

October 11, 1992

MEMORANDUM TO THE LEADER

FROM: JOHN DIAMANTAKIOU

SUBJECT: POLITICAL BRIEFINGS

Below is an outline of your briefing materials for your appearances throughout the month of October.

Enclosed for your perusal are:

1. Campaign briefing:
  - overview of race
  - biographical materials
  - Bills introduced in 102nd Congress
2. National Republican Senatorial Briefing
3. City Stop/District race overview
4. Governor's race brief (WA, UT, MO)
5. Redistricting map/Congressional representation
6. NAFTA Brief
7. Republican National Committee Briefing
8. State Statistical Summary
9. State Committee/DFP supporter contact list
10. Clips (courtesy of the campaigns)
11. Political Media Recommendations (Clarkson/Walt have copy)

Thank you.

# **HARTNETT**

## **FOR U.S. SENATE**

HONORARY CHAIRMAN: GOVERNOR CARROLL CAMPBELL

POST OFFICE BOX 21992, CHARLESTON, SOUTH CAROLINA 29413-1992

### **HARTNETT CONGRESSIONAL REFORM PROPOSALS**

1. **Institute Term Limits:** Too many members of Congress tend to put the interests of their own reelection above the interests of their constituents or even above the national interest. Service in Congress should be limited to a total of 12 years: Two terms in the Senate, six terms in the House, or a combination of service in both chambers with a 12-year cap on the total.
2. **Make Congress Obey the Laws It Passes:** Congress routinely passes laws affecting individuals, businesses and other branches of government which do not apply to the Congress. For example, Congress has exempted itself from such laws as the Freedom of Information Act, the Equal Pay Act, the Civil Rights Act, and many more. It is time for Congress to obey the laws it passes.
3. **Block Taxpayer Financing of House and Senate Campaigns:** The movement for campaign finance reform capitalizes on the current public mood of frustration with politics and politicians. But the push to force taxpayers to foot the bill for politicians' campaigns is a pig in a poke. Taxpayer funding of House and Senate campaigns would be fiscally irresponsible, work largely to the benefit of incumbents, and serve only to increase voter frustration and apathy.
4. **Pass Balanced Budget Amendment:** Congress is buffeted continuously by interest group pressures to spend ever larger sums of the taxpayers money on worthwhile causes. As a result, deficit spending is out of control. It is time to bring the discipline of real countervailing pressures to bear to enforce fiscal responsibility. Congress should pass a balanced budget amendment to the Constitution which includes safeguards against employing tax increases as the primary method to achieve this goal.
5. **Pass Line Item Veto:** Wasteful pork-barrel spending has become a Congressional way of life. Tucked away in huge appropriations bills are scores of special interest projects and spending measures amounting to billions of taxpayer dollars which could never withstand open scrutiny or a clear up or down vote on their own merits. It is time to give the president the power of a line item veto—the same power employed by 43 governors—to cut out this kind of wasteful spending.



6. **Cut Legislative Branch Budget:** Congress' own operational budget now exceeds \$2.5 billion per year. This is excessive by any measure. At a time of national fiscal crisis, Congress must show leadership in belt-tightening. Congress should set a goal to cut its own operational budget by at least 25 percent over the next two years.
7. **Reduce Number of Committees and Staff:** Congress is the most bloated legislative bureaucracy in the world. Its 535 members conduct their business in a web of 284 committees and subcommittees and have a payroll of almost 40,000 employees. Congress should set a goal of reducing its total number of staff by at least 25 percent over the next two years.
8. **Restrict Franking Privilege:** Congress spent nearly \$100 million on franked mailings last year. What was intended as a constituent communications tool is being abused for purposes of political propaganda. Unsolicited mass mailings should be prohibited. The frank should only be used for replying to constituents.
9. **Require Recorded Vote for All Pay Increases:** Few things are as damaging to public confidence in Government as to watch Congress sneak a self-serving pay increase through in the dead of night without any accountability. Automatic cost-of-living pay increases should be prohibited. All proposals for pay increases should require an automatic recorded vote. And now, under the 27th Amendment, no pay increase can take effect prior to an intervening election.
10. **Require Super-Majority Vote to Increase Taxes:** Congress currently requires a three-fifths super-majority (60 votes out of 100) to pass any bill that would lower tax rates. However, only a simple majority is required to pass a bill to raise taxes. It should not be harder to *lower* taxes than it is to *raise* them. Congress should require a three-fifths super-majority vote to raise taxes.

## Tommy Hartnett

### BIOGRAPHY:

Tommy Hartnett was born in Charleston, S.C. and lives in Mount Pleasant, S.C. He attended the College of Charleston and is a real estate agent. Hartnett served in U. S. House from 1981-1987, the state Senate from 1973-1980 and the state House from 1965-1972. He and his wife, Bonnie Lee, have two children.

### PROFILE:

Hartnett sharply criticized incumbent Democrat Ernest "Fritz" Hollings as being arrogant and out-of-touch. The former congressman also promoted standard Republican ideas on the economy including a capital gains tax cuts and reduced regulation on small business. As a congressman, however, he supported a national sales tax. Hartnett also called for congressional reforms, including term limits. "Congress is an isolated and arrogant institution consumed with bureaucracy and with its own self-preservation," he said. South Carolina Republicans, aided by the national party, recruited Hartnett to run. They hoped Hollings' vote against the Persian Gulf War last year and an anti-incumbent mood would help Hartnett.

### PRIOR-CAMPAIGNS:

Hartnett ran unsuccessfully for lieutenant governor in 1986 while a congressman. An experienced politician, he was first elected to the South Carolina House in 1965, advancing to the state Senate in 1983 and to the U.S. House in 1981.



## MEMORANDUM

**TO:** SENATOR DOLE  
**FROM:** CURT ANDERSON / NRSC  
**DATE:** OCTOBER 6, 1992  
**RE:** SOUTH CAROLINA TRIP / TOMMY HARTNETT

### A. POLITICAL OVERVIEW

Fritz Hollings has been on the air constantly for several weeks. He has attempted to position himself as an outsider in his ads. In one ad, Hollings actually places the blame for the country's problems on "those boys in Washington". Even Hollings's supporters found the ad comical. Hartnett responded with an ad that mocked Hollings and pointed out that Hollings is the boy in Washington, and has been one for the last 26 years.

In another ad, Hollings uses an old Reagan clip in which it appears that Reagan is supportive of Hollings. President Reagan called the ad misleading and asked that it be taken off the air immediately. President Reagan also filmed an ad in support of Tommy Hartnett. Hollings has received bad press on both ads.

Hollings launched a negative ad against Hartnett October 2. The ad attempts to portray Hartnett as an insider and tax increaser. The press has also taken Hollings to task on this ad.

Hollings has also recently received bad press for using a helicopter to visit his home after Hugo to "rescue" his belongings, while average citizens were prohibited from doing the same.

The Wall Street Journal has now published 3 articles attacking Hollings on his liberal record and flacking for trial lawyers.

More than any race in the country, this one is coming down to a money chase. All of our polling data indicates that we can win this one, even if we have a minimum amount of funding. However, due to Hollings's chairmanship of the Commerce Committee, and his over 33 years in office in South Carolina, fundraising has been very difficult.

Hartnett and Hollings will debate on Tuesday October 12.

## **TOMMY HARTNETT**

Tommy Hartnett is a Reaganite Conservative, who in 1980 was the first Republican to hold his Charleston area house seat since Reconstruction.

A hawk on defense, Tommy Hartnett served on the armed services committee and was one of the strongest supporters of the Reagan defense buildup. He supported the President in the Gulf War and he is running against a liberal Democrat who voted against the use of force.

Tommy Hartnett is the national leader in the effort to clean up Congress. It was Hartnett, who ten years ago proposed limiting the terms of incumbent Congressmen. It is Tommy Hartnett's 10 point plan to clean-up Congress that candidates throughout the country are now proposing.

Tommy Hartnett's campaign is one of the Republican Party's best chances of knocking out an entrenched liberal incumbent.

Unlike most entrenched liberal Democrat incumbents in Washington, like Hollings and Kennedy, Hartnett has worked both in private and public life. He is a small businessman who knows what it is to meet a payroll, pay taxes and run a company.

## **SENATOR FRITZ HOLLINGS**

Ernest Hollings completed undergraduate from The Citadel Military Academy and graduated from the University of South Carolina Law School in 1947. After serving in WWII, he briefly worked as a trial lawyer. Since 1948 he has been on the public dole working in the state legislature, as Lieutenant Governor, Governor, and as Senator. In the Senate he voted against the Reagan tax cuts, against the Gulf War and is considered "unfriendly" by Citizens Against Government Waste.

After 26 years in Washington, Ernest Hollings has lost perspective. He is a leader in the fight for special privileges for Congress. He voted for a nearly \$12,000 pay hike, a third Senate gym (as if two weren't enough), and was in the top five in the *Washington Times Greed Index*. His casework for the state of South Carolina included obtaining a ride in a Coast Guard helicopter to "rescue" 24 frozen shrimp from his home during hurricane Hugo. The other homeowners were held off the island at gun point.

