

Harold Acres

CITIZEN OF VERIZ

CARL AMELIO

82 yrs. old - ACTIVE

COMMUNITY LEADER

Jack
Dole

SENATOR Dole

TO: Senator Dole
FR: Kerry

RE: Nashua Chamber of Commerce

*I spoke with the folks at the Chamber who said they are just expecting to hear you give your views on what's going on in Washington and around the world.

*Also spoke with Smith's and Gregg's office...both reported that there are real no local "hot" issues of much importance.

*Attached remarks focus on topic of "leadership" at home and abroad--similar to those you have been giving on the road.

MONDAY, MAY 2, 1994 (cont'd)PAGE eight6:55 PM ATTEND Nashua Chamber of Commerce Dinner

Location: Ballroom
Attendees: 600
Event runs: 6:45 - 9:25 pm
Press: Open
Facility: Event filmed for C-span
Two tiered dais
Headtable on dais
Table top podium and mic

Headtable: Senator Dole
Darlene Stromstad, Chamber Program
Chair, VP Marketing & Planning,
St. Joseph Hospital
David Chabot, Ms. Stromstad's escort
Morgan Hollis, Past Chair of
Chamber, member of Gottesman &
Hollis law firm
Tracy Hollis
James Herzog, Jr., Chamber Treasurer
Cheryl Herzog
David Gottesman, Chamber Local
Affairs Chair, member Gottesman
& Hollis law firm
Jean Gotesman
Congressman Dick Swett
Katrina Swett
Bob Boisvert, Jr., Chamber Membership
Chair, Pres. Masi Plumbing and
Heating
Geri Boisvert
Senator Bob Smith
Kathy Veracco, Chamber Public Affairs
Chair, NYNEX Public Affairs
Director
Jim Veracco
Peter McArdle, Chamber Chair elect,
Acadia Insurance Gov. Relations
Director
Terry McArdle
Reverend James Chaloner, Minister
First Church of Nashua
Michael Valuk, Chamber Exec. Director
Janet Valuk
Harold Acres, Chamber Dinner
Chairman, VP Bank of New
Hampshire
Shirley Acres
Senator Judd Gregg
Kathy Gregg

04/25/94 15:39

603 224 0198

GREGG CONCORD

009

MAR-11-1994 16:27 FROM BNH EXEC OFFICES

TO

12240198 P.01



BANK OF NEW HAMPSHIRE

March 11, 1994

The Honorable Robert Dole
United States Senate
Washington, DC 20510

Dear Senator Dole:

As Chairman for the annual dinner of the Greater Nashua Chamber of Commerce, I was delighted to hear that you have accepted Senator Gregg's invitation on our behalf to be our featured speaker.

The event will take place on Monday, May 2nd, at the Sheraton Tara in Nashua. It has been some time since your last visit with our group and we are very pleased that you will be returning. We anticipate over 600 attendees representing our region's businesses and our state's political leadership.

As we proceed in planning the event, I shall be the principal contact for your staff working with Joel Malola of Senator Gregg's office. My telephone number is (603)624-6600, FAX number is (603)669-9365, and my secretary is Sonja Sfameni. Logistical control will be handled by Michael Valuk, Executive Director of the Chamber, (603)881-6333, FAX (603)881-7323. Mike and staff are always available to guarantee the highest quality evening for all.

It is our understanding that you will be making two visits earlier in the day in other parts of the state. Our VIP reception for you and special invited guests is scheduled to begin at 5:30 p.m., which we trust will fit your schedule. We are prepared to assist in travel and room arrangements where needed.

For publicity and program purposes, we would appreciate receiving three portrait photos and biographical information at your earliest convenience. Also, should you want us to feature a particular theme or vision in describing your presentation, please just let us know.

This is a special event for me personally, having received our Chamber's Citizen of the Year Award from Elizabeth Dole in 1987. I look forward to hearing from your office.

Very truly yours,

Harold R. Acres
Senior Executive Vice President

HRA/ss

CHAMBER OF COMMERCE NASHUA, NH

LIST OF HEAD TABLE GUESTS SENATOR BOB DOLE ANNUAL DINNER - 5/2/94

United States Minority Leader **Bob Dole**.

Vice President Marketing & Planning for St. Joseph Hospital and Chamber Program Chair, **Darlene Stromstad** and her escort **David Chabot**.

Partner in the law firm of Gottesman & Hollis and Immediate Past Chair of the Chamber **Morgan Hollis** and **Tracy Hollis**.

Chamber Treasurer, **James Herzog, Jr.** and **Cheryl Herzog**.

Partner in the law firm of Gottesman & Hollis and Chamber Local Affairs Chair, **David Gottesman** and **Jean Gottesman**.

United States Congressman **Dick Swett** and **Katrina Swett**.

President of Masi Plumbing & Heating and Chamber Membership Chair, **Bob Boisvert, Jr.** and **Geri Boisvert**.

United States Senator **Bob Smith**.

Director of Public Affairs for NYNEX and Chamber Public Affairs Chair, **Kathy Veracco** and **Jim Veracco**.

Director Industry and Government Relations for Acadia Insurance and Chamber Chair-Elect, **Peter McArdle** and **Terry McArdle**.

Reverend James Chaloner, Senior Minister of the First Church of Nashua.

Executive Director of the Greater Nashua Chamber of Commerce, **Michael J. Valuk** and **Janet Valuk**.

Senior Executive Vice President for Bank of New Hampshire and Chairman of the Annual Dinner Committee, **Harold Acres** and **Shirley Acres**.

United States Senator **Judd Gregg** and **Kathy Gregg**.

SENATOR BOB DOLE
NASHUA CHAMBER OF
COMMERCE
MAY 2, 1994

THANK YOU. IT'S A
PLEASURE TO RETURN TO THE
NASHUA CHAMBER OF
COMMERCE BANQUET. I ALSO
BRING GREETINGS FROM

**ELIZABETH, WHO JOINED YOU
HERE A FEW YEARS BACK.**

**YOU'RE ACTUALLY BETTER
OFF HAVING ME HERE THAN
ELIZABETH. I'M A POLITICIAN,
AND WHEN I SPEAK THERE'S
ALWAYS SOMEONE OUT IN THE
AUDIENCE WONDERING IF I'M
JUST AFTER THEIR MONEY.**

**BUT WHEN ELIZABETH
SPEAKS, SHE'S NOT JUST AFTER
YOUR MONEY, SHE'S AFTER
YOUR BLOOD.**

**SHE DID ASK ME TO PASS
AROUND SOME PAPER, AND
HAVE EVERYONE WRITE DOWN
THEIR BLOOD TYPE...**

**CONTRARY TO WHAT SOME
IN WASHINGTON THINK, IT HAS**

BEEN EIGHT MONTHS SINCE I
LAST VISITED NEW HAMPSHIRE,
AND I DO WANT TO DISCUSS
WHAT'S HAPPENED IN AMERICA
AND THE WORLD IN THOSE
MONTHS, BUT SEEING ALL THE
COMMUNITY LEADERS HERE
REMINDS ME OF A STORY.

IT CONCERNS THIS
BUSINESSWOMAN WHO WAS

AND THE MAN SAID, "DO
YOUR RECORDS ALSO SHOW
THAT MY BROTHER WAS ^{HURT} ~~DIED~~ IN
AN ACCIDENT, AND THAT HE IS
PERMANENTLY DISABLED, AND
WILL NEVER BE ABLE TO
SUPPORT HIMSELF? DO YOUR
RECORDS SHOW THAT MY
SISTER WAS WIDOWED WITH
SEVERAL CHILDREN, AND THERE

**WAS NO INSURANCE? DO YOUR
RECORDS SHOW THAT MY 90
YEAR OLD MOTHER AND FATHER
ARE STILL ALIVE?**

**TAKEN ABACK, THE NEW
CHAIRMAN FLUSHED, AND SAID,
"NO, THE RECORDS DON'T SHOW
THAT."**

**"WELL," THE TOWN LEADER
SAID, "IF I DON'T GIVE ANYTHING**

**TO THEM, WHY SHOULD I GIVE
ANYTHING TO YOU?"**

**LOOKING AROUND AT ALL
THE COMMUNITY LEADERS
HERE, I KNOW THERE ARE NONE
OF THOSE TYPE OF PEOPLE IN
THE ROOM.**

**AS I WAS TALKING WITH
SOME OF YOU EARLIER THIS
EVENING, I HEARD SOMETHING**

THAT I'VE HEARD IN A NUMBER
OF STATES THIS PAST
WEEK...AND THAT'S THE FACT
THAT PEOPLE WANT TO TALK
ABOUT RICHARD NIXON...AND
ABOUT HOW MUCH THEY
ADMIRERD AND RESPECTED HIM.

~~WE~~ WAS TRULY A
REMARKABLE MAN...AND I KNOW
THAT BOB SMITH AND JUDD

**GREGG WILL ALWAYS
REMEMBER THE LAST TIME WE
SAW PRESIDENT NIXON, WHEN
HE CAME TO THE CAPITOL A
FEW MONTHS BACK FOR A
LUNCH HONORING THE 25TH
ANNIVERSARY OF HIS FIRST
INAUGURATION.**

**AFTER LUNCH, HE STOOD,
AND DELIVERED A TRULY**

**COMPELLING SPEECH, NEVER
LOOKING AT A NOTE, NEVER
STAMMERING OR LOSE HIS
TRAIN OF THOUGHT AS HE GAVE
HIS VIEWS OF THE WORLD
SCENE, AND SHARED HIS VISION
OF AMERICA'S FUTURE.**

**NO DOUBT ABOUT IT,
RICHARD NIXON WAS A LEADER.
AND HIS VIEW OF THE WORLD**

WAS ONE THAT DEPENDED
UPON AMERICAN LEADERSHIP.
AND LET ME SHARE WITH YOU
SOME OF THE WORDS HE SPOKE
THIS PAST JANUARY.

"SOME ARE TIRED OF
LEADERSHIP," SAID PRESIDENT
NIXON. "THEY SAY (AMERICA)
CARRIED THAT BURDEN LONG
ENOUGH. BUT IF WE DO NOT

**PROVIDE LEADERSHIP, WHO
WILL? THE GERMANS? THE
JAPANESE? THE RUSSIANS?
THE CHINESE? ONLY THE
UNITED STATES HAS THE
POTENTIAL...TO LEAD IN THE
ERA BEYOND PEACE. IT IS A
GREAT CHALLENGE FOR A
GREAT PEOPLE."**

**AND I WANT TO SPEAK FOR
JUST A FEW MINUTES TONIGHT
ABOUT LEADERSHIP...AMERICAN
LEADERSHIP.**

**AS I SEE IT, AMERICA FINDS
ITSELF AT TWO CROSSROADS--
AND ACTIONS WE TAKE IN THE
MONTHS AHEAD WILL LIKELY
DECIDE IN WHICH OF DIRECTION
AMERICA WILL GO.**

**ONE CROSSROAD IS
DOMESTIC, AND IT OFFERS A
CHOICE BETWEEN AN ECONOMY
WHICH REWARDS RISK-TAKING
AND INDIVIDUAL INITIATIVE, OR
AN ECONOMY WHERE UNCLE
SAM MAKES ALL THE CHOICES
AND WRITES ALL THE RULES.**

**THE OTHER CROSSROAD
INVOLVES FOREIGN AFFAIRS,**

**AND AMERICA CAN EITHER
CHOOSE TO CONTINUE AS THE
WORLD'S ONLY SUPERPOWER,
WITH A STRONG PRESENCE ON
EVERY CONTINENT AND ACROSS
EVERY OCEAN.**

**OR WE CAN ENTER THE
NEXT CENTURY AS A REGIONAL
POWER -- WHOSE DOMINANCE IS
LIMITED TO THE WESTERN**

HEMISPHERE AND WHOSE
RELATIONSHIP WITH EUROPE,
RUSSIA, AND ASIA IS ONE OF
EQUALS.

THE ECONOMIC
CROSSROADS CAN MOST
CLEARLY BE SEEN IN THE
DEBATE ON HEALTH CARE.

SENATOR GREGG AND I
ATTENDED A HEALTH CARE

FORUM THIS AFTERNOON. AND
NO DOUBT ABOUT, THERE ARE
PEOPLE IN REAL NEED, AND OUR
SYSTEM IS FAR FROM PERFECT.
IT'S BUREAUCRATIC AND IT'S
EXPENSIVE.

BUT DESPITE OUR FAULTS,
AMERICA HAS THE BEST HEALTH
CARE SYSTEM IN THE WORLD.
WE ARE THE ENVY OF THE

**WORLD. WE HAVE THE BEST
HOSPITALS AND THE BEST
DOCTORS.**

**I BELIEVE--AND MOST
REPUBLICANS BELIEVE--THAT
WE CAN FIX WHAT'S WRONG
WITH OUR HEALTH CARE
SYSTEM, WITHOUT THROWING
OUT OUR ENTIRE SYSTEM AND
STARTING OVER.**

**AND THAT'S WHAT I HEAR
AGAIN AND AGAIN FROM
PEOPLE, THEY ASK ME, "BOB,
WHY CHANGE 100% OF THE
SYSTEM, WHEN IT'S ONLY 15%
OF THE PEOPLE WHO MAY NEED
HELP?"**

**I GIVE THE PRESIDENT AND
MRS. CLINTON CREDIT FOR
PUTTING HEALTH CARE ON TOP**

OF THE AGENDA--BUT I THINK
THEIR SOLUTION IS JUST PLAIN
WRONG. AND I THINK DESPITE
THE BEST EFFORTS OF THE
WHITE HOUSE, THE AMERICAN
PEOPLE AREN'T BUYING WHAT
THE WHITE HOUSE IS SELLING.

PRESIDENT CLINTON IS A
GREAT SALESMAN. BUT WHAT
HE'S SELLING IS MORE

**MANDATES, MORE
GOVERNMENT, MORE RULES,
AND MORE BUREAUCRATS
BETWEEN YOU AND YOUR
DOCTOR.**

**THERE ARE TIMES WHEN I
DON'T BELIEVE IN POLLS--
ESPECIALLY WHEN THEY SHOW
ME AHEAD IN NEW HAMPSHIRE--
BUT I DID THINK LAST WEEK'S**

GALLUP POLL ON HEALTH CARE
WAS RIGHT ON TARGET. IT
SHOWED THE AMERICAN
PEOPLE COMING TO THE
CONCLUSION THAT ANY
GOVERNMENT PLAN SHOULD BE
OPTIONAL, AND NOT
MANDATED...AND THAT
CONGRESS SHOULD TAKE IT'S
TIME AND DEAL WITH HEALTH

CARE OVER SEVERAL YEARS,
RATHER THAN TRYING TO FIX IT
ALL AT ONCE.

POLLS ALSO SHOW THAT
THE AMERICAN PEOPLE ARE
STILL UNSURE WHETHER OR
NOT THEY WANT AMERICA TO BE
A WORLD LEADER.

