

FINAL

Contact: Mo Taggart  
703/684-7848  
Jo-Anne Coe  
703/845-1714

SENATOR DOLE SCHEDULE -- MAY 9, 1994 -- TENNESSEE

MONDAY, MAY 9, 1994

3:40 pm DEPART Capitol for National Airport  
Driver: Colin Beeper: 202/224-4488  
#553

3:55 pm ARRIVE airport and proceed to departing aircraft  
FBO: Signature Flight  
703/419-8440

4:00 pm DEPART Washington for Chattanooga, TN/Lovell Field  
FBO: AVITAT Krystal North

Aircraft: Challenger (Federal Express)  
Tail number: N2FE

Flight time: 1 hour 30 minutes

Pilots: Ron McCarter  
Dave Fisher

Seats: 12

Manifest: Senator Dole  
Doug and Margaret Buttrey

Contact: Doug Buttrey  
901/922-6498 (w)  
901/922-6494 Fax  
901/685-6994 (h)  
Sherry Campbell  
901/369-3304

5:30 pm ARRIVE Chattanooga, TN  
FBO: AVITAT Krystal North  
615/490-4600

Met by: Fred Thompson  
Todd Gardenhire

5:35 pm DEPART airport for Fundraising Reception for Fred  
Thompson  
Driver: Tom Eubanks  
Drive time: 30 minutes  
Location: George and Bonnie Pettway's Home  
1310 Scenic Highway  
Lookout Mountain, GA

MONDAY, MAY 9, 1994 (cont'd)

PAGE TWO

6:05 pm ARRIVE Pettway Home  
706/820-9564

6:05 pm- ATTEND Fundraising Reception for Fred Thompson

6:40 pm Attendance: 100 @ \$500 per person

Event runs: 5:30 - 6:30 pm

Press: Closed

Facility: None

Format: Mix and mingle

6:18 pm Ted Lazenby, Finance Chm.,  
introduces Fred Thompson

6:20 pm Fred Thompson gives remarks  
and introduces Senator Dole

6:25 pm Senator Dole gives brief  
remarks

6:30 pm Senator Dole and Fred  
Thompson take questions

6:33 pm Ted Lazenby introduces  
George Pettway

6:34 pm George Pettway closes

Contact: Kim Kaegi  
615/327-3733  
615/327-4848 Fax

6:40 pm DEPART Pettway Home for Chattanooga Airport

Driver: Tom Eubanks

Drive time: 30 minutes

7:10 pm ARRIVE airport and proceed to Press Avail

FBO: AVITAT Krystal North  
615/490-4600

7:15 pm- PRESS AVAIL

7:30 pm Location: Conference Room

MONDAY, MAY 9, 1994 (cont'd)

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Airport

FBO: Signature Flight

Aircraft: Challenger (Federal Express)

Tail number: N2FE

Flight time: 1 hour 25 minutes

Pilots: Ron McCarter  
Dave Fisher

Seats: 12

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Manifest: Senator Dole  
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9:00 pm ARRIVE Washington/National Airport

FBO: Signature Flight  
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9:05 pm DEPART airport for Watergate

Driver: Colin

Beeper: 202/224-4488  
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9:05 pm DEPART airport for Watergate

Driver: Colin

Beeper: 202/224-4488  
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9:20 pm ARRIVE Watergate



1808 West End Avenue □ Suite 901 □ Nashville, TN 37203  
□ (615) 327-3733 □ Fax (615) 327-4848

CONTACT: Dick Kopper  
(615) 327-3733 (o)  
(615) 292-5894 (h)

For release 7 p.m. (EDT)  
May 9, 1994

## Thompson calls for total welfare overhaul

CHATTANOOGA -- Fred Thompson, Republican candidate for U.S. Senate, called Monday for a total overhaul of the failed welfare system and criticized his opponent, Congressman Jim Cooper, for voting against welfare reform.

Thompson appeared here in an airport press conference with U.S. Senate Minority Leader Bob Dole, who was in Chattanooga to campaign for Thompson.

"The nation's welfare system has been a hideous failure," Thompson said. "We have spent \$3.5 trillion, and what do we have to show for it? A society where 30 percent of the children are born out of wedlock."

Thompson said the current welfare system should be completely replaced. He called for ending welfare payments to recipients who fail to get a job after two years and for denying additional welfare payments when mothers have more children while on welfare. He advocated denying welfare to illegal aliens.

"All of these are needed reforms," Thompson said. "And yet, incredibly, Jim Cooper voted against those changes on March 3. He cast the deciding vote in the House Budget Committee that defeated a proposal that would have made those changes. The congressional insiders who have been running things all these years created this welfare mess. We need to send new leaders to Washington to clean it up."

30-30-30



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May 6, 1994

MEMORANDUM TO SENATOR DOLE

FROM: SUZANNE HELLMANN

RE: TENNESSEE POLITICAL BRIEFING

---

U.S. SENATE RACE "B"

- o Cook rates this as a "Toss Up" (4/13 issue)
- o Fred Thompson announced his candidacy April 19 on a three-day tour of the state. His themes for the campaign are:
  - o Term limits
  - o Repeal of Pres. Clinton's retroactive tax increase
  - o End to welfare
  - o Return to long prison sentences and the death penalty
- o Be advised that the TN Republican Party is not endorsing Fred Thompson until after the primary due to the candidacy of another Republican -- John Baker. The TN GOP knows that Baker will get very little of the vote, yet because the party has been so divided it is important for them to remain neutral before the primary.
- o Rep. Cooper does appeal to some Republicans because he puts on his conservative hat when in TN. Therefore, depicting him as a liberal will be helpful to the Thompson campaign.
- o The recent CBO study on the Cooper health plan is fair game --
  - o Leaves 25 million people uninsured by the year 2000
  - o Costs \$189 billion more over five years than expected
- o Sen. Jim Sasser is not at all liked by the GOP so you don't have to tiptoe in your attacks on his record.
- o While Clinton is unpopular in TN (although he won the state by only four points), VP Gore remains popular due to the legacy of his father.



