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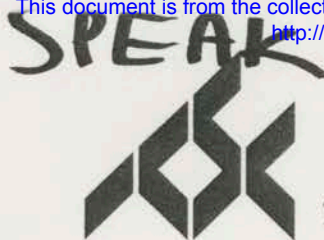
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December 19, 1991

Honorable Bob Dole  
141 Hart Building  
Washington D.C. 20510

Dear Mr. Minority Leader,

I am writing to invite you to speak to ICSC's annual Congressional Contacts Meeting at the Ritz-Carlton Pentagon City hotel. We have two time slots available, depending on your schedule: Monday, March 30 at about 1:00 p.m. (keynoting our luncheon, which begins at 12:30 p.m.); or Tuesday March 31 at about 8:15 a.m. (during our breakfast session before we take our group to Capitol Hill).

The International Council of Shopping Centers represents 25,000 members in the U.S. and abroad. Our members include shopping mall and strip center owners, developers, managers, retailers, and other related industry professionals. Our Congressional Contacts Meeting is our major government relations program of the year. We expect about 150 of our most politically active members to attend, including several members from Kansas.

As you know, we are working very hard toward enactment of the Boren passive loss bill (S. 1257), and are interested in hearing your comments on the economy in general and this issue in particular. I know our members would enjoy hearing your thoughts on the general political landscape as well.

Thank you for your consideration. We look forward to hearing from you soon.

Sincerely,

Judy Black

Judy Black  
Staff Vice President  
Government Relations

International Council of Shopping Centers

1199 N. Fairfax Street—Suite 204  
Alexandria, VA 22314-1437  
703/549-7404 Fax: 703/549-8712

Monday-March 30-12:30p.m.

OR

Tuesday-March 31

8:15 a.m.

Ritz-Carlton-Pentagon City

703 415-5000

approx 150

4:30-6:30 P House

\$2,000

1-15-92 Interview letter

BOB DOLE  
KANSAS

## United States Senate

OFFICE OF THE REPUBLICAN LEADER  
WASHINGTON, DC 20510-7020

February 5, 1992

Senator Dole,

The Int'l Council of Shopping Centers does not have a later time that you could speak on Tues. morning, they are departing for Capitol Hill at 9:30 a.m. However, two options they mentioned for Tues, March 31 are:

— speak at 12:00 Noon at their  
STAND-UP buffet luncheon at  
the Florida House on Capitol  
Hill

— speak between 4:30-6:30 p.m.  
at the Florida House

— regret


Yvonne



March 30, 1992

M E M O R A N D U M

TO: SENATOR DOLE  
FROM: NINA OVIEDO *Nina*  
THROUGH: KERRY TYMCHUK  
SUBJECT: SPEECH -- ANNUAL CONGRESSIONAL CONTACTS MEETING,  
INTERNATIONAL COUNCIL OF SHOPPING CENTERS (ICSC)



TIME AND PLACE

- Tuesday, March 31, 12:00 p.m.
- Florida House, #1 Second Street, NE (behind Supreme Court Bldg.)
- Irv Miazlish, past President ICSC, and Judy Black, VP Government Relations, will meet you at the front entrance.

AUDIENCE AND FORMAT

- Approximately 80 owners and developers of shopping centers are expected to attend.
- During the morning, the conference attendees will be meeting with Congressional members, proceed to lunch for your remarks and then close the afternoon with additional Congressional meetings.
- They are interested in your views on the economy and have particular interest in passive loss and capital gains legislation.
- The conference is opened to the press.
- Irv will introduce you. (Irv recently retired and moved to Florida.)

Attached for your review is a draft of your remarks.

**SENATOR BOB DOLE**  
**INTERNATIONAL COUNCIL OF**  
**SHOPPING CENTERS**  
**MARCH 31, 1992**

- **THANK YOU. IT'S A  
PLEASURE TO BE HERE.**
- **BEFORE I DISCUSS ISSUES  
OF IMPORTANCE TO YOU AS**

**BUSINESSMEN AND  
WOMEN, I DO WANT TO  
MAKE ONE THING VERY  
CLEAR. THE SENATE DOES  
NOT HAVE A BANK. IT HAS  
NEVER HAD A BANK. AND IT  
WILL NEVER HAVE A BANK.**

- **A FEW WEEKS AGO,  
HOWEVER, I WOULD HAVE**

**BEEN HERE TELLING YOU  
THAT ONCE AGAIN, THE  
SENATE AND HOUSE HAD  
NO COMPUNCTION ABOUT  
RAIDING THE BANK  
ACCOUNTS OF AMERICA'S  
SMALL BUSINESS MEN AND  
WOMEN.**

- **BY A VOTE OF 50 TO 47, THE**



**SENATE HAD PASSED A SO-  
CALLED "ECONOMIC  
GROWTH" BILL. THE SAME  
BILL PASSED BY 11 VOTES  
IN THE HOUSE.**

- **FORTUNATELY FOR ALL OF  
US, THE HOUSE CAME TO  
ITS SENSES AND VOTED TO  
SUSTAIN THE PRESIDENT'S  
VETO.**

- **I MIGHT ADD THAT IT  
WASN'T A LAME VICTORY  
FOR THE PRESIDENT. THE  
HOUSE DEMOCRATS  
COULDN'T EVEN MUSTER UP  
A SIMPLE MAJORITY -- AND  
THEY ENJOY A 102 VOTE  
MARGIN.**
- **THE DEMOCRATS CALLED IT  
A "FAIRNESS" BILL.**



