

— For Jo Anne —

# The Boston Globe

THE BOSTON SUNDAY GLOBE • NOVEMBER 14, 1993

## Romney vs. Kennedy

By John H. Kennedy  
GLOBE STAFF

Since W. Mitt Romney came to Massachusetts more than 20 years ago he has attained notable success in business, most recently helping to reverse the flagging fortunes of prominent management consulting firm Bain & Co.

But in the back of his mind he's also been thinking about Edward M. Kennedy. "Probably since a year or two after I got here," says Romney, smiling.

Now Romney, the 46-year-old son of former Michigan governor George Romney, is making plans to challenge the US senator next year.

Long shot? To be sure. Suicide mission?

Some would say. It doesn't seem to daunt Romney, a political novice but respected businessman who helped right Bain & Co. recently and earlier helped launch Bain Capital Inc., a separate venture capital firm.

Taking risks, says Romney, has been a part of his professional portfolio for years. "It's what I do," he offers from across a conference table in his Copley Place office.

Although he has made no formal announcement, Romney has hired pollster Richard Wirthlin, conferred with Republican officials in Boston and Washington, and even put his 86-year-old father on the telephone with state Republican Committee members.



GLOBE STAFF PHOTO / DAVID L. RYAN

Romney: Eager to distinguish himself from Sen. Kennedy.

ROMNEY FOR U.S. SENATE

Contact: Tom Valle 617-891-3876



# Bain's W. Mitt Romney is making plans to challenge Sen. Kennedy

"I realize the long odds," said Romney. "I want to make sure that this time Ted has a very articulate, aggressive, well-financed opponent who provides a real choice."

Although both Kennedy and Romney come with political pedigrees, Romney's supporters are already contrasting the businessman, a squeaky-clean Mormon family man, with Kennedy, whose rakish image has only recently been softened by a second marriage.

"He was always someone you would say, 'Why can't we have someone like that in politics?'" says Chip Baird, a former Bain partner, friend and investment partner. "He comes across as too good to be true, and it's true," Baird says. "And that's what makes him an interesting contrast."

Romney, who followed his high school sweetheart to Brigham Young University and remains a leader in the Mormon Church, has no shortage of friends, colleagues and even competitors to sing his praises.

Says George Bennett, an early Bain & Co. principal who now heads Symmetrix, a rival consulting company: "I have never heard anyone say anything derogatory or mean spirited about Mitt Romney. I can't say that about many of my competitors."

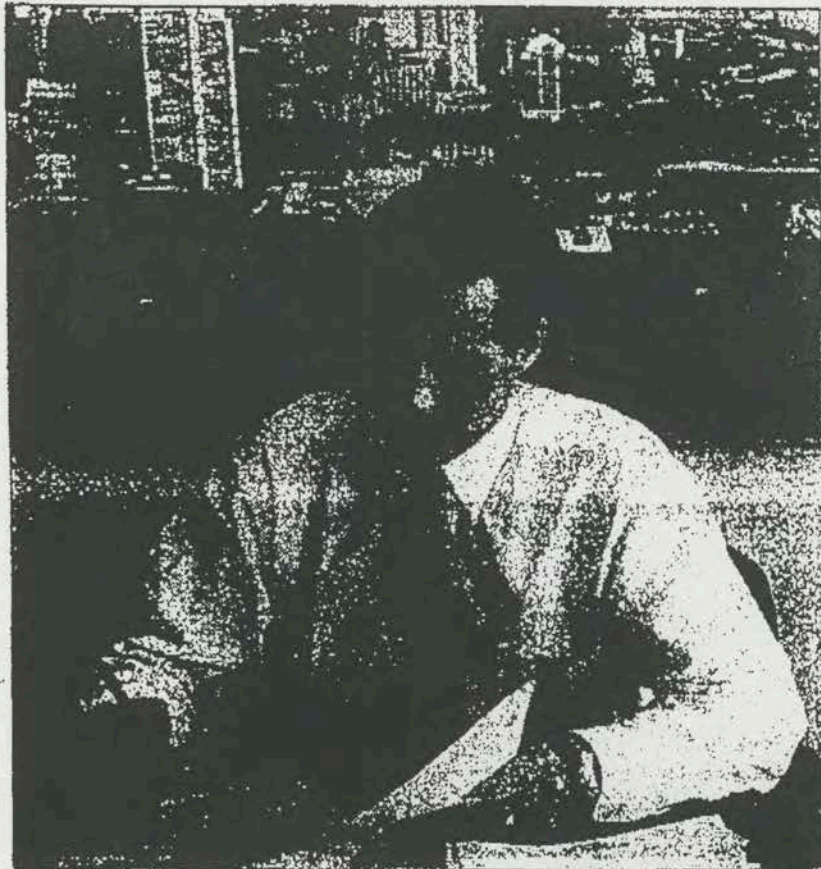
That certainly will change, should Romney take the full plunge into the rough-and-tumble world of Massachusetts politics. And two questions arise, aside from his positions on specific issues: Is his skin thick enough? And, is he prepared for the prospect of failure?

Businessmen with little or no political experience have not fared well in Massachusetts politics in recent years. Rarely has a business person gained a top statewide office, or spot in the Massachusetts congressional delegation.

"It's not what you call a launching pad," says Republican strategist Todd Domke.

...

Willard Mitt Romney, the youngest of four children, was born and raised in Michigan, where he attended public elementary schools and a private high school. Willard comes



GLOBE STAFF PHOTO / DAVID L. RYAN

**Romney: "I realize the long odds. I want to make sure that this time Ted has a very articulate, aggressive, well-financed opponent."**

from J. Willard Marriott Sr., the late founder of the hotel chain and friend to his father. The Mitt comes from Mitt Romney, late cousin to his father and star athlete at the University of Chicago. (The late Mitt Romney also had two brothers, Att and Ott.)

Mitt was 15 by the time his businessman father first ran for governor in Michigan in 1962, becoming the first Republican chief executive for several years. Romney was reelected in 1964 and 1966.

"By the end of the last campaign for governor, I think I visited close to all 52 counties in Michigan," the son says. "To get rid of the candidate's son, they gave me a panel truck with signs painted on the side and I would go to the county fairs, set up a booth and hand out buttons."

He later would stump for his mother, Lenore, who gained the Republican nomination for US Senate

in 1970, only to lose to Democrat Philip Hart.

The father imparted some advice about public office: Run after your children are old enough to handle the loss of privacy and after you have achieved financial stability. "And three, you've got to feel that there is a real need for the contribution you can make," says the son.

Another lesson he learned by watching.

As early returns in the 1964 election trickled in, Barry Goldwater at the top of the ticket was getting trounced by Lyndon Johnson. Gathered in a Detroit hotel suite, the family heard the pollster say it was over for gubernatorial candidate Romney as well.

"He wasn't distraught, he wasn't destroyed," the son says now. "It was like, 'I did this for what I could contribute. If I don't win, fine.'"

George Romney ended up winning that race, but failed in a bid to



gain the Republican nomination for president in 1968. And the son learned the lesson. "That old quote from Teddy Roosevelt, something to the effect, 'I salute those that get into the fight, get bloody, sweaty and win or lose, they were in the fight.'"

When Romney left Harvard in 1975 with degrees in law and business administration, he joined the Boston Consulting Group. Two years later he jumped over to Bain & Co. after a Saturday morning interview with William Bain Jr., cofounder and a legendary presence in management consulting.

"He sort of immediately radiated intelligence," Bain says now. "At that time, he seemed a lot older than he was."

Romney became a vice president in 1978, but co-workers were struck by the balance he maintained between job and family. In a business where travel and long hours are routine, Romney felt it important to make it home to see his wife, Ann, and five boys, now 12 to 23. He kept track in his calendar of the nights he got home too late to see his kids before bed, says Bain. And he was in the office early, after having made rounds to visit members of his church in the hospital. Romney is president of his stake, which is the rough equivalent of a diocese in the Roman Catholic Church.

In 1984 Bain picked Romney to head Bain Capital, a separate venture capital company that tapped money and expertise from Bain and his partners, as well as investors outside the Bain sphere.

Romney posted a notice on the bulletin board seeking co-workers to join him at the new venture. "Some huge portion of the company signed up," said John Rutherford, another former "Bainie" who heads the management consulting firm Talisman Inc. in Boston. "They only wanted two people."

But Romney, whose office was still just down the hall from Bill Bain's, would return to Bain to serve as chief executive for 18 months - wading into a crisis that threatened to bring down Bain & Co.

By 1989 the firm's future was in jeopardy. Bain & Co. had accumulat-

ed massive debt, in part from a buy-out plan Bain and some senior partners put together. This problem was compounded by a slumping economy that failed to produce the expected revenue stream and the firm's heavy dependence on too few clients. Partners, disgruntled with Bain and the slow transition to a next generation of leadership, began leaving.

Romney was asked to step in temporarily to help restructure the company. "At the time, the odds looked long," he says. "I was nervous." One banker said chances for success were 10 percent, according to Romney, and another admitted he had never seen a professional services firm successfully come out of a workout.

Romney was seen as the perfect person for the job. He was familiar with Bain & Co. and was trusted by the splintered factions at the troubled company. So Romney "left a very cozy situation to jump into a swamp filled with alligators," says Baird, the former Bain partner.

Romney says credit for the turnaround should be shared, especially by 15 partners who signed a letter pledging to stay for at least 18 months - no matter what. Romney vowed no layoffs, or he would quit the job. Costs were cut, and the cofounders agreed to put \$25 million cash back into the company, as well as forgive millions of dollars in notes.

In putting together the rescue plan, he reached back for a bit of family business advice, consulting a Harvard Business School case study that detailed his father's financial restructuring of American Motors Corp.

"It just seemed a little unusual" to reach back to his father's experience 25 years earlier, says David Lord, managing editor of Consultants News, which tracks Bain and other firms. "But it worked."

"I don't want to say there was no one else who could do it," said Bain, who is no longer active in the company's day-to-day affairs. "We'll never know. But he did an excellent job."

Company revenues dropped from \$242 million in 1989 to \$175 million in 1991, according to Consultants News. They have bounced back by

more than 10 percent each of the past two years, and the company projects a 15 to 20 percent increase next year, says Lord.

Through it all, senior executives held true to a set of values and loyalty to the company and its clients, says Orit Gadiesh, now chairman of the board of Bain & Co., and one of the 15 who committed to remain during the tough times. "I think we have a true north," she says.

Romney, who lives in Belmont, has written Republican activists saying he plans to run. Thursday he was in Washington to visit pollster Richard Wirthlin, and had an issues briefing with Republican Senatorial Committee. And Friday night he attended a Republican Party function in Boston for Jack Kemp, former Housing and Urban Development secretary.

He says he isn't ready to detail his political positions, but was eager to distinguish himself from Kennedy. The Democrat sees problems, and thinks more government spending is a solution, says Romney. "And my view is, that isn't the answer," he says.

Kennedy declined to comment about Romney's possible candidacy, but spokeswoman Pamela Hughes said the senator "has always run for the office, not against an opponent. Right now his goal is to be the best senator he can be for Massachusetts."

Of course, Romney is expected to have a primary fight, with no guarantees he will ever meet Kennedy head to head.

Among the Republicans talking about a bid next year are radio personality Janet Jechelian and businessman John Lakian, an unsuccessful candidate for governor in 1982.

Domke, the Republican strategist, says political novices generally get a rude greeting from Massachusetts voters, who admire political success, effectiveness in office and clout.

"So those candidates, and they are usually Republicans in this state, who offer themselves as virgins are usually thrown into the volcano," says Domke. "They are sacrificed. They are not exalted."



Dennis

(401) 351-9882

**United States Senate**  
OFFICE OF THE REPUBLICAN LEADER  
WASHINGTON, DC 20510-7020

BOB DOLE  
KANSAS



REVISED FINAL

11/12/93

## CONTACT:

Jo-Anne Coe

202/408-5105 (O)

202/408-5117 (FAX)

703/845-1714 (H)

SENATOR DOLE SCHEDULE -- MONDAY, NOVEMBER 15, 1993

10:05 AM Lv. residence

10:25 AM Ar. Washington National Airport  
Signature Flight Support  
703/419/8440

10:30 AM Lv. Washington

AIRCRAFT: NTC Falcon 10

TAIL NO.: N 101 TF

SEATS: 6

PILOT: Dwain Gadway

CO-PILOT: (TBD)

MANIFEST: Senator Dole  
Paul RediferCONTACT: Dwain or Jan  
914/462-6206  
914/462-6704 (FAX)

FLIGHT TIME: 50 minutes

11:20 AM Ar. Teterboro, New Jersey  
Atlantic Aviation  
210/288-1740MET BY: USA Limo (Driver: Mark)  
718/871-5600  
718/438-2930 (FAX)

11:25 AM Lv. Teterboro

DRIVE TIME: 45 minutes

12:10 PM Ar. 21 Club  
212/582-7200

MET BY: MARK MILLER

PROCEED TO REMINGTON ROOM, 3RD FLOOR



PAGE TWOMonday, November 1512:10 PM-  
1:40 PM

ATTEND CAMPAIGN AMERICA FUNDRAISING LUNCHEON

CROWD SIZE: 13 @ \$5,000 per person

## ATTENDEES:

Lewis M. Eisenberg, Co-Chairman, Granite Capital  
Stephen Boswell, Chairman, Boswell Engineering  
J. Tomilson Hill, McAndrews & Forbes  
Jeffrey Silverman, Pres. & CEO, Ply Gem Industries  
Dusty Rhodes, President, The National Review  
Simon Levin, Sr. Partner, Sills Cummis & Co.  
Larry Kudlow, Bear Stearns  
John Whitman (Christine Whitman's husband)  
Cliff Sobel, CEO, Bon-Art International  
Paul Profetta, Paul V. Profetta Assocs.  
Thomas E. Tuft, Partner, Goldman Sachs  
Michael Tarnapole, Sr. Managing Dir., Bear Stearns  
Norman Eig, Partner, Lazard Freres

CONTACT: Lew Eisenberg  
(Secretary: Marie)  
212/541-4060

1:45 PM

Lv. Club 21

2:30 PM

Ar. Teterboro  
Atlantic Aviation  
210/288-1740

2:35 PM

Lv. Teterboro

MANIFEST: Senator Dole  
Paul Redifer

FLIGHT TIME: 50 minutes

3:25 PM

Ar. Boston, Mass.  
Logan Airport  
Signature Flight Support  
617/567-8010

MET BY: Herb Collins  
and 2 Boston Coach cars

CONTACT: Boston Coach  
617/387-7676  
800/672-7676



PAGE THREEMonday, November 1

3:30 PM Lv. Signature Flight Support

DRIVE TIME: 30 minutes

4:00 PM Ar. Harvard Club  
One Federal Street  
617/542-2070

4:00 PM- ATTEND FUNDRAISING RECEPTION FOR  
5:15 PM CONGRESSMAN PETER TORKILDSEN

CROWD SIZE: 35 @ \$1,000 per person

FORMAT: Informal mix and mingle  
PRESS: CLOSED

PROGRAM:

Brief remarks and introduction of  
Senator Dole - Congressman Torkildsen

REMARKS - SENATOR DOLE

CONTACT: Steve Sutton, Chief of Staff  
225-8020  
Ken Lage, Torkildsen campaign  
508/977-9600

5:15 PM Lv. Harvard Club

DRIVE TIME: 5 minutes

5:20 PM Ar. Boston Harbor Hotel  
70 Rowes Wharf  
617/439-7000 or 800/752-7077  
FAX: 617/330-9450 (Business Center)

MET BY: ROYAL ROTH

PROCEED TO HOLDING ROOM -  
PRESIDENTIAL PARLOR SUITE - FLOOR 16, ROOM 1608

(Same location as event -- event is in parlor  
portion of the suite; holding room in  
the bedroom portion.)



PAGE FOURMonday, November 1, 19935:30 PM-  
7:15 PM

ATTEND CAMPAIGN AMERICA FUNDRAISING RECEPTION

CONTACTS: Herb Collins  
617/439-0072 (O)  
617/330-9065 (FAX)  
Christopher Casey (Event Contact)  
617/439-7000  
617/439-7000, X7206 (Security)  
Steve Meyers  
617/962-7729 (Portable phone)

5:30 PM-  
6:00 PM

ROUNDTABLE DISCUSSION

(Governor Bill Weld and State Treasurer Joe Malone  
will attend roundtable only, cannot stay for general  
reception)

CROWD SIZE: 13 @ \$5,000 per person  
(List will be furnished)

FORMAT: Mix and Mingle  
Photo Op

6:00 PM

PROCEED TO JOHN FOSTER ROOM (Ext. 7340)

6:05 PM-  
7:10 PM

GENERAL RECEPTION

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Mix and Mingle

PROGRAM:

6:30 Welcome and Introduction of  
Senator Dole - Herb Collins

6:40- REMARKS - SENATOR DOLE  
7:00



PAGE FIVEMonday, November 15

7:10 PM Lv. Boston Harbor Hotel

VEHICLE: Boston Coach  
(Reserved for 7:00 PM,  
Guaranteed Wait)

DRIVE TIME: 15 minutes

7:25 PM Ar. Logan Airport  
Signature Flight Support  
617/567-8010

7:30 PM Lv. Boston

FLIGHT TIME: 1 hr 35 mins

MANIFEST: Senator Dole  
Royal Roth  
Paul Redifer

9:05 PM Ar. Washington National  
Signature Flight Support  
703/419-8440

MET BY: Colin

**REVISED FINAL**

11/12/93

**CONTACT:**

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Stephen Boswell, Chairman, Boswell Engineering  
J. Tomilson Hill, McAndrews & Forbes  
Jeffrey Silverman, Pres. & CEO, Ply Gem Industries  
Dusty Rhodes, President, The National Review  
Simon Levin, Sr. Partner, Sills Cummis & Co.  
Larry Kudlow, Bear Stearns  
John Whitman (Christine Whitman's husband)  
Cliff Sobel, CEO, Bon-Art International  
Paul Profetta, Paul V. Profetta Assocs.  
Thomas E. Tuft, Partner, Goldman Sachs  
Michael Tarnapole, Sr. Managing Dir., Bear Stearns  
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FLIGHT TIME: 1 hr 35 mins

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Paul Redifer

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703/419-8440

MET BY: Colin



REVISED FINAL

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MET BY: Colin



**HARD WORK,  
NOT  
POLITICS.**

PLACE  
STAMP  
HERE

**CARBONE**

Attorney General

CARBONE 90 COMMITTEE  
657 Main Street  
Waltham, MA 02154



## Guy A. Carbone

### Biographical Highlights

#### Present

- Managing Principal Serra, Jordan & Carbone P.A., Attorneys at Law
- Registered Professional Engineer

#### Past

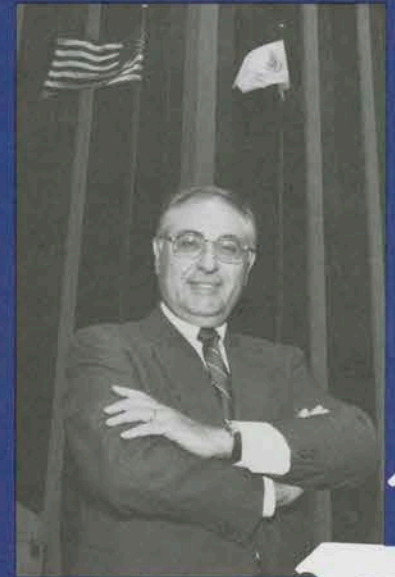
- General Counsel for the Department of Labor & Industries
- Special Assistant Attorney General
- Special Assistant District Attorney
- Master, Superior Court, Dept. of Trial Court
- Member of the Committee on Criminal Justice
- Engineering Faculty, Tufts University
- Chief Engineer, Government Center Commission
- Commissioner, Metropolitan District Commission
- Colonel, United States Army Reserve Corps of Engineers
- Watertown Selectman, 2 terms
- Watertown School Committeeman, 4 terms

**HARD WORK,  
NOT  
POLITICS.**

**CARBONE**

Attorney General

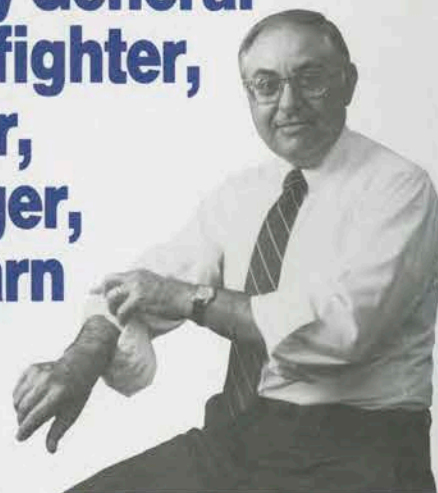
CARBONE 90 COMMITTEE  
657 Main Street  
Waltham, MA 02154



**CARBONE**  
**Attorney General**  
**HARD WORK,  
NOT  
POLITICS**



# Now we have the opportunity to elect an Attorney General who's a fighter, a worker, a manager, and a darn good lawyer.



## Guy A. Carbone.

Guy Carbone embodies the background of many Americans. The son of Italian immigrants, he grew up in an atmosphere of hard work, high aspirations, and family values. Very early on, he learned the craft of stone masonry, but his goal was an education, and a career where he could help lots of people. Working summers, nights and weekends, he saved his earnings. A good student, he entered M.I.T., where he received three degrees. Later, he earned his degree in law at Suffolk University.