U.S. SENATE RACE "A"

- o There are six likely candidates for this seat:
  - Andrew Benedict, Methodist minister
  - Byron Bush, Dentist
  - Bob Corker, Businessman
  - Bill Frist, Businessman, frmr. TennCare Task Force Chr.
  - Harold Sterling, Shelby Co. Assessor
  - Steve Wilson, Economics Professor
- o The three leading candidates are Benedict, Corker and Frist. Frist disavows his association with TennCare because of the bureaucratic nightmare it has become. Benedict was a successful businessman becoming President of a financial services firm, but got a calling to become a Methodist minister. He built from the ground up the biggest Methodist church in TN. Benedict recently admitted voting for Clinton, stating he would not do it now, but excusing it as a vote against Bush. This has hurt him somewhat.
- o A recent poll (2/17-19) gave the following results:

TN SEN. "A"

2/24/94

Mason-Dixon Political/Media Research surveyed 806 registered voters 2/17-19; margin of error +/- 3.5%. GOP subsample: 228 RVs; margin +/- 6.5% (TENNESSEAN, 2/24). Tested: Sen. Jim Sasser (D), dentist Byron Bush (R), businessman Bob Corker (R), economics prof. Steve Wilson (R), TN Medicaid Task Force chair Bill Frist (R), Shelby Co. Assessor Harold Sterling (R), Andrew Benedict (R). Primary 8/4; Filing 5/19.

GOP PRIMARY		FAV/UNFAV		ID	SASSER RE-ELECT	
Frist	12%	9%	1%	25%	Re-elect	42%
Bush	9	9	1	22	Consider another	41
Sterling	8	10	2	25	Replace	13
Corker	5	7	--	20		
Benedict	3	2	1	14		
Wilson	1	3	--	18	AMONG ALL	FAV/UNFAV ID
Undec.	62				Sasser	54%/ 12% 98%

GENERAL ELECTION MATCH-UPS

Sasser	53%	Sasser	53%	Sasser	55%
Frist	18	Bush	16	Corker	18
Sasser	54%	Sasser	55%	Sasser	53%
Wilson	16	Benedict	17	Sterling	17

### GUBERNATORIAL RACE

- o Former President Bush attended a fundraiser for leading candidate Rep. Don Sundquist on March 22. They raised over \$500,000. (See enclosed article on event)
- o Evans and Novak rate this race as "Leaning Retention" in their May 4 issue.
- o There is another Republican in the race -- former State Rep. David Copeland -- who has a modicum of support.
- o A recent poll (2/17-19) revealed the following:

Mason-Dixon Political/Media Research surveyed 806 registered voters 2/17-19; margin of error +/- 3.5%. Subsamples: 357 Dem RVs; +/- 5.4%; 228 GOP RVs; +/- 6.5% (TENNESSEAN, 2/23). Tested: Rep. Don Sundquist (R-07), Nashville Mayor Phil Bredesen (D), Public Service Commis. Chair Frank Cochran (D), Public Service Commis. member Steve Hewlett (D), Shelby Co. Mayor Bill Morris (D), state Sen. Steve Cohen (D), Univ/TN prof. Richard Chesteen (D), ex-state Rep. Walter Bussart (D), ex-state Rep. David Copeland (R), atty Bruce Shine (D). Primary 8/4; Filing 5/19.

2/23/94

DEM PRIMARY		FAV/UNFAV	ID
Bredesen	27%	28%/ 2%	56%
Morris	16	18 / 3	40
Cochran	9	21 / 2	49
Cohen	4	13 / 6	33
Wallace	3	12 / 1	27
Hewlett	1	8 / 4	33
Shine	1	2 / --	13
Chesteen	1	5 / 2	18
Bussart	--	2 / 1	13
Undec.	38		

GOP PRIMARY		FAV/UNFAV	ID
Sundquist	52%	53%/ 7%	87%
Copeland	12	17 / 1	39
Undec.	36		

GENERAL MATCH-UPS			
Sundquist	35%	Sundquist	38%
Bredesen	33	Morris	24
Sundquist	38%		
Cochran	23		

AMONG ALL		FAV/UNFAV	ID
Sundquist		34%/ 10%	76%
Bredesen		26 / 3	51
Cochran		20 / 2	50
Morris		17 / 5	42
Cohen		15 / 5	37
Copeland		13 / 1	32

		FAV/UNFAV	ID
Wallace		10%/ 2%	28%
Hewlett		7 / 4	31
Chesteen		6 / 3	20
Shine		3 / --	11
Bussart		2 / 1	16

### U.S. CONGRESSIONAL RACES

Republicans have an excellent chance of picking of two of the three open seats in TN (3rd and 4th districts). The third open seat belongs to Sundquist (R) who is running for Governor, but this seat is up for grabs (7th CD).

