

Heartland Wheat Growers, L.P.
Wheat Starch and Gluten
Production Facility
Russell, Kansas

FACT SHEET

Total Construction Estimate Plant	23.4 million
Total cost	26.4 million
Industrial park cost	3.77 million
Direct new jobs created	40 jobs
Indirect jobs created	150 jobs
Wheat processed (raw)	4.25 million bushels
Industrial Park site	80 acres

Major products produced:

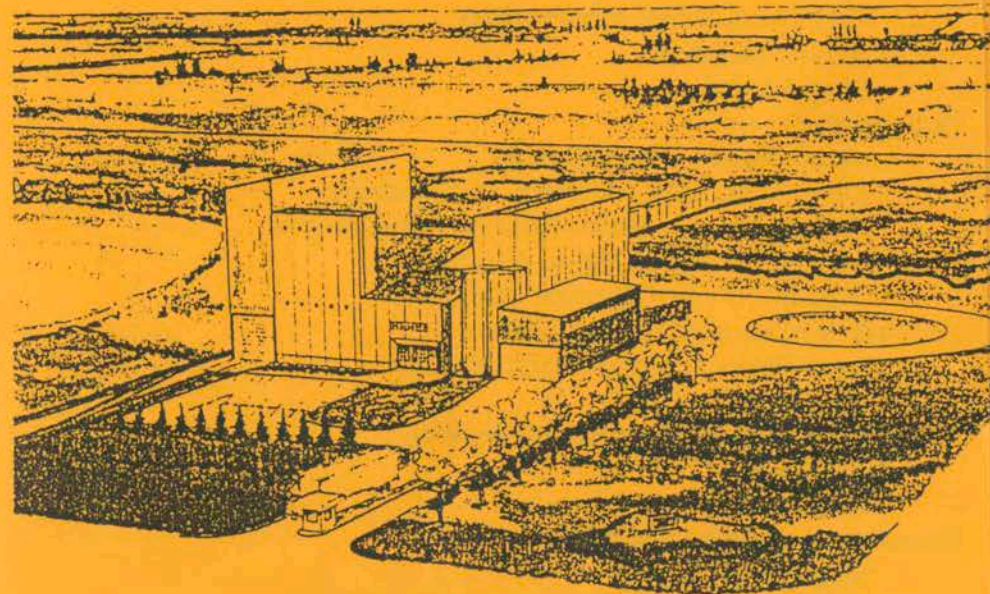
Wheat starches
Wheat gluten
Millfeed
Commercial Grade Flour

General Partner: Heartland Wheat Growers, Inc.

Limited Partners:

Farmland Industries, Inc.	Kansas City, MO
Agco Inc.	Russell, KS
Ellsworth County Farmers Co-op Union	Ellsworth, KS
Midland Marketing	Hays, KS
Wallace County Co-op	Sharon Springs, KS
Minneola Co-op	Minneola, KS

Jack Lemmon
RUSSELL, KANSAS
Ground Breaking



Saturday,
July 24, 1993
11:00 A.M.

The Russell Community would like to thank the many honored guests who are in attendance and helped in the team effort to make this project a reality.

Senator Robert Dole

State Senator Janis Lee

State Representative Carol Dawson

State Representative Laura McClure

Farmland Industries:

Harry Cleberg, President, CEO

Gary Evans, Senior Vice President

Richard Markham

Steve Rhodes

Participating Co-ops:

Agco - Russell - Alfred Dolezal

Ellsworth Farmers - Ellsworth - Jack Rathbun

Wallace County - Sharon Springs - Dean Schemm

Midland Marketing - Hays - Frank Joy

Minneola Co-op - Minneola - Carl Sparks

Economic Development Administration:

Steve Brennen - Denver Regional Office

John Zender

Kansas Department of Commerce and Housing:

Cal Lantis

Jack Groves

Farmers Home Administration:

Roger Meeks

Northwest Kansas Planning & Development Commission:

Herschel Betts

Phil Clark

Wilson & Company Engineers:

LaVene Brenden

Ron Chandler

United Telephone:

Carolyn Gaston

Union Pacific Railroad:

Mick Munn

Kansas Board of Agriculture:

Ken Boughton

West Plains Energy:

Lance Boyd

Program

Heartland Wheat Growers, L.P.

