

Tues, March 17



American Frozen Food Institute • 1764 Old Meadow Lane, Suite 350 • McLean, Virginia 22102-4399

The National Association of Frozen Food Processors

Telephone (703) 821-0770 • Fax (703) 821-1350

March 12, 1992

*Handwritten signature: J. Henry*

The Honorable Bob Dole  
United States Senate  
141 Hart Senate Office Building  
Washington, DC 20510

Attention: Yvonne Hopkins

Dear Senator Dole:

In preparation for the American Frozen Food Institute's (AFFI) Convocation of Committees to be held next week in Washington, I wanted to take this opportunity to let you know once again how pleased we are that you have accepted our invitation to speak at the dinner event we will host on Tuesday, March 17, 1992. As you know, the dinner will be held at the Park Hyatt Hotel, located at 24th and M Streets, N.W. in Washington, D.C., and will begin at 6:30 p.m. Prior to the dinner, at 5:30 p.m., we also will host a reception at the hotel, and if your schedule permits, we would welcome your attendance there as well.

I understand from your staff that you will arrive at the hotel at approximately 6:30 p.m. I will be at the entrance of the hotel prior to that time to greet you and escort you to the dinner event.

I also understand from your staff that you have a number of other engagements that evening and, therefore, would prefer to speak right at 6:30 p.m., prior to the serving of dinner, so that you may attend the other events following ours. We certainly are happy to accommodate your schedule and will encourage the attendees to arrive at the dinner promptly.

So that you may have a better idea of the attendees at AFFI's Convocation of Committees, I am pleased to enclose a list of the individuals we anticipate will participate next week, as well as their company affiliation. I hope this is helpful to you.

Senator Dole, we certainly look forward to seeing you next Tuesday, and we appreciate your taking the time from your busy schedule to join us. In the meantime, please do not hesitate to contact me if you have questions or comments about the plans for the Convocation of Committees.

Sincerely,

*Handwritten signature: Leslie G. Sarasin*

Leslie G. Sarasin  
Vice President of Government  
Relations and Staff Counsel

LGS/krp  
Enclosure





AMERICAN FROZEN FOOD INSTITUTE  
CONVOCATION OF COMMITTEES  
PARK HYATT HOTEL  
WASHINGTON, DC  
MARCH 16-18, 1992

ATTENDEES

AGRIPAC INC.  
P. O. Box 5346  
Salem, OR 97304  
Dennis Spink

ALL AMERICAN GOURMET CO.  
1100 Town & Country Rd., Ste. #1100  
Orange, CA 92651  
Lawrence A. Kern

AMERICAN FROZEN FOOD INSTITUTE  
1764 Old Meadow Lane, Ste. 350  
McLean, VA 22102  
Steven C. Anderson  
Susan E. Berkow  
Joanne B. Cox  
Kim E. Gordon  
Kathleen R. Greco  
Gail E. Jacobsen  
Dina M. Land  
Leslie G. Sarasin  
Traci D. Vasilik  
Francis G. Williams

AMERICAN FROZEN FOOD INSTITUTE  
2423 Fox Ave., SE  
Olympia, WA 98501  
Howard Weatherspoon

BIG VALLEY MARKETING CORP.  
P. O. Box 14175-0  
Fremont, CA 94539-0417  
Barbara Barker

BYRON'S DIV.-RICH PRODUCTS CORP.  
P. O. Box 1747  
Gallatin, TN 37066  
E. Lee Wiley

CAMPBELL SOUP COMPANY  
Campbell Place  
Camden, NJ 08103-1799  
Osman M. Aly  
Martin J. Levitas  
Thomas J. Marchisello  
James F. Van Stone  
Bertram C. Willis

CHRISTIAN SALVESEN, INC.  
1713 Tulare, #228  
Fresno, CA 93727  
Ardell Barnes

COCA-COLA COMPANY  
1627 K Street, NW, Ste. 800  
Washington, DC 20006  
Barclay T. Resler

