

TO: Senator Dole
FR: Kerry

RE: Fay Improvement Company
12:45 p.m.
Wednesday, February 3

*You will be meeting with approximately 25-30 financial community executives from across the United States.

*The group was put together by Paul "Red" Fay. In his letter of invitation, Mr. Fay states that he was master of ceremonies for a DFP event at the Mark Hopkins Hotel in San Francisco in 1988.

*A list of attendees is attached. There are no Kansans on the list.

*Mr. Fay has asked for 5-10 minutes of your thoughts on current events, followed by Q&A.

8 December 1992

**The Fay Improvement Company Client List
1993**

Marvin Damsma AMOCO CORPORATION
200 East Randolph Drive, Chicago, IL 60680-0703

H. Kent Atkins BANKERS TRUST COMPANY
280 Park Avenue, New York, NY 10017

John Hurford B.E.A. ASSOCIATES
153 East 53rd Street, New York, NY 10022

W. Anthony Hitschler BRANDYWINE ASSET MANAGEMENT
110 South French Street, Suite 400, Wilmington, DE 19801

Gary Brinson BRINSON PARTNERS, INC.
209 South La Salle Street, Chicago, IL 60604-1295

Richard Barker CAPITAL GUARDIAN TRUST COMPANY
P. O. Box 7650, San Francisco, CA 94120-7650

Joseph Higdon CAPITAL GUARDIAN TRUST COMPANY
1230 31st Street, N.W., Washington, D.C. 20007

Rick Kessell CAPITAL HOLDING COMPANY
P. O. Box 32830, Louisville, KY 40232

Donald Carver CORESTATES INVESTMENT ADVISERS
FC 1-3-86-13, Centre Square West, 1500 Market Street,
Philadelphia, PA 19102-2146

Karen Kelleher CONNECTICUT MUTUAL INSURANCE COMPANY
140 Garden Street, Hartford, CT 06154

Rudolph Abel CONNECTICUT NATIONAL BANK
777 Main Street, Hartford, CT 06115

1993 Client List
Page Two

Richard G. Unruh DELAWARE INVESTMENT ADVISORS, INC.
One Commerce Square, Philadelphia, PA 19103

Peter Whitman DEWEY SQUARE ADVISORS
One Financial Center, PO Box 1727, Boston, MA 02105

Bruce Johnstone FIDELITY MANAGEMENT & RESEARCH CO.
82 Devonshire Street, Boston, MA 02109

James Conn FINANCIAL SECURITY ASSURANCE CO.
350 Park Ave., New York City, New York 10022

Dean Patenaude FIRST WACHOVIA INVESTMENT MANAGEMENT
Two Peach Street, N.W., Atlanta, GA 30383

Dale Frey GENERAL ELECTRIC INVESTMENT CORPORATION
P. O. Box 7900, Stamford, CT 06904-7900

Nathaniel Coolidge JOHN HANCOCK INSURANCE COMPANY
John Hancock Tower, Clarendon Street, Boston, MA 02117

Charles Dyer HAWTHORNE ASSOCIATES
75 State Street, Suite 2120, Boston, MA 02109

Dan Donovan IDS ADVISORY
3100 IDS Tower, Minneapolis, MN 55402

Jon Boscia LINCOLN NATIONAL CORPORATION
1300 South Clinton Street, Fort Wayne, IN 46801

E. Bulkeley Griswold MARKETCORP VENTURE ASSOCIATES
355 Riverside Avenue, Westport, CT 06880

Michael J. Revane M & I BANK
770 North Water Street, Milwaukee, WI 53202

James M. Lane NBD BANK, N.A.
611 Woodward Avenue, Detroit, MI 48226

1993 Client List
Page Three

David V. Dootson SEARS INVESTMENT MANAGEMENT COMPANY
Xerox Centre, 55 West Monroe Street, Chicago, IL 60603

Kennard "Pete" Woodward, STATE STREET RESEARCH & MANAGEMENT CO.
One Financial Center, Boston, MA 02111-2690

Gary Rolfe TRANSAMERICA INVESTMENT SERVICES
1150 South Olive Street, Los Angeles, CA 90015

Daniel S. Ahearn WELLINGTON MANAGEMENT COMPANY
75 State Street, Boston, MA 02109

Robert Bissell WELLS FARGO BANK, N. A.
333 South Grande Avenue, Los Angeles, CA 90071

Susan Ollila W.R. GRACE AND COMPANY
1114 Avenue of the Americas, New York, NY 10036

Paul Chenault X. L. INVESTMENTS, LTD.
Cumberland House, 1 Victoria Street,
Hamilton, H.M. J.X. BERMUDA

SPEAK

~~January 1993~~
Wed., Feb 3

TELEPHONE
(415) 386-0300

3766 CLAY STREET
SAN FRANCISCO, CALIFORNIA 94118

1925 F Street Club
Washington, D.C.

THE FAY IMPROVEMENT COMPANY
FINANCIAL CONSULTING AND BUSINESS VENTURES
P.O. BOX 2831
SAN FRANCISCO, CALIFORNIA 94126-2831

\$ 2,000.00

PAUL B. FAY, JR.
PRESIDENT

lunch or dinner
(prefer dinner)

17 December 1992

anytime Senator
wants

Senator Robert Dole
S 230
Capitol
Washington, D.C. 20510

lunch or dinner

Dear Bob:

May I on behalf of over thirty executives from the financial community who manage over two trillion dollars (a list enclosed) extend an invitation to you to meet with us at any time on the day of the State of the Union message to give us your views on the positions the Republican senatorial body will take on the major issues that the new administration will have indicated they intend to pursue.

We will be meeting at the 1925 F Street Club starting at 9:30 am with an early dinner starting at 6pm so that if you wished to join us for dinner you would have plenty of time to get to the "Hill" for the State of the Union Message.

If you can join us we would be pleased to make a \$2000 contribution to a charity of your choice or the maximum political contribution. If you will remember, I was the master of ceremonies at the Mark Hopkins Hotel when you came to San Francisco in your campaign to get the Republican nomination in 1988 so I am on record as being a loyal supporter.

Hoping to hear from you in the affirmative plus have a Merry Christmas and New Year.

Best regards,

Red

Paul B. Fay, Jr.

PBF/che

Enclosure

331-1925

F Street Club

12-22-92 Interim letter