

TO: Senator Dole
FR: Kerry

RE Monday Speaking Appearances

*You have four speaking appearances on Monday, but only one of them requires formal remarks.

1. **National Truck Stop Operators:** Audience of about 50 truck stop operators attending government affairs conference.

Kansans will be present. This is a breakfast session, and they're looking for a few minutes of remarks on issues of day, followed by Q&A. Greg is preparing a issue briefing.

2. **"Congressman Upton's Big Supporters:"** Brief stop-by and Q&A before approximately 50 major donors to Congressman Upton.

3. **Kansas Chamber of Commerce and Industry:** Annual dinner for Kansas delegation. Delegation members attending will be invited to give informal remarks on issues of importance to Kansas. Dan is preparing a briefing sheet summarizing Kansas issues.

~~4. **International Mass Retail Association:** Organization representing mass retailers such as Wal-Mart, Home Depot, Target, etc. They are expecting an audience of 2,000+ for their annual convention. Other speakers include Gingrich, Gramm, and Carville.~~

*You will be receiving their "1994 Leadership Award" for "your tireless commitment to preserving America's free market system." You will be receiving the award at a dinner banquet, and they have asked for you speak for 10 minutes or so on "leadership."

SPEAK

~~Wednesday - May 25~~
Mon, May 23

12:30 8:00 a.m.

Old Town Holiday Inn

National Association of Truck Stop Operators
1199 N. Fairfax Street, Suite 801
P.O. Box 1285
Alexandria, Virginia 22313
(703) 549-2100 FAX (703) 684-4525

Alexandria, VA

Ms. Sheila Burke
Chief of Staff
The Honorable Bob Dole
United States Senate
Washington, DC 20510

Dear Sheila:

Since 1991, NATSO has been trying to have Senator Dole address our annual Government Affairs Conference in Washington, DC. You'll recall that Senator Dole's participation was pre-empted by Senator Heinz' funeral one year and other developments another.

NATSO's 1994 conference is scheduled for May 21 to 25, 1994. On behalf of NATSO's members from Kansas and throughout the country, I am honored to invite Senator Dole to discuss national policy and politics with the anticipated fifty-five to sixty-five truckstop operators and allied members plus spouses and staff.

The ideal time for us would be Wednesday morning, May 25, during our breakfast session from 8am to 11am, at the Old Town Holiday Inn in Alexandria. Enclosed for your review is the current draft schedule; we will naturally be flexible to meet Senator Dole's scheduling requirements. And the offer stands regarding a charitable contribution.

For your information, Speaker Foley has confirmed and is now slated for Tuesday breakfast. The White House is working with us for a key Administration spokesperson as well.

As you and the scheduling staff require other information, please call on me. We again appreciate your consideration and hope this year it will work.

Sincerely,

Tim

G. Timothy Leighton
Vice President and General Counsel

11-19-93 Interim letter

5.16 Reviewed times w/ Timothy

November 17, 1993

OLD TOWN, ALEX

9:00 am - 11:00 am, Wed May 25

12:00 - 2:00

Lunch @ Press Club

\$2000.00

Mon, May 2

1 OK
just
any

**1994 NATSO Government Affairs Conference and Board of Directors Meeting
Draft Program (as of November 17, 1993)**

May 21-25
Old Town Holiday Inn
Alexandria, Virginia

[ALL FUNCTIONS, DATES, TIMES AND LOCATIONS ARE TENTATIVE AND SUBJECT TO CHANGE]

SATURDAY, MAY 21

REGISTRATION OPEN (10:00 am - 6:00 pm)

EXECUTIVE COMMITTEE MEETING (10:00 am - 1:00 pm)

COMMITTEE MEETINGS (2:00 pm - 5:00 pm)

BOARD DINNER / EVENING FUNCTION

SUNDAY, MAY 22

FELLOWSHIP BREAKFAST (8:00 am - 9:30 am)
U.S. Senator John Danforth (R-MO) - Invited

REGISTRATION OPEN (10:00 am - 3:00 pm)

BOARD OF DIRECTORS MEETING (10:00 am - 2:00 pm)

BREAKOUT SESSIONS (10:00 am - 2:00 pm)

GENERAL SESSION AND/OR 2-3 BREAKOUTS (3:00 pm - 5:30 pm)

OPENING RECEPTION (6:00 pm - 7:00 pm)

DINNER ON OWN

**1994 NATSO Government Affairs Conference and Board of Directors Meeting
Draft Program (as of November 17, 1993)**

[ALL FUNCTIONS, DATES, TIMES AND LOCATIONS ARE TENTATIVE AND SUBJECT TO CHANGE]