COCA-COLA FOODS  
P. O. Box 2079  
Houston, TX 77252  
Jan C. Bozman  
Christopher L. Hagenbush  
Charles Varsel

COMSTOCK MICHIGAN FRUIT  
P. O. Box 20670  
Rochester, NY 14602-0670  
John E. Davison  
Donald E. Hawbecker  
H. Joseph Remington  
Terry L. Zeh

CONAGRA, INC.  
One ConAgra Drive  
Omaha, NE 68102-5001  
Scott W. Rahn

CONAGRA, INC.  
888 17th St., NW, #300  
Washington, DC 20006  
Paul Korody

COUNTRY HOME BAKERS  
301 28th St., SE  
Grand Rapids, MI 49546  
Ronald J. Carlotti, Ph.D.

CREAMER DICKSON BASFORD  
1633 Broadway  
New York, NY 10019  
Elizabeth Weinmann

FLOWERS INDUSTRIES, INC.  
P. O. Box 1338  
Thomasville, GA 31799  
Stephen R. Avera  
Robert P. Crozer



FOOD INSTITUTE OF CANADA  
1600 Scott St., Ste. 415  
Ottawa, Ontario  
Canada K1Y 4N7  
Christopher J. Kyte

FRIGOSCANDIA FOOD PROCESS SYSTEMS  
14949 NE 40th Avenue  
Redmond, WA 98052  
Lars Johansson

FROZEN FOOD REPORT  
The Townsend Group  
5301 Wisconsin Ave., NW, Ste. 730  
Washington, DC 20015  
Holly Townsend

HERBERT T. GILKEY  
2606 E. Meredith Drive  
Vienna, VA 22181

GOLDEN WEST FOODS  
Orange Street Extension  
Bedford, VA 24523  
Steve Moore

GRAND METROPOLITAN  
200 South Sixth Street  
Minneapolis, MN 55402  
Bill Birtcil

H. J. HEINZ COMPANY  
P. O. Box 57  
Pittsburgh, PA 15230  
John Ciko, Jr.

HOGAN & HARTSON  
555 13th Street, NW  
Washington, DC 20004-1109  
Mark Dopp  
Ken Farber  
Gary Kushner  
Timothy C. Stanceu  
Steve Steinborn

KELLOGG COMPANY  
One Kellogg Square  
Battle Creek, MI 49016  
John P. Ford

KETCHUM FOOD MARKETING  
55 Union Street  
San Francisco, CA 94111  
Victoria Marshall

KRAFT GENERAL FOODS  
1341 G St., NW, Ste. 900  
Washington, DC 20005  
Sally Donner

KRAFT GENERAL FOODS  
801 Waukegan Road  
Glenview, IL 60025  
Greta Schutt  
Frank Schiro

KRAFT GENERAL FOODS, INC.  
250 North Street  
White Plains, NY 10625  
James Serafino

KRAFT GENERAL FOODS, INC.  
Kraft Court - 2 West  
Glenview, IL 60025  
Linda Eatherton

KRAFT GENERAL FOODS, INC.  
1801 Maple Avenue  
Evanston, IL 60201  
Bronwyn Jones

KRAFT GENERAL FOODS, INC.  
5401 Old Orchard Road  
Skokie, IL 60077  
Kathleen Novak

KRAFT GENERAL FOODS, INC.  
Three Lakes Drive  
Northfield, IL 60093-2753  
Kathleen Kelly Spear

THE LARSEN COMPANY  
520 N. Broadway  
Green Bay, WI 54307  
Geneleva Huibregtse  
Roger W. Huibregtse

MAFFEY GOOD & ASSOCIATES  
806 W. Diamond Ave., Ste. 300  
Gaithersburg, MD 20878  
Tom Good

MCCAIN USA INC.  
1821 South Kilbourn Ave.  
Chicago, IL 60623-2391  
Michael Metro