- **WELL, IT WAS A FAIRNESS  
BILL, ONLY IF FAIRNESS  
MEANS THAT MISERY LOVES  
COMPANY, AND THE  
PRESENT UNEMPLOYED  
WANT SEVERAL MILLION  
MORE TO JOIN THEM.**
- **THE DEMOCRATS MAY TALK  
ABOUT STIMULATING THE**

**ECONOMY, BUT BUSINESS-  
MEN AND WOMEN WEREN'T  
TOO STIMULATED WHEN  
THEY FOUND OUT THAT  
CLOSE TO 80% OF THE  
DEMOCRATS 78 BILLION  
DOLLAR TAX HIKE WAS  
ABOUT TO BREAK THEIR  
BACKS. APPROXIMATELY  
80% OF THE REVENUE CAME**

**RIGHT OUT OF THE POC-  
KETS OF SMALL BUSINESS.**

- **THESE ARE THE PEOPLE  
OUT IN THE REAL WORLD  
CREATING JOBS, KEEPING  
THE DOORS OPEN AND  
KEEPING PEOPLE OFF THE  
UNEMPLOYMENT LINES.  
THESE ARE THE SMALL**



**BUSINESS THAT OPERATE  
AS SOLE PROPRIETORS,  
PARTNERSHIPS AND  
SUBCHAPTER S  
CORPORATIONS -- IT MAY  
BE YOU, OPERATING A  
SHOPPING CENTER.**

- **THE DEMOCRATS SAY  
THEY'RE GOING AFTER**

**WALL STREET, BUT WHAT  
THEY WERE REALLY DOING  
IS HELPING CLOSE DOWN  
MAIN STREET.**

- **AND THE REALLY  
UNFORTUNATE THING IS  
THAT THEY WERE TRYING  
TO DO THIS WHILE THERE'S  
A RECOVERY GETTING**

**UNDERWAY--SLOWLY, YES;  
TOO SLOWLY FOR MANY;  
AND STILL A LONG WAY TO  
GO. BUT THERE ARE SOLID  
INDICATIONS OF A PICK UP  
IN REAL ESTATE, IN  
CONSTRUCTION, AND IN  
FACTORY OUTPUT. OUR  
COUNTRY NOW HAS THE  
LOWEST TRADE DEFICIT IN**



**NEARLY A DECADE AND AN  
INFLATION RATE THAT  
REMAINS UNDER CONTROL.**

- **WHAT COMES NEXT IS  
UNCLEAR. IF THE  
DEMOCRATS DECIDE TO  
GET SERIOUS, WE MIGHT  
COME UP WITH A REAL  
ECONOMIC GROWTH  
PACKAGE.**

- **ANOTHER OPTION IS TO DO NOTHING. THAT'S WHAT ALAN GREENSPAN IS PRESCRIBING AND, FRANKLY, I THINK HE MIGHT BE ON THE RIGHT TRACK. WITH A 5 TRILLION DOLLAR ECONOMY, I DON'T KNOW HOW MUCH STIMULATION A LITTLE 80 BILLION DOLLAR**

**PACKAGE WILL PROVIDE.**

- **I KNOW THIS UNCERTAINTY  
DOESN'T HELP YOU WHEN  
IT COMES TO PASSIVE  
LOSSES OR CAPITAL GAINS.  
BUT WITH THE INTEREST IN  
BOTH THE HOUSE AND THE  
SENATE TO FIX PASSIVE  
LOSSES AND GET CAPITAL**



**GAINS BEHIND US -- LET'S  
HOPE THAT THE  
DEMOCRATS DO GET  
SERIOUS.**

- **THE TRUTH IS, THAT BY  
WORKING WITH THE  
PRESIDENT INSTEAD OF  
AGAINST HIM, CONGRESS  
COULD HAVE DEVELOPED A**

**RESPONSIBLE PLAN THAT  
WOULD HAVE STIMULATED  
THE ECONOMY, HELPED  
PRODUCED JOBS, TAKEN  
CARE OF PASSIVE LOSSES  
AND CAPITAL GAINS AND  
WOULD HAVE KEPT  
AMERICA MOVING AHEAD.**

## **CONCLUSION**

- **UNFORTUNATELY, I DON'T  
SEE A CURE IN SIGHT UNTIL  
NOVEMBER. I EXPECT THAT  
ON ELECTION DAY THE  
VOTERS WILL PROVIDE A  
FEW MEMBERS OF  
CONGRESS WITH SOME  
BITTER MEDICINE -- DEFEAT.**



- **THAT IS A RADICAL COURSE  
OF TREATMENT, BUT IF  
ENOUGH DEMOCRATS LOSE  
THEIR JOBS, WE MIGHT END  
THE PARTISAN GRIDLOCK  
THAT PREVENTS ANY REAL  
WORK FROM BEING  
ACCOMPLISHED IN  
WASHINGTON.**