

TO: Senator Dole
FR: Kerry

RE: Fiber Box Association
8:30 A.M.
Four Seasons Hotel

*Approximately 100 members of fiber and corrugated box industry. They're looking for a few minutes of "what's ahead on Capitol Hill," followed by Q&A.

*You accepted invitation at request of Bob Love, President of Love Box Company of Wichita.

*There are over 1,500 corrugated box plants in the United States, employing 100,000 people.

*Large paper companies such as International Paper, Weyerhaeuser, and Georgia Pacific represent about 80% of industry, and independent companies like Love Box Company represent the other 20%.

*I put in a word or two about the "war on the west," as this industry is concerned about locking up timber land.

Wednesday - April 12
10:30 am - flexible
Washington, D.C.

LOVE BOX COMPANY, INC.

ROBERT D. LOVE
PRESIDENT

P. O. BOX 546
WICHITA, KANSAS 67201

October 1, 1993

dy

Senator Robert J. Dole
141 Hart Senate Office Building
Washington, D.C. 20510-1601

The Honorable Robert Dole:

I had promised you and myself over the years that I would not ask Washington for anything, but as a member of the Executive Committee of the Fiber Box Association I have been requested to see if it is possible for you to make an appearance at the Fiber Box Association Annual Meeting in Washington, April 12, 1994. You would be speaking, beginning at 10:30 a.m.

A few statistics are in order, there are 1,547 corrugated plants in the United States employing 100,000 people, their volume of business is 16.5 billion, the integrated companies such as International Paper, Weyerhaeuser, Georgia Pacific and so forth, represent about 80 percent of our industry and the independents represent the other 20 percent.

Corrugated boxes do not come out of grocery stores like most people think, but rather we are a very heavily capitalized industry. We are therefore very concerned with what government is doing. And this year, obviously, there will be many important issues.

These are very trying times as you well know and all of us in industry need as much information as we can possibly get in order to make good decisions. Your input about what was happening in Washington would be very timely, I am sure, and very helpful to the many members nation wide. You would be among like

10-22-93 Interim letter

He who has been stealing must steal no longer, but must work, doing something useful with his own hands, that he may have something to share with those in need. Ephesians 4:28 NIV

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thinking people, but also people who need to hear from a leadership position. Box factories are very wide ranging and go through all facets of industry and commerce.

I am satisfied we can meet any conditions you might have and so rather than drag this out in more detail I simply ask you to give this serious consideration.

Sincerely and cordially,

A handwritten signature in dark ink, appearing to read "Bob", written in a cursive style.

Robert D. Love

***AFTER GIVING AMERICAN
TAX-PAYERS A TWO-WEEK BREAK,
THE HOUSE AND THE SENATE ARE
BACK AT WORK TODAY, SO I
HOPE YOU HAVE YOUR HAND
FIRMLY ON YOUR WALLET.**

***THE BIGGEST NEWS ON
CAPITOL HILL WAS JUSTICE
BLACKMUN'S RESIGNATION, AND
THE RUMOR THAT SENATOR**

SENATOR BOB DOLE
TALKING POINTS
FIBER BOX ASSOCIATION

***THANK YOU. IT'S A
PLEASURE TO BE HERE, AND I
WANT TO THANK BOB LOVE,
PRESIDENT OF THE LOVE BOX
COMPANY OF WICHITA, FOR
INVITING ME TO JOIN YOU.**

MITCHELL IS THE LIKELY
APPOINTEE. THE GOOD NEWS
FOR PEOPLE IN THIS ROOM IS
THAT IF SENATOR MITCHELL
GOES TO THE COURT, HE WILL
HAVE TO TURN DOWN THE
RUMORED OFFER TO BECOME
BASEBALL COMMISSIONER....I
HEAR THAT'S A MILLION DOLLAR
A YEAR JOB, WITHOUT MUCH

**HEAVY LIFTING...SO IF ANY OF
YOU ARE INTERESTED, THERE'S
STILL TIME TO GET YOUR
APPLICATION IN.**

***I'LL KEEP MY REMARKS
SHORT, AND LEAVE TIME TO HEAR
WHAT'S ON YOUR MIND.**

HEALTH CARE

***I SPENT A GOOD DEAL OF
TIME THESE PAST FEW WEEKS**

**LISTENING TO MEN AND WOMEN
IN KANSAS, CALIFORNIA, NEVADA,
IOWA, FLORIDA, ALABAMA, AND
LOUISIANA.**

***AND I SUSPECT THAT IF
THEY WERE LISTENING, MY
SENATE COLLEAGUES HEARD THE
SAME THING ABOUT HEALTH
CARE THAT I DID--AND THAT'S
THE FACT THAT SUPPORT FOR**

THE PRESIDENT'S PLAN
CONTINUES TO DECREASE.

