May 3, 1994

#### MEMORANDUM

TO:

Senator Dole

FROM:

Randy Scheunemann

SUBJECT: Business Executives for National Security Remarks

You are scheduled to make brief remarks to the Business Executives for National Security's (BENS) Annual Washington Forum at 12:30 in the Cannon Caucus Room on Wednesday, May 4. Kerry spoke to the organizers; they expect brief informal remarks and hope for some time for questions.

BENS was formed in 1982 to bring the private sector and government together. While they have taken some "partisan" positions (e.g. opposition to nuclear testing), BENS is by large non-partisan. Their major policy priorities for 1993 are: 1) Review of Roles and Mission for the Defense establishment; 2) Base closings; 3) Defense conversion; 4) Nonproliferation; 5) Aid for defense conversion to the former Soviet Union.

I have drafted talking points for the event.

## TALKING POINTS "BENS" LUNCH

- YOU HAVE SPENT MUCH TIME AND EFFORT RE-THINKING THE U.S MILITARY ROLE IN THE POST COLD WAR WORLD.
- YOU HAVE WORKED TO ACHIEVE SAVINGS IN A NUMBER OF AREAS, SUCH AS BASE CLOSURE AND ACQUISITION REFORM.
- A BIG DEBATE IS BREWING NOW OVER THE CONTINUED PACE AND SCOPE OF DEFENSE SPENDING CUTS. "BENS" HAS BEEN AT THE FOREFRONT IN TRYING TO HAVE STRATEGY -- ROLES AND MISSIONS -- DRIVE THE BUDGET PROCESS RATHER THAN THE REVERSE.
- IT TOOK SEVERAL YEARS AT THE END OF WORLD WAR II TO DEVELOP THE ARCHITECTURE OF THE COLD WAR ERA -- NATO, MARSHALL PLAN, THE IMF AND WORLD BANK. WE ARE NOW FACED WITH NEW CHALLENGES TODAY.
- I HAVE ARGUED THAT THE DEFENSE BUDGET HAS BEEN CUT ENOUGH -- A VIEW EXPRESSED BY PRESIDENT CLINTON IN HIS STATE OF THE UNION. WHILE WE CAN DISAGREE OVER SPECIFIC WEAPONS SYSTEMS AND PROGRAMS, WE SHOULD ALL AGREE THAT WE CANNOT ALLOW READINESS AND PREPAREDNESS TO DECLINE TO THE DANGEROUS LEVELS OF THE LATE 1970S.
- THE SOVIET UNION IS GONE, BUT A NEW WORLD ORDER OF INSTABILITY AND TURMOIL HAS REPLACED THE COLD WAR STRUGGLES. AND THERE ARE SERIOUS CONCERNS ABOUT THIS ADMINISTRATION'S FOREIGN POLICY LEADERSHIP.
- FOR EXAMPLE, IN NORTH KOREA A COMMITTED DICTATOR DEVELOPS A NUCLEAR WEAPONS PROGRAM, AND IN RESPONSE THE U.S. OFFERS NUMEROUS CONCESSIONS -- CANCELING JOINT EXERCISES, BILATERAL TALKS.
- FOR EXAMPLE, THE ADMINISTRATION APPEARS TO BE EDGING CLOSER TO MILITARY INTERVENTION IN HAITI -- DESPITE THE ADVICE OF PRESIDENT BUSH, AND PRESIDENT CLINTON'S RECENTLY RESIGNED SPECIAL AMBASSADOR.
- FOR EXAMPLE, IN BOSNIA THE ADMINISTRATION DEFERS TO A UNITED NATIONS-LED OPERATION WHICH HAS BEEN UNABLE TO PROTECT BOSNIA, AND SIMPLY SERVES AS AN EXCUSE FOR INACTION ON LIFTING THE ARMS EMBARGO OR UNDERTAKING SERIOUS AIR STRIKES.
- THERE ARE THE OTHER THREATS. THE PROLIFERATION OF WEAPONS OF MASS DESTRUCTION -- CHEMICAL, BIOLOGICAL, NUCLEAR -- AND THE ADVANCED MEANS TO DELIVER THEM ARE EXPANDING DRAMATICALLY. TERRORISM HAS REACHED U.S. SOIL IN THE WORLD TRADE CENTER BOMBING.
- SUCH NON-TRADITIONAL THREATS MAY REQUIRE A DIFFERENT RESPONSE THAN CARRIERS, AIR WINGS, AND ARMY DIVISIONS. BUT

