

The National Leadership Coalition for Health Care Reform

January 17, 1995 -- Attendance List

Richard Koven
Amalgamated Life Insurance

Jackie Noyes
American Academy of Family Physicians

John Rother
American Association of Retired Persons

Mel Bass
American Automobile Manufacturers' Association

Elizabeth Prewitt
American College of Physicians

John Abraham
American Federation of Teachers, AFL-CIO

Peter Hernandez
American Iron & Steel Institute

Terri Gafney
Sue Whitaker
American Nurses' Association, Inc.

Francis Mallon
Pam Phillips
American Physical Therapy Association

Heather Stroup
American Psychological Association

Ben Boylston
Bethlehem Steel Corporation

Bill Cox
Catholic Health Association

Wally Maher
Chrysler Corporation

Joseph Bilich
Drummond Company Inc.

Bill Little
Ford Motor Company

Dale Dunlop
International Brotherhood of Electrical Workers

Douglas Brook
LTV Steel Company

Ruth Watson Lubic
Maternity Center Association

Tom Morin
Maytag Corporation

Marion McCartney
The National Association of Childbearing Centers

Rev. Dr. Gordon Sommers
National Council of Churches of Christ in the U.S.A.

Peggy Connerton
Service Employees International Union, AFL-CIO

Phil Schneider
Small Business Coalition for Health Care Reform

Barbara Decker
Southern California Edison Company

Carolyn McCandless
Time Warner Inc.

Patricia King
United States Catholic Conference

Jack Sheehan
United Steelworkers of America

Gene Clayton
Robert Johnson
Westinghouse Electric Corporation

MEMBERS OF THE NATIONAL LEADERSHIP COALITION FOR
HEALTH CARE REFORM

Acme Steel Company
Amalgamated Clothing & Textile Workers Union, AFL-CIO
American Academy of Family Physicians
American Academy of Pediatrics
American Association of Retired Persons
American Automobile Manufacturers' Association
American College of Physicians
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American Physical Therapy Association
American Psychological Association
American Subacute Care Association
Association of Academic Health Centers
Association of Minority Health Professional Schools
B. C. Enterprises
Bannon Research
Bethlehem Steel Corporation
Blue Diamond Growers
Brown & Cole Stores
Burlington Coat Factory
Ceridian Corporation
Christian Children's Fund
Chrysler Corporation
Cold Finished Steel Bar Institute
CoreStates Financial Corp.
Del Monte Foods
Designworks Inc.
Drummond Company Inc.
Families USA Foundation
Filter Materials
First Interstate Bancorp
Ford Motor Company
GEC-Marconi Electronic Systems Corporation
General Motors Corporation
Giant Food Inc.
The Great Atlantic & Pacific Tea Company, Inc.
Gross Electric Inc.
The Heights Group
H. J. Heinz Co.
Inland Steel Company
International Brotherhood of Electrical Workers
International Multifoods
International Union of Bricklayers and Allied Craftsmen
James River Corporation
Johnstown Corporation
Keebler Company
Keller Glass Company
Lincoln Telephone & Telegraph Co.
LTV Steel Company
Lukens Inc.
Mankoff, Inc.
Maternity Center Association
Maytag Corporation

MEDNET

National Association of Childbearing Centers
National Association of State Boards of Education
National Council of Churches of Christ in the U.S.A.
National Education Association
National Psychotherapy Alliance
National Steel Corporation
Navistar International Transportation Corporation, Inc.
Norwest Corporation
Olympia West Plaza, Inc.
PAR Associates
Pella Corporation
Preferred Benefits
R. R. Donnelley & Sons Co.
Ralphs Grocery Company
Regis Corporation
Rohm & Haas Company
Safeway Inc.
Sara Lee Corporation
Scott Paper Co.
Service Employees International Union, AFL-CIO
Sokolov Strategic Alliance
Southern California Edison Company
Strategic Marketing Information, Inc.
Texas Heart Institute
Time Warner Inc.
United Air Lines, Inc.
United Food and Commercial Workers International Union, AFL-CIO
United Paperworkers International Union, AFL-CIO
United States Catholic Conference
United Steelworkers of America, AFL-CIO
U.S. Bancorp
The Vons Companies, Inc.
Westinghouse Electric Corporation
Wheat, First Securities, Inc.
Wheeling-Pittsburgh Steel Corp.
The Whitman Group
Wisconsin Public Service Corporation
Xerox Corporation

December 2, 1994

January 11, 1995

TO: Senator Dole
FROM: Vicki *Vicki*
RE: Remarks

W/Jan 12

09

You have been asked by Bob Ray to deliver brief remarks (10 minutes) to members of the Iowa Blue Cross/Blue Shield National Leadership Coalition. About 40 members will be in attendance. This is a non-partisan group.

