The National Leadership Coalition for Health Care Reform

January 17, 1995 -- Attendance List

Richard Koven Amalgamated Life Insurance

Jackie Noyes American Academy of Family Physicians

John Rother American Association of Retired Persons

Mel Bass American Automobile Manufacturers' Association

Elizabeth Prewitt American College of Physicians

John Abraham American Federation of Teachers, AFL-CIO

Peter Hernandez American Iron & Steel Institute

Terri Gafney Sue Whitaker American Nurses' Association, Inc.

Francis Mallon Pam Phillips American Physical Therapy Association

Heather Stroup American Psychological Association

Ben Boylston Bethlehem Steel Corporation

Bill Cox Catholic Health Association

Wally Maher Chrysler Corporation

Joseph Bilich Drummond Company Inc. Bill Little Ford Motor Company

Dale Dunlop Internationl Brotherhood of Electrical Workers

Douglas Brook LTV Steel Company .

Ruth Watson Lubic Maternity Center Association

Tom Morin Maytag Corporation

Marion McCartney
The National Association of Childbearing Centers

Rev. Dr. Gordon Sommers
National Council of Churches of Christ in the U.S.A.

Peggy Connerton Service Employees International Union, AFL-CIO

Phil Schneider Small Business Coalition for Health Care Reform

Barbara Decker Southern California Edison Company

Carolyn McCandless Time Warner Inc.

Patricia King United States Catholic Conference

Jack Sheehan United Steelworkers of America

Gene Clayton Robert Johnson Westinghouse Electric Corporation

MEMBERS OF THE NATIONAL LEADERSHIP COALITION FOR HEALTH CARE REFORM

Acme Steel Company

Amalgamated Clothing & Textile Workers Union, AFL-CIO

American Academy of Family Physicians

American Academy of Pediatrics

American Association of Retired Persons

American Automobile Manufacturers' Association

American College of Physicians

American Federation of Teachers, AFL-CIO

American Iron & Steel Institute

American Nurses Association, Inc.

American Physical Therapy Association

American Psychological Association

American Subacute Care Association

Association of Academic Health Centers

Association of Minority Health Professional Schools

B. C. Enterprises

Bannon Research

Bethlehem Steel Corporation

Blue Diamond Growers

Brown & Cole Stores

Burlington Coat Factory

Ceridian Corporation

Christian Children's Fund

Chrysler Corporation

Cold Finished Steel Bar Institute

CoreStates Financial Corp.

Del Monte Foods

Designworks Inc.

Drummond Company Inc.

Families USA Foundation

Filter Materials

First Interstate Bancorp

Ford Motor Company

GEC-Marconi Electronic Systems Corporation

General Motors Corporation

Giant Food Inc.

The Great Atlantic & Pacific Tea Company, Inc.

Gross Electric Inc.

The Heights Group

H. J. Heinz Co.

Inland Steel Company

International Brotherhood of Electrical Workers

International Multifoods

International Union of Bricklayers and Allied Craftsmen

James River Corporation

Johnstown Corporation

Keebler Company

Keller Glass Company

Lincoln Telephone & Telegraph Co.

LTV Steel Company

Lukens Inc.

Mankoff, Inc.

Maternity Center Association

Maytag Corporation

This document is from the collections at the Dole Archives, University of Kansas http://dolearchives.ku.edu MEDNET

National Association of Childbearing Centers National Association of State Boards of Education National Council of Churches of Christ in the U.S.A.

> National Education Association National Psychotherapy Alliance National Steel Corporation

Navistar International Transportation Corporation, Inc.

Norwest Corporation Olympia West Plaza, Inc. PAR Associates

Pella Corporation Preferred Benefits

R. R. Donnelley & Sons Co.

Ralphs Grocery Company

Regis Corporation

Rohm & Haas Company Safeway Inc.

Sara Lee Corporation Scott Paper Co.

Service Employees International Union, AFL-CIO

Sokolov Strategic Alliance

Southern California Edison Company Strategic Marketing Information, Inc.

Texas Hearf Institute Time Warner Inc. United Air Lines, Inc.

United Food and Commercial Workers International Union, AFL-CIO
United Paperworkers International Union, AFL-CIO

United States Catholic Conference

United Steelworkers of America, AFL-CIO

U.S. Bancorp

The Vons Companies, Inc.
Westinghouse Electric Corporation

Wheat, First Securities, Inc. Wheeling-Pittsburgh Steel Corp.

