



UNITED STATES SENATE
WASHINGTON, D. C. 20510

CHARLES S. ROBB
VIRGINIA

March 30, 1992

The Honorable Bob Dole
Senate Minority Leader
S230 Capitol
Washington, D. C. 20510

Dear Bob:

I really appreciate your willingness to come over today and speak to a group of about 40 Virginia business leaders. You've already received a list of the participants and their affiliations. Most of them are CEO's of their respective corporations.

We'll be looking for you in the LBJ Room (S-211) at 2:20PM. I'll give you the shortest introduction you've ever received and let you take it from there. I've told each speaker that I won't try to hold them longer than 20 minutes.

Again, thanks for agreeing to be with us today.

Sincerely,

A handwritten signature in blue ink that reads "Chuck".

Charles S. Robb

CSR:phm

TO: Senator Dole
FR: Kerry

RE: Senator Robb's Virginia Business Leaders Seminar
Monday, March 30, 1992

*You will be meeting with approximately 50-60 business leaders from Northern Virginia. A roster of attendees is attached--the usual mix of business executives, bankers, and community leaders. Democrat Lt. Governor Don Beyer is scheduled to attend.

*You are one of five senators who are scheduled to speak for 20 minutes each in the afternoon. Order of presentations is: Nunn, Dole, Rockefeller, Bentsen, and Pryor.

*They have asked for just a very few opening remarks on the economy, and then Q&A.

Virginia Business Leaders Seminar

March 30, 1992

U. S. Capitol

12:00 Luncheon

LUNCHEON PROGRAM

12:45 **Dr. Robert D. Reischauer**
Director of the Congressional Budget Office

1:45 **James R. Ketchum**
Curator of Arts and Antiquities
United States Senate
(optional Tour of Senate Chamber, Treaty Room
and Old Senate Chamber)

1:50 Break

SEMINAR PROGRAM

2:00 **Senator Sam Nunn** of Georgia
Chairman, Committee on Armed Services

2:20 **Senator Bob Dole** of Kansas
Minority Leader

2:40 **Senator Jay Rockefeller** of West Virginia
Chairman, Finance Subcommittee on Medicare
and Long Term Care

3:00 **Senator Lloyd Bentsen** of Texas
Chairman, Committee on Finance

3:30 **Senator David Pryor** of Arkansas
Chairman, Defense/Economic Conversion Task Force

DINNER PROGRAM

6:00 Cocktails (612 Chain Bridge Road, McLean, Virginia)

6:30 Dinner

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285071		Beyer, Don, Hon. Don Beyer Volvo 1231 West Broad Street Falls Church, VA 22046-2167 Dear Don	H
285179		Blankenship, Don, Mr. Chairman and CEO A. T. Massey Coal Company, Inc. Four North Fourth Street Richmond, VA 23219 Dear Don	H
285177		Boswell, Thomas W., Mr. CEO Overnite Transportation Post Office Box 1216 Richmond, VA 23224-2265 Dear Tom	H
285139		Bowen, Sandra D., Hon. Virginia Chamber of Commerce Nine Fifth Street Richmond, VA 23219-3890 Dear Sandy	H
285051		Capps, Thomas E., Esq. President and Chief Executive Officer Dominion Resources, Inc. Post Office Box 26532 Richmond, VA 23219-4072 Dear Tom	H

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285169		Dabney, Hovey S., Mr. President and Chief Executive Officer Jefferson National Bank 123 East Main Street Charlottesville, VA 22902-5283 Dear Hovey	H
285134		Dawkins, Michael S., Mr. Vice President IBM Corporation 9500 Godwin Drive Manassas, VA 22110-4166 Dear Mike	H
285138		Dendy, H. Benson, Hon., III Vectre Corporation 411 East Franklin Street Richmond, VA 23219-2205 Dear Ben	H
285108		Diamonstein, Alan A., Hon. Post Office Box 324 Newport News, VA 23607-0324 Dear Alan	H
77291		Dick, Richard G., Hon. 1401 Millwood Pike Winchester, VA 22601-4319 Dear Dickie	H

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285083		Dozoretz, Ronald I., Dr. President First Hospital Corporation 240 Corporate Boulevard Norfolk, VA 23502-4948 Dear Ron	H
285085		Ellis, Lennie, Mr. 21 Brook Hollow Court Glen Allen, VA 23060-1602 Dear Lennie	H
285062		Erkiletian, Myron P., Mr. Erkiletian Construction Corporation 3101 Park Center Drive Alexandria, VA 22302-1500 Dear Mike	H
285140		Ferguson, William H., Mr., III Ferguson Corporation Post Office Box 2699 Newport News, VA 23609-0699 Dear Trip	H

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285075		Halpin, Peter T., Mr. World Resources Company 1600 Anderson Road McLean, VA 22102-1696 Dear Peter	H
285076		Harrison, Stanley E., Mr. President The Potomac Foundation 1311-A Dolley Madison Boulevard, #3-A McLean, VA 22101-3925 Dear Stan	H
28391		Hirst, Thomson M., Mr. Chairman Economic Development Action Committee, Inc. 1767 Business Center Drive, Suite 100 Reston, VA 22090-5343 Dear Tom	B
285135		Holland, James T., Mr. President and CEO O'Sullivan Corporation Post Office Box 3510 Winchester, VA 22601-2547 Dear Jim	H
285141		Kelly, Herbert V., Esq. 600 Thimble Shoals Boulevard, 2nd Floor Newport News, VA 23606-2572 Dear Herb	H

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285056		Luter, Joseph W., Mr., III CEO Smithfield Foods, Inc. Post Office Box 447 Smithfield, VA 23430-0447 Dear Joe	H
285064		Lynch, Edwin, Hon. 7301 Old Spring Drive Mason Neck, VA 22079-3811 Dear Ed	H
285122		McDonald, Malcolm S., Mr. President Signet Bank Post Office Box 25970 Richmond, VA 23260-5970 Dear Mac	H
285045		McElroy, Randolph W., Mr. President Nations Bank Virginia Post Office Box 27025 Richmond, VA 23261-7025 Dear Randolph	H

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285175		Phillips, W. R., Mr., Jr. CEO and President Newport News Shipbuilding 4101 Washington Avenue Newport News, VA 23607-2734 Dear Pat	H
122737		Roberts, John W., Mr. President Solite Corporation Post Office Box 27211 Richmond, VA 23261-7211 Dear Mr. Roberts	B
285112		Roper, John L., Mr., IV Executive Vice President Norfolk Shipbuilding and Drydock Post Office Box 2100 Norfolk, VA 23501-2100 Dear Jack	H
195258		Small, William R., Mr. Bleached Board Division Westvaco Covington, VA 24426 Dear Bill	H
285096		Smith, Alson H., Hon., Jr. Post Office Box 422 Winchester, VA 22601-0422 Dear Al	H

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285055		Tilghman, Richard G., Mr. Chairman and CEO Crestar Financial Corporation Post Office Box 26665 Richmond, VA 23261-6665 Dear Richard	H
285070		Trayer, H. M., Mr. Post Office Box 30 Bristol, VA 24201 Dear Jack	H
285131		Ukrop, Robert S., Mr. Executive Vice President Ukrop's Supermarkets 600 Southlake Boulevard Richmond, VA 23236-3992 Dear Bob	H
285170		Wampler, Charles W., Hon., Jr. President Wampler-Longacre, Inc. Post Office Box 228 Hinton, VA 22831-0228 Dear Charlie	H

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285184		Wynne, John O., Mr. Landmark Communications 150 West Brambleton Avenue Norfolk, VA 23510-2018 Dear John	H

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