They would like to hear your thoughts on health care for 1995, how you see the Senate proceeding and how the Senate will interact with the House as well as with the Administration. Last year, the coalition did not support the details of the Clinton bill, but did support the principles that the President outlined. They would be in favor of an incremental health bill this year, as long as it was paid for. They, of course, have concerns that Congress will pass measures dealing with pre-existing conditions, portability, etc., but not outline a way to pay for these.

They do not expect you to have all the answers this early in the process, but would like some assurance from you that as you proceed you will invite them to participate and call on their expertise.

Senators Kassebaum and Packwood have also been invited to speak with the group.

I wanted to run these talking points by you to see if they are consistent with what you are thinking for this year. Also, attached is a list of members of the National Leadership Coalition for Health Care Reform.

SENT BY:

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BlueCross BlueShield
of Iowa

636 Grand Avenue
Des Moines, Iowa 50309-2565
515/245-4545

Robert D. Ray
President and Chief Executive Officer

Julio, Jan 17

SD-G11

January 4, 1995

*anytime between 10:00 am
2:30 pm*

The Honorable Robert Dole
United States Senate
141 Hart Office Building
Washington D.C. 20510

Dear Senator:

Congratulations on your new role -- what an exciting time for
Republicans and, more importantly, the entire country.

This is just a note to thank you for making the arrangements for our
National Leadership Coalition on Health Care Reform to meet in the Dirksen
Office Building on January 17.

As you know, the NLCHC is the nation's largest and most broadly
representative group working for comprehensive health system reform
through a public/private partnership. We are a rigorously non-partisan
group. Our honorary co-chairman are Presidents Carter and Ford. The
organizations in our Coalition include nearly 100 of the nation's major
companies, unions, consumer groups, and associations of health care
providers. Together, they represent or employ about 100 million Americans.

With the changes that have been taking place during and since the
election, it would be especially meaningful if you could appear for a few
moments before the Coalition and share your point of view on what we might
anticipate during this next session of Congress. You've always been so good
to accommodate our Coalition and we do not want to abuse your generosity,
but it would be very helpful to us to hear your perspective. I hope you can
find the time to visit with us.

Our meeting will be held in the Dirksen Office Building, Room #DG11.
If you have any time in your schedule between 10:00 a.m. and 2:30 p.m., we
would be honored to have you join us.

If you have any questions regarding this request, please contact me.

Warmest personal regards.

Sincerely,

RD
Robert D. Ray

*Sh-U,
Tulley
P*

listed 1.15

- 40 people - around a table
- really listening to people
- non-partisan
- tried to work w/ Clinton
- believed in principles
- opposed any group that supported the Clinton plan
- who's going to pay for these newly insured people
- how are things functioning in the Senate
- how will the Senate interact with the House? with the Admin?
- Kassebaum?
- Packwood?

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CoreStates Financial Corp.
Del Monte Foods
Designworks Inc.
Drummond Company Inc.
Families USA Foundation
Filter Materials
First Interstate Bancorp
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Rohm & Haas Company
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Westinghouse Electric Corporation
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Wheeling-Pittsburgh Steel Corp.
The Whitman Group
Wisconsin Public Service Corporation
Xerox Corporation

December 27, 1994

**SENATOR DOLE
TALKING POINTS FOR
BLUE CROSS/BLUE SHIELD OF IOWA
NATIONAL LEADERSHIP COALITION
ON HEALTH CARE
JANUARY 17, 1995**

- ◆ **COMING FROM KANSAS, I KNOW
THAT MIDWESTERNERS ARE
DETERMINED, HARD-WORKING
PEOPLE. BUT, YOUR WILLINGNESS
TO COME TO WASHINGTON TO
DISCUSS HEALTH CARE AFTER LAST
YEAR'S DEBATE, MAY BE A SIGN OF**

**SUPER HUMAN STRENGTH. NO
DOUBT ABOUT IT -- THE HEALTH
CARE DEBATE OF 1994 WAS NOT
MEANT FOR THE FEINT-HEARTED.**

◆ **AND, WE IN CONGRESS HAVEN'T
GIVEN UP ON THIS ISSUE EITHER. I
DON'T HAVE TO TELL YOU THAT
MANY BREATHED A SIGH OF RELIEF
WHEN HEALTH CARE WAS OFFICIALLY**

DECLARED DEAD FOR LAST YEAR.

