

**TALKING POINTS
AA LUNCHEON
WEDNESDAY, JULY 13, 1994**

- THE NEXT 3 - 4 WEEKS ARE CRITICAL IN THE HEALTH CARE DEBATE.
- THE MESSAGE HAS TO BE THAT REPUBLICANS SUPPORT REAL REFORM BUT WON'T SETTLE FOR A BAD BILL THAT COMPROMISES THE QUALITY OF OUR HEALTH CARE SYSTEM.
- WE ARE FOR PRESERVING THE BEST OF WHAT WE HAVE AND MAKING IT AVAILABLE TO ALL AMERICANS.
- REPUBLICANS HAVE NOTHING TO BE APOLOGETIC ABOUT -- OUR PROPOSALS ARE NOT MINIMALIST, THEY ARE REALISTIC ATTEMPTS TO FIX THE PROBLEMS THAT TRULY EXIST.
- A LOT OF YOUR BOSSES HAVE PUT FORWARD RESPONSIBLE PROPOSALS OVER THE LAST FOUR OR FIVE YEARS.
- IN THAT TIME WE HAVE LEARNED A GREAT DEAL ABOUT WHAT CAN BE DONE, SHOULD BE DONE, AND WHAT THE AMERICAN PEOPLE WANT TO BE DONE.
- REFORM IS HAPPENING -- AND WE CAN'T AFFORD TO STIFLE IT OR THROW UP ROAD BLOCKS THAT ARE BASED ON PAUL WELLSTONE OR BILL CLINTON'S BELIEF THAT THE FEDERAL GOVERNMENT KNOWS BEST.
- THE PROPOSAL THAT SENATOR PACKWOOD AND I HAVE PUT FORWARD DRAWS ON THE WORK DONE BY MANY OF YOU AND YOUR BOSSES. ITS NOT PERFECT -- BUT WE THINK IT DOES PROVIDE A POSITIVE MESSAGE ABOUT WHAT REPUBLICANS, AND WE HOPE DEMOCRATS, STAND FOR ON HEALTH CARE REFORM.
- WE ARE GOING TO BE COUNTING ON YOU TO HELP US PREPARE FOR WHAT WILL BE A BATTLE OVER PRINCIPLE. THE DEMOCRAT LEADERSHIP WILL, IF THEY CAN, TRY TO PASS A BILL WITH A BARE MAJORITY AND PAINT US AS OBSTRUCTIONISTS. WE CAN'T ALLOW THEM TO DO THAT.
- OVER THE NEXT FEW WEEKS, WE WILL BE CALLING ON YOU TO HELP DELIVER OUR MESSAGE. WE NEED YOUR HELP TO MOBILIZE OPPOSITION TO THE MITCHELL/WHITE HOUSE EFFORT AND TO PREPARE YOUR BOSSES TO BE ACTIVE PARTICIPANTS IN THE DEBATE.

REAL HELP FOR THE MIDDLE CLASS

DOLE/PACKWOOD

- **NO TAX INCREASES**
- **NO INCREASE IN THE DEFICITS**
- **CHOICE OF BENEFITS, CHOICE OF INSURANCE**
- **NO GOVERNMENT PRICE CONTROLS**
- **NO JOB KILLING EMPLOYER MANDATES**
- **PORTABILITY OF INSURANCE**
 - **LIMITS ON PRE-EXISTING CONDITION EXCLUSIONS**
 - **GUARANTEE ISSUE -- INSURERS HAVE TO SELL YOU INSURANCE**
 - **OPEN ENROLLMENT --**
- **TAX FAIRNESS FOR THOSE INDIVIDUALS AND SELF-EMPLOYED WHO BUY THEIR OWN INSURANCE.**
- **CREATION OF MEDICAL SAVINGS ACCOUNTS**

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