

SENATOR BOB DOLE

TALKING POINTS

TEAM 100 EXECUTIVE

SESSION/ECONOMIC FORUM

June 10, 1993

***IT'S A PLEASURE TO BE
BACK WITH YOU AGAIN. AND I
CAN'T HELP BUT THINK TODAY
JUST HOW MUCH HAS CHANGED
SINCE WE MET IN FLORIDA IN
MARCH.**

***BACK THEN, WE WERE STILL
A BIT UNSURE ABOUT WHERE
THIS PARTY WAS HEADED...AND
MANY REPUBLICANS WERE STILL
FOCUSING ON THE
PRESIDENTIAL DEFEAT WE
SUFFERED IN NOVEMBER.**

***THE SITUATION IS VERY
DIFFERENT TODAY.**

***43 REPUBLICAN SENATORS
UNITED TOGETHER BEHIND A
PRINCIPLE OF CUT SPENDING
FIRST, AND WE STOPPED THE
PRESIDENT'S SO-CALLED
ECONOMIC STIMULUS BILL.**

***AND THAT HAS BEEN HEARD
LOUD AND CLEAR ACROSS THE
NATION.**

***IT'S BEEN HEARD IN TEXAS,
WHERE KAY BAILEY HUTCHISON
WON A RECORD SETTING
VICTORY.**

***IT'S BEEN HEARD IN LOS
ANGELES, WHERE WE HAVE THE
FIRST REPUBLICAN MAYOR IN
THREE DECADES.**

***IT'S BEEN HEARD IN
CALIFORNIA AND WISCONSIN**

**WHERE REPUBLICAN
CONGRESSIONAL CANDIDATES
LOST SURPRISINGLY CLOSE
ELECTIONS IN HEAVILY
DEMOCRAT DISTRICTS.**

***AND IT'S BEEN HEARD IN
MISSISSIPPI, WHERE
REPUBLICAN CHALLENGERS
BEAT A NUMBER OF INCUMBENT
DEMOCRAT MAYORS IN CITIES**

**SUCH AS BILOXI AND
VICKSBURG.**

***NOW, I KNOW THERE WERE
OTHER ISSUES IN ALL THESE
ELECTIONS. BUT I THINK
VOTERS IN ALL THESE
LOCATIONS UNDERSTAND THAT
THE REPUBLICAN PARTY IS THE
PARTY OF LESS TAXES, LESS
SPENDING, AND LESS**

GOVERNMENT.

***THAT'S A MESSAGE THAT
WILL CONTINUE TO UNITE THIS
PARTY, AND THAT WE CAN TAKE
INTO THE GUBERNATORIAL
ELECTIONS IN VIRGINIA AND
NEW JERSEY THIS FALL, AND IN
THE IMPORTANT MID-TERM
ELECTIONS IN NOVEMBER.**

***SO, YES, I'M OPTIMISTIC**
ABOUT THE FUTURE OF THE
REPUBLICAN PARTY.

***BUT WE STILL HAVE A LOT**
OF WORK TO DO.

***FOR SOME, IT MIGHT BE**
GOOD ENOUGH TO HAVE
PEOPLE VOTE REPUBLICAN
SIMPLY BECAUSE THEY DON'T
LIKE PRESIDENT CLINTON.

***DON'T GET ME WRONG--I'LL
TAKE THEIR VOTES---BUT IF WE
WANT TO BE THE GOVERNING
PARTY, THEN WE'VE GOT TO DO
MORE.**

***IT'S NOT GOOD ENOUGH TO
SIT ON THE SIDELINES AND
SIMPLY OPPOSE EVERYTHING
THE PRESIDENT PROPOSES.**

***WE'VE GOT TO SHOW THE
AMERICAN PEOPLE THAT WE
ARE SERIOUS ABOUT THE
DEFICIT...AND THAT WE HAVE
MEANINGFUL AND REALISTIC
ALTERNATIVES.**

