

TO: Senator Dole  
FR: Kerry

RE: Meeting with CEO's of Chain Restaurants  
Thursday, March 18 at 1:00

\*You will be meeting with approximately 25 President's and CEO's of major chain restaurant operations.

\*A list of attendees is attached, and includes executives from Jack in the Box, TGI Friday's, Arby's, Chi-Chi's, and Sizzler.

\*The CEO's at the meeting collectively provide over 14,000 entry level jobs in Kansas, and 3 million nationwide.

\*The group was put together by Richard Berman of Berman and Company. Berman was a supporter of DFP in 1988.

\*This is a very informal session, with 5 minutes of opening remarks from you, and then Q&A.

\*Mr. Berman says the major concern of this group, given the number of part-time employees, is health care reform. Per your request, either Sheila or Vicki will accompany you.

**BERMAN AND COMPANY**

SUITE 1100  
607 14TH STREET, N.W.  
WASHINGTON, D.C. 20005

(202) 347-3900  
FAX: (202) 347-5250

**RICHARD B. BERMAN**

DIRECT DIAL:  
(202) 347-5180

January 6, 1993

The Honorable Bob Dole  
Member  
UNITED STATES SENATE  
Suite SH-141, Hart Senate Office Building  
Washington, D.C. 20510-1601

Dear Senator Dole:

I hope you will accept an invitation to visit with the Chief Executive Officers of some of the largest chain restaurant operations in the country on Thursday, March 18, 1993 in Washington, D.C. (listing attached).

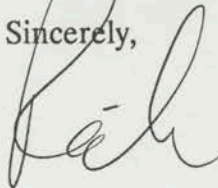
All these individuals are very active in the public policy process and would welcome your insights. In addition to providing employment to over 3 million individuals, collectively they generate over \$17 billion in annual sales. In your state of Kansas, they provide over 14,000 entry level jobs as well as management opportunities. As you can imagine, the sphere of influence of these individuals goes well beyond their own industry.

I am enclosing a list of guests from previous meetings to give you some indication of the range of our interests.

Our format is open and informal. We hope that each guest will be most comfortable in not making a "speech" but instead engaging in a dialogue on issues that will impact on the future of the country and the national agenda.

I will call you this week to answer any questions you might have and personally extend my congratulations to you on your new challenges as the Ranking Minority Member of the Senate Labor and Human Resources Committee.

Sincerely,



contact: Joyce

RBB:jet  
Enclosures a/s  
cc: Ms. Jo-Anne Coe

Thurs March 18  
btw. 1:00 - 5:00  
US Chamber of Commerce Bldg.  
1615 H St

\$2,000-

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OF  
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Gaylon Smith  
Senior Vice President

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*(Chili's)*  
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*(Houlihan's; Darryl's)*  
Frederick R. Hipp  
President

**GROUND ROUND, INC.**

Michael P. O'Donnell  
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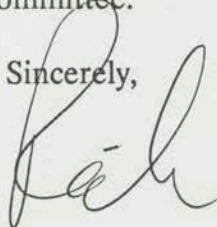
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March 17, 1993

TO: Senator Dole

FROM: Vicki *John*

RE: Remarks to Center for Urologic Research and Education

You are scheduled to address The Center for Urologic Research and Education (CURE) on Thursday, March 18 at 12:15. The organization supports annual seminars for both medical professionals and nonmedical community members. It also sponsors cancer screening programs and community support groups.

CURE is sponsoring a series of seminars to raise awareness among men about prostate cancer. The series of three seminars will cover a variety of topics collectively titled, "Health and Wealth in the 21st Century".

There will be approximately one hundred members in the audience, all business and community leaders from the Washington, D.C. area, and predominately men.

They would like you to speak for ten to fifteen minutes, with a few minutes dedicated to your experience with prostate cancer and the remainder of time highlighting your thoughts on health care reform. They would then like to open the discussion for questions and answers for five to ten minutes.

Three other speakers will participate in the seminar:

John Rother of AARP  
Dr. Manyak, President of CURE  
Richard Levinson, Member of the District of  
Columbia Commission on Public  
Health.



