

Boston Globe 1/12/94

Donation to voter drive seen as indirect lift for Kennedy

Federal Express officials declined comment last night.

The Kennedy campaign denied securing the Federal Express money for the voter-registration drive, which was launched with help from Kennedy's nephew, U.S. Rep. Joseph P. Kennedy III. "We did not solicit it," said Kennedy campaign counsel, tax Charles Baber.

Corporations are barred by federal law from donating to candidates or to groups that work directly on their behalf. While the \$50,000 donation, the Kennedy's use of the corporate rate yet, does not appear to violate any laws, it illustrates how corporations can get around the law.

DONATION, Page 2A

By Frank Pellegrino
GLOBE STAFF

Federal Express Corp., which recently made its corporate jet available for the political use of U.S. Sen. Edward M. Kennedy, has quickly made a \$50,000 corporate donation to a Massachusetts voter-registration drive that is expected to increase the senator's chances in November.

The Memphis-based shipping company, which has a major stake in the state, apparently made its donation without being asked by the two officials conducting the voter-registration drive.

In June, the Senate, with Kennedy voting in favor, approved a provision that would exempt large air cargo carriers such as Federal Express from tracking regulations in each of the 50 states. The bill, now before the House, would give Federal Express a competitive advantage over smaller firms.

Critics charged the legislation never had the proper hearings or committee review and said it was a measure to reward the regulations ended up attached to an airport improvement bill.

A Kennedy spokesman last night said the senator voted against the amendment in 1992 despite the fact that it would have given the airline's pilots special treatment.

"I don't know who it was," she said. "I get word that the money was coming and it would be for our efforts. I can't say who brought it up the money. I have no written confirmation."

Wilde said she had no evidence Sen. Kennedy's campaign had been involved. Freedom House's nonprofit tax status would be jeopardized if it participated in partisan politics. "I haven't been in touch with his campaign," Wilde said. "Kennedy has not been part of our meetings or dealings. If it's happening that way, it's not in an open way."

The firm's treasurer, Ronald Blom, said yesterday he was not aware Federal Express had made the donation. The donation allowed the Freedom House to make a final push to send new voters before the registration deadline yesterday. The initial funds, made up of a \$100,000 contribution from the Bank of Boston two months ago and about \$3,000 in other contributions, had been depleted.

raising to encourage people to vote, and for transportation for voters on Election Day.

All Freedom House's three-story brick building on Orono Street in Grove Hall yesterday, there were signs and banners posted advertising "Project Vote!" in English and Spanish.

"Your Voice is Your Vote!" one sign said. Inside, there were signs disparaged from South Africa's April elections. "Use the Ballot, Not the Bullets."

Voter registration is a small part of Freedom House's work. The group sponsors non-profit programs, computer literacy programs and after-school programs. It also houses the Higher Education Center, which helps students find scholarships and financial aid.

Center, which uses a grant from the bank to provide mortgage and loan information to area residents.

area residents.

Rep. Kennedy said last night that he has no knowledge of the Federal Express donation and that he had not made any fundraising calls on behalf of the fund in months. He also said it was cynical to suggest that getting out the minority vote was an attempt to help any particular candidate.

"This is not a Martin Luther King Jr. day," Kennedy said, referring to the election. "Kennedy is in Washington. These circumstances are likely, but this is a legitimate organization set up to organize voters in the black and Hispanic communities."

In the 18-month period between January 1993 and June 1994, the Federal Express political action committee donated \$300,000 to federal election campaigns, making it third among the largest special interest donors.

Federal Express also donated another \$124,750 since 1990 to both Republican and Democratic committees that boost their own presidential and presidential candidates.

Michael Cronin of the Globe staff contributed to this report.

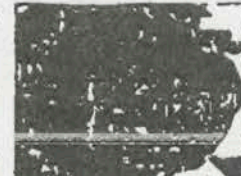
Quiet corporate donation seen as indirect lift for Sen. Kennedy

■ DONATION
Continued from Page 1

sen with interests before Congress can sometimes provide indirect help to incumbents. The voter-registration drive is being run by Freedom House, a Boston-based nonprofit group that hopes to register 500,000 new minority voters from around the state and to get members of minority groups in the polls in November. Most political activists believe minority voters would back Kennedy's reelection by a wide margin.

Until Federal Express made its donation, the Freedom House had had reflected only about \$11,000 over the last two months. The fund's treasurer, who said he was not familiar with the Federal Express donation, referred a reporter to Rep. Kennedy, who said he had no knowledge of it.

Sen. Kennedy's ties to Federal Express include his use on two occasions this year of executive jets that the firm has made available to Washington politicians. Following federal election-law guidelines, Kennedy's political committee reimbursed the company \$4,678, based on first-class ticket prices as a commercial flight.



JOSEPH P. KENNEDY

TO: KLECK, BLACKLOCK
FROM: WILLY GATES/NER
DATE: 1/12/94
FAX NO: 352-4305
FAX: 352-8700
RE: 1/12/94

Memorandum

To: Suzanne Hellman
Bill Ulrey

From: Lori Kettish
Pam Kuechler

Date: October 12, 1994

Subject: Talking Points for Senator Dole

Attached are some recent articles on the campaign, an Ehrlich bio, and a comparison piece on Ehrlich and Brewster.

The theme we would like the Senator to stress is: "This district can't afford not to have Bob Ehrlich in Congress. As the Republican Leader in the Senate, I know how important one vote in the House or Senate can be. Much of the Clinton big government agenda that has hurt small businesses and middle class families has passed-- or been defeated-- by one or two votes. During the next two years, every vote in the House is going to be just as critical. Here are a few examples of where a handful votes would have made a difference for American taxpayers."

--1993 Clinton Tax Hikes-- which raised income taxes for 13,000 social security recipients in this district, hit everyone who drives a car with higher gas taxes, and raised income taxes sharply and retroactively for hundreds of small businesses-- passed the House by one vote, 218 to 216.

Penny Kasich Spending Cuts-- which would cut \$90 billion in federal spending (as opposed to Clinton's proposed \$2.2 billion in cuts)-- failed by three votes, 213 to 219.

--Kasich amendment to cut World Bank Funding-- which would have cut \$55.8 million from the U.S. contributions to the World bank-- failed by three votes, 210 to 216.

--Young motion to recommit-- which would have reduced funding for congressional operations by 5%-- failed by four votes, 202 to 209.

--Solomon-Castle Line Item Veto-- which would have given real Line Item veto authority to the President-- failed by six votes, 198 to 219.

--Cunningham motion to recommit-- which would have made sure that the National Endowment for the Arts did not give arts grants to illegal aliens-- failed by two votes, 210 to 214.

During the next Congress, it will be more important than ever to have Members of Congress committed to taking a firm stand against the Clinton agenda to tax and regulate small businesses and middle class families. Bob Ehrlich will join Bob Dole in fighting these key elements of the Clinton agenda. We can't afford not to have Bob Ehrlich in Congress. Here are some of Clinton's plans for bigger government:

--Government-Run Health Care System: American taxpayers narrowly avoided this monstrosity that would have taxed and regulated our health care system and killed over 25,000 jobs in Maryland alone. It will certainly be back next year-- no doubt bigger and more expensive than ever.

--Welfare Reform: Clinton's campaign pledge to "end welfare as we know it" has been transformed into "welfare; how big can we grow it". His welfare reform plan ends up increasing spending on welfare by billions.

--Strikebreaker & OSHA Reform: Clinton's top labor priorities will hurt America's competitiveness and drive up the cost of doing business, which can only mean fewer jobs and higher prices for middle class Americans.

--Reinventing Government: To date little substantive reduction in the size or scope of the federal government has been achieved as a result of the administration's much acclaimed Reinventing Government plan. Time and time again the administration and congressional Democrats have failed to reduce federal spending or eliminate any federal spending programs.

