST-CASTRO GOVERNMENT. CHAIRMAN HELMS IS REVIEWING THE LEGISLATION IN ANTICIPATION OF FLOOR ACTION THIS SUMMER. THE SENATE FINANCE COMMITTEE HAS SOME CONCERNS OVER THE BILL'S IMPACT ON TRADE, BUT I BELIEVE WE CAN WORK OUT THE DIFFERENCES. IN MY VIEW, WE WILL HAVE THE VOTES TO TIGHTEN THE EMBARGO ON CASTRO'S CUBA AND HASTEN THE DAY THAT CUBA IS FREE.

I APPLAUD YOU FOR YOUR SUPPORT FOR THE ISOLATION OF CASTRO'S CUBA, AND FOR YOUR CREATIVE EFFORTS TO PLAN NOW FOR THE ECONOMIC RECOVERY OF POST-CASTRO CUBA. IT WILL NOT BE EASY TO UNDO THIRTY FIVE YEARS OF SOCIALIST MISMANAGEMENT, BUT I AM CONFIDENT THE STRENGTH OF THE CUBAN PEOPLE WILL MAKE IT HAPPEN ONCE CASTRO IS GONE. YOUR EFFORTS WILL BE INDISPENSABLE IN ACHIEVING THAT GOAL.

Official Representatives of the U.S.-Cuba Business Council

- 1) Enrique F. Senior
Managing Director
Allen & Company Inc.
711 Fifth Ave.
New York, NY 10022
- 2) Ernest E. Stempel
Vice Chairman
American International Group
70 Pine Street, 17th Floor
New York, NY 10270
- 3) Michael Musa
Ameritech of Indiana
220 N. Meridian St.
Room 1860
Indianapolis, IN 46204
- 4) Roger Chesley
Vice President and General Counsel
Amstar
555 Long Wharf Drive, Suite 12
New Haven, CT 06511
- 5) Stephen K. Lambricht
Vice President and Group Executive
Anheuser-Busch International
One Busch Place
St. Louis, MO 63118-1852
- 6) Manuel Cutillas
Chairman
Bacardi Limited
2333 Ponce de Leon Blvd.
Suite 650
Miami, FL 33134
- 7) Sergio Leiseca
Partner
Baker & McKenzie
701 Brickell Avenue
Suite 1600
Miami, FL 33131
- 8) Douglas Freeman
Barnett Bank
50 N. Laura St.
41st Floor
Jacksonville, FL 32202-3638
- 9) Tony White
Executive Vice President
Baxter International Inc.
One Baxter Parkway
Deerfield, IL 60015
- 10) Eduardo Crews
President Consumer Latin America
Bristol-Myers Squibb, Co.
345 Park Avenue
New York, NY 10154
- 11) William M. Street
Vice Chairman
Brown-Forman Beverages Worldwide
850 Dixie Hwy.
Louisville, KY 40210
- 12) Joseph W. Hagin II
Vice President-Corporate Affairs
Chiquita Brands International, Inc.
250 E. Fifth St. 29th Floor
Cincinnati, OH 45202
- 13) Lino J. Piedra
Director of Int'l & Financial Affairs
Chrysler Corporation
1100 Connecticut Avenue N.W.
Suite 900
Washington, D.C. 20036
- 14) Janmarie Prutting
Vice President, Int'l Gov't Affairs
Coca-Cola Company
800 Connecticut Ave. N.W.
Suite 711
Washington, D.C. 20006

15) Emilio Alvarez-Recio
Vice President, Global Advertising
Colgate Palmolive
300 Park Ave.
New York, N.Y. 10022-3050

16) Mr. James Lafond
Managing Partner
Coopers and Lybrand
1800 M St. N.W.
Washington, D.C. 20036

17) Salvador Diaz-Verson Jr.
President/ Chairman
Diaz-Verson Capital Investments Inc.
1200 Brookstone Centre Parkway
Suite 105
Columbus, GA 31904

18) Mr. Oscar Novo
President, Dow Latin America
Dow Quimica S.A.
Rua Alexandre Dumas, 1671
04717-903 Sao Paulo, SP Brazil

19) Roberto Suarez
President
El Nuevo Herald
The Miami Herald Publishing Company
One Herald Plaza
, Miami FL 33132

20) Eric Williams
Sales Managing Director
Federal Express Inc.
8240 NW 52nd Terrace
Suite 300
Miami, FL 33166

