

February 26, 1992

M E M O R A N D U M

TO: SENATOR DOLE
FROM: NINA OVIEDO *NOV*
SUBJECT: UPDATE -- HOUSE ACTION ON ECONOMIC GROWTH

The House had a general debate and voted on the Rule earlier today. They then considered the "Gephardt" bill which includes all the President's revenue measures with "technical modifications" to assure that the bill stayed within Ways & Means jurisdiction. The bill failed 427 to 1 (the vote occurred around 6:00 p.m. this evening).

The general House Republican spin is that this is a "sham process;" that the cornerstone of the Democrats package is a temporary relief paid by a permanent tax increase.

Tomorrow there will be 1 hour debate on the Michel/Archer package (the President's 7) and 1 hour debate on the Democrats' plan. Michel's office is not sure how the vote will play out.

TO: Senator Dole
FR: Kerry
Nina

RE: Business Council
February 27th
Park Hyatt Hotel

*You are scheduled to meet with approximately 100 corporate CEO's, who are member of the Business Council.

*Prior to your appearance, which will wrap-up their meeting, the Council is scheduled to hear from Charlie Schultze and Martin Feldstein on the economy, and Dave Broder and Dick Wirthlin on the 1992 election.

*They have asked you to speak to the "economic situation, Congress' likely response to it, and how this and other factors cause you to view the 1992 elections."

*The meeting is private and off-the record.

*Attached are some thoughts.

*any more on
Rusty
see update memo
Nina
Park*

Thurs, Feb 27
Park Hyatt
11:20 a.m.

GENERAL MILLS, INC. • EXECUTIVE OFFICES

Number One General Mills Boulevard • Minneapolis, Minnesota

February 5, 1992

H. B. ATWATER, JR.
Chairman of the Board
Chief Executive Officer

The Hon. Robert Dole
U.S. Senate
141 Hart Senate Office Building
Washington, DC 20510

approx 100

02
give me
and wanted

Dear Bob:

NO HONORARIUM

The Business Council is holding its annual Washington meeting on February 27th at the Park Hyatt Washington Hotel. Typically, it's a meeting that focuses on the current hot topics in policy and politics -- in this case the economy and the 1992 election. We are hopeful that you will agree to be its wrap-up speaker.

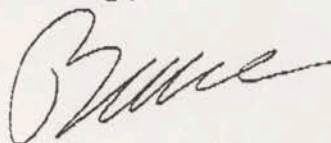
This year's meeting consists of a dinner Wednesday night, February 26th, and a program between 9:00 A.M. and noon on Thursday the 27th. We have invited Charlie Schultze and Marty Feldstein to talk about the economy and Washington's likely response to it. They will be followed by Dave Broder and Dick Wirthlin, who will address the 1992 election. You are most cordially invited to attend any or all of these sessions.

We'd like you to speak on Thursday, the 27th, from 11:20 A.M. to noon on the economic situation, Congress' likely response to it (both substantively and politically), and how this and other factors cause you to view the 1992 elections.

As I'm sure you know, the Business Council is an organization of chief executive officers of the nation's largest corporations. The Council's meetings are private and off-the-record, and about 100 members are expected to be in attendance.

I hope you can find time in your schedule to join us.

Sincerely,



HBA:dt

Bruce Atwater

Mailing Address: P. O. Box 1113, Minneapolis, Minnesota 55440

(speaks to the Assoc)

SENATOR BOB DOLE

TALKING POINTS

BUSINESS COUNCIL

FEBRUARY 27, 1992

***THANK YOU. IT'S A
PLEASURE TO BE HERE THIS
MORNING. I HAVE TO ADMIT
THAT IT'S GOOD THINKING ON
THE BUSINESS COUNCIL'S PART**

**TO GET THE CEO'S OF
AMERICA'S LARGEST
CORPORATIONS IN
WASHINGTON, D.C.**

***WITH ALL THE HEAT
YOU'VE BEEN TAKING LATELY
ABOUT YOUR SALARIES, THE
ONLY PEOPLE THE PUBLIC IS
MORE ANGRY AT IS CONGRESS.**

***THIS WEEK, CONGRESS IS
TRYING TO DECIDE WHETHER
OR NOT WE WANT TO GIVE THE
PUBLIC MORE REASONS TO BE
MAD AT US.**

***THE DEMOCRATS IN THE
HOUSE AND SENATE HAVE BEEN
MEETING ALL WEEK, TRYING TO
COME UP WITH THEIR VERSION**

OF AN ECONOMIC RECOVERY PLAN.