(Partial) List of Attendees

Karl Aumann	Attorney	Zurich Insurance
Dr. William Zitzmann	Physician	
Carl Wright	Recruiter	Don Richard
Will Ball	Executive	National Soft Drink Assoc.
Janice Donahue	Vice President	Industrial Shows of America
James Donahue	Owner	Industrial Shows of America
James Hogan	Executive	Financial Services
Steven Burch	Executive	Comcast Cable
Dan Earnshaw	Attorney	Earnshaw and Wright
Dennis Mather	Administrator	Group Insurance Wholesaler
Michael McCarthy	President	Riparius Corp.
Steven Salamon	President	Salamon Agency
Harold Ratrie	Accountant	
Jamie Gregory	Lobbyist	National Realtors Association
Steve Krescki	Lobbyist	Cosmetic, Toiletry and Fragrance Association.
Dr. David Watt	Opthamologist	
Milton Gordon	President	Employee Training Service

List of VIP's

Joyce Terhes Chairwoman of the State Republican Party
Leah Buikstra Comcast Cable
 She is from Kansas. Her grandfather worked on
 one of Dole's initial races.

9-22-94
EHD Schedule

October 1994

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						1 BOSTON, MA Harvard Board
2 BOSTON, MA Harvard Board	3 12: Fly to Los Angeles	4 LOS ANGELES, CA 9:00 am: Address Gov. Wilson's Conference for Women	5	6 BALTIMORE, MD 8-2: PAC Mtg. LOUISVILLE, KY 7: Health & Safety Conf.	7 LOUISVILLE, KY 8:30: Mtg. w/ARC Chapter 9:45: Visit Blood Region	8
9	10 FT. WAYNE, INDIANA 12: Speak, ARC Blood Services Annual Meeting	11 3:30 pm: Parade Interview	12 11:00 Parade Interview	13 BOSTON, MA Harvard School of Public Health	14 BOSTON, MA Harvard School of Public Health ROCHESTER, NY pm: Visit Blood Region pm: Chapter Dinner	15 ROCHESTER, NY Greater Rochester Gathering
16	17 ST. LOUIS, MO 7 pm: Speak, True Values Convention	18 ST. LOUIS, MO am: Visit National Testing Lab; HUB	19	20 COLUMBUS, OH 10: Chapter/Blood Region Event 12:00: Ohio State NSFRE Conf. -	21	22
23	24 8:00 Opening of Charles Drew Biomedical Institute	25	26	27	28 12-5: Biomedical Board Mtg.	29 Board of Governors
30 Board of Governors	31					

Mrs. Dole's Speaking/Travel Commitments as of 9/22/94

09/22/94 14:20

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AMER RED CROSS

+++ DOLE YVONNE

002/008

PAGE 3

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1 pm: Fly to Columbus, OH	2 COLUMBUS, OH Columbus Prayer Breakfast	3	4	5 4:35pm Depart for Lisbon, Portugal
6 7:30am: ARRIVE LISBON, PORTUGAL	7 LISBON, PORTUGAL/WASH., DC am: SPEAK, Am. Society of Travel Agents, WSB	8	9	10 10:30: World WAR II Commemorative Event (BOG Hall) NYC (TENTATIVE) 6:15: Glenview Awards Gala	11 Veteran's Day - Holiday	12
13	14	15 WINTERHAVEN, FL 6:30 pm - Speak, Florida Medical Services - WSB	16	17	18	19
20	21	22 (BD-Israel, Egypt, Jordan)	23 (BD-Israel, Egypt, Jordan)	24 Thanksgiving Day - (BD-Israel, Egypt, Jordan)	25 (BD-Israel, Egypt, Jordan)	26 (BD-Israel, Egypt, Jordan)
27 (BD-Israel, Egypt, Jordan)	28 (BD-Israel, Egypt, Jordan)	29 (BD-Israel, Egypt, Jordan)	30 (BD-Israel, Egypt, Jordan)			

09/22/94

14:20

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003/008

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+++ DOLE YVONNE

004/006

December 1994

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SAURDAY
				1	2	3 Harvard Board
4 Harvard Board	5	6 6:30pm: Lv for GENEVA	7 GENEVA, SWITZERLAND	8 GENEVA	9 GENEVA	10 GENEVA/DC
11	12	13	14	15	16 PHILADELPHIA, PA 8 am: Spectrum Award Breakfast 10: Nat. Testing Lab Ribbon Cutting	17
18	19	20	21	22	23	24
25	26 Christmas Day Holiday	27	28	29	30	31

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AMER RED CROSS

--- DOLE YVONNE

005/006

JANUARY 1995

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2 HOLIDAY	3	4	5	6	7
8	9 ATLANTA, GA Leadership 18	10 ATLANTA, GA Leadership 18	11	12	13	14
15	16 MARTIN LUTHER KING HOLIDAY	17 NYC pm: Racol Wallenberg Award Gala	18	19	20 8-2: Executive Committee Meeting Biomedical Services Board	21
22	23 SAN DIEGO, CA pm: Christian Unified Schools Banquet	24	25	26	27	28 pm: Allie's Club Dinner
29	30	31				

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202 783 3432

AMER RED CROSS

→→→ DOLE YVONNE

006/006

FEBRUARY 1995

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1	2	3	4 BOSTON, MA 2-3:45: SPEAK, Evangelistic Assn. of New England; repeat 2-8 CAMBRIDGE, MA pm: Harvard Bd. of Overseers
5 CAMBRIDGE, MA Harvard Bd. of Overseers	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28				

SCHEDULE

THURSDAY, OCTOBER 13, 1994

Page 7

10:50 am DEPART Minneapolis for Baltimore, MD

FBO: Signature
Aircraft: Sabreliner 65 (Coastal)
Tail number: N921CC
Flight time: 2 hours
Pilots: Ed Donahue
Dan DeBose
Seats: 8
Meal: Lunch
Manifest: Senator Dole
Haley Barbour
Kirk Blalock
Mike Glassner
Contact: Lucy Harris
713/877-6760 (o)
713/877-7260 fax
713/280-8489 (h)

Time change: + 1 hour

1:50 pm ARRIVE Baltimore, MD

FBO: Signature
410/859-8393

Met by: Bob and Kendel Ehrlich

1:55 pm DEPART airport for Press Avail with Bob Ehrlich

Driver: Bob Ehrlich
Drive time: 20 minutes
Location: Semmes, Bowen and Semmes Law Firm
250 W. Pratt Street

2:15 pm ARRIVE Semmes, Bowen and Semmes Law Firm
410/539-5040

NOTE: A private room will be available for your use before the Press Avail.

2:45 pm- Press Avail with Bob Ehrlich

3:05 pm Location: Conference Room

THURSDAY, OCTOBER 13, 1994

Page 8

3:05 pm- ATTEND/SPEAK Fundraising Reception

3:55 pm Location: 19th Floor
 Attendance: 50 @ \$1,000 per person
 Event runs: 3:00 - 4:30 pm
 Press: Closed
 Facility: Podium
 Format: 3:05 - 3:20 pm Photo- op
 3:20 pm Bob Ehrlich or Joyce Tehres will introduce
 Senator Dole
 3:23 pm Senator Dole gives remarks
 Mix and mingle
 Contact: Lori Kettish
 410/296-8683
 800/727-4434 beep - ext 8222
 410/296-8716

3:55 pm DEPART Reception for ??????????????????