The first and second districts should be held by Reps. James Quillen (R) and Jimmy Duncan (R) respectively. Rep. Clement (D) will have Republican opposition, but is likely to hold onto his 5th district seat. Rep. Gordon (D) in the 6th will also face a Republican challenger and this race promises to be a good one. In the 8th and 9th districts, the two Democrats, Tanner and Ford, will probably not be opposed by either party.



DFP

Sam Hollis  
Memphis, TN

Hon. Carroll Brunthaver  
Memphis, TN

DFP Staff:  
Charles E. Thompson, E.D.  
Anne F. Hart, Field Operative  
Clark Reid, Field Operative  
Stacy Frazier

## MEMORANDUM

May 5, 1994

TO: SENATOR DOLE  
FR: BILL THORNE, NRSC  
RE: TRIP TO TENNESSEE FOR FRED THOMPSON

Following is background information for your trip to Tennessee for **FRED** Thompson:

File Date	Primary Date	Coord. Limit
May 19	August 4	\$452,037

### CAMPAIGN UPDATE:

It was known from the outset that this would be a very tough race. Many factors contributed to this perception, including:

- Jim Cooper has successfully convinced Tennesseans that he is a new Democrat -- moderate on social issues, a fiscal conservative, and a defense hawk.
- The Cooper/Breaux Health Plan was being touted as an acceptable alternative to the Clinton plan. Cooper was seen as the moderate foil to Clinton's liberal and draconian health proposal, getting the Congressman national press and nightly mention on the evening news.
- Cooper has a deep reservoir of financial backing, with an ability to raise adequate campaign funds while not taking PAC contributions (although he has come under intense criticism for being one of the top recipients of donations from health care providers -- the same people he seeks to regulate through his health plan).

There are those who would argue that the potential candidacy of Fred Thompson resulted in the large number of Republicans in the Sasser race. In reality, it was in large measure the perceived invincibility of Cooper that produced the six man race for the Sasser seat.

Thompson's campaign has started slow, with much of the responsibility resting squarely on the shoulders of the candidate. Thompson has approached this race much the same way a trial attorney would prepare for a court case. He asks a lot of questions, demands detailed documentation of points and counterpoints, and is not comfortable and therefore is slow to address certain important issues, such as health care. The fundraising aspect of the campaign is sluggish; they only reported having raised \$275,203 in the first quarter of 1994 with \$447,592 cash-on-hand. Cooper

raised \$557,049 and Thompson actually reported the lowest amount raised of the major Republican candidates running for Senate (Bob Corker and Bill Frist are running for the Sasser seat and both reported having raised over \$325,000 during the same period).

The good news:

1. Thompson has not really suffered from the lack of a cogent or consistent message. Both he and Cooper have been generally static in the polls. In a July 1993 Mason Dixon poll, Cooper was leading Thompson 37% to 24%. In a February 1994 Mason Dixon poll, Cooper led Thompson 36% to 17%. In both polls, name I.D. for the two candidates remained in the mid-thirties for Thompson, the high sixties for Cooper.
2. Bill Lacy has recently taken over the day-to-day operation of the campaign after firing the campaign manager. He has focused the campaign and, most importantly, the candidate, on a consistent theme and message. Further, Lacy has prioritized the fundraising and has been working with the financial leadership in establishing goals, implementing the finance plan, and meeting aggressive targets. All this was evident during Thompson's highly successful and widely covered statewide announcement tour in late April.
3. The recent release of the Congressional Budget Office report on the Cooper/Breaux health plan should further dampen some of the enthusiasm regarding the proposal. CBO estimates that the bill falls \$189 billion short of paying for its proposed subsidies over five years. Because the plan relies on "managed competition" to reduce medical inflation, rather than price controls, the budget office says its savings are "highly speculative." Cooper responded that, "Any problems are easily fixable."

The bad news:

The last several months have been a key and missed opportunity for the Thompson campaign to define the parameters of debate on such important issues as crime, welfare reform, education, and congressional reform. Cooper has been making campaign appearances refusing to talk about any issue other than health care reform. Although the health care debate will continue to rage, Cooper's plan has come under closer scrutiny and many are now saying that it is not the "Clinton Lite" program as packaged by the sponsors. Furthermore, Thompson has not engaged Cooper on health care in a focused or specific manner that would give the campaign an opportunity to debate health care policy on an equal footing. This is in direct contrast to the race in Pennsylvania where candidate Rick Santorum has co-opted the issue from Harris Wofford -- the incumbent's primary platform.



**FRED THOMPSON:** At 51, Fred Thompson has had a very diverse and successful career. As a lawyer, he has served as an Assistant United States Attorney; Minority Counsel to the Senate Select Committee on Presidential Campaign Activities (Watergate); Special Counsel to Governor Lamar Alexander; Special Counsel to both the Senate Foreign Relations and Intelligence Committees; and has a private practice in both Nashville and Washington, D.C.

Thompson is best known for his acting in over 15 major motion pictures (including Hunt for Red October, Die Hard II), 5 television movies (including the HBO movie Barbarians at the Gate), and several television series. He authored At That Point in Time, an inside story of the workings of the Watergate Committee

**CONGRESSMAN JIM COOPER:** Born in Nashville, Tennessee, Jim Cooper is the son of former Tennessee Governor William Cooper. He is an attorney who was first elected to Congress in 1982, defeating Howard Baker's daughter, Sissy. In the first couple of terms, Cooper focused mainly on banking and consumer issues. However, in the 102nd Congress, Cooper has led the debate on managed competition as the best reform of health care policy in the U.S. This has led to extensive media coverage both locally and nationally.