Dedication and perseverance. Two qualities that got him through. Two qualities that will make him an excellent Attorney General.

Hard work, justice and achievement will be the new standards, not politics.

**Rebuilding the Office of Attorney General is a first priority**

Only one-third of the current AG staff are attorneys. That balance will be reversed to benefit the people of Massachusetts when I become Attorney General. Instead, two-thirds of the staff will be lawyers, and a significant number will have experience in accounting, banking and engineering.

We will replace the politics with professionalism.

**The days of the crooked pols are numbered**

Public officials who violate the public trust should seriously consider leaving office now. Because as Attorney General, I'm going after them. Corruption hurts everyone, and we intend to ease the pain.

**Drug dealers will be learning a new trade... making license plates**

Drugs have found their way into our schools, homes, and businesses. They are a plague. And those that sell them, the dealers, are among the lowest types of criminals because they prey on the helpless — addicts and children who become addicts. Even babies of addicted mothers are born addicts. This is child abuse at its worst. The results are devastating.

I pledge to wage a real war to reduce this social tragedy, through strict law enforcement programs which educate our young away from this killer plague, and by treatment of those painfully addicted, with priority given to expectant mothers.



Mimi, Anthony and Guy Carbone

**Child abusers and those who harm our seniors will answer to me**

Our most vulnerable citizens seem to be the most victimized. The Attorney General's office can play a leading role in their protection. I will establish two new practice areas within the office — a Children's Protection Bureau and a Senior's Protection Bureau, along with a 911 type "hotline" for assistance. Not more government, more protection.

**By prosecuting the wise guys, we'll protect the good guys**

Organized crime hurts you. The funds received from prostitution, pornography, loan sharking, and other so-called "victimless crimes" help fuel the engines of crime. Drugs, extortion and political payoffs further prey on people like you.

Since money laundering is the wellsource for these criminals, I'll work to dry it up. We need a Massachusetts Racketeer Influenced and Corrupt Organizations Act (MRICO) under which money and property obtained by illegal means would be forfeited, and applied to rebuilding the criminal justice system. And, my office will cooperate closely with the U.S. Attorney and agencies of the Justice Department. Teamwork will beat the mob.

**The environment needs as much protection as we do**

As an engineer, I have studied and understand the field of environmental engineering. I bring this critical background to the office of Attorney General, knowing full well the depth of the problems facing each of us because of environmental mismanagement, governmental ignorance and bureaucracy.

Polluters will be prosecuted. Public and private environmental testing laboratories will be certified. My office will initiate a series of seminars for business people to guide and inform them of environmental laws, rules and regulations. The goal is a cleaner Massachusetts in which labor, management and the general public can take great pride.

**Together, we'll make a difference**

The Attorney General represents the Commonwealth in all civil actions. He also represents you. He is the public's lawyer — your defender of constitutional rights, enforcer of consumer protection laws, guardian against excessive insurance and utility costs, fighter for a clean environment, protector of public charities, and prosecutor of organized crime.

An important job, but I can't do it alone. I need the help of every concerned voter in this state.

## I want you as our next Attorney General

- ☐ I'll help organize my neighborhood
- ☐ I'll distribute literature
- ☐ I'll host a "coffee hour"
- ☐ I'll work at headquarters
- ☐ I'll help raise funds
- ☐ I'll put up a sign
- ☐ I'll make a contribution\*
- ☐ I'll drive people to the polls
- ☐ other \_\_\_\_\_

name \_\_\_\_\_

address \_\_\_\_\_

city/town \_\_\_\_\_

state \_\_\_\_\_ zip \_\_\_\_\_

home phone \_\_\_\_\_

business phone \_\_\_\_\_

best time to call \_\_\_\_\_

Please return to: CARBONE 90 COMMITTEE  
657 Main Street  
Waltham, MA 02154  
617-893-8990

Edward F. King, Chairman

\* corporate checks are not allowed under Massachusetts Election Law

# CARBONE

## Attorney General



REVISED FINAL

11/12/93

CONTACT:

Jo-Anne Coe

202/408-5105 (O)

202/408-5117 (FAX)

703/845-1714 (H)

SENATOR DOLE SCHEDULE -- MONDAY, NOVEMBER 15, 1993

10:05 AM Lv. residence

10:25 AM Ar. Washington National Airport  
Signature Flight Support  
703/419/8440

10:30 AM Lv. Washington

AIRCRAFT: NTC Falcon 10  
TAIL NO.: N 101 TF  
SEATS: 6

PILOT: Dwain Gadway  
CO-PILOT: (TBD)

MANIFEST: Senator Dole  
Paul Redifer

CONTACT: Dwain or Jan  
914/462-6206  
914/462-6704 (FAX)

FLIGHT TIME: 50 minutes

11:20 AM Ar. Teterboro, New Jersey  
Atlantic Aviation  
210/288-1740

MET BY: USA Limo (Driver: Mark)  
718/871-5600  
718/438-2930 (FAX)

11:25 AM Lv. Teterboro

DRIVE TIME: 45 minutes

12:10 PM Ar. 21 Club  
212/582-7200

MET BY: MARK MILLER

PROCEED TO REMINGTON ROOM, 3RD FLOOR

-E

PAGE TWO

Monday, November 15

12:10 PM-  
1:40 PM

ATTEND CAMPAIGN AMERICA FUNDRAISING LUNCHEON

CROWD SIZE: 13 @ \$5,000 per person

ATTENDEES:

Lewis M. Eisenberg, Co-Chairman, Granite Capital  
Stephen Boswell, Chairman, Boswell Engineering  
J. Tomilson Hill, McAndrews & Forbes  
Jeffrey Silverman, Pres. & CEO, Ply Gem Industries  
Dusty Rhodes, President, The National Review  
Simon Levin, Sr. Partner, Sills Cummis & Co.  
Larry Kudlow, Bear Stearns  
John Whitman (Christine Whitman's husband)  
Cliff Sobel, CEO, Bon-Art International  
Paul Profetta, Paul V. Profetta Assocs.  
Thomas E. Tuft, Partner, Goldman Sachs  
Michael Tarnapole, Sr. Managing Dir., Bear Stearns  
Norman Eig, Partner, Lazard Freres

CONTACT: Lew Eisenberg  
(Secretary: Marie)  
212/541-4060

1:45 PM

Lv. Club 21

2:30 PM

Ar. Teterboro  
Atlantic Aviation  
210/288-1740

2:35 PM

Lv. Teterboro

MANIFEST: Senator Dole  
Paul Redifer

FLIGHT TIME: 50 minutes

3:25 PM

Ar. Boston, Mass.  
Logan Airport  
Signature Flight Support  
617/567-8010

MET BY: Herb Collins  
and 2 Boston Coach cars

CONTACT: Boston Coach  
617/387-7676  
800/672-7676



PAGE THREEMonday, November 1

3:30 PM

Lv. Signature Flight Support

DRIVE TIME: 30 minutes

4:00 PM

Ar. Harvard Club  
One Federal Street  
617/542-20704:00 PM-  
5:15 PMATTEND FUNDRAISING RECEPTION FOR  
CONGRESSMAN PETER TORKILDSEN

CROWD SIZE: 35 @ \$1,000 per person

FORMAT: Informal mix and mingle  
PRESS: CLOSED

PROGRAM:

Brief remarks and introduction of  
Senator Dole - Congressman Torkildsen

REMARKS - SENATOR DOLE

CONTACT: Steve Sutton, Chief of Staff  
225-8020  
Ken Lage, Torkildsen campaign  
508/977-9600

5:15 PM

Lv. Harvard Club

DRIVE TIME: 5 minutes

5:20 PM

Ar. Boston Harbor Hotel  
70 Rowes Wharf  
617/439-7000 or 800/752-7077  
FAX: 617/330-9450 (Business Center)

MET BY: ROYAL ROTH

PROCEED TO HOLDING ROOM -  
PRESIDENTIAL PARLOR SUITE - FLOOR 16, ROOM 1608(Same location as event -- event is in parlor  
portion of the suite; holding room in  
the bedroom portion.)

ID:202-408-5117

PAGE FOUR

Monday, November 1, 1993

ATTEND CAMPAIGN AMERICA FUNDRAISING RECEPTION

5:30 PM-  
7:15 PM

CONTACTS: Herb Collins  
617/439-0072 (O)  
617/330-9065 (FAX)  
Christopher Casey (Event contact)  
617/439-7000  
617/439-7000, X7206 (Security)  
Steve Meyers  
617/962-7729 (Portable phone)

ROUNDTABLE DISCUSSION

5:30 PM-  
6:00 PM

(Governor Bill Weld and State Treasurer Joe Malone  
will attend roundtable only, cannot stay for general  
reception)

CROWD SIZE: 13 @ \$5,000 per person  
(List will be furnished)

FORMAT: Mix and Mingle  
Photo Op

PROCEED TO JOHN FOSTER ROOM (Ext. 7340)

6:00 PM

GENERAL RECEPTION

6:05 PM-  
7:10 PM

CROWD SIZE: 80 @ \$1,000 per person  
(List will be furnished)

FORMAT: Candid Photos  
Mix and Mingle

PROGRAM:

6:30

Welcome and Introduction of  
Senator Dole - Herb Collins

6:40-  
7:00

REMARKS - SENATOR DOLE



PAGE FIVEMonday, November 15

7:10 PM

Lv. Boston Harbor Hotel

VEHICLE: Boston Coach  
(Reserved for 7:00 PM,  
Guaranteed Wait)

DRIVE TIME: 15 minutes

7:25 PM

Ar. Logan Airport  
Signature Flight Support  
617/567-8010

7:30 PM

Lv. Boston

FLIGHT TIME: 1 hr 35 mins

MANIFEST: Senator Dole  
Royal Roth  
Paul Redifer

9:05 PM

Ar. Washington National  
Signature Flight Support  
703/419-8440

MET BY: Colin

# CAMPAIGN AMERICA

SENATOR BOB DOLE  
Honorary Chairman

Guest List  
Campaign America Fundraiser  
"21" Club  
New York, New York  
November 15, 1993

Mr. Lewis Eisenberg - Granite Capitol (Event host)  
Mr. Cliff Sobel - New Jersey GOP Finance Chairman  
Mr. Paul Profetta - associate of Cliff Sobel  
Mr. Tomas E. Tuft - Goldman Sachs  
Mr. John Witman - Christie Witman's husband  
Mr. Larry Kudlow - Chief Economist/Bear Stearns  
Mr. Simon Levin - Partner/Sills-Cummis (Newark, NJ law firm)  
Mr. Dusty Rhodes - President/National Review  
Mr. Steven Boswell - Boswell Engineering in New Jersey  
Mr. J. Tomlson Hill (Tom) - former Co-Chrmn./Shearson-Lehman Bros.  
currently has office with Ron Perelman  
Mr. Norman Eig - Partner/Lazard-Freres  
Mr. Jeffrey Silverman - President/Ply Gem Industries/Team 100  
Mr. Micky Tarnapol - Vice Chairman/Bear Stearns

900 Second Street, N.E. Suite 118 Washington, D.C. 20002 202/408-5105 Fax 202/408-5117

Not mailed at Taxpayers' expense. Paid for by CAMPAIGN AMERICA.

Update November 9, 1993

SENATOR BOB DOLE  
REPUBLICAN LEADER  
BOSTON HARBOR HOTEL  
MONDAY, NOVEMBER 1, 1993  
5:30 P.M.

Roundtable Guest List

*Richard Arrighi, Esquire*  
*Warner & Stackpole*

*William Codinha, Esquire*  
*Peabody & Brown*

*Christopher Collins*  
*Executive Vice President, Principal*  
*Boston Capital*

*Herbert Collins*  
*Chairman of the Board*  
*Boston Capital*

*Stanley M. Fertel*  
*President*  
*Jewish Memorial Hospital & Rehabilitation Center*

*Machiko Foley*

*Robert Foley*

*Thomas Gloster, Esquire*  
*Peabody & Brown*

*Brook Johnson*

*Ron Kaufman*

*Douglas Krupp*  
*The Krupp Companies*

*John Lakian*

*Michael Liberty*  
*The Liberty Group*



**PAGE TWO**  
**Roundtable Guest List**

**Joe Malone**  
**State Treasurer**

**Kevin Martin**  
**Kevin P. Martin & Associates**

**Dr. David Muller**  
**Summit Technology**

**Robert Panessiti**  
**Panessiti & Associates, Inc.**

**Alexander Tennant**  
**New England Strategic**

**Ray Tye**  
**United Liquors**

**Josh Vernaglia, Esquire**  
**Crowe, Crowe & Vernaglia**

**William Weld**  
**Governor**

**\*Unconfirmed**

ATTENDEES

Updated Monday, November 9, 1993

Jonathan Altman	(SB)
Rick Arrighi	
Warner & Stackpole	3,000
Scott Bettencourt	1,000 (JV)
Marcia Brown	(ML)
F. Daniel Burger	100
Andrea Burton	(ML)
David Burton	(ML)
Sam Byrne,	
Altman & Co.	5,000 Check 2,000 in
David Canepari	
Boston Capital Managment	1,000
Guy Carbone	Guest
John Casey	(JV)
Wendell H. Cheney	25 Check in
Nancy Clapp	1,000 Check in - MCVF PAC
Brian Clemente	(ML)
Thomas Cochran, M.D.	(JV)
Chris Collins,	
Boston Capital	5,000 Check in
HFC, SSC,	
Boston Capital	10,000 (5 each)
Michael Conway	1,000 Check in
Mitchell Cope	1,000 (ML)
Fred Copeman	Guest
Tom Corcoran	1,000 (ST)
Kevin Costello	Guest
Samuel Crissman	1,000 (JV) Check in
Chris Cushing	Staff
Bob Dawson	Staff
Charlie Day	(ML)
Sylvia Day	(ML)
Richard DeAgazio,	
Boston Capital	1,000 Check in
George Denney	(ML)
Joyce Denney	(ML)
*Susan Deutch	(ML)
Cosmo DeVellis	
ABS Building Systems	1,000 Check in
Rosemary DeVellis	Guest
Chuck Diamond,	
Northwestern Benefit Associates	(Bob Jordan)
Rudy DiLuzio	

EG&G Dynatrend	Guest	
Jim Doherty,		
Fleet	1,000 possibly 5,000	
Rick Doherty	Guest	
Dr. Lynn Drake	Guest	
Bill Eisen		
Lourie & Cutler	1,000 Check in	
David Elliot	Guest	
Edward Fay		
Lourie & Cutler	1,000 Check in	
Stanley M. Fertel	(Sam Byrne)	
Jewish Memorial Hospital		
Simon Fireman		
Aqua Leisure	1,000 Sending to DC	
John Fish,		
Suffolk Construction Co.	1,000 Check in	
Lucy Flynn,		
Shawmut	1,000 Check in	
Robert Foley	5,000 Check in	
Chad Forman		
BFI	1,000	
Peter Forman		
House Minority Leader	Guest	
Bill Hamill	(ML)	
Susan Hamill	(ML)	
Neil Hanson	1,000 (ST)	
Gene Hartigan	(ST)	
Jean Henry	Staff	
Jim Henry	Staff	
Wayne Hoyle	? Royal Roth will call	
Mike Jessee	Guest	
Bob Jones,		
Surety Insurance	1,000	Committee Member
Patricia Jones	Guest	
Bob Jordan		
Northwestern Mutual Life	1,000 Check \$500 in	Committee Member
Ron Kaufman	?	
Alice Kelikian	Guest	
Rob Kekorian	Guest	
Mary Ellen Koval-Steeves	Staff	
Doug Krupp	1,000	
Krupp Companies		
Paul Ladd		
Kidder Peabody	1,000	
John Lakian	(JV)	
Brian Lees	Guest	



<i>Senate Minority Leader</i>		
<i>Arthur Levine</i>		
<i>Arthur Levine &amp; Associates</i>	1,000 (ST)	<i>Committee Member</i>
<i>Ed Lubitz</i>		
<i>Flsh Associates</i>	1,000 Check in	
<i>Paul Mattera</i>		
<i>Liberty Mutual PAC</i>	1,000	
<i>Byron Matthews</i>		
<i>Mike MacDonald</i>		
<i>Meridian Investments</i>	2,000	
<i>Nancy MacDonald</i>	Guest	
<i>Kevin Martin</i>		
<i>Kevin P. Martin &amp; Assoc.</i>	5,000 Check in	<i>Committee Member</i>
<i>Steve Mustovich &amp; Guest</i>	(Sam Byrne)	
<i>Kevin McCarthy</i>	(ML)	
<i>Amy Reagle Meyers</i>	Guest	
<i>Steve Meyers</i>		
<i>SCM Associates</i>	1,000 Check in	
<i>Nancy Merrick</i>	(ST)	
<i>David Muller</i>	1,000 (JV)	
<i>John Ockerbloom</i>	(JV)	
<i>Ed O'Sullivan</i>		
<i>The Choate Group</i>	1,000	
<i>Joseph Panessiti</i>	1,000 (BP) Check in	
<i>Bob Panessiti</i>		
<i>Panessiti &amp; Assoc. Inc.</i>	2,000 Check in	<i>Committee Member</i>
<i>Samuel Panessiti</i>	1,000 (BP) Check in	
<i>Norman Peters</i>		
<i>Peters &amp; Erskine</i>	?	
<i>Steve Pierce</i>		
<i>Eckert, Seamans, Cherin &amp; Mellott</i>	1,000 (committee check)	
<i>Robert Popeo</i>	1,000	
<i>Francis D. Privitera</i>	1,000 (ST)	
<i>RR Donnelley</i>	500 Check in	
<i>Ed Rae</i>	Guest (ST)	
<i>Kate Ripley</i>	1,000 (JV) Check in	
<i>Mitt Romney</i>	1,000 (ST)	
<i>Bob Saland</i>	1,000 Check in	
<i>Judy Siegel</i>	1,000	
<i>Steve Sohn, M.D.</i>	(JV)	
<i>Travis Soule</i>	(ML)	
<i>Ann Stanley</i>	(ML)	
<i>Jim Stanley</i>	(ML)	
<i>Ray Stecker</i>	1,000 Check in	
<i>Michelle Taveras</i>	Staff	
<i>Sandy Tennant</i>		

<i>New England Strategic</i>	<i>1,000</i>	
<i>Ray Tye</i>		
<i>United Liquors</i>	<i>5,000 the DC office</i>	
<i>Ken Unger</i>		
<i>Carolyn Vernaglia</i>	<i>(JV)</i>	
<i>Josh Vernaglia</i>		
<i>Crowe, Crowe &amp; Vernaglia</i>	<i>2,000 Check in</i>	<i>Committee Member</i>
<i>Francis Vicino</i>	<i>1,000 (ST)</i>	
<i>James Vincent</i>		
<i>Biogen, Inc., CEO</i>	<i>1,000 Check in</i>	
<i>Liz Webber</i>	<i>(ST)</i>	
<i>Arthur Winn</i>	<i>1,000 (ST)</i>	

Update November 9, 1993

SENATOR BOB DOLE  
REPUBLICAN LEADER  
BOSTON HARBOR HOTEL  
MONDAY, NOVEMBER 1, 1993  
5:30 P.M.