THEY WILL REQUIRE U.S LEADERSHIP.

- THE CLINTON ADMINISTRATION IS SLOWLY LEARNING THAT WE CANNOT RELY ON THE UNITED NATIONS TO PROTECT OUR INTERESTS -- THAT WE MUST BE WILLING AND ABLE TO ACT UNILATERALLY TO FURTHER OUR INTERESTS.
- TO DO THAT REQUIRES A STRONG NATIONAL DEFENSE AND A STRONG NATIONAL ECONOMY -- GOALS WHICH "BENS" HAS DEDICATED ITSELF TO PURSUING.
- YOU HAVE ALSO BEEN INVOLVED IN ONE OF THE MOST IMPORTANT THREATS TO GLOBAL SECURITY ON THE KOREAN PENINSULA --

This document is from the collections at the Dole Archives, University of Kansas http://dolearchives.ku.edu

THE HAUSER FOUNDATION

Rita E. Hauser President 712 Fifth Avenue
New York, NY 10019-4102
Phone: 212-956-3645
Fax: 212-956-1413

March 30, 1994

10 min w/Q+A (total 20)

TO:

Sen. Bob Dole

FAX: 202-224-3163

they are very flexible

FROM:

Rita E. Hauser

letter of invitation to attached cobb

Would you be agreeable to speak (assuming your calendar permits) at a luncheon or in the afternoon on May 4th to the Annual Washington Forum of Business Executives for National Security (BENS). The Annual Forum and meeting of the Board of Directors attracts a very substantial audience of highly knowledgeable people on national security issues. The Chairman of BENS, Stanley Weiss, thinks you are terrific (as I told him you were), and would be delighted to offer you this platform for some serious remarks on national security issues.

31-94 2009y On a more frivolous note, my good friend Jean Ferst tells me you will be in Atlanta on April 29th. Gus and I are joining her for the weekend as her guests at the Atlanta Opera Gala. She called your office to see if you might be able to stay over and be with us for the Gala on Saturday, the 30th, Of course, Elizabeth is invited as well.

I know Jean has asked Newt Gingrich and his wife. Jean has been Newt's major financial backer and political adviser for many years.

Incidentally, I am delighted to see you and Newt working so well together.

I look forward to hearing from you.

Pita

Business Executives for National Security, Inc. 1615 L Street, N.W. Suite 330 Washington, D.C. 20036 (202) 296-2125 (202) 296-2490 FAX



March 30, 1994

The Honorable Robert Dole 141 Hart Senate Office Building Washington, DC 20510

Dear Senator Dole:

Our Chairman, Stanley Weiss, had a chance to chat briefly with you last week at the lunch hosted by Pat Harrison. Stanley was very taken by your remarks; as he wrote you, however, I think he was also somewhat dismayed by the relative paucity of questions on national security issues. Maybe that's a sign of the changing times and concerns.

You may also recall that last summer when you and I spoke at Chautauqua, we discussed your observation that the closing military bases and the men and women-particularly from minority backgrounds--who are leaving the services as part of the drawdown should be viewed as important resources for rescuing our inner cities. BENS has proposed an ambitious project in this area, which we call "Human Security". If you have a chance I'd love to come by and talk to you about the concept. I've enclosed a brochure describing our idea.