While Hollings has spent more than a million dollars over the last quarter, his poll numbers continue to decline while Hartnett's poll number have increased substantially. The latest public poll from *The (Columbia) State* has the race, Hollings 51 and Hartnett 39. Hollings has been under siege over the last few weeks for his misleading and false advertising. In one ad he says that welfare recipients should work for their checks. However, Hollings voted *against* the Dole workfare amendment. In another ad he



showed footage of Reagan praising Gramm-Rudman-Hollings, suggesting an endorsement of sorts from the former President. However, in 1989 Hollings called for a "divorce" from G-R-H calling it a "failure". Since the Hollings ad aired, Reagan has endorsed Hartnett in a TV ad for the challenger.

Hartnett's exposure of Hollings' fraudulent claim to be an economic conservative is taking effect. National Taxpayers' Union ratings of the two candidates show Hartnett's ratings towering over the anemic Hollings numbers. In fact, Hollings has only gotten over a 50 percent rating twice in the last ten years. And the award Hollings likes to brag about, the Watchdog Of The Treasury, he has only received one time in the 18 years it has been given. Hartnett received the award five times in six years. Paul Gigot of the *Wall Street Journal* suggested in a column that Hollings should be touted as the "Chihuahua of the treasury."

## B. SURVEY DATA

**10/5-6/92 Fabrizio-McLaughlin**

**NOTE: PRIVATE POLL (NRSC)**

### Ballot

Hartnett	43 %
Hollings	43 %

**8/26-27/92 Fabrizio-McLaughlin**

**NOTE: IDS PRIVATE (except ballot) (NRSC)**

### Ballot

Hartnett	33 %
Hollings	43 %

Candidate IDs	Aware	Fav.	Unfav.
Hartnett	78 %	30 %	15 %
Hollings	96 %	44 %	26 %

## C. STATE INFORMATION

1. Population: 3,486,703
2. Voter Identification: 1,360,082 Registered voters; no party registration
3. U.S. Congress: Senate 1 D and 1 R / House 4 D and 2 R
4. Legislature: Senate 35 D and 11 R / House 80 D and 42 R

5. Elections:

1988 Presidential	Bush	62%	Dukakis	38%
1984 Presidential	Reagan	64%	Mondale	36%

6. Major Media Markets:

Greenville/Spartanburg	30.0%
Columbia	23.9%
Charleston	17.7%
Florence	11.8%
Augusta	7.0%
Charlotte	6.5%
Savannah	3.2%

7. Political Leadership:

Governor:	Carroll Campbell (R)
Lt. Governor:	Nick Theodore (D)
U.S. Senator:	Strom Thurmond(R)
U.S. Senator:	Ernest F. Hollings (D), up in '92 defeated Henry McMaster, 63% to 36%

**D. FINANCIAL DATA**

Coordinated \$289,678 (\$0 remaining)

<u>Balances</u>	<u>Gross</u>	<u>On hand</u>
Hartnett (9/14/92)	\$483,000	\$101,000
Hollings (6/30/92)	\$3,090,431	\$1,455,329

**E. MEDIA INFORMATION**

Cost per point \$131  
500 points \$81,500  
Number of weeks coordinated will fund (assuming 500 GRP's per week): 3 weeks, 4 days.



## **F. ORGANIZATION**

General Consultant: Curt Anderson, NRSC  
Campaign manager: Joe Wilson  
Finance Director: Joe Davis  
Polling: Fabrizio, McLaughlin & Associates  
Media: Richard Quinn & Associates

## SOUTH CAROLINA STOP

### **Charleston**

Located in the 1st District, the city's listlessness was once described by Henry James as "effeminate." No more. While James might still recognize the carefully preserved older streets and quaint houses, the symbol of contemporary Charleston is the defense industry and the enormous postwar growth it has brought this area.

The Charleston naval Shipyard, Charleston Air Force Base, Paris Island Marien Corps Base and numerous other military facilities place an estimated one-third of the district's payroll in the hands of the Defense Department and draw in military contractors and businesses. No wonder Senator Thurmond is moving over to the Armed Services Committee.

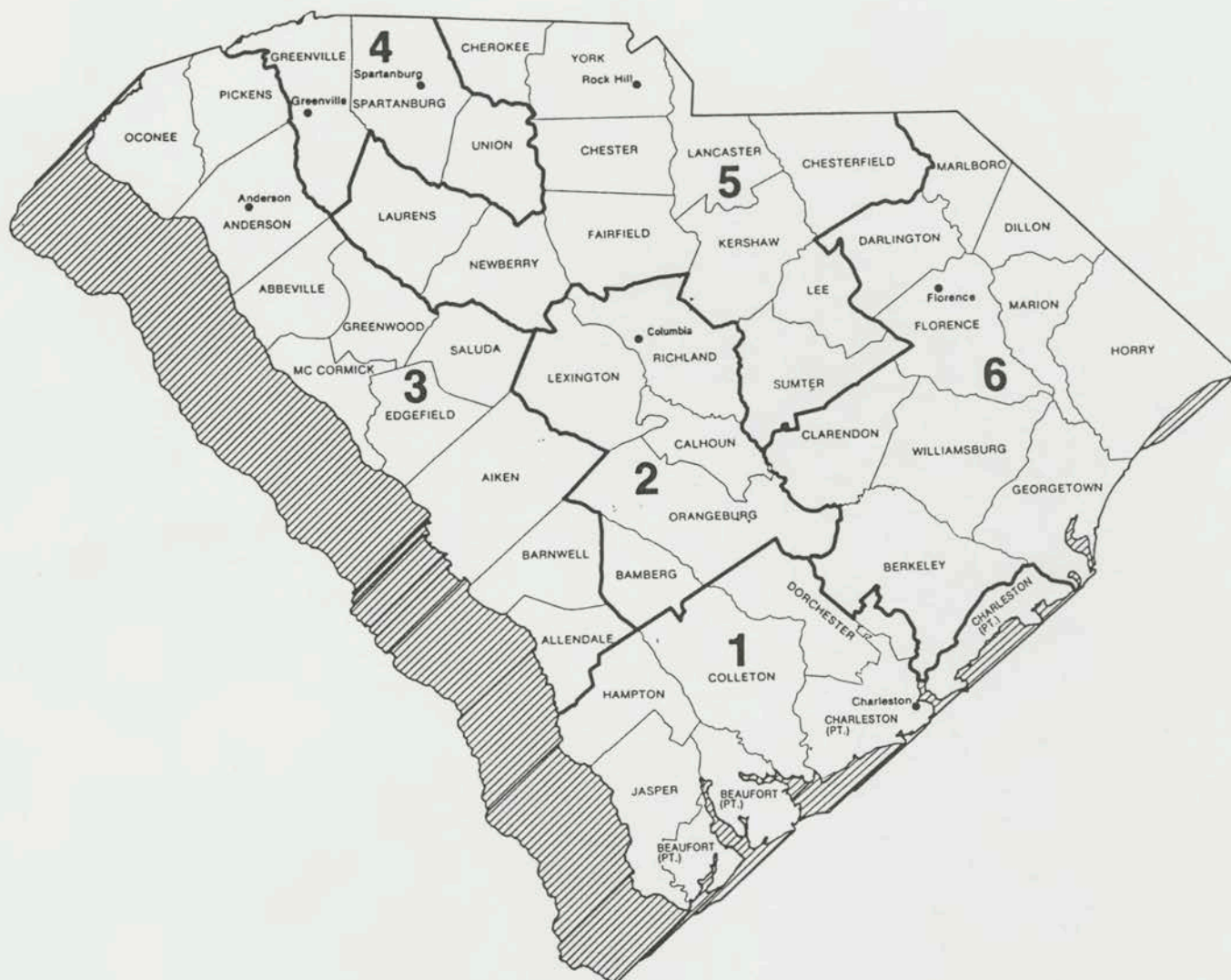
Neither growth nor destruction has shaken the city from its Old South moorings. Even Hurricane Hugo's fury in 1989 -- causing billions in damage -- could not disturb Charleston's gentility; within one year of the storm, much of the damaged historic district was restored to exacting standards.

Most who have moved in to the area have settled around Charleston. Many of the working-class voters in North Charleston are the type of people who grew up as Southern Democrats, but have abandoned the party in droves in recent years. Votes in the affluent suburbs are considered automatic. The city of Charleston is still just over 40% black.

The 1st is represented by 3-term Rep. Arthur Ravenel, Jr. (R). He will meet businessman Bill Oberst (D) in the general.



