

February 26, 1992

M E M O R A N D U M

TO: SENATOR DOLE  
FROM: NINA OVIEDO *NNO*  
SUBJECT: UPDATE -- HOUSE ACTION ON ECONOMIC GROWTH

The House had a general debate and voted on the Rule earlier today. They then considered the "Gephardt" bill which includes all the President's revenue measures with "technical modifications" to assure that the bill stayed within Ways & Means jurisdiction. The bill failed 427 to 1 (the vote occurred around 6:00 p.m. this evening).

The general House Republican spin is that this is a "sham process;" that the cornerstone of the Democrats package is a temporary relief paid by a permanent tax increase.

Tomorrow there will be 1 hour debate on the Michel/Archer package (the President's 7) and 1 hour debate on the Democrats' plan. Michel's office is not sure how the vote will play out.

TO: Senator Dole  
FR: Kerry  
Nina

RE: Business Council  
February 27th  
Park Hyatt Hotel

\*You are scheduled to meet with approximately 100 corporate CEO's, who are member of the Business Council.

\*Prior to your appearance, which will wrap-up their meeting, the Council is scheduled to hear from Charlie Schultze and Martin Feldstein on the economy, and Dave Broder and Dick Wirthlin on the 1992 election.

\*They have asked you to speak to the "economic situation, Congress' likely response to it, and how this and other factors cause you to view the 1992 elections."

\*The meeting is private and off-the record.

\*Attached are some thoughts.

*any  
Kerry  
see update memo  
Nina*

*man  
man  
Park*

Thurs, Feb 27  
Park Hyatt  
11:20 a.m.

GENERAL MILLS, INC. • EXECUTIVE OFFICES

Number One General Mills Boulevard • Minneapolis, Minnesota

February 5, 1992

H. B. ATWATER, JR.  
Chairman of the Board  
Chief Executive Officer

The Hon. Robert Dole  
U.S. Senate  
141 Hart Senate Office Building  
Washington, DC 20510

approx 100

02  
give me  
and wanted

NO HONORARIUM

Dear Bob:

The Business Council is holding its annual Washington meeting on February 27th at the Park Hyatt Washington Hotel. Typically, it's a meeting that focuses on the current hot topics in policy and politics -- in this case the economy and the 1992 election. We are hopeful that you will agree to be its wrap-up speaker.

This year's meeting consists of a dinner Wednesday night, February 26th, and a program between 9:00 A.M. and noon on Thursday the 27th. We have invited Charlie Schultze and Marty Feldstein to talk about the economy and Washington's likely response to it. They will be followed by Dave Broder and Dick Wirthlin, who will address the 1992 election. You are most cordially invited to attend any or all of these sessions.

We'd like you to speak on Thursday, the 27th, from 11:20 A.M. to noon on the economic situation, Congress' likely response to it (both substantively and politically), and how this and other factors cause you to view the 1992 elections.

As I'm sure you know, the Business Council is an organization of chief executive officers of the nation's largest corporations. The Council's meetings are private and off-the-record, and about 100 members are expected to be in attendance.

I hope you can find time in your schedule to join us.

Sincerely,

Bruce Atwater

A 2/24/92  
11:20-12:40  
1/3

HBA:dt

Mailing Address: P. O. Box 1113, Minneapolis, Minnesota 55440

(speaks to the Assoc)

**SENATOR BOB DOLE**

**TALKING POINTS**

**BUSINESS COUNCIL**

**FEBRUARY 27, 1992**

**\*THANK YOU. IT'S A  
PLEASURE TO BE HERE THIS  
MORNING. I HAVE TO ADMIT  
THAT IT'S GOOD THINKING ON  
THE BUSINESS COUNCIL'S PART**

**TO GET THE CEO'S OF  
AMERICA'S LARGEST  
CORPORATIONS IN  
WASHINGTON, D.C.**

**\*WITH ALL THE HEAT  
YOU'VE BEEN TAKING LATELY  
ABOUT YOUR SALARIES, THE  
ONLY PEOPLE THE PUBLIC IS  
MORE ANGRY AT IS CONGRESS.**