MIDWEST FOOD PROCESSORS ASSN.  
Box 1297  
Madison, WI 53701  
Don Stone

NATIONAL FROZEN FOODS CORP.  
P. O. Box 9366  
Seattle, WA 98109  
S. J. McCaffray

NESTLE USA, INC.  
100 Manhattanville Road  
Purchase, NY 10577  
Walter W. Carey

NESTLE BRANDS FOODSERVICE CO.  
800 North Brand Blvd.  
Glendale, CA 91203  
Ronald L. Cowan

NESTLE USA, INC.  
800 North Brand Blvd.  
Glendale, CA 91203  
Tim Farno  
Margaret Gerwin  
Kenneth Mercurio  
Celeste Miller

NESTLE USA, INC.  
30003 Bainbridge Road  
Solon, OH 44139  
J. Douglas Wyatt

NORCAL CROSETTI FOODS, INC.  
P. O. Box 1990  
Watsonville, CA 95077  
A. R. Walker

ORE-IDA FOODS, INC.  
P. O. Box 10  
Ontario, OR 97914  
Jack E. Roberts

OTTINGER COLD STORAGE  
396 North Mill Road  
Vineland, NJ 08360  
Don Ayres  
Howard Fowler

PATTERSON FROZEN FOODS  
P. O. Box 114  
Patterson, CA 95363  
John Ielmini

PET INCORPORATED  
400 S. Fourth Street  
St. Louis, MO 63102  
Christina Dougherty

CLINTON W. PHILLIPS, PE  
Engineering Consultant  
4221 Briars Road  
Olney, MD 20832-1814

PICTSWEET FROZEN FOODS  
Ten Pictsweet Drive  
Bells, TN 38006  
Julia T. Wells

THE PILLSBURY COMPANY  
Pillsbury Center  
Minneapolis, MN 55402  
David Fisher  
Larry Wheeler

THE PILLSBURY COMPANY  
200 South Sixth Street  
Minneapolis, MN 55402  
Bridget Haefner

QUAKER OATS  
617 W. Main  
Barrington, IL 60010  
Menard Heydanek

SCHWAN'S SALES ENTERPRISES, INC.  
115 W. College Dr.  
Marshall, MN 56258  
Tom Caron  
Dan Koch  
William O. McCormack  
Howard Miller  
Mark D. Schwan

SENECA FOODS CORP.  
3736 S. Main Street  
Marion, NY 14505  
Vince Lammers

SHAEVEL & ASSOCIATES, LTD.  
P. O. Box 1565  
Buffalo, NY 14231  
Morton Shaevel

J. R. SIMPLOT  
P. O. Box 9386  
Boise, ID 83707  
Rick Fisch

SMITH FROZEN FOODS, INC.  
P. O. Box 790  
Pendleton, OR 97801  
Kelly W. Brown



MRS. SMITH'S FROZEN FOODS CO.  
South & Charlotte Streets  
Pottstown, PA 19464  
Harold Gobble

STOUFFER FOODS CORPORATION  
5750 Harper Road  
Solon, OH 44139  
Edward A. Marra

SYMONS FROZEN FOODS, INC.  
619 Goodrich Road  
Centralia, WA 98531  
Arthur E. Symons, Jr.  
Glenna Symons

TONY'S PIZZA SERVICE  
3019 Scanlan Avenue  
Salina, KS 67401  
Bruce D. Stainbrook

UNIVERSAL FOODS CORP.  
433 E. Michigan Street  
Milwaukee, WI 53217  
Susan K. Cundiff

UNIVERSITY OF CALIFORNIA  
Dept. of Food Science & Technology  
Cruess Hall, Room 126  
Davis, CA 95616  
Dr. David Reid

WESTVACO CORP.  
320 Hull Street  
Richmond, VA 23224  
Brian McGlynn

WESTVACO CORP.  
2000 Ogletown Road  
Newark, DE 19711  
Randy Schulz

YORK FOOD SYSTEMS  
361(B) NE Gilman Blvd.  
Issaquah, WA 98027  
Terry D. Barber

Tues, March 17  
Park Hyatt  
6:30 p.m.