21) Carlos A. Migoya
President
First Union Bank
200 S. Biscayne Blvd., 15th Floor
Miami, FL 33131

22) Van Boyette

Vice President
Flo-Sun
555 13th St. NW
Suite 305 E
Washington, DC 20004

23) Armando Olivera
Vice President Power Delivery
Florida Power & Light Co.
P.O. Box 029100
Miami, FL 33102

24) Mr. Burke Riley
International Associate
Ford Motor Company
1350 I St. N.W.
Suite 1000
Washington, D.C. 20005

25) Robert Freer
Partner
Freer & McGarry
Suite 600
1000 Thomas Jefferson St., N.W.
Washington, DC 20007

26) Shirely Zebroski
Senior Washington Representative
General Motors
1660 L St. N.W., Suite 401
Washington, D.C. 20036 20036

27) Joseph Unanue
Goya Foods, Inc.
100 Seaview Dr.
Secaucus, NJ 07094

28) Francisco Blanco
Director
IBEX Group
2333 Ponce de Leon Blvd.
Suite 650
Coral Gables, FL 33134-5418

29) Stephen Armellini
President

J.A. Flower Service, Inc.
2003 N.W. 70th Avenue
Miami, FL 33122

30) Pedro Burelli
Vice President
J.P. Morgan & Co.
60 Wall Street
New York, NY 10260

31) Ignacio Sanchez
Associate
Kelley, Drye & Warren
201 S. Biscayne Blvd.
Miami, FL 33131

32) Mr. Gene Miranda
Kelly Tractor Co.
8255 NW 58th St.
Miami, FL 33166-3493

33) Mr. Thomas L. Young
Executive V.P., Administration
Owens-Illinois, Inc.
One SeaGate, 27-06G
Toledo, OH 43666

34) Nestor Carbonell
Senior Vice President
PepsiCo International
One Pepsi Way
Somers, NY 10589-2202

35) Mr. Jorge A. Gross
Partner
Price Waterhouse
First Union Financial Center
Suite 3000
Miami, FL 33131-2330

36) Eugene M. Desvernine
Executive Vice President
Reynolds International Inc.
P.O. Box 27002
Richmond, VA 23261

37) Mr. John W. Rich, Jr.
President
Ri-Corp. Development, Inc.
P.O. Box 191
Frackville, PA 17931

38) Adrian Cruz
Director and Vice President
SmithKline-Beecham
Healthcare International, L.A. / Caribbean
Autopista Mexico-Queretaro 3069 C
San Andres Atenco, 54020 Tlalnepantla
Mexico

39) Maria V. Maurrasse
Legal Representative
Texaco Corp.
150 Alhambra Circle
Coral Gables, FL 33134

40) Carlos Saladrigas
CEO
The Vincam Group, Inc.
2850 Douglas Road
Coral Gables, FL 33134

SPEAK

Thurs, June 8

SR-385

9:00 - 11:00 a.m.

or

11:30 - 2:00



U.S. - Cuba Business Council

12:00 NOON
BRIEF REMARKS

- 7. U.S. Cuba Business Council. [Thursday, June 8, 9:00 - 11:00 am or 11:30 - 2:00, SR-385]
 - 579-95 • group of 40 senior Cuban business executives from around the country
 - would like 5 minute remarks and Q&A

Recommendation: Yes.

On behalf of the Board of Directors of the US-Cuba Business Council [USCBC] I would like to invite you to participate in one of two scheduled meetings with USCBC members on Thursday, June 8 from 9:00 to 11:00 a.m. or a luncheon meeting from 11:30 a.m. to 2:00 p.m. [both meetings will be held in Russell Senate Building, Room 385].

The purpose of the breakfast and luncheon meetings with leaders of the 104th Congress is to address trends in U.S.-Cuba relations and the concerns of the corporate community. We expect approximately 35-40 senior corporate executives to attend the meeting. Attached please find a list of USCBC corporate representatives.

We would invite you to provide a brief [5 minute] statement and to exchange views with Council members on US-Cuba policy and political and economic trends on the island. We would be delighted to meet with you again to discuss this crucial period of transition regarding US-Cuba policy issues. Given your leadership role in shaping US-Cuba policy, this event would be incomplete without your participation.

Thank you for your interest in USCBC activities. If you have any questions, or to make arrangements for your participation, please have your staff contact me or the Council's Executive Director Tom Cox at 202-293-4995. I look forward to seeing you on June 8.

Sincerely yours,

Otto J. Reich
President

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