AND I CAN'T HELP BUT
THINK WHAT THE WORLD

**WOULD BE LIKE IF AMERICA HAD
CHOSEN NOT TO ANSWER THE
CHALLENGE OF LEADERSHIP A
FEW YEARS BACK.**

**THIS JUNE IS THE 50TH
ANNIVERSARY OF D-DAY.**

**D-DAY OCCURRED AND
WORLD WAR II WAS WON ONLY
BECAUSE OF AMERICAN
LEADERSHIP. YES, THE FORCES**

**AT NORMANDY INCLUDED
FRANCE AND BRITAIN AND
CANADA AND OTHER
NATIONS...BUT EVERY SOLDIER
IN EVERY UNIT WOULD HAVE
SAID THAT AMERICA WASN'T
JUST ONE OF THE ALLIES--WE
WERE THE LEADER.**

**AND EVER SINCE THEN, IT
HAS BEEN AMERICAN**

**LEADERSHIP THAT WON THE
COLD WAR, AND AMERICAN
LEADERSHIP THAT KEPT THE
PEACE AND BROUGHT FREEDOM
AND DEMOCRACY TO
COUNTRIES IN EVERY CORNER
OF THE GLOBE.**

**DID WE PAY A PRICE FOR
THAT LEADERSHIP? YOU BET
WE DID--A PRICE IN LIVES LOST**

**AND IN BILLIONS OF DOLLARS
SPENT.**

**BUT WAS IT WORTH THE
PRICE? YOU BET IT WAS. THE
WORLD IS A SAFER PLACE, A
FREER PLACE, A BETTER PLACE,
BECAUSE OF AMERICAN
LEADERSHIP.**

**AMERICAN LEADERSHIP IS
AS ESSENTIAL TO THE**

**OBJECTIVE OF WORLD PEACE
AND STABILITY AS IT WAS IN THE
AFTERMATH OF THE SECOND
WORLD WAR.**

**IN MY VIEW, THE
ABDICATION OF U.S.
LEADERSHIP WILL ONLY LEAD
TO GREATER INSTABILITY
AROUND THE GLOBE.
DICTATORS AND WOULD BE**

**AGGRESSORS ARE WATCHING
U.S. POLICIES TOWARD BOSNIA,
NORTH KOREA, AND RUSSIA --
AND THE INABILITY OF THE
UNITED NATIONS TO PICK UP
WHERE U.S. LEADERSHIP DROPS
OFF. THE PROLIFERATION OF
NUCLEAR MATERIALS AND
WEAPONS IS INCREASING.**

**REGIONAL DISPUTES ARE
HEATING UP.**

**THE WORLD IS AS
DANGEROUS, OR MORE
DANGEROUS THAN IT WAS
DURING THE COLD WAR.**

**THERE IS NO SUBSTITUTE
FOR AMERICAN LEADERSHIP
AND, MAKE NO MISTAKE ABOUT
IT, THERE WILL BE A CONTINUED**

NEED FOR IT. THAT DOES NOT
MEAN WE MUST BE THE
WORLD'S POLICE FORCE, BUT IT
DOES MEAN THAT WE WATCH
SILENTLY IN PLACES LIKE
BOSNIA, WHERE THE
PRINCIPLES OF INTERNATIONAL
LAW AND ORDER ARE VIOLATED
WITH IMPUNITY, AND REGIONAL

**INSTABILITIES GROW
UNCHECKED.**

**NOR CAN WE PUT FALSE
HOPE AND HIGH EXPECTATION
INTO FLAWED INSTITUTIONS,
ESPECIALLY THE UNITED
NATIONS.**

**NOW, BOUTROS BOUTROS
GHALI MAY BE A NICE MAN, BUT
THE LAST TIME I CHECKED, NO**

**ONE IN THE UNITED STATES
ELECTED HIM TO RUN OUR
FOREIGN POLICY.**

**IF AMERICA IS TO PLAY A
ROLE IN INTERNATIONAL
AFFAIRS, THEN WE MUST
MAINTAIN A STRONG MILITARY.
NO, THE DEFENSE DEPARTMENT
IS NOT A JOBS PROGRAM, AND,
AS YOU KNOW SO WELL IN THIS**

AREA, THAT ARE SOME HARD
RESULTS OF CUTTING
BACK...BUT THERE IS ALSO A
BIG DIFFERENCE BETWEEN
CUTTING THE MILITARY BUDGET,
AND GUTTING THE MILITARY
BUDGET, WHICH IS THE
DIRECTION IN WHICH THE
PRESIDENT IS HEADED.

I, FOR ONE, BELIEVE THAT
IF WE'RE GOING TO ERR IN OUR
DEFENSE SPENDING, WE
SHOULD ERR BY SPENDING A
LITTLE TOO MUCH MONEY,
RATHER THAN SPENDING TOO
LITTLE MONEY.

RICHARD NIXON WAS
RIGHT. AMERICANS ARE GREAT
PEOPLE...AND BY BELIEVING IN

**THE PRINCIPLES OF INDIVIDUAL
INITIATIVE, PRIVATE
ENTERPRISE, AND AMERICAN
LEADERSHIP, WE WILL MEET
OUR GREAT CHALLENGES.**

April 28, 1994

TO: SENATOR DOLE
FROM: ADO MACHIDA
SUBJECT: BANKING ISSUES

In the past month, two banking bills, and one judiciary bill that has banking implications have been passed by the Senate. These are: S. 1275, the Community Development, Credit Enhancement, and Regulatory Improvement Act of 1993; S. 1963, the Interstate Banking and Branching Act of 1993; and S. 540, Bankruptcy Amendments Act of 1993.

S. 1275, Community Development

Community Development

- Enacts a new program to provide financial and technical assistance to community development financial institutions in order to revitalize and improve access of capital in distressed communities.
- Provides new consumer protection for non-acquisition mortgages with high fees or interest rates - High Cost Mortgages (HCM). For these mortgages, the bill provides disclosure requirements, creates a three-day "cooling off" period, and prohibits certain terms, such as prepayment penalties and balloon payments, which have proven to be problematic.

Small Business

- Encourages securitization of small business loans, much the way home mortgages have been securitized, and it makes changes in the securities, bank capital, tax, and pension areas in order to allow the private sector to develop a secondary market for small business loans.
- Enables more small companies to raise capital by issuing securities. The SEC currently may exempt public offerings of securities up to \$5 million from the registration and disclosure provisions of the Federal securities laws. This subtitle would increase their exemptive authority from \$5 million to \$10 million.

Paperwork Reduction and Regulatory Improvement

- Reduces the regulatory and paperwork burden on depository institutions through measures requiring agencies to review and streamline rules and regulations, coordinate examinations, modernize reporting, and establish a regulatory appeals process. Also contains measures to improve existing regulations by repealing outmoded, duplicative and unnecessary statutory requirements.

Other

- Would require the Treasury Department to negotiate with foreign nations to seek an equal playing field for U.S. banks and financial services firms. If negotiations fail, the measure would allow federal officials to publish the names of the countries deemed to be discriminatory in the Federal Register.
- Strengthens the National Flood Insurance Program
- DOLE AMENDMENT - Requires Federal banking agencies to perform a survey

MEMORANDUM

April 28, 1994

Page Two

- to determine public awareness of Federal banking laws.
- DOLE AMENDMENT - Offset the costs of certain programs in order to fund the bill.

S. 1963, the Interstate Banking and Branching

Interstate Acquisitions

- 1 year after passage of the Act, a bank holding company that is adequately capitalized may acquire an existing bank located in another state.

Interstate Combinations and Branching

- A bank holding company having subsidiary banks located in more than one state could combine 2 or more such banks into a single, resulting bank beginning June 1, 1997, (unless a state permits such combinations earlier than the prescribed June 1, 1997 date). Such merger, consolidation, or other transaction must be approved by the appropriate Federal Banking agency.
- A state could prohibit interstate combinations by passing a law that expressly prohibits interstate branching into the state of interstate combinations involving a bank located in the state ("OPT-OUT").
- A state may elect to permit interstate combinations prior to June 1, 1997 ("OPT-IN"), with certain conditions. Any conditions imposed by a state prior to June 1, 1997, however, would expire at the end of that date.

Examination of Interstate Banks

- Community Reinvestment Act (CRA) would be amended to require separate evaluations of performance in each state.

S. 540, Bankruptcy Amendments Act of 1993

- Although S. 540 was reported out of the Judiciary Committee, Section 220 of the bill had banking implications. Section 220 (Metzenbaum language) required that any credit a Chapter 11 company obtains is used first to make payments for retiree health insurance and other such benefits. The banking community argued that lenders would be reluctant to extend credit when it is known beforehand that the funds will go to funding retiree insurance benefits and not in running the company. This section was dropped from the bill.

Other

- Regulatory Consolidation - The Treasury Department would like to see a consolidation of the Federal banking agencies under one agency. This bill seems to be pretty much dead.
- Fair Credit Reporting Act - This bill will be on the floor on Monday, May 2.
- CRA Relief - Community Reinvestment Act regulatory relief has been a topic for the past year. Although it seems unlikely that any bill of this nature will be considered this year, it is likely that this issue will be revisited early next year.

MEMORANDUM

DATE: April 28, 1994
FROM: Rolf Th. Lundberg, Jr.
TO: Senator Dole
SUBJECT: MFN and U.S. Shoe Imports From China

- AMERICANS NOW RELY ON CHINA FOR MORE THAN 50% OF THEIR SHOES AND NEARLY ALL SO-CALLED "LOW-PRICED" FOOTWEAR SOLD IN THE U.S.
- AMERICAN CONSUMERS, PARTICULARLY LOW-INCOME FAMILIES, WOULD BE THE PRINCIPAL VICTIMS OF AN END TO MOST-FAVORED-NATION TRADE STATUS FOR CHINA. SHOE PRICES WOULD INCREASE BY 30% OR MORE IF MFN WERE LOST.
- CHINA IS A GROWING MARKET FOR U.S. PRODUCTS, DESPITE THE CURRENT DEFICIT IN TRADE WITH CHINA. TRADE WITH CHINA SUPPORTS HUNDREDS OF THOUSANDS OF JOBS IN THE U.S., INCLUDING FARM JOBS.
- EXTENDING MFN DOES NOT MEAN THAT WE CONDONE THE HUMAN RIGHTS POLICIES OF THE PEOPLE'S REPUBLIC. WE EMPHATICALLY DEPLORE THE CHINESE GOVERNMENT'S RECORD ON HUMAN RIGHTS. NEVERTHELESS, THERE ARE OTHER TOOLS AT OUR DISPOSAL TO INFLUENCE CHINESE BEHAVIOR ON HUMAN RIGHTS.
- CHINESE COOPERATION ON NORTH KOREA'S NUCLEAR DEVELOPMENT WOULD BE JEOPARDIZED IF MFN WERE WITHDRAWN -- AT POTENTIAL RISK TO OUR NATIONAL SECURITY.

April 28, 1994

TO: Senator Dole
FROM: David Wilson
SUBJECT: Cable TV Background for New Hampshire Dinner
May 1, 1994 -- 6:00

The FCC's latest 7% rollback combined with last September's means that rate cuts now total 17%. The first rollback gave consumers a \$2 billion savings and the new cut is estimated at an additional \$1 billion. Cable companies with less than 15,000 subscribers were temporarily exempted from this latest rollback. The FCC still has not justified its numbers and the cable industry is taking the commission to court on this very issue.

EXAMPLES OF CABLE BILL'S NEGATIVE IMPACT

- o Future competition in the communications industry has been severely damaged. Cable companies are no longer a credible competitor to the phone companies. They will most likely be consumed by or merged with a phone company.
- o Major Communications deals were ruined. Bell Atlantic's acquisition of TCI, originally valued at \$26 billion, would have created the largest communications company in the world. That deal went sour, as did the SW Bell - Cox Deal (\$4 billion).
- o Rural Cable companies are being foreclosed on. Smaller systems haven't had rates cut yet, but a year-long rate freeze has prevented them from recouping higher operating costs. This has jeopardized their ability to keep up on loan payments.
- o There will be major consumer backlash when re-regulation drives a few cable companies out of business. As you know, Alan Gerry's Cablevision, Inc. (8th largest operator in the country, 1.3 million subscribers) will go under unless it receives a hardship exemption. Adelphia Communications (9th largest operator in the country, 1.2 million subscribers) is in a similar position, but is skittish about going for a hardship exemption as it fears that doing so will devastate its stock price.
- o Restricted revenue streams. Banks are skittish about lending to cable companies. Cable TV stocks are taking a beating -- prices have dropped anywhere from 21% to 48% since the beginning of the year. And, rising interest rates have restricted access to public debt markets.
- o New channels have been halted. 51 new cable channels are ready to go, but none have gone on-line because cable systems cannot afford to add them to their line-ups.

NEW HAMPSHIRE SECTION

APRIL 27, 1994

TO: SENATOR DOLE
FROM: DAN STANLEY
SUBJECT: BASE CLOSURES ISSUES IN NEW HAMPSHIRE

PEASE AIR FORCE BASE

Pease AFB was selected for closure during the 1988 round under Secretary Carlucci. It was an FB-111 strategic bomber base and had a squadron of tankers and a National Guard base as well.

The issue of concern is the transfer of land to the community. They want it now, and want it for free. Last year, Congress specified that expedited procedures be adopted. Regulations were recently published in the Federal Register, but it is not yet clear how they will play out.

To date, the community has received the airport and a large plot of land for a wildlife refuge. You may wish to be sympathetic, but I'm not sure you want to try and get them free land. We should probably recoupe something.

PORTSMOUTH NAVAL SHIPYARD

The largest employer in the region, Portsmouth will be on the bubble in '95. The area is very sensitive to BRAC because of the loss of Pease. The draw down in 688 class submarine overhaul work and shipyard consolidations puts this yard at risk. They have recently laid off 700 people with 4,000 jobs remaining.

Their specific issues are that the navy is undermining the BRAC process by taking equipment from previously closed shipyards and sending it to yards that have never done that work before (and not sending it to Portsmouth). Instead of cutting back excess capacity, the Navy is spreading it around. The folks around Portsmouth think they are getting set up for closure in '95 -- they probably are.

The other issue is the competition between the publicly owned yards like Portsmouth and the private yards like Electric Boat in CT. Because they are being squeezed with reduced work, overhead is rising at Portsmouth, thus making them unable to compete against Norfolk, Mare Island, and Electric Boat.

Calling for a two year slip in the BRAC process would be well received. The only problem might be that with a continued defense draw down, Portsmouth may be worse off in '97 than it is now.

Some argue that Portsmouth has remained open due to the presence of Senator Mitchell (regional nature of the employment base). Cohen has been helpfull as well.

The Navy will get hit hard during the coming round of base closure. The two year slip for BRAC would be a good theme here.

The Navy is choosing to scrap submarines rather than overhaul them because of the budget -- overhauls are very outlay intensive. But the bill payer for new ships is overhauls, and base closure. We must strike a balance.

Since we are building very few submarines (remaining TRIDENT and 3 Seawolf class at Groton CT), we will be relying on older submarines to do the mission. Overhaul of existing submarines is more cost effective in the long run, especially until we move on to the next generation submarine (known as Centurion).

Shipbuilding and overhaul infrastructure is critical to national security. These are skills that, when lost, you can't get back. Portsmouth is a national asset that must be preserved.

America is a maritime nation. As such, we must always be prepared to defend our routes of commerce and protect our interests.

BOB DOLE

ID:202-408-5117

APR 28 '94

18:15 No.016 P.02

SEN. DOLE - this is Jack Heath's
mother-in-law. Since you are doing a
taped interview with him on Monday,
I thought you should know that Mrs.

Jack Heath?



BOB DOLE

UNITED STATES SENATE

Larson passed away about a month ago.

But, on the brighter side, Jack's wife &
daughter of Mrs. Larson, Patti, is pregnant
with their second child. First daughter is 3 - Margaret.

August 9, 1993

Suzanne

Dear Mrs. Larson:

Your son-in-law told me you are fighting
the battle, one which I have endured myself.

As you probably know, I too have
recently undergone cancer surgery, which was
totally successful, and I can certainly
relate to your situation.

When difficult times confront us and our
loved ones, it is a comfort to have the
support and love of family and friends to
help us meet the challenges.

Elizabeth and I have you and your family
in our thoughts and prayers.

Warm regards,


BOB DOLE

Mrs. Pat Larson
P.O. Box 910
Brewer, Maine 04412

TO: SENATOR DOLE
FR: GREG SCHNACKE
DA: APRIL 28, 1994
RE: SUPERFUND UPDATE

WHILE THERE IS A LOT OF ACTIVITY GOING ON REGARDING SUPERFUND ISSUES -- BOTH IN THE HOUSE AND THE SENATE -- I AM STILL PREDICTING IT WILL BE DIFFICULT TO DO THIS REAUTHORIZATION THIS YEAR BECAUSE OF THE SPLIT NATURE OF THE JURISDICTION (THE ENVIRONMENT COMMITTEE MUST REAUTHORIZE THE PROGRAM AND THE FINANCE COMMITTEE MUST REAUTHORIZE THE TAXES). THERE IS STILL SOME TALK THAT THE ENVIRONMENT COMMITTEE MAY HAVE A MARKUP.