- ◆ **BUT, THAT IN NO WAY, MEANS THAT
REFORM OF OUR HEALTH CARE
SYSTEM IS A HOPELESS ENDEAVOR,
OR THAT THE PROBLEMS THAT SOME
AMERICANS FACE HAVE SOMEHOW
VANISHED.**

◆ **PRESIDENT CLINTON, IN SEPT. OF
1993 UNVEILED HIS SIX PRINCIPLES
FOR HEALTH CARE REFORM:**

SECURITY

SIMPLICITY

SAVINGS

CHOICE

QUALITY

RESPONSIBILITY

- ◆ **I CAN SAY WITH ABSOLUTE CERTAINTY THAT IN THE YEAR THAT FOLLOWED, FEW REPUBLICANS, DEMOCRATS, PROVIDERS, OR CONSUMERS DISAGREED WITH ANY OF THESE PRINCIPLES.**

- ◆ **BUT, AS THE SAYING GOES, "THE DEVIL WAS IN THE DETAILS". WHAT FOLLOWED WAS AN UNPRECEDENTED**

**DEBATE THAT MANAGED TO ENGAGE
EVEN THOSE WHO SAID THEY HAD
NO INTEREST IN POLITICS.**

**◆ THAT'S BECAUSE WASHINGTON HAD
REALLY HIT A NERVE THIS TIME.
AND, THAT'S SAYING A LOT.
BECAUSE I THINK WE GET ON
PEOPLE'S NERVES ALL THE TIME
AROUND HERE. BUT, WITH HEALTH**

**CARE, JUST ABOUT EVERYONE
WEIGHED IN WITH AN OPINION. AND,
AS MONTH AFTER MONTH PASSED,
PUBLIC OPINION WAS LOUD AND
CLEAR: DON'T MESS UP THE BEST
HEALTH CARE SYSTEM IN THE
WORLD.**

**◆ AND, THAT IS THE TRUE SUCCESS
STORY OF 1994 -- BECAUSE I CAN**

**STAND HERE TODAY AND SAY WITH
PRIDE AND CERTAINTY -- THE U.S.
HAS THE FINEST HEALTH CARE
SYSTEM IN THE WORLD. ANY
HEALTH CARE LEGISLATION THAT IS
INTRODUCED BY THIS SENATOR WILL
MAINTAIN THIS AS THE HIGHEST
PRIORITY. DON'T FIX WHAT'S NOT
BROKEN.**

◆ **SO, WITH THAT IN MIND, I WILL
WORK WITH MY COLLEAGUES -- I
HOPE ON BOTH SIDES OF THE AISLE -
- TO CRAFT A STREAMLINED HEALTH
CARE BILL THAT IS TRULY TARGETED
AT THE PROBLEMS THAT WERE
CLEARLY IDENTIFIED LAST YEAR.**

◆ **THAT MEANS THAT A BILL WHICH
ADDRESSES MANY OF THE ISSUES,**

**SUCH AS PRE-EXISTING CONDITIONS,
PORTABILITY, AND AFFORDABILITY
OF INSURANCE WILL BE LOOKED AT
FIRST. THESE MEASURES WILL NOT
ONLY HELP PEOPLE WHO ARE HAVING
A HARD TIME OBTAINING
INSURANCE, THEY WILL ALSO HELP
SECURE THE INSURANCE THAT
PEOPLE ALREADY HAVE.**

◆ **WHILE IT IS TRUE THAT 85% OF THE
AMERICAN POPULATION HAS
INSURANCE, MANY ARE FACED WITH
JOB LOCK OR OTHER PROBLEMS
BECAUSE OF FEAR OF LOSING THAT
INSURANCE. I WOULD LIKE TO FIX
THAT PROBLEM AS WELL AS HELP
INDIVIDUALS AND SMALL BUSINESS
MEN AND WOMEN TO OBTAIN
INSURANCE.**

◆ **BUT, AS YOU KNOW, EVEN THESE
MEASURES ARE NOT SIMPLE.
BRINGING NEW PEOPLE INTO THE
INSURANCE POOL MEANS SOMEONE
HAS TO PAY FOR THEM. AND THAT
COULD BE EXPENSIVE, PARTICULARLY
FOR THOSE WITH PRE-EXISTING
CONDITIONS. SO, WE HAVE OUR
WORK CUT OUT FOR US.**

◆ **AND ONE THING YOU CAN BE SURE
OF -- WE WILL NOT CRAFT THIS
LEGISLATION IN AN ISOLATION
BOOTH -- OR A WAR ROOM. I PLAN
TO CONDUCT FIELD HEARINGS,
CONSULT WITH EXPERTS LIKE
YOURSELVES, AND TO LISTEN TO
WHAT THE PUBLIC HAS TO SAY.**

◆ **WE ALSO WON'T BREAK THE BANK
WITH THIS BILL. WERE THERE
BENEFITS IN THE CLINTON BILL THAT
WOULD HAVE BEEN NICE TO HAVE?
NO DOUBT ABOUT IT. THE ISSUE IS
WHETHER WE CAN AFFORD THEM.
WE CAN'T.**

◆ **SO, WITH THESE PRIORITIES IN MIND
-- AND WITH THE INVALUABLE**

**EXPERTISE THAT YOU FOLKS I HOPE
WILL PASS ALONG -- I TRULY BELIEVE
WE CAN HAVE A HEALTH CARE BILL
THIS YEAR THAT IS MUCH MORE
RATIONAL AND ONE THAT WILL HAVE
THE SUPPORT OF THE AMERICAN
PUBLIC.**