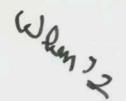
The Whitman Group

Wisconsin Public Service Corporation Xerox Corporation January 11, 1995

TO: Senator Dole

FROM: Vicki view

RE: Remarks



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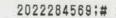
You have been asked by Bob Ray to deliver brief remarks (10 minutes) to members of the Iowa Blue Cross/Blue Shield National Leadership Coalition. About 40 members will be in attendance. This is a non-partisan group.

They would like to hear your thoughts on health care for 1995, how you see the Senate proceeding and how the Senate will interact with the House as well as with the Administration. Last year, the coalition did not support the details of the Clinton bill, but did support the principles that the President outlined. They would be in favor of an incremental health bill this year, as long as it was paid for. They, of course, have concerns that Congress will pass measures dealing with pre-existing conditions, portability, etc., but not outline a way to pay for these.

They do not expect you to have all the answers this early in the process, but would like some assurance from you that as you proceed you will invite them to participate and call on their expertise.

Senators Kassebaum and Packwood have also been invited to speak with the group.

I wanted to run these talking points by you to see if they are consistent with what you are thinking for this year. Also, attached is a list of members of the National Leadership Coalition for Health Care Reform.





636 Grand Avenue Des Moines, Iowa 50509-2565 515/245-4545 Robert D. Ray
President and Chief Executive Officer

SD-GII

January 4, 1995

anytime be

10:00 am

2:30 pm

The Honorable Robert Dole United States Senate 141 Hart Office Building Washington D.C. 20510

Dear Senator:

Congratulations on your new role -- what an exciting time for Republicans and, more importantly, the entire country.

This is just a note to thank you for making the arrangements for our National Leadership Coalition on Health Care Reform to meet in the Dirksen Office Building on January 17.

As you know, the NLCHC is the nation's largest and most broadly representative group working for comprehensive health system reform through a public/private partnership. We are a rigorously non-partisan group. Our honorary co-chairman are Presidents Carter and Ford. The organizations in our Coalition include nearly 100 of the nation's major companies, unions, consumer groups, and associations of health care provides. Together, they represent or employ about 100 million Americans.

With the changes that have been taking place during and since the election, it would be especially meaningful if you could appear for a few moments before the Coalition and share your point of view on what we might anticipate during this next session of Congress. You've always been so good to accommodate our Coalition and we do not want to abuse your generosity, but it would be very helpful to us to hear your perspective. I hope you can find the time to visit with us.

Our meeting will be held in the <u>Dirksen</u> Office Building, Room #<u>DG11</u>. If you have any time in your schedule between 10:00 a.m. and 2:30 p.m., we would be honored to have you join us.

If you have any questions regarding this request, please contact me.

Warmest personal regards.

Sincerely

Robert D. Ray

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really listering to people

not - partisan

tried to work of cerreton

believed in principles

opposed any group that supported the cerror ple

who's going to pay for these newly Insurred provole

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Packwood of?

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Wheeling-Pittsburgh Steel Corp.

The Whitman Group

Wisconsin Public Service Corporation

Xerox Corporation

SENATOR DOLE TALKING POINTS FOR BLUE CROSS/BLUE SHIELD OF IOWA NATIONAL LEADERSHIP COALITION ON HEALTH CARE JANUARY 17, 1995

THAT MIDWESTERNERS ARE

DETERMINED, HARD-WORKING

PEOPLE. BUT, YOUR WILLINGNESS

TO COME TO WASHINGTON TO

DISCUSS HEALTH CARE AFTER LAST

YEAR'S DEBATE, MAY BE A SIGN OF

SUPER HUMAN STRENGTH. NO
DOUBT ABOUT IT -- THE HEALTH
CARE DEBATE OF 1994 WAS NOT
MEANT FOR THE FEINT-HEARTED.

AND, WE IN CONGRESS HAVEN'T

GIVEN UP ON THIS ISSUE EITHER. I

DON'T HAVE TO TELL YOU THAT

MANY BREATHED A SIGH OF RELIEF

WHEN HEALTH CARE WAS OFFICIALLY

DECLARED DEAD FOR LAST YEAR.

◆ BUT, THAT IN NO WAY, MEANS THAT REFORM OF OUR HEALTH CARE SYSTEM IS A HOPELESS ENDEAVOR, OR THAT THE PROBLEMS THAT SOME AMERICANS FACE HAVE SOMEHOW VANISHED. ◆ PRESIDENT CLINTON, IN SEPT. OF 1993 UNVEILED HIS SIX PRINCIPLES FOR HEALTH CARE REFORM:

SECURITY

SIMPLICITY

SAVINGS

CHOICE

QUALITY

RESPONSIBILITY

CERTAINTY THAT IN THE YEAR THAT
FOLLOWED, FEW REPUBLICANS,
DEMOCRATS, PROVIDERS, OR
CONSUMERS DISAGREED WITH ANY
OF THESE PRINCIPLES.