MONDAY, MAY 23

CAPITOL HILL BREAKFAST (7:30 am - 9:00 am)

WHITE HOUSE BRIEFING (10:00 - noon)

CAPITOL HILL OR NATIONAL PRESS CLUB LUNCH (noon - 2:00 pm)

COMMITTEE STAFF MEETINGS (2:00 pm - 4:00 pm)

NATSO IN-OFFICE RECEPTION (6:00 pm - 7:00 pm)

DINNER ON OWN

TUESDAY, MAY 24

CAPITOL HILL BREAKFAST (8:30 am - 10:00 am)

House Speaker Thomas Foley (D-WA) - **Confirmed**

GROUP PHOTO ON CAPITOL STEPS (10:30 am)

CONGRESSIONAL MEETINGS (11:00 am - 4:00 pm)

CONGRESSIONAL DINNERS (7:00 pm)

WEDNESDAY, MAY 25

BREAKFAST / DEBRIEFING (8:00 am)

Senate Minority Leader Robert Dole (R-KS) - **Invited**

DEPARTURES

NEWELL OIL COMPANY

TEXACO PETROLEUM PRODUCTS

PHONE (316) 283-4450
PHONE (316) 283-4000



P.O. BOX 503
200 MANCHESTER
NEWTON, KANSAS 67114

December 1, 1993

The Honorable Robert Dole
United States Senate
141 Hart Senate Office Building
Washington, D.C. 20510

Dear Senator Dole:

It is my understanding that you have once again been invited by NATSO to speak at the 1994 NATSO Government Affairs Conference to be held May 21 to 25, 1994 in Washington, D.C. As a constituent and a member of NATSO, I would like to extend my personal invitation and urge you to attend and speak at this meeting if at all possible. It is my belief that the truck stop industry is an important industry in our changing world and it is undergoing some of the most challenging changes now that are pertinent to the progress and economy of this great nation of ours. Please come and meet with us, share some of your ideas and hear some of ours.

I appreciate your consideration and hope that you will find time in your schedule to attend.

Sincerely,

A handwritten signature in cursive script, appearing to read "Kerry D. Newell".
Kerry D. Newell
Vice President

FUEL • MOTEL • RESTAURANT • SHOPS

AM★BEST
America's BEST Truck Stops

SPEAK

Wed, May 25

8:00am - 11:00am

Old Town, Alexandria, Va



I-35 & US 75 • Lebo, Kansas 66856 • (316) 256-6311

December 2, 1993

The Honorable Senator Dole
141 Senate Hart Building
Washington, DC 20510-1601

Dear Senator Dole:

On behalf of my family, Howard and Pam Roe, I would like to invite you to attend NATSO Government Affairs Conference May 25, 1994. The session will run from 8am to 11am, at the Old Town Holiday Inn in Alexandria. We would be honored to have you speak on National Policy and politics.

Please let us know if you can attend. We know it will be an informative and constructive meeting for all involved.

With best wishes.

Sincerely,

Teri Roe Williams
BETO, Inc.
Vice President

12-8 - Interim letter



HOUSE OF REPRESENTATIVES

FRED UPTON
SIXTH DISTRICT, MICHIGAN

May 11, 1994

Senator Robert Dole
Republican Leader
S-230, The Capitol
Washington, DC 20510

Handwritten notes:
11:30
9:00 am - 3:00 pm
15 minutes
Capitol Rm - T.B.D.

Dear Senator Dole,

I would like to extend an invitation to you to address a group of 50 of my special constituents who will be in Washington on Monday, May 23, 1994. I hope you can stop by for about 15 minutes for remarks to my major donor group, the C.U.B.S., (Congressman Upton's Big Supporters). We will be meeting between 9:00 a.m. and 3:00 p.m. in the Capitol complex.

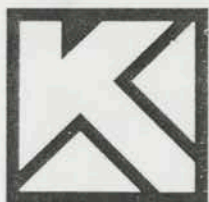
I would be honored if you could make arrangements to meet with this group of businesspeople and leaders from across western Michigan. Please let me know if you are available by contacting Liz Garey in my campaign office (616) 983-1144.

Very truly yours,

Fred Upton
Member of Congress



Mon, May 23



KCCI

Kansas Chamber of Commerce and Industry

A consolidation of the Kansas State Chamber of Commerce, Associated Industries of Kansas, Kansas Retail Council

835 SW Topeka Blvd.
Topeka, KS 66612-1671
(913) 357-6321
Fax (913) 357-4732

6:30

May 5, 1994

The Honorable Bob Dole
U.S. Senate
141 Hart Senate Office Building
Washington, D.C. 20510

Dear Bob:

We're looking forward to seeing you and members of your staff at the Congressional Dinner on Monday evening, May 23, at the Crystal City Doubletree Hotel, 300 Army Navy Drive, Arlington.

