

TO: Senator Dole
FR: Kerry

RE: Triad Chamber of Commerce
Tuesday, May 19

*This is a group of 65-75 small business types from the Winston-Salem and Greensboro areas. After your appearance, they will hear from Helms, Sanford, and Dick Darman.

*Our contact has suggested brief opening comments, and then questions and answers. They are especially interested in the Striker Replacement Bill, and Health Care.

*Winston
Kerry*

**SENATOR BOB DOLE
TALKING POINTS
TRIAD CHAMBER OF COMMERCE**

*IT'S A PLEASURE TO WELCOME YOU HERE. AS YOU KNOW, NORTH CAROLINA IS A VERY IMPORTANT STATE IN MY LIFE.

*ELIZABETH ASKED ME TO PASS ALONG HER BEST WISHES. SHE WANTED TO BE HERE, BUT SHE'S IN THE MIDDLE OF A FUND-RAISING DRIVE AT THE RED CROSS. IF ANY OF YOU HAVE A FEW EXTRA DOLLARS LEFT AFTER THIS TRIP, I CAN GIVE YOU HER ADDRESS.

~~*ELIZABETH AND I HAVE HAD A LONG RUNNING DISCUSSION OVER WHETHER KANSAS BARBECUE OR NORTH CAROLINA BARBECUE IS THE BEST...I WAS HOPING YOU MIGHT HAVE BROUGHT SOME SAMPLES UP TO HELP IN THE DECISION MAKING.~~

*I KNOW YOU ARE GOING TO HEAR LATER FROM SENATORS HELMS AND SANFORD AND DICK DARMAN, SO RATHER THAN GIVING A SPEECH, I'D LIKE TO SPEND MY TIME HEARING WHAT'S ON YOUR MIND.

*BEFORE I DO, HOWEVER, I WAS TOLD THERE WERE A FEW ISSUES OF SPECIAL INTEREST TO YOU.

*THE FIRST OF THESE WAS HEALTH CARE--WHICH NOT ONLY IS THE ISSUE OF TOP CONCERN TO YOU, BUT TO A LARGE PERCENTAGE OF AMERICANS, AS WELL.

*NO DOUBT ABOUT IT--MAJOR CHANGES ARE NECESSARY IN OUR HEALTH CARE SYSTEM. BUSINESSES LIKE THE ONES YOU REPRESENT, KNOW ONLY TOO WELL WHAT THE COST OF CARE AND THE COST OF INSURANCE ARE DOING TO BUSINESSES TODAY.

*I BELIEVE HEALTH CARE ISSUE COMES DOWN TO SIMPLE CHOICE-- SHOULD GOVERNMENT CONTROL MORE OF YOUR HEALTH CARE DECISIONS, OR SHOULD YOU?

*THE PRIVATE SECTOR IS THE ONLY WAY TO MAINTAIN QUALITY AND INNOVATION. BUT WE MUST FIND WAYS TO MAKE IT COST LESS AND MAKE IT AVAILABLE TO EVERYONE.

*ANOTHER ISSUE INVOLVING MANDATES IS THE STRIKER REPLACEMENT BILL. THE BILL WOULD REDUCE OVER 50 YEARS OF LABOR LAW BY GUARANTEEING WORKERS STRIKING OVER ECONOMIC ISSUES A JOB WHEN THEY DECIDE TO RETURN TO WORK.

*BOTTOM LINE OF THIS LEGISLATION IS THAT IT WILL MEAN MORE STRIKES AND MORE ANTI-COMPETITIVE BARGAINING AGREEMENTS.

*I CAN ASSURE THAT THE BILL IS NOT GOING TO BECOME LAW-- SHOULD IT BE PASSED IN THE SENATE, THE PRESIDENT WILL VETO IT, AND WE HAVE THE VOTES TO SUSTIAN A VETO.

*GIVING THE POLITICAL ATMOSPHERE OF THIS YEAR, THAT'S A

SCENARION THAT HAS HAPPENED QUITE A FEW TIMES THESE PAST MONTHS,
AND WILL HAPPEN AGAIN IN THE FUTURE.

*THE DEMOCRATS HAVE THE VOTES TO PASS A TURKEY OF A BILL--
CAMPAIGN FINANCE REFORM FOR INSTANCE. THE KNOW THE PRESIDENT
WILL VETO THE BILL, AND THE VETO WILL BE SUSTAINED, BUT THEY
DON'T ALLOW THE REPUBLICANS TO WORK WITH THEM TO REACH A
COMPROMISE THE PRESIDENT WILL SIGN.

*INSTEAD OF MOVING FROM THE STATUS QUO, THEY ARE MORE
INTERESTED IN GAINING SOME SORT OF PERCEIVED ADVANTAGE.

*HAPPY TO ANSWER YOUR QUESTIONS.

JESSE HELMS
NORTH CAROLINA

SPEAK

United States Senate

WASHINGTON, DC 20510-3301

Tuesday - May 19

2:30 p.m.

~~4:00 p.m.~~

Hart 216

May 1, 1992

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The Honorable Robert Dole
United States Capitol
Washington, D.C.

Dear Bob:

I have enclosed an invitation from James Armstrong, Vice President of the Triad Chamber of Commerce, inviting you to address his group when they are in Washington on Tuesday, May 19, 1992.

These gentlemen are most interested in budget issues. They are a group of 75 small businessmen and good guys!

I have reserved Hart 216 for this event. They have suggested 2:30 pm or 4:00 pm as a good time for you to speak. I know that you are snowed under with requests and I certainly understand if you are swamped.

They have also invited Director Darnen to speak that afternoon. Thank you for your time in this. Please call Miss Frances Marcus at 224-6342 if you have any questions.

Sincerely,



JESSE HELMS/fm



HIGH POINT CHAMBER OF COMMERCE

P. O. BOX 5025 • HIGH POINT, NORTH CAROLINA 27262 • (919) 889-8151

April 13, 1992

Senator Jesse Helms
403 Dirksen Senate Office Building
Washington, D. C. 20510

Dear Senator Helms:

The eleven county Triad Chambers plans its annual Washington visit on May 18-19th. There will be 65-70 business leaders from Winston-Salem, Greensboro, High Point, Burlington, Asheboro, Archdale, etc.

We would appreciate very much your briefing us on Tuesday, May 19th at 3:00 P.M. Frances Marcus has arranged room 216 in Hart. We would also appreciate your securing Sen. Bob Dole to briefly address our group and/or director of OMB Richard G. Darman.

The time schedule:

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| 2:30 P.M. | Guest Briefing |
| 3:00 P.M. | Helms Briefing |
| 3:30 P.M. | Sanford Briefing |
| 4:00 P.M. - 4:30 P.M. | Guest Briefing |

Thank you for your courtesies.

Sincerely,



James P. Armstrong, Jr.
Vice President

JPA,jr/lh

cc: Frances Marcus
Senator Helms' office