IN ADDITION, SINCE THE TAX PORTION OF SUPERFUND DOESN'T EXPIRE UNTIL 1995, UNLESS SOME BIG BREAKTHROUGHS ARE MADE ON SOME VERY STICKY ISSUES ON THE PROGRAM SIDE, WE DON'T HAVE TO REAUTHORIZE IT THIS YEAR. THE FINANCE COMMITTEE APPEARS UNWILLING TO CONSIDER EXTENDING INDUSTRY TAXES OR CONSIDERING NEW ONES UNLESS THE PROGRAM IS SIGNIFICANTLY FIXED.

IT WILL TAKE A NEAR-PERFECT ALIGNMENT BETWEEN INSURANCE, BANKS, INDUSTRY, ENVIRONMENTALISTS, AND LOCAL GOVERNMENTS TO DO THIS. IT WILL PROBABLY BE 3-4 WEEKS BEFORE WE KNOW FOR SURE IF THIS HAS ANY CHANCE OF MOVING. I AM ALSO PICKING UP SIGNALS THAT THE ENVIRONMENTAL COMMUNITY IS CONCERNED THAT THE DIRECTION SUPERFUND IS HEADED WILL LEAD TO A WEAKER LAW AND MAY ASK BAUCUS NOT TO CONSIDER IT THIS YEAR.

SIGNIFICANT ISSUES INCLUDE:

RETROACTIVE LIABILITY - MANY INDUSTRY GROUPS AND COMMUNITIES FEEL THAT LONG-AGO OUTLAWED PRACTICES HAVE LED TO MANY OF THE SUPERFUND SITE PROBLEMS. THEY ARE LOOKING AT SOME TYPE OF MECHANISM THAT WILL PUT FUNDS TOWARD CLEANUP, RATHER THAN TOWARD DETERMINING WHO IS LIABLE. THE ENVIRONMENT COMMITTEE WILL NEVER AGREE TO THIS.

NEW INSURANCE TAXES -- THIS IS PART OF THE ADMINISTRATION PROPOSAL TO ASSESS NEW (AND RETROACTIVE) FEES PER PREMIUM TO GENERATE NEW FUNDS TO PAY FOR SUPERFUND CLEANUPS. INDUSTRY OPPOSES, BUT MAY BE WILLING TO TRADE IT IN EXCHANGE FOR OTHER FORMS OF RELIEF LIKE RETROACTIVE LIABILITY AND REDUCED LAWSUITS AND SETTLEMENT INCENTIVES. SOME OF THE BUSINESS/INSURANCE COALITIONS HAVE AGREED ON THIS TYPE OF DEAL, BUT THE COMMITTEE WILL HAVE TO SIGN OFF ON IT. -- EVERYONE IS LOOKING AT TRYING TO FIND A WAY TO REDUCE LITIGATION BY ENCOURAGING A SYSTEM THAT GETS YOU IN AND OUT QUICKLY, HAS INCENTIVES TO SETTLE CLAIMS AND ISSUES, AND PERHAPS TIES YOU TO A BINDING ARBITRATION SCHEME FOR DISPUTE RESOLUTION. ALL THIS DISCOURAGES LAWSUITS, BUT THE ADMINISTRATION PROPOSAL ISN'T THERE YET.

SENATOR SMITH'S BILL -- HE IS PROMOTING A DEAR COLLEAGUE NEXT WEEK ON HIS BILL (CO-SPONSORS INCLUDE - GREGG, SIMPSON, WARNER, FAIRCLOTH AND KEMP THORNE -- IT IS THE COMPANION TO REP. ZELIFF'S BILL IN THE HOUSE). IT IS THE PRODUCT OF A GRASSROOTS N.H. SUPERFUND TASK FORCE REPORT LAST YEAR (MADE UP OF INDUSTRY, MUNICIPALITIES, ENVIRONMENTALISTS, GOVERNMENT). N.H. HAS 17 SUPERFUND SITES. BASICALLY, THIS TRADES RETROACTIVE LIABILITY FOR A DOUBLING OF THE CORPORATE ENVIRONMENTAL TAX RATE (1.2 % TO 2.4%) AND RAISES \$500 MILLION ANNUALLY TO PAY FOR CLEANUPS. A SUMMARY IS ATTACHED.

3-30-94

SUMMARY OF THE COMPREHENSIVE SUPERFUND IMPROVEMENT ACT OF 1994

S. 1994

Introduced by Senator Smith

TITLE 1 -- LIABILITY

1. Elimination of retroactive liability

All liability is removed for parties which legally contributed waste to an NPL site prior to enactment of CERCLA on December 11, 1980. Sites which have remedial action completed by January 1, 1994, that contained waste dumped prior to 1980 will not be eligible for any compensation for response costs. There will be compensation for operation and maintenance costs at all sites with pre-1980 waste.

2. Release of liability for other innocent parties

A. Lenders and Fiduciaries

Lenders and fiduciaries holding title to land on which an NPL site is located, or which may be held liable for costs associated with the cleanup of that site, are exempted. There are safeguards against any exemption of any such party which is found to be responsible for waste distribution.

B. Innocent Landowners

Releases landowners from Superfund liability if they meet the criteria defined in this section after which they will have been deemed to have performed "all appropriate inquiry" under CERCLA.

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- C. Conservation Easements
Grantees of conservation easements on which an NPL site is located is relieved from Superfund liability considering they had nothing to do with any release of hazardous substances.
 - D. Site Redevelopers
Individuals who had nothing to do with disposal and who wishes to redevelop a former NPL site, is released from the threat of any future liability claims.
 - E. Non-negligent Remedial Action Contractors
Clarifies current liability exemption for environmental contractors who are not negligent and did not contribute to the waste.
3. Binding proportional allocation of liability
The process of allocation is as follows:
- A. Initial Petition
Within 30 days of remedial investigation study, EPA or state will file petition identifying site, PRPs, and summarizing legal and technical issues specific to site. Initial petition will also include name of person appointed by Administrator to be "guardian of the fund."
 - B. Statement of Parties
Within 30 days of initial petition, all parties may submit statements regarding defenses to liability, additional facts, and any further PRPs (which may be done for up to 120 days of initial petition). Also within 30 days of initial petition, allocation panel may begin requesting information from all parties (who then have 45 days to respond).

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C. Initial Publication of All PRPs

Within 6 months of initial petition, allocation panel will publish all PRPs. Allocation panel may add PRPs until final decision is made. Also within that period, allocation panel will name "de micromis" parties, who contributed only a miniscule amount of waste (10 pounds or 10 liters), and who may be released of all liability.

D. Advocacy Papers

Within 30 days of publication, all parties may submit papers outlining how they propose liability determination and liability allocation should be done. Parties will also have this opportunity after the allocation panel's first report.

E. Allocation Reports

Within 90 days of publication, allocation panel issues report specifying on what basis it will allocate liability. Following second round of advocacy papers (above), allocation panel issues decision on liable parties and allocation of responsibility. Any PRP may request a hearing on these determinations. Allocation panel has discretion to honor that request. For period between filing of initial petition and 18 months following that filing, allocation panel may release any party deemed not liable from all future liability at site.

F. Orphan Share

Any party may submit evidence identifying one or more of liable parties whose share should be assigned to orphan share. Following receipt, allocation panel will assign orphan share.

G. Final Binding Allocation Decision

Within 18 months of initial petition filing, allocation panel makes final decision (which is binding), based on the following

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factors: (1) degree to which each party's contribution can be distinguished; (2) amount of hazardous substances contributed by each liable party compared to total amount of waste at site; (3) degree of toxicity of substances contributed by each party; (4) degree of involvement of each party in generation, treatment, storage, or disposal of waste; (5) degree of care exercised by each party; (6) degree of cooperation of each party with government officials in prevention of harm to public health; (7) weight of evidence as to the liability and the appropriate shares of each liable party; (8) any other factors deemed appropriate; (9) ability to pay.

H. De Minimis Settlements

As part of final decision, allocation panel identifies all parties which contributed less than 1.0% of total waste. These parties may settle with EPA based on: EPA estimate of total site cleanup cost multiplied by de minimis party share, plus a premium to reflect the benefit of early and complete resolution of liability. De micromis parties (less than 100 pounds or 100 litres) are exempted.

4. General Provisions

- Requires a release of evidence by EPA to PRPs if requested, which details the basis upon which EPA made their decisions regarding liability at a site.
- Provides for contribution protection for parties which settle with EPA from any further cost recoveries by third parties.
- Allows "assurances of no enforcement action" for owners of contiguous parties who were not owner/operators at the site.

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TITLE 2 -- STATE IMPLEMENTATION

1. State Authorization

States are authorized to carry out response actions and cost recoveries following approval from EPA and entering a contractual agreement with EPA. The State is not mandated to take on the responsibility of Superfund, nor is it required to address every NPL site within its borders.

A. Promulgation of Regulations

Within one year of enactment of this legislation, the Administrator (of EPA) will issue regulations to determine a State's eligibility for authorization. The State is deemed eligible if the Administrator determines that "the State possesses the legal authority, technical capability, and resources necessary to conduct response actions and enforcement activities in a manner that is substantially consistent with this Act and the National Contingency Plan...."

B. Authorized Use of Fund

States are authorized to receive funding from the Fund for response actions. The amount authorized takes into account the number and financial viability of all PRPs, and is limited to the amount necessary to achieve a level of response that is not more stringent than required under this legislation. Specific regulations will be promulgated within one year by the Administrator, in consultation with the States.

- States must assure payment of a 10% cost share for response actions (except retroactive claims).
- States may retain 10% of all cost recoveries for use in its hazardous cleanup response program.

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C. Federal Oversight

EPA is allowed periodic review of State programs to determine that response actions selected are consistent with this Act, monies from the Fund are being properly used, and the State's cost recovery efforts are conducted in accordance with the contract. EPA may not modify individual remedial decisions of a State.

The EPA may withdraw State authorization and seek enforcement in Federal court (after 60 days notice) if a State violates its contract of authorization with EPA. Any withdrawal or approval of authorizations are subject to public comment. Finally, if a State chooses to implement response actions which are more stringent than under this Act, they are solely responsible for the cost of any additional costs.

TITLE 3 -- REMEDY SELECTION

1. Immediate Risk Reduction Measures (IRRM)

The first step at all sites should be to minimize and prevent, to the maximum extent possible, any actual and imminent and substantial endangerment to public health. EPA or the State will have the authority to draw money from the Fund to abate the danger by taking such actions as: removing waste from barrels, tanks, or lagoons; providing alternative water supplies; preventing discharges to surface waters or groundwaters; installing fencing; or instituting other institutional controls (this is *not* an exclusive list).

- The IRRM must be conducted in the most cost-effective manner.
- The IRRM will be performed by the State or the EPA as soon as possible; but not later than 60 days after NPL listing.

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IRRM's are also allowed at a later date if new or changed conditions warrant.

2. Site Scoring

The EPA or State (the lead agency) then scores the site based on existing conditions after the IRRM is completed. Thus, the scoring is based on residual risk. If residual risks score high enough, the site is "listed." (Prior conditions are not considered in scoring)

3. Long-Term Response Plans (LTRPs)

The EPA or State will then prepare a LTRP, which includes four components (see below). PRPs may be given the opportunity to prepare the LTRP, and the lead agency may be able to expedite the LTRP if it determines a standardized remedy satisfies the selection criteria.

A. Site Characterization

Type, nature, and extent of contamination, including location(s) of source(s). This will be more focused than the current RI process and must be completed within twelve months of listing.

B. Risk Assessment

Risk assessment defines who is at risk, what they are at risk of, and the likelihood and degree of the risk. Risk assessment is performed at the same time as the Site Characterization and must be completed within twelve months of listing.

C. Community Advisory Council (CAC)

The CAC investigates current and reasonably expected future uses of the site, and affected off-site areas of resources, and determines the community's desire(s) for the site and the potentially affected resources. The CAC's report is also prepared within twelve months of listing. (consultation rights but no veto power)

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D. Response Option Identification

Following completion of steps A, B, and C, and earlier if possible, there will be a three month period in which to develop the range of possible response actions and to conduct a cost/benefit analysis on each category of action:

- Containment (permanent or temporary while awaiting new technology)
- Remediation
- Monitoring
- Delineating (no further action)

The CAC, PRPs, and other interested parties would then inform the lead agency of their preferred option(s).

4. Long-Term Response Plan Selection

EPA or the State selects a long-term response or combination which achieves an acceptable level of residual risk reduction (the "cleanup goal"), taking into account such factors as future site uses, cost/benefit considerations, and economic impact. The selected LTRP may include monitoring, containment, institutional controls such as groundwater management zones (GMZs), natural attenuation, and active remediation. ARARs and preference for permanence are eliminated.

- Response is selected by lead agency, based on review of the LTRP and input from CAC, PRPs, and the general public. The lead agency shall consider, but is not bound by, the recommendations of the CAC, PRPs, or other parties. ARARs are no longer a consideration, and the preference for permanence is also eliminated.

5. Transition Provisions

Existing sites will fall into a three-tier transition process: if an existing NPL site has not yet conducted an RI/FS, then Title III of this Act is executed in full. If an existing NPL site is at some stage between the RI/FS and the execution of the RA contract, then the

3-30-94

parties at the site must declare within 30 days of enactment their desire to opt in to this Act and begin the new remedial process with a new risk assessment, as defined in this Act. The final tier allows for any site at any stage following the execution of the RA contract to restart the process at the risk assessment stage of this Act if the lead agency determines it would be technically and economically feasible.

6. General Provisions

- a) Appeal process for IRRM issues: standard of review is arbitrary and capricious, abuse of discretion, or not in accordance with law. There is a seven-day limit on appeals filings in an IRRM. Appeal process for LTRP: de novo review. All appeals are heard by the U.S. District Court where the site is located.
- b) Appeal process on LTRPs: if no appeal or lose appeal, or appeal results in modifications, the PRPs must implement LTRP within 30 days of EPA's decision date or the court's decision date.
- c) EPA/State may have periodic review every 5 years; may trigger a supplemental LTRP, which includes all the process steps for an LTRP.
- d) Site is delisted once cleanup goals have been met, which includes delisting while O&M or monitoring are still being conducted.

TITLE 4 -- FUNDING

- 1. Reauthorization of tax authority
Allows for a straight reauthorization of current taxes relating to Superfund.
- 2. Authorizes appropriations from general treasury
For \$250,000,000 per year for five years (no change from current).

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3. New Funding

Assessments on corporations with taxable income above \$2,000,000 will be increased to 0.24%. A new fee on insurance companies will also go into effect (this provision is currently being drafted). Fees collected from these sources will be placed into a fund dedicated solely to cleaning up retroactive sites.

4. Sunset of some provisions

Any increases will sunset after five years.

For more information, please contact Chris Russell with Senator Smith's office at 4-2841.

April 28, 1994

MEMORANDUM

TO: SENATOR DOLE
FROM: NINA OVIEDO 
SUBJECT: NEW HAMPSHIRE -- MAIL ORDER CATALOGS

I understand that you may be asked about a tax issue relating to mail order catalogs. The following outlines the issue and the proposed legislation.

ISSUE

With the dramatic growth of the mail order industry, states and many small businesses complain that they face unfair competition from out-of-state companies which are exempt from collecting sales taxes on goods delivered across state lines. In fact, many mail order companies entice their customers by advertising "tax savings" to the customers because they are exempt from collecting sales taxes. In fact, the purchaser remains personally liable for the taxes; but states lack the ability to effectively police each out of state purchase. Consequently, sales across state lines are rising and many small businesses find themselves increasingly disadvantaged.

LEGISLATIVE PROPOSAL

Senator Bumpers has introduced legislation authorizing a state or local jurisdiction to require out-of-state companies to collect taxes on sales of personal property delivered into that state or local jurisdiction. The bill provides some protection against undue burdens on business: (1) it contains a De minimis exception -- exempting any company whose total U.S. revenue is less than \$3 million. However the exemption will not apply in any state where the company's revenue exceeds \$100,000; (2) it applies a standard local rate if the out-of-state company is subject to multiple local tax rates in a single state; (3) it dictates that states may not require more than one filing per quarter; and, (4) it requires that states provide out of state companies with toll-free telephone numbers and necessary tax information and forms.

ENDORSEMENTS

Bumpers' bill is endorsed by a broad-based coalition including The International Council of Shopping Centers, The Association of Retail Dealers, The National Governors' Association, National Conference of State Legislatures, The United States Conference of Mayors, and The National Association of Counties.