BUT, AS THE SAYING GOES, "THE DEVIL WAS IN THE DETAILS". WHAT FOLLOWED WAS AN UNPRECEDENTED

DEBATE THAT MANAGED TO ENGAGE
EVEN THOSE WHO SAID THEY HAD
NO INTEREST IN POLITICS.

THAT'S BECAUSE WASHINGTON HAD
REALLY HIT A NERVE THIS TIME.

AND, THAT'S SAYING A LOT.

BECAUSE I THINK WE GET ON
PEOPLE'S NERVES ALL THE TIME

AROUND HERE. BUT, WITH HEALTH

CARE, JUST ABOUT EVERYONE
WEIGHED IN WITH AN OPINION. AND,
AS MONTH AFTER MONTH PASSED,
PUBLIC OPINION WAS LOUD AND
CLEAR: DON'T MESS UP THE BEST
HEALTH CARE SYSTEM IN THE
WORLD.

♦ AND, THAT IS THE TRUE SUCCESS

STORY OF 1994 -- BECAUSE I CAN

STAND HERE TODAY AND SAY WITH PRIDE7XANDCERTAINTY -- THE U.S. HAS THE FINEST HEALTH CARE SYSTEM IN THE WORLD. ANY HEALTH CARE LEGISLATION THAT IS INTRODUCED BY THIS SENATOR WILL MAINTAIN THIS AS THE HIGHEST PRIORITY. DON'T FIX WHAT'S NOT BROKEN.

WORK WITH MY COLLEAGUES -- I
HOPE ON BOTH SIDES OF THE AISLE - TO CRAFT A STREAMLINED HEALTH
CARE BILL THAT IS TRULY TARGETED
AT THE PROBLEMS THAT WERE
CLEARLY IDENTIFIED LAST YEAR.

THAT MEANS THAT A BILL WHICH
ADDRESSES MANY OF THE ISSUES,

SUCH AS PRE-EXISTING CONDITIONS, PORTABILITY, AND AFFORDABILITY OF INSURANCE WILL BE LOOKED AT FIRST. THESE MEASURES WILL NOT ONLY HELP PEOPLE WHO ARE HAVING A HARD TIME OBTAINING INSURANCE, THEY WILL ALSO HELP SECURE THE INSURANCE THAT PEOPLE ALREADY HAVE.

WHILE IT IS TRUE THAT 85% OF THE AMERICAN POPULATION HAS INSURANCE, MANY ARE FACED WITH JOB LOCK OR OTHER PROBLEMS BECAUSE OF FEAR OF LOSING THAT INSURANCE. I WOULD LIKE TO FIX THAT PROBLEM AS WELL AS HELP INDIVIDUALS AND SMALL BUSINESS MEN AND WOMEN TO OBTAIN INSURANCE.

BUT, AS YOU KNOW, EVEN THESE MEASURES ARE NOT SIMPLE. BRINGING NEW PEOPLE INTO THE **INSURANCE POOL MEANS SOMEONE** HAS TO PAY FOR THEM. AND THAT COULD BE EXPENSIVE, PARTICULARLY FOR THOSE WITH PRE-EXISTING CONDITIONS. SO, WE HAVE OUR WORK CUT OUT FOR US.

AND ONE THING YOU CAN BE SURE OF -- WE WILL NOT CRAFT THIS LEGISLATION IN AN ISOLATION **BOOTH -- OR A WAR ROOM. I PLAN** TO CONDUCT FIELD HEARINGS, **CONSULT WITH EXPERTS LIKE** YOURSELVES, AND TO LISTEN TO WHAT THE PUBLIC HAS TO SAY.

WE ALSO WON'T BREAK THE BANK
WITH THIS BILL. WERE THERE
BENEFITS IN THE CLINTON BILL THAT
WOULD HAVE BEEN NICE TO HAVE?
NO DOUBT ABOUT IT. THE ISSUE IS
WHETHER WE CAN AFFORD THEM.
WE CAN'T.

SO, WITH THESE PRIORITIES IN MIND
-- AND WITH THE INVALUABLE

EXPERTISE THAT YOU FOLKS I HOPE
WILL PASS ALONG -- I TRULY BELIEVE
WE CAN HAVE A HEALTH CARE BILL
THIS YEAR THAT IS MUCH MORE
RATIONAL AND ONE THAT WILL HAVE
THE SUPPORT OF THE AMERICAN
PUBLIC.