Roundtable Guest List

*Richard Arrighi, Esquire*  
*Warner & Stackpole*

*William Codinha, Esquire*  
*Peabody & Brown*

*Christopher Collins*  
*Executive Vice President, Principal*  
*Boston Capital*

*Herbert Collins*  
*Chairman of the Board*  
*Boston Capital*

*Stanley M. Fertel*  
*President*  
*Jewish Memorial Hospital & Rehabilitation Center*

*Machiko Foley*

*Robert Foley*

*Thomas Gloster, Esquire*  
*Peabody & Brown*

*Brook Johnson*

*Ron Kaufman*

*Douglas Krupp*  
*The Krupp Companies*

*John Lakian*

*Michael Liberty*  
*The Liberty Group*



**PAGE TWO****Roundtable Guest List**

**Joe Malone**  
State Treasurer

**Kevin Martin**  
Kevin P. Martin & Associates

**Dr. David Muller**  
Summit Technology

**Robert Panessiti**  
Panessiti & Associates, Inc.

**Alexander Tennant**  
New England Strategic

**Ray Tye**  
United Liquors

**Josh Vernaglia, Esquire**  
Crowe, Crowe & Vernaglia

**William Weld**  
Governor

**\*Unconfirmed**

ATTENDEESUpdated Monday, November 9, 1993

Jonathan Altman	(SB)
Rick Arrighi,	
Warner & Stackpole	3,000
Scott Bettencourt	1,000 (JV)
Marcia Brown	(ML)
F. Daniel Burger	100
Andrea Burton	(ML)
David Burton	(ML)
Sam Byrne,	
Altman & Co.	5,000 Check 2,000 in
David Canepari	
Boston Capital Managment	1,000
Guy Carbone	Guest
John Casey	(JV)
Wendell H. Cheney	25 Check in
Nancy Clapp	1,000 Check in - MCVF PAC
Brian Clemente	(ML)
Thomas Cochran, M.D.	(JV)
Chris Collins,	
Boston Capital	5,000 Check in
HFC, SSC,	
Boston Capital	10,000 (5 each)
Michael Conway	1,000 Check in
Mitchell Cope	1,000 (ML)
Fred Copeman	Guest
Tom Corcoran	1,000 (ST)
Kevln Costello	Guest
Samuel Crissman	1,000 (JV) Check in
Chris Cushing	Staff
Bob Dawson	Staff
Charlie Day	(ML)
Sylvia Day	(ML)
Richard DeAgazio,	
Boston Capital	1,000 Check in
George Denney	(ML)
Joyce Denney	(ML)
*Susan Deutch	(ML)
Cosmo DeVellis	
ABS Building Systems	1,000 Check in
Rosemary DeVellis	Guest
Chuck Diamond,	
Northwestern Benefit Associates	(Bob Jordan)
Rudy DiLuzio	



EG&G Dynatrend	Guest	
Jim Doherty,		
Fleet	1,000 possibly 5,000	
Rick Doherty	Guest	
Dr. Lynn Drake	Guest	
Bill Eisen		
Lourie & Cutler	1,000 Check in	
David Elliot	Guest	
Edward Fay		
Lourie & Cutler	1,000 Check in	
Stanley M. Fertel	(Sam Byrne)	
Jewish Memorial Hospital		
Simon Fireman		
Aqua Leisure	1,000 Sending to DC	
John Fish,		
Suffolk Construction Co.	1,000 Check in	
Lucy Flynn,		
Shawmut	1,000 Check in	
Robert Foley	5,000 Check in	
Chad Forman		
BFI	1,000	
Peter Forman		
House Minority Leader	Guest	
Bill Hamill	(ML)	
Susan Hamill	(ML)	
Neil Hanson	1,000 (ST)	
Gene Hartigan	(ST)	
Jean Henry	Staff	
Jim Henry	Staff	
Wayne Hoyle	? Royal Roth will call	
Mike Jessee	Guest	
Bob Jones,		
Surety Insurance	1,000	Committee Member
Patricia Jones	Guest	
Bob Jordan		
Northwestern Mutual Life	1,000 Check \$500 in	Committee Member
Ron Kaufman	?	
Alice Kelikian	Guest	
Rob Kekorian	Guest	
Mary Ellen Koval-Steeves	Staff	
Doug Krupp	1,000	
Krupp Companies		
Paul Ladd		
Kidder Peabody	1,000	
John Lakian	(JV)	
Brian Lees	Guest	

<i>Senate Minority Leader</i>		
<i>Arthur Levine</i>		
<i>Arthur Levine &amp; Associates</i>	1,000 (ST)	<i>Committee Member</i>
<i>Ed Lubitz</i>		
<i>Fish Associates</i>	1,000 Check in	
<i>Paul Mattera</i>		
<i>Liberty Mutual PAC</i>	1,000	
<i>Byron Matthews</i>		
<i>Mike MacDonald</i>		
<i>Meridlen Investments</i>	2,000	
<i>Nancy MacDonald</i>	Guest	
<i>Kevin Martin</i>		
<i>Kevin P. Martin &amp; Assoc.</i>	5,000 Check in	<i>Committee Member</i>
<i>Steve Mustovich &amp; Guest</i>	(Sam Byrne)	
<i>Kevin McCarthy</i>	(ML)	
<i>Amy Reagle Meyers</i>	Guest	
<i>Steve Meyers</i>		
<i>SCM Associates</i>	1,000 Check in	
<i>Nancy Merrick</i>	(ST)	
<i>David Muller</i>	1,000 (JV)	
<i>John Ockerbloom</i>	(JV)	
<i>Ed O'Sullivan</i>		
<i>The Choate Group</i>	1,000	
<i>Joseph Panessiti</i>	1,000 (BP) Check in	
<i>Bob Panessiti</i>		
<i>Panessiti &amp; Assoc. Inc.</i>	2,000 Check in	<i>Committee Member</i>
<i>Samuel Panessiti</i>	1,000 (BP) Check in	
<i>Norman Peters</i>		
<i>Peters &amp; Erskine</i>	?	
<i>Steve Pierce</i>		
<i>Eckert, Seamans, Cherin &amp; Mellott</i>	1,000 (committee check)	
<i>Robert Popeo</i>	1,000	
<i>Francis D. Privitera</i>	1,000 (ST)	
<i>RR Donnelley</i>	500 Check in	
<i>Ed Rae</i>	Guest (ST)	
<i>Kate Ripley</i>	1,000 (JV) Check in	
<i>Mitt Romney</i>	1,000 (ST)	
<i>Bob Saland</i>	1,000 Check in	
<i>Judy Siegel</i>	1,000	
<i>Steve Sohn, M.D.</i>	(JV)	
<i>Travis Soule</i>	(ML)	
<i>Ann Stanley</i>	(ML)	
<i>Jim Stanley</i>	(ML)	
<i>Ray Stecker</i>	1,000 Check in	
<i>Michelle Taveras</i>	Staff	
<i>Sandy Tennant</i>		



<i>New England Strategic</i>	<i>1,000</i>	
<i>Ray Tye</i>		
<i>United Liquors</i>	<i>5,000 the DC office</i>	
<i>Ken Unger</i>		
<i>Carolyn Vernaglia</i>	<i>(JV)</i>	
<i>Josh Vernaglia</i>		
<i>Crowe, Crowe &amp; Vernaglia</i>	<i>2,000 Check in</i>	<i>Committee Member</i>
<i>Francis Vicino</i>	<i>1,000 (ST)</i>	
<i>James Vincent</i>		
<i>Biogen, Inc., CEO</i>	<i>1,000 Check in</i>	
<i>Liz Webber</i>	<i>(ST)</i>	
<i>Arthur Winn</i>	<i>1,000 (ST)</i>	

November 11, 1993

MEMORANDUM TO SENATOR DOLE

FROM: JON LYNN KERCHNER *jlk*  
SUBJECT: HERB COLLINS

---

Herb Collins has heard on good authority from the White House that they are "obligated" to a Republican woman who supported Clinton/Gore, for the Republican seat on the Thrift Depositor Oversight Protection Board.

Kathryn Thompson may be the woman in question. She is the Orange County, California, Republican developer who endorsed Clinton and whose husband, Gus Owen, President of the Orange County Lincoln Club, met with us regarding his interest in the International Trade Commission.

The White House told Herb, who is widely supported by Republicans and Democrats, that they are willing to consider him for another position, but "this one is out."

You may want to discuss this with Mr. Collins when you see him Monday.

cc: Sheila  
Whit

# CAMPAIGN AMERICA

SENATOR BOB DOLE  
Honorary Chairman

Guest List  
Campaign America Fundraiser  
"21" Club  
New York, New York  
November 15, 1993

Mr. Lewis Eisenberg - Granite Capitol (Event host)  
Mr. Cliff Sobel - New Jersey GOP Finance Chairman  
Mr. Paul Profetta - associate of Cliff Sobel  
Mr. Tomas E. Tuft - Goldman Sachs  
Mr. John Witman - Christie Witman's husband  
Mr. Larry Kudlow - Chief Economist/Bear Stearns  
Mr. Simon Levin - Partner/Sills-Cummis (Newark, NJ law firm)  
Mr. Dusty Rhodes - President/National Review  
Mr. Steven Boswell - Boswell Engineering in New Jersey  
Mr. J. Tomlson Hill (Tom) - former Co-Chrmn./Shearson-Lehman Bros.  
currently has office with Ron Perelman  
Mr. Norman Eig - Partner/Lazard-Freres  
Mr. Jeffrey Silverman - President/Ply Gem Industries/Team 100  
Mr. Micky Tarnapol - Vice Chairman/Bear Stearns



October 28, 1993  
11:00 a.m.

SIDE-BY-SIDE COMPARISON OF MAJOR DIFFERENCES BETWEEN  
HEALTH CARE REFORM PROPOSALS

DRAFT: Need to be updated!

ISSUE	CLINTON	SENATE REPUBLICAN TASK FORCE	GRAMM	HOUSE REPUBLICANS	NICKLES/HATCH CONSUMER CHOICE
Employer Mandate	Yes; 80/20: Employer must pay 80% of average premium for employees and dependents. Part time employees pro-rated. Employer contributions capped at 7.9% of payroll, except those with 75 or fewer employees whose average wages are \$24,000 or less. They would pay between 3.5 & 7.9% of payroll, (depending on the average wage). Federal government pays the remaining part of the employer share. No cap on employer contributions to corporate alliances. (Corporate alliances only available to employers of 5,000 or more.)	No mandate to pay any portion of employees' premium, only a mandate to offer coverage directly or through cooperative.	No mandate to pay any portion of employees' premium. However, if currently providing coverage for employees, must allow employees to use that money for other private coverage, including the establishment of a Medical Savings Account in combination with a catastrophic policy.	No financial mandate. Requires all employers to offer but not to help pay.	No new mandate to offer or pay for insurance to employees. However, companies that are currently providing health insurance must give their employees the option of continuing their current plan or "cashing out" their benefits and joining another plan.

ISSUE	CLINTON	SENATE REPUBLICAN TASK FORCE	GRAMM	HOUSE REPUBLICANS	NICKLES/HATCH CONSUMER CHOICE
Individual Mandates	Yes. All legal residents would be required to be insured. Enforcement determined by the alliance.	Yes. Must show proof of coverage to IRS or pay penalty of defined premium amount plus 20% excise tax. Financial assistance available to individuals below 240% of poverty.	No. However, those choosing to go completely without coverage will lose their ability to obtain premium assistance for pre-existing conditions after one year and will be the "payer of the first resort" when incurring medical expenses. Only after all his assets have been exhausted will he receive government assistance for medical expenses, and amounts not recovered will be garnished from wages for a seven-year period.	No.	Yes. Heads of households would be legally required to purchase at least a basic level of catastrophic insurance for themselves and their families. Enforced by the state governments. Financial assistance available to low income individuals.



ISSUE	CLINTON	SENATE REPUBLICAN TASK FORCE	GRAMM	HOUSE REPUBLICANS	NICKLES/HATCH CONSUMER CHOICE
Global Budget	Yes. National budget established for services covered under guaranteed benefit package. Budget enforced at alliance level through caps on rate of growth of premiums, limited to growth in CPI plus population by 1999. Separate budget for Medicare and Medicaid; rate of growth held to CPI plus population plus 0.4 percentage points by 2000.	None	None	None	None
Tax Changes	A. Benefits in excess of guaranteed benefit package already offered by employers would be taxable after 10 years.  B. Yes. 100% tax deduction for self-employed.	A. Employer provided benefits above the average cost of the lowest 1/3 of plans offered in area treated as taxable income.  B. Yes. Provides 100% tax deduction for self-employed and other individuals, up to average cost of lowest 3rd of plans offered in area.	A. None.  B. Yes. Allows self-employed and those without employer-provided coverage to exclude from income a percentage of the cost of health care equal to the national average that employers contribute to employees' coverage.	A. Not addressed.  B. Yes. Provides 100% tax deduction for all individuals, including the self-employed, who buy their own insurance.	A. None.  B. Yes. Eliminate existing exclusion of employer provided health insurance from an employees taxable income. Establishes a new refundable tax credit for individuals and families for health insurance premiums and out-of-pocket medical



ISSUE	CLINTON	SENATE REPUBLICAN TASK FORCE	GRAMM	HOUSE REPUBLICANS	NICKLES/HATCH CONSUMER CHOICE
					expenses. People whose premiums and out-of-pocket medical expenses consume a greater share in income would receive larger credits.
Medical Savings Accounts	Not addressed.	Creates tax benefits for employer and employee contributions to an MSA and a catastrophic plan with a combined cost up to the amount of the "tax cap".	Permits contributions to MSAs to be made and excluded from income in the same manner premiums payments can be excluded. Withdrawals can be made to cover medical expenses up to the insurance policy's deductible. Savings can accumulate or be treated as income and withdrawn for non-medical purposes.	Creates tax benefits for employers and employees contributions to an individual or family MSA up to the catastrophic policy's deductible. Allows MSAs to be made available either through a bank or through insurers (cash value annuity).	Refundable tax credits for contributions to MSAs.
Purchasing Cooperatives	Non-medicare eligible individuals must join regional alliances; employers and union plans (such as Taft-Hartleys) with more than 5,000 employees or members can elect to cover through corporate alliances.	Membership in cooperatives are voluntary for businesses with 100 or fewer employees. Larger businesses may form their own co-ops locally or nationally. Any Co-op will be governed by members.	Not addressed.	Provides incentives to businesses to voluntarily form purchasing groups by removing current ERISA restrictions and IRS regulatory barriers.	Allows purchasing groups to be formed by unions, civic associations, churches and other groups, as well as by employers. Individuals could choose among plans offered by all of these groups when

ISSUE	CLINTON	SENATE REPUBLICAN TASK FORCE	GRAMM	HOUSE REPUBLICANS	NICKLES/HATCH CONSUMER CHOICE
	Each alliance must offer as many fee-for-service plans as meet qualifications and must offer a "point of service" option.				selecting coverage.



ISSUE	CLINTON	SENATE REPUBLICAN TASK FORCE	GRAMM	HOUSE REPUBLICANS	NICKLES/HATCH CONSUMER CHOICE
Insurance Market Reforms	Portability, elimination of pre- existing conditions, etc. Plans within the regional alliances must use community rating (no adjustment for age). Plans sold to corporate alliances can experience rate but employee share must be community rated.	All policies would be guaranteed issue, renewable, portable; limitation on pre- existing condition exclusions; etc. Community rating, phased-in, WITH adjustments for certain characteristics like age and gender.	All policies would be guaranteed renewable, portable, and permanent. Policies could not be cancelled except for lack of payment, and premiums could not be increased based on the occurrence of illness. Nothing shall prohibit insurers from offering lower rates to those who restrict their use of health harming substances and live healthy lifestyles.	Moves toward community rating, but allows some variation. Provides guaranteed issue and guaranteed availability. Limits use of health risk factors; permits adjustment for age and gender.	All policies would be guaranteed issue renewable, portable and permanent. Limitation on pre- existing condition exclusion. Policies could not be cancelled except for lack of payment, and premiums would not be increased based on illness. Premiums could vary by age, gender and geographic location. Insurers may offer discounts for enrollment in wellness programs.
Benefits	An employer must	Individuals must have	None. However,	Requires insurers who	Requires that all



ISSUE	CLINTON	SENATE REPUBLICAN TASK FORCE	GRAMM	HOUSE REPUBLICANS	NICKLES/HATCH CONSUMER CHOICE
Package	provide a comprehensive package specified in legislation. Updated by National Health Board with approval by Congress.	coverage for a basic benefit package or catastrophic plan. Guidelines set in law. Clarification allowed by Benefits Commission -- must be approved by Congress.	Federal assistance provided in this plan is based on the cost of a catastrophic policy covering expenses such as physician services, hospital care, diagnostic tests, and other major medical expenses once the policy holder meets the \$3,000 annual deductible.	sell small group plans to offer a standard plan, catastrophic plan and medisave plan, within an actuarial framework established by the National Association of State Insurance Commissioners.	individuals have at least catastrophic medical coverage.
Uninsured	Employer/employee mandate. Those who fail to enroll in a health plan would be enrolled upon seeking health care (i.e., "point-of-service" enrollment).	Individual mandate with vouchers for poor and tax benefits for others. Those who fail to purchase insurance will be liable for the cost of their care. If eligible for voucher, individual will be signed up when seeking care.	Provide equal tax treatment to those who do not have employer-provided coverage. Give a tax credit to the working poor to assist in the purchase of coverage. Give individuals with pre-existing conditions a partial subsidy to pay for coverage. Make insurance portable and guaranteed renewable.	Assumes changes will cover most Americans.	Individual mandate with refundable tax credits to help them buy health insurance and medical care. These credits will be greater for households whose health care expenses consume a greater share of income.

ISSUE	CLINTON	SENATE REPUBLICAN TASK FORCE	GRAMM	HOUSE REPUBLICANS	NICKLES/HATCH CONSUMER CHOICE
Malpractice Reform	Requires ADR before court plus other tort reforms; 33% limits on attorney fees; collateral source rule; periodic payments; enterprise liability demos.	Mediation, then mandatory ADR. If appeal to court, loser pays court costs and attorney fees. Attorney fees capped at 20% of award. Non-economic capped to \$250,000. Collateral source rule. Periodic payments over \$100,000. Punitive damages go to state for education and monitoring. Joint and several liability reform. Rebuttable presumption for practice guidelines. Statute of limitation changed to 2 years (except for minors up to age 12).	Similar to the system in the United Kingdom where the "loser pays" court costs, any claim of negligence not "substantially justified" or improperly advanced will result in an automatic judgement against the plaintiff rendering the plaintiff liable for the costs incurred by the health care provider in defending himself, including any losses as a result of being away from his practice defending himself.  The liability of any malpractice defendant will be limited to the proportion of damages attributable to such defendant's conduct.  A health care provider	Similar to Senate Task Force proposal except does not include references to practice guidelines.	Caps on non-economic damages of \$250,000. Collateral source rule. Periodic payments over \$100,000. Punitive damages go to state for education and monitoring. Joint and several liability. Statute of limitations changed to 2 years except for minors.



ISSUE	CLINTON	SENATE REPUBLICAN TASK FORCE	GRAMM	HOUSE REPUBLICANS	NICKLES/HATCH CONSUMER CHOICE
			<p>can negotiate limits on medical liability with the buyer of health care in return for lower fees.</p> <p>Non-economic damages cannot exceed \$250,000 adjusted annually for inflation.</p> <p>Lawyer's contingency fees will be capped at 25 percent.</p> <p>Collateral source rule and periodic payment in excess of \$100,000.</p> <p>No malpractice action can be initiated more than two years from the date the alleged malpractice was discovered or should have been discovered, and no more than four years after the date of the occurrence.</p> <p>No punitive damages will be awarded against manufacturers of a drug or medical device if such drug or</p>		



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ISSUE	CLINTON	SENATE REPUBLICAN TASK FORCE	GRAMM	HOUSE REPUBLICANS	NICKLES/HATCH CONSUMER CHOICE
			medical device has been approved by the Food and Drug Administration as safe and effective.		
Rx Drugs	Part of basic package.	Part of basic package.	Allowed but not required.	Allowed but not required.	Included in basic catastrophic plan.
Veterans	Veterans can choose either VA plan which would be same as the basic benefits package or plan from alliance. VA hospitals could contract to provide services for other plans.	Not addressed.	Not addressed.	Not addressed.	Not addressed.
Medicare	All plans must risk contract. Coverage of prescription drugs beginning 1996. Low- income seniors get help with cost- sharing. Drug companies to pay rebates to Medicare; certain overpriced drugs could be excluded. States could apply to fold Medicare beneficiaries under regional alliances.	Untouched, except TEFRA risk contracts provisions in current law changed to encourage more HMOs to accept Medicare recipients. Within one year, HHS conducts study of phasing in Medicare eligibles to private coverage.  Long-term goal to allow Medicare eligible individuals to remain in their	Allows elderly to remain in medicare or receive annual payment from government of the "per capita" value of medicare which they could use to buy into an HMO or establish MSA or purchase any other private coverage. Election to drop out of medicare one time only.	Allows more Medicare beneficiaries to participate in HMOs and other managed care arrangements. Allows more HMOS to participate.	Not addressed.