***AND RIGHT NOW, THEY
DON'T BELIEVE THAT. A RECENT
WALL STREET JOURNAL POLL
SHOWS THAT ONLY 33% OF THE**

**AMERICAN PEOPLE THINK THAT
REPUBLICANS ARE MORE
SERIOUS THAN THE PRESIDENT
ABOUT REDUCING THE
DEFICIT...AND 60% BELIEVE THAT
REPUBLICANS ARE OPPOSING
THE PRESIDENT'S ECONOMIC
PLAN FOR POLITICAL REASONS,
RATHER THAN TO OFFER A
REALISTIC ALTERNATIVE.**

***SO WE'VE GOT OUR WORK
CUT OUT FOR US. YES, WE'VE
HAD A GOOD FEW MONTHS.
BUT WE THERE'S MUCH MORE
TO DO. IT'S OUR JOB TO
PROPOSE SOLUTIONS TO THE
DEFICIT...TO HEALTH CARE...TO
CREATING JOBS.**

***I BELIEVE THESE NEXT FEW
YEARS WILL BE ONES OF**

**CRITICAL IMPORTANCE TO
AMERICA...AT THE VERY TIME
THAT THE WHOLE WORLD IS
TURNING TO DEMOCRACY AND
INDIVIDUAL INITIATIVE, THERE
ARE THOSE WHO WOULD STEER
AMERICAN IN A DIFFERENT
DIRECTION...A DIRECTION
WHERE THE GOVERNMENT
WOULD PLAY AN EVER-GROWING**

ROLE IN EVERYONE'S LIFE.

***THAT'S WHAT IS AT STAKE.**

**AND THAT'S WHY REPUBLICANS
HAVE TO WORK HARDER THAN
EVER TO ENSURE THAT POWER
REMAINS WHERE IT SHOULD BE-
-IN THE HANDS OF INDIVIDUAL
CITIZENS.**

**I ASKED FOR THIS SESSION
TODAY BECAUSE I WANTED TO**

**HEAR YOUR THOUGHTS AND
CONCERNS.**

***I WANT TO KNOW HOW YOU
FEEL ABOUT THE PRESIDENT'S
PLAN.**

***HAVE HIS PROPOSALS FOR
MORE TAXES AND MORE
MANDATES AFFECTED YOUR
DECISION TO EXPAND OR HIRE
MORE WORKERS?**

***WHAT SPECIFIC STEPS CAN
WE TAKE TO STIMULATE
PRIVATE SECTOR JOB
CREATION?**

***WHAT ARE THE BIGGEST
HEALTH CARE PROBLEMS YOU
FACE?**

***DO YOU SUPPORT THE
NORTH AMERICAN FREE TRADE
AGREEMENT?**

***THESE ARE SOME OF THE
ISSUES I HOPE WE CAN DISCUSS
TODAY.**

***BEFORE WE MOVE TO THE
DISCUSSION, HOWEVER, I
WANTED TO SHARE A FEW
CHARTS WITH YOU.**

***FIRST--AND A SMALLER
VERSION OF THIS HAS BEEN
DISTRIBUTED TO YOU--IS A**

**CHART OUTLINING THE RATIO
OF SPENDING REDUCTIONS TO
TAX INCREASES IN THE
ECONOMIC PLAN.**

***AS YOU CAN SEE, FOR THE
FIVE YEAR PERIOD OF 1994-1998,
THE HOUSE-PASSED BILL
INCREASES TAXES BY \$6.35 FOR
EVERY \$1 IN SPENDING CUTS.
TAX. TAX. TAX. TAX. TAX. TAX.**

**CUT. THAT'S THE PRESIDENT'S
PLAN.**

***AND THE NUMBERS ARE
ONLY THAT GOOD BECAUSE OF
THE SPENDING CUTS THAT ARE
PROMISED FOR THE FUTURE.
FOR THE HERE AND NOW--FOR
FISCAL 1994--IT'S \$20.68 IN TAX
AND FEE INCREASES FOR EVERY
\$1 IN SPENDING CUTS.**

***AND THE SECOND CHART
HERE LISTS SIX BIG PRINCIPLES
FOR ACHIEVING ECONOMIC
GROWTH, BUSINESS START-UPS
AND JOB CREATION.**

**THAT'S ALL I WANTED TO SAY
TODAY, AND THE REST OF MY
TIME IS YOURS.**

6/7/93

THE FACTS ABOUT RECONCILIATION

HOUSE-PASSED BILL VS. SENATE RECONCILIATION INSTRUCTIONS

I. House-passed Reconciliation bill (Dollars in Billions)

Most of the tax increases in the House-passed bill are retroactive to January 1, 1993, but only \$6.2 billion (13.5 percent) of the spending cuts would go into effect before 1996.