 Driver:
 Drive time:
 Location:

**NOTE: I'm working on Maryland event and will forward a schedule
to you this afternoon when I have finalized it.**

5:35 pm DEPART ?????????????? for Fundraising Reception for Bill Brock

 Driver:
 Drive time:
 Location: Mount Washington Tavern
 5700 Newbury Street

5:55 pm ARRIVE Mount Washington Tavern
 410/367-6903

THURSDAY, OCTOBER 13, 1994

Page 9

6:00 pm- ATTEND Fundraising Reception for Bill Brock

6:30 pm Attendance: 300 @ \$25.00 per person
 Event runs: 6:00 - 9:00 pm
 Press: ?
 Facility: Dais, Podium and mic
 Format: Mix and mingle
 Bill Brock introduces
 Contact: Therese Long
 410/267-5543
 410/267-7595 fax

6:30 pm DEPART Reception for Watergate

 Driver: Wilbert
 Drive time: 1 hour

7:30 pm ARRIVE Watergate

BIOGRAPHIES

BIOGRAPHY OF DELEGATE ROBERT L. EHRLICH, JR.PUBLIC SERVICE

Elected on November 9, 1986 and re-elected in 1990 to the Maryland General Assembly. Received third highest vote total of all statewide House candidates in 1990. Serves on the House Judiciary Committee, Joint Legislative Committee on Ethics, Governor's Council on Child Abuse & Neglect and Governor's Advisory Council for Justice Administration. Past member of the Governor's Select Panel on Drug Addicted Newborns and The Hickey School. House Co-Chair of the Joint House-Senate Task Force on Maryland's Procurement Laws.

LEGISLATIVE AWARDS

Selected "Legislator of the Year" by Maryland State's Attorneys' Association (1989). Selected as a "Guardian of Small Business" by the National Federation of Independent Business (1987-1990). "Service Appreciation Award" recipient by Fraternal Order of Police, Maryland State Lodge (1993). One Hundred Percent Rating by Maryland Retail Merchants Association (1993).

LEGISLATIVE EXPERIENCE

Of Counsel with the Baltimore law firm of Ober, Kaler, Grimes & Shriver, 1992-present. Associate with the Baltimore law firm of Ober, Kaler, Grimes & Shriver, 1982-1992. Law clerk with the Baltimore law firm of H. Russell Smouse, Esquire, 1981.

HIGHER EDUCATION

Wake Forest University School of Law - scholarship student, received J.D. degree in June, 1982.

Princeton University - scholarship student, received B.A. degree in June, 1979. Majored in politics, captained the football team, active in Fellowship of Christian Athletes, received post-graduate scholarship.

PERSONAL

Born in Baltimore on November 25, 1957, the son of Robert and Nancy Ehrlich of Arbutus, Maryland. Attended public and private schools in Baltimore County, graduating from the Gilman School in 1975. In July, 1993, married Kendel Sibiski of Lutherville, Maryland, a graduate of the University of Delaware and University of Baltimore School of Law. Assistant Public Defender for Anne Arundel County. Resides in the Mays Chapel section of Timonium.

MEET BILL BROCK

Bill Brock lives in Annapolis, Maryland with his wife, Sandy, a third generation Marylander. For 30 years, Bill Brock has worked to improve the quality of life for all Americans.

He began his public service career as a Congressman and then Senator from Tennessee. In 1981, Brock became U.S. Trade Representative, initiating America's free trade agreement with Canada. Since then, Canada has become Maryland's largest trading partner. Maryland exports have increased more than \$190 million creating thousands of jobs for the state. Brock later became Secretary of Labor under President Ronald Reagan where he led the way in education and employment training.

Bill Brock believes in more jobs for Maryland; a quality education for all children, and a return to safe communities. Brock who was raised in Tennessee is a Marylander by choice. He is here to stay. Bill Brock has a strong personal commitment "in making Maryland a better place to live, to do what's right for Maryland and right for the country."

P.O. Box 6646, Annapolis, MD 21401
410-267-5543

Paid for by Friends of Bill Brock for U.S. Senate, Inc.

MARYLAND

Joyce Lyons Terhes Chairman



Present

Chairman, Republican State Central Committee of Maryland,
elected - December 9, 1989
Commissioner, Board of County Commissioners, Calvert
County, 1986 -
Author, Editor, Educator

Previous

Outstanding Maryland Republican Woman, 1983
Campaign Manager, Williams for Congress, 1984
Member, Calvert County Republican Central Committee, 1984 -
1986
Member, Electoral College of Maryland, 1984, 1988
Outstanding Calvert County Republican Woman, 1985
Chairman, 25th Biennial NFRW Convention, 1989
Who's Who in the East, 1991
Chairman, Victory '92

RNC Activity

Delegate, Republican National Convention, 1988, 1992
Member, Committee on Arrangements, Republican National
Convention, 1992
Member, RNC Budget Committee, 1992
Chairman, Family Values, Education & Health Subcommittee,
Platform Committee, Republican National Convention, 1992

Personal

Education: B.A., Mary Washington College

(cont.)

MARYLAND

Helen Delich Bentley
National Committeewoman



Present

National Committeewoman, Maryland, elected -
August 16, 1988
U.S. House of Representatives, 1984 -

Previous

Chairman, Federal Maritime Commission, 1969 - 1975
Finance Chairman, NFRW National Convention, 1989
Reporter and Maritime Editor, The Sun, Baltimore, MD, 1945 -
1969
Columnist and Shipping Editor, World Ports Magazine, 1981 -
1985

RNC Activity

Chairman, Maryland Delegation, Republican National
Convention, 1988, 1992
Chairman, Maryland Bush - Quayle, 1988, 1992
Member, Committee on Call, Republican National Convention,
1992

Personal

Spouse: William
Education: B.A., University of Missouri at Columbia

408 Chapelwood Lane
Lutherville, MD 21093

(202) 225-3061 (o)
(202) 225-4251 (f)
(410) 337-7222 (o)
(410) 561-1777 (h)

MARYLAND

Richard P. (Dick) Taylor
National Committeeman



Present

National Committeeman, Maryland, elected - May 13, 1983
Senior Partner, Steptoe and Johnson

Previous

Member, Presidential Advisory Committee on Arts
National Finance Vice-Chairman, Reagan for President, 1979 -
1980
Member, Executive Finance Committee, Presidential Inaugural,
1981
Maryland Finance Chairman, Reagan - Bush, 1984
Member, 50th Inaugural Finance Committee, 1985
Maryland Finance Chairman, Bush - Quayle, 1988
Maryland Finance Co-Chairman, Bush - Quayle, 1992

RNC Activity

Member, RNC Rules Committee, 1983 -
Delegate, Republican National Convention, 1984, 1988, 1992
1st Assistant Treasurer, Committee on Arrangements,
Republican National Convention, 1988
Member, Platform Committee, Republican National Convention,
1984, 1992

Personal

Spouse: Barbara
Children: One
Education: B.A. and J.D., University of Virginia

(cont.)

Press Avail-Ehrlich

2:45 pm- Press Avail with Bob Ehrlich

3:05 pm Location: Conference Room

FROM : EHRLICH FOR CONGRESS

BACKGROUND INFO FOR BOB EHRLICH

--CLINTON'S WAR AGAINST SMALL BUSINESS IS A BIG ISSUE FOR BOB, HE WON THE NFIB GUARDIAN AWARD

--BOB IS OPPOSED TO THE CLINTON-STYLE GOVERNMENT RUN HEALTH CARE, WHILE HIS OPPONENT, GERRY BREWSTER, HAS WAVERED AS TO WHAT HIS POSITION WILL BE, HE HAS SAID THAT EMPLOYER MANDATES NEED TO BE PHASED IN.

CLINTON IN THE 2ND DISTRICT

POPULARITY IN MARYLAND'S 2ND DISTRICT:	APPROVE	48%
	DISAPPROVE	47%

BOB FEELS THAT CLINTON'S NUMBERS ARE WORSE THAN THIS AND ARE SINKING FAST.

BREWSTER

GERRY BREWSTER, THE DEMOCRAT NOMINEE, WAS DESCRIBED BY THE BALTIMORE SUN EDITORIAL AS A "CHAMELEON ON POLITICAL ISSUES" AND AS "RESUME BUILDER." HE IS SON OF FORMER U.S. SENATOR DANIEL BREWSTER. AS A 4 YEAR VETERAN OF THE MARYLAND HOUSE, BREWSTER HAS MADE A CAREER OF PORTRAYING HIMSELF AS AN INDEPENDENT, MODERATE DEMOCRAT WHO BRAGS ABOUT HIS VOTES FOR REAGAN AND BUSH (EVEN THOUGH HE WAS AN '88 DUKAKIS DELEGATE) AND HIS MEMBERSHIP IN UNITED WE STAND.