OPPOSITION

Bumpers' bill is opposed by a number of direct marketing associations including the American Association of Nurserymen, American Stamp Dealers Association, Association of American University Presses, Florida Gift Fruit Shippers Newsletter Publishers Association and Printing Industries of America. These groups claim that the bill is unfair, unpopular, inefficient and unnecessary. They claim that the hardest hit would be those consumers such as the elderly, the disabled, families living in rural areas and single parents who rely heavily on mail order sales. Back in 1989, the House received over 500,000 letters and post cards opposing similar legislation.

According to the Direct Marketing Association, unlike retail stores, director marketers would have to cope with over 6,000 different local tax rates and file hundreds of tax returns according to 46 different sets of procedures and tax exemptions. Compliance costs would be enormous.

REVENUE CONSEQUENCES

Joint Tax quickly looked at the bill for me -- they can't see where there would be any revenue consequences to the U.S. Treasury. It isn't their final word but they're pretty confident in their response. It would appear that Congress would be in the business of raising monies for state governments.

COMMENTS

You've had 4 or 5 phone calls from small businesses in Kansas asking for the taxation of mail order catalogs sales.

BOB DOLE
KANSAS

United States Senate

OFFICE OF THE REPUBLICAN LEADER
WASHINGTON, DC 20510-7020

Joyce -

The guy who
owns this catalog
will be at Dole's
event in N. H.

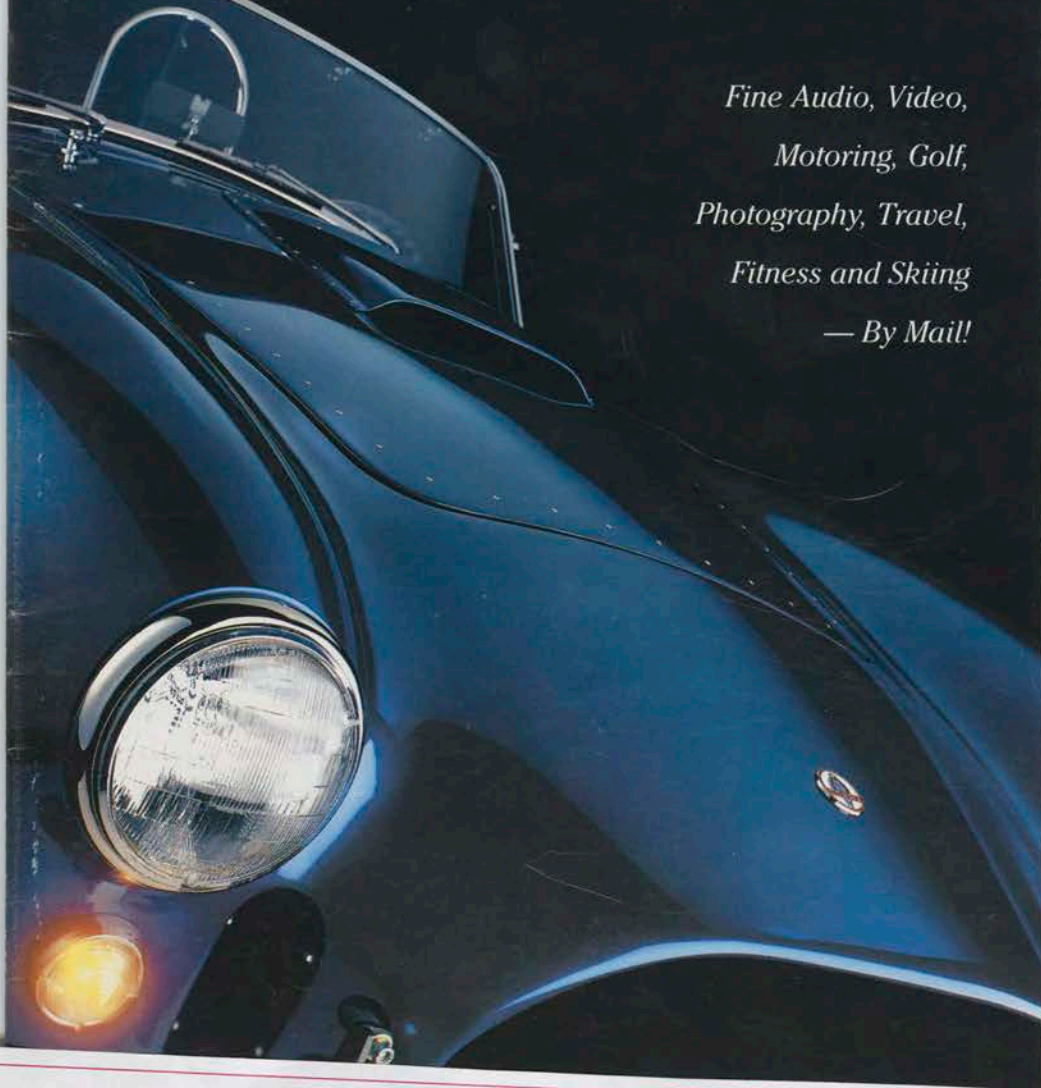
My top-rated
catalog?
whif

Herrington

The Enthusiasts' Catalog

Early Spring '94

*Fine Audio, Video,
Motoring, Golf,
Photography, Travel,
Fitness and Skiing
— By Mail!*



This document is held by the Dole Archives, but it has not been scanned in its entirety. If you would like more information, please contact us at dolearchives@ku.edu.

April 28, 1994

MEMORANDUM TO SENATOR DOLE

FROM: SUZANNE HELLMANN

SM

RE: NEW HAMPSHIRE POLITICAL BRIEFING

ISSUES OF CONCERN

1. Pease AFB Redevelopment -- there continues to be questions on the transfer of properties
2. Portsmouth Naval Shipyard --
 - o Decommissioning Russian submarines -- (see enclosed briefing to Sen. Smith)
 - o Public/Private bid issue -- (see enclosed)
 - o RIFS -- 700 recently laid off
 - o Megaporting -- Rumor that there will be only one Yard on each coast but the Navy says there is no definitive policy yet to do that
3. Smith-Zeliff bill -- "Comprehensive Superfund Improvement Act of 1994" They view the liability system as extremely unfair and the goal of this legislation is to have provisions that make the system more fair to small businesses who contributed very little waste to a site.

GUBERNATORIAL RACE

Filing deadline: June 10
Primary: September 13

The latest poll shows Governor Steve Merrill leading State Senator Wayne King (D) 54% - 23%. Merrill also led '92 Dem. nominee Arnie Arneson 57% - 22%. Gov. Merrill continues to be overwhelmingly popular with 71% approving of his job performance and only 18% disapproving. This poll was conducted 3/31 - 4/6 and surveyed 480 registered voters. You will be seated next to Merrill at the Lilac Luncheon.

TREAT DINNER

Bill Treat has invited a number of people who are mainly businessmen and women from around the State. None of these people, with the exception of Jerry Nash, Sen. Smith and Bill Treat, will be attending the Smith reception beforehand. As far as we know, none of these people have committed to any potential '96 candidate but would be key people to have on board.

A list is enclosed.

1996 ACTIVITY

Sen. Gramm

Gramm is said to be the most "ubiquitous" in New Hampshire. Sen. Gramm's next visit to the State is in May. Gramm recently held a health care conference hosted by Sen. Smith which was to be an endorsement of the Nickles plan. However, I am told that the entire show was about Gramm's proposals. Smith was not pleased. (See enclosed flier describing event).

Dick Cheney

Cheney's next visit to the State is May 12 for the Merrimack County Lincoln Day Dinner. I hear that Gov. Gregg is very close to him, perhaps because they both served in the House together. For what it's worth, a quote from the Baltimore Evening Sun says "Cheney has a lot of appeal to the old George Bush network."

Lamar Alexander

Alexander was just in NH April 12 for his Neighborhood Meeting telecast from the State. Participating in the program were Gov. Steve Merrill, Senators Smith and Gregg, ex-DE Gov. Pete du Pont, Rep. Bill Zeliff, and State Rep. Donna Sytek (R). Alexander also attended a joint fundraiser held by the Rockingham and Strafford County GOP, and the Portsmouth City GOP. Alexander is said to be "organizing heavily" and George Will recently compared Alexander to a modern day David -- "it is conceivable that a fresh face making a strong early showing could be propelled through March by the 'slingshot effect' of free media. ... Alexander believes that if he runs he will be able to supplement any slingshot effect with hefty spending." (W. Post, 4/10). His next visit is said to be in May.

Jack Kemp

One rumor circulating is that Kemp has lost a lot of his 1988 supporters, including Sen. Smith, as you know. Kemp's people contacted Sen. Smith's office 4/27 regarding a possible future visit. None are scheduled that we know of.

Carroll Campbell

In mid-March, Gov. Merrill escorted Campbell to a surprise birthday party for Nackey Loeb. The party crashing may not have gone over well with Nackey. However, rumors continue that such efforts by Merrill are revealing of where his future support may lie. Campbell, in return, got Merrill as the featured guest at a recent GOP health care forum. Campbell's next visit is in October 1994.

Dan Quayle

Dan Quayle said he is "seriously considering" running for President in 1996. His book is soon to be published and he may take a trip to NH to plug for it. Nothing scheduled at this time.

Bill Bennett

Bennett said he would decide at the end of this year whether he would run in 1996. No trips planned to NH that we know of.

Arlen Specter

Specter will be in NH a few days prior to your trip. He is considering the 1996 race and will be in NH to discuss the abortion issue with the YRs and he is also apparently crashing a Lincoln Day dinner somewhere.

TREAT DINNER ATTENDEES

(This is a preliminary list)

Mr. Bruce Clow, President, Horizon Bank and Trust, Concord
Mrs. Elizabeth Clow
Ms. Sally Crawford, CEO Health
Mr. Wes DeVries, wealthy Seacoast resident
Mr. Clark Dumont, Vice President, Blue Cross and Blue Shield
Mr. Steve Duprey, Chairman, NH GOP
Mrs. Susan Duprey
Mr. August Fromuth, President, AGF Direct (Gas company)
Mrs. Debra Fromuth (good friends of Mo Taggart and Fred Corle)
Mr. Tom Jenkins, Nashua City Committee Chairman (Painter)
Mrs. Judy Jenkins, Chairwoman, Sen. Smith's 1996 Club
Mr. Robert Keller, President and CEO, New Dartmouth Bank
Mr. Joseph Marcille, Pres. and CEO, Blue Cross and Blue Shield
Mrs. Terry Marcille
Mr. Paul Montrone, Pres. and CEO, Fisher Scientific Interntl.
Mr. Irwin Muskat, President Jac-PAC (food warehouses)
Mr. Jerry and Lucille Nash
Mr. Karl Norwood, President, The Norwood Group
Mrs. Louise Norwood
Gov. Walter and Dorothy Peterson
Ms. Barbara Russell, political activist
Sen. and Mrs. Smith
Judge Bill and Vivian Treat

HEALTH CARE FORUM

YOU HAD A
RECEPTION AT
HIS HOUSE MR

Dr. Christopher T. Maloney ^{SEN. SMITH LAST AUGUST} Chief of Cardiac Surgery, Catholic Medical Center
&

Senator Phil Gramm (R-Texas)

Donna Lencki - Chief Executive Officer, Healthsource New Hampshire

Speaking on the topic of National Health Care Reform

Sponsored by The John Stark Foundation

Sunday, March 6th, 1994 at 2 P.M.

Pleasant View Retirement Community - 227 Pleasant Street Concord, NH

Tickets for this event have been reserved by The Conservative Political Victory Fund and are
available for \$10.

↓
CHUCK DOUGLAS ORGANIZATION

SPECIAL RECEPTIONS

Immediately following the Health Care Forum, there will be a special VIP Reception for Senator
Gramm at Pleasant View, sponsored by CPVF. Tickets \$15.

Senator Gramm will also be appearing at a CPVF Reception at Hart's Turkey Farm, Meredith at
7P.M. Sunday, March 6th. Tickets \$7.

Make Arrangements Now to Attend!
Questions? Call Dave Irish at 226-1988

.....
Complete and Return Bottom Half to CPVF
.....

- ☐ YES, I plan to attend The John Stark Foundation's March 6th, Health Care Forum featuring Senator Phil Gramm. Here is my \$10 check payable to CPVF.
- ☐ YES, I plan to attend the CPVF VIP Reception at Pleasant View immediately following the Health Care Forum. Here is my check for \$15 payable to CPVF. **** If you plan to attend both events at Pleasant View, make one check payable to CPVF for \$25**.**
- ☐ YES, I plan to attend the CPVF Reception at Hart's Turkey Farm, Meredith at 7 P.M., Sunday, March 6th. Here is my \$7 check payable to CPVF.
- ☐ NO, I cannot attend any of the functions, but here is my \$_____ contribution to the CPVF to help elect conservative candidates.

Name: _____ Total Enclosed: \$ _____

Address: _____

Phone: _____

Clip & Send to:
CPVF

PO Box 7131

CONCORD, NH 03302-7131

CHUCK DOUGLAS' ORGANIZATION

The Eagle



"Eternal Vigilance is the Price of Freedom."

Thomas Jefferson

THE QUARTERLY NEWSLETTER OF THE CONSERVATIVE POLITICAL VICTORY FUND

Conservative Think Tank Announced

A group of prominent New Hampshire conservatives has transformed the motto "Live Free or Die" into the conservatives' newest partner in the ongoing fight for limited government and traditional family values.

Concord attorney and former U.S. Rep. Chuck Douglas, his law associate, Robert Rabuck, and State Rep. Frances Riley have formed a new conservative think tank - The John Stark Foundation.

The John Stark Foundation is a nonpartisan, nonprofit educational foundation dedicated to promoting conservative principles.

The Foundation's first event is a scheduled health care forum which will address the merits and falsehoods of the Clinton administration's health care reform package.

The event is scheduled for Sunday, March 6, 1994, at 2 P.M. at the Pleasant View Retirement Community, 227 Pleasant St. Concord.

Texas Senator Phil Gramm will be the featured speaker along with Manchester cardiac surgeon, Dr. Christopher T. Maloney, and CEO of Healthsource NH, Donna Lencki.

Tickets for this event are \$10 and can be purchased by calling Dave Irish at 226-1988.

Liberal State Senators Called on the Carpet by CPVF Watchdogs

The New Hampshire State Senate has become overwhelmingly and dangerously liberal with a solid 2/3 majority of the Senate openly hostile to many conservative positions. According to the CPVF's study of the 1993 legislative session, 16 senators have solidly liberal voting records, while only 8 have relatively conservative voting records. The study was based on twelve votes covering a broad range of social and economic concerns. The votes chosen were selected from those recorded votes that represent issues with underlying conservative issues.

According to CPVF board member Ellen Kolb, the overwhelmingly liberal majority consistently voted for big government and bureaucracy at the expense of parents and local control. She complained that the Senate killed term limits and a tax-

payer-supported bill to allow towns the option of voting on large budget items on an official ballot.

It was further noted that while ignoring taxpayer supported reforms, the Senate voted for a bloated Capital Budget and voted to transfer power from the citizen Board of Education to the educational bureaucracy. Only the Governor's veto protected the taxpayers from Senate sponsored government expansion.

According to the study, only Senators Dave Wheeler and George Lovejoy took conservative positions on all 12 votes. Senators Jack Barnes and Tom Colantuono scored 11 out of 12. Three senators, Ralph Hough, Susan McLane, and Jeanne Shaheen led the liberals with zero conservative votes.

When confronted with her irre-

Continued inside

Senator Phil Gramm Discusses Health Care and Gives Support to Conservative NH Candidates

Senator Phil Gramm (R-Texas) will be in New Hampshire in the next few weeks to discuss health care and to help support conservative causes. Senator Gramm will be the featured speaker at The John Stark Foundation's health care forum on March 6, 1994. Immediately following this event the Senator has scheduled two events hosted by the CPVF (See enclosed flyer for ticket information). This event is an excellent opportunity for individuals

to meet the Senator while also supporting the CPVF in its goal to elect a conservative State Senate. Senator Gramm has been touring the country exposing the Clinton Health Care plan. Many conservative leaders have been hesitant and timid in their response to Clinton's answer to health care, but Senator Gramm has accepted the challenge. He has long been a crusader in the fight for smaller government.