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ISSUE	CLINTON	SENATE REPUBLICAN TASK FORCE	GRAMM	HOUSE REPUBLICANS	NICKLES/HATCH CONSUMER CHOICE
		private health care plans.			
Other Government Programs (DOD, Indians, Champus, FEHBP)	Modifies FEHBP; Federal employees enroll through regional alliances; other programs continue for Medicare- eligible retirees, but generally, those eligible can elect to get insurance through alliance plans.	Tax exclusion and limitations apply along with individual mandate rules. No other changes.	Not addressed.	Not addressed.	Not addressed.
Long-term care	Establishes a capped new Federal-State grant program to states to cover home and community-based services for disabled of all ages and income levels. Liberalizes Medicaid spend-down requirements for nursing home care; clarifies tax treatment of LTC insurance and establishes consumer protection standards for such insurance; and provides tax incentives to help persons with	Clarifies tax treatment of LTC expenditures and establishes consumer protection standards for LTC insurance.	Not addressed.	Clarifies tax treatment of LTC insurance. Allows the option of using IRA's, 401(k) plans, or life insurance -- tax free -- to purchase LTC insurance. Lets states increase asset protection under Medicaid for purchasers of LTC insurance.	Not addressed.



ISSUE	CLINTON	SENATE REPUBLICAN TASK FORCE	GRAMM	HOUSE REPUBLICANS	NICKLES/HATCH CONSUMER CHOICE
	disabilities to work.				
Medicaid	Retains for long-term care but replaces acute care component. Current Medicaid beneficiaries covered through alliance plans, but Medicaid also continues for AFDC and SSI enrollees. States pay maintenance of effort for non-cash beneficiaries, and per capita contribution for cash beneficiaries. Medicaid spending subject to Federal caps.	Managed care rules will be liberalized. Provides increased flexibility to states, including allowing utilization of managed care and contracting with private health plans.	Medicaid payments to states will be made on a per capita basis. That is, states will receive an annual payment, indexed for medical inflation, from the Federal government equal to the average Federal cost per Medicaid enrollee on a state-by-state basis. The payment will vary by major risk categories. States will then be allowed the flexibility to design their own systems.	Provides increased flexibility to states, including allowing utilization of managed care, contracting with private health plans and allowing a buy-in for individuals not covered by other insurance.	Federal Medicaid acute care payments for the non-aged, non-disabled would be capitated and indexed in future years. States would be required to provide mandatory services to mandatory Medicaid population, but would be free to provide this coverage through vouchers, tax credits, enrollment in managed care plans or as they do now. Distribute disproportionate share payments to states on a formula basis.
Subsidies	Provides Federal premium subsidies for low-income persons most early retirees; also provides Federal subsidy to cap the percentage of payroll paid by employers, with a larger subsidy for small employers with an above average number of low-wage workers. <u>A cap is</u>	A voucher will be available to families and individuals not eligible for Medicaid and having incomes below 240% of poverty. The voucher will be phased in over 6 years and will vary based on income.	A refundable credit would be available to the working poor and a partial subsidy would be available to those with pre-existing conditions.	Not addressed.	Refundable tax credits for all households. People whose medical expenses consume a greater share of income receive large credits. Former DSH payments used to subsidize insurance coverage as well as primary care for low incomes non-medicare.



ISSUE	CLINTON	SENATE REPUBLICAN TASK FORCE	GRAMM	HOUSE REPUBLICANS	NICKLES/HATCH CONSUMER CHOICE
	placed on the total amount available for the small business subsidy -- so the value may be less than proposed.				
Retirees	Effective January, 1988, retirees 55 through 64 are treated as nonworkers. They would enroll in an alliance plan. Those with pension income below a specified threshold would have "employer" share of premium (80%) paid by Federal government. Retiree pays 20% share; low-income retirees eligible for subsidy of 20% employers with existing retiree health plans required to pay the 20% "employee" share.	Not addressed.	Not addressed.	Not addressed.	Not addressed.
Financing	Raises taxes on cigarettes by 75 cents per pack. A levy of 1% of payroll on large corporations that choose to arrange for	Pay-as-you-save plan. Would raise \$210 billion over 5 years to pay for vouchers by reducing Medicare and Medicaid spending by	Pay as you save. Cuts growth in Medicare by \$61.5 billion over five years and Medicaid by \$112.5 billion over five	Increases the Federal retirement age from 55 to 62. Prefunds government retirement health insurance costs. Phases-out	Eliminates policy of tax exclusion of employer-provided health benefits. Federal Medicaid acute care payments for the

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ISSUE	CLINTON	SENATE REPUBLICAN TASK FORCE	GRAMM	HOUSE REPUBLICANS	NICKLES/HATCH CONSUMER CHOICE
	own health plan. Cuts in Medicare and Medicaid of \$188 billion. Expects large savings in private sector. Phases-out Medicare subsidy for seniors with incomes over \$100,000 (individuals) \$125,000 (couples).	that amount -- primarily money now spent to compensate for care of the uninsured. Establishes income. Adjusted Part B premium.	years. Less use of the 7.5% medical deduction saves \$15.7 billion over five years.	Medicare subsidy for seniors with incomes over \$100,000 (individuals)/\$125,000 (couples).	non-aged, non-disabled capitated and indexed in future years.
States Rights					
Other					

November 12, 1993

MEMORANDUM TO THE LEADER

FROM: SUZANNE HELLMANN

SUBJECT: MASSACHUSETTS FUNDRAISER FOR REP. TORKILDSEN

The following is an outline of your briefing materials for your trip to Massachusetts on Monday, November 15, 1993.

1. Overview of Rep. Peter Torkildsen's district
  - o Biographical information
  - o Background on district
  - o Issues for 6th district
2. Freshman Republican Congressional Reform Proposal of which Torkildsen is a co-chair
3. Clips
4. Other Massachusetts Campaigns
  - o Mayoral
  - o Gubernatorial
  - o U.S. Senate
5. List of those attending fundraiser
6. DFP Leadership
7. State Party Leadership
8. State Demographics/Congressional District Map



## BACKGROUND AND ISSUES OF MASSACHUSETTS' 6TH CONGRESSIONAL DISTRICT

### BACKGROUND

The 6th Congressional district has a total of 36 towns and is 3 to 1 democrats. The party breakdown is 36% Democrats, 12% Republicans, and 50+% Independents. There has been an increase in the registration of Independents in Massachusetts - over 80% of the new voters register as Independents. This is a victory for the Republican Party of MA as it is a switch from the historical Democratic stronghold over the state. Now voters are leaning away from the Democratic party.

You will also recall, that Torkildsen defeated Nicholas Mavroules who was indicted in August of 1992 on bribery, extortion and tax evasion charges. In April of 1993, Mavroules plead guilty to 15 of the 17 charges against him.

### OPPOSITION TO REP. TORKILDSSEN

Because the 6th CD is 3 to 1 in favor of the Democrats, Peter Torkildsen will have some opposition. However, at this time the campaign views the named opposition as 2nd or even 3rd tier candidates. They are:

- o Jeff Hayward - State Rep. from Lynn, MA. Hayward was former Rep. Mavroules field representative.
- o Nick Costello - former state Senator who was defeated in a primary two terms ago.
- o John Tierney - Salem attorney
- o Neil Harrington - Mayor of Salem who is running for reelection and was forced into a runoff 1 month ago. He will likely win reelection, but is being attacked on the speculation that he is considering running for Congress. He is the big question in this race - perhaps the potential frontrunner.

### WAR CHEST

Rep. Torkildsen has raised about \$65,000 this year

## ISSUES FOR THE 6TH CD OF MASSACHUSETTS

Peter Torkildsen's campaign and congressional themes are:

- o Honesty
- o Integrity
- o Reform
- o Independence (examines every issue without peer pressure)

These themes have served Torkildsen well as his opponent in the 1992 race, Nicholas Mavroules was indicted and plead guilty on tax, bribery and extortion charges.

Torkildsen is continuing these themes hoping to restore the people's faith and hope in their Congress. Some of the methods that Torkildsen uses are:

- o Does not accept PAC money
- o Does not do any mass mailings
- o Has self imposed term limits of 6 terms/12 years
- o Does not accept pay raises - sends to charity
- o Does not make the excuse that because Congress has not yet outlawed a certain practice that he should continue that practice until it is outlawed. Instead he opts not to participate in those activities he feels should not be permitted.

## REPUBLICAN TASK FORCE ON REFORM

Rep. Torkildsen is a co-chairman on the Freshman Republican Task Force on Reform in the House. (Tillie Fowler is the other GOP co-chair). The task force has recommended 19 reforms a list of which is provided in these materials.

## NAFTA

Rep. Torkildsen came out in support of NAFTA. Rep. Peter Blute (R) opposes NAFTA.



Massachusetts - 6th District

## 6 Peter G. Torkildsen (R)

Of Danvers — Elected 1992; 1st Term

Born: Jan. 28, 1958, Milwaukee, Wis.

Education: U. of Massachusetts, B.A. 1980; Harvard U., M.P.A. 1990.

Occupation: Public official.

Family: Single.

Religion: Roman Catholic.

Political Career: Mass. House, 1985-91; Mass. commissioner of labor and industries, 1991-92.

Capitol Office: 120 Cannon Bldg. 20515; 225-8020.



**The Path to Washington:** Torkildsen captured the 6th District by being what his opponent was not: young, Republican and not under indictment.

The Harvard-educated former Massachusetts labor commissioner portrayed himself as a youthful reformer, dedicated to creating jobs for his constituents. His squeaky-clean image stood in contrast to that of Democratic Rep. Nicholas Mavroules, who was indicted in August 1992 on bribery, extortion and tax evasion charges.

Torkildsen is no stranger to the world of government. By the age of 34, he already had served six years as a state representative and two years as the Massachusetts commissioner of labor and industries.

Torkildsen displayed his political savvy in his campaign for a spot on the Armed Services Committee, the panel on which Mavroules had served to great benefit for the district.

While some freshmen wasted time trying to land on the powerful Ways and Means or Appropriations committees, Torkildsen shot just a bit lower. He secured his top two choices, Armed Services and Small Business.

While supporting some cuts in defense spending, Torkildsen is committed to fighting the deeper five-year reductions of 40 percent to 50 percent discussed by some. The 6th is home to two defense facilities and Hanscom Air Force Base and a host of defense contractors.

Like his former boss, Republican Gov. William F. Weld, Torkildsen has a fiscally conservative, pro-business legislative agenda while supporting abortion rights. Torkildsen expects to work with the Clinton administration on restoring the investment tax credit and passing a targeted capital gains tax cut.

Two of Torkildsen's top priorities are reforming the nation's health-care system and passing an economic stimulus package.

Fulfilling a campaign promise, Torkildsen launched an unsuccessful effort early in the 103rd to persuade the GOP caucus to adopt a rule to force ranking members of committees and subcommittees to step down if indicted. His efforts put him at odds with the powerful ranking

Republican on the Appropriations Committee, Joseph M. McDade of Pennsylvania, who had been indicted in May 1992 on criminal charges.

Known as affable and polite, Torkildsen ran few negative ads during the campaign. He relied on the media to spotlight his opponent's legal difficulties and his own record to carry him to victory in November. He highlighted his role in repealing an unpopular state surtax and cleaning up hazardous waste around the state. He did slam Mavroules for accepting contributions from defense-oriented political action committees — money he refused during the campaign.

Torkildsen first made a name for himself by bouncing an entrenched incumbent from office. In 1984, he captured his first elected office by upsetting then-Democratic state House Majority Leader John E. Murphy Jr.

Ultimately, though, it was Mavroules' legal problems that were key to Torkildsen's victory.

In 1992 Mavroules faced an uphill fight for re-election. In the September primary he squeaked by little-known state Rep. Barbara Hildt by fewer than 600 votes. Backed into a political corner, Mavroules launched an aggressive general campaign in the blue-collar 6th.

Despite the 17-count federal indictment, Mavroules tried to rely on a strong base of political support built up over 40 years in local politics. He sought an eighth term in a Democratic district that had changed little since he was elected mayor of Peabody in the late 1960s.

As his supporters rallied around him hoisting signs of the tireless "Energizer Bunny," Mavroules criticized Torkildsen for reversing his position as a state legislator on such issues as abortion rights and education funding. After opposing abortion for several years, Torkildsen came out in favor of abortion rights in April 1992, the same month he launched his campaign.

But Mavroules ran out of steam in the campaign's closing weeks, and it became obvious he was in serious trouble. He reported having only \$3,000 on hand on Oct. 14, and shortly thereafter, he fired his campaign manager.

In the end, by fewer than 29,000 votes, the district preferred the clean-cut Republican.



Peter G. Torkildsen, R-Mass.

## Massachusetts 6

The North Shore area is more open to Republican entreaties than most communities in Massachusetts, a state with a strong affinity for Democrats. Republican William F. Weld won his 1990 campaign for governor, and in 1992 Torkildsen followed suit, capturing the House seat with the aid of then-Rep. Nicholas Mavroules' pending criminal indictment.

Registered Democrats outnumber Republicans in much of Massachusetts, but the 6th is dominated by independent voters. GOP candidates can succeed by targeting them, holding the votes of wealthy Republican suburbanites who support abortion rights, and picking off some conservative lunch-bucket Democrats who are angry about high taxes and expensive social programs.

The 35½ cities and towns that constitute the 6th are a melange of scruffy fishing ports, aristocratic suburbs, unspoiled coastland and well-worn factory towns.

Lynn, with 81,000 people, is by far the largest community in the 6th. Lynn's major employer is the General Electric Co., which makes aircraft engines for the F/A-18 Hornet, helicopters and some commercial planes. Employment at the GE plant has dropped from 13,000 workers in 1981 to 6,500 as of early 1993. Torkildsen will be under pressure to duplicate the success Mavroules had at funneling federal contracts into the district; he was a senior member of the Armed Services Committee. In 1992, Mavroules helped the GE plant secure a \$754 million contract for work on engines for the next generation of F-18 fighter planes.

Despite the relative proximity of Lynn

## North Shore — Lynn; Peabody

to Boston, the city's officials often feel isolated from the state capital. In early 1993 state leaders began debating the prospects of extending one of Boston's subway lines to Lynn. If approved, the project would create jobs and provide a smoother trip from Lynn to Boston's airport, financial district and tourist attractions.

The coast north of Lynn includes some of the most beautiful landscapes in the state. Each town has its own personality and attitudes. Tourists and fishermen share the coastal communities of Gloucester, Rockport and Marblehead.

Among the three, Gloucester, home to Gorton's seafood company and other processing plants, has the largest population and fishing catch and the most visitors.

Most of the beaches on the North Shore are pristine, protected and open to the public. Manchester-by-the-Sea is something of an exception; a tony town of 5,000 that voted to change its name from just plain Manchester, it discourages outsiders from using its beaches by enforcing a residents-only parking rule. The area has a number of antique shops that draw visitors.

In 1992, Salem marked the tricentennial of the city's 1692 witch trials with a series of re-enactments, lectures and museum exhibits.

Redistricting in 1992 added Bedford, home of the Hanscom Air Force Base, to the 6th.

**1990 Population:** 601,643. White 573,352 (95%). Black 11,405 (2%). Other 16,886 (3%). Hispanic origin 17,373 (3%). 18 and over 480,390 (80%). 62 and over 99,624 (17%). Median age: 35.

### Committees

**Armed Services** (17th of 22 Republicans)  
Military Installations & Facilities; Research & Technology

**Small Business** (17th of 18 Republicans)  
Regulation, Business Opportunities & Technology

### Campaign Finance

	Receipts	Receipts from PACs	Expend- itures
<b>1992</b>			
Torkildsen (R)	\$464,007	0	\$461,934
Mavroules (D)	\$612,064	\$240,125 (39%)	\$671,110

### Key Votes

<b>1993</b>		
Require parental notification of minors' abortions		N
Require unpaid family and medical leave		N
Approve national "motor voter" registration bill		N
Approve budget increasing taxes and reducing deficit		N
Approve economic stimulus plan		N

### Elections

<b>1992 General</b>		
Peter G. Torkildsen (R)	159,165	(55%)
Nicholas Mavroules (D)	130,248	(45%)

<b>1992 Primary</b>		
Peter Torkildsen (R)	16,556	(56%)
Alexander T. Tennant (R)	13,043	(44%)

### District Vote for President

<b>1992</b>	
D 134,424 (44%)	
R 96,857 (32%)	
I 75,893 (25%)	



## MASSACHUSETTS 615

couple families; 30% married couple fams. w. children; 52% college educ.; median household income: \$42,701; per capita income: \$18,293; median gross rent: \$603; median house value: \$174,100.

### 1992 Presidential Vote

Clinton (D)	113,073 (42%)
Bush (R)	85,366 (32%)
Perot (I)	70,474 (26%)

### 1988 Presidential Vote

Bush (R)	131,405 (53%)
Dukakis (D)	117,137 (47%)

### Rep. Martin T. (Marty) Meehan (D)



Elected 1992; b. Dec. 30, 1956, Lowell; home, Lowell; U. of MA, B.S. 1978, Suffolk U., M.A. 1981, J.D. 1986; Catholic; divorced.

**Career:** Staff Asst., U.S. Rep. James Shannon, 1979-81; MA Dep. Secy. of State for Securities & Corps., 1986-90; Middlesex Cnty. 1st Dist. Atty., 1991-92.

**Offices:** 1223 LHOB 20515, 202-225-3411. Also 11 Kearney Sq., Lowell 01852, 508-459-0101; Bay State Bldg., 11 Lawrence St., #806, Lawrence 01840, 508-681-6200; and Walker Bldg., 255 Main St., #102, Marlborough 01752, 508-460-9292.

**Committees:** *Armed Services* (27th of 34 D): Military Forces and Personnel; Readiness; Research and Technology. *Small Business* (14th of 27 D): Regulation, Business Opportunities and Technology, SBA Legislation and the General Economy.

### Group Ratings and 102d Congress Votes: Newly Elected

#### Key Votes of the 103d Congress

1. Family Leave	FOR	2. Deficit Reduction	FOR	3. Stimulus Plan	FOR
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#### Election Results

1992 general	Martin T. (Marty) Meehan (D)	133,844	(52%)	(\$831,544)
	Paul W. Cronin (R)	96,206	(38%)	(\$551,896)
	Mary J. Farinelli (I)	19,077	(7%)	(\$224)
	Others	7,437	(3%)	
	Martin T. (Marty) Meehan (D)	50,300	(65%)	
1991 general	Chester G. Atkins (D)	26,855	(35%)	
	Chester G. Atkins (D)	110,232	(52%)	(\$861,333)
	John F. MacGovern (R)	101,017	(48%)	(\$236,851)

### SIXTH DISTRICT

Massachusetts's North Shore, on Massachusetts Bay north of Boston, was once the leading edge of the American economy. It was here in 1640 that the Saugus Iron Works was built—the beginning of American heavy industry. From 1792 to 1815, when Europe's great powers were convulsed in international war, American sea captains suddenly became the busiest shippers in the world. Traders from Boston accumulated the capital which they used to build textile mills and railroads, and financed much of the American industrial revolution; while from the small port of Salem, sailing ships set out for the China trade, bringing back porcelain and artifacts and forever changing American styles. Salem, first settled in 1626, had the country's first millionaire, Elias Hasket Derby, and in 1900, it was the richest city per capita in the United States. The wealth accumulated in those halcyon days spread across America and the world. But



## 616 MASSACHUSETTS

the North Shore is a quiet place, from Boston harbor north to the mouth of the Merrimack River, a collection of ethnic factory towns from Lynn on up through next-door Peabody to Newburyport, alternating with the high-income enclaves of Marblehead with its yachts and Beverly with its estates, artsy Rockport and the still-busy fishing port of Gloucester. The largest town is Lynn, whose biggest factory today is the General Electric jet engine plant, which in 1993 employed 6,300, less than half the number of the 1980s buildup.