FR Reception-Ehrlich

3:05 pm- ATTEND/SPEAK Fundraising Reception

3:55 pm

Location: 19th Floor
Attendance: 50 @ \$1,000 per person
Event runs: 3:00 - 4:30 pm
Press: Closed
Facility: Podium
Format: 3:05 - 3:20 pm Photo- op
3:20 pm Bob Ehrlich or Joyce Tehres will introduce
Senator Dole
3:23 pm Senator Dole gives remarks
Mix and mingle
Contact: Lori Kettish
410/296-8683
800/727-4434 beep - ext 8222
410/296-8716

FROM : EHRlich FOR CONGRESS

EHRlich FOR CONGRESS

Quality Leadership for Maryland

Ehrlich On Business

The Federal Government must learn to stop micromanaging the private sector whenever it seeks to achieve some social or societal good. Much of my time in the General Assembly was spent dealing with legislation that enjoyed some degree of political support but which would have cost jobs in the private sector. Accordingly, I would follow a similar path in Congress in order to chill the ever-growing federal desire for additional tax revenue and regulation. Real economic growth is achieved in the private sector--not through growth in the public sector.

As a delegate in the General Assembly from 1986-1994, I became an opinion leader on business and job creation issues. My record has earned recognition from business groups throughout Maryland, and I was named a "Guardian of Small Business" by the NFIB and received 100 percent ratings from the Maryland Retail Merchants Association (1993) and Maryland Business for Responsive Government (1993 & 1994).

I have worked to create a business environment that would encourage job creation and economic growth, and I will do the same in Congress by supporting the following initiatives and proposals:

Tax Policy


1. **Reduce tax penalties against savings and investment.** Risk-taking and entrepreneurial initiative should be encouraged. Legislation should be crafted that would expand IRAs, lower taxes on investment, and reduce capital gains taxes.
2. **Cut marginal income tax rates.** Such a move would return money to consumers and entrepreneurs and encourage economic growth.

Regulatory Policy

1. **Require cost/benefit analyses.** The EPA and other regulatory agencies should be required to perform an analysis on each regulation in order to ensure that the cost of complying with a regulation does not exceed the benefit.
2. **Subject all existing regulations to reauthorization.** There are countless regulations that are outdated and have completed their original purpose.
3. **Oppose proposals to further empower OSHA.** Some proposals before Congress would expand the power and authority of OSHA and remove the courts from the appeals process.
4. **Deregulate specific industries where possible.**

1527 York Road • Lutherville, Maryland 21093 • (410) 296-VOTE

 Paid For By Ehrlich For Congress Committee

 printed on recycled paper

BROCK EVENT

6:00 pm- ATTEND Fundraising Reception for Bill Brock

6:30 pm Attendance: 300 @ \$25.00 per person
 Event runs: 6:00 - 9:00 pm
 Press: ?
 Facility: Dais, Podium and mic
 Format: Mix and mingle
 Bill Brock introduces
 Contact: Therese Long
 410/267-5543
 410/267-7595 fax

MEMORANDUM

October 11, 1994

To: Senator Dole

From: Richard McBride

Re: Maryland Briefing Paper

REPUBLICAN:
Bill Brock

DEMOCRAT:
Incumbent Senator: Paul Sarbanes

RECENT CAMPAIGN EVENTS

- The only recent activity in the Maryland race has been the television advertising.
- Sarbanes began advertising 3 weeks before the September 13 primary. He has aired 6 ads, all of which talk about his accomplishments (such as they are) and position him as a quite man who does his job and doesn't brag about it. They end with the tag "Paul Sarbanes. From the people. For the people."
- For his part, Bill Brock went on the air (with the NRSC's \$200,00) immediately after the primary with a positive ad about his accomplishments. A week ago, he began airing a negative ad. It is described in the attached Washington Post article

POLLING INFORMATION

Mason Dixon (9/21-23/94)

BALLOT

Sarbanes	56 %
Brock	33

Mason Dixon (7/17/94)

SARBANES JOB

Excellent/Good	42 %
Fair/Poor	51

FINANCIAL INFORMATION

Candidate	Raised 8/24	Spent 8/24	PAC \$	3rd Quarter	COH 8/24	Debt
Brock	\$1,321,957	\$1,218,581	\$65,050	\$388,166	\$103,375	\$510,150
Sarbanes	\$1,846,901	\$669,865	\$617,063	\$246,731	\$1,180,560	\$0

THE WASHINGTON POST

VOTE '94

The Region

THURSDAY, SEPTEMBER 29, 1994 C3

gn Notebook

Freeze on Its Spending



Sauerbrey's light sue over a legal re funding issue.

will obviously need to their efforts with the candidate for govern-

it wrote, of the political cam- pitch you and I are en- mit that you and your ave an inherent con- est in providing opue in this matter."

also said the opinion by Deputy Attorney ph Tyler, who would b if Bennett wins, andorney General Mary inden, daughter of rge's Democratic Pete O'Malley.

that Curran appoint on counsel to look at nancing law and res- tion.

ten response, Curran ume an independent stood by his opinion. ook issue with Ben- of Lunden's father.

"I thought we were past the era in which women were defined by to whom they are related," Curran said.

— Richard Tapscott

Montgomery Tax Revolt

Stephen Abrams, the Republi- can nominee for Montgomery county executive, is at odds with his party on a key issue facing county voters: whether to support a proposed mandatory cut in prop- erty or income taxes.

Abrams opposes a ballot refer- endum, sponsored by lawyer Rob- in Ficker, that would require the County Council to reduce the local income tax rate by 13 percent or to make a comparable cut in prop- erty tax revenue.

Abrams, a Montgomery school board member, called the plan "a gimmick" that would unduly re- strict county officials in making budgetary decisions.

But Montgomery's Republican Central Committee voted Tues- day night to endorse the referen- dum measure and will urge voters to approve it when the GOP mails sample ballots shortly before the Nov. 8 election.

County GOP Chairman Robert Clark said that central committee members were aware of Abrams's position but that they felt the Democrat-controlled County Council should be forced to cut taxes.

"I don't think it's going to be a big issue one way or the other," Clark said of the disagreement with Abrams.

Abrams, who was unaware of the central committee's vote, said tax cuts eventually will be possible if the county reduces spending.

Abrams's Democratic oppo- nent, former Rockville mayor Douglas M. Duncan, also opposes the ballot initiative.

— Charles Babington

Brock's Camp Begins Ad Assault on Sarbanes

Poll Shows GOP Senate Nominee Far Behind

By Charles Babington
Washington Post Staff Writer

Maryland's U.S. Senate race sprang to life yesterday, with Re- publican nominee William Brock un- unveiling his first TV ad criticizing Democratic Sen. Paul S. Sarbanes, and Sarbanes disparaging Brock's congressional record.

The exchange took place as a new poll showed Sarbanes leading Brock 86 percent to 33 percent among like- ly Maryland voters. The survey, con- ducted by Mason-Dixon Political/Media Research, suggests that Brock has a steeper hill to climb than his party's gubernatorial nominee, Del. Ellen R. Sauerbrey. Mason-Dixon's poll of the same Maryland voters showed Sauer- brey trailing Democrat Parris N. Glendening 47 to 40.

Brock's campaign had anticipated the poll results and hastily released a new 30-second television commercial that criticizes Sarbanes. The ad, to be- gin airing today, chides Sarbanes for opposing a constitutional amendment requiring a balanced federal budget and for voting for President Clinton's 1993 package of tax increases and economic incentives. "I want to cut taxes," Brock says in the ad.

Sarbanes, a three-term Democrat, waived less than an hour to respond. His campaign aides supplied report- ers with a list of votes or comments Brock has made in favor of tax in- creases—some quite limited in scope—from 1963 to 1992.

As for Brock's TV ad criticizing his record, Sarbanes said in an interview: "It's the beginning. They've started down that path, and it sort of reflects, I think, a certain element of despera- tion. They're coming up against a polling story, and they're obviously trying to do a diversion here."