Landon Rowland, who heads up our Kansas City group, and I would also like to ask you for a special favor. On May 4 we will hold our Annual Forum in Washington, beginning with a half-day at the State Department and concluding with a lunch and a panel session on the Hill. We would like to invite you to deliver a few remarks at the lunch. We know you have a very busy schedule so we would appreciate hearing from you as a keynote speaker or just having you drop by to greet the group and respond to a few questions from the audience. We anticipate that 100-150 members and friends will attend.

As you know, BENS is a national, non-partisan organization of business leaders working for a stronger, more secure America. We employ the expertise and leadership of the business community to pursue three major objectives:

- to prevent the proliferation of weapons of mass destruction;
- to promote effective and efficient defense planning, spending, and management; and
- to enhance national economic security through defense-related issues such as defense conversion and business involvement in the former Soviet Union.

I will call your office next week to follow up.

Tyrus W. Cobb

President

07:58 04/29/94

#### **RENS Annual Forum**

U.S. Department of State Caucus Room, Cannon House Office Building May 4, 1994

list date: 4/27/94

#### **Attendance List**

John Albertine Doffie and David Arnold William Ayers Robert Baum Mary Boies Jackie Knox Brown Neill Brownstein Carlisle Buzzell, Jr. John Caron April Carpenter Mr. and Mrs. Norman B. Cobb Tyrus W. Cobb Michael Coles (pm only) Sarah Cruikshank Keith Cunningham Michael Dawson Robert Dean Michael DiGiacomo (tent) Patrick Donaghy Richard M. Dunleavy Dennis Erokan (tent) Gary Ferdman Harold Finger John Flanagan Gen. Pat Foote lerome Foster Albert Gamper Anne Garner Robert W. Gaskin Roswell Gilpatric (tent) Dan Goodman Jessica Hallowell Anne Halsted and Wells Whitney Sidney Harman (tent)

\* Jan Hensley (panel only)

Raymond Harris Patricia Harrison John Hechinger John Hegarty Michael Higgins Norman Hinerfeld Bill Hoehn Amb. Phillip Hughes John Hurford Ioanna Iliopulos Duane Ingalsbe Doug Johnston Marcia Johnston lanice Kahn Michael Kaleel Barbara Kopit Vladimir Kvint John Larson Tony Lewis John Lipsey Joe Loong John Mather Chuck McCampbell Daniel McDonald Willam McManmon Ken Miller Kathryn Moir Ken Mountcastle Thomas Otto Ed Page Erik Pages Henrietta Paine Kevin Pedraja lay Peterzell Jennie Plona Dr. Harold Raveche Mitchell Reiss Ken Rind John Rhinelander Christopher Rucas Neil Ryan Alan Sagner C. Donald Scales **Emmanuel Sella** Don Snider Sheila and Paul Steiner Bruce Thompson Robert Thurlow William Tragakis Bill Tremayne Vince Vitkowsky Robert Waggoner Fred Wahl Flora Webber Fred Weintz Howard C. Weiss Stanley A. Weiss Josh Weston Ronald E. White William Willis May 3, 1994

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Tyrus W. Cobb

President

## Business Executives for National Security, Inc.















1992 ANNUAL REPORT

#### LETTER FROM THE CHAIRMAN & PRESIDENT

During BENS' tenth year, we celebrated a decade of accomplishment. And identified many challenges for our future.

We wanted to ensure that our policy agenda was as relevant in the 1990's as it was to the 1980's. The debate over military roles and missions, the first since WWII, which BENS has championed, is a central security question. The issue of proliferation is ever more urgent, at a time when more than 20,000 nuclear weapons remain in Russia and three other former Soviet Republics. Loose nukes and bombs in a suitcase are not the stuff of Hollywood films, but real-world dangers to be addressed.

Defense transition is yet another key issue: What do we do without the pump priming of defense spending? How do we maintain a viable defense industrial base? What happens to those facilities — from bases to labs — in a new era? The BENS Special Report on defense conversion, published in 1992, offered the first thorough look at how companies are coping with defense downsizing.