***SO FAR, THEY'VE HAD NO
LUCK. SENATOR BENTSEN HAS
MOVED THE MARK-UP OF THE
SENATE BILL TO NEXT WEEK,
SAYING THAT HE HAS THE
OUTLINE OF HIS PLAN, BUT
NEEDS ADDITIONAL TIME TO**

**CONSULT WITH SENATE
DEMOCRATS IN ORDER TO
FINALIZE THE PACKAGE.**

***AND THERE'S EVEN MORE
CHAOS IN THE HOUSE. THE
PROPOSAL THEY ALMOST
AGREED ON WAS QUICKLY
SCUTTLED WHEN THE LIBERALS**

**REALIZED IT HAD A CAPITAL
GAINS DEDUCTION.**

***THERE WAS A QUOTE IN
YESTERDAY'S WASHINGTON
POST FROM CONGRESSMAN
DELLUMS OF CALIFORNIA,
WHICH REALLY SUMS UP WHERE
THE DEMOCRATS ARE:
DELLUMS SAID, AND I QUOTE,**

"I'M VERY UNCOMFORTABLE
WITH A PACKAGE THAT PUTS
MONEY IN THE POCKET OF
BUSINESS."

***UNFORTUNATELY, THAT'S**
BEEN THE POLICY OF THE
DEMOCRATS IN CONGRESS FOR
QUITE SOME TIME--AND IT'S
THAT POLICY OF "ANYTHING

**THAT HELPS BUSINESS IS BAD,"
WHICH HAS, TO A LARGE
DEGREE, PUT US IN OUR
CURRENT ECONOMIC
SITUATION.**

***PAUL TSONGAS
SUCCEEDED IN NEW HAMPSHIRE
BECAUSE HE WAS PUTTING
FORTH A DIFFERENT DEMOCRAT**

**MESSAGE...THAT IT'S O.K. FOR
BUSINESS TO MAKE A PROFIT.**

***THE DAY AFTER THE
PRIMARY, I OFFERED TO GET
THE FUNDS TOGETHER TO FLY
SENATOR TSONGAS DOWN TO
WASHINGTON SO HE COULD
EXPLAIN THIS FACT TO HIS
FELLOW DEMOCRATS...**

***INSTEAD, THE
ROSTENKOWSKI-DEMOCRATS'
PLAN INCLUDES A PERMANENT
TAX INCREASE TO PAY FOR A
TEMPORARY TAX CUT OF 25
CENTS A DAY FOR TWO YEARS.
THEY DONE NOTHING TO CUT
WASTEFUL GOVERNMENT
SPENDING -- EXCEPT BY
INITIATING A SEQUESTER. AND**

**THEY'VE DONE NOTHING TO
HELP OUT FIRST TIME HOME
BUYERS -- THEY'RE KILLING THE
AMERICAN DREAM.**

***BUT WHILE THE
DEMOCRATS ARE IN
CONFUSION, THERE IS ONE
PLAN THAT HAS BEEN
ADVANCED--PRESIDENT BUSH'S
PLAN. AND WHILE IT ISN'T**

**PERFECT BY ANY MEANS, IT IS A
SOLID PROGRAM WHICH WILL
PROMOTE GROWTH.**

***GIVEN THE FACT THAT
THIS IS AN ELECTION YEAR,
HOWEVER, THERE'S ABOUT AS
MUCH OF A CHANCE OF THE
PRESIDENT'S PLAN PASSING AS
THERE IS THAT PAT BUCHANAN**