AMERICAN FROZEN FOOD INSTITUTE • 1764 OLD MEADOW LANE, SUITE 350 • McLEAN, VIRGINIA 22102

(703) 821-0770  
(703) 821-1350 (FAX)

February 25, 1992

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Green Bay, Wisconsin

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Preston Queen Foods, Inc.  
Buffalo, New York

MASON A. LEONARD  
United Foods, Inc.  
Bella, Tennessee

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Rosemont, Illinois

H. JOSEPH REMINGTON  
Comstock Michigan Fruit  
Rochester, New York

JOHN J. SMITH  
Smith Frozen Foods, Inc.  
Weston, Oregon

DENNIS G. SPINK  
Agripac, Inc.  
Salem, Oregon

JOHN F. V. SUPKO  
Ore-Ida Foods, Inc.  
Boise, Idaho

JAMES F. VAN STONE  
Campbell Soup Co.  
Camden, New Jersey

KENNEDY WAOSTAFF  
The J. M. Hammer Co.  
Salinas, California

A. R. WALKER  
Norcal Croomie Foods, Inc.  
Wendoverville, California

LARRY O. WIDDLER  
The Pillsbury Co.  
Minneapolis, Minnesota

The Honorable Bob Dole  
United States Senate  
Washington, D.C. 20510

Attention: Yvonne Hopkins

Dear Senator Dole:

On behalf of the members of the American Frozen Food Institute (AFFI), this is a cordial invitation to you to speak to a dinner meeting scheduled for 6:30 p.m. (preceded by a reception at 5:30 p.m.) on Tuesday, March 17, 1992, at the Park Hyatt Hotel in Washington, D.C.

You may remember that we invited you to join us for a similar event last September, but unfortunately for us, you were unable to attend. AFFI members have expressed their specific interest in having you join us at the meeting, so we are hopeful your March schedule will permit your participation. Representative Bob Michel (R-IL) has agreed to speak at the breakfast event on the following morning and AFFI members would enjoy having the opportunity to hear from both Republican leaders.

As you may know, AFFI is the national trade association representing frozen food manufacturers and processors. AFFI's member companies account for over 90 percent of the total annual production of frozen food in the United States, valued at approximately \$50 billion.

Some of AFFI's member companies include the J.R. Simplot Company; Nestle USA, Inc.; Ore-Ida Foods, Inc.; ConAgra, Inc.; Stouffer Foods Corporation; Kraft General Foods; Pet Incorporated; Campbell Soup Company; Kellogg Company; Quaker Oats Company; The Pillsbury Company; and others.

If your schedule permits you to participate in our March event, you will be speaking to AFFI's Executive Committee, Legislative Committee, Committee of Attorneys, Environmental Issues Committee, Meat and Poultry Committee, Public and Trade Relations Council, and Research and Technical Services Council. These committees and councils are comprised of representatives from the companies mentioned above.



THE NATIONAL ASSOCIATION OF FROZEN FOOD PROCESSORS



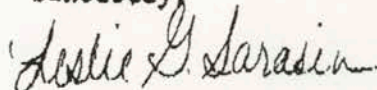
The Honorable Bob Dole  
February 25, 1992  
Page 2

We would be interested in your comments on your responsibilities and activities as the Minority Leader of the Senate, as well as issues relating to the frozen food industry which you deem appropriate.

Please feel free to contact me at (703) 821-0770 if you or your staff have any questions. Otherwise, I will follow up by telephone very soon.

Thank you in advance for your consideration.

Sincerely,



Leslie G. Sarasin  
Vice President Government  
Relations and Staff Counsel

LGS/mlw

Of course, if you are able to join us, we would be happy to make any necessary travel arrangements for you to the Park Hyatt, as well as provide a contribution to a charity of your selection.