	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1994-8</u>
Spending Reductions	1.7	4.5	9.1	14.0	16.6	45.8
User Fees	2.3	2.6	3.9	3.3	3.4	15.5
Revenue Increases	32.7	41.6	54.8	73.8	72.6	275.5
Total	36.7	48.7	67.1	91.1	92.6	336.8
Ratio: Taxes & Fees to Spending Cuts	\$20.68 to 1	\$9.77 to 1	\$6.47 to 1	\$5.52 to 1	\$4.58 to 1	\$6.35 to 1

Note: Based on CBO/JCT Estimates

II. Senate Reconciliation Instructions (Dollars in Billions)

The Senate Finance Committee has the lion's share of the work in the Senate bill. The Committee has been instructed to reduce the deficit by \$307 billion over 5 years. It has jurisdiction over all the tax increases and more than half of the spending cuts -- \$35.2 billion over 5 years -- in the reconciliation bill.

	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1994-8</u>
Spending Reductions*	2.6	3.4	9.4	16.8	22.5	54.7
User Fees*	2.3	2.5	3.9	3.5	3.6	15.8
Revenue Increases	27.3	40.3	57.8	73.5	73.1	272.1
Total	32.3	46.3	71.2	94.0	99.4	343.3
Ratio: Taxes & User Fees to Spending Cuts*	\$11.38 to 1	\$12.59 to 1	\$6.56 to 1	\$4.58 to 1	\$3.41 to 1	\$5.26 to 1

* Numbers based on Senate Committee estimates. Reconciliation instructions do not differentiate between spending reductions and user fees.

6/8/93

BOB DOLE WANTS YOUR INPUT
QUESTIONNAIRE FOR TEAM 100 MEMBERS

Please provide written responses to any or all of these questions to Senator Bob Dole, Republican Leader, U.S. Senate, S-230 The Capitol, Washington, DC 20510, ATTN: David Taylor.

I. THE CLINTON ECONOMIC PLAN AND ITS IMPACT ON JOBS

Despite unified Republican opposition, the Budget Reconciliation bill passed the House by a narrow margin (219-213). See attached summary table for details. Should Congress act now to reduce the deficit? If so, what government programs should be cut or eliminated? Would you support deficit reduction plans that meet the following criteria?

	YES	NO
All spending cuts/no tax increases	_____	_____
\$4 in spending cuts/\$1 in tax increases	_____	_____
\$3 in spending cuts/\$1 in tax increases	_____	_____
\$2 in spending cuts/\$1 in tax increases	_____	_____
\$1 in spending cuts/\$1 in tax increases	_____	_____

President Clinton says his economic plan will create jobs. It won't. How have the President's policies affected your decisions to expand or hire new workers? What specific steps should Republicans take to stimulate private sector job creation?

II. HEALTH CARE

Continued delays in the development of the Administration's health care plan are a reflection of both the complexity of the issue and the difficulty in finding an acceptable way to pay for the plan. What are the biggest health care problems you face -- cost of insurance, availability of insurance, employer mandates, minimum benefits, portability, etc.?

III. TRADE

Clinton has stated that he is committed to NAFTA. While there appears to be bipartisan support for NAFTA in the Senate, the agreement could be defeated in the House. Do you support NAFTA? If so, what steps should Republicans take to help move the process forward?

June 9, 1993

MEMORANDUM FOR THE REPUBLICAN LEADER

FROM: David Taylor *DT*

SUBJECT: Charts and Handouts for Team 100 Meeting

I have two charts and two hand-outs that might be useful in tomorrow's presentation. Copies of all four documents are attached. A brief description of each follows.