Sarbanes took his own digs at Brock, saying the Republican missed 20 percent of the roll-call votes tak- en when he represented Tennessee in the U.S. House and Senate from 1963 to 1977.

Brock's staff put a positive spin on the poll results. They noted that a Mason-Dixon poll taken shortly before

the Sept. 13 primary showed Sar- banes leading Brock by an even larger margin: 68 percent to 23 percent.

"I'm very, very encouraged, be- cause it shows such positive momen- tum for us," said Howard Denis, Brock's campaign chairman.

Brock's commercial says Sarbanes cast "the deciding vote for Bill Clin- ton's tax increase, the largest in histo- ry." Clinton's 1993 package of tax in- creases and economic incentives, designed to reduce the federal deficit, passed by a 51 to 50 vote, with Vice President Gore breaking the tie.

Sarbanes said the package has succeeded in reducing the deficit. The higher income tax rate applied only to those in the 1.5 percent high- est income bracket, he said.

Brock "wants to repeal that be- cause it imposes a higher tax on the very wealthy," Sarbanes said. He noted that Brock has advocated a higher gasoline tax and a national consumption tax, which Sarbanes said would "really throw the burden on the working people."

Brock has argued that a higher fuel tax would encourage greater conser- vation and bring the country more in line with other Western nations. The consumption tax plan, which would exempt only savings and investment from federal income taxation, was proposed in 1992 by the Center for Strategic and International Studies, of which Brock was a member. Brock says his tax plans envision a reshuf- fling of taxes without a net increase.

Brock, like many other Republi- cans, favors a balanced budget amendment to the Constitution. Such an amendment, he says, would force Congress to cut spending.

Sarbanes dismissed the notion yesterday. "They criticize the big- gest deficit-reduction program in history," he said, alluding to Clin- ton's 1993 tax package, "and on the other hand, they say we need a bal- anced budget amendment."

Sarbanes is airing TV commercials that make no mention of Brock. Asked if later commercials might attack Brock's record, Sarbanes said: "We may well do so. We're ready for this."

Robb Returns Fire in Battle With North

ROBB, From C1

sure that, he was stationed at the Marine Barracks as a social aide to the White House, where he met and married the daughter of then-Pre- sident Lyndon B. Johnson.

North, who also served in combat in Vietnam, triggered yesterday's exchange Tuesday, when he took a swipe at Robb in remarks that were reported by the Wall Street Journal.

ment because of his family ties to President Johnson. North said that during Lyndon's he was following

"Every day [Robb] lived in Richmond he lived a lie"

asked. "Maybe that's because it was his father-in-law who gave them."

In a telephone interview after Robb's appearance yesterday, North retreated from his statements and refused to characterize Robb's Ma- rine years. "I don't have an opinion on Chuck Robb's military service," he said. "Chuck Robb may have been a faithful Marine. But this campaign isn't about his service as a Marine. It's about the fact that he's been a



THE SUN

THURSDAY, SEPTEMBER 29, 1994

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WALLY JUNKO, Publisher and CEO

JOHN S. CARROLL, Editor

L.F.L. STERNE, Editorial Page Editor

Sauerbrey Close; Brock Not

With the November elections less than six weeks away, the polls indicate that Republican Ellen Sauerbrey is in a close race with Democrat Parris Glendening for the governorship of Maryland but GOP Senate candidate Bill Brock has a long way to go in his quest to unseat Democratic incumbent Paul Sarbanes.

For Maryland voters this is good news and bad news. The good news is that the Sauerbrey-Glendening contest is etching the issues in vivid contrast. The bad news is that Senator Sarbanes can probably coast to another victory without having to defend his record. Mr. Brock has yet to come up with an issue comparable to Ms. Sauerbrey's pledge to cut state income taxes by 24 percent over four years and he remains vulnerable to counterattack if he adopts national Republican appeals for change and against taxes.

A comparison of the polling strengths of the two GOP candidates shows that Ms. Sauerbrey has pulled within seven percentage points of her opponent while Mr. Brock lags 23 points behind Mr. Sarbanes. This is mainly due to a Sauerbrey tide in home-turf Baltimore County, where she is beating Mr. Glendening by 13 points, and in the central Maryland suburbs, where her advantage is a whopping 19 points. In contrast, Mr. Brock is losing both jurisdictions by 13 points — and therein lies the chief difference.

Ticketmates Glendening and Sarbanes are both running strong in the Washington suburbs and in

Baltimore City but are behind in conservative Western Maryland and the Eastern Shore.

With Ms. Sauerbrey gaining momentum, the Glendening campaign will be under increasing pressure to blow holes in her tax-cut pledge while countering taunts that the Prince George's County executive is just another tax-and-spend Democrat. He has put together a detailed issues book, but in a political climate dominated by 30-second sound bites the Sauerbrey tax gambit is striking a receptive chord among suburban voters. Twenty-six years of Democratic control of the Governor's Mansion also plays into the public's desire for change.

In the Senate race, the pressure is reversed. It is Republican candidate Brock who has to make it a contest after having virtually disappeared following a primary victory in which he got only 39 percent of the GOP vote. Today he will be running a series of ads painting Mr. Sarbanes as a big spender and big taxer, but his call for a series of six prime time debates over commercial television, paid for by both candidates, has been snubbed. Instead, Mr. Brock will have to settle for a public service TV debate on a Saturday night, Oct. 29, plus one other appearance yet to be determined. He will have to pull a miracle comeback to overtake his opponent.

These, of course, are early days. Nothing is settled. Voters have plenty of time to assess these candidates, weigh their credentials and make their decisions. As the old saying goes, the only poll that means anything is the one on election day.



LETTERS TO THE EDITOR

Disaster in the Baltic

PRESS CLIPS

HOTLINE 10/5/94

*22 GOP CONTRACT: TAKING IT TO THE STATES

"In an unusual display of party unity," close to 100 GOP candidates for the MD state legislature joined GOP gov. nominee Ellen Sauerbrey to sign a five-point "Contract with Maryland" that "would cut income taxes, require a two-thirds vote of the legislature to raise taxes and shift construction spending from so-called 'pork' projects to schools and prisons." The contract "echoed" the GOP "Contract With America" signed by GOP House candidates last week (Waldron, Balto. SUN, 10/5). Similar "contracts" were signed in AZ, CT, GA, MD, MN, NC, ND, IN and WV 10/4. GOPers in MO, SC, NH, WA, and PA have already held similar events. In all, 26 states have either held events or plan to in October. RNC Chair Haley Barbour: "Just as the contract signed last week was drafted by the individual candidates, each state contract is being drafted by the candidates in that state. Each contract is unique, based upon the principles shared by all Republicans and the challenges faced in each state" (Republican Contract with America release, 10/3). Ex-DE Gov. Pete du Pont is coordinating the state "contract" efforts for the GOP.

HOTLINE 9/29/94

*1 MARYLAND: SARBANES "STARTING TO RUN AWAY WITH THIS"

A Balto. SUN poll, conducted 9/21-23, surveyed 829 likely voters; margin of error 3.5% (9/29). Tested: Sen. Paul Sarbanes (D) and ex-TN Sen./ex-RNC Chair Bill Brock (R).

	ALL	DEM	GOP	IND	BLACKS	WHITES	FAV/UNFAV	ID
Sarbanes	56%	76%	17%	62%	87%	46%	51%/ 24%	96%
Brock	33	13	72	24	4	42	27%/ 19%	80%
Undec.	11	11	10	14	9	12		

Analysts "saw the poll results as gloomy" for Brock. Mason-Dixon's Del Ali: "Sarbanes is starting to run away with this." Brock "emphasized the positive, pointing out that he has risen" 10 points since August. Brock: "I'm delighted. I think we've come further and faster than I expected." Brock added that he believes the number of undecideds "is much higher than the poll indicated and that there are many he can still woo" before the election (Langfitt, Balto. SUN, 9/29). Brock begins running an ad today "criticizing" Sarbanes for "disparaging Brock's congressional record." The Brock campaign "had anticipated the poll results and hastily released a new 30-second television commercial that criticizes Sarbanes." The ad "chides" Sarbanes for opposing a balanced budget amendment and voting for Clinton's economic program. Sarbanes, on the ad: "It's the beginning. They've started down that path, and it sort of reflects, I think, a certain element of desperation. They're coming up against a polling story, and they're obviously trying to do a diversion here" (Babington, W. POST, 9/29).