# SOUTH CAROLINA

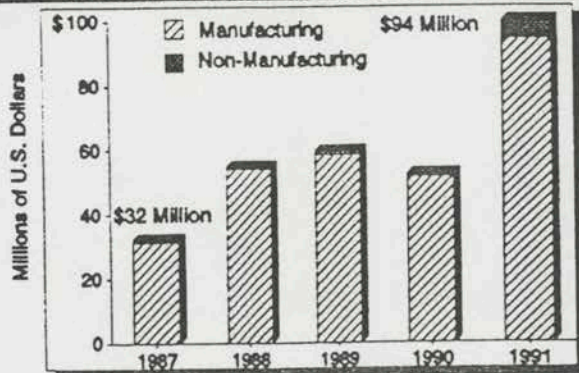


# SOUTH CAROLINA EXPORTS & JOBS

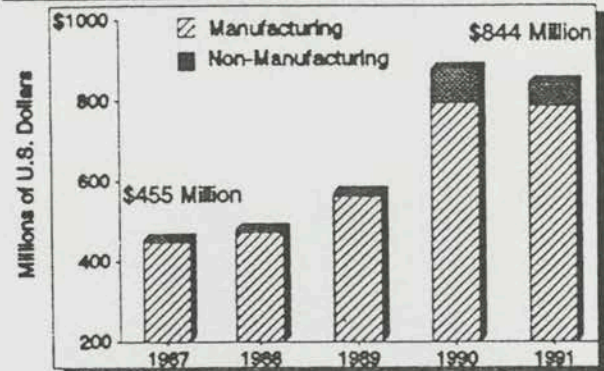


## THE NORTH AMERICAN FREE TRADE AGREEMENT

**South Carolina's Merchandise Exports to Mexico Totalled \$94 Million in 1991**



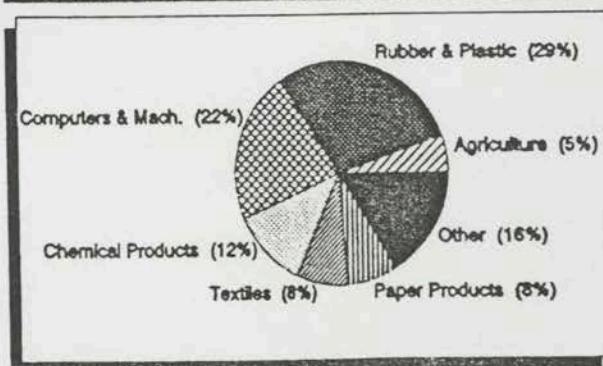
**South Carolina's Merchandise Exports to Canada Totalled \$844 Million in 1991**



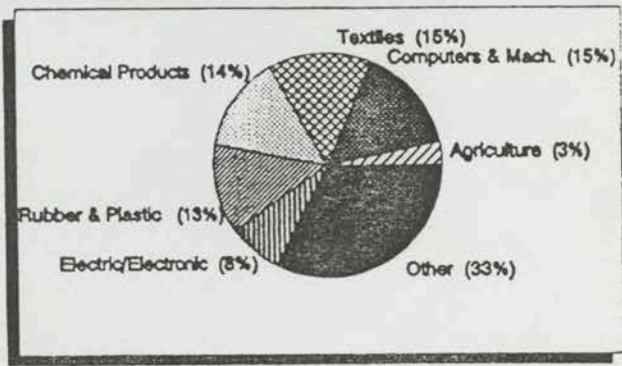
Manufactured exports accounted for 93 percent of South Carolina's \$938 million in exports to Canada and Mexico in 1991, and supported an estimated 24,500 jobs.

- South Carolina's sales to Mexico and Canada accounted for 22 percent of the state's total exports.
- Since 1987, South Carolina's exports to Mexico have nearly tripled and exports to Canada have nearly doubled.
- Canada and Mexico are now South Carolina's first- and sixteenth-largest export markets.
- An estimated 5,200 new jobs have been created by growth in South Carolina's manufactured exports to our North American trade partners since 1987.

**Composition of South Carolina's Exports to Mexico 1991: Total \$94 Million**



**Composition of South Carolina's Exports to Canada 1991: Total \$844 Million**





## **SOUTH CAROLINA STATE STATISTICS**

**POPULATION:** 3,486,703  
**Largest City:** Columbia (98,052)  
**Second Largest:** Charleston (80,414)  
**Third Largest:** No. Charleston (70,218)

**GOVERNOR:** Carroll Campbell (R) elected 1990  
Next election - 1994

**SENATORS:** Thurmond (Aiken) & Hollings  
(Charleston)

**DEMOGRAPHICS:** 69% White, 54% Urban, and 46% Rural

**MEDIAN FAMILY INCOME:** \$16,978 (41st)

**VIOLENT CRIME RATE;** 814 per 100,000 (6th)

## **SOUTH CAROLINA**

### **REPUBLICAN ELECTED OFFICIALS**

#### **Constitutional Offices:**

Governor **CARROLL CAMPBELL**  
Secretary of State **JIM MILES**  
Agriculture Commissioner **LES TINDAL**  
School Superintendent **BARBARA NIELSEN**

#### **Congressional Delegation:**

##### **U.S. Senate**

1 R, 1 D

**STROM THURMOND (R)** - next election 1996

##### **U.S. House of Representatives**

2 R, 4D

##### **GOP Members:**

1st district **ARTHUR RAVENEL**

2nd district **FLOYD SPENCE**

Rep. Robin Tallon (D-06) is retiring from the House of Representatives after five terms.

#### **State Legislature:**

##### **State Senate**

13 R

33 D

The Senate Republican Leader is **JOE WILSON**.

##### **State House**

43 R

81 D

The House Republican Leader is **TERRY HASKINS**.



## **SOUTH CAROLINA**

### **1992 PARTY STRUCTURE**

#### **Committee Members:**

Chairman **BARRY WYNN**

Elected: May 1989

Next Election: May 1993

**BARRY WYNN** served on the Campbell Finance Committee in 1986. He is former Spartanburg County Chairman and longtime supporter of Governor **CARROLL CAMPBELL**.

Committeeman **LONNIE ROWELL**

Elected: August 1988

Next Election: April 1996

**LONNIE ROWELL** served on the RNC Arrangements Committee. He is a candidate for the General Assembly. He was re-elected at the South Carolina State Convention

Committeewoman **MARTHA EDENS**

Elected: August 1988

Next Election: April 1996

**MARTHA EDENS** has served on the RNC Rules Committee since 1989. She was re-elected at the South Carolina State Convention

#### **Party Leaders:**

Governor **CARROLL CAMPBELL**

U.S. Senator **STROM THURMOND**

Former Campbell Chief of Staff & present Bush-Quayle '92 Southern Advisor

**WARREN TOMPKINS**

Former Chairman **VAN HIPPIE**

Secretary of State **JIM MILES**

State Representative **TERRY HASKINS**

State Senator **JOE WILSON**

#### **Bush-Quayle '92 Leadership:**

Governor **CARROLL CAMPBELL**, General Chairman

**ROBERT ADAMS**, Executive Director

#### **Victory '92 Leadership:**

**FRED ALLEN**, Finance Chairman

**State Party Overview:**

The State Party has had trouble raising funds for basic operations and has not begun to build a financial foundation for Victory 92 activities. The RNC has offered to pay a partial amount of the salary for a finance director, but State Chairman Barry Wynn and Executive Director Mike Burton have not acted on this offer. Barry is opposed to the idea of having a full-time finance director, because the one who was on staff six years ago did a poor job.

**FRED ALLEN**, a former fundraiser for Governor Campbell, has been recruited to do fundraising for Victory 92.

The Governor worked with the State Party on candidate recruitment this year, but the prevailing opinion is that the Republican Party will not pick up any congressional seats or more than five legislative seats.



## SOUTH CAROLINA

### POLITICAL LANDSCAPE

#### 1992 Ballot:

President/Vice President  
U.S. Senate - FRITZ HOLLINGS (D)  
U.S. House of Representatives - 6 seats  
State Senate - 46 seats  
State House - 124 seats

#### Primary: August 25, 1992

#### Political Environment/Overview:

Because of redistricting, the congressional and legislative primaries were moved from June 9 to August 25.

Governor Campbell's popularity continues to increase. The recent announcement that BMW will build its first international manufacturing facility in South Carolina has only added to his prestige.

#### President:

Presidential Preference Primary: March 7, 1992

Delegates: 36

Electoral College Votes: 8

#### 1992 Presidential Preference Primary

Candidate	Raw Vote	Percentage	Delegates
Bush	99,073	67%	36
Buchanan	38,085	26	0
Duke	10,494	7	0

#### 1992 Democratic Presidential Primary

Candidate	Raw Vote	Percentage	Delegates
Clinton	71,887 or	63%	36
Tsongas	21,172 or	19	7
Harkin	7,120 or	6	
Brown	6,872 or	6	
Uncomm/Other	7,140 or	6	

SC

The latest public opinion results are from WIS-TV/The State. The survey was conducted September 26 - 28 of 466 registered voters:

Bush	41%
Clinton	39
Perot	10
Undecided	10

The Bush-Quayle '92 organization is headed by Governor Campbell and supported by Warren Tompkins, the Southern Advisor to the campaign, and Tony Denny, the Southeastern RPD.

#### 1992 U.S. Senate:

Democrat U.S. Senator **FRITZ HOLLINGS** is running for re-election. Hollings is considered vulnerable on several issues including his vote against the authorization of force in the Persian Gulf, his opposition to term limitations, and his support for a 5% national sales tax or consumption tax. Hollings has already raised more than \$1 million and could raise up to \$3 to \$4 million for his re-election efforts.