- o Chart I -- This bar graph shows the ratio of taxes and user fees to spending cuts each year under the House-passed reconciliation bill. It ties in nicely with the handout comparing taxes, user fees and spending cuts in the House-passed bill and the Senate Reconciliation instructions.
- o Chart II -- This is a draft list of Republican Economic Principles. This document has been developed by the Senate Republican Economic Policy Task Force (chaired by Senators Packwood and Domenici). It could be placed on an easel at the conclusion of your remarks and serve as a guide for the open discussion on economic policy.
- o Hand-out I -- This chart compares the House-passed reconciliation bill and the Senate reconciliation instructions. It is identical to the hand-out we used at the leadership meeting and the policy luncheon on Tuesday.
- o Hand-out II -- I prepared this questionnaire after consulting with members of the Budget Shadow Cabinet Group (Dan Crippen, Steve Bell, Bill Diefenderfer, and others). I would recommend focusing any discussion of this document on the following two questions:
 - How have the president's policies affected your decisions to invest, expand or hire new workers?
 - What should Republicans do now to try to stimulate private sector job growth?

WHICH OF THESE MATERIALS WOULD YOU LIKE TO USE TOMORROW?

CHART I _____

CHART II _____

HANDOUT I _____

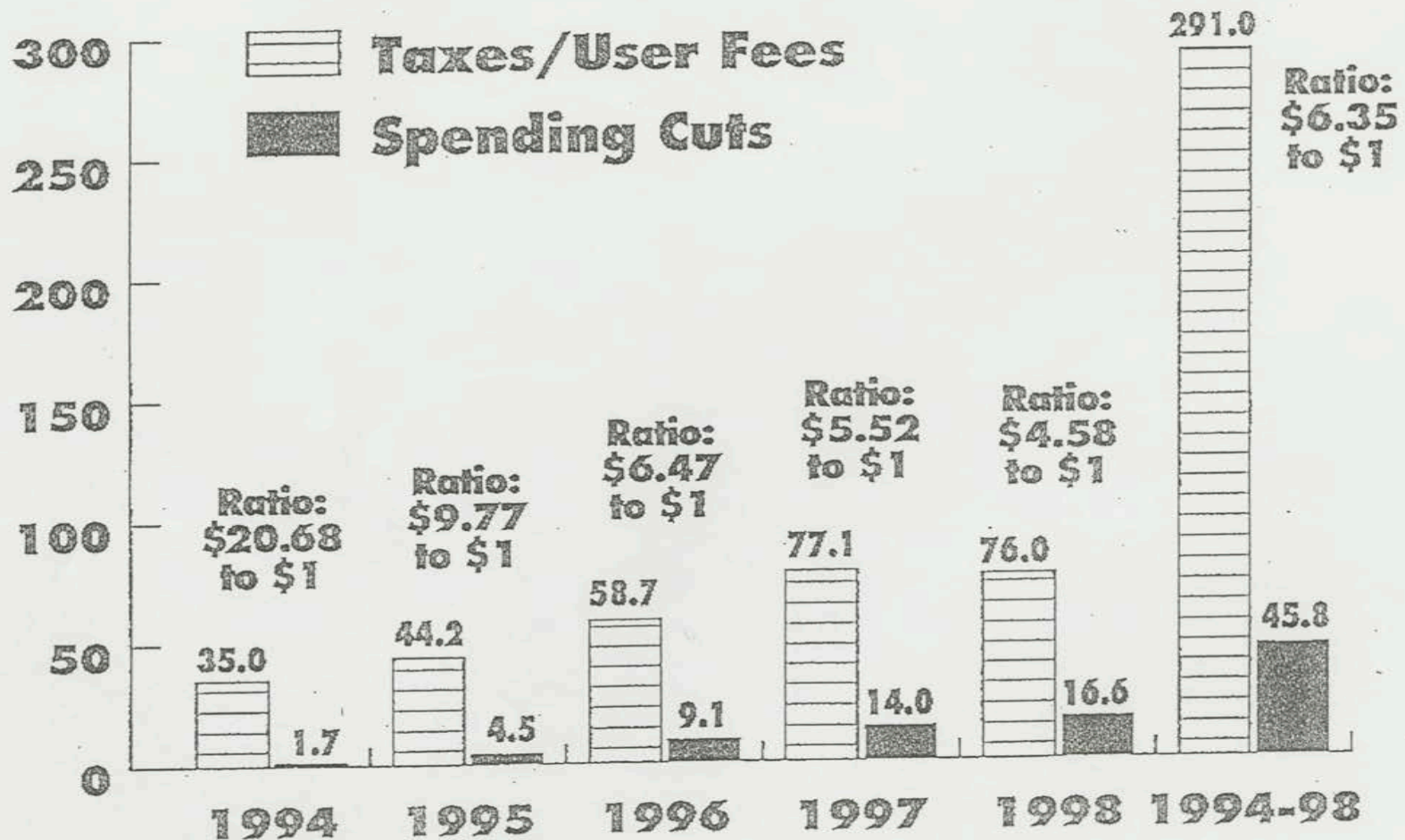
HAND-OUT II _____

OTHER:

Attachments

CHART I

Reconciliation Ratios (House-Reported Bill, \$ Billions)



Note: Based on CBO/JCT Estimates

CHART II
(2 PAGES)

~~5/24/93 Draft GORS 203 11:33 a.m.~~

REPUBLICAN PRINCIPLES FOR ECONOMIC GROWTH,
NEW BUSINESS START-UPS AND JOB CREATION

I. Increase Investment

- Reduce the Federal Deficit
- Have Real Reform of the Federal Income Tax Code
- Lower Business Hurdles to Investment
- Improve Access to Credit
- Reduce or Eliminate Capital Gains Taxation

II. Reduce the Cost of Hiring New Workers

- Control Nonwage Employee Compensation Costs
- Provide Environmental and other Regulatory Relief
- Lower Taxes
- Promote Small-business Friendly Economic Environment
- Provide Incentives for Training/Apprenticeship Wages

III. Increase Risk-Taking/Increase Rewards for Success

- Product Liability/Tort Reform/Anti-Trust
- Reduce Litigation Expenses
- Increase Business' Time Horizon for Innovation
- Restructure Business Investment Incentives

IV. Sustain High Worker Productivity

- Education Reforms
- Job Training

CHART II (CONT'D)
2 of 2

- Promote Technology Development
- Labor Market Flexibility
- Encourage Total Quality Management in Firms