**WILL BE INVITED TO ANY STATE
DINNERS IN THE NEAR FUTURE.**

***PERSONALLY, I HAVE A
FEELING THAT AS TIME GOES
BY, AND IT BECOMES OBVIOUS
THAT THE DEMOCRATS WILL
NOT MEET THE PRESIDENT'S
MARCH 20 DEADLINE, THE
PACKAGE EVENTUALLY AGREED**

**UPON MAY BE WHAT I CALL THE
"WASHINGTON POST" PACKAGE.**

***THE POST HAD AN
EDITORIAL THIS WEEK TITLED,
"KILL ALL THE TAX BILLS."
SAYING THAT SINCE CONGRESS
CAN'T AGREE ON WHAT'S BEST
FOR THE COUNTRY, IT'S
PROBABLY BETTER THAT WE**

**LEAVE THINGS ALONE RATHER
THAN MAKING THEM WORSE.**

***AND SPEAKING OF MAKING
THINGS WORSE, IF DEMOCRATS
WERE TO HAVE THEIR WAY,
STICKING CONDITIONS ON
CHINA'S MFN PACKAGE WOULD
ONLY HURT AMERICA'S
EXPORTERS, FARMERS,**

**BUSINESSMEN, WORKERS, AND
CONSUMERS.**

***IN OTHER WORDS, WHILE
DEMOCRATS TALK JOBS, JOBS,
JOBS, OUT OF ONE SIDE OF
THEIR MOUTH, THEY'RE
ADVOCATING TAKING THOSE
JOBS AWAY FROM THE OTHER
SIDE.**

***WE ARE CURRENTLY
EXPORTING \$6 BILLION IN
GOODS AND SERVICES TO
CHINA ANNUALLY...ACCORDING
TO ONE GROUP THAT
REPRESENTS ABOUT 100,000
JOBS.**

***DO YOU KNOW HOW MUCH
WE WOULD EXPORT NEXT YEAR,**

**IF WE TERMINATE MFN? HOW
ABOUT ZERO, OR NEAR ZERO.**

***I THINK THE PUBLIC CAN
SEE THE CHINA MFN VOTE FOR
WHAT IT IS--PURE POLITICS.
THE DEMOCRATS THINK THEY
HAVE THE PRESIDENT ON THE
RUN, AND THEY WANTED TO
EMBARRASS HIM ON FOREIGN
POLICY.**

***IT'S FASHIONABLE NOW TO
CRITICIZE THE PRESIDENT, AND
TO BELIEVE THAT HE'S IN
SERIOUS TROUBLE COME
NOVEMBER.**

***AND THE FACT IS THAT
YES, HIS APPROVAL RATINGS
ARE LOW. BUT EVERY POLL
THAT PUTS THE PRESIDENT**

**FACE TO FACE WITH A
DEMOCRAT CANDIDATE, SHOWS
THE PRESIDENT WINNING.**

***AS SOMEONE WHO TOOK A
ROLLER COASTER RIDE FROM
IOWA TO NEW HAMPSHIRE FOUR
YEARS AGO, I KNOW POLLS AND
PERCEPTIONS CAN CHANGE
OVERNIGHT.**

***THE PRESIDENT MAY LOOK
VULNERABLE NOW, BUT I THINK
COME NOVEMBER, THE VOTERS
WILL REALIZE THAT FOUR MORE
YEARS OF HIS LEADERSHIP ARE
FAR BETTER THAN WHAT THE
DEMOCRATS HAVE TO OFFER.**

***AND AS MEMBERS OF THE
BUSINESS COUNCIL, I URGE TO**

**TAKE ACTION. WE NEED YOUR
HELP. WHILE YOU'RE HERE,
TAKE A TRIP UP THE HILL AND
TALK SOME SENSE TO
CONGRESS. IF YOU WAIT MUCH
MORE YOU MAY BE FACED WITH
HIGHER TAXES AND NO
GROWTH.**

***HAPPY TO ANSWER ANY OF
YOUR QUESTIONS.**