The North Shore from Lynn onward, plus towns and cities several miles inland, form Massachusetts's 6th Congressional District. This is a varied area demographically and politically. High-income Yankees tend to be Republicans, but liberal ones; Lynn, Salem and Peabody are basically Irish working-class Democratic, as are the Merrimack mill towns. On balance, it is a Democratic district, but Republicans have a base here, and ran even or ahead in 1980s presidential elections. This is, by the way, the site of the original gerrymander, named because its architect, Elbridge Gerry, a Jeffersonian, wanted to corral all the area's Federalist towns into one grotesquely shaped district. Ironically, the current 6th District's boundaries are less grotesque and politically determined than those of any other Massachusetts district.

The 6th District was the scene of anti-incumbent fever in the 1992. The incumbent was Nicholas Mavroules, first elected in 1978 after 11 years as mayor of Peabody. He served on Armed Services and looked after the interests of the GE Lynn plant, but otherwise took mostly liberal stands. But in 1992, there were rumors that federal prosecutors were investigating Mavroules. He was challenged in the primary by state Representative Barbara Hildt, who campaigned against his antiabortion stand. Hildt was helped when Mavroules was indicted in August 1992, less than a month before the primary, for tax evasion, influence peddling and bribery. Hildt didn't mention the indictment, but did talk of the need for "trust." Mavroules's symbol, on many of his signs, was the Energizer bunny, with its slogan, "Still Going," and he won the primary 47%-46%, with 7% going to a third candidate Eric Elbot, considered by some a pro-Mavroules "mole" to take votes from Hildt.

The Energizer bunny kept on going through the fall, but eventually ran into a wall. The Republican primary had been brutal: Alexander Tennant, a former state party executive director, attacked Peter Torkildsen for switching his stand on abortion in April from antiabortion to pro-choice; Torkildsen said he was affected by the case of a 14-year-old rape victim in Ireland. With big margins in North Shore towns, Torkildsen won 56%-44%. Torkildsen brought some fair credentials to the general election: he beat the state House majority leader in 1984, at 26, and in the legislature was instrumental in the fight to repeal Michael Dukakis's services tax; he was the lieutenant governor candidate on Steven Pierce's unsuccessful 1990 ticket and was then appointed Governor William Weld's commissioner of labor and industries. He criticized Mavroules sharply for taking PAC money, refusing to take any himself, and resisted advice to harp on the indictments. Mavroules brought in top Democrats to campaign for him—Senators Edward Kennedy and John Kerry, Congressmen Joe Kennedy, Barney Frank and Les Aspin—but Paul Tsongas declined to campaign for him, and Mavroules fired his campaign manager two weeks before the election. And reports that a tape of his son-in-law would be used against him didn't help. Mavroules carried the biggest towns in the district but lost almost all the rest, and Torkildsen won 55%-45%. (In April 1993, Mavroules plead guilty to 15 of the 17 charges against him.)

On national issues, Torkildsen favors vouchers and tax credits to reform health insurance and will only support a tax increase if it is linked to long-term cuts in spending. Having criticized Democrats for letting Mavroules remain a subcommittee chairman after his indictment, he pressed his fellow Republicans to bar members indicted from serving as ranking minority members. That failed, given opposition from Joseph McDade, the senior Republican and ranking member on Appropriations who is under an indictment himself. Footnote: Torkildsen is an avid collector of political memorabilia, and during the campaign met a great-grandson of James Cox, who showed him one of his rarest buttons: the 1920 Democratic ticket of Cox and Franklin D. Roosevelt.

The People: Pop. 3% Hispanic origin couple families; 26 \$40,836; per capita

### 1992 Presidential

Clinton (D) .....  
Bush (R) .....  
Perot (I).....

### Rep. Peter G. To



### Group Ratings and Key Votes of the 1

1. Family Leave

### Election Results

1992 general

1992 primary

1990 general

### SEVENTH D

The Yankee Pro Yankees to a col seemed even less early 20th Centu Early American public schools w Protestant chur wards of Boston ethnic groups he out in neighborl campaigns—was The 7th Cong



## MASSACHUSETTS 617

**The People:** Pop. 1990: 601,811; 10% rural; 14% age 65+; 95% White; 2% Black; 1% Asian; 1% Other; 3% Hispanic origin. Voting age pop.: 466,764; 2% Black; 2% Hispanic origin. Households: 57% married couple families; 26% married couple fams. w. children; 54% college educ.; median household income: \$40,836; per capita income: \$18,549; median gross rent: \$617; median house value: \$181,400.

### 1992 Presidential Vote

Clinton (D) ..... 134,424 (43%)  
Bush (R) ..... 96,857 (31%)  
Perot (I) ..... 75,893 (25%)

### 1988 Presidential Vote

Dukakis (D) ..... 144,982 (51%)  
Bush (R) ..... 140,353 (49%)

### Rep. Peter G. Torkildsen (R)



Elected 1992; b. Jan. 28, 1958, Milwaukee, WI; home, Danvers; U. of MA, B.A. 1982, Harvard JFK Schl. of Govt., M.A. 1990; Catholic; single.

**Career:** Svc. Coord., Visiting Nurses Assn., 1982-84; MA House of Reps., 1984-90; Commissioner, MA Dept. of Labor and Industry, 1991-92.

**Offices:** 120 CHOB 20515, 202-225-8020. Also 70 Washington St., Salem 01970, 508-741-1600; 156 Broad St., #106, Lynn 01901, 617-599-2424; 160 Main St., Haverhill 01830, 508-521-0111; and 61 Center St., Burlington 01803, 617-273-4900.

**Committees:** *Armed Services* (17th of 22 R): Military Installations and Facilities; Research and Technology. *Merchant Marine and Fisheries* (19th of 19 R). *Small Business* (17th of 18 R): Regulation, Business Opportunities and Technology.

### Group Ratings and 102d Congress Votes: Newly Elected

#### Key Votes of the 103d Congress

1. Family Leave AGN 2. Deficit Reduction AGN 3. Stimulus Plan AGN

#### Election Results

1992 general	Peter G. Torkildsen (R) .....	159,165	(55%)	(\$460,934)
	Nicholas Mavroules (D) .....	130,248	(45%)	(\$671,110)
1992 primary	Peter G. Torkildsen (R) .....	16,556	(56%)	
	Alexander T. Tennant (R) .....	13,043	(44%)	
1990 general	Nicholas Mavroules (D) .....	149,284	(65%)	(\$333,912)
	Edgar L. Kelley (R) .....	80,177	(35%)	(\$19,771)

### SEVENTH DISTRICT

The Yankee Protestants and Irish Catholics who settled Massachusetts arrived by boat, the Yankees to a cold stony land with a few Indians, the Irish to a crowded city with Yankees who seemed even less welcoming. The Yankees whose ancestors once farmed the soil had, by the early 20th Century, founded suburbs filled with solid brick and white frame houses, furnished in Early American furniture, with a view out the paned windows. As the years went on, their local public schools were emptied as young people with children had moved out, and attendance at Protestant churches went down. The Irish, for decades heavily concentrated in the crowded wards of Boston, started moving out into the Yankee suburbs 50 years ago. There were other ethnic groups here and there—Jews, Italians, French Canadians, but the major conflict—fought out in neighborhood playgrounds, in school committee meetings and not least in political campaigns—was between Protestant Yankee Republicans and Catholic Irish Democrats.

The 7th Congressional District of Massachusetts is made up of northern and western suburbs



**FRESHMAN REPUBLICAN  
CONGRESSIONAL REFORM PROPOSAL**

March 30, 1993

**ORGANIZATIONAL REFORMS**

**Eliminate Appropriations Committee/Transfer Authority to Authorizing Committees/Make Budget Resolution Binding**--This measure will make the budget process more efficient and subject to more accountability. By eliminating the Appropriations Committee we are giving the spending authority to the Members who are knowledgeable in a given budget area. Currently, no matter how important a Committee finds a project, it may never be funded if the appropriations committee doesn't like it. This is irresponsible financing without accountability, and it has to be changed.

**Make All Laws Apply to U.S. Congress**--It is unfair that the Congress can ask a small business to comply with a safety and labor laws and not have to comply itself. It is time Members of Congress understood the burden they place on business by making the laws they pass apply to Congress.

**Further Reduce the Number of Committees/Subcommittees**--The House has taken the first step in this reform by eliminating the Select Committees (saving over \$3.7 million) and limiting subcommittees to six per committee. There is more that can be done to streamline Congress and align the committees in both Houses of Congress.

**Term Limits for Committee Chairman/Ranking Members**--The Republican Conference considered this proposal and passed it earlier this year. This measure, like the measure asking for term limits for all Members, will help bring new blood and fresh ideas to committees. This will also help prevent Members from becoming tied to particular special interests.

**Term Limits for Members**--Fourteen states have passed term limit referendums and there will be more after the next election. The people of America want a return to citizen government. Despite the high number of freshman this year, over 90% of the incumbents who ran last November won. Term limits will ensure fresh blood entering Congress on a regular basis.

**PROCEDURAL REFORMS**

**Allow Public Access to Discharge Petitions**--It is possible for a bill in Congress to receive 434 cosponsors and never come to a vote on the floor of the house. If a chairman of a committee does not want to see action on a bill then he can bury it in committee. The only way to get it out is through a discharge petition which is kept locked on the floor of the House. Members can cosponsor legislation that sounds good, but they can refuse to sign the discharge petition and no one will ever know they didn't really

want the measure passed. By making the discharge petition public we can make Members more accountable for their sponsorship of bills and make chairmen more responsive to the rest of the House.

**Require 2/3 Vote to Bring a Closed Rule to the Floor--**There have been no open rules this session of Congress. None. Closed rules prohibit Members from improving bills on the floor, eliminating wasteful programs and introducing new ideas. While there are instances where closed rules are needed, the process should be changed so closed rules are used only when a vast majority of Members believe it is necessary.

**Require That All Legislation Contain Fiscal Impact Statements on Government Spending and Private Sector/Mandated Programs--**The federal government, under increased fiscal pressure, is now mandating programs and laws on the states without providing funds to pay for them. It is time the government studied the financial impact of legislation so members can understand the costs that will be borne by the American people.

**San Proxy Voting--**The House cannot continue to allow Members to vote for absent Members in committee. The practice of proxy voting is not allowed on the floor and should not be allowed in committee. Most Members sit on only two committees and they still do not appear for votes. Members should be forced to be more accountable by banning proxy votes in committees.

**Prohibit Suspension of the Rules for Any Measure Costing Over \$50 Million--**It is a poor practice to quickly spend large sums of money without thinking where it is going. But under suspension of the rules there is little debate and even less concern over what bills are passed. At the end of the session, too much of our business becomes "Get it out of the way so we can go home and get re-elected." Congress should be more careful how it spends the taxpayers' money.

**Require 3/5 Majority for Tax Increases--**Since World War II, Congress has spent \$1.59 for every \$1.00 it raised in taxes. The more money Congress raises, the more it spends. If we are going to get the budget under control then we have to make it harder for Congress to raise revenues. This measure will make sure Congress cuts as much as it can before asking the people of America to pay higher taxes.

**Require Roll Call Votes On All Appropriations and Revenue Bills--**In the last session of Congress over \$680 billion in thirteen appropriations bills was passed by voice vote. There is no accountability when we pass spending and tax measures like this. It is unfair to the people of America, and it is time this practice ended.

**Require Annual Votes on Mandatory Budget Spending--**Since 1974, every annual budget has had over 70% of its funds spent without a vote. The mandatory spending in government has grown out of



control and is a major reason behind our growing deficits. It is time we examined these programs in more detail, debated the issues, and found solutions to this problem. We cannot ignore it and hope it will go away. Congress has to be accountable for all spending by the government.

#### **FISCAL REFORMS**

**Line-Item Veto**--This is a tool that the administration can use to eliminate wasteful and unnecessary programs from the budget. Congressional interests are not always national interests, and the President can use a line-item veto to cut special interest items out of appropriations.

**Balanced Budget Amendment**--The majority of Americans know that this is an important step the government can take to balance our budget. The Clinton Administration has made deficit reduction a priority, and this amendment will help reach that goal.

**Reduce Committee Budgets By a Total of 25 Percent**--This week the House will be voting on a committee funding bill that really doesn't cut committee budgets at all. Nine standing committees will see their budgets go up, not down. And the committee with the biggest cut is the Ethics Committee. Overall there is a five percent cut, but most of that comes from the previously eliminated Select Committees. If Congress is going to ask the American people to pay more taxes, then we have to show them we are trying to cut our budgets as well.

**Reduce Franking Accounts By 25 Percent and Require Automatic Disclosure of Monthly Franking Reports**--The average challenger campaign last election cycle spent less money than the average incumbent used in franking. This is clearly unfair. Currently the only reports made public on the franking accounts are the totals found in the quarterly Clerk of the House Reports. The monthly statements showing the type of mail sent and the amount sent each day should be made public so the people will know who abuses the frank and who does not.

**Return to the Treasury all Savings From the Elimination of the Select Committees and Unspent Member Office Funds**--The committee funding bill this week will use the money from the eliminated committees to increase funding in the standing committees. These committees were eliminated to save money and, as such, the money should not be spent in other places. Unspent money in Members Offices would also go back to the Treasury as money that was saved, not money that can be spent elsewhere.

**Reduce Spending on Former Speakers**--The current law provides over half a million dollars every year for former speakers to conclude their business. But none of our current former speakers has decided his business has concluded. This measure will limit the speakers fund to three years for each retiring speaker.

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#### CAMPAIGN FINANCE REFORM

Campaign Finance Reform--This is a major issue in of itself. A package of specific campaign finance reforms will be put together and presented by the freshmen Republicans in four to six weeks.

HOTLINE 11/10/93

\*22 FIFTY STATE ROUND-UP

MASSACHUSETTS: A PAC set up by ex-GOP chair Sandy Tennant, raised nearly \$71,000, "but gave just" \$200. A BOSTON HERALD review of its '91-'92 finances "shows that instead of boosting GOP candidates, the PAC instead enriched Tennant's consulting company and a number of his associates and employees" (11/5).



HOTLINE 10/28/93

STATE-BY-STATE ROUND-UP

MASSACHUSETTS: A group of veteran MA GOP cmte members "has been meeting privately, plotting ways to nudge" MA GOP Chair Jim Rappaport "aside and appoint a new leader." The party owes \$220,000 to creditors, was almost evicted from its HQ, and "may have to cancel its spring nominating convention because of lack of funds." The GOP's problems "are creating anxiety" among aides to top GOPers -- Gov. William Weld, LG Paul Cellucci and Treas. Joe Malone. But Weld and others "are staying clear of the party fracas." Party leaders said Rappaport, who lost a '90 challenge to Sen. John Kerry (D), "would like to find a graceful way to leave," such as running against frosh Rep. Martin Meehan (D) in the 5th CD (Phillips, BOSTON GLOBE, 10/22).

HOTLINE 10/27/93

HOUSE RACE BRIEFINGS

MA 06: Frosh Rep. Peter Torkildsen (R) announced his support for NAFTA, following Rep. Joe Kennedy (D-08), to become the 2nd MA Rep. to endorse the pact. Torkildsen made the announcement at a press conference surrounded by representatives of MA's three largest employers: Raytheon, General Electric and Digital Equipment Corp. (Puga, BOSTON GLOBE, 10/26). Rep. Peter Blute (R-03), MA's other frosh GOPer, is undecided on NAFTA.

HOTLINE 10/26/93

NAFTA STATE ROUND-UPS

MASSACHUSETTS: Rep. Joe Kennedy's (D-08) decision to come out in favor set off a "storm of condemnation" from labor (Farrell, BOSTON GLOBE, 10/22). One MA lawmaker, who said "Joe jumped in the water and the water was freezing," said the WH and Kennedy "miscalculated" in believing Kennedy could deliver votes in the MA delegation. Rep. Joe Moakley (D-09) "clearly signaled he will not support" NAFTA (Battenfeld, BOSTON HERALD, 10/24). Delegation round-up: Frank (D-04), Olver (D-01), Neal (D-02) and Moakley are opposed. Meehan (D-05) is "leaning strongly in favor." Markey (D-07) and Studds (D-10) "are publicly undecided, but sources say they are leaning for it." Of the two GOP members, Blute (R-03) is "leaning against" and Torkildsen (R-06) "is planning to back NAFTA" this week. Gov. Bill Weld (R), a "strong" backer, promised to deliver Blute and Torkildsen (HERALD, 10/22). GLOBE's Nyhan notes ex-Speaker Tip O'Neill "made a rare reentry into political combat" with a letter to the GLOBE announcing his support: "I have never seen the unions withdraw support from pro-labor Democrats because of one single vote" (10/24).



HOTLINE 10/7/93

50 STATE ROUNDUP: BITS AND PIECES FROM THE VAULT

MASSACHUSETTS: GOP Exec. Dir Gene Hartigan said 10/5 that he is quitting the post, "as reports circulated of contentious differences with state committee colleagues." Hartigan "confirmed" plans to leave sometime in November, "but would not detail why he is giving up the position he took" 1/93. He said that "his departure has nothing to do with" GOP chair Jim Rappaport. But GOP "sources" said that Hartigan, "who has been under fire from within the party for some of his political decisions ... has had conflicts with other paid staff members." Hartigan said he "is entertaining offers to work for at least two" statewide '94 campaigns and two congressional campaigns (Phillips/Sullivan, BOSTON GLOBE, 10/6).

HOTLINE 10/6/93

MA 06: Ex-state Sen. Nicholas Costello (D) announced his intention to challenge frosh Rep. Peter Torkildsen (R). State Rep. Jeffrey Hayward (D) and atty John Tierney (D) "have both said they intend to challenge" Torkildsen. "Lively speculation also surrounds" a potential run by Salem Mayor Neil Harrington (D). Ex-state Rep. Barbara Hildt (D), who lost to Torkildsen in '90, will not run (Aucoin, BOSTON GLOBE, 10/5).



HOTLINE 9/1/93

HOUSE FROSHIES: DISCOVERING WHAT IT MEANS TO BE INSIDE

Common Cause released a report on PAC money raised by the 110 1st-term House Members during the 1st half of '93. While 68 of the 110 "made public commitments" during the '92 campaign "to support comprehensive campaign finance reform" -- which included "new restrictions" on PAC giving -- only 10 out of the 110 did not accept PAC \$ during the period: BAESLER (D-KY), DICKEY (R-AR), HOEKSTRA (R-MI), INGLIS (R-SC), HOKE (R-OH), HORN (R-CA), HUFFINGTON (R-CA), TORKILDSSEN (R-MA), SMITH (R-MI) AND MEEHAN (D-MA). ALSO: 62 of the 110 received 50% or more of their funds from PACs ("PAC %") during the period. The report did not include the 4 Members elected in '93 specials.

TOP 25 FROSH PAC RECIPIENTS

	PAC \$	PAC %
Deutsch (D-FL)	\$120,650	58%
Marg.-Mezv. (D-PA)	105,300	61
Kreidler (D-WA)	104,850	75
Green (D-TX)	96,000	84
Klink (D-PA)	93,791	85
Harman (D-CA)	93,207	62
Maloney (D-NY)	85,449	66
Fingerhut (D-OH)	76,841	55
Reynolds (D-IL)	73,750	67
Pomeroy (D-ND)	72,200	73
Crapo (R-ID)	71,221	90
Hilliard (D-AL)	66,350	83
Watt (D-NC)	66,164	83
Minge (D-MN)	65,631	73
Woolsey (D-CA)	64,400	81
Linder (R-GA)	63,611	55
Byrne (D-VA)	61,400	69
Danner (D-MO)	59,600	74
Cantwell (D-WA)	59,275	76
Grams (R-MN)	56,500	34
Lambert (D-AR)	56,400	84
Stupak (D-MI)	56,050	92
Johnson (D-GA)	55,657	53
Schenk (D-CA)	55,450	48
Coppersmith (D-AZ)	50,081	51

TOP 25 IN PAC %

	PAC %
Nadler (D-NY)	97%
Stupak (D-MI)	92
Crapo (R-ID)	90
Thurman (D-FL)	86
Klink (D-PA)	85
McKinney (D-GA)	85
Inslee (D-WA)	85
Barrett (D-WI)	85
Green (D-TX)	84
Lambert (D-AR)	84
Hilliard (D-AL)	83
Furse (D-OR)	83
Watt (D-NC)	83
Strickland (D-OH)	83
McHale (D-PA)	82
Woolsey (D-CA)	81
Brown (D-FL)	80
Levy (R-NY)	79
Wynn (D-MD)	76
Cantwell (D-WA)	76
Miller (R-FL)	76
Bachus (R-AL)	75
Kreidler (D-WA)	75
Hastings (D-FL)	74
Danner (D-MO)	74

POST-ELECTION PAC \$ " (PAC MONEY RAISED 11/5/92 - 12/31/92)

Velazquez (D-NY)	\$30,500	Kingston (R-GA)	\$12,600
Bachus (D-AL)	29,550	Harman (D-CA)	12,000
Klein (D-NJ)	27,500	Goodlatte (R-VA)	11,750
Collins (R-GA)	24,550	Lazio (R-NY)	10,500
Mezvinsky (D-PA)	24,200	Kreidler (D-WA)	10,500
Istook (R-OK)	15,550	Bonilla (R-TX)	10,350
McKinney (D-GA)	14,400	Linder (R-GA)	10,250
Minge (D-MN)	12,750		

88 of the 110 received PAC \$ during 11/5-12/31/92 period. The 3 PACs which led in frosh giving during this period: AT&T (\$37,000), AMA (\$33,500), Amer. Bankers Assn (24,500).