Cooper has been planning this run since Al Gore vacated the seat to become Vice President. His fundraising has been strong even though he is not accepting PAC contributions. However, Cooper has said that he may change his "no PAC contribution" policy if it appears that his opponent is catching-up in the fundraising race, in order to "level the playing field." Cooper's candidacy is backed by the vast majority of Tennessee Democrat officials, including Governor Ned McWherter.

Cooper's principal strengths are:

- Personal qualities: young, aggressive, honest, articulate
- Perceived to be conservative
- Not particularly partisan, so Republicans like him
- Strong staff
- Doesn't take PAC money, so he'll have the issue to run on

Cooper's weaknesses are:

- Not charismatic
- Thin-skinned, can be smug at times, seeing himself as being morally right
- Not particularly partisan, so the Democrat base may not be enthusiastic about him
- Doesn't take PAC money, so he won't have the money he otherwise would have had

**TENNESSEE POLITICAL HISTORY:** Tennessee is one of those southern states which the Republicans generally carry at the presidential level, but in which we do much worse at the governor and Senate level. Since 1952, Republican presidential candidates have won Tennessee every time except 1964, 1976 and 1992. Importantly, in the 1992 presidential race with Senator Albert Gore on the ticket, the Democrats carried Tennessee by only four points, 48% to 44%. At the Senate level, however, the GOP has gone from having both Senate seats in the early-to-mid 1970s (Senators Baker and Brock) to having neither of them now. We have not even *approached* victory in a Tennessee Senate race since 1978, when Howard Baker won re-election with 56% of the vote. In the past three Senate races, our Senate candidates have not even broken 40% (though admittedly they were not well-financed, credible candidates).

Tennessee is considered essentially three separate states: east, middle and west. Their voting patterns even today reflect the way they fought in the Civil War, with east Tennessee being against secession and today voting solidly Republican. Middle Tennessee, by contrast, sided with the Confederacy and today generally is the most reliable Democrat area of the state. Middle Tennessee Democrats are typically more liberal than are their west Tennessee colleagues. (Albert Gore is from Carthage, in middle Tennessee). West Tennessee is racially polarized, made up of largely black urban Memphis, and rural west Tennessee, which is the most conservative section of the state, though nominally Democratic.

A typical Republican victory is made up of a solid win in east Tennessee; the Memphis and Nashville suburbs; and the rural, conservative areas in the central and western parts of the state.

#### **LATEST POLLING INFORMATION:**

**Mason Dixon (2/19/94)**

##### **BALLOTS**

Thompson 17%  
Cooper 36

**American Viewpoint**

##### **BALLOTS**

Thompson 23%  
Cooper 46%

NAME ID's	Thompson	Cooper
Favorable	15%	31%
Unfavorable	1	6

NAME ID'S	Thompson	Cooper
Favorable	12%	39%
Unfavorable	4%	10%

#### **FINANCIAL INFORMATION:**

Candidate	Raised 3/94	Spent 3/94	PAC \$	COH 3/94	Debt
Thompson	\$275,203	\$277,326	\$23,355	\$447,592	\$103,162
Cooper	\$557,049	\$186,606	\$0	\$1,718,062	\$0



GOVERNORS '94

Outlook	DEMOCRATS	REPUBLICANS	INDEPENDENTS
<b>Leaning Takeover</b>	Calif. (Wilson)	Alaska (Hickel) Texas (Richards) <i>Connecticut</i> Florida (Chiles) <i>Idaho</i> <i>Oklahoma</i>	
<b>Probable Takeover</b>		R.I. (Sundlun)	
<b>Leaning Retention</b>	Ala. (Folsom) Ark. (Tucker) Georgia (Miller) <i>Hawaii</i> <i>Kansas</i> Nevada (Miller) N.M. (King) <i>Oregon</i> <i>Pennsylvania</i> <i>Tennessee</i>	Ariz. (Symington) Iowa (Branstad) <i>Maine</i> Minn. (Carlson) <i>South Carolina</i> S.D. (Miller)	
<b>Probable Retention</b>	Colo. (Romer) <i>Maryland</i> Neb. (Nelson) Vermont (Dean) Wyo. (Sullivan)	Illinois (Edgar) Mass. (Weld) Michigan (Engler) N.H. (Merrill)	
<b>Sure Retention</b>		Ohio (Voinovich) Wisc. (Thompson)	

E VANS + NOVAK  
5/4/94

*Italics = Open Seat*

**Governors '94**

**California:** Gov. Pete Wilson (R) has slipped somewhat in recent weeks, allowing Treasurer Kathleen Brown (D) to reopen a measurable lead on Wilson. This could represent a temporary backlash against Wilson's anti-illegal immigration policy



HOTLINE 3/29/94

\*16 TENNESSEE: BUSH FUNDRAISER NETS HALF A MILLION FOR SUNDQUIST  
Memphis COMMERCIAL APPEAL's Thorp writes, "A who's who list" of TN GOP officials was on hand in Memphis 3/22 for a fund-raiser for Rep. Don Sundquist (R-07), featuring Pres. Bush. Because of Sundquist's strength in West TN, many of those attending the event "probably would have anted up the \$500-per-person entry free to support Sundquist ... with or without Bush." More than 1,300 people attended the event and Sundquist Comm. Dir. John Bakke "said Sundquist's campaign likely will net about \$500,000" (3/27). Bush: "There are many reasons to support this man, but, perhaps the biggest is that there is no substitute for integrity in public life" (3/23). Filing 5/19; primary 8/4.