***WE'VE HAD A LOT OF TALK
ABOUT HEALTH CARE, BUT THE
TIME IS FINALLY NEARING WHERE
CONGRESS IS GOING TO DO
SOME HEAVY LIFTING.**

***THERE STILL ISN'T A
PROPOSAL--DEMOCRAT OR
REPUBLICAN--ON CAPITOL HILL**

THAT HAS THE VOTES TO PASS.

***BUT THERE ARE QUITE A
FEW PRINCIPLES ON WHICH
THERE IS NEARLY UNIVERSAL
AGREEMENT. AND I SUSPECT
THAT WHEN WE GET DOWN TO
WRITING A BILL THAT CAN PASS,
WE WILL CENTER ON THOSE
IDEAS, AND GET RID OF THE
IDEAS THAT CONCERN AMERICAN**

**BUSINESS AND THE AMERICAN
PUBLIC--EMPLOYER MANDATES,
REGIONAL ALLIANCES, AND SO
ON.**

CRIME

**BUT NO DOUBT ABOUT IT, IF
YOU LISTEN TO THE PEOPLE, YOU
KNOW THAT HEALTH CARE ISN'T**

**ON TOP OF THEIR CONCERNS--
CRIME IS.**

**AND I BELIEVE THE FIRST
ITEM OF BUSINESS CONGRESS
SHOULD ADDRESS IS CRIME. THE
SENATE HAS ALREADY PASSED A
TOUGH, TOUGH, BILL. IT'S NOT
PERFECT, BUT IT IS A GOOD
START. THE TROUBLE IS THAT
WE'VE PASSED TOUGH BILLS IN**

**THE SENATE BEFORE, AND THE
HOUSE ALWAYS WATERS THEM
DOWN. WE'RE PUTTING A LOT OF
PRESSURE ON THE HOUSE THIS
TIME TO ENSURE THAT DOESN'T
HAPPEN.**

"WAR ON THE WEST"

**ONE ITEM WHICH I KNOW
SHOULD BE OF GREAT CONCERN**

**TO THOSE IN THIS ROOM IS WHAT
HAS BEEN TERMED AS THE
CLINTON ADMINISTRATION'S
"WAR ON THE WEST."**

**IF YOU TALK TO ANY OF MY
COLLEAGUES FROM THE
WESTERN STATES--SENATORS
WALLOP AND SIMPSON FROM
WYOMING, SENATOR GORTON
FROM WASHINGTON, SENATOR**

**BURNS FROM MONTANA,
SENATORS HATFIELD AND
PACKWOOD FROM OREGON--ALL
OF THEM SHARE THE CONCERN
THAT THE FEDERAL GOVERNMENT
IS BECOMING MORE AND MORE
POWERFUL, AND BEING MORE
AND MORE RESTRICTIVE OVER
WHAT CAN HAPPEN WITH BOTH
PUBLIC AND PRIVATE PROPERTY.**

**YOU NEED A STEADY SUPPLY
OF PAPER FOR YOUR BUSINESS,
AND YOU'RE NOT GOING TO GET
THAT IF OUR FORESTS ARE
COMPLETELY LOCKED UP BY
BUREAUCRATS AND JUDGES.**

BOSNIA

***I SUPPORT THE LONG-
OVERDUE USE OF NATO**

**AIRPOWER TO COUNTER SERB
AGGRESSION. I HAVE LONG
CALLED FOR STRONG ACTION,
AND I HOPE THIS IS NOT TOO
LITTLE, TOO LATE.**

***THE BOSNIAN SERBS
LAUNCHED THEIR LATEST
ASSAULT IN CLEAR DEFIANCE OF
ONGOING PEACE TALKS
SPONSORED BY THE**

**INTERNATIONAL COMMUNITY.
IT'S HIGH TIME THEY STARTED TO
PAY A PRICE.**

***IT IS UNFORTUNATE THAT
MIXED SIGNALS FROM THE U.S.
MAY HAVE LED SERBS TO
BELIEVE THEY COULD GET AWAY
FROM THEIR LATEST
AGGRESSION. NOW, IT SHOULD
BE MADE CLEAR THAT ALL SAFE**

AREAS WILL BE PROTECTED.

***THE RUSSIANS HAVE A
CLEAR CHOICE--URGE THEIR
SERBIAN FRIENDS TO SUPPORT A
PEACE PROCESS, OR SIDE WITH
THE AGGRESSORS AGAINST THE
WILL OF THE INTERNATIONAL
COMMUNITY.**

***THE NEXT STEPS WILL BE
CRUCIAL--ONCE A LINE IN THE**

**SAND HAS BEEN DRAWN, ALL
REMAINING CREDIBILITY WILL BE
LOST IF NATO AND THE U.N. BACK
DOWN.**

***HAPPY TO TAKE QUESTIONS.**