DEBATES: Brock's camp has accused Sarbanes of "ducking" a Baltimore debate set for 10/3. Citing "business on Capitol Hill," Sarbanes has declined to debate until after the Senate recesses next month. He will, however, hold a luncheon fundraiser on 10/3 in Baltimore. Brock spokesperson M.J. Jameson, on Sarbanes: "He's hiding behind his incumbency. Otherwise, why wouldn't he debate?" Sarbanes manager Michael Davis, on debates: "We will do them when Paul Sarbanes is done doing the job he was elected to do" (Langfitt, Balto. SUN, 9/26). SUN editorial: "Brock has a long way to go in his quest" to beat Sarbanes. "He will have to pull a miracle comeback to overtake his opponent" (9/29).

HOTLINE 9/14/94

MD 02: In the Dem primary, state Rep. Gerry Brewster narrowly defeated state Rep. Connie Galiazzo DeJuliis, with Joseph John Bish and three others trailing. State Del. Robert Ehrlich defeated banker Bill Frank and John Fleig in the GOP primary. Rep. Helen Delich Bentley (R) ran for governor. Results with 98% reporting (AP, 9/14):

DEM PRIMARY			GOP PRIMARY		
Brewster	26,335	38%	Ehrlich	20,803	57%
DeJuliis	24,525	36	Frank	13,822	38
Bish	13,157	19	Fleig	1,779	5
Others	5,058	7			

MD 06: Frosh Rep. Roscoe Bartlett (R) won over minor opposition. Ex-state Del. Paul Muldowney easily won the Dem primary over ex-Dem. Asst. Sec./Trans. Neil Dhillon, prof. Steven Crawford, ex-Fred. Co. Commis. Galen Claggett, Hill aide Don DeArmon and two others. Results with 98% reporting (AP, 9/14):

DEM PRIMARY		
Muldowney	12,920	30%
Dhillon	7,782	18
Crawford	7,748	18
Claggett	7,647	18
Others	7,534	16

HOTLINE 9/14/94

*3 MARYLAND: SAUERBREY STUNS BENTLEY AS GLENDENING ROMPS
SENATE: Sen. Paul Sarbanes (D) faced only nominal opposition. In the GOP primary, ex-TN Sen./ex-RNC Chair Bill Brock defeated Montgomery Co. official Ruthann Aron, Ronald Franks and four others. Results with 100% reporting (AP, 9/14):

GOP PRIMARY

Brock	79,603	38%
Aron	54,886	26
Franks	37,084	18
Others	39,770	18

ANALYSIS: Balto. SUN editorial: "The GOP can best win this state with Eisenhower-style Republicanism. The person to accomplish this is Brock" (9/14). W. POST's Babbington: "Brock's nomination would give Republicans a wealthy, high-profile candidate in a year in which they hope to make significant gains in the Senate. Republicans repeatedly have argued that Sarbanes is too liberal and passive for Maryland voters, but the Democrat has never lost an election, and he easily defeated his previous two GOP challengers" (9/14).

GOVERNOR: In the Dem primary, PG Co. Exec. Parris Glendening trounced state Sen. American Joe Miedusiewski, LG Mickey Steinberg, state Sen. Mary Boergers and three others. In the GOP primary, state House Min. Leader Ellen Sauerbrey upset Rep. Helen Delich Bentley (R-02), with '90 nominee Bill Shepard trailing. Results with 100% reporting (AP, 9/14):

DEM PRIMARY

Glendening	286,625	53%
Miedusiewski	97,977	18
Steinberg	80,588	15
Boergers	45,794	9
Others	24,861	5

GOP PRIMARY

Sauerbrey	120,569	52%
Bentley	87,155	38
Shepard	22,671	10

ANALYSIS: Balto. SUN editorial: "[Sauerbrey] could give ... Glendening a fit." Although Sauerbrey has the "advantage of being a conservative Republican espousing dramatic change at a time when voters are apparently dissatisfied with the liberal policies of the Democrats in power," this is still an "uphill fight." Glendening is "well positioned" to pick up support from traditional party strongholds in both the Baltimore and Washington regions. That's a tough combination to beat. ... His surprisingly strong showing yesterday illustrates the difficulty of the battle that lies ahead for the GOP's new standardbearer" (9/14). Glendening: "This is a victory for positive, vision-oriented campaigns" (W. POST, 9/14). Sauerbrey: "If you want a governor who will lead our state without promising millions of

FROM : EHRlich FOR CONGRESS

THE SUN

THURSDAY, SEPTEMBER 15, 1994

State Congressional Shootouts

Tuesday's primary election results set the stage for three pivotal races in Maryland that Republicans badly need to win to make substantial mid-term gains in Congress this year.

Two of these closely contested seats are held by incumbents, one a Democrat (Steny Hoyer) and one a Republican (Roscoe Bartlett). The other is an open seat (Helen Bentley decided on a losing run for governor). They shape up as hard-fought campaigns with some sharp political differences.

Mr. Bartlett captured nearly 90 percent of the GOP primary vote. His brand of extreme conservatism and his idiosyncratic comments make him popular in Western Maryland. He also benefits from Ellen Sauerbrey's being at the top of the GOP ticket — the gubernatorial nominee won a big vote in the 6th Congressional District on Tuesday.

But the Democrats nominated their own idiosyncratic conservative who is just as feisty as the incumbent — former Del. Paul Muldowney of Hagerstown. He emerged from a crowded field to win handily. Mr. Muldowney doesn't mince words and he doesn't have many kind things to say about Mr. Bartlett's performance. The campaign fireworks could light up the sky from Deep Creek Lake all the way to Liberty Dam.

Mr. Hoyer, meanwhile, has a formidable foe in Donald Devine, a former Reagan personnel chief who would benefit from a big conservative vote in November. The Fifth Congressional District (Southern Maryland and Prince George's County) likes its politics right of center. That's a problem for Mr. Hoyer. Two years ago, he seemed to win over his new constituents. But in a conservative year, that might not be so easy.

The biggest face-off comes in the 2nd Congressional District, where the mirror-image nominees are Democrat Gerry Brewster and Republican Robert Ehrlich. They were classmates at Gilman and Princeton; both are lawyers; both serve on the House Judiciary Committee in Annapolis. There the similarities end. Mr. Brewster is a chameleon on political issues; Mr. Ehrlich is a conservative.

In the primary, Mr. Brewster won by only 1,800 votes; Mr. Ehrlich coasted to victory. The Republican nominee benefits from the conservative nature of the district (Harford County, east-central Baltimore County and Northern Anne Arundel County) and from Mrs. Sauerbrey's popularity in her home county. But the congressional seat is clearly up for grabs. Much is at stake, not just for the candidates but for congressional leaders, too.

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Elections In-Sight

September 1994

MARYLAND POST-PRIMARY REPORT

The come-from-behind victory of Ellen Sauerbrey over incumbent Representative Helen Bentley in the GOP gubernatorial primary has left mixed signals about what to expect in November. With incumbents having considerable difficulty nationwide in running for higher offices, the Maryland Senate race will provide little direction for the gubernatorial and U.S. House campaigns. The GOP primary winner, former Tennessee Senator Bill Brock (R), will face long-time incumbent Senator Paul Sarbanes (D). The matchup between Parris Glendening (D) and Sauerbrey for the governor's office will likely remain the race between the "outsiders", while Brock and Sarbanes will constitute the quintessential "insider's" race.

OPEN SEAT 2ND DISTRICT: Although Representative Bentley (R) lost her gubernatorial bid, the 2nd district remains a fairly conservative seat, and competition will be heavy in choosing her replacement.