MENDING FENCES: At the Sundquist fund-raiser was Rep. Jimmy Quillen (R-01), whose appearance "was clearly intended to end any remaining doubt on this end of the state that there's still a rift between" he and Sundquist over a Bush-era nominee to the U.S. Farmers Home Admin. Quillen "can make or break a candidate in Republican-heavy" East TN, where, Thorp writes, voters are like "yard dogs": "They don't quickly befriend a political candidate. Rather, they like to circle a candidate a few times while he's standing still. And if the candidate passes the sniff test, they'll support him. Word is, Sundquist smells real good" (3/27). Dems: Nashville Mayor Phil Bredesen, Shelby Co. Mayor Bill Morris, ex-Adj. Gen. Carl Wallace, Univ/TN Prof. Richard Chesteen, ex-state Rep. Walter Bussart, PSC Commis. Steve Hewlett and Frank Cochran. Other: Ex-state Rep. David Copeland (R).

## National Republican Senatorial Committee

SENATOR PHIL GRAMM  
CHAIRMAN

WILLIAM D. HARRIS  
EXECUTIVE DIRECTOR

### TENNESSEANS SUPPORT THOMPSON WHILE COOPER COURTS HEALTH-CARE INDUSTRY

U.S. Senate candidate Fred Thompson out-raised Congressman Jim Cooper in support from Tennesseans last year. According to The Tennessean (1/30/94), "Thompson raised \$664,000 in 1993 during the six months after he entered the race....he raised \$514,000 (from Tennesseans), compared to Cooper's \$416,000 within the state....he had 456 more contributors than Cooper."

The Wall Street Journal (2/7/94) reported that during the same time period, 35% of Congressman Jim Cooper's contributions came from the health-care industry. Michael Podherzer of Citizen Action, the group that conducted the study, said: "Representative Cooper has taken a holier-than-thou position with regard to campaign financing. Yet without taking a penny from PAC's, Cooper has managed to raise more money from health insurance interests than any other member of the House."

The report states \$196,000 of Cooper's \$554,000 from large individual contributors came from the health-care industry.

"I was gratified to raise more Tennessee money than a 12-year incumbent," Thompson said in The Tennessean (1/30/94). "Tennesseans are frustrated and in many instances angry at the performance of Congress. My message to them is that we can stand up and stop the trend. I'll continue to talk about congressional reform, crime and runaway taxing and spending."

For further information about Fred Thompson's upcoming PAC event at the NRSC on February 22, contact Gretchen Purser at 202/675-6007.

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# CBO Calls Cooper Plan Cost Higher

*25 Million Would Be  
Uninsured, Study Says*

By Dana Priest and Spencer Rich  
Washington Post Staff Writers

The leading private-market rival to President Clinton's health bill would leave 25 million people uninsured by the year 2000, according to a Congressional Budget Office study to be released today.

And it would cost \$189 billion more over five years than its authors expected to help low-income people pay for a range of health benefits comparable to those guaranteed in the Clinton bill, the study says.

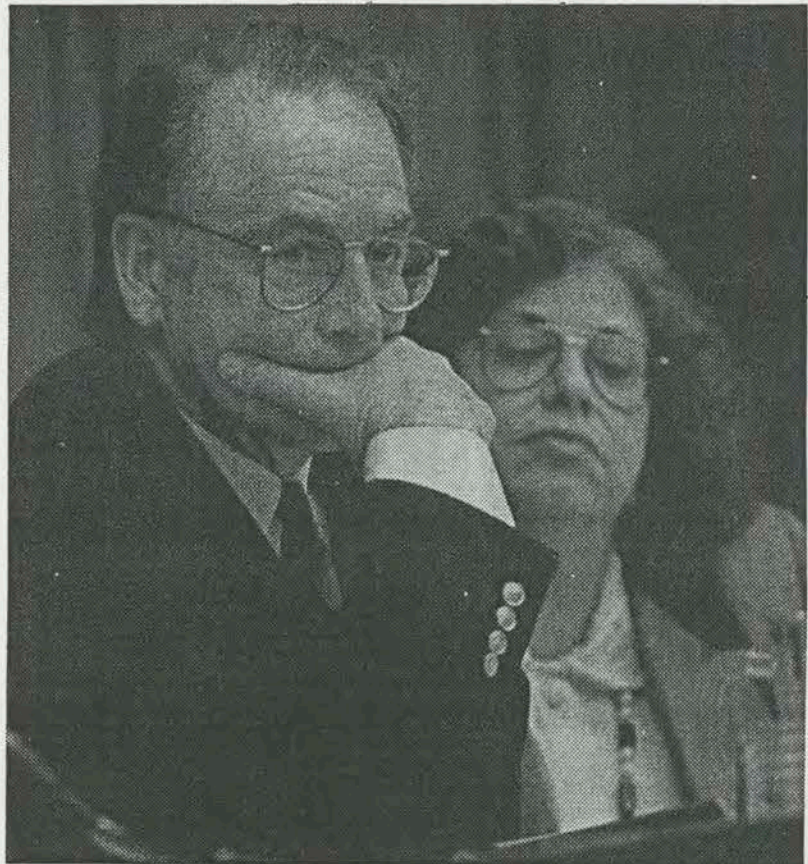
In February the CBO, which calculates the cost of proposed legislation for Congress, estimated that the Clinton bill would increase the deficit by \$74 billion over the same time period, instead of cutting it as the administration had predicted. The Clinton plan guarantees universal coverage by Jan. 1, 1998.