Tues, March 17  
Park Hyatt  
6:30 p.m.

202-759  
1234 ATT-

AMERICAN FROZEN FOOD INSTITUTE • 1764 OLD MEADOW LANE, SUITE 350 • McLEAN, VIRGINIA 22102

(703) 821-0770  
(703) 821-1350 (FAX)

February 25, 1992

\$2,000.00

**Chairman**

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The Larson Co.  
Ursen Bay, Wisconsin

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Omaha, Nebraska

STEPHEN J. McCARTHY  
National Propane Fuel Corp.  
Seattle, Washington

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HARRY BONK  
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Scayton, Oregon

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JOHN J. FERNY  
Mrs. Baskin's Frozen Foods Co.  
Pottstown, Pennsylvania

RAYMOND N. FRISVOLD  
Per Inc.  
St. Louis, Missouri

STEVEN H. GOLD  
Trophane Products, Inc.  
Bradenton, Florida

THOMAS HERSKOVITS  
Kraft General Foods, Inc.  
Glendale, Illinois

MICHAEL J. KILMURD  
Acad-Bake, Inc.  
Grand Rapids, Michigan

MATTHEW KWASIA  
Procter Queen Foods, Inc.  
Buffalo, New York

MARION A. LEONARD  
United Foods, Inc.  
Belle, Tennessee

MICHAEL H. MCCLAIN  
McCain USA, Inc.  
Rosemont, Illinois

H. JOSEPH REMINGTON  
Comstock Michigan Fruit  
Rochester, New York

JOSEPH H. SMITH  
Smith Frozen Foods, Inc.  
Weston, Oregon

DENNIS G. SPINK  
Agrispa, Inc.  
Salem, Oregon

JOHN T. V. SUPKO  
Ore-Ida Foods, Inc.  
Boise, Idaho

JAMES F. VAN STONE  
Campbell Soup Co.  
Camden, New Jersey

KLUD WAGSTAFF  
The J. M. Hammer Co.  
Salinas, California

A. R. WALKER  
Norcal Crosseit Foods, Inc.  
Watsonville, California

LARRY O. WILLIAMS  
The Pillsbury Co.  
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*Leslie G. Sarasin*

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Vice President Government  
Relations and Staff Counsel

LGS/mlw

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*Food safety  
Bran FDA wheat  
Resale advertising -*

**SENATOR BOB DOLE**  
**FROZEN FOOD INSTITUTE**  
**MARCH 17, 1992**

**\*THANK YOU. IT'S A  
PLEASURE TO BE HERE THIS  
EVENING.**

**\*WITH THE SCHEDULES THAT  
ELIZABETH AND I LEAD, THE  
FROZEN FOOD MANUFACTURERS**



**HAVE BECOME VERY IMPORTANT  
PEOPLE IN OUR LIVES.**

**\*IN FACT, ELIZABETH WANTED  
ME TO TELL YOU THAT SINCE WE  
SPEND SO MUCH MONEY ON  
FROZEN DINNERS, SHE EXPECTS  
ALL OF YOU TO RETURN THE  
FAVOR BY DONATING BLOOD TO  
THE RED CROSS.**

**\*BEFORE I DISCUSS ISSUES  
OF IMPORTANCE TO YOU AS  
BUSINESSMEN AND WOMEN, I  
DO WANT TO MAKE ONE THING  
VERY CLEAR. THE SENATE  
DOES NOT HAVE A BANK. IT  
HAS NEVER HAD A BANK. AND  
IT WILL NEVER HAVE A BANK.**

**\*LAST WEEK, HOWEVER, THE  
SENATE SHOWED ONCE AGAIN**



**THAT IT HAS NO COMPUNCTION  
ABOUT RAIDING THE BANK  
ACCOUNTS OF AMERICA'S  
SMALL BUSINESSMEN AND  
WOMEN.**

**\*BY A VOTE OF 50-47, THE  
SENATE PASSED A SO-CALLED  
"ECONOMIC GROWTH" BILL,  
WHICH WILL EVENTUALLY BE**

## GOOD ECONOMIC NEWS MARCH 17, 1992

- o More good news on the economy today! In February, homebuilding activity rose strongly, industrial production picked up for the first time in months, and consumer inflation remained modest.