MAYWAL RACE 1993

HOTLINE 11/3/93

BOSTON MAYOR: MENINO GOES FROM TEMP TO FULL-TIME

Candidates: Acting Mayor Thomas Menino, state Rep. James Brett. Results with 100% reporting (USA TODAY, 11/3).

Menino	73,928	64%
Brett	40,866	36

BOSTON GLOBE's Walker calls Menino's win a "rout of traditional ethnic politics": "Somehow Menino, the supposed inheritor of the Ray Flynn machine, had become a candidate of the dispossessed" (11/3). GLOBE's Nolan: "Menino's victory marks the final echo of James Michael Curley's last hurrah" (11/3).



# MAYORAL RACE - 1993

HOTLINE 10/27/93

BOSTON MAYOR: MENINO WITH WIDE LEAD, BI-PAPER SUPPORT

The BOSTON HERALD/WCVB-TV poll, conducted 10/20-24, by Maguire Assocs. surveyed 511 likely voters; margin of error +/- 4% (BOSTON HERALD, 10/25). The 10/20-23 HERALD survey was based on 408 LVs; +/- 5% (10/24). Tested: Acting Mayor Thomas Menino, state Rep. James Brett.

	HERALD/WCVB		BOSTON GLOBE/WBZ
	10/20-24	10/20-23	10/20-21
Menino	55%	55%	47%
Brett	30	28	34
Undec.	15	17	19

ENDORSEMENTS: Both the HERALD and the GLOBE endorse Menino. HERALD: "During his brief tryout season, Menino has proven he is up to the job he has had to shoulder" (10/25). GLOBE: "Tom Menino is not a flashy candidate and is not likely to be a flashy mayor. But he understands the city and represents its solid values" (10/26).

LAST CHANCE? Brett accused Menino "of doing 'absolutely nothing' to fight crime ... marking one of Brett's bluntest attacks yet in the waning days of a campaign that he hopes will turn on the issue of public safety." Brett: "The acting mayor's record on public safety is criminal" (McGrory, GLOBE, 10/27).

HOTLINE 10/25/93

BOSTON MAYOR: MENINO HOLDS LEAD HEADING INTO LAST WEEK

A BOSTON GLOBE/WBZ-TV poll, conducted 10/20-21 by KRC Communications, surveyed 400 likely voters margin of error +/- 5% (GLOBE, 10/24). Tested: Acting-Mayor Thomas Menino, state Rep. James Brett.

	ALL	MEN	WOM	MENINO JOB PERF.	
Menino	47%	45%	49%	Approve	70%
Brett	34	38	30	Disapprove	12
Undec.	19	17	21		

The poll was conducted after the first prime-time TV debate, and it showed Brett "the hands-down winner." But "it appeared to have little effect on voters' decisions." Menino's job rating puts Brett "in the uncomfortable situation of choosing between a negative campaign or the likelihood of an overwhelming defeat," according to KRC pollster Gerry Chervinsky: "I would not say that the race is over 10 days before the election. Menino is not at 50 percent. But unless Brett can lower Menino's approval rating and increase his negative rating, it is doubtful the lead can be overcome." For Brett, "the two groups who gave him the most support -- minorities and wealthier residents -- are the least likely to vote" (McGrory, BOSTON GLOBE, 10/24). GLOBE's Turner on the "incredible shrinking mayoral campaign": "Let's hope that whoever wins on Nov. 2 is saving his energy, and his aim, for the job of governing that begins Nov. 3" (10/24).



HOTLINE 10/21/93

BOSTON MAYOR: **ABORTION IS THE "SLEEPER" ISSUE**

The abortion issue, a "sleeper" during the tenure of pro-life ex-Mayor Ray Flynn, "was kicked into consciousness" by the campaigns. Acting Mayor Thomas Menino Menino's strategists "slammed" Brett, who has been endorsed by MA Citizen's for Life, as a "radical opponent of abortion rights," while a top Brett aide "claimed there is not a 'dime's worth of difference' between the two" on the issue. Menino has been "praised by women's groups for support for abortion rights, even though he had no occasion to either debate or vote on the issue during his 10 years as a city councilor." State Rep. James Brett, meanwhile, "has a long voting record that reflects his opposition to abortion under any circumstances except when the life of a woman is at stake." Brett "has attempted to counter the perception among some voters that he is too conservative, by saying that his position is identical to that of Flynn, who took no action to restrict the practice of abortion at Boston City Hospital during his nine years in office" (Canellos/Black, BOSTON GLOBE, 10/19). The political arm of Boston NOW won't endorse either candidate "and is advising members and supporters to vote for whichever one they think will do 'the least harm' to women's causes" (Cafasso, BOSTON HERALD, 10/19).

FIRST DEBATE: The two met in their first TV debate 10/20 "that centered more on leadership skills than on issues." Brett, "cautioning" that Boston could turn into "Detroit or Cleveland," portrayed Menino as part of a City Hall that has "failed to address crime and budget gaps effectively." Brett arrived at the debate "the decided underdog ... thus far unable to generate the interest or inspire the following needed to topple an incumbent -- even a pseudo-incumbent serving as acting mayor" (BOSTON GLOBE, 10/21).

HOTLINE 10/14/93

**BOSTON MAYOR: MENINO PLEDGES HOUSE CLEANING**

State Rep. James Brett 10/12 "goaded" acting-Mayor Thomas Menino at a "fast-paced" debate at Boston Univ.'s Tsai Center, "demanding that Menino immediately clean house and request the resignation of all key city officials, even though the acting mayor lacks the legal authority to hire and fire city employees at will." Brett: "Do it now. Do it now. ... You're the mayor." Menino "has promised to request the resignations of all city department heads if he wins election [11/2] as part of a reorganization of city government." Menino: "I want to start with a clean slate. ... When I take over [11/3] I'll have full power and I'll make changes. You can't just destroy the place." The forum "was the fifth joint appearance of the two contenders since the preliminary election, and the first of three scheduled for this week" (Black, BOSTON GLOBE, 10/13).

**A FIRST:** If Menino "becomes" the 1st Italian-American mayor in Boston history 11/2, "his win may mark a final victory over separation for a once cruelty disenfranchised segment of the city." The results of the 9/21 preliminary election "certified what the city's top poles, Irish, Italians and others have been saying. Whether a candidate has an 'o' at the start of his name or at the end of it is no longer as important as geography, ideology and competence" (Woodlief, HERALD, 10/10).

**FLYNN NEUTRAL:** Reached by WBZ-TV in DC, Ambassador to the Vatican Ray Flynn "indicated that he would stay out of local political competition": "It's very unlikely that I'll be endorsing any candidate for mayor ... I do wish both of them very, very well" (Black, BOSTON GLOBE, 10/9).



HOTLINE 9/22/93

BOSTON MAYOR: MENINO, BRETT MAKE THE FINAL

With 100% of precincts reporting, here are the results for the preliminary election for Boston mayor. Candidates: Acting Mayor Thomas Menino, state Rep. James Brett, Suffolk Co. Sheriff Robert Rufo, City Councilors Rosaria Salerno and Bruce Bolling, TV journalist Chris Lydon, ex-Police Commis. Mickey Roache and atty Diane Moriarty. Menino and Brett head to an 11/2 runoff.

Menino	27%	29,660
Brett	22	24,874
Rufo	20	22,263
Salerno	18	19,565
Bolling	6	6,603
Lydon	3	3,607
Roache	3	3,371
Moriarty	1	1,043

HOTLINE 9/20/93

BOSTON MAYOR: POLLS SHOW DIFFERENT VIEWS OF RACE

A BOSTON GLOBE Poll, conducted 9/17-18 by KRC Comm., surveyed 400 Boston residents; margin of error +/- 5%. A BOSTON HERALD tracking poll, conducted nightly 9/14-17 by Maguire & Assoc., surveyed 446 likely voters; margin of error +/- 5%. Mayor Thomas Menino, Suffolk Co. Sheriff Robert Rufo, state Rep. James Brett, City Councilors Rosaria Salerno and Bruce Bolling, journalist Chris Lydon, ex-Police Commis. Mickey Roache and atty Dainne Moriarty.

BOSTON GLOBE			BOSTON HERALD TRACKING			
	NOW	9/11-12		9/16-17	9/15-16	9/14-15
Menino	22%	22%	Menino	21%	23%	22%
Rufo	17	11	Salerno	20	21	18
Brett	15	16	Brett	13	11	12
Salerno	14	15	Rufo	12	14	18
Lydon	5	6	Lydon	5	4	3
Roache	3	5	Roache	3	2	2
Bolling	2	4	Bolling	2	2	1
Moriarty	1	1	Moriarity	1	1	1



Gov. RACE

**MASSACHUSETTS**

Filing date: June 7  
 Primary date: Sept. 20

Incumbent: William Weld (R)

DEM CANDIDATE	OCCUPATION	ISSUES
Michael Barrett	State Sen.	Announced.
Marjorie Clapprood	Ex-state Rep; '90 LG nominee	
John Cullinane	Businessman	
Brian Donnelly	Ex. U.S. Rep.	\$700,000 war chest
Ray Flynn	Former Boston mayor; Cons. at Vatican	Considering leaving Rome
Scott Harshbarger	AG	will decide 11/93; leaning against
Arnold Hyatt	Businessman	
Patricia McGovern	ex-state Sen.	Will not run.
Mark Roosevelt	State Rep.	Announced.
John Silber	BU President	Financial probs

Rep. Joe Kennedy says he will not run for Governor.

Issues: Weld endorsed a plan calling for "greateer emphasis on gay issues in schools" (see HOTLINE 3/1/93)  
 10/16/93 Dem. Issues Convention

Polling: See Hotline 6/17/93  
 See Hotline 7/26/93  
 See Hotline 10/8/93

HOTLINE 11/3/93

**MASSACHUSETTS: WELD PUSHES GUN PACKAGE**

At a legislative hearing, Gov. Wm Weld (R) "asserted" that "the time has come to curb the availability of handguns and to impose harsh penalties on people who illegally peddle or use guns." Supporting his gun control package, Weld said that "other states are recognizing there is an epidemic with firearms violence and they are taking measures" to address the issue and MA should do the same (Wong, BOSTON GLOBE, 11/2). Announced candidate State Sen. Michael Barrett (D) meanwhile "pushed his own bill that would ban so-called assault weapons" (Connolly, BOSTON HERALD, 11/2). Other announced Dem: State Rep. Mark Roosevelt. Possible Dems: AG Scott Harshbarger and ex-Rep. Brian Donnelly.

CLOUDY PICTURE OF PLAYING FIELD: BOSTON GLOBE's Turner notes the "reluctance of heavyweights in both parties to seek the jobs now held by" Sen. Edward Kennedy (D) and Weld. He goes on to note "there are still some Democrats who believe" Rep. Joe Kennedy (D-08) "might change his mind and run for governor." It is "unclear whether he is reviewing a potential challenge to Weld directly, or whether he might run if Weld vacated, presumably to take on Uncle Ted -- something Weld has also said he would not do. Many more such courses of political musical chairs will doubtless be played out in the coming months," with the plans of AG Scott Harshbarger and Ambassador to the Vatican Ray Flynn's being "prominent, as well." Meanwhile Barrett and Roosevelt "are already campaigning against Weld, and they have traveled so many miles around the state in the past six months they are becoming a threat to the Clean Air Act." Also, during Pres. Clinton's visit to the S. Boston Gillette plant, Gillette chief Alfred Zeien "introduced Weld as 'Senator Weld' before quickly correcting himself." Weld told Zeien "just to make sure he didn't say 'Governor Kennedy.'" Rep. Joe Kennedy (D) leaned forward and said: "It sounds pretty good to me" (11/2).

STAYING OUT OF IT: Weld does not want to get involved in the Dem "battle" over state Senate control, "drawing criticism" from Barrett. Weld "declined to choose sides" between Sen. Pres. Wm Bulger (D) and state Sen. Wm Keating (D), instead supporting GOP Leader Brian Lees. Some Weld advisers "worry about the political implications of not coming out in favor of Keating" (Fehrstrom, BOSTON HERALD, 10/27).



HOTLINE 10/19/93

MASSACHUSETTS: WELD WAR CHEST THREATENED

House Dem leaders could deny Gov. Wm Weld (R) "access to about \$1 million of the huge cash war chest he has amassed" for his re-election bid. Dems "will this week amend a campaign finance bill with a provision that will cap at \$500,000 the amount each statewide candidate can carry over." The cap will also deny LG Paul Cellucci (R) and Treas. Joseph Malone (R) some of their funds. Dems, "cloaking their move as part of a reform measure, are attacking one of Weld's strengths -- raising campaign funds." Weld, who would have to sign the bill for it to become law, "would be hard put to veto the measure because he already has come out strongly in favor of the reform legislation to which the amendment would be attached." Declining to say "whether the governor supported the amendment," Weld spokesperson Raymond Howell: "We'll take a look at the bill that the Legislature passes, but the governor and lieutenant governor are on record supporting an even lower figure limit of \$250,000" (Phillips, BOSTON GLOBE, 10/18).

DEM CONVENTION: At the MA Dem issue convention, announced candidates state Sen. Michael Barrett and state Rep. Mark Roosevelt spoke. Barrett on voter despair: "They feel they are pretty much on their own. They don't see Bill Weld as a friend for hard times." Roosevelt "scored Weld's approach to office": "We should be insulted that he thinks that a phony tax cut and making Massachusetts the Las Vegas of the East will lull us into thinking that he has even the beginning of an answer to our economic woes." AG Scott Harshbarger (D) "said that though he still is mulling" a gov. run, "he likely will run for re-election." Ex-Rep. Brian Donnelly (D), told people don't expect him to run: "People should never underestimate Brian Donnelly in terms of doing things that people don't expect him to do." Donnelly has said he won't decide until 12/93 (GLOBE, 10/17).

HOTLINE 10/15/93

MASSACHUSETTS: MCGOVERN OUT, DEMS FIELDING 2ND-TIER?

Ex-state Sen. Patricia McGovern (D) announced she will not challenge Gov. Wm Weld (R), "a development that highlights the Democrats difficulty in attracting strong candidates." Basing the decision on "her desire to remain in her job as a lawyer in a Boston firm," McGovern: "There's a time when things are right. For me, the time is right to stay where I am." McGovern's decision, "along with reports" that AG Scott Harshbarger (D) "is backing away from a challenge to Weld," means Dems "are faced with the probable prospect of fielding second-tier candidates." Observers "now say the GOP is the odds-on favorite." Hopeful Dems "insist there remains a chance that Harshbarger may decide to run, or that" ex-Boston Mayor Ray Flynn (D) "may return" from the Vatican or that ex-Rep. Brian Donnelly (D) may run. Announced candidates state Rep. Mark Roosevelt (D) and state Sen. Michael Barrett (D) are "decided long shots, though inside the Weld camp, there is some concern that Roosevelt is being underestimated." MA Dem chair Joan Menard "resorts to the rhetoric of the underdog": "Did anyone think the Patriots would win last Sunday when their star quarterback was out?" (Phillips/Lehigh, BOSTON GLOBE, 10/14).



HOTLINE 10/8/93

MASSACHUSETTS: HARSHBARGER KEEPING HIS OPTIONS OPEN?

A poll, conducted for AG Scott Harshbarger (D) by Opinion Dynamics Corp. from 9/24-26, surveyed 500 registered voters; margin of error +/- 4.5% (Opinion Dynamics release, 10/7; BOSTON PHOENIX, 10/8 issue). Tested: Harshbarger, Gov. Wm Weld (R), state Rep. Mark Roosevelt (D), state Sen. Michael Barrett (D), ex-Rep. Brian Donnelly (D), ex-Boston Mayor/U.S. Ambassador to the Vatican Ray Flynn (D).

HYPOTHETICAL DEM PRIMARY MATCH-UPS

Harshbarger	38%	Harshbarger	48%	Harshbarger	43%
Roosevelt	8	Donnelly	18	Flynn	38
Barrett	7				

GENERAL MATCH-UP

Weld	49%	FAV/UNFAV
Harshbarger	38	68%/ 27%
		54 / 10

BOSTON PHOENIX's Giordano writes, "Although Harshbarger says publicly he's running for nothing more than re-election, the poll does show he'd be a clear front-runner" for the Dem nomination.

"With Harshbarger now sounding more like a candidate for re-election, the topic of who might run against Weld will have added urgency" for MA Dems, who meet in Worcester for their issues convention on 10/16 (10/8 issue). BOSTON HERALD's Fehrstrom characterizes Harshbarger as "keeping his options open" (10/7).

AFTER ALL HE'S DONE: Ex-AG Frank Bellotti, who lost the '90 Dem primary to John Silber, said "he does not plan to endorse" Roosevelt, who managed his '90 campaign. Bellotti cited his friendship with Weld: "The governor's been very good to me. I told Mark I was going to stay out of it and not endorse anybody." Bellotti said he would also not endorse Harshbarger, "another one of Bellotti's proteges," should he run. A source close to Roosevelt noted Bellotti's law firm "does a lot of business with the state." In addition, Bellotti's '90 fund-raiser, Peter Berlandi, is now Weld's chief money man. Weld spokesperson Ray Howell said they were "delighted" with Bellotti's neutrality (Fehrstrom, BOSTON HERALD, 10/7). Other potential Dems: ex-state Sen. Patricia McGovern, '90 LG nominee Marjorie Clapprood.

HOTLINE 9/20/93

MASSACHUSETTS: PLURALITY SAY STATE ON WRONG TRACK

A BOSTON GLOBE Poll, conducted 9/9-10 by KRC Communications Research, surveyed 400 registered voters; margin of error +/- 5%. Tested: Gov. Wm Weld (R), state Sen. Michael Barrett (D), state Rep. Mark Roosevelt (D), Vatican Amb. Ray Flynn (D), AG Scott Harshbarger, ex-State Sen. Patricia McGovern (D) and ex-Rep. Brian Donnelly (D). Roosevelt and Barrett are the only announced challengers.

	FAV/UNFAV	DIRECTION OF STATE	
Weld	53%/25%	Wrong track	47%
Harshbarger	41 / 9	Right direction	30
Roosevelt	13 / 9	In between	15
McGovern	35 /11		
Barrett	10 / 9		

TRIAL HEATS

Weld	51%	Weld	49%	Weld	49%
Barrett	20	Roosevelt	20	Donnelly	20
Weld	47%	Weld	51%	Weld	49%
Harshbarger	29	Flynn	29	McGovern	28

KRC's Gerry Chervinski: "For the first time in my polling we see chinks in Weld's armor. ... People don't think he's doing a good job dealing with the state economy or corruption, or taking care of the needy" (Lehigh, BOSTON GLOBE, 9/19).