After almost a decade of debate, we settled on a mission statement for BENS which lists engaging members as our primary purpose. We've held advisory and member meetings in every region. And we will continue to work to use the expertise of BENS members in developing our policy agenda and delivering our message to policy makers in Congress and the Executive Branch.

BENS has the best members of any organization - businessmen and women from across the country whose only special interest is making America safe and sound. And we are reaching out, through the media, to present the BENS agenda to a much broader audience. BENS has become an important source of information to the media on roles and missions, base closing, and defense conversion.

Now we look to the next ten years, to build a permanent watchdog organization - national, nonpartisan and working to secure America's future. With your help, we can do just that.

Sincerely,

Tyrus W. Cobb President

Clyns W Coble

Stanley A. Weiss Chairman



Current and former BENS CEO's: Ty Cobb, Phil Lader, Larry Smith & Stanley Weiss

## The Year in Review



ver the past year, BENS expanded opportunities for member engagement focused on its core issues, scored victories in Congress, developed new policy products, and raised its visibility in the media.

- BENS created steering groups composed of BENS members and experts for each of its core policy areas
   defense policy and management, non-proliferation, and defense-related economic issues.
- BENS legislative victories included the Roles and Missions A mendment, Nuclear Test Ban Moratorium, Base Closing Amendment and Community Environmen-



tal Response Facilities Act, Exon-Florio Amendments, Industrial Base Amendments, Energy Policy Act of 1992, Resolution for a Joint Committee on Congressional Reorganization, the Freedom Support Act, Nunn-Lugar Amendments and AmerRus Amendments to dismantle nuclear weapons in the former Soviet Union.

BENS members met with policy makers in Congress
 Senator Richard Lugar, U.S. Rep. Dave McCurdy,
 Senator Bill Bradley - and from the Executive Branch
 Secretary of Defense Dick Cheney, Ambassador
 Ronald Lehman, and Secretary of the Army Michael P.
 W. Stone. Regional events were held with Russian

Ambassadors Lukin and Vorontzov, with John Kenneth Galbraith, Paul Kennedy, Lester Thurow, Jeffrey Garten, and other authors and commentators.

• BENS produced a series of policy products for its members, the media, and the



policy community: The Report of the BENS Commission on Fundamental Defense Management Reform; Rightsizing Through Responsible Downsizing: First Steps Toward Effective Industrial Base Policies; Weathering the Defense Transition: A Business based Approach to Conversion; Closing Excess Military Bases: Is the Process in Trouble?; Foreign Investments in Critical Industries: Where Do We Draw the Line?; Foreign Investments: Critical Industries and National Security; After the Cold War, How Much Defense Is Enough? Shaping Military Roles and Missions To Secure the Newly Won Peace and U.S. Agrees to Purchase Russian Uranium.

BENS became the source of information to the media on key national security questions with appearances on national television including the MacNeil



Lehrer News Hour, op-ed pieces in national and regional papers, and news stories in publications including Newsweek, The New York Times, The Washington Post, the Wall Street Journal, as well as local and defense press.

## Board of Directors

**Stanley A. Weiss**, Chairman, BENS; Chairman, American Premier, Inc. King of Prussia, PA

Sidney Harman, Executive Committee Chairman, BENS; Chairman & CEO, Harman International Industries, Inc., Northridge, CA

David B. Arnold, Jr., Corporate Director & Trustee Concord, MA

Robert Baum, President, Robert Baum Industries New York, NY

Frank Beidler III, Managing General Partner, Congaree River Limited Partnership, Chicago, IL

Mary M. Boies, Attorney, Mary Boies & Associates Bedford, New York

Neill H. Brownstein, General Partner, Bessemer Venture Partners Menlo Park, CA

John Caron, President, Caron International Greenwich, CT

Tyrus W. Cobb, President, Business Executives for National Security, Washington, DC (Ex Officio)