TO: SENATOR SMITH
FROM: LISA STOCKLAN
RE: PORTSMOUTH NAVAL SHIPYARD - UPDATED ISSUES
FOR NEW HAMPSHIRE PUBLIC TELEVISION AND EDITORIAL MEETINGS
DATE: APRIL 7, 1994

I. RUSSIAN SUBMARINE ISSUE (SEE ATTACHED CLIP "RUSSIANS INVITE SUBMARINE BIDS")

THE PHILADELPHIA NAVY YARD HAS BEEN LOOKING INTO DECOMMISSIONING RUSSIAN SUBMARINES, AND THERE HAVE BEEN SOME LOCAL CALLS AT PNSY TO DO THE SAME. TERRY BENNETT, A FORMER SENATE CANDIDATE, HAS BEEN TAKING ON THE DELEGATION FOR NOT GETTING RUSSIAN SUB WORK AT PNSY.

A COUPLE OF THINGS TO REMEMBER:

* THE PORTSMOUTH NAVAL SHIPYARD IS THE NAVY'S PREMIERE SUBMARINE MAINTENANCE FACILITY. OUR EFFORTS, AND THOSE OF THE YARD, MUST BE TO PRESERVE ITS STATUS AND CAPABILITIES TO CONTINUE EXECUTING THE FULL RANGE OF 688 WORK. WHILE WE ARE ALWAYS INTERESTED IN OBTAINING ADDITIONAL WORK THAT COULD COMPLEMENT OUR CORE 688 WORK, IT MUST NOT INTERRUPT OR INTERFERE WITH THE CORE WORK.

* ALSO, THERE ARE IMPORTANT ENVIRONMENTAL CONSIDERATIONS WITH RESPECT TO RUSSIAN SUBS. THEIR NUCLEAR REACTORS ARE DIFFERENT THAN OURS AND ARE KNOWN TO BE LESS STABLE. OUR WORKERS COULD CONCEIVABLY BE EXPOSED TO HIGHER RADIATION LEVELS BY WORKING ON THE RUSSIAN SUBS AND, THEREBY, MAY NOT BE ABLE TO ENDURE THE ADDITIONAL RIGORS ASSOCIATED WITH PNSY'S CORE 688 WORK.

WASTE * THERE IS ALSO THE QUESTION OF WHAT WE WOULD DO WITH THE RUSSIAN REACTORS. WE DON'T WANT TO BE A REPOSITORY FOR RUSSIAN NUCLEAR WASTE. THIS IS A POLICY DECISION THAT MUST BE MADE BY THE DEFENSE DEPARTMENT AND NAVY, AND WE ARE MONITORING IT.

* FINALLY, THE PORTSMOUTH YARD IS STILL A NAVAL FACILITY AND DOESN'T HAVE THE SAME INTERESTS OR FLEXIBILITY OF THE CLOSED PHILADELPHIA YARD. }

RUSSIAN SUBS → WASTE?

688 - LA CLASS SUB

PNSY - 2

II. DEPOT MAINTENANCE REPORT (SEE ATTACHED CLIP, "YARD COULD LOSE" AND ATTACHED COPY OF THE SUMMARY OF THE REPORT.)

ON TUESDAY, THE PORTSMOUTH HERALD OBTAINED A COPY OF A PRELIMINARY DEPOT MAINTENANCE REPORT INDICATING THAT THE 60-40 RATION FOR PUBLIC/PRIVATE AWARDS IN IS IN JEOPARDY.

IT IS IMPORTANT TO REMEMBER THAT WHILE IT IS CLEAR THAT SOME WITHIN THE ADMINISTRATION WOULD LIKE TO SEE THE 60-40 RATIO MODIFIED, ANY CHANGE WOULD REQUIRE CONGRESSIONAL APPROVAL. THERE IS NO INDICATION AT PRESENT THAT CONGRESS FAVORS THIS. AS A MEMBER OF THE SENATE ARMED SERVICES SUBCOMMITTEE ON READINESS, YOU HAVE DIRECT JURISDICTION OVER DEPOT MAINTENANCE AND INTEND TO BE STRONGLY INVOLVED IN THE DEBATE AND INVESTIGATION INTO REFORMING THIS PROCESS.

ADDITIONALLY, IN THE PAST YOU HAVE AGREED WITH THE OBSERVATION THAT THE PENTAGON AND, SPECIFICALLY THE NAVY, HAS FAILED TO MAINTAIN AN EVEN PLAYING FIELD BETWEEN PUBLIC AND PRIVATE YARDS IN SUBMARINE MAINTENANCE COMPETITIONS. THE KEY ISSUE IS DETERMINING HOW WE CAN REFORM THE BID PROCESS TO MAKE IT MORE EQUITABLE AND FISCALLY RESPONSIBLE.

WE ISSUED A STATEMENT ON TUESDAY THAT YOU "WOULD NOT SUPPORT ANY CHANGE IN THE 60-40 SPLIT UNLESS IT WAS ACCOMPANIED BY A POLICY THAT GUARANTEED PUBLIC SHIPYARDS SUCH AS PORTSMOUTH A FIXED SHARE OF CORE WORKLOAD IN ORDER TO SUSTAIN EMPLOYMENT LEVELS AND CRITICAL SKILL CAPABILITIES." IN PORTSMOUTH'S CASE, YOU AND THE DELEGATION HAVE ASKED SEC. DALTON THAT PNSY BE DESIGNATED THE NAVY'S PRIMARY 688-CLASS SUBMARINE FACILITY AND SHOULD BE GUARANTEED THE BULK OF MAINTENANCE AND OVERHAUL WORK.

III. BASE CLOSURE DELAY BILL (SEE ATTACHED CLIP AND PR)

REP. JIM HANSEN OF UTAH IS PLANNING ON INTRODUCING A BILL, SIMILAR TO THE AMENDMENT YOU AND SEN. FEINSTEIN COSPONSORED TO THE DoD AUTHORIZATION LAST SEPTEMBER, TO DELAY THE 1995 ROUND OF BASE CLOSURES FOR TWO YEARS. MOST OF THE NH AND MAINE REPRESENTATIVES SUPPORT THIS EFFORT, HOWEVER, YOU WERE THE ONLY MEMBER OF THE MAINE AND NH SENATE DELEGATION TO SUPPORT THE SENATE VERSION, WHICH WAS REJECTED BY A VOTE OF 81-16.

Smith
Feinstein

PNSY - 3

YOU FAVORED THE BASE CLOSURE DELAY BECAUSE, IN PART, THE ONGOING EFFORT TO WRING MORE MONEY FROM A DEFENSE WELL RUN DRY IS ACTUALLY **COSTING** U.S. TAXPAYERS MONEY, NOT SAVING IT. FOR EXAMPLE, SINCE 1988, 249 U.S. BASES HAVE BEEN TARGETED FOR CLOSURE AND ANOTHER 147 HAVE BEEN REALIGNED. ACCORDING TO THE MILITARY SERVICES, THE U.S HAS ALREADY SPENT \$5.1 BILLION ON BASE CLOSURES AND CONGRESS IS AUTHORIZING AN ADDITIONAL \$3.5 BILLION THIS YEAR. HOWEVER, TO DATE ONLY \$1.7 BILLION HAS BEEN SAVED.

YOUR AMENDMENT DID NOT TERMINATE THE BASE CLOSURE PROCESS. IT MERELY DELAYS THE NEXT ROUND BY TWO YEARS TO EXAMINE THE INTERNATIONAL THREAT ENVIRONMENT, DETERMINE WHAT TYPE OF MILITARY FORCE STRUCTURE WILL BE REQUIRED TO COUNTER THESE THREATS, AND SURVEY THE RESULTS OF THE FIRST THREE ROUNDS OF CLOSURES THAT HAVE BEEN PIGGYBACKED ON ONE ANOTHER IN SUCH A BRIEF TIME.

IV. PUBLIC/PRIVATE BID ISSUE (SEE ATTACHED PR'S ON "GAO STUDY" AND DELEGATION MEETS WITH NAVY SECRETARY")

AS YOU KNOW, THE DELEGATION HAS CONSISTENTLY BEEN PURSUING AN INVESTIGATION IN THE BID PROCESS. THE NAVY TASK FORCE ISSUES A REPORT, WHICH YOU CRITICIZED AS FILLED WITH INCONSISTENCIES AND UNSUBSTANTIATED CONCLUSIONS. ALSO, YOU HAVE BROUGHT UP THE ISSUE WITH EVERY DOD NOMINEE WHICH COMES BEFORE SASC AND HAVE HAD COUNTLESS MEETING WITH THE DELEGATION AND PENTAGON BRASS.

IN THE NAVY TASK FORCE RESPONSE DATED FEBRUARY 25TH, THEY STATED, QUOTE, "OUR REVIEW OF THE COMPETITIVE BID PROCESS IS COMPLETE, AND HAS HIGHLIGHTED NO SIGNIFICANT INEQUITIES," UNQUOTE. THEY WENT ON TO SAY THAT, QUOTE, "OUR CONCLUSION IS THAT NEITHER THE PUBLIC NOR THE PRIVATE SECTOR CURRENTLY ENJOYS A MEANINGFUL COMPETITIVE ADVANTAGE," UNQUOTE.

YOUR MAIN CONCERN IS OVER THE COMPARABILITY FACTORS ISSUE AND ITS EFFECT ON PUBLIC-PRIVATE COMPETITIONS FOR SUBMARINE MAINTENANCE WORK AND THAT THE NAVY FOUND NO INCONSISTENCIES IS TROUBLING.

YOU DISAGREE WITH THE NAVY BECAUSE: PRIVATE SECTOR BIDS ARE NOT REVIEWED FOR COST REALISM, WHILE PUBLIC YARDS ARE. PRIVATE SHIPYARDS CAN BID BELOW THE ACTUAL COST TO COMPLETE WORK. PUBLIC YARDS CANNOT. AS A RESULT, PRIVATE SHIPYARDS CAN ACTUALLY

PNSY - 4

BUY THEIR WAY INTO SUBMARINE MAINTENANCE CONTRACTS. THIS IS PATENTLY INEQUITABLE.

SECONDLY, REGARDING COMPETITIVE ADVANTAGE, SINCE 1989 PRIVATE SHIPYARDS HAVE WON 22 OUT OF THE 27 SUBMARINE MAINTENANCE COMPETITIONS THAT THEY HAVE BID ON. IN FACT, FOR 1994 ALONE, PRIVATE SHIPYARDS WON ALL EIGHT OF THE COMPETITIONS THEY ENTERED. AND THE APPLICATION OF COMPARABILITY FACTORS RESULTED IN THE AWARD OF 3 SUCH AVAILABILITIES TO PRIVATE YARDS IN 1994, EVEN THOUGH THE PUBLIC BIDS WERE LOWER. THIS HARDLY REPRESENTS A LEVEL, COMPETITIVE PLAYING FIELD.

THESE FACTS CLEARLY CONTRADICT THE STATEMENTS IN YOUR LETTER AND THE CONCLUSIONS OF THE NAVY WORKING GROUP REPORT.

V. RIFS

THE YARD LAYED OFF MORE THAN 700 WORKERS LAST WEEK, TO MAINTAIN COMPETITIVE. SEE ATTACHED CLIP.

VI. MEGAPORTING - SEE ATTACHED CLIP

THE "HUB" OR MEGAPORT THEORY -- THAT THERE WILL BE ONLY ONE YARD ON EACH COAST -- HAS BEEN AROUND FOR A WHILE. NAVY SAYS THERE IS NO DEFINITIVE POLICY YET TO DO THAT, BUT THE RUMOR MILL IS ABOUND IN THE SEACOAST. SEE CLIP.

Foster's Daily Democrat, Dover, N.H.
Wednesday Evening, March 23, 1994

Russians invite sub bids

Official: Ports. yard could bid on sub dismantling job

By D. ALLAN KERR
Democrat Staff Writer

KITTERY, Maine - A Russian Foreign Ministry official said Tuesday he would welcome a proposal from Portsmouth Naval Shipyard to dismantle Russian nuclear submarines if the shipyard is interested.

Boris Ivanov, the ministry's First Secretary for arms control and disarmament, said from his home in Russia he did not wish to discuss the idea through the media, but acknowledged the issue is of interest.

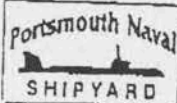
Ivanov provided his fax number and said shipyard officials could send over a letter describing the yard's capabilities if they want to explore the idea. That information has been forwarded to yard officials.

Members of the Maine-New Hampshire congressional delegation have said they are exploring the possibility of having shipyard employees dismantle the vessels.

"We're definitely looking into it," said Kristen Hyde, spokeswoman for Sen. Judd Gregg, R-N.H.

★ Sub bids

Please turn to Page 16



Sub bids

Continued from Page 1

However, the delegation also noted that Los Angeles-class submarines, or 688s, will continue to be the primary focus of efforts to bring more work to the submarine maintenance facility.

Rep. William Zeliff, R-N.H., pointed to environmental and safety concerns, as well.

"We think this is not just a casual decision, it's an important decision," Zeliff said in a telephone interview this morning. "Should we look at it? Sure, we should."

One of the issues to be considered is what the yard would do with nuclear reactors if the submarines are dismantled here, he said. The congressman also noted that Russian submarines have a different power plant than U.S. submarines and will require different standards for handling.

"We don't want to turn the shipyard into a waste storage and salvage facility," he added.

Zeliff also said the shipyard should concentrate on the specialized work it does best, refueling and overhauling 688s.

Former U.S. Senate candidate Dr. Terry Bennett first proposed the idea in the summer of 1992 during his campaign. He has blasted the congressional delegation for not looking into the matter sooner.

Members of the delegation have said shipyard officials did not ask them to look into the proposal.

A rumored proposal to remove a refueling overhaul of the USS Groton (SSN 694) from the yard's workload schedule has prompted concern among workers, who have requested that the delegation look into the report.

"You find a wide range of suggestions that have been made, and this is one of them," union leader Terry Eleftherion said. "Right now, it's scheduled for a refueling overhaul here at Portsmouth."

The Groton is presently expected to arrive at Portsmouth in late 1995 for an overhaul consisting of about 400,000 man-days, which is how the Navy measures the size of a work project.

A Pennsylvania congressman is trying to have Philadelphia Naval Shipyard, which has been ordered to shut down, established as the site for dismantling Russian ships.

Because Philadelphia does not have nuclear capability, it will only work on conventional vessels.

Portsmouth has nuclear capability, and union leaders at the local yard said their workers have the expertise to dismantle nuclear submarines here.

However, such a proposal would have to be examined closely before the yard could take any action on it, yard leaders said.

"We would have to be given some guarantees for that kind of work. We'd have to be able to use our own rules and regulations," Eleftherion said this morning.

Some of the nuclear vessels too radioactive to be brought to Portsmouth Harbor could be dismantled overseas by teams of yard workers, said Eleftherion, president of International Federation of Professional and Technical Engineers Local 4. These teams have been sent to other locations such as Scotland in the past, to perform work on submarines, he noted.

If the Russian ship project were to come to pass, the shipyard would have to make sure safeguards were in place, Eleftherion said.

A senior congressional source said the Navy has shied away from dismantling nuclear Russian vessels, but there is some interest in the Defense Department in doing that work as well. There is approximately \$1.2 billion available through Nunn-Lugar Cooperative Threat Reduction funds for this type of work, he said.

A Defense Department source said Tuesday other shipyards have indicated an interest in getting this kind of work since Rep. Curt Weldon, R-Pa., proposed that the Philadelphia shipyard dismantle Russian ships.

No specific plan has yet been laid out, however.

"This whole idea was only proposed when Boris Ivanov was in town," the source said. "The concept is out there, but the details have to be worked out."

Weldon met with Ivanov early this month in Washington, D.C., to discuss the idea, and was told that more than 46 ships are ready to be dismantled immediately, including four Papa class nuclear submarines.

A task force in Philadelphia has been established to work out the details of the proposal.

The Philadelphia yard was included on the 1991 base closure list, while Portsmouth supporters are trying to keep their facility off the 1995 list. The yard is issuing more than 700 layoff slips to workers on Tuesday, although the number will decrease if some employees apply for early-out incentives.