In the Democratic primary, moderate Gerry Brewster edged past the pro-labor candidate, Connie DeJulius, by a 1,800 vote margin. Both candidates are members of the House of Delegates. However, Brewster's advantage is that he comes from one of Baltimore's wealthiest families, and his father served in both the U.S. House and Senate from Maryland.

Winning the Republican nomination by a 57% margin was Bob Ehrlich, who is also a member of the House of Delegates. Ehrlich attended both the prestigious Gilman prep school and Princeton with Brewster. However, while Brewster rode through on family money and connections, Ehrlich is proud to emphasize his middle-class background and the fact that academic scholarships alone enabled him to attend such fine schools.

Both candidates are pushing hard for victory in November, and both have traits which will naturally appeal to the district. While it is as yet unsure what issue or argument will emerge as the decision-maker for voters, most analysts give Ehrlich the advantage heading into the final weeks of the campaign.

ROSCOE BARTLETT (R 6): Seven candidates competed in the Democratic primary for the

Maryland Filing Summary

Current Breakdown: 4 D, 4 R

Freshmen: Albert Wynn (D 4)
Roscoe Bartlett (R 6)

Open Seats: Helen Delich Bentley (R 2)

chance to take on freshman Representative Roscoe Bartlett (R). In the end, Paul Muldowney won the nomination with only 30% of the vote, while three other candidates took at least 17%. The inability of Democratic candidates Neil Dhillon and Don DeArmon, both of whom had been Hill staffers, to fare well in such a competitive race is consistent with the electoral efforts of other former Washington insiders.

Although the 6th district went to George Bush in the 1992 Presidential election, Representative Bartlett narrowly survived both his primary and the general election race in that year. Despite this shaky start, Representative Bartlett displayed his political strength by keeping other known Republicans out of the primary. Bartlett's wide margin of victory in the primary combined with his ability to paint Muldowney as the real political insider for having spent years in the state legislature, should give this former "easy mark" a solid reelection. (IS)

MARYLAND

In the Decidedly Middle-Class 2nd, Candidates Run to the Center

PERRY HALL, Md. — Gerry Brewster — state legislator, son of a wealthy former senator, member of the 1979 varsity Princeton crew team — stands at a busy intersection waving like crazy at passing traffic.

With a wide-eyed, wide-mouthed grin and a campaign sign that matches his wrinkled shirt (wide red and white stripes), Brewster tries to distract the early Saturday drivers turning down Bel Air Avenue.

Brewster is a Democratic candidate for Congress in the 2nd District of Maryland. And having been around politics all his life, he insists there is both rhyme and reason to waving at intersections. In a middle-class district such as the 2nd, people will see you want the job badly enough to work hard for it — provided you wave correctly.

"Technique is really important," he says. "You have to look them in the eye. Some people just stand here and wave."

The 2nd District's current representative is a woman who knows the power of a gesture. She is Helen Delich Bentley, the local blue-collar heroine who hopes to have the GOP nomination for governor Sept. 18. Bentley is best known for taking a sledgehammer to a Toshiba appliance in the 1980s when the Japanese company sold sensitive technology to the Soviet Union.

But not everyone takes the same approach to getting noticed. Take, for example, the front-runner for the Republican nomination in the 2nd, state Rep. Bob Ehrlich. "We don't do the wave," says an Ehrlich aide.

And when the GOP candidate himself hears how Brewster has spent his morning, he is derisive. Ehrlich notes that while he does not wave, people keep coming up to him and saying they saw him at intersections. (They may have seen Ehrlich's enthusiastic 64-year-old father, who runs out of campaign headquarters to hold up campaign signs in the middle of four-lane York Road; Ehrlich's mother is dispatched to retrieve him.)

But who can blame voters for confusing Ehrlich and Brewster? While running in different parties, they sometimes seem to



Brewster hones his wave-at-motorists technique at a Perry Hall street corner. "You have to look them in the eye."

be sharing a career.

Both 36, they attended the same Maryland prep school before graduating from Princeton and earning law degrees. Both represent parts of Baltimore County in the House of Delegates, where they are both on the Judiciary Committee. Both were just named co-"legislators of the year" by the Maryland State Fraternal Order of Police. Both are seen as comers in their respective parties, within which each claims to be a moderate.

Ehrlich, however, likes to note that he grew up in a \$15,000 row house and made his way through the same expensive private schools as Brewster (whose father was Daniel Brewster, a Democrat in the House from 1969-88 and in the Senate from 1983-89) by means of both academic and athletic scholarships.

Ehrlich quickly adds that he prefers to talk about crime and President Clinton and the effect of administration programs on the business climate. And he can do that, in

part, because Brewster's main primary opponent, state Rep. Connie Gallazzo DeJulis, already is making the class argument.

To Be Representative

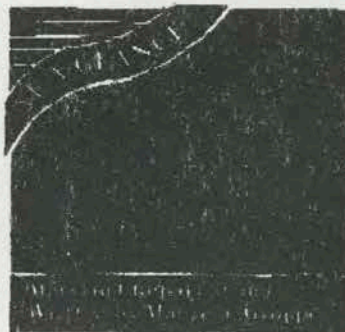
In a picnic shelter at a sparsely attended Joppatowne candidate forum, DeJulis makes her pitch.

"I come from the people," DeJulis tells the crowd. "I've worked and worked hard to raise a family and help my friends and neighbors."

Dressed in a blue silk tunic and soft yellow pants, DeJulis, 48, looks like she just stepped out of a boutique. But her appeal is to the working families in neighborhoods like Dundalk, where she raised her three children after an early marriage and divorce.

During her four years in the state House, DeJulis has represented the southeastern Baltimore County area dominated by the heavy industry of the Baltimore port and Bethlehem Steel Mill. This is where traditionally Democratic voters were attracted to Bentley's enthusiastic trade protectionism.

Many such voters, and their voting-age



FROM : EHRlich FOR CONGRESS

SPECIAL REPORT

FEATURE PAGES

MARYLAND



Ehrlich on his door-to-door rounds, where he often highlights crime issues: "I've really focused on child abuse and neglect."

children, have moved out of Baltimore neighborhoods to more suburban areas north and east of the city. Harford County, home to more than one-fourth of the district's voters, grew by 25 percent in the 1980s as commuters populated such towns as Bel Air and Joppa. Outer communities of Baltimore County such as Perry Hall also grew.

Campaigning throughout the 2nd, which geographically embraces this history, DeJullis does not embrace Clinton. When she is stopped leaving the forum by a man who tells her the president is "a clown" and the Democrats no longer have an agenda, DeJullis does not disagree. She tells the man she has to leave and invites him to call her office.

At the forum and at a tea held later for her in Towson, DeJullis' supporters say they are attracted to her as a working mother and an opponent of gun control. They say they are turned off by the privileged life they believe Brewster has led.

If Brewster's connections and organization are expected to carry him Sept. 12, Ehrlich has an even clearer shot at the GOP nomination. His closest competitor is businessman William Frank, a political newcomer who does wave but had raised only \$43,000 by June 30.

So Ehrlich has been able to concentrate on introducing himself to areas where new voters and old Democrats may be receptive to the GOP. Despite Bentley's popularity here, Republicans are still outnumbered in registration by 2-to-1.

The Lutherville doors Ehrlich is knocking on this morning, a few blocks from Bentley's own, are in a precinct George Bush won with 56 percent in 1992. Still, these voters are more likely to register as Democrats than as Republicans. They need a reason to cross over, especially when they move down the ballot.

Emma Mancini, who has lived in the same house for 38 years, apologizes for her appearance after a morning of gardening. Although she still considers herself a Democrat, Mancini is dissatisfied with Clinton and promises Ehrlich her vote.

"They can't seem to make up their minds on anything," she says of the Clinton administration. "Too many things are going on in his life for him to concentrate."

After the Wave

Door-to-door work is also on Brewster's program. After waving at cars, he and his volunteers head to one of the new Perry Hall subdivisions to do some doors.