**CHARLES THOMPSON** has announced his intention to seek the Republican nomination for the U.S. Senate against **TOMMY HARTNETT**. Thompson is not considered a serious contender for the nomination.

**HARTNETT** a former three-term Congressman from Charleston (CD 1), was Governor **CARROLL CAMPBELL**'s running mate in 1986. He narrowly lost to Democrat State Senator **NICK THEODORE**, 49% to 51%. Hartnett was President Bush's Chairman for the 1988 primary and general election. He was elected to the State House of Representatives in 1965 and to the State Senate in 1973, where he served until 1980.

Governor Campbell is Honorary Chairman of the Hartnett campaign, and several state party staffers have moved to the campaign.

On April 10, Vice President **QUAYLE** hosted a fundraiser for Hartnett in Charleston. **JACK KEMP** was in Florence on July 17 for several political and fundraising events for the Hartnett campaign.

**1992 Key Congressional Races:**

All incumbent Congressmen are seeking re-election, except Robin Tallon (D-06) whose district was substantially altered in redistricting.

**CD 6 Primary Results**

Republican

Candidate	Votes	%
John Chase	5,369	57%
Delores DeCosta	2,402	26
Dr. Tony Graham	1,626	17

Democrat

Candidate	Votes	%
Jim Clyburn	39,880	55%
Frank Gilbert	10,918	15
Ken Mosely	9,416	13
Herbert Fielding	9,046	13
Roy Harper	2,649	4

10/6/92 4:53 PM



SOUTH CAROLINA

THE SOUTH CAROLINA REPUBLICAN PARTY

P.O. Box 21765, Columbia 29221  
720 Greycern Road, Suite 121  
Executive Director: Mike Burton  
9338

(803) 798-8999  
(803) 731-

Chairman:

Barry Wynn  
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(803) 573-7142 (h)

National Committeeman:

Lonnie Rowell  
P.O. Box 835  
Summerville, 29484  
(803) 873-4500 (o)  
(803) 873-3346 (h)

National Committeewoman:

Mrs. Martha Edens  
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Columbia, 29206  
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1988 DOLE FOR PRESIDENT, POLITICAL SUPPORTERS

Mr. Bill (Hootie) Johnson  
NCNB South Carolina  
P.O. Box 448  
Columbia 29202  
(803) 791-2222 (h)

Ned Johnson  
920 Gregg Street  
Columbia 29201  
(803) 799-9800 (h)

Hon. Lois Eargle  
1111 Third Avenue  
Conway 29526  
(803) 248-3214 (o)

# **HARTNETT**

## **FOR U.S. SENATE**

HONORARY CHAIRMAN: GOVERNOR CARROLL CAMPBELL

POST OFFICE BOX 21992, CHARLESTON, SOUTH CAROLINA 29413-1992

September 28th, 1992

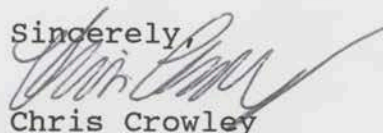
Senator Bob Dole  
141 Hart Senate Office Building  
Washington, DC 20510

Dear Senator,

Enclosed are some recent news clips from the South Carolina U.S. Senate race. The incumbent has been criticized recently for commandeering a U.S. Coast Guard Helicopter to visit his house after Hurricane Hugo. In addition, former President Reagan himself called Hollings' recent television commercials "misleading."

I look forward to your next visit to our state.

Sincerely,



Chris Crowley  
Press Secretary

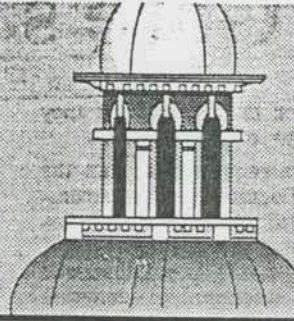
# The State

Columbia, South Carolina

4D Sunday, September 27, 1992

## Weekly Roundup

A review of events during the week  
in state and local government



### QUOTE OF THE WEEK

*“Certainly, the fear of massive layoffs, we know now, is false.”*

House Ways and Means Chairman Billy Boan on initial reports that up to 2,000 state employees would lose their jobs from across-the-board budget cuts

### WINNERS & LOSERS

■ **WINNERS OF THE WEEK:** Would-be whistle-blowers who work for state government, who got a little more job protection Monday when the state Supreme Court ruled there's no limit on the amount of damages their employers can be forced to pay them if they're fired in retaliation.

■ **LOSER OF THE WEEK:** Sen. Fritz Hollings, who, a day after getting slapped around by Ronald Reagan for using the former president's words in a campaign commercial, had to explain again why he hopped a Coast Guard helicopter and visited his Isle of Palms home the day after Hugo struck, while other residents were denied access to the island.



The Post and Courier, Tuesday, September 29, 1992—7-A

# Hollings defends his record against Hartnett's attacks

■ **NO MISUSE OF POWER:** Hollings says he did not misuse his powers as senator by going to the Isle of Palms after Hurricane Hugo while other residents were kept off the island.

By **SID GAULDEN**  
Of The Post and Courier staff

COLUMBIA — Fritz Hollings defended a trip on a U.S. Coast Guard helicopter during which he retrieved frozen shrimp from his Hugo-battered Isle of Palms home in a wide-ranging news conference Monday.

He charged that Republican senatorial candidate Tommy Hartnett was "hypocritical." And Hollings defended his televised campaign commercial in which he talks about "those boys" in Washington, D.C., by claiming that he is both an insider and outsider in the nation's capital.

"I'll take the rap for Dessert Storm and that vote, but I'll be

durned if I'm going to take the rap for this economy."

"All he (Hartnett) does is, every week and every other day now, is put out a new release, another false charge. I am up there, he hasn't passed a bill," Hollings said.

Hollings admitted that the nation's deficit and debt problems have forced him to "distinguish myself by record."

The state's junior senator said the post-Hugo helicopter trip to the Isle of Palms was a story planted by Hartnett's campaign to try to embarrass Hollings. The senator, his wife, a Marine lieutenant colonel and the chopper crew flew over the island and landed to pick up a man they saw on a rooftop.

"That's an insult," Hollings said.

"Here's a fellow that really got help. It was a rescue mission." He identified the person as Dr. John Baird, who is a physician at the Veterans' Hospital in Charleston.

But Monday, Dr. Baird could only recall that he thanked Hollings for taking him off the island.

Hollings recalled that when the helicopter set down on the golf course, "I jumped out to look at my house. The Coast Guardsmen went running to get Dr. Baird. I went running to look at my house. We were right by it."

Hollings, his wife and the Marine lieutenant colonel checked out the senator's house.

He said that Hartnett was being hypocritical in charging that Hollings had used senatorial privilege to see his house. "Here's a guy (Hartnett) that's been using privilege on the National Guard and everything else like that," Hollings said of reports that Hartnett pulled strings to get into the National Guard as an officer.

The State Columbia, S.C.

Saturday, September 26, 1992

# Hollings criticized for post-Hugo flight

## Senator checked house at beach, Hartnett says

The Associated Press

### CHARLESTON

U.S. Sen. Ernest Hollings abused his power when he took a Coast Guard helicopter flight to inspect his Isle of Palms home after Hurricane Hugo, Senate GOP candidate Tommy Hartnett says.

"To fly in under the guise of surveying damage and to be actually more concerned about his own property is shameful," said Hartnett, who is challenging the 26-year veteran senator.

"To use taxpayers' funds to do this when his own friends and neighbors could not access the island or their homes is inexcusable."

Hollings, a Democrat, told The (Charleston) Post & Courier on Thursday that the trip was to survey coastal damage. He said the helicopter landed only after a man was spotted on a roof and the flight became a rescue mission.

The Coast Guard helicopter with a seven-man crew landed on a golf course near Hollings' home to rescue the man, he said.

While the aircraft was on the ground, the senator, his wife, Peatsy, and a marine lieutenant colonel inspected the Hollings' hurricane-damaged home and salvaged two packages of frozen shrimp from an overturned freezer.

"We didn't make a personal visit to my home. We made a personal visit to rescue the stranded resident," Hollings said. "Hell's bells, we ran to the

house while the chopper was still going. We had to get in and get out and we wanted to see our house."

Hollings said he didn't know that Isle of Palms Mayor Carmen Bunch had issued an order prohibiting residents from returning to their homes.

Hartnett said he's not using Hugo to criticize Hollings.

"I'm using an example of an abuse of power and a demonstration of arrogance," he said.

Hollings spokesman Andy Brack said Hartnett is politicizing the situation.

"All I know is I took action to get 11 helicopters down there. I called the Marines in down there," Hollings said. "I got helicopters, LCIs (military landing craft), power company trucks. I was on the phone constantly, getting everything that I could to go down there."

The Post & Courier contacted members of the helicopter crew after Hartnett's staff sent the newspaper a flight log that lists their names.