LACIASS SUB

810—Portsmouth Herald (N.H.), Tuesday, April 5, 1994

Yard could lose

Military panel
urges end of law
sharing contracts

By Lars Trosdon
Herald Staff

PORTSMOUTH NAVAL SHIPYARD—A military panel has recommended eliminating the law that parcels out work between public and private "depot level" repair facilities like shipyards, and cutting the amount of maintenance work done by public yards like Portsmouth.

The interim report was delivered by Depot Maintenance Task Force Chairman Robert Parker to the task force subcommittee co-chairmen and military logistics personnel.

A SEPARATE internal memo from the Navy outlines a desire to reduce the number of repair facilities to the minimum number needed to support the submarine and surface fleets into the 21st century.

The depot task force recommended eliminating the law because it doubted the Pentagon could create a "level playing field" for public-private competitions.

The report directly contradicts what Navy Secretary John Dalton wrote to members of the Maine and New Hampshire congressional delegations last month. Dalton said no inequities existed within the bidding process between the public and private shipyards. This finding was subsequently criticized by the delegations.

THE DELEGATIONS complained after it was discovered Portsmouth Naval Shipyard had lost several multi-million dollar contracts to the privately-owned Electric Boat shipyard in Connecticut.

Parker delivered the report March 22. It has not been released to the Pentagon. The Herald obtained a copy yesterday. It is a preliminary view of a larger report due to be re-

See NAVY, Page A10.

NAVY

leased by Defense Secretary William Perry by the end of the week. Parker wrote that the majority of the group was "in basic agreement on the... primary recommendations for legislative action (elimination of substantial revision of the RU/40 direction and related legislation)."

The task force was comprised of Army, Navy, Air Force and business personnel. It met four times since February. Private industry officials would like to see Congress overturn the law which requires 60 percent of all DOD work to go to the public sector with the remaining difference assigned to the private sector. The DOD spends about \$13 billion a year to repair and upgrade weapons systems and hardware.

Parker wrote that, while being disrupted by the members of the Task Force from the Air Force, "all other task force members question the interpretation of the data, and challenge DOD's ability to create a level playing field for public-private competitions."

In any case, based on their fundamental disagreement with using competition as the tool to shape the organic depot maintenance infrastructure, the majority task force position is that public depots maintain only core capabilities.

The task force "believes that readiness is the primary reason for maintaining organic depots and (agrees on) the general philosophy of relying on the private sector for major modifiers and upgrades."

Parker's statement in the report claiming the Navy has "taken non-forfeiture (to reduce (the) depot maintenance infrastructure, consistent with (the) downsizing" is also borne out in a separate internal memo written by Chief of Naval Operations Adm. Frank Kelso dated March 28.

Kelso states the Navy has already started a three-phase process of phasing down its internal maintenance infrastructure to the minimum number of repair facilities.

The memo says that Pentagon quality maintenance boards were created "to improve the quality of depot support and to define and develop a transition strategy for moving to the minimum model of client fleet support infrastructure which will satisfy the Navy's needs into the 21st century."

The memo also states that a "regional maintenance plan" has been developed "that features a single maintenance management process... and adopts a regional maintenance support strategy for all."

The plan will be implemented in three phases, Kelso writes, "because of the scope of changes."

N E W S R E L E A S E

BOB SMITH

UNITED STATES SENATOR FOR NEW HAMPSHIRE



FOR IMMEDIATE RELEASE
September 10, 1993

CONTACT Lisa Stocklan
202-224-2841

SMITH SUPPORTS DELAYING 1995 ROUND OF BASE CLOSURES

New Hampshire Senator Bob Smith today supported an amendment to the Defense Authorization Bill which would have delayed the 1995 round of base closures by two years. Senator Diane Feinstein (D-CA) introduced the amendment, which the Senate rejected by a vote of 81-16.

Smith, a member of the Senate Armed Services Committee, said he supports responsible reductions in the defense budget and he has voted for every round of base closures since 1988. However, Smith said on the floor of the Senate this morning, he favors the base closure delay because "we cannot continue to randomly pillage our defense program without any regard to the long-term consequences of our action, all under the guise of some mythical peace dividend. The only real peace dividend is peace itself. The ongoing effort to wring more money from a defense well run dry is actually costing U.S. taxpayers money, not saving it. It is costing them their jobs, their livelihood, their community economic vitality and their security."

Smith contended that, since 1988, 249 U.S. bases have been targeted for closure and another 147 have been realigned. According to the military services, he said, the U.S. has already spent \$5.1 billion on base closures and Congress is authorizing an additional \$3.5 billion this year. However, Smith argues, to date only \$1.7 billion has been saved.

"If we are saving some defense dollars by closing these bases, but spending a greater amount on realignment costs, environmental costs, and community adjustment expenditures, it's time we took a hard look at the merits of further closures," Smith said in a speech this morning.

Smith said his amendment does not terminate the base closure process. It merely delays the next round by two years to "examine the international threat environment, determine what type of military force structure will be required to counter these threats, and survey the results of the first three rounds of closures that have been piggybacked on one another in such a brief time. This amendment gives us a chance to step back and objectively analyze closure effects."

The New Hampshire lawmaker called our shipyards and military installations national treasures, "The workers at these facilities are second to none in their patriotism and diligence. If we shut down these installations, and send their skilled workforce into the streets, they simply cannot be reconstituted. In particular, regarding our public shipyards, they are unique national assets that cannot be replaced. Once a shipyard is closed and converted, the environmental challenges and nuclear licensing restrictions to re-open a shipyard are simply prohibitive."

"We must not jeopardize our military and economic security by haphazardly decimating our national assets," he concluded. "This amendment proposed a more responsible and methodical approach to the ongoing base closure process, while preserving its statutory mandate and mission."

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United States Senate

WASHINGTON, DC 20510-2903

FOR IMMEDIATE RELEASE
Thursday, March 17, 1994

CONGRESSIONAL DELEGATIONS URGE NAVY SECRETARY TO CONCENTRATE SUB WORK AT PORTSMOUTH

Washington, D.C. -- Emphasizing the need to maintain America's fleet of Los Angeles class submarines in the most effective and cost-efficient manner, the Maine and New Hampshire Congressional delegations today urged Navy Secretary John Dalton to concentrate the bulk of the Navy's attack submarine repair and maintenance activities at Portsmouth Naval Shipyard.

"The 1993 base closure process proved that Portsmouth Naval Shipyard is the Navy's premier facility for the repair and maintenance of Los Angeles class submarines. Every effort should be made to take full advantage of the Shipyard's expertise in this area. Our nation cannot afford to lose the last public shipyard that possesses the full range of technical skills to support Los Angeles class submarines," Senators George Mitchell, Bill Cohen, Bob Smith and Judd Gregg and Representatives Tom Andrews, Olympia Snowe, Dick Swett and Bill Zeliff said in a joint statement.

The Congressional members urged Secretary Dalton in strong terms to designate Portsmouth as the Navy's principal shipyard for attack submarine refueling overhauls. This would capitalize on the quality and cost-effectiveness that the Shipyard already has demonstrated in this work. It also would help preserve workers' core skills and the infrastructure required to serve the Navy's fleet of the future, they maintained.

"Secretary Dalton indicated that he understands the concerns we raised and will work toward sustaining Portsmouth's workload and critical skill levels. We will continue to press for progress on this front," the Maine and New Hampshire delegation members said.

-MORE-

The delegation members also raised the issue of the public-private bidding process for submarine maintenance contracts. The members expressed disappointment with the Navy's report that found no significant inequities in the public-private competitions. When the cost of work at private shipyards from 1988 to 1993 averaged 13 percent beyond original bid price, and when 14 of the last 16 bids have been awarded to private yards, including one that Portsmouth bid \$3 million less on, that does not appear to be a level playing field, the delegation members said.

"We told the Secretary in very clear terms that we disagree with the Navy's conclusions that no significant inequities exist between public yards and private yards competing for submarine work. The truth is they do exist, and the disparities are giving private yards an unfair advantage," the Congressional members said.

Earlier this month, the delegation members requested the General Accounting Office, the investigative arm of Congress, to review the Navy's report and provide an independent assessment of the bidding process.

"We will continue our efforts to level the playing field for Navy contract awards and to strengthen Portsmouth's workload," the delegation members said.

At the same time, Congressional members expressed support for Secretary Dalton's recent decision to shift the Navy's Deep Submergence Program planning yard functions to Portsmouth, something the two delegations have pushed for since last November.

"We are pleased the Navy has decided to designate Portsmouth as the planning yard for Deep Submergence Vehicles. Transferring this work to the Shipyard will strengthen its role as the Navy's leader in submarine-related activities," they said.

-30-

FOR MORE INFORMATION, CONTACT:

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Kathryn Gest (Cohen) - 202/224-2523
Lisa Stocklan (Smith) - 202/224-2841
Matt Lane (Gregg) - 202/224-3324
Bob Stein (Andrews) - 207/772-8240
Nicholas Graham (Snowe) - 202/225-6306
Kay King (Swett) - 202/225-5206
Barbara Riley (Zeliff) - 202/225-5456

Yard readies RIFs

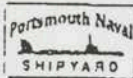
By D. ALLAN KERR
Democrat Staff Writer

KITTERY, Maine - Portsmouth Naval Shipyard has run the figures for layoff notices going out to more than 700 workers Tuesday, and is now preparing the packages that will accompany the pink slips.

"The computer did its work last Friday," engineers' union leader Terry Eleftherion said this morning.

This week, shipyard officials are putting together the letters and the benefits packages that will be issued next week to workers being sent out the gate. Each package includes information about the local Workers' Assistance Center, which helps displaced employees explore job retraining opportunities, and the Priority Placement Program, which assists employees in finding jobs at other Defense Department facilities.

"They don't just give them a pink slip," said Phil Geraci, the reduction in force coordinator for Interna-



☆ RIFs

Please turn to Page 12

Pease transfer reignites old concerns

By CHRISTOPHER J. DOROBEX
Portsmouth Bureau Chief

PORTSMOUTH - Among the longtime observers of the Pease Development Authority, the decision to accept a public benefit transfer of the remaining Pease property seems like history repeating itself.

Even the date of the original decision seemed familiar - March 25, 1991. Yet just one day short of three years later, the decision wasn't that much different, and the concerns were just about the same.

Under the no-cost public benefit transfer, the Pease Development Authority would obtain the remaining 1,300 acres of Pease property still owned by the U.S. Air Force, under the condition that the revenues generated from that property be used to operate a public airport.

"I could have given them the same thing that I said then," said Peggy McLaughlin, spokeswoman for Maine-New Hampshire Voices, a coalition of environmental

☆ Pease

Please turn to Page 12

Portsmouth Naval Shipyard
Friday Evening, March 25, 1994

The Future of Pease

A continuing
report on
redevelopment

Foster's Daily Democrat, Dover, N.H.
Monday Evening, March 28, 1994

RIFs Continued from Page 1

Union official Ted Adams said this morning many workers have been calling union offices with questions concerning their standing in this year's reduction in force.

"It's just a nervous time. People are nervous," said Adams, vice president of the yard's American Federation of Government Employees. "Tomorrow will tell the tale."

At a conference of the New England Realtor's Association this morning at the Portsmouth Sheraton, New Hampshire Gov. Steve Merrill pointed out that the layoffs will actually help make the shipyard more competitive.

"We're always discouraged by layoffs, but these layoffs were planned in order to make the shipyard more efficient in order to withstand the Clinton budget cuts," the governor said at the conference.

Merrill also said he hopes the shipyard looks at all options for future

work, including the dismantling of Russian submarines.

"I hope we would remain on the cutting edge," Merrill noted.

A mock exercise conducted at the submarine maintenance facility earlier this month provided employees a worst-case scenario of what to expect in the upcoming RIF, according to Adams.

More than 60 employees have accepted early-out incentives since the mock RIF, reducing the number of people who will receive pink slips. In addition, the RIF figures will be run again about halfway through the process to reflect other changes which may occur over time.

The yard is conducting its fourth RIF in the past four years. These layoffs have helped reduce the work force by more than half since 1990.

A lack of work for the maintenance facility is causing a number of shipyards to reduce their work force.

The shipyard is currently overhauling the USS Memphis (SSN 691), USS Philadelphia (SSN 690) and USS Pittsburgh (SSN 720).

The yard's future workload includes the inactivation of the USS Omaha (SSN 692), slated to arrive in February. This project is expected to last approximately 11 months, or about 55,000 man-days, which is the measurement used by the Navy to calculate the size of a work package.

The yard is also scheduled to perform repair work on the USS Trepang (SSN 674) in October; USS Grayling (SSN 646) in January; USS Asheville (SSN 733) in March 1995; USS La Jolla (SSN 701) in May 1995; USS Salt Lake City (SSN 716) in June 1995 and USS Jefferson City (SSN 739) in August 1995.

On Saturday, Merrill said yard supporters should concentrate on saving the facility rather than ex-

ploring alternate uses.

Talking with reporters after a speech at the 25th anniversary celebration of the Hampton Rotary, the governor also brushed aside suggestions that the loss of Sen. George Mitchell, D-Maine, from the congressional delegation would hurt the yard's chances of survival.

"I'm convinced Mitchell's departure will reinvigorate officials and we will be stronger than ever in our defense of the shipyard," Merrill said. "In the long run this will encourage everyone to work even harder, instead of letting Sen. Mitchell take the lead."

Rep. Olympia Snowe, R-Maine, who is running for Mitchell's seat, will meet with yard officials Wednesday.

(Democrat Staff Writers Christopher J. Dorobek and Diane Scarponi contributed to this report.)

Bowman Continued from Page 1

Responding to a question later, Bowman suggested that there should be a team established to look at the potential future uses of the shipyard.

"It's not an easy task," just as the redevelopment of the former Pease Air Force base has not been an easy task, Bowman said.

"The team needs to focus on what the possible solutions would

be," he said.

"A lot of people are banting around some rather ludicrous ideas in the press," Bowman said.

While the concept of brainstorming states there are no dumb ideas and that all ideas should be put on the table for consideration, "I've got to say there are some dumb (ideas)," he said.

"There have been suggestions about using the shipyard for every-

thing from repairing tanks to repairing aircraft engines. Bowman did not cite any specific ideas in his speech.

Although the submarine maintenance facility was not recommended for closure by the Defense Department last year, it was included on a list of bases the commission considered adding to the final closure list.

The 1993 commission voted unan-

imously to keep the shipyard open, but there is fear among supporters that the facility may wind up on next year's list.

The Defense Department is scheduled to release its closure and realignment recommendations in March 1996.

The forum was sponsored by The Portsmouth Advocates and Strawberry Banke Museum.

COMPREHENSIVE SUPERFUND IMPROVEMENT ACT OF 1994

Introduced by: Congressman Bill Zeliff and Senator Bob Smith Major Provisions

LIABILITY

Goal: The current liability system is extremely unfair and often has its greatest impact on small businesses that contributed very little waste to a site. The Zeliff-Smith proposal will contain provisions aimed at making the system more fair:

- * A fair-share liability system whereby responsible parties will only be held responsible for the amount of waste they contributed to the site.
- * The elimination of retroactive liability, where parties which contributed waste prior to enactment of Superfund can be held responsible for cleanup costs even if they were following disposal laws of the time, will go a long way toward creating a more equitable liability system.

LOCAL AND STATE CONTROL

Goal: Under current law, States have little control over the choice of remediation at a waste site, and local communities have even less control. Congressman Zeliff and Senator Smith believe strongly that by allowing local communities and State governments more control, there will be less controversy (therefore less lawsuits), and greater acceptance and cooperation from those governments.

- * Community advisory councils will be established and EPA will be required to seriously consider the recommendations of the council when it makes remedy selections. The role of the community advisory councils will include making determinations in regard to future use of the site.
- * States will be allowed to set up and operate their own Superfund programs.

REMEDICATION

Goal: The Superfund law as it is now includes standards that pays too much to lawyers and not enough to cleaning up the environment. The preference for permanence and the applicable or relevant and appropriate requirements (ARARs) require sites to be cleaned up far beyond safe human health and environmental risk levels. This proposal will allow for more realistic remedial standards while assuring there is no risk to human health or the environment.