Robert Dean, Vice President & General Manager, Space & System Engineering Division, Ball Corporation, Broomfield, CO

Patrick C. Donaghy, President & COO, Optical Data Corp. Warren, NI

James E. Ferrell, Chairman of the Board, Ferrellgas, Inc. Liberty, MO

Albert R. Gamper, Jr., President & CEO, The CIT Group, Inc. Livingston, NI

Roswell L. Gilpatric, Senior Partner (retired), Cravath, Swaine & Moore, New York, NY

Roger L. Hale, President & CEO, TENNANT Company Minneapolis, MN

**Anne Halsted**, Commissioner, Port of San Francisco San Francisco, CA Rita E. Hauser, The Hauser Foundation

John W. Hechinger, Sr., Chairman, Hechinger Company Washington, DC

Norman M. Hinerfeld, Chairman & CEO, TICA Industries, Inc. New York, NY

H. Peter Karoff, President, The Philanthropic Initiative, Inc. Boston, MA

Ramon P. Marks, Partner, Marks & Murase New York, NY

Ken Miller, President & CEO, The Lodestar Group New York, NY

Kenneth F. Mountcastle, Jr., Senior Vice President, Dean Witter Reynolds, Inc., New York, NY

Edward H. Page, Sr., President, Scott-Page Inc. Sarasota, FL

Bernard Petrie, Attorney San Francisco, CA

Landon H. Rowland, President & CEO, Kansas City Southern Industries, Kansas City, MO

Alan Sagner, President, Alan Sagner Companies Roseland, NJ

Michael W. Sonnenfeldt, President, The Harborside Corporation New York, NY

David Stanley, Chairman & CEO, Payless Cashways, Inc. Kansas City, MO

William H. Tremayne, Senior Vice President, The Prudential Insurance Company of America, Newark, NJ

Josh S. Weston, Chairman & CEO, Automatic Data Processing, Inc. Roseland, NJ

John C. Whitehead, Chairman, AEA Investors, Inc. New York, NY

November 1992

#### FINANCIAL STATEMENT

| Condensed Balance Sheets                                     | 1992        | 1991        |
|--|-------------|-------------|
| December 31  |             |             |
| Current assets   | \$103,782   | \$235,532   |
| Property and equipment                                       | 48,651      | 75,422      |
| Other assets   | 20,100      | 20,100      |
| Total  | \$172,533   | \$331,054   |
| Current liabilities  | \$74,073    | \$130,530   |
| Long term debt   | 0           | 1,878       |
| Total liabilities  | 74,073      | 132,408     |
| Fund balance   | 98,460      | 198,646     |
| Total  | \$172,533   | \$331,054   |
| Condensed Statement of Income                                |             |             |
| December 31  |             |             |
|  | 1992        | 1991        |
| Support and revenue  | \$2,013,318 | \$1,854,106 |
| Expenses   | 2,113,505   | 1,957,427   |
| Excess (deficiency) of support and                           |             |             |
| revenue with respect to expenses<br>Fund balance - (deficit) | (100,187)   | (103,321)   |
| beginning of year<br>Fund balance - (deficit) end            | 198,647     | 301,968     |
| of year  | \$98,460    | \$198,647   |

Business Executives for National Security, Inc. (BENS) 1615 L Street, NW Suite 330 Washington, D.C. 20036 (202)296-2125 (202)296-2490 FAX

Note: Full copies of audited financial statements available on request

BENS Metro New York 250 West 57th Street Suite 730 New York, NY 10019 (212) 582-5623/5639 (212)974-8463 FAX BENS New England 4 Copley Place Suite 600 Boston, MA 02116 (617) 262-9897 (617) 375-4482 FAX BENS West World Trade Center Suite 315 The Ferry Building San Francisco, CA 94111 (415) 693-9464/9463 (415) 693-0763 FAX BENS Midwest 730 2nd Avenue South Suite 281 Minneapolis, MN 55402 (612) 371-9391 (612) 371-9189 FAX

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