**SENATOR DOLE SPEECH TO  
CENTER FOR UROLOGIC  
RESEARCH AND EDUCATION  
MARCH 18, 1993**

**THANK YOU FOR  
ATTENDING THIS LUNCHEON  
TODAY AND FOR YOUR  
INTEREST IN UROLOGIC ISSUES.  
MANY OF YOU ARE PROBABLY**

**AWARE OF MY PERSONAL  
INTEREST IN THIS AREA --  
PARTICULARLY IN PROSTATE  
CANCER. A LITTLE OVER A YEAR  
AGO, I NEVER WOULD HAVE  
THOUGHT THAT I WOULD BE  
STANDING BEFORE A GROUP OF  
BUSINESS LEADERS TO TALK  
ABOUT PROSTATE CONCERNS.  
SINCE THEN, I HAVE LEARNED A**

**LOT ABOUT PROSTATE CANCER  
AND PREVENTION -- MUCH MORE  
THAN I EVER CARED TO KNOW.  
THAT'S WHY I'VE BEEN TRYING  
TO SPREAD THE WORD TO MEN  
ACROSS THE COUNTRY ABOUT  
THE IMPORTANCE OF EARLY  
DETECTION.  
IT'S EARNED ME THE  
REPUTATION OF BEING "THE**



**PROSTATE PINUP BOY", AND I  
GUESS IN SOME WAYS THAT IS  
AN ACCURATE DESCRIPTION.**

**I HAVE LITERALLY TALKED  
TO THOUSANDS OF MEN AND  
THEIR WIVES ACROSS THE  
COUNTRY -- AND MANY MORE  
MEN HAVE WRITTEN ME AND  
HAVE ASKED MY ADVICE. AND,**

**OF COURSE, NOT BEING A  
PHYSICIAN, I DO NOT DISPENSE  
MEDICAL ADVICE. BUT, WHAT I  
DO LIKE TO TELL PEOPLE,  
PARTICULARLY TO AN AUDIENCE  
LIKE THIS, WHICH IS  
PREDOMINATELY MALE, IS TO  
GET TO YOUR DOCTOR FOR A  
REGULAR CHECK-UP.**

**I HAD YEARLY PHYSICALS,  
AND ABOUT A YEAR AND A HALF  
AGO, MY DOCTOR, DR.  
KRASNER, SUGGESTED I HAVE A  
SIMPLE LITTLE BLOOD TEST  
KNOWN AS THE PSA TEST. I  
HAD NEVER HEARD OF IT  
BEFORE, BUT IT DID SHOW THAT  
IT WAS SLIGHTLY ELEVATED --  
AN INDICATION THAT I MIGHT**



**HAVE A PROBLEM. A BIOPSY  
LATER CONFIRMED THAT I DID.  
SO, MY MESSAGE TO EVERY  
MAN IN THIS AUDIENCE -- AND  
TO THE WIVES WHO ARE HERE --  
IS TO SEE YOUR DOCTOR FOR A  
CHECK-UP -- ONLY ABOUT  
TWENTY PERCENT OF MEN DO  
SO ON A REGULAR BASIS -- AND  
DON'T NEGLECT TO HAVE YOUR**

## **PROSTATE CHECKED.**

**THE GOOD NEWS IS, CAUGHT  
EARLY, PROSTATE CANCER IS  
CURABLE. THAT'S WHY EARLY  
DETECTION IS SO IMPORTANT.  
IT CAN TAKE THE FEAR OUT OF  
THE WORDS, "YOU HAVE  
CANCER." BUT, MORE  
IMPORTANTLY, IT CAN SAVE**

**YOUR LIFE.**

**HEALTH CARE REFORM**

**I AM NOT HERE TODAY TO  
TALK ONLY ABOUT BOB DOLE'S  
HEALTH. I WOULD LIKE TO TALK  
FOR A FEW MINUTES ABOUT THE  
HEALTH CARE CONCERNS THAT  
OUR NATION FACES. AS YOU**



**KNOW, HEALTH CARE REFORM  
IS AT THE TOP OF THE NATION'S  
AGENDA THESE DAYS. IT IS A  
TOPIC THAT DOMINATED MUCH  
OF THE RECENT CAMPAIGN  
RHETORIC AND CONTINUES TO  
MAKE FRONT PAGE HEADLINES.  
JUST ABOUT EVERYONE IS  
RUNNING AROUND TALKING  
ABOUT SOME ASPECT OF**

**HEALTH CARE REFORM --  
WHETHER IT BE FROM A  
CONSUMER'S, OR A PROVIDER'S,  
OR AN EMPLOYER'S  
PERSPECTIVE.**

**THE PRESIDENT'S HEALTH  
CARE TASK FORCE IS IN FULL  
SWING AND MRS. CLINTON HAS  
SOME VERY BRIGHT POLICY**

**EXPERTS WORKING WITH HER  
TO HELP HER CRAFT A HEALTH  
REFORM PROPOSAL TO BE  
DELIVERED TO CONGRESS IN  
EARLY MAY. SO FAR, WE ONLY  
HAVE VERY SKETCHY DETAILS  
OF THE PROPOSAL, BUT MRS.  
CLINTON HAS ALREADY BEGUN  
TO CRISSCROSS THE COUNTRY,  
ATTENDING FOCUS GROUPS**