**\*THIS WEEK, CONGRESS IS  
TRYING TO DECIDE WHETHER  
OR NOT WE WANT TO GIVE THE  
PUBLIC MORE REASONS TO BE  
MAD AT US.**

**\*THE DEMOCRATS IN THE  
HOUSE AND SENATE HAVE BEEN  
MEETING ALL WEEK, TRYING TO  
COME UP WITH THEIR VERSION**

# **OF AN ECONOMIC RECOVERY PLAN.**

**\*SO FAR, THEY'VE HAD NO  
LUCK. SENATOR BENTSEN HAS  
MOVED THE MARK-UP OF THE  
SENATE BILL TO NEXT WEEK,  
SAYING THAT HE HAS THE  
OUTLINE OF HIS PLAN, BUT  
NEEDS ADDITIONAL TIME TO**

**CONSULT WITH SENATE  
DEMOCRATS IN ORDER TO  
FINALIZE THE PACKAGE.**

**\*AND THERE'S EVEN MORE  
CHAOS IN THE HOUSE. THE  
PROPOSAL THEY ALMOST  
AGREED ON WAS QUICKLY  
SCUTTLED WHEN THE LIBERALS**

**REALIZED IT HAD A CAPITAL  
GAINS DEDUCTION.**

**\*THERE WAS A QUOTE IN  
YESTERDAY'S WASHINGTON  
POST FROM CONGRESSMAN  
DELLUMS OF CALIFORNIA,  
WHICH REALLY SUMS UP WHERE  
THE DEMOCRATS ARE:  
DELLUMS SAID, AND I QUOTE,**

**"I'M VERY UNCOMFORTABLE**  
**WITH A PACKAGE THAT PUTS**  
**MONEY IN THE POCKET OF**  
**BUSINESS."**

**\*UNFORTUNATELY, THAT'S**  
**BEEN THE POLICY OF THE**  
**DEMOCRATS IN CONGRESS FOR**  
**QUITE SOME TIME--AND IT'S**  
**THAT POLICY OF "ANYTHING**

**THAT HELPS BUSINESS IS BAD,"  
WHICH HAS, TO A LARGE  
DEGREE, PUT US IN OUR  
CURRENT ECONOMIC  
SITUATION.**

**\*PAUL TSONGAS  
SUCCEEDED IN NEW HAMPSHIRE  
BECAUSE HE WAS PUTTING  
FORTH A DIFFERENT DEMOCRAT**

**MESSAGE...THAT IT'S O.K. FOR  
BUSINESS TO MAKE A PROFIT.**

**\*THE DAY AFTER THE  
PRIMARY, I OFFERED TO GET  
THE FUNDS TOGETHER TO FLY  
SENATOR TSONGAS DOWN TO  
WASHINGTON SO HE COULD  
EXPLAIN THIS FACT TO HIS  
FELLOW DEMOCRATS...**

**\*INSTEAD, THE  
ROSTENKOWSKI-DEMOCRATS'  
PLAN INCLUDES A PERMANENT  
TAX INCREASE TO PAY FOR A  
TEMPORARY TAX CUT OF 25  
CENTS A DAY FOR TWO YEARS.  
THEY DONE NOTHING TO CUT  
WASTEFUL GOVERNMENT  
SPENDING -- EXCEPT BY  
INITIATING A SEQUESTER. AND**

**THEY'VE DONE NOTHING TO  
HELP OUT FIRST TIME HOME  
BUYERS -- THEY'RE KILLING THE  
AMERICAN DREAM.**

**\*BUT WHILE THE  
DEMOCRATS ARE IN  
CONFUSION, THERE IS ONE  
PLAN THAT HAS BEEN  
ADVANCED--PRESIDENT BUSH'S  
PLAN. AND WHILE IT ISN'T**

**PERFECT BY ANY MEANS, IT IS A  
SOLID PROGRAM WHICH WILL  
PROMOTE GROWTH.**

**\*GIVEN THE FACT THAT  
THIS IS AN ELECTION YEAR,  
HOWEVER, THERE'S ABOUT AS  
MUCH OF A CHANCE OF THE  
PRESIDENT'S PLAN PASSING AS  
THERE IS THAT PAT BUCHANAN**