In its report, obtained last night by The Washington Post, the CBO concludes that the "managed competition" approach advocated by Rep. Jim Cooper (D-Tenn.) "remains largely untried" and calls proponents' belief that it would slow health care spending "highly speculative." Managed competition uses insurance market and tax code changes to spur competition among health care providers and give consumers access to cheaper health care.

For months the Cooper bill was the business community's favored alternative to Clinton's plan and the White House engaged in an active campaign to disparage both the bill and its author.

Cooper has dubbed his plan "Clinton lite." It does not let the government control insurance prices or require employers to pay for coverage for their workers as the Clinton plan does. Cooper contended that it gradually would cover as many people as the president's bill at much less cost.

Cooper said the report "was much better news than we expected" and that the problems "are much easier to fix than we expected." He said CBO's estimate that his bill would cover 16 million people who now lack insurance by the turn of the century "is a good foundation" and



Rep. Pat Williams (D-Mont.), left, chairs a House subcommittee hearing on national health care. Williams is supporting a Clinton-like plan.

BY RAY LUSTIG—THE WASHINGTON POST

that "we have so many more options to make up the shortfall."

Cooper and his supporters have argued that the CBO does not put enough faith in the private market's ability to curb health spending and relies unrealistically on the effectiveness of government cost controls.

To draw its conclusions, the CBO had to make some assumptions about what would be included in the benefits package all health plans would be required to offer. The CBO outlined two alternatives, one a comprehensive package of benefits comparable to those guaranteed in the Clinton plan, and a second package costing 20 percent less, which would limit hospital coverage and would not cover prescription drugs, dental care or mental health.

The cost of the package is important because it determines the cost to the government of subsidizing people whose incomes are below 200 percent of the poverty level, as the bill proposes. This would be about \$14,300 for an individual and \$28,700 for a family of four.

Under the first alternative benefits package, "spending for subsidies would far exceed the funds designated for them" up to the year 2000. The annual shortfall would be over 30 percent, the report says. To fully fund the subsidies would cost \$189 billion more over five years than the bill calls for.

Because the bill prohibits deficit spending, health plans would be required to absorb the shortfalls, but "shortfalls of that magnitude could

cause turmoil" within the health plans responsible for delivering care. To avoid the chaos, the subsidies should be close to fully funded and "possible options include reducing the generosity of the subsidies" or finding more funds "by cutting other programs, raising taxes or allowing the budget deficit to increase."

Even under the second, more modest package "the resources available under the proposal would be insufficient to fund the premium subsidies fully." The CBO estimated a shortfall under this alternative at \$20 billion over five years.

In other action yesterday, the second in a long series of congressional panels began voting on a national health plan. The House Education and Labor subcommittee on labor-management relations crushed a Republican attempt to kill a version of President Clinton's health bill.

On a 16-to-10 party-line vote, subcommittee Democrats defeated a move by Rep. Marge Roukema (R-N.J.) to substitute a GOP bill that does not require employers to provide insurance coverage for their workers for a Clinton-like plan sponsored by subcommittee chairman Pat Williams (D-Mont.).

Meanwhile, the American Medical Association, which backed off its support of mandatory employer-provided insurance at its last annual convention, yesterday came out for a requirement that firms with 100 or more employees must pay most premiums for their employees.



HOTLINE 4/26/94

\*10 COOK RATINGS: "TOSS-UP" CATEGORY LOADED WITH DEMS

The following are the ratings from analyst Charles Cook's latest COOK POLITICAL REPORT (4/13 issue). Of the 34 seats up in '94 (21 Dem, 13 GOP), there are eight open seats (5 Dem, 3 GOP). Dems currently control the Senate 56-44.

SOLID DEM (5): Akaka (D-HI), Byrd (D-WV), Conrad (D-ND), Lieberman (D-CT), Moynihan (D-NY).

LIKELY DEM (6): Bryan (D-NV), Feinstein (D-CA), Kennedy (D-MA), Kerrey (D-NE, was "lean Dem"), Kohl (D-WI), Sasser (D-TN "A").

LEAN DEM (3 -- was 4): Bingaman (D-NM, was "likely Dem"), Sarbanes (D-MD), Wofford (D-PA).

TOSS UP (6D, 2R -- was 5D, 1R): Lautenberg (D-NJ, was "lean Dem"), Robb (D-VA), MAINE (Mitchell), MICHIGAN (Riegle), OHIO (Metzenbaum), TENNESSEE "B" (Mathews), MINNESOTA (Durenberger), WYOMING (Wallop, was "lean Rep").

LEAN REP (1D, 4R -- was 1D, 5R): ARIZONA (DeConcini), Burns (R-MT), Gorton (R-WA), Roth (R-DE), MISSOURI (Danforth).

LIKELY REP (6): Chafee (R-RI), Hatch (R-UT), Hutchison (R-TX), Jeffords (R-VT), Lott (R-MS), Lugar (R-IN).

SOLID REP (1): Mack (R-FL).