Here are the details:

- o Housing starts rose a strong 9.6% in February following a good 6.4% rise the previous month.
- o The trend has been strongly upward over the last year, rising 55 percent since January 1991 -- 20% in the last 3 months!
- o The Industrial Production Index which measures production activity in factories -- about one-fourth of the economy -- rose 0.6% in February, turning around the downward trend of recent months.
- o Consumer inflation was reported at 0.3% in February -- a modest 3.5% at an annual rate.
- o Today's news comes on top of news last week of very strong retail sales gains in January and February, and a pickup in employment last month.
- o Retail sales rose 1.3% in February and 2.1% in January. The two-month increase was the strongest two months since 1985.
- o New jobs rose 164,000 in February, about as good an increase as we have seen since before the recession began in 1990.
- o The unemployment rate was reported to have risen to 7.3% last month. But improvements in unemployment typically lag behind in recoveries and we probably shouldn't make too much of that number.



- o The economy could falter again as it did last year, no one knows for sure.
- o But these are very good signs -- and reason, I believe, to be optimistic.

**VETOED BY THE PRESIDENT--AS  
IT SHOULD BE.**

**\*THE DEMOCRATS CALL IT A  
"FAIRNESS" BILL.**

**\*WELL IT'S A FAIRNESS BILL,  
ONLY IF FAIRNESS MEANS THAT  
MISERY LOVES COMPANY, AND  
THE PRESENT UNEMPLOYED  
WANT SEVERAL MILLION MORE  
TO JOIN THEM.**



**\*THE FACT IS THAT 89% OF  
THE TAX INCREASES IN THE BILL  
WILL COME STRAIGHT OUT OF  
THE POCKET OF AMERICAN  
SMALL BUSINESSMEN AND  
WOMEN--BUSINESSMEN AND  
WOMEN WHO WILL SEE THEIR  
MONEY GO TO UNCLE SAM  
INSTEAD OF USING IT TO HIRE  
NEW EMPLOYEES.**

**\*THIS IS BECAUSE SMALL  
BUSINESS, SUCH AS SOLE  
PROPRIETORS, PARTNERSHIPS,  
AND SUB-CHAPTER S  
CORPORATIONS FILE THEIR  
TAXES AS INDIVIDUALS.**

**\*BUT IT'S NOT TOO LATE. IF  
WE CAN GET BEYOND THE  
POLITICAL GAMES, IF THE  
DEMOCRATS WOULD EMBRACE**



**A GROWTH INITIATIVE RATHER  
THAN A JOB KILLER, WE WOULD  
HAVE A BILL THAT THE  
PRESIDENT WOULD SIGN  
IMMEDIATELY. BUT MORE THAN  
THAT -- IT WOULD  
DEMONSTRATE THAT CONGRESS  
CAN ACT RESPONSIBLY, TO THE  
BENEFIT OF ALL AMERICANS.**

**\*BUT, THEN AGAIN,  
YESTERDAY'S WASHINGTON  
POST SUMMED UP A FEELING  
SHARED BY MILLIONS OF  
AMERICANS. THEY WROTE, "THE  
RISK OF BAD LEGISLATION THIS  
SESSION IS MUCH GREATER  
THAN THE LIKELIHOOD OF ANY  
GOOD. GO HOME."**