- * An all new framework for Superfund cleanups that will clean up the environment quicker and will put more money to cleanups and less money to lawyers and bureaucrats.
- * Risk assessments will be made more realistic and required to give more attention to current risk than is presently.
- * Remedial decisions will be streamlined to speed such decisions up and decrease the red tape which currently drags cleanup for as long as ten years



FYI

ROCKINGHAM PARK

New England's First and Finest Track

*Just want
you first*

SEPTEMBER 3, 1993

SENATOR BOB DOLE
CAMPAIGN AMERICA
900 SECOND ST. N.W., SUITE 118
WASHINGTON, DC 20001.

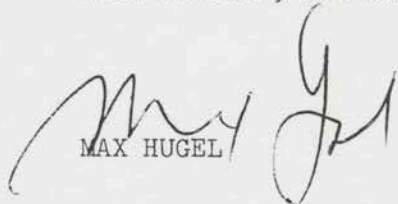
DEAR BOB,

THANKS FOR YOUR LETTER DATED AUGUST 30, 1993.

NEXT TIME YOU GET TO NEW HAMPSHIRE MAYBE WE CAN GET TOGETHER.

I LOOK FORWARD TO SEEING YOU AND ELIZABETH.

BEST REGARDS, AND GOD BLESS YOU.


MAX HUGEL

You may see Chuck Douglas who may
ask you about this event —
SENATOR BOB DOLE SM

September 3, 1993

The Honorable and Mrs. Charles G. Douglas
14 Ridge Road
Concord, New Hampshire 03301

Dear Chuck and Carolyn:

It was good to see you at the reception for Senator Smith held at Dr. Chris and Wesley Maloney's home. I was pleased to have the opportunity to see so many familiar faces during my stay in your lovely state.

I appreciate the work you are doing in New Hampshire with The Conservative Political Victory Fund. Perhaps we can work out a date when I can join you at one of your meetings. Organizations like yours at the grass roots level are important to maintaining a Republican majority.

Elizabeth joins me in sending our best wishes. We look forward to seeing you again soon.

Sincerely,



BOB DOLE

LAW OFFICE OF
DOUGLAS & DOUGLAS
CHRISTIAN MUTUAL BUILDING
6 LOUDON ROAD
CONCORD, NEW HAMPSHIRE 03301

CHARLES G. DOUGLAS, III*
CAROLINE G. DOUGLAS
ROBERT J. RABUCK
SUSANNA L. GIOMBETTI

*ALSO LICENSED IN MASSACHUSETTS

TELEPHONE
TTY/TDD
(603) 224-1988
FAX
(603) 229-1988

September 13, 1993

The Honorable Bob Dole
United States Senate
Washington, DC 20510

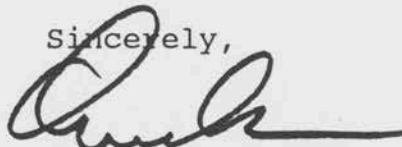
Dear Bob:

Thank you ever so much for your kind note. The New Hampshire Conservative Political Victory Fund would very much like to have you at one of our fundraising events and would feature you in that regard.

As you may know, we do not endorse Presidential candidates, but are solely dedicated to raising money for Republican State Senate candidates. Thus, the lending of your name and prestige helps us and the candidates we support and, of course, gets your message out to hundreds of activists in the State who form the core of Republican grass roots activity. At some point, if Suzanne Nimela or someone else can help us coordinate this, I would be glad to work with them. As you know, Suzanne served very ably on my staff when I was in Congress and I know she is doing a great job for you once again.

Kindest personal regards.

Sincerely,



Charles G. Douglas, III

CGD/mr

HEALTH CARE FORUM AGENDA

2:30 Call to Order and Explanation of Forum,
Welcoming and Introduction, Overview of Issue.
Senator Judd Gregg

2:45 Introduction of CONSUMER/PROVIDER PANEL (5-7 minutes each)

Ms. Irene Peters, AARP

Irene Peters: Irene Peters is the state coordinator of Health Affairs for the NH Chapter of the AARP. Irene began her volunteer work at AARP in 1987 after retiring from the NH Hospital Association and closing her private counseling practice.

Irene has been involved in health care since 1946 when she began her career as an operating room nurse in Ontario, Canada. Irene has held memberships in many New Hampshire and national professional organizations and is affiliated with several educational institutions, including the Rivier College and UNH Departments of Nursing. Irene has been the recipient of many awards for her leadership in health care.

I had the good fortune to benefit from Irene's tremendous experience on a Blue Ribbon Commission on Health Care Costs and Availability that I assembled while Governor. She is currently working with a number of health and aging groups in New Hampshire. Irene's involvement with the AARP includes membership on the State and National Health and Long-Term Care Advisory Committee, the State Leadership Council, and as liaison between the AARP and the New Hampshire Association of Senior Citizens.

Ms. Lynn Rossman, N.H. Physicians Assistant Association

Lynn Rossman, PA-C: Lynn Rossman is a physician assistant. Lynn received a BA from Grinnell College and graduated from Hahnemann University's Physician Assistant Program in 1987.

Lynn is a member of the American Academy of Physician Assistants. She also serves as Chair of the Government Affairs Committee, and is the immediate past President, of the New Hampshire Society of Physician Assistants. Lynn currently works with a private family practice in Hopkinton, NH.

04/25/84 15:37

603 224 0196

GREGG CONCORD

007

Dr. Harry Bird, Commissioner, Department of Health and Human Services

Harry H. Bird, M.D.: Dr. Harry Bird is the NH Commissioner of Health and Human Services. HHS is responsible for the administration of all public health, mental health, children and youth services, Medicaid and welfare programs.

Dr. Bird formerly served as the President of The Hitchcock Clinic, a statewide system of 350 physicians in four large, multi-specialty group practices which grew from a five-physician group established in Hanover, NH in 1927.

Dr. Bird is a Professor of Clinical Anesthesiology at Dartmouth. A graduate of Harvard College and Tufts Medical School, he has been a practicing anesthesiologist and has served as President of the American Society of Anesthesiology. He is also Vice Chairman of the Board of Trustees of the University System of NH.

3:05 Introduction of BIOTECH/BUSINESS PANEL (5-7 minutes each)

Mr. Carl Lindblade, General Manager/VP Red Jacket Inn

Carl Lindblade: Carl Lindblade is Vice President and General Manager of the Red Jacket Mountain Resort in North Conway. Carl has been at the Red Jacket since 1973. Carl is involved in a number of organizations including the Mt. Washington Valley Chamber of Commerce, NH Lodging and Restaurant Association, and the NH Business and Industry Association.

Carl is an incorporator of the Northern NH Charitable Fund and a founding trustee of Leadership NH. He serves on the faculty of the UNH College for Life Long Learning, in Hotel Administration; he is also a lecturer for NH Job Training.

Carl has been recognized many times for his good work, including Innkeeper of the Year by NHL&RA in 1982, NH Travel Council "Travel Person of the Year" in 1992, and numerous awards for his efforts to help handicapped persons achieve their full potential.

Mr. John Brooks, Veteran and Owner of Healthrelated business(JUDD, PLEASE NOTE TO INTRODUCE HIM BOTH AS A SMALL BUSINESSMAN AND AS A VETERAN AND INVITE HIM TO SPEAK TO BOTH ISSUES).

John "Jay" Brooks: "Jay" Brooks is a New Hampshire veteran who began his medical career as a Hospital Corpsman in the U.S. Navy. Following his honorable discharge, he attended UNH and received a BS in Hospital Administration & Planning in 1979.

Jay worked in orthotics for several years, where he recognized the need for better organization and protection of surgical instruments. His company, Poly-Vac, is the world leader in manufacturing plastic sterilization trays for orthopedic, ophthalmology and reconstructive surgery.

In 1993, Jay received the Entrepreneur of the Year award from the New Hampshire High Tech Council, and was a finalist in the Entrepreneur of the Year program sponsored by Ernst & Young Magazine and Merrill Lynch.

Dr. Richard Dean, President and CEO Diatech, Londonderry, N.H.

Richard T. Dean, Ph.D.: Dr. Richard Dean is a Director, President and CEO of Diatech, Inc., a Londonderry biotechnology company he founded in 1990. Dr. Dean built Diatech around new technology discovered at Harvard Medical School and MIT that targets drugs to specific disease sites. Diatech now has four products in human clinical trials.

Prior to starting Diatech in 1990, Dr. Dean held significant positions at companies such as Merck and American Cyanamid. He has a Ph.D. in organic chemistry from the University of Michigan and a B.S. in chemical engineering from Cornell University. He is inventor or co-inventor of over 40 U.S. patent applications, of which 20 are now issued U.S. patents.

3:20 Introduction of Senator Robert Dole, Healthcare Debate Overview

3:40 QUESTION AND ANSWER SESSION.

4:15 Closing Remarks- Senator Judd Gregg

NEW HAMPSHIRE

Stephen Duprey Chairman



Present

Chairman, New Hampshire Republican State Committee,
elected - January 31, 1993
President, The Duprey Company, 1991 -
General Partner, Northeast Community Development Group,
1983 -
President, New Hampshire YMCA, 1989 -
New Hampshire Community Development Authority, 1986 -
Chairman, Concord Personnel Advisory Board, 1988 -

Previous

Partner, Sulloway, Hollis & Sedan, Attorneys, 1953 - 1986
President, Concord Business Group, 1990
Member, Concord Fiscal Policy Advisory Committee, 1990
Vice Chairman, New Hampshire Republican State Committee,
1973 - 1974
Finance Chairman, Friends of Chuck Douglas, 1988 - 1989
Finance Co-Chairman, Bob Smith for Senate, 1989 - 1990
Finance Chairman, Zeff for Congress, 1990 - 1991
Finance Chairman, New Hampshire Republican State
Committee, 1991
Finance Chairman, Merrill for Governor, 1992
Member, New Hampshire House of Representatives, 1973 -
1974, 1975 - 1976
Chairman, Committee on Legislative Administration, 1975 -
1976
New Hampshire Personnel Commission, 1982 - 1986

(cont.)

NEW HAMPSHIRE

Ray Wieczorek
National Committeeman

Present

National Committeeman, New Hampshire, elected -
July 20, 1993

Personal

971 Elm Street
Manchester, NH 03101

(603) 624-6500 (o)
(603) 624-6576 (f)
(603) 624-1655 (h)

NEW HAMPSHIRE

Ruth L. Griffin
National Committeewoman



Present

National Committeewoman, New Hampshire, elected -
August 18, 1992
New Hampshire Governor's Executive Councilor, elected,
1986 -
Governor's Executive Council, 1986 -
Portsmouth Housing Authority, 1978 -
New Hampshire Certificate of Need Board, 1980 -
Executive Committee, New Hampshire State Republican
Committee, 1970 -
Member, New Hampshire Federated Republican Women
Registered Nurse

Previous

New Hampshire State Senate, 1984 - 1986
New Hampshire House of Representatives, 1970 - 1980
Portsmouth Board of Education, 1972 - 1976
New Hampshire Constitutional Convention, 1974, 1984
Portsmouth Police Commission, 1980 - 1990
George Bush for President, 1988
Nominee, Norris Cotton GOP Award

RNC Activity

Delegate, Republican National Convention, 1972, 1976, 1988,
1992
Member, Committee on Resolutions, Republican National
Convention, 1972, 1976, 1992
Member, Committee on Rules, Republican National
Convention, 1988

(cont.)

New Hampshire - Congressional Districts

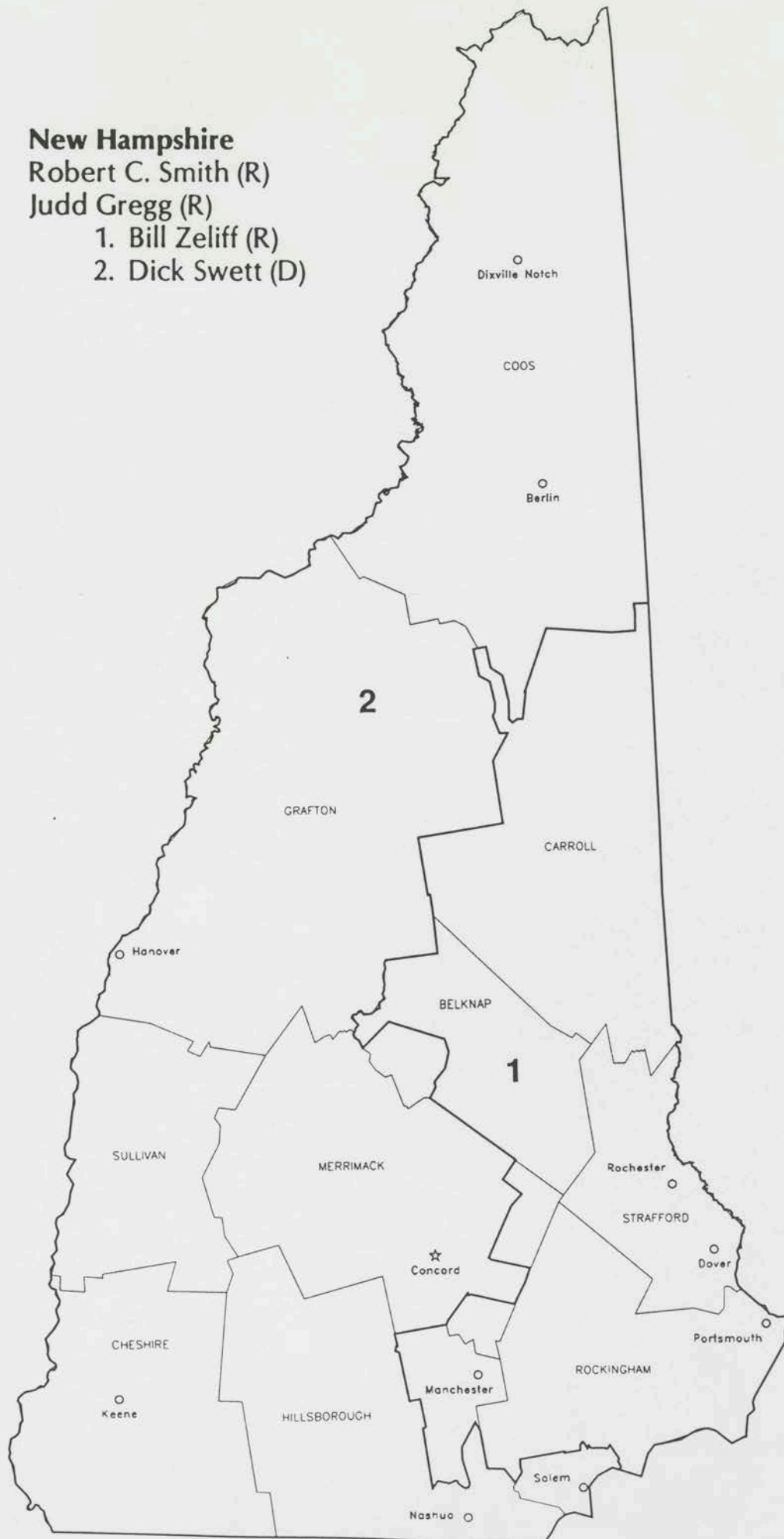
New Hampshire

Robert C. Smith (R)

Judd Gregg (R)

1. Bill Zeliff (R)

2. Dick Swett (D)



MONDAY, MAY 2, 1994 (cont'd)PAGE five

11:45 AM ARRIVE Castleton Hall
603/595-5612

11:45 AM- ATTEND Meeting with Board Members of New Hampshire
12:00 N Federation of Republican Women

Location: Hampshire Room
Attendance: 15 Board Members
Press: Closed
Facility: None
Format: Mix and mingle
Photo-op
Contact: Kathy Schneiderat, VP & Program Chair
603/669-6330

12:00 N ATTEND/SPEAK Lilac Lunch with New Hampshire Federation
1:45 PM of Republican Women