The helicopter pilot, Lt. Cmdr. Timothy J. Dellot, said in a phone interview from Traverse City, Mich., that the trip began about an hour before sunset the day after the Sept. 21-22 storm in 1989.

"It was strictly an overflight to see what damage was done to the area. I had no intention to land on the island," Dellot said.

That plan changed after he spotted a man waving at the helicopter from his roof, Dellot said. While members of the crew searched for the stranded man, Hollings, his wife and the lieutenant colonel were gone about 30 minutes, Dellot said.

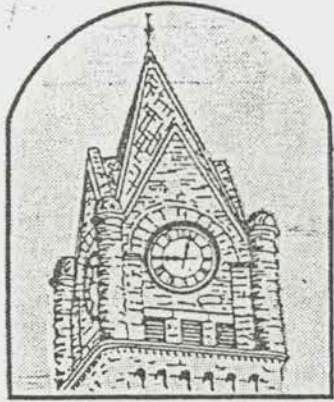
Crew member Lt. Scottie Wornack remembered the lieutenant colonel carrying a garbage bag filled with items.

Another crew member, Warren K. Hoback, said several plastic bags containing goods were brought onto the helicopter.



Hollings





# The Item

FOUNDED OCTOBER 15, 1894

**WEATHER**  
**FOR TOMORROW:**  
PARTLY CLOUDY  
SKIES, WARMER  
LOW 60s-LOW 80s  
DETAILS, **14B**

**FRIDAY** SEPTEMBER 25, 1992

Sumter, South Carolina

**25 CENTS**

## Sen. Hollings flew with Coast Guard to his home after Hugo



HOLLINGS

CHARLESTON (AP) — U.S. Sen. Ernest "Fritz" Hollings flew with a Coast Guard crew to his Isle of Palms home after Hurricane Hugo, while other homeowners were kept off the island.

Hollings told *The (Charleston) Post & Courier* Thursday that the trip was to survey coastal damage, but a man was spotted on a roof and the flight became a rescue mission.

The Coast Guard helicopter with a seven-man crew landed on

a golf course near Hollings' home to rescue the man.

While the aircraft was on the ground, the senator, his wife, Peatsy, and a Marine lieutenant colonel inspected the Hollings' hurricane-damaged home and salvaged two packages of frozen shrimp from a freezer.

"We didn't make a personal visit to my home. We made a personal visit to rescue the stranded resident," Hollings said. "Hell's bells, we ran to the house while

the chopper was still going."

Hollings said he didn't know Mayor Carmen Bunch had issued an order preventing residents from returning to their homes.

*The Post & Courier* contacted members of the helicopter crew after Tommy Hartnett's staff sent the newspaper a flight log that lists their last names.

Hartnett, a Republican, is challenging Hollings for the Senate seat he's held for 26 years.

Hartnett said Thursday he's

not using Hugo to criticize Hollings. "I'm using an example of an abuse of power and a demonstration of arrogance," he said.

"To use taxpayers' funds to do this when his own friends and neighbors could not access the island or their homes is inexcusable," Hartnett said.

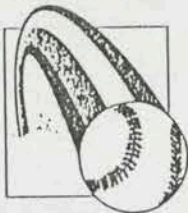
Hollings spokesman Andy Brack said Hartnett is politicizing the situation. "All I know is I took action to get 11 helicopters down there," Hollings said.



FRIDAY

SEPTEMBER 25, 1992

■ WEATHER: Cloudy, cool, 20 per-  
cent rain chance. High, 76. Low, 68.



SPORTS

Rainbows sign deal  
with Rangers

1-C



TV TIMES

Hangin' with Mr. Curry.  
New star, new series

# The Post and Courier

Charleston • North Charleston, S.C.

THE SOUTH'S OLDEST DAILY NEWSPAPER

□

FRONT PAGE

## Hollings defends post-Hugo visit to home

By ARLIE PORTER  
Of The Post and Courier staff

The day after Hurricane Hugo, U.S. Sen. Fritz Hollings flew with a Coast Guard crew and inspected his Isle of Palms home while other homeowners were kept off the island at gunpoint.

Hollings said Thursday that the trip was to survey coastal damage before a man was spotted on a roof and the flight became a rescue mission.

The twin-rotor Coast Guard helicopter with a seven-man crew

landed on a golf course near Hollings' home to rescue the man.

During the about 30 minutes it was on the ground, Hollings, his wife, Peatsy, and a marine lieutenant colonel accompanying Hollings, inspected the Hollings' hurricane-damaged home and salvaged two packages of frozen shrimp from an overturned freezer.

"We didn't make a personal visit to my home. We made a personal visit to rescue" the stranded resident, Hollings said. "Hell's bells, we ran to the house while the chopper was still going. We had to get in

and get out and we wanted to see our house."

Hollings' comments came after The Post and Courier confirmed with helicopter crew members that personal effects, apparently from Hollings' home, were brought back to the helicopter.

Hollings said he was unaware that island residents were prevented from returning to their homes through an order by Isle of Palms Mayor Carmen Bunch.

Hollings said, "All I know is I took action to get 11 helicopters down there. I called the Marines in

down there. I got helicopters, LCIs (military landing craft), power company trucks. I was on the phone constantly, getting everything that I could to go down there."

Mayor Bunch, who was widely criticized by island residents for not allowing residents to return to their homes until four days after the storm, said she was unaware of Hollings going to his house so she couldn't comment.

But she said she regrets that poli-

Please see VISIT, Page 11-A

## VISIT

from Page 1-A

ticlans are using Hurricane Andrew to criticize President Bush and, now, Hurricane Hugo to attack Hollings.

The Post and Courier contacted members of the helicopter crew after being sent by Thomas F. Hartnett's staff a flight log that lists their last names. Hartnett, a Republican, is challenging Hollings for the Senate seat he's held for 26 years.

Hartnett said Thursday he's not using Hugo to criticize Hollings. "I'm using an example of an abuse of power and a demonstration of arrogance," he said.

"To fly in under the guise of surveying damage and to be actually more concerned about his own property is shameless. To use taxpayers' funds to do this when his own friends and neighbors could not access the island or their homes is inexcusable," Hartnett said.

"Like so many politicians, he thinks he's above the rest of us," he said.

Hollings spokesman Andy Brack said Hartnett is politicizing the helicopter trip, calling it a slap in the face to people who suffered in the hurricane.

The pilot of the helicopter, Lt. Cmdr. Timothy J. Dellot, said in a phone interview from Traverse City, Mich., that Hollings, Mrs. Hollings and the Marine lieutenant colonel were picked up at Charleston Air Force Base about an hour before sunset on Sept. 22, a day after the storm struck Charleston.

"It was strictly an overflight to see what damage was done to the area. I had no intention to land on the island," Dellot said.

That plan changed after he spotted a man waving at the helicopter from his roof, Dellot said.

Dellot said he landed the helicop-

ter on a golf course, and members of the crew went in search for the stranded man.

Hollings, his wife and the lieutenant colonel were gone about 30 minutes, Dellot said. They returned shortly after the stranded man showed up at the helicopter, he said.

He said he didn't know if the Hollings brought anything with them. But crew member Lt. Scottie Womack remembered that the lieutenant colonel was carrying a garbage bag filled with items.

Another crew member, Warren K. Hoback, said several plastic bags containing goods were brought onto the helicopter.

They didn't question Hollings because, Womack said, "there was

never any feeling that they were bringing anything hazardous on."

Meanwhile, Mayor Bunch praised Hollings for getting badly needed government help to the Isle of Palms.

"He did a lot of good for the city. He worked endlessly to help us and I have no complaints about how he supported us," she said, adding, "he was the first to call FEMA jackasses."

Charleston Mayor Joseph P. Riley Jr. also commended Hollings.

"After Hurricane Hugo, he was the most resourceful, helpful, energetic, decisive governmental official that I have ever worked with. He was relentless in his efforts to help this area and all of South Carolina," Riley said.

FRONT PAGE!



The State  
Columbia, South Carolina •

# Metro/Region

## Cancel 'misleading' ad, Reagan tells Hollings

By LEE BANDY  
Staff Writer

Ronald Reagan called on Democratic Sen. Fritz Hollings Wednesday to stop running a misleading TV commercial that makes it appear the former Republican president is backing him in the upcoming election.

### YOUR VOTE COUNTS



"I am enthusiastically supporting his Republican challenger, Tommy Hartnett," Reagan said in a statement released Wednesday by Hartnett at a Columbia news conference.

The Hollings ad starts out with Reagan praising the authors of the Gramm-Rudman-Hollings budget balancing act at a White House signing ceremony. Reagan, however, appears to have difficulty remembering Hollings' name, mentioning it almost as an afterthought, as

he consults the script in front of him.

"From now on, when the public hears the names Gramm, Rudman (pause) or Hollings, they'll think deficit reduction," Reagan said.

On Wednesday, the former president said he had been unaware that Hollings was using him in the ads.

"I am calling upon him to immediately discontinue their use," Reagan said.

Hollings could not be reached for comment, but campaign spokesman Andy Brack said Hollings was not going to pull the commercial.