**AND TOWN MEETINGS, IN HOPES  
OF GAINING SUPPORT FOR THE  
PLAN.**

**LAST WEEK, THIRTY-FIVE  
REPUBLICAN SENATORS MET  
WITH THE FIRST LADY TO HEAR  
HER IDEAS AND TO SHARE OUR  
THOUGHTS AND CONCERNS  
ABOUT APPROACHES TO**

# **HEALTH CARE REFORM.**

**WHAT QUICKLY BECAME  
EVIDENT DURING OUR MEETING  
IS THAT MRS. CLINTON -- AND  
THE PRESIDENT -- WILL SUFFER  
NO SHORTAGE OF ADVICE IN  
THIS ENDEAVOR. SENATE  
REPUBLICANS HAVE BEEN  
DEEPLY IMMERSSED IN THE ISSUE**

**OF HEALTH CARE REFORM FOR  
OVER TWO YEARS NOW, SINCE  
THE CREATION OF OUR HEALTH  
TASK FORCE.**

**IF ONE POINT WAS  
EMPHASIZED MORE THAN ANY  
OTHER DURING OUR MEETING IT  
IS THAT, NO DOUBT ABOUT IT,  
HEALTH CARE IS AN ISSUE THAT**



**CRIES OUT FOR BIPARTISAN  
COOPERATION. IT WILL BE  
NEARLY IMPOSSIBLE TO PASS  
ANY MAJOR REFORM WITHOUT  
IT.**

**IF THIS WERE A ROOM FULL  
OF ONE HUNDRED SENATORS,  
EVERY REPRESENTATIVE IN THE  
HOUSE, THE PRESIDENT OF THE**

**UNITED STATES, AND THE FIRST  
LADY, AND ANY OF YOU WERE  
TO ASK IF WE SHOULD ENACT A  
HEALTH CARE REFORM  
PROPOSAL THAT WOULD BRING  
HEALTH CARE COSTS UNDER  
CONTROL AND THAT WOULD  
ASSURE EVERY AMERICAN MAN,  
WOMAN, AND CHILD ACCESS TO  
QUALITY, AFFORDABLE HEALTH**

**CARE, I AM WILLING TO BET  
THAT EVERY SINGLE PERSON IN  
THE ROOM WOULD VOTE FOR IT.  
THERE IS NO QUESTION IN MY  
MIND ABOUT THAT.**

**WE ALL SHARE THE SAME  
GOALS -- UNIVERSAL COVERAGE  
FOR ALL, IN A SYSTEM THAT  
CONTAINS COSTS WHILE**



**PRESERVING THE HIGH QUALITY  
OF CARE THAT IS ENVIED  
WORLDWIDE. NO DOUBT ABOUT  
IT -- WE ALL WANT TO SEE  
HEALTH CARE REFORM -- WE  
ALL KNOW THAT WE CANNOT  
SUSTAIN OUR CURRENT RATE  
OF SPENDING -- AND WE ALL  
KNOW THAT WE MUST FIND A  
WAY TO BRING EVERYONE INTO**

**THE SYSTEM.**

**THE QUESTIONS WE DO  
NOT HAVE AGREEMENT ON IS,  
"HOW DO WE DO IT?" AND "HOW  
DO WE PAY FOR IT?"**

**LAST YEAR, THE  
DEMOCRATIC LEADERSHIP OF  
THE SENATE ADVOCATED A**

**MANDATE ON EMPLOYERS TO  
EITHER PROVIDE INSURANCE  
FOR THE THEIR EMPLOYEES OR  
TO PAY A TAX ON EACH  
EMPLOYEE. THAT IS THE "PAY  
OR PLAY" APPROACH TO  
HEALTH CARE REFORM. THE  
SPONSORS OF THIS BILL CLAIM  
IT WOULD PROVIDE ACCESS TO  
CARE FOR MORE AMERICANS,**



**BUT, IN MY JUDGEMENT, IT  
WOULD DO LITTLE TO CONTROL  
THE RISING COSTS OF HEALTH  
CARE. FURTHERMORE, A  
MANDATE LIKE THAT WOULD  
RESULT IN INCREASED  
UNEMPLOYMENT BECAUSE  
MANY EMPLOYERS SIMPLY  
COULD NOT AFFORD THE ADDED  
EXPENSE. "PAY OR PLAY" HAD**