**WILL BE INVITED TO ANY STATE  
DINNERS IN THE NEAR FUTURE.**

**\*PERSONALLY, I HAVE A  
FEELING THAT AS TIME GOES  
BY, AND IT BECOMES OBVIOUS  
THAT THE DEMOCRATS WILL  
NOT MEET THE PRESIDENT'S  
MARCH 20 DEADLINE, THE  
PACKAGE EVENTUALLY AGREED**

**UPON MAY BE WHAT I CALL THE  
"WASHINGTON POST" PACKAGE.**

**\*THE POST HAD AN  
EDITORIAL THIS WEEK TITLED,  
"KILL ALL THE TAX BILLS."  
SAYING THAT SINCE CONGRESS  
CAN'T AGREE ON WHAT'S BEST  
FOR THE COUNTRY, IT'S  
PROBABLY BETTER THAT WE**

**LEAVE THINGS ALONE RATHER  
THAN MAKING THEM WORSE.**

**\*AND SPEAKING OF MAKING  
THINGS WORSE, IF DEMOCRATS  
WERE TO HAVE THEIR WAY,  
STICKING CONDITIONS ON  
CHINA'S MFN PACKAGE WOULD  
ONLY HURT AMERICA'S  
EXPORTERS, FARMERS,**

**BUSINESSMEN, WORKERS, AND  
CONSUMERS.**

**\*IN OTHER WORDS, WHILE  
DEMOCRATS TALK JOBS, JOBS,  
JOBS, OUT OF ONE SIDE OF  
THEIR MOUTH, THEY'RE  
ADVOCATING TAKING THOSE  
JOBS AWAY FROM THE OTHER  
SIDE.**

**\*WE ARE CURRENTLY  
EXPORTING \$6 BILLION IN  
GOODS AND SERVICES TO  
CHINA ANNUALLY...ACCORDING  
TO ONE GROUP THAT  
REPRESENTS ABOUT 100,000  
JOBS.**

**\*DO YOU KNOW HOW MUCH  
WE WOULD EXPORT NEXT YEAR,**

**IF WE TERMINATE MFN? HOW  
ABOUT ZERO, OR NEAR ZERO.**

**\*I THINK THE PUBLIC CAN  
SEE THE CHINA MFN VOTE FOR  
WHAT IT IS--PURE POLITICS.**

**THE DEMOCRATS THINK THEY  
HAVE THE PRESIDENT ON THE  
RUN, AND THEY WANTED TO  
EMBARRASS HIM ON FOREIGN  
POLICY.**

**\*IT'S FASHIONABLE NOW TO  
CRITICIZE THE PRESIDENT, AND  
TO BELIEVE THAT HE'S IN  
SERIOUS TROUBLE COME  
NOVEMBER.**

**\*AND THE FACT IS THAT  
YES, HIS APPROVAL RATINGS  
ARE LOW. BUT EVERY POLL  
THAT PUTS THE PRESIDENT**

**FACE TO FACE WITH A  
DEMOCRAT CANDIDATE, SHOWS  
THE PRESIDENT WINNING.**

**\*AS SOMEONE WHO TOOK A  
ROLLER COASTER RIDE FROM  
IOWA TO NEW HAMPSHIRE FOUR  
YEARS AGO, I KNOW POLLS AND  
PERCEPTIONS CAN CHANGE  
OVERNIGHT.**

**\*THE PRESIDENT MAY LOOK  
VULNERABLE NOW, BUT I THINK  
COME NOVEMBER, THE VOTERS  
WILL REALIZE THAT FOUR MORE  
YEARS OF HIS LEADERSHIP ARE  
FAR BETTER THAN WHAT THE  
DEMOCRATS HAVE TO OFFER.**

**\*AND AS MEMBERS OF THE  
BUSINESS COUNCIL, I URGE TO**

**TAKE ACTION. WE NEED YOUR  
HELP. WHILE YOU'RE HERE,  
TAKE A TRIP UP THE HILL AND  
TALK SOME SENSE TO  
CONGRESS. IF YOU WAIT MUCH  
MORE YOU MAY BE FACED WITH  
HIGHER TAXES AND NO  
GROWTH.**

**\*HAPPY TO ANSWER ANY OF  
YOUR QUESTIONS.**