"It's a good ad," Brack said.

Hartnett voted against the budget balancing measure while a member of the House. He served there six years.

"In other words, he voted against Ronald Reagan and Fritz Hollings. He voted against the toughest spending restrictions ever put into law," Brack said.

Reagan, however, said Hollings voted against his policies more than he voted for them during Reagan's eight years as president.



Ronald Reagan backs Hartnett.

"Unfortunately, Sen. Hollings has become one of the leaders of the tax-and-spend crowd in Washington," he said.

Hartnett's campaign cited a Congressional Quarterly study showing that the former congressman supported Reagan 70 per cent of the time, to 44.5 per cent for Hollings.

It also produced a series of Hollings statements highly critical of Reagan for his "radical" tax cuts and for leaving the federal treasury "broke and paralyzed."

See Hartnett, 2B

## Hartnett

From 1B

In 1989, in a column for The New York Times, Hollings called Gramm-Rudman-Hollings a "shotgun marriage" and said he was filing for divorce on grounds of "infidelity and irreconcilable differences."

Sen. Phil Gramm, R-Tex., one of the authors, told reporters here recently that he didn't mind that so much. "I just wish Sen. Hollings would provide child support," he said.

Brack said Hollings asked for the "divorce" because the Republicans and the Democratic leadership quickly twisted Gramm-Rudman-Hollings and "lied about budgeting."

Hartnett and Hollings are running a series of TV ads. In addition to the Reagan commercial, the senator has another advertisement in which he talks about saving textile jobs.

In an ad that just ended after 2½ weeks, Hollings talked about "those boys up in Washington" who are more interested in spending taxpayers' dollars than cutting the deficit.

Hartnett ridicules the commercial in his own ad tying Hollings to Washington. He also is running a similar radio ad.



Saturday, September 26, 1992 3A

The Greenville News

# In U.S. Senate campaign...

## ... Hartnett charges that Hollings abused power

CHARLESTON (AP) — U.S. Sen. Ernest Hollings abused his power when he took a Coast Guard helicopter flight to inspect his Isle of Palms home after Hurricane Hugo, Senate GOP candidate Tommy Hartnett says.

"To fly in under the guise of surveying damage and to be actually more concerned about his own property is shameless," said Hartnett, who is challenging the 26-year veteran senator.

"To use taxpayers' funds to do this when his own friends and neighbors could not access the island or their homes is inexcusable."

Hollings, a Democrat, told *The (Charleston) Post & Courier* on Thursday that the trip was to survey coastal damage. He said the helicopter landed only after a man was spotted on a roof and the flight became a rescue mission.

The Coast Guard helicopter with a seven-man crew landed on a golf course near Hollings' home to rescue the man.

While the aircraft was on the ground, the senator, his wife, Peatsy, and a marine lieutenant colonel inspected the Hollings' hurricane-damaged home and salvaged two packages of frozen shrimp from an overturned freezer.

"We didn't make a personal visit to my home. We made a personal visit to rescue the stranded resident," Hollings said.

Hollings said he didn't know that Isle of Palms Mayor Carmen Bunch had issued an order prohibiting residents from returning to their homes.

Hartnett said he's not using Hugo to criticize Hollings.

"I'm using an example of an abuse of power and a demonstration of arrogance," he said.

Hollings spokesman Andy Brack said Hartnett is politicizing the situation.

"All I know is I took action to get 11 helicopters down there. I called the Marines in down there," Hollings said. "I got helicopters, LCIs (military landing craft), power company trucks. I was on the phone constantly, getting everything that I could to go down there."

*The Post & Courier* contacted members of the helicopter crew after Hartnett's staff sent the newspaper a flight log that lists their last names.

The helicopter pilot, Lt. Cmdr. Timothy J. Dellot, said in a phone interview from Traverse City, Mich., that the trip began about an hour before sunset the day after the Sept. 21 storm.

"It was strictly an overflight to see what damage was done to the area. I had no intention to land on the island," Dellot said.

That plan changed after he spotted a man waving at the helicopter from his roof, Dellot said. While members of the crew searched for the stranded man, Hollings, his wife and the lieutenant colonel were gone about 30 minutes, Dellot said.

Crew member Lt. Scottie Womack remembered the lieutenant colonel carrying a garbage bag filled with items.

Another crew member, Warren K. Hoback, said several plastic bags containing goods were brought onto the helicopter.



THURSDAY, September 24, 1992

The Post and Courier

# REGION

COVERING BERKELEY, CHARLESTON AND DORCHESTER COUNTIES

## Reagan protests Hollings TV ad

By BILL STEIGER  
Of The Post and Courier staff

COLUMBIA — Former President Ronald Reagan demanded Wednesday that U.S. Sen. Fritz Hollings, D-S.C., stop running a re-election advertisement in which Reagan appears.

"The recent television commercial by Senator Hollings is misleading," Reagan said in a statement released by his office. "It implies that I am in his corner in the upcoming election, which I am not. ... I am calling upon him to immediately discontinue" the ad.

Hollings spokesman Andy Brack said the ad won't be taken off the air. "It's a good ad. It never pretended to be an endorsement. It is a genuine and strong statement showing Fritz Hollings' leadership on reducing the deficit."

The ad includes footage of Reagan talking about the Gramm-Rudman-Hollings deficit reduction plan saying, "From now on when the public hears the names Gramm, Rudman or Hollings, they'll think deficit reduction." The videotape was made during a 1985 press conference.

"I was not aware that I was included in any of Senator Hollings' advertisements," Reagan said in



the statement.

"The footage of the president is public record," Brack countered.



Hartnett

time as President, Senator Hollings voted against my policies more than he voted for them. Unfortunately, Senator Hollings has become one of the leaders of the tax and spend crowd in Washington."

Reagan also endorsed Hollings' Republican opponent, Tommy Hartnett. "South Carolina needs another conservative Republican

Please see REAGAN, Page 3-B

## REAGAN

from Page 1-B

voice in Washington. I urge all South Carolinians to join me in supporting Tommy Hartnett," the former president said.

Hartnett, who released Reagan's statement at a press conference Wednesday, also called for the ad to be removed from the air. The ad began playing this week on television stations across South Carolina.

"I'm afraid he (Hollings) is suffering from a bad case of political amnesia," Hartnett said, noting that Hollings divorced himself from Gramm-Rudman-Hollings in 1989 because the plan to reduce the deficit failed due to political jockeying.

But Brack said, "the fellow who is running from his record on deficit reduction is Tommy Hartnett. He voted against Gramm-Rudman-Hollings and voted against saving the taxpayers 70 billion dollars."



# The News



A MULTIMEDIA NEWSPAPER

THURSDAY, SEPTEMBER 24, 1992

GREENVILLE, SOUTH CAROLINA

## Hollings' ad has Reagan crying foul

By James T. Hammond  
News Capital Bureau

**COLUMBIA** — Former President Reagan is upset that Sen. Ernest Hollings is using Reagan's words in a campaign ad that shows the former president praising the South Carolina senator.

Reagan, in a statement dated Tuesday, said the ad was "misleading" and that he "enthusiastically" supports the Republican challenger, Tommy Hartnett of Charleston.

Reagan said in the statement that when he was president, Hollings voted against his policies more than he voted for them.

"Unfortunately, Sen. Hollings has become one of the leaders of the tax-and-spend crowd in Washington," Reagan's statement said.

Hollings spokesman Andy Brack said the commercials will continue to run in Greenville, Columbia, Charleston and Florence at least through the end of this week.

"The ad never pretended to be an endorsement," Brack said. "The ad is a strong

See Reagan, Page 8A

## Reagan

Continued from Page 1A

statement recognizing Fritz Hollings' leadership on deficit reduction."

The former president's statement was released by Hartnett at news conferences in Greenville and Columbia Wednesday.

Cathy Goldberg, a spokeswoman in Reagan's California office, said the former president was informed about the ad and he wanted to respond.

"The statement speaks for itself," she said.

The commercial shows Reagan making a speech about the Gramm-Rudman-Hollings deficit reduction plan. It also shows Reagan shaking hands with Hollings.

During the ad, Reagan says, "From now on when the public hears the names Gramm, Rudman or Hollings, they'll think deficit reduction."

Hartnett accused Hollings of political amnesia.

"Hollings spends more time running against his record than against me," Hartnett said. "He runs an ad boasting about the Gramm-Rudman bill, but forgets that he has spoken out against it."

Hartnett cited a 1989 article in *The New York Times* in which Hollings declared he wanted a divorce from the "shotgun marriage called Gramm-Rudman-Hollings."

Brack said the Gramm-Rudman-Hollings act called for government to cut spending across the board when expenses exceeded revenues.

"But the Republican and Democratic leadership quickly twisted Gramm-Rudman-Hollings and lied about budgeting. That's when Fritz Hollings said, 'Give me a divorce,'" Brack said.