HOTLINE 4/20/94

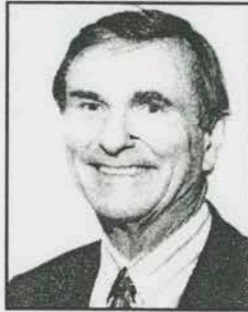
\*5 FEC REPORTS: FIRST QUARTER FILINGS

34 seats are up this year -- 21 Dem (5 open) and 13 GOP (3 open). Dems currently control the Senate 56-44. The following information is derived from FEC filings for the period 1/1/94 - 3/31/94. Incumbents in CAPS. Upcoming primary dates in parentheses. Candidates who did not raise or spend \$5,000 by 3/31/94 were not required to file. Some Senators have more than one campaign committee filed with the FEC. In such cases, the figures reflect totals from all reports. NOTE: Fisher (D-TX) numbers are from his pre-runoff report from 2/17-3/23.

	RAISED	SPENT	PAC \$	DEBT	C-O-H
TENNESSEE "A" (8/4)					
SASSER (D)	595,335	167,346	205,861	0	2,086,714
Benedict (R)	69,450	60,986	500	60,000	95,198
Corker (R)	361,075	228,901	0	51,738	182,174
Frist (R)	326,293	361,222	6,250	40,475	207,033
Bush (R)	9,258	11,204	0	11,563	2,054
TENNESSEE "B" (8/4)					
Cooper (D)	557,049	186,606	0	0	1,718,062
Thompson (R)	275,203	277,326	23,355	103,162	447,592

## TENNESSEE

### Ted Welch National Committeeman



#### Present

National Committeeman, Tennessee, elected - August 16, 1988  
Member, YMCA  
Honorary Chairman, Kidney Foundation  
Ted Welch Investments, Inc.

#### Previous

Finance Chairman, Tennessee Republican Party, 1974 - 1976  
Finance Chairman, Howard Baker for President, 1979 - 1980  
Co-Founder and Chairman, Republican Majority Fund, 1981 - 1987  
Chairman, President's Dinner, 1985  
Executive Co-Chairman, George Bush for President, 1987 - 1988  
Chairman, Southern Leadership Conference, 1986  
Honorary Chairman, National Young Republican Convention, 1989  
National Vice President, Muscular Dystrophy Association Board

#### RNC Activity

Finance Chairman, 1977 - 1978  
Member, RNC Rules Committee, 1989 -  
Member, RNC Executive Council, 1991 -  
National Chairman, Victory '92

#### Personal

Spouse: Colleen  
Children: Three  
Education: B.S., University of Tennessee

NOTE: TED WELCH IS NOW  
LAMAR ALEXANDER'S FINANCE  
CHAIRMAN.

(cont.)



(cont.)

109 Lynwood Terrace  
Nashville, TN 37205

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(615) 244-3587 (f)  
(615) 298-1763 (h)



NOTE: TEO WELCH IS NOW  
LARRY ALEXANDER'S FINANCE  
CHAIRMAN.

## **TENNESSEE**

### **Alice Algood National Committeewoman**



#### **Present**

National Committeewoman, Tennessee, elected -  
August 18, 1992  
Chairman, Maury County Regional Planning Commission,  
1985 -

#### **Previous**

Tennessee State Republican Executive Committee, 1990  
Primary Candidate, United States Senate, 1988  
Vice Chairman, Tennessee Republican Party, 1985  
Co-Chairman, Women for Reagan - Bush, 1984  
National Museum Services Board  
Middle Tennessee Coordinator, Reagan - Bush, 1980  
Candidate, State Legislator, 1976  
Member, Board of Directors, State Museum Association,  
1976 - 1979

#### **RNC Activity**

Delegate, Republican National Convention, 1976, 1980, 1984  
Member, RNC Rules Committee, 1993 -

#### **Personal**

Spouse: Reuben  
Children: Two  
Education: Louisiana State University, Columbia Business  
College, Watkins Institute

804 Athenaeum Street  
Columbia, TN 38401

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(615) 388-5313 (f)

135

9/93

## **TENNESSEE**

### **Randle Richardson Chairman**



#### **Present**

Chairman, Tennessee Republican State Executive Committee,  
elected - December 19, 1992

#### **Previous**

State Director, Farmers Home Administration, 1989 - 1992  
International and Governmental Relations, Pen Holdings, Inc.,  
1985 - 1989  
Deputy Commissioner of Agriculture, 1983 - 1985  
Political Director, Tennessee Republican Party, 1982  
Chairman, Tennessee Republican Party Targeting Task Force,  
1989  
Senior Advisor, Tennessee Bush for President, 1988  
Coordinator for Middle Tennessee, Southern Republican  
Leadership Conference, 1986  
State Coordinator, Reagan - Bush, 1980  
Member, Tennessee Export Council  
Member, National Advisory Council on Energy  
Member, Tennessee Agriculture Alumni Council  
Member, Tennessee Rural Development Committee

#### **Personal**

Education: B.A., University of Tennessee;  
J.D., Memphis State University

2323 Hillsboro Road  
Suite 501  
Nashville, TN 37212

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(615) 292-9619 (f)  
(615) 834-4730 (h)



## Tennessee 3

## Southeast — Chattanooga; Oak Ridge

The 3rd is a mixture of agricultural counties and two main commercial hubs: Chattanooga (Hamilton County) in the south and Oak Ridge (Anderson County) in the north. The district starts above Oak Ridge, pinches through narrow Meigs County on its way south to Chattanooga and then broadens out along the Georgia border.

In elections, the 3rd shows a moderate-to-conservative personality. The district went solidly Republican in presidential elections of the 1980s, but in 1992, the Clinton-Gore ticket nearly won here, something Democrats have not managed in the 3rd since Jimmy Carter led their ticket in 1976. In the end, George Bush prevailed districtwide by just 65 votes out of more than 220,000 cast.