## **FOOD INDUSTRY ISSUES**

**\*AS YOU KNOW, CONGRESS HAS STRUGGLED FOR SEVERAL YEARS IN AN ATTEMPT TO PASS SOME KIND OF FOOD SAFETY MEASURE.**

**\*GENERALLY SPEAKING, THE PRIMARY STUMBLING BLOCK CONTINUES TO BE THE DETERMINATION BY SOME**

**MEMBERS TO LEGISLATE ON  
THE BASIS OF FEAR OF THE  
UNKNOWN, RATHER THAN ON  
SCIENCE AND COMMON SENSE.**

**\*I DON'T HAVE TO TELL YOU  
ABOUT THE IMPACT THAT SOME  
OF THE RIGID PROPOSALS  
FLOATING AROUND WOULD  
HAVE--NOT JUST UPON  
FARMERS AND THE FOOD**



**INDUSTRY AS A WHOLE--BUT  
ALSO UPON THE AVERAGE  
AMERICAN WHO DEPENDS UPON  
AND EXPECTS A SAFE, DIVERSE,  
AND AFFORDABLE FOOD  
SUPPLY.**

**\*THERE IS, HOWEVER, SOME  
RESPONSIBLE LEGISLATION IN  
THE HOUSE--LEGISLATION  
INTRODUCED BY CONGRESSMEN**

**BRUCE AND BLILEY-- THAT DOES  
MAKE ROOM FOR SCIENCE, AND  
ALLOWS FOR THE  
CONSIDERATION OF PESTICIDE  
BENEFITS.**

**\*IT WILL BE A TOUGH BATTLE,  
HOWEVER, IN THE HOUSE AND  
SENATE, AND THE SUPPORT AND  
COOPERATION OF ALL OF YOU  
INVOLVED IN AGRICULTURE**



**FOOD PRODUCTION WILL BE  
VITAL TO ENSURE THAT  
COMMON SENSE PREVAILS.**

**\*I KNOW ANOTHER ISSUE OF  
CONCERN TO YOU IS FOOD  
LABELING.**

**\*THE COMMENT PERIOD JUST  
CLOSED ON MANDATORY  
LABELLING REGULATIONS**

**PROPOSED BY USDA AND THE  
FDA.**

**\*FROM WHAT I UNDERSTAND,  
NEARLY EVERYONE IN AMERICA  
HAD AN OPINION. ON THE FINAL  
DAY FOR COMMENT ALONE,  
OVER 8,000 SUBMISSIONS  
ARRIVED AT THE F.D.A.**

**\*I WOULD URGE YOU TO  
CONTINUE TO WORK WITH THE**



**F.D.A. AND U.S.D.A. TO MAKE  
SURE THEY'RE FULLY INFORMED  
ABOUT THE DIFFICULTIES YOUR  
INDUSTRY FACES IN  
CONFORMING TO THE  
EFFECTIVE DATE.**

**\*AND IN THE SPIRIT OF ST.  
PATRICK'S DAY, I DO WANT TO  
LEAVE YOU WITH A AN OLD  
IRISH TOAST THAT WAS A**

# **FAVORITE OF PRESIDENT REAGAN'S.**

**\*"MAY THOSE WHO LOVE US,  
LOVE US. AND THOSE THAT  
DON'T LOVE US, MAY THE LORD  
TURN THEIR HEARTS. AND IF  
THE LORD DOESN'T TURN THEIR  
HEARTS, MAY HE TURN THEIR  
ANKLES SO THAT WE'LL  
RECOGNIZE THEM BY THEIR LIMPING."**



**\*THANK YOU, AND I'D BE  
HAPPY TO TAKE A FEW  
QUESTIONS.**

TO: Senator Dole  
FR: Kerry

\*Attached are remarks for Frozen Food Institute. About 75 representatives of AFFI members will be present. They are hoping for 5-10 minutes of remarks, and then questions and answers, if your time allows.

\*I spoke with their Vice President for Government Relations, and confirmed that their two top issues are food safety measures and food labeling.

\*Congressman Waxman is pushing the most liberal food safety measure in the House. Business groups, including the AFFI are supporting an alternative proposed by Congressmen Bruce and Bliley.