FRONT PAGE



OFFICE OF RONALD REAGAN

FOR IMMEDIATE RELEASE

September 22, 1992

STATEMENT BY PRESIDENT RONALD REAGAN

Los Angeles -- The recent television commercial by Senator Hollings is misleading. It implies that I am in his corner in the upcoming election, which I am not. I am enthusiastically supporting his Republican challenger, Tommy Hartnett.

During my time as President, Senator Hollings voted against my policies more than he voted for them. Unfortunately, Senator Hollings has become one of the leaders of the tax and spend crowd in Washington.

I was not aware that I was included in any of Senator Holling's advertisements and I am calling upon him to immediately discontinue their use.

South Carolina needs another conservative Republican voice in Washington. I urge all South Carolinians to join me in supporting Tommy Hartnett for the United States Senate.

# # #



## Day dips

Clouds, some sun, chance of showers. Highs upper 60s, lows about 60. **2A**



South Carolina's Largest Newspaper

**Friday**

September 25, 1992  
Columbia, South Carolina

101st Year — No. 269  
4 sections — 80 pages

# Voters don't buy Hollings as outsider

By **LEE BANDY**  
Staff Writer

**CAMDEN**

Democratic Sen. Fritz Hollings, worried about the deep anti-incumbent sentiment sweeping the nation, is desperately trying to distance himself from "those boys up in Washington."

But the folks in this bellwether community aren't buying it.

They tend to view Hollings, a 26-year veteran of the U.S. Senate, as the consummate Washington insider.

"I think he's in the clan," said

**YOUR VOTE COUNTS**



Elizabeth Griffin, a retired DuPont employee.

Even Hollings' supporters aren't fooled.

"He's definitely one of those people up there," said Clyde Jones, a retired principal. "But that doesn't change my opinion about the senator. I want to leave people like him up there."

Another Hollings backer, however, isn't amused. "I'm turned off by all this outsider stuff. I'd rather he talk about the real problems that face the country," complained Rachel Davis.

At issue is a Hollings television commercial that just ended a 2½-week run. It featured a coatless Hollings, collar unbuttoned, tie loosened, looking straight into the camera. "If

See Hollings, 11A

## Hollings

From 1A

those boys up in Washington cared half as much about your checkbook as they do their own, we could get this country moving again," he said.

Hollings continued, "It doesn't take a rocket scientist to figure out we've got to cut government spending."

Fifty-one voters interviewed in Camden at random Tuesday said it doesn't take a rocket scientist to figure out what Hollings is up to: He's trying to disassociate himself from the Washington establishment after being a part of it for more than two decades.

Hollings is listed among the five most vulnerable Senate incumbents this year by Republicans and several independent Washington political newsletters. He is being challenged by Republican Tommy Hartnett, a former congressman who lost a bid for lieutenant governor six years ago. Polls show the senator leading.

His consultants have told him to run as an outsider, to deny being part of the institution.

Peter Hart, Hollings' pollster, recently told a meeting of Democratic lawmakers to get home as quickly as possible and start connecting with the voters. They are extremely unhappy with Congress, he said.

Alan Secrest, a Washington-based Democratic consultant, said his surveys show the anti-incumbency wave to be "very deep, very pervasive."

That holds true in this historic community considered by pollsters to be an accurate reflection of the South Carolina electorate. They say it has the right mix of blacks and whites, Republicans and Democrats, upper-, middle- and low-income people, and blue- and white-collar workers.

"I'm sick of these politicians. I hear them lying too much," said Lloyd Taylor, a local barber.

"We need to make a clean sweep, starting with the school board all the way to the White House," said Mary Dowe, a 54-year-old Lugoff housekeeper.

Hollings' polls apparently are picking up on the voter unrest.

He wouldn't be running those I'm-not-one-of-them ads otherwise, suggested Vic Kamber, a Democratic consultant. Kamber questioned the wisdom of the ads. "There's a point where hypocrisy does catch up with you," he cautioned.

Hollings, sixth-ranking in Senate seniority and chairman of the Senate Commerce Committee, is considered

Mr. Insider by the Washington crowd.

Sal Guzzetta, editor of the Political Campaign Newsletter, said Hollings meets the definition: someone with lots of clout.

He termed it "almost comical" that a senator with 26 years' experience would try to run as an outsider. "It's absurd," he said.

Voters here agree. They say the ads insult their intelligence.

"They're based on the premise that everybody is an idiot. It's a joke," protested Bill Sheorn, a 45-year-old men's store owner.

Not all are upset at his being a Washington insider, however.

It has its benefits, they contend, citing the advantages of seniority and the delivery of goods associated with clout. These folks are reluctant to replace the senator with a less-familiar face like Hartnett.

"I don't know that much about Tommy Hartnett, but what I do know scares me," said Frankie Funchess of Columbia.

If voter sentiment in Camden is any indication, the Hollings-Hartnett race could be close.

Of the 51 voters randomly interviewed, 19 indicated they would vote

for Hollings. Fourteen said they would support Hartnett. Another four said they are leaning toward Hartnett. Only one was moving toward the senator. Thirteen said they were undecided.

Those opposing the junior senator thought he had been in Washington too long and had lost touch. They said he only cared about them at election time.

Others cited his "liberal" voting record, his friendship with Teddy Kennedy, his "arrogance" and general I-know-better-than-thou attitude.

"It's just his air," said Richard Inman.

Blacks, like Ken Carter, a 35-year-old assistant store manager, appear to be solidly in Hollings' corner. Many remembered the senator's much-publicized hunger tours years ago and his work on behalf of the poor.

Hartnett's name was readily recognized, but most voters confessed they knew little about the Republican or his stance on the issues.

The consensus was Hollings would win in a squeaker.

As Inman put it, "A lot of people around here would vote for the devil if he were a Democrat."



## POLITICS & POLICY

# South Carolina's Veteran Sen. Hollings Plays The Outsider to Fend Off Tough GOP Challenge

By DAVID ROGERS

Staff Reporter of THE WALL STREET JOURNAL  
AIKEN, S.C. — Like an aging lion, Ernest Hollings is roaring against the night to hold his rivals at bay.

"I am an outsider in Washington when it comes to deficits," the veteran Democratic senator insists. "I'm an outsider when it comes to trade."

His voice booms a litany of "American" initiatives for everyone but the alienated at home. "We got Americans in the Corps of Engineers rebuilding the emir's palace in Kuwait," he mocks. "Come on, they've got an American plan to put up — on fast-track — whatever jobs are left to go down to Mexico. Why the hell can't we get an American plan for America?"

White-haired, imperious, Fritz Hollings has come down Whiskey Road here, past the high-walled estates of long-ago railroad heirs, to preach to the faithful at a Democratic fish fry. Now, as the shadows lengthen, the late afternoon light is a reminder of his own vulnerability in a year of disenchantment with the government he has been part of for a quarter-century.

"I can't imagine the Senate without Hollings," said Ann Palazzo, a 56-year-old mental-health worker, with unabashed loyalty. But conservative critics of the 70-year-old incumbent, who has been in the Senate for 26 years, hunger for nothing less.

"If you want to change the Senate, you gotta change the senator," says Tommy Hartnett, a former state legislator and congressman who is challenging Mr. Hollings. The 51-year-old Republican brings to the campaign both a gift for mimicry and a thick, red-covered compilation of the Democrat's voting record dubbed "Ernest Goes to Washington." Mr. Hollings's own Senate GOP colleagues —

"co-freres" as he would call them — contributed to the preparation of the volume, and, stumping the state, they hope to make this a premier political fight in the South.

Behind the drive is a lingering bitterness over Mr. Hollings's role in the 1989 fight over John Tower's nomination to be defense secretary. And the Bush administration views Mr. Hollings, the chairman of the Senate Commerce Committee, as a stubborn ally of the trial-lawyer lobby against product-liability legislation and as a protectionist critic of the proposed North American Free Trade Agreement with Mexico and Canada.

"I've been serving in Washington, but he's being run by Washington," Mr. Hollings retorts, comparing Mr. Hartnett's campaign aides to "seeing-eye dogs." Like a true son of the Citadel, Mr. Hollings fires off television ads like artillery blocking rounds in anticipation of a ground assault. But his anxious efforts to separate himself from Washington invite ridicule and make it harder for him to talk of what he has done to advance South Carolina in health and technology.

### Spurned by Reagan

A new television spot, for example, features an old testimonial from Ronald Reagan reminding voters of Mr. Hollings's role in passing the Gramm-Rudman deficit-reduction law in the mid-1980s. In fact, Mr. Hollings later disavowed the law, which has long since been overtaken by events. And Mr. Reagan, who seems to remember Mr. Hollings only as an afterthought in the film clip, has now issued a statement asking that the spot be removed and saying that he backs Mr. Hartnett.

Republican Gov. Carroll Campbell chides Mr. Hollings for taking a backward-looking approach because he "can't claim the mantle of the future." And as much as the senator casts himself as the battle-tested trade warrior, foreign investments by the likes of BMW and Hoffmann-LaRoche are changing the state's economy — and political views. Textile employment in the state was down to 90,000 by this July — less than 20 years ago, it was 160,000 — and the industry represents only a quarter of manufacturing jobs today.