Location: Main room
Attendance: 400
Press: Open
Event runs: Noon - 1:45 pm
Facility: Stage, headtable, podium & mic
Headtable: Carol Holden, Pres. NHFRW
Jane Lane, 3rd VP NHFRW
Marilyn Forest, 2nd VP NHFRW
Kathy Schneiderat, 1st VP NHFRW
Senator Bob Smith
Senator Judd Gregg
Governor Stephen Merrill
Senator Dole
Linda Henderson, Corres. Sec. NHFRW
Jo-Anne Petersen, Pres. Nashua FRW
Format: Carol Holden, President NHFRW, gives
welcome
Jane Lane, 3rd VP NHFRW, gives
Invocation
Marilyn Forest, 2nd VP NHFRW, gives
Pledge of Allegiance
Lunch served
Kathy Schneiderat, 1st VP NHFRW,
gives introductions
Senator Bob Smith gives remarks
Senator Judd Gregg gives remarks
Governor Stephen Merrill gives
remarks and introduces Senator
Dole
Senator Dole gives remarks
Raffle drawing
Joanne Peterson, Pres. Nashua FRW,
gives Benediction

Contact: Kathy Schneiderat, VP & Program Chair
603/669-6330

04/25/84 15:35 603 224 0198

GREGG CONCORD

005

04-25-84 03:24 PM FROM 00000000000000000000

PROGRAM

NEW HAMPSHIRE FEDERATION OF REPUBLICAN WOMEN

WELCOME

HON. CAROL HOLDEN
PRESIDENT, NHFRW

INVOCATION

JANE LANE
THIRD VICE-PRESIDENT, NFRW

PLEDGE OF ALLEGIANCE

MARILYN FOREST
SECOND VICE-PRESIDENT, NHFRW

LUNCHEON

INTRODUCTIONS

HON. KATHY SCHNEIDERAT
FIRST VICE-PRESIDENT, NHFRW
PROGRAM CHAIRMAN

REMARKS

HON. STEPHEN MERRILL
GOVERNOR

HON. BOB SMITH
U.S. SENATOR

INTRODUCTION OF GUEST SPEAKER

HON. JUDD GREGG
U.S. SENATOR

GUEST SPEAKER

HON. ROBERT DOLE
SENATE MINORITY LEADER

RAFFLE DRAWING

LINDA HENDERSON
CORRESPONDING SECRETARY, NHFRW

BENEDICTION

JOANNE PETERSON
PRESIDENT, NASHUA FRW

1 SENATOR BOB DOLE

MONDAY, MAY 2

LILAC LUNCH

NEW HAMPSHIRE NFRW

***I DON'T KNOW HOW MAY
OF YOU MAKE A HABIT OF
STAYING UP UNTIL 12:30 A.M...IF
YOU DON'T, I DO WANT TO
MENTION THAT I GAVE THE**

LILAC FESTIVAL A LITTLE BIT OF
FREE PUBLICITY ON THE "CONAN
O'BRIEN SHOW."

*CONAN POINTED OUT TO
ME THAT THEY HAD BALLOONS
SUSPENDED FROM THE CEILING,
AND HE WAS READY TO DROP
THEM IF I WOULD USE HIS SHOW
TO ANNOUNCE MY CANDIDACY
FOR THE PRESIDENCY.

***I TOLD HIM I DIDN'T WANT
TO DO THAT, BUT I WOULD
ANNOUNCE I WAS COMING TO
THE LILAC FESTIVAL ON MAY 2.
AND THEY THOUGHT THAT WAS
AN IMPORTANT ENOUGH
ANNOUNCEMENT TO DROP THE
BALLOONS.**

***IT IS A PLEASURE TO BE
HERE IN NEW HAMPSHIRE..IT**

**MIGHT SURPRISE SOME PEOPLE
DOWN IN WASHINGTON TO
KNOW THAT IT'S BEEN EIGHT
MONTHS SINCE MY LAST VISIT.**

***A LOT HAS HAPPENED IN
THOSE EIGHT MONTHS--
INCLUDING, OF COURSE, THE
LOSS OF A TRUE GIANT OF THIS
CENTURY--RICHARD NIXON.**

***EVERYWHERE I'VE GONE
THIS PAST WEEK-AND-A-HALF,
PEOPLE HAVE COME UP TO ME
TO SAY HOW MUCH THEY
ADMIRERD AND RESPECTED
PRESIDENT NIXON AND THE
DIFFERENCE HE MADE FOR
AMERICA--AND FOR THE WORLD.**

***I KNOW THAT HE HAD
MANY CLOSE FRIENDS HERE IN**

**NEW HAMPSHIRE--INCLUDING
FORMER GOVERNOR HUGH
GREGG.**

***BOB SMITH AND JUDD
GREGG BOTH CAME TO A LITTLE
LUNCH WE HAD IN THE CAPITOL
A FEW MONTHS BACK
CELEBRATING THE 25TH
ANNIVERSARY OF HIS
INAUGURATION AS PRESIDENT.**

HE GAVE A REMARKABLE,
COMPELLING SPEECH,
TOUCHING UPON THE WORLD
SCENE, AND HIS VISION FOR
THE FUTURE.

*NO DOUBT ABOUT IT,
RICHARD NIXON LOVED TO TALK
POLITICS. AND FROM TALKS WE
HAD EARLIER THIS YEAR, I
KNOW THAT HE WAS VERY

OPTIMISTIC THAT 1994 WAS A
GREAT OPPORTUNITY FOR THE
REPUBLICAN PARTY. I AGREE.

I THINK 1994 DOES OFFER A
GREAT OPPORTUNITY FOR THE
REPUBLICAN PARTY.

BUT THE QUESTION
REMAINS WHETHER
REPUBLICANS CAN TAKE
ADVANTAGE OF THAT

**OPPORTUNITY. WE'VE HAD
OPPORTUNITIES BEFORE, BUT
SOMETIMES WE'VE ALLOWED
THEM TO SLIP AWAY.**

**WE CAN'T LET THAT
HAPPEN AGAIN. WE CAN'T JUST
SIT ON THE SIDELINES AND
EXPECT PEOPLE TO VOTE FOR
US WITHOUT GIVING THEM A
REASON.**

**WE NEED TO GO OUT AND
TELL AMERICANS NOT JUST WHY
THEY SHOULD VOTE
REPUBLICAN, BUT WHY THEY
SHOULD ACTIVELY WORK FOR
REPUBLICAN CANDIDATES...AND
WHY THEY SHOULD JOIN
ORGANIZATIONS LIKE THE NEW
HAMPSHIRE FEDERATION OF
REPUBLICAN WOMEN.**

AND WE DO THAT BY
POINTING OUT THE
DIFFERENCES BETWEEN THE
DEMOCRAT PARTY AND THE
REPUBLICAN PARTY.

A LOT OF FOLKS OUT
THERE STILL BELIEVE THERE'S
NOT A DIME'S WORTH OF
DIFFERENCE BETWEEN THE
PARTIES, AND IT DOESN'T

**MATTER WHO IS IN CHARGE, OR
WHICH PARTY CONTROLS
CONGRESS.**

**WELL, LET ME TELL YOU
THAT I'VE BEEN MAJORITY
LEADER OF THE SENATE, AND
MINORITY LEADER OF THE
SENATE, AND I CAN TELL YOU
THAT IT DOES MATTER WHICH
PARTY CONTROLS CONGRESS--**

**IT MATTERS TO YOUR WALLET,
IT MATTERS TO YOUR HEALTH
CARE, AND IT MATTERS TO
AMERICA'S STANDING AS THE
LEADER OF THE FREE WORLD.**

**LET ME GIVE YOU A FEW
EXAMPLES: JUST A FEW WEEKS
AGO, MANY OF YOU PAID YOUR
TAXES... AND MANY FAMILIES,
MANY SMALL BUSINESSMEN**

**AND WOMEN WERE HIT WITH A
BIG, BIG, TAX INCREASE--OVER
30% FOR MANY AMERICANS.**

**IN FACT, YOU'LL REMEMBER
THAT LAST YEAR, PRESIDENT
CLINTON AND THE DEMOCRAT
MAJORITY HOUSE AND SENATE
GAVE AMERICA THE BIGGEST
TAX INCREASE IN HISTORY--A
TAX INCREASE THAT WAS**

**OPPOSED BY EVERY
REPUBLICAN IN THE HOUSE AND
SENATE.**

**ALONG WITH A \$260 BILLION
INCREASE IN TAXES AND FEES
ON MILLIONS OF AMERICAN
FAMILIES AND SMALL
BUSINESSMEN AND WOMEN,
THE PRESIDENT'S PLAN ALSO
CALLED FOR MORE THAN \$300**

**BILLION IN INCREASED
DOMESTIC FEDERAL SPENDING,
AND, EVENTUALLY, BIGGER AND
BIGGER DEFICITS.**

**IF BOB DOLE WAS SENATE
MAJORITY LEADER, I CAN
GUARANTEE YOU THAT THINGS
WOULD BE DIFFERENT.**

**INSTEAD OF A TAX
INCREASE AS A TOP PRIORITY,**

**THERE WOULD BE A CUT IN THE
CAPITAL GAINS TAX RATE.**

**INSTEAD OF A BUDGET
INCREASE, THERE WOULD BE A
BALANCED BUDGET
AMENDMENT, A LINE ITEM VETO,
AND A PACKAGE OF SPENDING
REDUCTIONS.**

**VOTING FOR REPUBLICANS
ALSO MATTERS WHEN IT COMES**

**TO YOUR HEALTH CARE--AND
AFTER THIS LUNCH, I'LL BE
JOINING SENATOR GREGG FOR A
HEALTH CARE FORUM IN
MANCHESTER.**

**I BELIEVE THERE STILL IS A
GOOD CHANCE WE CAN REACH
A BI-PARTISAN PLAN. BUT THE
STARTING POINT FOR THE
DEBATE WAS THE PRESIDENT'S**

**HEALTH CARE PLAN--A PLAN
THAT TURNED ONE-SEVENTH OF
OUR ECONOMY OVER TO THE
FEDERAL GOVERNMENT.**

**INSTEAD OF STARTING
FROM TURNING OUR PRESENT
SYSTEM INSIDE OUT,
REPUBLICANS WOULD START
FROM THE PROPOSITION THAT
WHILE THERE ARE PROBLEMS**

**WITH OUR SYSTEM, IT IS THE
BEST IN THE WORLD.**

**AND INSTEAD OF CHANGING
100% OF OUR HEALTH CARE
SYSTEM TO DEAL WITH THE 15%
WHO MAY HAVE PROBLEMS
GETTING INSURANCE, WE
WOULD KEEP WHAT WORKS,
AND HELP THOSE WHO ARE IN
REAL NEED.**

**CHANGING THE PARTY THAT
LEADS CONGRESS ALSO
MATTERS TO OUR NATIONAL
SECURITY.**

**IN A FEW WEEKS, I'LL BE
JOINING SOME OF MY
COLLEAGUES, AT NORMANDY
FOR THE CELEBRATION
MARKING THE 50TH
ANNIVERSARY OF D-DAY.**

**D-DAY OCCURRED AND
WORLD WAR II WAS WON ONLY
BECAUSE OF AMERICAN
LEADERSHIP. AND EVER SINCE
THEN, IT HAS BEEN AMERICAN
LEADERSHIP THAT WON THE
COLD WAR, AND AMERICAN
LEADERSHIP THAT KEPT THE
PEACE AND BROUGHT FREEDOM
AND DEMOCRACY TO**

**COUNTRIES IN EVERY CORNER
OF THE GLOBE.**

**DID WE PAY A PRICE FOR
THAT LEADERSHIP? YOU BET
WE DID--A PRICE IN LIVES LOST
AND IN BILLIONS OF DOLLARS
SPENT.**

**BUT WAS IT WORTH THE
PRICE? YOU BET IT WAS. THE
WORLD IS A SAFER PLACE, A**

**FREER PLACE, A BETTER PLACE,
BECAUSE OF AMERICAN
LEADERSHIP.**

**I AM AFRAID, HOWEVER,
THAT THE CLINTON
ADMINISTRATION BELIEVES
THAT AMERICAN LEADERSHIP IS
A THING OF THE PAST. THEY
SEEM TO BELIEVE THAT THE
INTERESTS AND LEADERSHIP OF**

**THE UNITED STATES IS LESS
IMPORTANT THAN THE
INTERESTS AND LEADERSHIP OF
THE UNITED NATIONS.**

**NOW, BOUTROS BOUTROS
GHALI MAY BE A NICE MAN, BUT
THE LAST TIME I CHECKED, NO
ONE IN THE UNITED STATES
ELECTED HIM TO RUN OUR
FOREIGN POLICY.**

**IN BOSNIA, KOREA, AND
MANY PLACES ACROSS THE
GLOBE, IT'S TIME FOR THE
CLINTON ADMINISTRATION TO
UNDERSTAND THAT THERE IS A
DESPERATE NEED FOR
AMERICAN LEADERSHIP. WE
ARE NOT JUST ANOTHER CO-
EQUAL MEMBER OF NATO--WE
ARE THE WORLD'S ONLY**

REMAINING SUPERPOWER.

**I KNOW THAT DEFENSE IS
VERY IMPORTANT TO THIS AREA,
AND I KNOW THE JOBS THAT
HAVE BEEN LOST AT PEASE.
DEFENSE WAS NEVER MEANT TO
BE A JOBS PROGRAM....BUT
THERE IS A DIFFERENCE
BETWEEN CUTTING THE
BUDGET, AND GUTTING THE**

**BUDGET--WHICH IS PRECISELY
WHAT PRESIDENT CLINTON HAS
DONE.**

**AND I JUST HAPPEN TO
BELIEVE THAT WHEN IT COMES
TO DEFENSE, I WOULD RATHER
ERR ON THE SIDE OF SPENDING
A LITTLE TOO MUCH MONEY,
THAN NOT ENOUGH MONEY.**

**NOW DON'T GET ME
WRONG. I'VE NEVER CLAIMED
THAT REPUBLICANS ARE
PERFECT. WE'VE MADE SOME
MISTAKES IN THE PAST. AND
WE NEED TO DO A BETTER JOB
AT OPENING OUR PARTY'S
DOORS TO ALL AMERICANS.**

**BUT I DO BELIEVE WE ARE
THE PARTY OF IDEAS. WE ARE**

**THE PARTY OF LESS TAXES,
LESS SPENDING, LESS
GOVERNMENT, AND A STRONG AMERICA.**

**AND IF WE LET AMERICANS
NO THAT THERE IS A
DIFFERENCE...THAT IT DOES
MATTER WHICH PARTY IS IN
CHARGE ON CAPITOL HILL THEN
I BELIEVE WE WILL TAKE
ADVANTAGE OF THE**

OPPORTUNITY 1994

PRESENTS...IN THE SENATE,

THINGS JUST KEEP LOOKING

BETTER...WITH SENATOR

MITCHELL'S RETIREMENT, WE

HAVE A CHANCE FOR THE MAINE

SEAT, AND SENATOR BOREN'S

DEPARTURE GIVES US A REAL

SHOT AT THE OKLAHOMA SEAT.

**LET ME LEAVE YOU WITH
THIS THOUGHT: HOW MANY
PEOPLE HERE ARE UNDER 40?
WELL, THE FACT IS THAT YOU
HAVE NEVER BEEN ALIVE WHEN
THERE HAS BEEN A REPUBLICAN
SPEAKER OF THE HOUSE--THE
DEMOCRATS HAVE BEEN IN
CONTROL SINCE FOR NEARLY 40
STRAIGHT YEARS...AND THEY'VE**

**CONTROLLED THE SENATE FOR
32 OF THOSE 40 YEARS.**

**SO TELL YOUR FRIENDS
AND NEIGHBORS, THAT IF THEY
ARE UPSET WITH THE WHY
CONGRESS WORKS, THEN THEY
CAN CHANGE THAT BY VOTING
REPUBLICAN. GIVE US
CONTROL OF THE HOUSE AND
SENATE FOR TWO YEARS--AND**

IF YOU DON'T LIKE WHAT WE'VE
DONE, THEN YOU CAN THROW
US OUT AGAIN.

I HAVE A FEELING,
HOWEVER, THAT THE AMERICAN
PUBLIC WILL LIKE THE
REPUBLICAN AGENDA...THEY
WILL LIKE WHAT WE HAVE TO
OFFER...AND AFTER THEY SEE
WHAT TYPE OF JOB WE DO AS

**LEADERS OF THE HOUSE AND
SENATE, THEN WE CAN START
THINKING ABOUT GETTING A
REPUBLICAN BACK IN THE
WHITE HOUSE.**