Luncheon

Russell Elks Club

InvocationFather James Grennan

Luncheon

Welcome & IntroductionsDon Haberer
 Chairman, Russell County Commission

Speakers:

Gary EvansSenior Vice President,
 Farmland Industries

Honorable Robert DoleSenator of Kansas

Participating Co-ops:

Alfred DolezalAgco, Russell

Jack RathbunEllsworth Farmers,
 Ellsworth

Ralph StolzWallace County,
 Sharon Springs

Frank JoyMidland Marketing, Hays

Carl SparksMinneola Co-op, Minneola

Mayor Neal FarmerCity of Russell

Closing CommentsDon Haberer

TALKING POINTS

LUNCHEON

FOLLOWING GROUND BREAKING FOR THE WHEAT GLUTEN PLANT

JULY 24, 1993

RUSSELL ELKS CLUB

- 0 BACK IN 1988 WHEN NEW HAMPSHIRE DISAGREED WITH IOWA, RUSSELL WAS IN THE DOLDRUMS TOO. AS A MATTER OF FACT, I WAS BLAMED FOR THE DOWNTURN IN THE ECONOMY HERE, WHICH OF COURSE WAS LARGELY DEPENDENT UPON OIL AND AGRICULTURE.
- 0 RATHER THAN COMPLAIN (AND DRINK COFFEE), A TEAM OF PEOPLE SET ABOUT THE CHALLENGE OF MAKING A DIFFERENCE FOR RUSSELL. IN BOTH OFFICIAL AND UNOFFICIAL CAPACITIES, THOSE EFFORTS TO DIVERSIFY AND ADD VALUE HAVE PAID OFF. WE HAVE MADE SIGNIFICANT PROGRESS IN A NUMBER OF INSTANCES, AND WE HAVE MOVED FAR ENOUGH ALONG THAT WE CAN USE THIS GATHERING TODAY TO REFLECT AND BE THANKFUL.
- 0 WE ARE INDEBTED TO FARMLAND FOR YOUR PROFESSIONAL JUDGMENT AND FINANCIAL BACKING, ALONG WITH THE ASSURANCE THAT WE HAVE AN ECONOMICALLY SOUND PROJECT.

WE ARE INDEBTED TO THE CO-OPS IN HAYS, WALLACE COUNTY, MINNEOLA, AND ELLSWORTH WHO HAVE DEMONSTRATED YOUR CONFIDENCE AND COMMITMENT BY STEPPING FORWARD TO PARTICIPATE IN THE FINANCING. MY THANKS TO YOUR BOARD AND YOUR MANAGERS.

WE ARE INDEBTED TO AN UNOFFICIAL TEAM OF "DOERS" WHO DID THEIR HOMEWORK. CONSEQUENTLY, TO SHORE UP OUR SERVICES AND INFRASTRUCTURE, WE'VE BEEN SUCCESSFUL IN SECURING:

\$1.5 MILLION GRANT FROM

THE U.S. DEPARTMENT OF COMMERCE ECONOMIC DEVELOPMENT ADMINISTRATION. I FOLLOWED THIS CLOSELY FOR MANY MONTHS AND CAN ASSURE YOU THAT AN AWARD OF THIS SIZE FROM EDA MEANS THAT WE HAVE A SERIOUS PROJECT AND A SERIOUS COMMUNITY.

\$900,000 - IN KIND AND IN CASH FROM THE RUSSELL COMMUNITY.

\$400,000 - I WAS PLEASED TO ADD A LITTLE "SEED MONEY."

\$500,000 CDBG GRANT OF FEDERAL MONIES THROUGH THE STATE

ALL OF THIS MEANS THAT WE'LL BE ABLE TO CONSTRUCT THE RAILROAD SPUR - PLUS IMPROVE THE WATER AND SEWAGE LINES, DRAINAGE, WASTE WATER TREATMENT, AND ROADS.

PAGE 2

0 AT THE SAME TIME, KEY PEOPLE WORKED HARD AND KEPT OUR SPIRITS HIGH:

LOREN DINKEL - WITH FARMLAND
JUDY SARGENT - OUR CITY MANAGER
BRAD SEIBEL & OUR ECONOMIC DEVELOPMENT BOARD
OUR CHAMBER OF COMMERCE LEADERS
CITY AND COUNTY COMMISSIONERS

NED WEBB - WE CAME TO DEPEND UPON YOUR KNOWLEDGE AND ARE
GLAD TO HAVE YOU HERE FULL TIME.

THE SOLID TEAMWORK MAKES THE LIST OF NAMES LENGTHY.

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