"The bottom line is, we're a trading state," says Gov. Campbell. "The state has become more international and therefore more understanding of the needs of trade."

What has changed, too, is that many in the textile industry are supportive of the trade agreement, which they say is sensitive to their needs and opens markets in Mexico. Meeting last week in Washington, directors of the American Textile Manufacturers Institute endorsed the agreement. And with the major exception of Roger Milliken, chairman of Milliken & Co. and critic of the agreement, the senator finds himself at odds with past textile allies.

### Campaign Dollars

Mr. Hollings's power — and longevity — help nonetheless to deny Mr. Hartnett large campaign contributions from business. The senator has already spent more on television than his challenger can hope to muster for the entire campaign. W.W. "Hootie" Johnson, a top NationsBank Corp. executive and twice chairman of Gov. Campbell's finance committees, is a prominent Hollings backer. Even the Auto Dealers and Drivers for Free Trade political action committee gives to the senator — his inside-Washington connections include Thomas Boggs, a lobbyist for trial lawyers and the trade PAC's counsel.

In his most recent fight with federal regulators, Mr. Hollings used his power on the Senate Appropriations Committee to win compromises last week for South Carolina utilities worried about proposed rules governing microwave communications.

Like Alaska Republican Sen. Ted Stevens — a friend and fellow committee member whom he calls "Senator Avalanche" — Sen. Hollings has a negotiating style that can resemble a bloody Sam Peckinpah movie. There is wit and a genuine intellectual independence, but in recent years the Democrat has also become more with-

drawn and, critics say, arrogant.

His long career has in fact a much broader dimension than he shows now. He crusaded against hunger in the 1960s and has worked to boost funding for community health centers and cancer research. His protectiveness on trade is matched by support for state technical schools, which he helped foster and integrate as governor in the early 1960s. And borrowing a page from agricultural field services, he created a system of federal centers to help businesses become more competitive by adapting new technology.

Mr. Hollings's campaign ads now are as likely to talk of putting "able-bodied"

welfare recipients to work. And this senator, who voted against Thurgood Marshall and for Clarence Thomas on the Supreme Court, betrays a fear of the racial politics ingrained in this state. Mr. Hartnett's literature accuses him of supporting "race-based quotas." And a briefing book for the Hartnett campaign says outright that Republicans benefit from the fact that "the two parties have been identified strongly along racial lines."

The amiable businessman shows no appetite himself for pressing this "advantage" too harshly. Mr. Hartnett's tenure in the House coincided with the first heady years of the Reagan administration, and he brings the same single-mindedness to his platform of term limits, lower taxes and the line-item veto. Quotas are mentioned less, and the trade agreement can wait until after the election.

At a lunch in Florence, S.C., last week, Rotarians hailed Mr. Hartnett as "Cincinnatus" giving up his plow to return to service. "You don't owe them anything—



Tommy Hartnett

any elected official at any level," he says, urging them to join other states' voters in ousting incumbents.

But traditions die hard here, where voters have sent Sen. Strom Thurmond—

now approaching 90 years old — back to Washington since the mid-1950s. "I'm a young man next to Strom," says Sen. Hollings, smiling. "I'm just coming into style."

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# HEADLINE: SOUTH CAROLINA: HOW WOULD AN ANDREW-HUGO TICKET FAIR?

Under header, "Hollings defends post-Hugo visit to home," Charleston POST & COURIER's Porter leads, "The day after Hurricane Hugo," Sen. Fritz Hollings (D) "flew with a Coast Guard crew and inspected his Isle of Palms home while other homeowners were kept off the island at gunpoint." Hollings "said the trip was to survey coastal damage before a man was spotted on a roof and the flight became a rescue mission." The helicopter landed near the Hollings' home for about 30-minutes to rescue the man. During the 30-minutes, Hollings, his wife, a Marine Lt. and a colonel "accompanying Hollings, inspected the Hollings' ... home and salvaged two packages of frozen shrimp from an overturned freezer." Hollings: "We didn't make a personal visit to my home. We made a personal visit to rescue (the man). ... Hell's bells, we ran to the house while the chopper was still going. We had to get in and get out and we wanted to see our house." The POST & COURIER "confirmed (the story) with helicopter crew members." The paper received the crew list from ex-Rep. Tommy Hartnett's (R) office. Hartnett: "To fly in the guise of surveying damage and to be actually more concerned about his own property is shameless." Charleston Mayor Joseph Riley: "After Hurricane Hugo, (Hollings) was the most resourceful, helpful, energized, decisive governmental official that I have ever worked with. He was relentless in his efforts to help (SC)" (9/25).



## HEADLINE: SOUTH CAROLINA: FAMILIAR STORY, DIFFERENT DECADE

Under header "Hartnett 'pulled strings' to become Guard officer," Columbia STATE's Moniz writes ex-Rep. Tommy Hartnett (R) "had a lot going against him, including his age, education and lack of officer training" when he applied for an officer's slot with the SC National Guard in 1983. But "he had one big thing going for him. He was in Congress." Hartnett was commissioned as a 2nd Lt. after deciding he wanted to join the Air National Guard "to understand challenges facing enlisted personnel." To get the commission, Hartnett "had to obtain several 'waivers.'" Both Hartnett and SC Adjutant Gen. Eston Marchant "acknowledge that they spoke to one another before Hartnett joined the Guard in 1982 but neither could recall the nature of their conversations." Both did say the officer's commission "was initiated by Hartnett." Marchant: "John Q. Public would have the same opportunity (to apply for waivers), whether he would have the same results, I don't know." Guard spokesperson Les Carroll said there is no record of Hartnett's applications or waivers, but added: "My gut feeling is it's bending over backwards to accommodate a congressman, but it doesn't sound beyond the realm of possibilities" (9/20).

OOPS? Hartnett took the "lead or leave" pledged not to run again in '98 if Congress fails to balance the budget. But Hartnett spokesperson Chris Crowley said Hartnett "misspoke": "I cringed when Tommy said it." A pledge Hartnett signed at the GOP convention included a "caveat" -- that GOPers "had to gain control of the Senate in 1993" (Columbia STATE, 9/22).

# HEADLINE: SOUTH CAROLINA: HOLLINGS AS OUTSIDER; HARTNETT HOSTS STROM

Although Sen. Fritz Hollings (D) "has worked on Capital Hill for 26 years ... it's hard to figure that out from watching him on television these days." Hollings' new ads feature him "blasting those in the nation's capital": "If those boys up Washington cared half as much about your checkbook as they do their own, we could get this country moving again." The spots also "boast" Hollings ability to get things done for SC (Karr, AP/Charleston POST & COURIER, 9/20). NRSC chair Sen. Phil Gramm (R-TX) said the ads won't help Hollings "overcome an incumbent backlash": "I think people know who is in Washington and who's not" (GREENVILLE NEWS, 9/15). Ex-Rep. Tommy Hartnett (R) says he "will be getting more help than expected" from Sen. Strom Thurmond (R). In addition to a "lukewarm endorsement," Thurmond agreed to be the "featured-speaker" at a Hartnett fundraiser next month. Gov. Carroll Campbell (R) has also "agreed to make more appearances for him in the coming weeks" (POST & COURIER, 9/19).

6 AP 09-30-92 03:07 EDT 36 Lines. Copyright 1992. All rights reserved.

PM-SC--Hartnett-Reagan, Bjt,300<

Reagan Appears in Hartnett Ads<

EDS: Version also moved for AMs<

PICKENS, S.C. (AP) Republican U.S. Senate candidate Tommy Hartnett has former President Ronald Reagan appearing in his campaign ads to counter Reagan footage in other ads by Democratic Sen. Earnest ``Fritz'' Hollings.

In the 30-second television and 60-second radio spots unveiled Tuesday, Reagan calls Hartnett ``the conservative candidate running for U.S. Senate in South Carolina. ...

``We need to change the Congress and we need to do it now.''

Hollings, a 26-year Capitol Hill veteran, rocked Hartnett's campaign earlier this month when he debuted ads using an excerpt of a Reagan speech lauding a spending-control measure Hollings co-sponsored.

Reagan quickly responded that he was not endorsing Hollings. Hartnett said the ads were misleading and demanded that Hollings stop using them. The Democratic senator refused.

``The ad, we hope, will counter the implication that President Reagan is endorsing Senator Hollings,''' said Hartnett, who has been well behind Hollings in recent polls.

He said his campaign asked for Reagan's help. Hartnett said he pulled some other ads and would run the Reagan ones instead as part of an overall \$60,000 media buy.

Hartnett was not sure how long the ads would run.

In another campaign, the National Republican Congressional Committee said Tuesday it would provide \$1,000 of ``seed money'' to John Chase who is running for the 6th District congressional seat.

Chase, who is white, is considered a long shot against Democrat James Clyburn, a black, in the newly redrawn predominantly minority district.

But U.S. Rep. Guy Vander Jagt, R-Mich., chairman of the Republican committee, said the contribution to Chase means the GOP includes him among those who are ``running strong campaigns that have a real chance of victory in November.''