SEN. RACE

**MASSACHUSETTS**

Filing date: June 7  
Primary date: Sept. 20

Incumbent: Ed Kennedy (D)

GOP CANDIDATE	OCCUPATION	ISSUES
Wayne Budd	ex DOJ official	
<del>Andy Card</del>	<del>ex. Trans. Sec.</del>	Will not run
James Derwin Carter	Ex-USDA official	Announced.
Neal Chayet	Atty, radio commentator	
Mike Deland	Frmr. EPA Reg. Admin./Bush CEQ head	
Natalie Jacobson	TV Anchorwoman	
Janet Jeghelian	Talk show host	Announcing 12/1. Met with Sen. Dole 10/20. Armenian
David Locke	Ex-Sen. Min. ldr.	
John Lakian	'82 Gov. cand.	
Mitt Romney	Businessman	
Dr. Stephen Sohn	Physician	Announced.
Gary Todd	Reg. Mngr religious radio stations/no pol. exp.	Announced.
<del>Bill Weld</del>	<del>Governor</del>	Will not run

Polling: Kennedy's FAV - 55%; UNFAV - 42%  
Boston Globe and Opinion Dynamics - 1/28-2/2  
Kennedy's FAV - 54%; UNFAV - 42%  
Boston Globe - Feb. 93  
See Hotline 6/17/93  
See Hotline 10/8/93

HOTLINE 11/3/93

MASSACHUSETTS: GOOD AND BAD NEWS FOR JEGHELIAN

A recent poll conducted for the MA GOP shows that "qualms" over Sen. Ted Kennedy's (D) job performance and the amount of time he has spent in office "provide strategic openings" for a GOP challenger, according to GOP hopeful Janet Jeghelian campaign manager Gene Hartigan. Hartigan said the poll, conducted specifically for the Jeghelian campaign, indicates "there's a message out there that it's time for a change." He says the "bad news" from the poll is that Kennedy not only holds an "almost 2-to-1 lead" over Jeghelian, beating her 50-28%, but he also has a "healthy" 62% favorable rating. Hartigan says the "good news," however, is that a "plurality of voters surveyed seem to like the idea of sending someone new to the U.S. Senate." When asked whether Kennedy deserves to be re-elected, 43% say he "probably or definitely merits return to the Senate while 49% say it probably or definitely is time to give someone new a chance." When asked to rate Kennedy's job performance, 50% thought he was excellent/good while 49% said it was "probably time to give someone new a chance." Jeghelian is expected to formally enter "later this month." Announced GOPers: Ex-USDA official James Darwin Carter and businessman Gary Todd. Businessman John Lakian (R) has also been mentioned.



HOTLINE 11/9/93

MASSACHUSETTS: WILL CARTER TAKE THE MONEY AND (NOT) RUN?

Under the header "'Phantom' GOP Senate candidate irks party regulars," BOSTON HERALD's Miga writes GOPers "are voicing concerns that Georgia native James Darwin Carter's [R] \$1.5 million fund-raising effort is draining money from legitimate challengers" to Sen. Ted Kennedy (D). NRSC spokesperson Gary Koops: "He's siphoning money from the other candidates. You hate to use the word 'fraud' but there's no other word that best describes what he's doing." GOP leaders "alleged that Carter, who has only recently opened a campaign office in Framingham, is a fringe candidate who is using his campaign against Kennedy as a fund-raising ploy." His direct mail fund-raising effort, "which concentrates largely on elderly and retired donors," has "spurred complaints" from other candidates. Radio personality Janet Jeghelian (R) manager Gene Hartigan: "It's (money) that we won't be able to tap into. But other than money, Carter is not a concern to us." Carter "has been all but invisible" in MA, according to GOP officials, and maintains a "full time campaign office" in VA (11/7).

GOP FIELD COALESCING: The '94 GOP field, "has begun to coalesce in recent weeks." Jeghelian has scheduled meetings with PACs and has hired GOP direct-mail consultant Ann Stone. Boston atty and radio personality Neal Chayet (R) "confirmed" 11/5 "that he's considering a run." Political "neophyte" Willard "Mitt" Romney (R), the son of ex-MI Gov. and presidential hopeful George Romney, is launching a campaign which will be "guided by" GOP consultant Charles Manning. Businessmen Gary Todd and John Lakian "are also planning campaigns" (Miga, BOSTON HERALD, 11/7).

HOTLINE 11/10/93

**MASSACHUSETTS: ROMNEY EYES "KENNEDY FAMILY SEAT"**

Mitt Romney (R), the son of ex-MI gov. George Romney, has written to GOP activists "telling them he plans to seek" the GOP nod to challenge Sen. Ted Kennedy (D). Romney's advisers "say he is prepared to spend \$2 million." Romney, blasting Kennedy as a "big liberal spender": "Political insiders and pundits say there is no way he can be beaten -- that he'll continue to hold on to the 'Kennedy family seat' in Washington until he turns it over to a member of the next generation of Kennedys. I think they're wrong. Ted Kennedy has never been more out of step with the people of Massachusetts." Advisers said Romney is prepared to "dip into his own funds" to finance his campaign. Businessman John Lakian's (R) potential bid for the GOP nomination "has created a stir" within the GOP because of Lakian's '82 gov. campaign, which "foundered after reports that he misrepresented his background," claiming in one instance that he had attended Harvard, "when in fact he had not." Some GOPers "said Lakian appeared to be backing off his candidacy" but his supporters insisted he is still running (Phillips, BOSTON GLOBE, 11/9). Other GOPers: Businessman Gary Todd, radio personalities Janet Jeghelian and Neal Chayet, ex-USDA official James Darwin Carter.



HOTLINE 10/26/93

MASSACHUSETTS: LAKIAN SAID TO BE RUNNING DESPITE PAST

BOSTON GLOBE's Phillips reports businessman John Lakian (R), whose '82 gov. campaign "foundered after revelations he distorted key aspects of his resume," has told GOP leaders he will seek the nomination to oppose Sen. Ted Kennedy (D). A GOP leader: "He said he is running. He said he has definitely made up his mind." Lakian was unavailable for comment. Radio talk-host Janet Jeghelian (R), who has already announced, met with Sen. Min. Leader Bob Dole and NRSC Chair Phil Gramm last week (see HOTLINE 10/22). Another possible challenger, atty Neil Chayet (R) was in DC 10/20 and met with Gramm. Chayet "said he has made no final decision." While Gov. Bill Weld (R) and other top GOP leaders "appeared pleased" with Jeghelian, Lakian's emergence "has caught the GOP leaders by surprise." Jeghelian manager Gene Hartigan "said [Lakian] faces a major hurdle to shed the image he created, even though 11 years has passed. ... A GOP nominee against Kennedy cannot afford to be diverted by debates about such issues" (10/23). Jeghelian no longer hosts her radio show as the WHDH management felt "uncomfortable" keeping her on the air as a candidate (Johnson, BOSTON HERALD, 10/22). Announced GOPers: Ex-USDA official James Darwin Carter and businessman Gary Todd.

MURDOCH FEUD OVER? N.Y. NEWSDAY's Allan Sloan asks of long-standing "foes," Kennedy and Boston Herald publisher Rupert Murdoch: "Could they have made a deal to stop sticking knives in one another?" Sloan writes Kennedy "has let Murdoch get back in the [NYC] newspaper game by buying the New York Post, and Murdoch has made a little-noticed deal that I think will result in his unloading the anti-Kennedy Boston Herald inside of two years." When Murdoch went to the FCC to get a "cross-ownership" waiver so he could take over the Post and keep WNYW-TV, Kennedy not only didn't oppose the waiver, as he had in '87, "he supported Murdoch's request because Post jobs were at stake." But Sloan notes 1,100 jobs were at stake in '87 compared to 700 now. Kennedy's office had no comment. The same day Murdoch took over the Post he bought an option to buy back WFXT-TV in Boston. While Murdoch has a 10-year option on WFXT, Sloan predicts he will buy the station in early '95 and then sell the Herald "well before" the 18 month deadline that would follow. "Herald attacks on Kennedy predate Murdoch's purchase of the paper. But whoever buys it can't be worse to the Kennedys than Murdoch has been. ... If you doubt that Kennedy and Murdoch have come to terms, I've got a bridge I'd love to sell you" (W. POST, 10/26).

MALONE FLOATER: The HERALD reports the GOP "grapevine was percolating" with speculation that Treas. Joe Malone (R) might be considering another run at Kennedy. Malone lost to Kennedy in '88. "Malone sources insist it's just not so." The speculation was based on a Malone-Kennedy question included on a recent NRSC poll in MA (10/24).

HOTLINE 10/21/93

MASSACHUSETTS: JEGHELIAN ISN'T JUST TALK

Talk-show host Janet Jeghelian (R) announced she will challenge Sen. Ted Kennedy (D). Jeghelian said "that she plans to kick off her campaign officially" on 12/1 and "will hold her first fund-raiser in mid-December": "It's going to be a hard effort. But it's one I certainly am equal to." Jeghelian "said she had been encouraged by her meetings" 10/20 with Sen. Min. Leader Bob Dole, NRSC Chair Phil Gramm (R-TX) and Sen. Kay Bailey Hutchison (R-TX). Reps. Peter Blute (R-03) and Peter Torkildsen (R-06) also met with Jeghelian and "said they were impressed by [her] commitment to the race." Jeghelian is "daunted" by the amount of money she will need -- possibly \$3-4M. An NRSC spokesperson said the MA GOP nominee "could count on about \$500,000 in funds" from the GOP. Kennedy "has a campaign war chest of \$2.5 million." Jeghelian campaign manager Gene Hartigan "said Kennedy is vulnerable to charges that his leadership is not as strong as it once was. For example, Kennedy has backed health care reform for years, yet he still faces an uphill battle." Kennedy spokesperson Pamela Hughes said that Kennedy will be "delighted to campaign on his record." Jeghelian will first face advertising exec. Gary Todd (R) and ex-USDA official James Dewin Carter (R) in the primary. However, Jeghelian "may have an edge" with the GOP, "which is seeking to encourage women candidates" (Puga, BOSTON GLOBE, 10/21).



HOTLINE 10/8/93

MASSACHUSETTS: KENNEDY BACK?; RADIO HOST TO CHALLENGE

A poll, conducted for AG Scott Harshbarger (D) by Opinion Dynamics Corp. from 9/24-26, surveyed 500 registered voters; margin of error +/- 4.5% (Opinion Dynamics release, 10/7; BOSTON GLOBE, 10/6). Tested: Sen. Ted Kennedy (D), Gov. Wm Weld (R). NOTE: Weld will not challenge Kennedy. He has announced his intention to seek re-election.

	FAV/UNFAV			GENERAL MATCH-UP	
	9/24-26	10/92	10/91	Kennedy	52%
Kennedy	58%/37%	54%/41%	37%/58%	Weld	42

Kennedy "continues to bounce back in the polls from his post-Palm Beach doldrums" (BOSTON GLOBE, 10/6).

JEGHELIAN TO CHALLENGE KENNEDY: BOSTON HERALD's Connolly attributes GOP "sources" with the news that radio talk show host Janet Jeghelian (R) has decided to challenge Sen. Edward Kennedy (D). GOP sources "said Jeghelian's campaign is likely to be managed by Gene Hartigan, who is stepping down" as Exec. Dir. of the MA GOP (10/7). Jeghelian "is currently registered as an independent" but said recently she feels "more aligned" with the GOP. GOP leaders said "a woman opponent stands the best chance against Kennedy," whose "private lifestyle" sometimes "hurts" him in polls. For his part, Kennedy is organizing a "major" fundraiser "which will feature" all 5 Dem women in the Senate. Organizers also "hope" that Hillary Rodham Clinton will attend (Phillips, BOSTON GLOBE, 10/7).

TALK ABOUT GRIDLOCK: "More than 100 demonstrators" from Operation Rescue "sat in the hallway outside" Kennedy's office "and refused to leave." The demonstrators -- "who were mostly women" -- were protesting a Kennedy bill making it a federal crime to block access to an abortion clinic. Kennedy was out of the office at the time and "did not heed" the demonstrators' request that he meet with them. Authorities charged 69 women with demonstrating in a Capitol building (Puga, GLOBE, 10/7).

HOTLINE 9/22/93

MASSACHUSETTS: TALK JOCK VS TEDDY K?

BOSTON HERALD's Fehrnstrom reports that "popular" talk show host Janet Jeghelian (R) "is thinking about running" against Sen. Ted Kennedy (D). Jeghelian will meet later this week with MA GOP exec. dir. Gene Hartigan "to discuss her possible entry into the race." Although Jeghelian was registered as an independent in the '70's and later "was a member of Westwood's Democratic Town Committee," she now says she's "more closely aligned with" the GOP: "I'm fiscally conservative and somewhat liberal when it comes to social issues. I'm pro-choice. I believe down-sizing government is very important." Jeghelian said she first seriously considered running when she realized that, with Econ. Affairs Sec. Gloria Larson (R) out, "there would be no woman candidates in the race." Two other "relatively unknown" GOPers are already in the running: Businessman Gary Todd and ex-USDA official James Darwin Carter (9/21). Other possible GOPers: Businessman John Lakian and ex-Sen. Min. Leader David Locke.



HOTLINE 9/20/93

MASSACHUSETTS: POLL ILLUSTRATES GOP'S TROUBLES

A BOSTON GLOBE poll, conducted 9/9-10 by KRC Communications Research, surveyed 400 registered voters; margin of error +/- 5%. Tested: Sen. Ted Kennedy (D), Gov. Wm Weld (R), Treas. Joe Malone (R), state Sen. Lucille Hicks (R), businessman John Lakian (R), ex-Sen. Min. Leader David Locke (R) and atty/radio personality Neil Chavet (R). Weld is running for re-election.

TRAIL HEATS

Kennedy	45%	Kennedy	51%	Kennedy	50%	Kennedy	54%
Weld	45	Malone	35	Hicks	28	Lakian	25

Kennedy	54%	Kennedy	55%
Locke	24	Chayet	19

FAV/UNFAV	9/9-10	2/93
Kennedy	49%/35%	41%/40%
Weld	53 /25	
Malone	39 /13	

"In general, the poll showed the senior senator rebounding from the ratings he has received in several polls this year." KRC's Gerry Chervinsky "attributed the rise to Kennedy's campaigning and the favorable national press he has gotten as an important ally" of Clinton (Lehigh, BOSTON GLOBE, 9/19).

HOTLINE 9/15/93

MASSACHUSETTS: GOP DESPERATELY SEEKING ANYONE

As expected, Bush Trans Sec. Andrew Card (R) said he will not run for the seat of Sen. Ted Kennedy (D). With Card out, MA GOP leaders "now must scramble to come up with a credible candidate to oppose Kennedy." Gov. Bill Weld's (R) aides "had hoped a strong Republican challenge to Kennedy would divert some attention from his own reelection campaign and make it easier for him to win a second term." Weld and GOP leaders asked Sec/Econ. Affairs Gloria Larson (R) to run, "but she has declined. They are also hoping to persuade" state Sen. Lucille Hicks (R), "but she is reportedly unenthusiastic" (Phillips, BOSTON GLOBE, 9/11). While WCVB-TV anchor Natalie Jacobson insists "she was only joking" when she "mused" about a run, some MA GOP leaders "are apparently convinced she is serious. Sources say GOP leaders told last week's meeting of executive cmte that Jacobson meant it and is a leading name to carry the GOP gonfalon" (GLOBE, 9/12).



11-01-1993 11:20AM FROM

TO

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P.02

Dole Reception Attendees  
November 1, 1993  
Downtown Harvard Club

Definites

Jonathan Asker  
Richard Bayley  
David Benson  
Anne Bresnahan  
Bob Brustlin  
Neil Chayet  
Jay Cogliano  
John Cogliano  
Dementakis Family  
Wes Eaton  
Virginia Eaton  
Bill Garth  
Anne Geraghty  
Andrew Gosman  
Steve Hendrickson  
Eleanor Hersey  
Mark Isaacson  
Sam Isaacson  
Bob Jeffrey  
Mike Kettenbach  
Kettenbach Guest 1  
Kettenbach Guest 2  
Dr. Tom Lapine  
Jean Lebro  
Duncan McFarland  
Terry McGinnis  
Ed McGuire  
Margaret McGuillicuddy  
Al Merritt  
Mel Pierce  
Ruth Peters  
Nick Petrucci  
Al Polgar  
Phil Pyburn  
Bill Saltonstall  
Tom Skelly  
Mary Ellen Koval-Steeves  
Phil Steeves  
Patty Wade  
Dick Warren  
Bob Was  
Ralph Willard  
Cindy Williams

West Bridgewater  
Swampscott  
Boxford  
Finance Committee  
Boxford  
Manchester  
Westford  
Westford  
Lynn  
Beverly  
Beverly  
Finance Committee  
Finance Committee  
Newton  
Finance Committee  
Finance Committee  
Swampscott  
Swampscott  
Boxford  
Haverhill  
Haverhill  
Haverhill  
Danvers  
Nahant  
Belmont  
Lynn  
Finance Committee  
Salem  
Finance Committee  
Swampscott  
Chestnut Hill  
North Andover  
Lexington  
Topsfield  
Manchester  
Finance Committee  
Finance Committee  
Wenham  
Bedford  
Sudbury  
Finance Committee  
Boston  
Salem

11-01-1993 11:21AM FROM

TO

12024085117

P.03

Possibles

Bob Beal  
Kathy Card  
John Childs  
Mrs. Bob Jeffrey  
Caleb Loring  
Nancy Luther  
Polly Nickerson  
Francis Scars  
Dean Webster

Boston  
Holbrook  
Chestnut Hill  
Boxford  
Finance Committee  
Topsfield  
Wenham  
Hamilton  
North Andover

Mike Armini  
Katherine Armstrong  
Adam Cogley  
Deanna Cooper  
Jane Dean  
Amy Hefford  
Kent Lage  
Jayne Schraffa  
Pat Warnock??

Bedford  
Haverhill  
Boxford  
Marblehead  
Danvers  
Boston  
Danvers  
Topsfield  
Marblehead

Staff  
Staff  
Staff  
Staff  
Staff  
Staff  
Staff  
Staff  
Staff

TOTAL P.03



DFP LEADERSHIP

Wendell and Betty Cheney, invited to DFP reunion

Herb and Sheila Collins, DFP co-chair

Barry Gotehrer, DFP-Co-chair

Sr. VP at Massachusetts Mutual Life

Ollie and Barbara Manninen, invited to DFP reunion

M/M Frank O'Rourke, invited to DFP reunion

Tom Trimarco, invited to DFP reunion

STAFF:

Bob Dawson, E.D.