The literature Brewster leaves in doorways stresses a tough-on-crime stance (although it does not mention his support for an assault weapons ban), support for term limits, welfare reform, a strong national defense and downsized government. Brewster says his moderate mix of views helped make him the only non-incumbent Democrat to defeat a Republican incumbent in the 1990 state House races. He ticks off votes he would have cast for Clinton positions (including voting for the crime bill), but he is careful to keep his distance from the president on two of the issues Ehrlich highlights.

When asked whether he would have supported Clinton's 1993 budget, he says he did not listen to the arguments then because he was wrapped up in the Maryland budget debate. And while he says businesses that can contribute to health care for their employees should do so, he is not specific on what form of employer mandates he supports — saying only that Clinton was unrealistic in proposing mandates right away.

From his official campaign kickoff when he toured a police station, Brewster has preferred to talk about crime. He touts his three years as a Baltimore County prosecutor, crime bills he supported in the legislature and his backing of the death penalty and mandatory sentencing.

Ehrlich also plays the crime issue, highlighting a bill he sponsored to make it easier to allow statements from children into evidence regardless of whether they can testify about their alleged abuse.

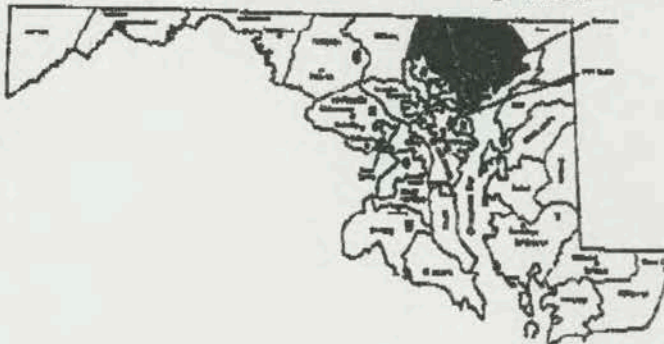
"I've really focused on child abuse and neglect," Ehrlich tells a young woman who has come to the door wearing an oversized Kenny Loggins T-shirt.

"Good for you," says the woman approvingly.

An older voter mowing his lawn a few blocks away likes Ehrlich's opposition to gun control, and another tells Ehrlich Congress needs major reform, starting with eliminating what he calls the pork barrel spending that is in the current anti-crime legislation Congress is considering.

"That crime bill wasn't a crime bill," the retired homeowner says.

"Absolutely," Ehrlich responds as he leaves the man's living room. "And I would've voted against it."



THE



SUN

WEDNESDAY, AUGUST 17, 1994

Robert Ehrlich: 'So honest, it hurts'

GOP's leading hope to hold Bentley seat

By Glenn Small
Sun Staff Writer

When he was 11, Robert L. Ehrlich Jr. announced to his mother that when he grew up he wanted to run for political office.

"I said, 'You don't want to do that. Politicians are crooked,'" Nancy Ehrlich recalled this week at a \$250-a-head fund-raiser for her son, who is now 35, a veteran of the House of Delegates and running for Congress. "He looked at me and said, 'Mom, I won't be.' And he won't. He's so honest, it



hurts sometimes."

Many Republicans, and quite a few Democrats in the 2nd Congressional District, believe that Robert Ehrlich of Timonium is one of the best and brightest in the GOP and hope to see him fill the seat being vacated by Rep. Helen Delich Bentley, the popular, five-term Republican who is running for governor.

While the district has two registered Democrats for every Republican, it has voted Republican in recent years, electing Mrs. Bentley to five terms in Congress. Sixty-three percent of the county's voters voted for George Bush or Ross Perot in 1992.

Count Dennis F. Rasmussen, the former Baltimore County executive who is now a lobbyist, among those Democrats who would like to see Mr. Ehrlich in Congress.

Mr. Rasmussen was present Monday night at the home of Edwin F. Hale, chairman of the Bank of Baltimore. It was there that the \$250-a-head fund-raiser was held, and Mr. Rasmussen had turned out to support Mr. Ehrlich.

This was despite the fact that Mr. Ehrlich is a Republican, and that a possible opponent of Mr. Ehrlich's in the general election is Del. Gerry L. Brewster, a Democrat who once worked for Mr. Rasmussen when he was executive.

Mr. Rasmussen grew up in Essex at a time when Eastside Democrats dominated Baltimore County politics by always voting the party line.

But, Mr. Rasmussen says, "I've come to a point in my life where I'm going to support the best person."

'Far and away the best'

Mr. Hale said of Mr. Ehrlich, "Of all the people I've seen running, Bob is by far and away the best one qualified to fill [Mrs. Bentley's] shoes." He described Mr. Ehrlich as "a good man — you can go to sleep on his word" — who possesses "a lot of common sense."

As Mr. Ehrlich campaigns in the primary, he stresses his conservative views — strong support for business, a tough stance on crime and fiscal conservatism — while also pointing to his eight years in Annapolis and how he managed to work well with Democrats.

"I was successful because I built coalitions between Democrats and Republicans," he said. "I never let party stop me, if I thought it was right."

Legislators who worked closely with Mr. Ehrlich in Annapolis agree with that assessment.

"His ability to work both sides of the aisle is a model," said Del. Phillip D. Bissell, a Republican from Anne Arundel County.

Del. Bruce Poole, a Democrat from Hagerstown, said he had many arguments with Mr. Ehrlich over legislation and opposing viewpoints on issues, but that he still respected him as a "hard-working, substantive guy."

"There is a side of Bob that is partisan, but he can put that aside," Delegate Poole said.

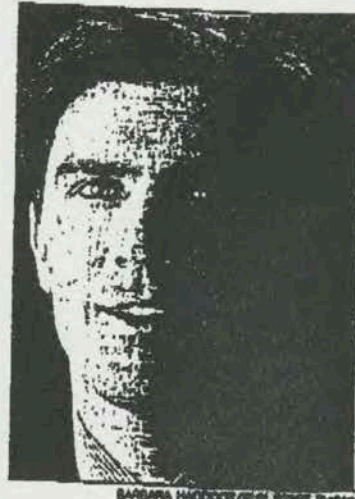
A GOP foe is critical

A not-unexpected critic is William J. Frank, a Towson banker considered to be Mr. Ehrlich's major opponent in the Sept. 13 Republican primary. Mr. Frank, 33, said Mr. Ehrlich should not accept money from political action committees, or PACs.

As of the latest campaign financing report, Mr. Ehrlich had received \$30,000 in PAC contributions.

Mr. Frank said he has refused to accept "special interest" money. Mr. Frank also supports term limits in Congress and is anti-abortion. Mr. Ehrlich is against term limits and supports abortion rights.

Next week, the two Republicans will square off in a debate in Harford County. Mr. Frank said he's eager to contrast his conservative views against those of Mr. Ehrlich.



At age 35, Del. Robert L. Ehrlich Jr. wants to go to Washington.

Mr. Ehrlich said he also is eager to debate the issues and is confident, but not overconfident, of winning the primary.

If his background is any guide, he will be difficult to defeat in the primary election, and he would be a strong candidate in the general election.

Arbutus-Gilman-Princeton

Mr. Ehrlich grew up in a working-class neighborhood in Arbutus.

He was a good student, and an excellent athlete, who, at age 13, was 6 feet and 175 pounds and playing football with 17- to 21-year-olds, his parents said.

Recruited by the Gilman School football coach, Mr. Ehrlich attended the prestigious private school on a scholarship and was captain of the football team.

He attended Princeton University on a full scholarship and graduated from there, said Robert L. Ehrlich Sr., 64, a semiretired car salesman.

Delegate Ehrlich later graduated from Wake Forest University School of Law, and was first elected to the state legislature in 1986, representing the 10th District. His wife, Kendel, is an assistant public defender in Anne Arundel County.

The elder Mr. Ehrlich recently recalled that his son would work construction during breaks at Princeton to earn spending money.

"He did all of this on his own," said Robert Ehrlich Sr.

"We never pushed him."

MISCELLANEOUS