The event is scheduled to start at 6:30 p.m. with a reception and dinner at 7 p.m., on the 14th floor, Penthouse level.

In keeping with tradition, we are looking forward to hearing your remarks concerning important Congressional legislation that will impact Kansas business. Issues like health care, OSHA reform, labor-management relations issues (striker replacement), downsizing of the military (Fort Riley), are just a few of the subjects Kansans are interested in.

As I indicated in earlier correspondence, the Kansas group will be meeting for a 4 p.m. reception on May 23 with the Ambassador of Sweden at his personal residence. If your Congressional schedule allows you to attend, we'd be delighted to have you or anyone from your staff join us. Let me know.

Look forward to seeing you on May 23.

Sincerely,



EDWARD G. BRUSKE
President

njd

cc: Jim Edwards

copy to Sarah
3/10

INTERNATIONAL
MASS RETAIL
ASSOCIATION

Accept Leadership Award

Robert J. Verdisco
President

HAND-DELIVERED

February 3, 1994

The Honorable Bob Dole
Minority Leader
United States Senate
c/o Campaign America
900 Second Street, N.E.
Suite 118
Washington, D.C. 20002

ATTENTION: Mark Miller, Finance Director

Dear Senator Dole:

I am writing to invite you to deliver a keynote address at our Annual Convention on Tuesday morning, May 24, 1994, at 8:00 A.M. at the Washington Sheraton Hotel in Washington, D.C.

The International Mass Retail Association (IMRA) represents more than 700 members -- 160 mass retail members including discount department stores, home centers, catalog showroom stores, dollar stores, variety stores, warehouse clubs, deep discount drugstores, specialty discounters, and off-price stores -- as well as nearly 550 suppliers. Collectively, our retail members operate over 54,000 stores in the United States and abroad, and employ millions of people. Our retail members represent the overwhelming majority of the nearly \$202.2 billion mass retail industry in the United States. Our membership includes Wal-Mart, Home Depot, Target, Circuit City, Marshalls, and Pace Membership Warehouse. A list of our current retail members is enclosed for your information.

Our 1994 Annual Convention will be held in our Nation's Capital at the Washington Sheraton Hotel during May 21-25. We expect nearly 2,500 attendees. This year's Convention will feature general sessions addressing cutting-edge issues critical to today's mass retailers, our world-renowned trade show, city tours and events including an evening reception at the National Air and Space Museum, premiere celebrity entertainment, and national leaders. With this year's Convention's theme of "Leadership in a Changing World" in mind, it is my pleasure to invite you to speak at our Convention's Breakfast General Session on Tuesday morning, May 24, 1994, at 8:00 A.M.

1901 PENNSYLVANIA AVENUE, NW
10TH FLOOR
WASHINGTON, DC 20006
TEL: 202-861-0774
FAX: 202-785-4588

3-7-94 Interim letter

5:10 - Revised times w/ Joe
5:16 - 8:15 is earliest

Tuesday - May 24
Yvonne IMRA

Washington Sheraton Hotel
Sheraton Ballroom
8:00 a.m.

Mon, May 23

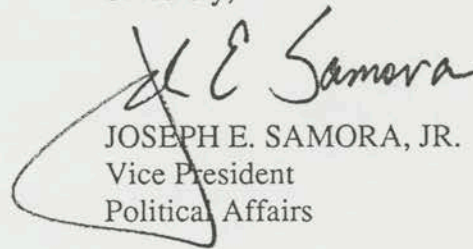
8:00 pm - dinner

New Time - honorarium

let at 8
May 23
dinner
honorarium

I understand the demands on your time. If, however, your schedule permits, it would be an honor to have you speak at our Annual Convention. I will be delighted to assist you and your staff with honorarium considerations and with logistical specifics to make your speaking engagement as accommodating as possible. Enclosed please find IMRA material for your information. I look forward to hearing from you. Thank you.