In House voting over the past decade, Rep. Lloyd has found the 3rd a tough sell. She has scored below 60 percent in her last five elections; in 1992 she prevailed by only 2,930 votes, despite Bill Clinton's good showing in the 3rd and a 1992 remap that aimed to bolster her. Democratic cartographers excised from the 3rd a sizable portion of conservative Bradley County (just above Chattanooga), and they gave Lloyd several solidly Democratic rural counties — Sequatchie, Van Buren, Bledsoe and Polk.

She won all the new counties except Bledsoe, and strongly Democratic Anderson County gave her a big victory (60 percent). But Hamilton County, where nearly 55 percent of the district's vote is cast, went against her. Hamilton and the part of Bradley County still in the 3rd were the only parts of the district to support Bush over Clinton. (Hamilton has voted Republican in

all but one presidential election since 1952.)

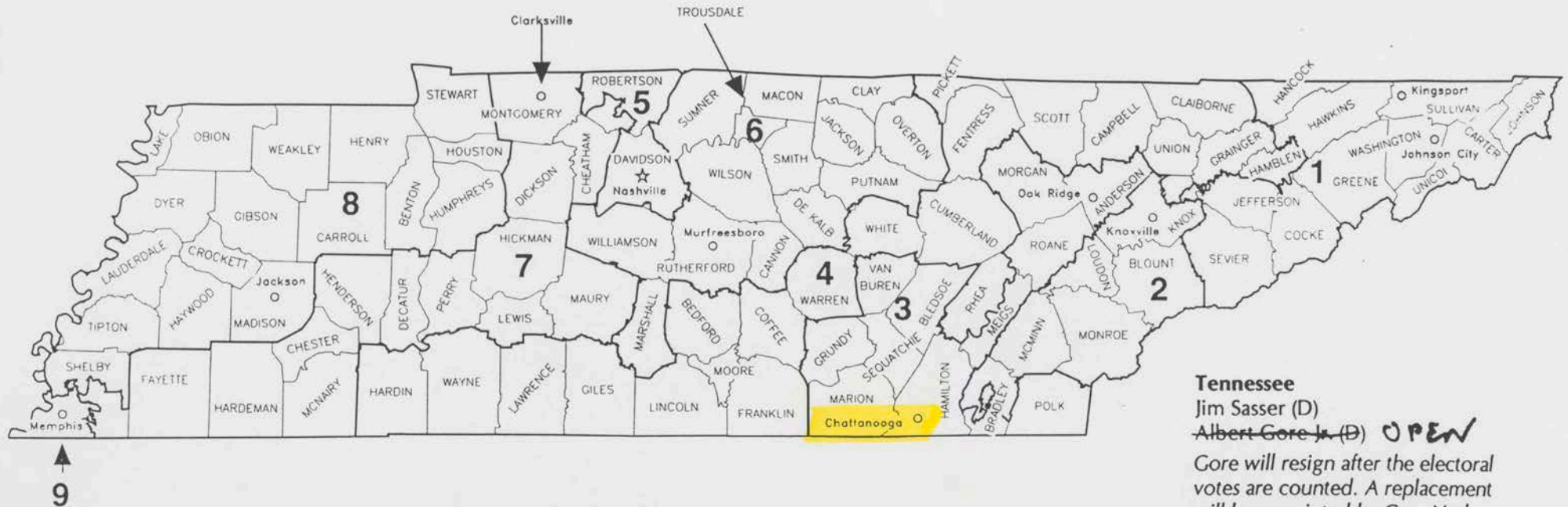
Much economic activity in the 3rd centers around the district's nuclear facilities: the Oak Ridge National Laboratories and the Tennessee Valley Authority's Sequoia and Watts Bar nuclear power plants near Chattanooga. Lloyd has been a strong supporter of the nuclear industry. But with decreased federal money going to nuclear energy and research, officials looking for new sources of economic activity are promoting a plan that would transform the route connecting Oak Ridge and neighboring Knoxville into a Technology Corridor for high-technology research and development. A highway that will link Knoxville's airport to the Technology Corridor is scheduled for completion in 1994.

The 3rd is known for several other white- and blue-collar industries. In Chattanooga, insurance, chemical and service companies have joined the older metal, textile and candy industries. (Former GOP Sen. Bill Brock calls the city home, and his family owns the Brock Candy Co.) The TVA's Office of Power has headquarters in the city as well.

The Chattanooga Choo Choo and Terminal, made famous by Glenn Miller's song, and the new Chattanooga Aquarium help generate revenue from tourism, as do Rock City, Ruby Falls and historic sites connected with the Civil War's "Battle Above the Clouds" on Lookout Mountain.

---

1990 Population: 541,866. White 473,405 (87%), Black 62,781 (12%), Other 5,680 (1%). Hispanic origin 3,359 (<1%), 18 and over 410,195 (76%), 62 and over 89,781 (17%). Median age: 35.



### Tennessee

Jim Sasser (D)

~~Albert Gore Jr. (D)~~ OPEN

Gore will resign after the electoral votes are counted. A replacement will be appointed by Gov. Ned McWherter, D-Tenn.

1. James H. Quillen (R)
2. John J. "Jimmy" Duncan Jr. (R)
3. Marilyn Lloyd (D) - *Open*
4. Jim Cooper (D) - *Open*
5. Bob Clement (D)
6. Bart Gordon (D)
7. Don Sundquist (R) *Open*
8. John Tanner (D)
9. Harold E. Ford (D)



# UNITED STATES SENATE

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