


before 10<sup>30</sup> am  
S-207

May 19, 1992

MEMO TO THE LEADER

FROM:

JOHN D. 

SUBJECT:

TALKING POINTS - JOE MALONE FUNDRAISER

## **MASSACHUSETTS TREASURER JOE MALONE**

- Considered one of the up-and-coming stars in the Massachusetts Republican Party, Joe Malone grew up a working class kid whose parents came from Italy.
- He has devoted most of the last 10 years of his life helping to rebuild the state's Republican Party. He has helped manage four Republican campaigns, all of which failed to win. He also served as executive director to the state party, mounted a gentlemanly challenge to Senator Kennedy in 1988 that ended in defeat (66%-34%), and pushed for an initiative petition last year for term limits.
- As the first Republican to hold the MA treasurer's office in 30 years, Malone's accomplishments include: cutting the state government bureaucracy of unneeded jobs, returning \$850,000 of an \$8 million budget back to the state, saving \$419,000 by closing the State House bank and installing an automatic teller machine, and saving \$2.75 million by privatizing the delivery of state lottery tickets.
- The two main tenets of the Republican platform, privatization and entrepreneurial government, have been put into practice by Malone more than anybody.
- A poll taken late last year showed Malone with a 45-16 favorable-unfavorable rating.
- Mrs. Dole did a fundraiser for him in October in 1990 and Senators Gramm and Smith did a fundraiser for him last year. Secretary Kemp also helped raise a \$100,000 for Malone in his '90 treasurer's race. The Boston Black Political Task Force also endorsed Malone in that race.
- In 1988, the Boston Globe wrote, "If the Republican Party is ever going to get anywhere in Massachusetts, it will be with candidates like Joe Malone."

SPEAK

Wed, May 20

5-207

8:00-10:30 a.m.

**Bob Smith**  
**United States Senator**  
**New Hampshire**

April 14, 1992

( You are scheduled to  
make 2 speeches at  
the Four Seasons on  
May 20 at 8:30 &  
9:00 )

Senator Robert J. Dole  
United States Senate  
Washington, D.C. 20510

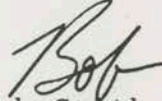
Dear Bob:

On Wednesday, May 20, 1992, I will be hosting a breakfast for Massachusetts Treasurer Joe Malone. Joe would like for you to speak before the group. Joe is a good friend of mine and I would greatly appreciate it if you could take the time to speak for a few minutes before this group of his major supporters.

Enclosed is a letter from Joe which has more information about the event. If you have any questions please have your staff contact Jim Courtovich, of my staff, at 224-8757.

Thank you for your consideration.

Sincerely,



Bob Smith, U.S.S.

Handwritten notes and scribbles on the right side of the page, including a checkmark and some illegible markings.

**JOE MALONE**  
**TREASURER**

Citizens for Joe Malone  
2 University Office Park  
51 Sawyer Road, Suite 150  
Waltham, MA 02154

April 8, 1992

Senator Robert J. Dole  
United States Senate  
Washington, D.C. 20510

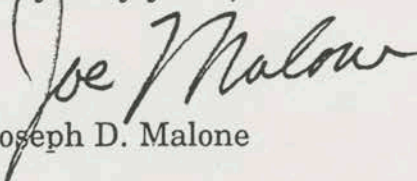
Dear Senator Dole:

I have arranged a conference in Washington, D.C., for a group of my supporters on Wednesday, May 20, 1992.

On that day, Senator Smith will be hosting a breakfast for the group in Room S-207 (Mansfield Room) of the U.S. Capitol. I would be most grateful if you could Speak to the group for five or ten minutes between 8:00 a.m. and 10:30 a.m. If your schedule does not permit time for speaking, we would still appreciate it very much if you could stop by for a few minutes during the breakfast.

Thank you.

Very truly yours,

  
Joseph D. Malone

P.S. My wife, Linda, and I enjoyed visiting briefly with you and Mrs. Dole last month in Florida.