Sincerely,


JOSEPH E. SAMORA, JR.
Vice President
Political Affairs

Attachments and enclosures

IMRA RETAIL MEMBERS

This document is from the collections at the Dole Archives, University of Kansas
<http://dolearchives.ku.edu>

February 3, 1994

1/2 Price Stores	Gibsons Discount Centers, Inc.	Quality Stores, Inc.
50 - Off Stores, Inc.	Goldblatt Department Stores Inc.	Regis Corporation
Academy Corporation	Goodwill Industries of America	Repp, Ltd.
Ace Music Center, Inc.	Grandpa's	Retail Apparel Group, Inc.
Almacenes Exito S.A.	Groupe Val Royal	Rose's Stores, Inc.
Amcena Corporation	Handy Andy Home Improvement Centers	Saan Stores Ltd.
Ames Department Stores, Inc.	Harts - Big Bear Plus Non Foods	Service Merchandise Co., Inc.
Ammar's, Inc. d/b/a Magic Mart	Hechingers Stores Company	Servistar Corporation
Ann & Hope Inc.	Hi-Lo Automotive, Inc.	Shopko Stores, Inc.
Auto Source, Inc.	Hills Stores Company	Silverman Brothers, Inc.
AutoZone	Home Shopping Network	Simply Fashion Stores, Inc.
Baby Superstore Inc.	HQ & Army Air Force Exchange Service	Solo Serve Corporation
Best Buy Co., Inc.	Hub Distributing, Inc.	Sportmart, Inc.
Best Products Company, Inc.	It's Really \$1.00	Sports & Recreation, Inc.
Bi-Way Stores Limited	J. Baker, Inc.	Steinbach, Inc.
Big Blue Stores, Inc.	Jamesway Corporation	Stuarts Department Stores
Big W Discount Department Stores	Jewelry Promotions, Inc.	Sunglass Hut International
Bradlees, Inc.	Kay-Bee Toy & Hobby Shops, Inc.	Super Sales of America Inc.
BrandsMart U.S.A.	Kelly's Variety Stores, Inc.	Syms
Burlington Coat Factory	Kinko's Service Corporation	Target Stores
Byrons, Inc.	L. Luria & Son, Inc.	The Daiei, Inc.
Caldor, Inc.	Lima Bargain Center	The Home Depot, U.S.A., Inc.
Central Pattana Company, LTD	Linens 'n Things	The Limited, Inc.
Central Tractor Farm & Family Center, Inc.	Lojas Americanas S.A.	The Pep Boys - Manny, Moe & Jack
Channel Home Centers, Inc.	Lowe's Companies, Inc.	The Shui Hing Company, Ltd.
Circuit City Stores, Inc.	M. H. King Company	Thomas-Walker-Lacey, Inc.
Claire's Stores, Inc.	Marburn Stores, Inc.	Treasure Island Department Stores Inc.
Clicks Stores Limited	Marshalls, Inc.	Twin Valu Stores
Clover	Maurices Incorporated	U-Save Center, Inc.
Club Distribution, Inc.	McCrory Stores	Union Hall, Inc.
CompUSA, Inc.	MEI Salon Corp.	Uptons
Computer City Supercenters	Meijer, Inc.	Valley View Department Store, Inc.
Consolidated Stores Corporation	Melville Corporation	Value City Department Stores
Conway Stores	Mid-Am Cheese Stores	Value Merchants, Inc.
Costco Wholesale Corporation	Mills Supply, Inc.	Variety Wholesalers, Inc.
Cotter & Company	Modell's Sporting Goods	Venture Stores
Country General Stores	Modern Woman	W.R. Thomas Stores, Inc.
Dollar General Stores	Navy Exchange Service Command	Waban Inc.
Drogueria Y Farmacia El Fenix, S.A. De C.V.	Neighborhood Variety Stores, Inc.	Waccamaw Corporation
Duckwall-Alco Stores, Inc.	New York Department Stores de Puerto	Wal-Mart Stores, Inc.
Eastern Mountain Sports, Inc.	Norquist Salvage Corporation	Watani
Ebrahim & Company, Ltd.	Northwest Fabrics and Crafts	Wholesale Depot
Economy Dry Goods	Organizacion Santa Fe	Witmark, Inc.
Ekono-Mart C.A.	PACE Membership Warehouse, Inc.	Wohl Shoe Company
F.W. Woolworth Company	Pamida, Inc.	Woman's World Shops, Inc.
Fair Department Stores	Payless Cashways, Inc.	Wonder Stores
Family Dollar Stores	Penn-Daniels Inc.	Woolworths Limited
Farmacias Arrocha	Perfumania	Zellers Inc.
FEDCO, Inc.	Phar-Mor Inc.	
Fishers Big Wheel, Inc.	Place's Discount Stores	
FMRC	Prange Way	
Fred's, Inc.	Price-Less Drug Stores, Inc.	
Garden Ridge Pottery, Inc.	Price/Costco	
Gem of Hawaii, Inc.	Priceline Pty. Ltd.	
Giant Tiger Stores Ltd.	Promodes	