Mary Ellen Koval-Steeves, Office Manager

Steve Silveira

CAMPAIGN AMERICA  
Dump Report

11/01/93  
Page 1

Query:

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Cont. Code: BDMA760  
Prefixes, name: Mr. Dan Burger  
Salutation: Dan  
Spouse Sal.:  
Date of Birth: / /  
Title:  
Company:  
PAC: N  
Address: 58 Harvard Street Extension  
County: Natick MA 01760 District: 0.0  
Office Phone #: Home Phone #:  
Office Contact:  
Occupation:  
Employer:  
MRC amount: \$ 0.00 MRC date: / /  
HPC amount: \$ 0.00 HPC date: / /  
YTD amount: \$ 0.00  
DFP amount: \$ 0.00 DFP date: / /  
Comments:  
Leg. Interests:  
Flags: DRP Dole for Pres. Reunion Person  
VOL Volunteers for Dole  
Prospects:  
Contributions:  
Amount: \$ 0.00 Date: / / Type: State: Cand.#: 0

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CAMPAIGN AMERICA  
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Page 2

Query:

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Cont. Code: BHMA851  
Prefixes, name: Ms. Helen Bebrakis  
Salutation: Helen  
Spouse Sal.:  
Date of Birth: / /  
Title:  
Company:  
PAC: N  
Address: 26 Rockingham Avenue  
County: Lowell, MA 01851 District: 0.0  
Office Phone #: Home Phone #:  
Office Contact:  
Occupation:  
Employer:  
MRC amount: \$ 0.00 MRC date: / /  
HPC amount: \$ 0.00 HPC date: / /  
YTD amount: \$ 0.00  
DFP amount: \$ 0.00 DFP date: / /  
Comments:  
Leg. Interests:  
Flags: DRP Dole for Pres. Reunion Person  
Prospects:  
Contributions:  
Amount: \$ 0.00 Date: / / Type: State: Cand.#: 0

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Page 3

Query:

Cont. Code: CHMA211  
Prefixes, name: Mr. Herbert F. Collins  
Salutation: Herb  
Spouse Sal.: Sheila  
Date of Birth: / /  
Title: Chairman  
Company: Boston Capital Partners, Inc.  
PAC: N  
Address: 313 Congress Street  
County: District: 0.0  
Boston MA 02210  
Office Phone #: (617)439-0072 Home Phone #: (617)283-7174  
extention: ( ) -136 Office Fax: (617)330-9065  
Office Contact: Colleen Emsing  
Occupation: CHAIRMAN OF THE BOARD  
Employer: Boston Capital Partners, Inc.  
MRC amount: \$ 5,000.00 MRC date: 02/19/93  
HPC amount: \$ 5,000.00 HPC date: 02/19/93  
YTD amount: \$ 5,000.00  
DFP amount: \$ 106,440.00 DFP date: 03/04/88  
Comments: Chris Cushing is DC contact  
car phone # (617) 281-1648

Leg. Interests:

Flags:

COC DFP Co-Chair  
DRP Dole for Pres. Reunion Person  
DSM Dole for Senate '92 MAXED  
HCL Holiday Call List

Prospects:

COP CO-CHAIR PROSPECT

Contributions:

Amount: \$	5,000.00	Date: 10/07/88	Type:	State:	Cand.#:	0
Amount: \$	5,000.00	Date: 04/27/89	Type:	State:	Cand.#:	0
Amount: \$	5,000.00	Date: 04/23/91	Type:	State:	Cand.#:	0
Amount: \$	1,000.00	Date: 03/23/92	Type: CC	State: KS	Cand.#:	2
Amount: \$	1,000.00	Date: 10/19/92	Type: CC	State: KS	Cand.#:	2
Amount: \$	5,000.00	Date: 02/19/93	Type: PAC	State:	Cand.#:	0

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Query:

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Cont. Code: CJMA139  
Prefixes, name: Mr. James Chung  
Salutation: James  
Spouse Sal.:  
Date of Birth: / /  
Title:  
Company:  
PAC: N  
Address: 45 Fayette Street #1  
County: Cambridge MA 02139 District: 0.0  
Office Phone #: Home Phone #: (617)786-7808  
Office Contact:  
Occupation:  
Employer:  
MRC amount: \$ 0.00 MRC date: / /  
HPC amount: \$ 0.00 HPC date: / /  
YTD amount: \$ 0.00  
DFP amount: \$ 0.00 DFP date: / /  
Comments:  
Leg. Interests:  
Flags: DRP Dole for Pres. Reunion Person  
VOL Volunteers for Dole  
Prospects:  
Contributions:  
Amount: \$ 0.00 Date: / / Type: State: Cand.#: 0

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CAMPAIGN AMERICA  
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Query:

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Cont. Code: CWMA545  
Prefixes, name: Mr. and Mrs. Wendell Cheney  
Salutation: Wendell and Betty  
Spouse Sal.:  
Date of Birth:     /     /  
Title:  
Company:  
PAC: N  
Address: 460 Main Street  
County:                                 District: 0.0  
          Shrewsbury, MA 01545  
Office Phone #:                         Home Phone #:  
Office Contact:  
Occupation:  
Employer:  
MRC amount: \$           0.00           MRC date:     /     /  
HPC amount: \$           0.00           HPC date:     /     /  
YTD amount: \$           0.00  
DFP amount: \$           0.00           DFP date:     /     /  
Comments:  
Leg. Interests:  
Flags:  
          DRP   Dole for Pres. Reunion Person  
Prospects:  
Contributions:  
Amount: \$           0.00   Date:     /     /   Type:           State:       Cand.#: 0

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Query:

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Cont. Code: GBMA095  
Prefixes, name: Mr. Barry H. Gottehrer  
Salutation: Barry  
Spouse Sal.: Patricia  
Date of Birth: / /  
Title: Senior Vice President  
Company: Massachusetts Mutual Life  
PAC: Y  
Address: 1295 State Street  
County: District: 0.0  
Springfield MA 01111  
Office Phone #: (202)737-0440 Home Phone #: (413)596-9996  
Mass Office: (413)788-8411 DC FAX: (202)628-2313  
Office Contact: Jean  
Occupation: SR VP  
Employer: MASS MUTUAL  
MRC amount: \$ 500.00 MRC date: 01/26/89  
HPC amount: \$ 500.00 HPC date: 01/26/89  
YTD amount: \$ 0.00  
DFP amount: \$ 67,140.00 DFP date: 02/25/88  
Comments: This is personal \$ look for Mass Mutual file for PAC \$  
Leg. Interests:  
INS Insurance Cos & Ass'ns  
Flags:  
COC DFP Co-Chair  
Prospects:  
COP CO-CHAIR PROSPECT  
Contributions:  
Amount: \$ 500.00 Date: 12/09/86 Type: State: Cand.#: 0  
Amount: \$ 500.00 Date: 01/26/89 Type: State: Cand.#: 0

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Query:

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Cont. Code: LAMA301  
Prefixes, name: Mr. Arthur D. Levin  
Salutation: Arthur  
Spouse Sal.:  
Date of Birth: / /  
Title: District Political Dir.  
Company: Massachusetts Republican Party  
PAC: N  
Address: 549 Old Shelburne Road  
County: District: 0.0  
Greenfield, MA 01301  
Office Phone #: (413)585-0403 Home Phone #: (413)774-5333  
Office Contact:  
Occupation:  
Employer:  
MRC amount: \$ 0.00 MRC date: / /  
HPC amount: \$ 0.00 HPC date: / /  
YTD amount: \$ 0.00  
DFP amount: \$ 0.00 DFP date: / /  
Comments: Phoned C.A. 9/30 to offer support  
Leg. Interests:  
Flags:  
DRP Dole for Pres. Reunion Person  
VOL Volunteers for Dole  
Prospects:  
Contributions:  
Amount: \$ 0.00 Date: / / Type: State: Cand.#: 0

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Query:

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Cont. Code: MOMA473  
Prefixes, name: Mr. and Mrs. Ollie Manninen  
Salutation: Ollie and Barbara  
Spouse Sal.:  
Date of Birth:     /     /  
Title:  
Company:  
PAC: N  
Address: 19 Carter Road  
County:                             District: 0.0  
         Westminster MA 01473  
Office Phone #:                     Home Phone #:  
Office Contact:  
Occupation:  
Employer:  
MRC amount: \$           0.00       MRC date:     /     /  
HPC amount: \$           0.00       HPC date:     /     /  
YTD amount: \$           0.00  
DFP amount: \$           0.00       DFP date:     /     /  
Comments:  
Leg. Interests:  
Flags:  
          DRP Dole for Pres. Reunion Person  
Prospects:  
Contributions:  
Amount: \$           0.00   Date:     /     /   Type:       State:   Cand.#: 0

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Query:

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Cont. Code: p000247  
Prefixes, name: Mrs. Barbara Burgess  
Salutation: Barbara  
Spouse Sal.:  
Date of Birth: / /  
Title: Second Vice President  
Company: John Hancock Mutual Life PAC  
PAC: Y  
Address: John Hancock Place  
Post Office Box 111  
County: District: 0.0  
Boston MA 02117  
Office Phone #: (617)572-6612 Home Phone #:  
fax: (617)296-7743  
Office Contact:  
Occupation: Second Vice President  
Employer: John Hancock Mutual Life  
MRC amount: \$ 2,000.00 MRC date: 05/01/92  
HPC amount: \$ 2,000.00 HPC date: 05/01/92  
YTD amount: \$ 0.00  
DFP amount: \$ 0.00 DFP date: / /  
Comments: 1K CC KS 2 on 5/1/92 is personal  
DC contact: Candy Hooper (202) 638-7780  
Leg. Interests:  
INS Insurance Cos & Ass'ns  
Flags:  
SCT Steering Committee Type  
Prospects:  
Contributions:  
Amount: \$ 1,000.00 Date: 06/28/91 Type: CC State: KS Cand.#: 2  
Amount: \$ 2,000.00 Date: 05/01/92 Type: CC State: KS Cand.#: 2  
Amount: \$ 2,000.00 Date: 05/01/92 Type: CC State: KS Cand.#: 2

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# STATE PARTY LEADERSHIP

## MASSACHUSETTS

### James W. Rappaport Chairman



#### Present

Chairman, Massachusetts Republican State Committee,  
elected - December 1, 1992  
Board of Jewish Vocational Services  
Board of Jewish Community Relations Council  
Co-Chairman of Alternative House Fundraising - Battered  
Women's Shelter  
Co-Chairman of Citizens for Limited Taxation Annual Dinners  
Member, NFIB, 1987 -  
Holstein - Freisian Association of America, 1981 -  
Member, Massachusetts Bar Association, 1980 -  
Member, Concord Town Committee, 1984 - 1987, 1992 -

#### Previous

Chairman, Ward 3 Committee, Boston, 1981 - 1984  
Board of Directors, Mass Taxpayers Committee, 1983 - 1984  
Chairman, Massachusetts GOP Finance Committee, 1986 -  
1989  
Member, American Bar Association, 1981 - 1991

#### Personal

Spouse: Cecelia  
Children: Three  
Education: B.S., The Wharton School; J.D., Boston University

Charles River Properties  
1 Longfellow Place  
Suite 3611  
Boston, MA 02114

(617) 723-7760 (o)  
(617) 227-4727 (f)



## **MASSACHUSETTS**

### **Ron Kaufman National Committeeman**



#### **Present**

National Committeeman, Massachusetts, elected -  
August 16, 1988

#### **Previous**

Massachusetts Field Director, George Bush for President, 1979  
Senior Field Director, George Bush for President, 1980  
Director for the Vice President's Campaign, Reagan - Bush,  
1984

Executive Director, Fund for America's Future, 1985  
Regional Political Director for the Northeast, George Bush for  
President, 1988  
Special Advisor, American Bicentennial Presidential Inaugural  
Committee, 1989  
Deputy Director of Presidential Personnel, The White House,  
1989 - 1991  
Deputy Assistant to the President for Political Affairs, The White  
House, 1991 - 1992

#### **RNC Activity**

National Political Director, Republican National Committee,  
1981 - 1983  
Member, Committee on Call, Republican National Convention,  
1992

#### **Personal**

Spouse: Alison  
Children: Carly and Katie  
Education: Quincy Junior College; Bridgewater State College

(cont.)

(cont.)

56 Linfield Street  
Holbrook, MA 02343

(703) 569-1042 (h)  
(703) 451-0729 (f)  
(617) 767-3941 (h)

## **MASSACHUSETTS**

### **Augusta Hornblower National Committeewoman**



#### **Present**

National Committeewoman, Massachusetts, elected -  
August 16, 1988  
Trustee, Nashoba Community Hospital, Plimoth Plantation,  
Schwamb Mill Preservation Trust  
Director, Republicans for Middlesex County  
Member, Lowell District Women's Republican Club  
Member, Massachusetts Federation of Republican Women  
Member, 5th District Republican Council  
Member, Groton Republican Town Committee  
Member, Massachusetts Republican State Committee  
State Representative, 1st Middlesex District, Massachusetts  
General Court, 1984 -  
Director, American Legislative Exchange Council, 1988 -

#### **Previous**

State Chairman, American Legislative Exchange Council,  
1985 - 1989  
Outstanding Leader, American Legislative Exchange Council,  
1987  
Legislator of the Year, National Republican Legislative  
Association, 1992  
Director and Past President, Women's Republican Club of  
Massachusetts

#### **RNC Activity**

Alternate Delegate, Republican National Convention, 1976,  
1988  
Member, RNC Rules Committee, 1989 -

(cont.)



(cont.)

Northeastern Regional Vice Chairman, Republican National  
Committee, 1992 -

**Personal**

Education: B.S. and B.A., Babson College

Rocky's Point  
Groton, MA 01450

(617) 722-2100 (o)

(617) 722-2390 (f)

(508) 448-5358 (h)

## MASSACHUSETTS 1992 ELECTION SUMMARY

### HISTORICAL PRESIDENTIAL PERFORMANCE

	REP. VOTE	REP %	DEM. VOTE	DEM %	OTH. VOTE	OTH %	TOTAL	REGISTRATION
1992 BUSH/CLINTON/PEROT:	805,039	29.2%	1,318,639	47.9%	630,731	22.9%	2,754,409	3,351,918
1988 BUSH/DUKAKIS:	1,194,635	45.4%	1,401,415	53.3%	33,841	1.3%	2,629,891	3,274,777
1984 REAGAN/MONDALE:	1,310,936	51.4%	1,239,606	48.6%	0	0.0%	2,550,542	3,253,775
1980 REAGAN/CARTER/ANDERSON:	1,057,631	42.4%	1,053,802	42.3%	382,539	15.3%	2,493,972	3,156,672
1976 FORD/CARTER:	1,030,276	40.8%	1,429,475	56.6%	65,637	2.6%	2,525,388	3,145,551
1972 NIXON/McGOVERN:	1,112,078	45.2%	1,332,540	54.2%	14,138	0.6%	2,458,756	3,099,877
1968 NIXON/HUMPHREY/WALLACE:	766,844	33.0%	1,469,218	63.2%	87,088	3.7%	2,323,150	2,591,051

### STATEWIDE ELECTION RETURNS

	REP. VOTE	REP %	DEM. VOTE	DEM %	OTH. VOTE	OTH %	TOTAL
1990 SENATE:	992,917	42.9%	1,321,712	57.1%	0	0.0%	2,314,629
1990 GOVERNOR:	1,175,817	51.7%	1,099,878	48.3%	0	0.0%	2,275,695
1988 SENATE:	884,267	33.9%	1,693,344	65.0%	28,407	1.1%	2,606,018
1986 GOVERNOR:	525,364	31.2%	1,157,786	68.8%	0	0.0%	1,683,150

### STATE SENATE

YEAR	SEATS	DEM	REP	OTH	NET
1992	40	31	9	0	-7
1990	40	24	16	0	8
1988	40	32	8	0	0

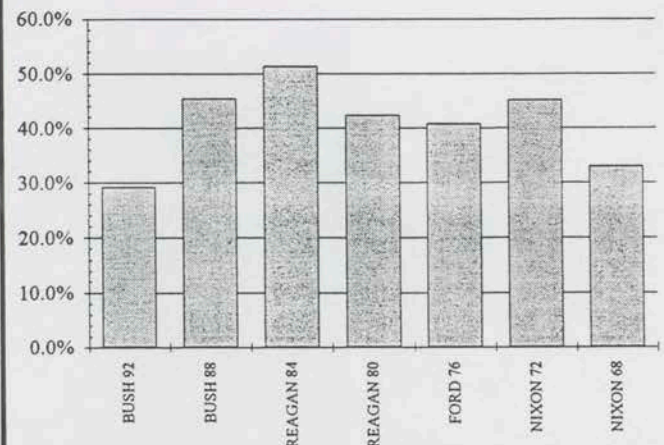
### STATE HOUSE

YEAR	SEATS	DEM	REP	OTH	NET
1992	160	124	35	1	-3
1990	160	121	38	1	6
1988	160	128	32	0	2

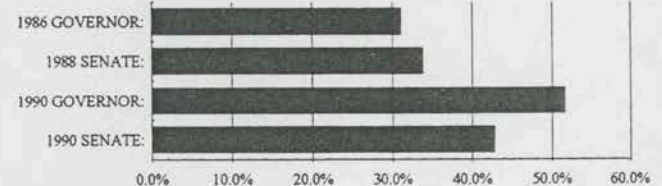
### U.S. HOUSE OF REPRESENTATIVES

YEAR	SEATS	DEM	REP	OTH	NET
1992	10	8	2	0	1
1990	11	10	1	0	0
1988	11	10	1	0	0

### REPUBLICAN PRESIDENTIAL PERFORMANCE



### REPUBLICAN STATEWIDE PERFORMANCE



## MASSACHUSETTS DEMOGRAPHIC PROFILE

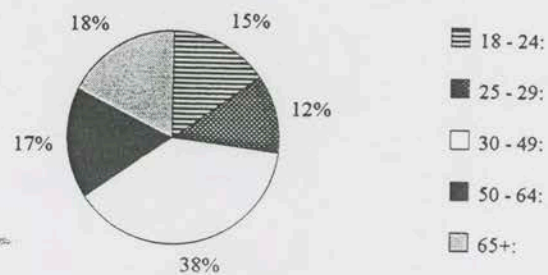
### Population Data

1990 Total Population:	6,016,425
Total Voting Age Population:	4,663,350
% of Total Population Voting Age:	77.5%
Black Voting Age Population:	206,752
Nationwide Rank:	13
% Black Voting Age Population:	4.4%
Nationwide Rank:	29
Hispanic Voting Age Population:	180,374
Nationwide Rank:	10
% Hispanic Voting Age Population:	3.9%
Nationwide Rank:	17
Asian Voting Age Population:	102,139
Nationwide Rank:	10
% Asian Voting Age Population:	2.2%
Nationwide Rank:	12

### Voting Age Population Data

18 - 24:	709,099
25 - 29:	556,920
30 - 49:	1,799,566
50 - 64:	778,481
65+:	819,284

### Voting Age Population Distribution

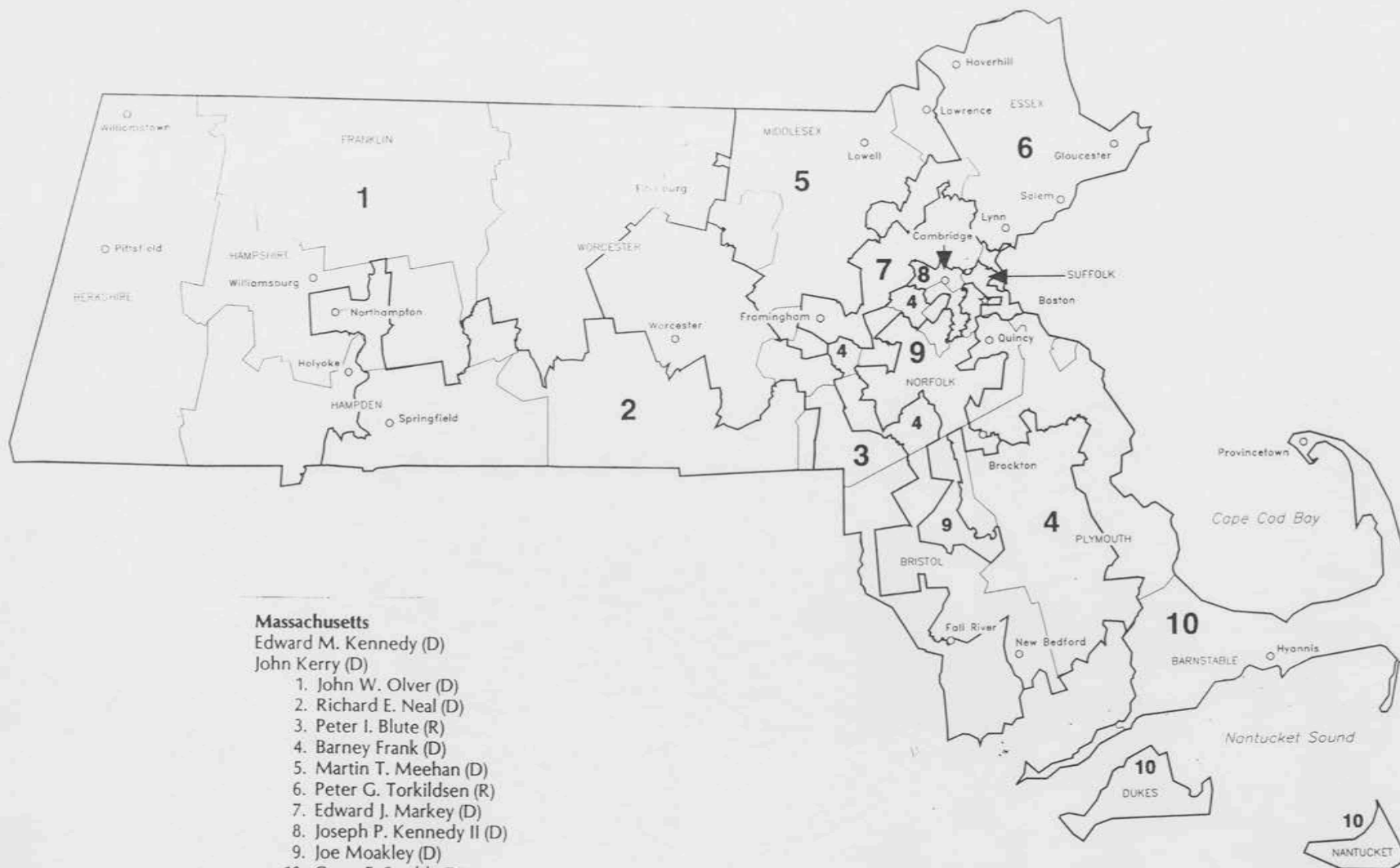


### 1992 Party Registration

Republican:	447,181	13.3%
Democrat:	1,346,097	40.2%
Other:	1,558,640	46.5%
Total:	3,351,918	

Number of Counties: 14





*Massachusetts - Congressional Districts*