V. Increase Business Competitiveness/Expand Global Economic Reach

- Complete GATT and sign NAFTA
- Reduce the U.S. Trade Deficit
- Strengthen Other Economies
- Provide Incentives for U.S. Exports

VI. Strengthen the Family "Economic Unit"

- Family Tax Reform
- Welfare Reform

HAND-OUT I

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NATIONAL POLICY FORUM

A REPUBLICAN CENTER
FOR THE
EXCHANGE OF IDEAS

This document is held by the Dole Archives. However, at the time of digitization, this document was found to be freely available online. As such, it has not been scanned in its entirety. If you would like more information, please contact us at dolearchives@ku.edu.

TEAM 100 BRIEFING



THURSDAY
JUNE 10, 1993



Republican
National
Committee

Haley Barbour
Chairman

June 10, 1993

Dear Team 100 Member,

To lead our country again--to gain control of the Congress and to win the White House--the Republican Party must recapture its image as a party of principle, a party of ideas and a party of inclusion. That is the lesson of the 1992 election, one which the GOP leaders have taken to heart.

Although he is giving us plenty to work with, it is not enough for our Party simply to oppose Bill Clinton's proposals. We must put forward our own positive alternatives, based on Republican principles. And we must give the greatest number of our leaders and supporters a voice in refining and articulating these alternatives. We are a bottom-up Party, and our policy development process must reflect that by being broadly participatory and inclusive.

Next week I will announce the formation of the National Policy Forum, the Republican center for the exchange of ideas. NPF will give elected officials from the courthouses to Congress an opportunity to share ideas about policies and programs that will produce a more prosperous economy, safer communities, a stronger America and a better life for the average family.

The National Policy Forum will allow Republican leaders, as well as others, from business, agriculture, labor, academia and government to participate in the policy debate in a meaningful way. The process will help generate media coverage for our ideas, and our leaders. Moreover, rank and file members will work together to develop effective policies and programs based on the Republican principles of less government and more individual freedom and responsibility.

The National Policy Forum is for you. I urge you to become involved and to have a voice in developing the ideas based on Republican principles that will move our country forward.

Sincerely,



Haley Barbour