**SOME SUPPORT AMONG  
DEMOCRATS, BUT CLEARLY NOT  
ENOUGH TO BE ENACTED.**

**SENATE REPUBLICANS  
ALSO INTRODUCED A BILL THAT  
HAD VERY SIGNIFICANT  
REFORMS IN HEALTH CARE.  
ALTHOUGH MANY MORE  
AMERICANS WOULD BENEFIT**

**FROM IMPROVED ACCESS TO  
CARE UNDER THE PROVISIONS  
OF THIS BILL, IT DID NOT  
GUARANTEE CARE FOR ALL  
AMERICANS.**

**THIS YEAR, WE ARE  
DISCUSSING MANAGED  
COMPETITION, WHICH SOME SAY  
WILL CONTROL COSTS WHILE**



**BRINGING EVERY AMERICAN  
INTO THE SYSTEM. I HAVE TO  
BELIEVE THAT MANY  
AMERICANS -- INCLUDING SOME  
IN GOVERNMENT -- ARE  
UNCERTAIN OF WHAT MANAGED  
COMPETITION IS OR HOW IT  
REALLY WORKS. I, FOR ONE,  
HAVE QUESTIONED HOW  
MANAGED COMPETITION WILL**

**WORK IN RUSSELL, KANSAS,  
FOR EXAMPLE, WHERE THERE  
ARE ONLY A COUPLE OF  
DOCTORS. AND THERE IS  
CONCERN BY MANY THAT  
MANAGED COMPETITION WILL  
REDUCE THE ABILITY OF  
AMERICANS TO CHOOSE THEIR  
HEALTH CARE PROVIDERS.  
THESE ARE ISSUES THAT WILL**

**HAVE TO BE ADDRESSED.**

**A CONCERN I HAVE  
EMPHASIZED IS THAT WE NOT  
DESTROY WHAT WE KNOW TO  
BE THE GOOD AND STRONG  
POINTS OF OUR CURRENT  
SYSTEM. WE HAVE THE FINEST  
PHYSICIANS IN THE WORLD --  
AND THANKS TO THE MIRACLE**



**OF MODERN MEDICINE, WE  
HAVE DEFEATED PLAGUES,  
MADE ARTIFICIAL PARTS FOR  
NEARLY EVERY BODY ORGAN,  
AND CAN SAVE THE LIFE OF THE  
SMALLEST, FRAILEST NEWBORN.  
AMERICANS ARE FREE TO  
CHOOSE THEIR OWN DOCTOR,  
AND WE GET MEDICAL  
TREATMENT WHEN WE NEED IT --**

**THERE IS NO RATIONING OF  
CARE OR WAITING LINES.**

**THE CHALLENGE NOW IS TO  
DEVELOP A FAIR AND  
EQUITABLE HEALTH CARE  
STRATEGY TO MAKE HEALTH  
CARE AVAILABLE TO ALL  
AMERICANS THROUGH A  
COMPETITIVE PRIVATE SECTOR**

**HEALTH CARE SYSTEM -- WITH  
THE GOVERNMENT SERVING AS  
A BACK UP FOR THOSE WHO  
HAVE NO ACCESS TO PRIVATE  
INSURANCE.**

**PERHAPS THE REAL  
CHALLENGE IS TO ACCOMPLISH  
THIS WITHOUT RAVAGING THE  
ECONOMY -- WITHOUT HURTING**



**BUSINESS -- AND WITHOUT  
FURTHER STRAINING OUR  
THINNING BUDGET.**

**THE ADMINISTRATION AND  
CONGRESS MUST WORK  
TOGETHER ON REFORMING OUR  
NATION'S HEALTH CARE  
SYSTEM. AND REPUBLICANS  
ARE READY TO ROLL UP OUR**

**SLEEVES AND FACE THE  
DIFFICULT DECISIONS THAT  
MUST BE MADE.**

**GIVEN THE PRIORITY THE  
PRESIDENT HAS GIVEN TO  
RESOLVING THE HEALTH CARE  
CRISIS, HOW HE HANDLES SUCH  
DIFFICULT NEGOTIATIONS WILL  
BE A REAL TEST OF HIS**

## **LEADERSHIP ABILITIES.**

**I CAN ASSURE YOU THAT AS  
A GROUP, REPUBLICANS  
CONTINUE TO BE FULLY  
COMMITTED TO REFORMING  
OUR HEALTH CARE DELIVERY  
SYSTEM. WE CONTINUE TO  
MEET CONSISTENTLY ON A  
WEEKLY BASIS AND WILL**



**REMAIN COMMITTED UNTIL  
HEALTH CARE COSTS ARE  
CONTAINED AND ALL  
AMERICANS HAVE ACCESS TO  
THE SYSTEM.**