

TO: Senator Dole
FR: Kerry

RE: Gramm "Founding Board Meeting"

*This group consists of 150 people who have given or committed \$2,000 to Senator Gramm's 1996 campaign. 85% of the folks are from Texas. The trip to Washington is an annual event, and you've spoken to the group before. Gramm's people asked for a 5-10 minutes on current events, and then Q&A.

*Speaking immediately before you is General Scowcroft, speaking immediately after you is Secretary Alexander. Other speakers include Martinez, Mosbacher, Senator Smith, Mike Boskin, and a panel of GOP Senators on the Judiciary Committee--Hatch, Simpson, and Specter.

*Some suggested talking points are below:

*Good morning. It's a pleasure to be with you today.

*As you probably know, the Republican Senators have put Phil in charge of electing more of us in 1992...and since I recently announced I was running for re-election, it's in my interest to keep Phil happy. So here I am.

FOREIGN AFFAIRS *This is truly an exciting time to be in Washington. The President spoke of the amazing events of "almost Biblical proportions" that have occurred around the world these past years.

*The Berlin Wall has come down. The Soviet Union has ceased to exist. The world united behind our leadership in the Middle East. The Arabs and Israelis are now talking.

*And a good share of the credit for all this goes to George Bush.

*There is no time to sit on our laurels, however. Events change and power shifts almost daily over in Europe.

*I met this weekend with Boris Yeltsin. How things have changed since when he was here last summer, before the attempted coup. Then, I was the only one to meet him at the airport.

*Now, I was lucky to get within 100 feet.

*Yeltsin is blunt and honest. He doesn't predict success. He knows there's some tough times ahead.

*I think the next three months are critical, and it's imperative that the U.S. do what we can in terms of food, medicine, and other support to help the new Russian democracy survive.

DOMESTIC ISSUES

*Another thing that has changed over the past year is the President's standing in the polls. One year ago, he was near

90%..today's he's half that.

*You can't hide from the fact that the people are worried about the economy.

*The President announced his economic plan in last week's State of the Union Address, and I think it's a good, solid program. It will help create jobs. I will lay the foundation for a strong economic future. And I think it clearly defines where we stand. We want to create incentives for America to grow again...We want to put money back into the pockets of Americans, so they can send their children to Texas A&M.

*And what's the Democrat plan? Well, they won't tell us. All they can do is attack the President's plan...too much this...too little that, and so on.

*As you know, the President has asked Congress to act by March 20 on his proposals.

*The deadline offers a test to Congress. Are they more interested in helping those who need help, or are they more interested in playing politics?

*Past history leads to a conclusion that politics will be the answer. Again and again, the President has proposed

solutions to nearly every issue facing America--crime, bank reform, products liability, the line-item veto. And Congress has refused to tackle any of these issues.

*In fact, we haven't even gotten around to terminating the Commission on the Bicentennial of the U.S. Constitution--and that ended five years ago.

*The message I got during my visits this summer and fall to all 105 counties in Kansas, was that people are fed up with business as usual...they want action... and they want it now.

HEALTH CARE

*Another issue which requires fiscal responsibility is health care. The President's plan is scheduled to reach us soon, and there are dozens of other proposals to revamp the current system kicking around Capitol Hill.

*No doubt about it, we do need to expand access to the economically disadvantaged, and control costs.

*However, we must also remember what's right about our system--85% of Americans do have some form of health insurance, our medical technology is the best in the world; and are choices

are so large, that there are no lines or waiting periods for those who are covered.

*We also can't saddle small business with the health care bill or with mandates that will put them out of business.

*The economic situation and health care reform are tough problems requiring tough answers provided in a bi-partisan spirit---a difficult assignment in a Presidential election year.

*Before I take your questions, I do want to thank you for your support of Phil and the Republican party. This year's a critically important year for the party, and I hope we can count on you.

Mon, Feb 3

MEMORANDUM

JANUARY 28, 1992

TO: SENATOR DOLE
FROM: JO-ANNE
SUBJ: SCHEDULING ITEMS

Monday, February 3. Anytime in time-frames of 10:00 AM-12:00 Noon, or 2:30-4:00 PM. Senator Gramm's "Founding Board" Meeting (150 donors of \$2,000 to his 1996 campaign). Senator Gramm requests 30 minutes of remarks and Q&A/mix-and-mingle. Gramm's staff advises me you told Gramm OK on this. *Hyatt on Cap. Hill*

ACCEPT -- work out time with Yvonne

DECLINE

Feb. 3, 1992

GRAMM ★
'96 COMMITTEE



11:30 A.M.

January 21, 1992

The Honorable Robert Dole
United States Senate
Washington, D.C. 20510

Dear Bob,

Needless to say, I realize the incredible demands on your time, but I am holding an event in Washington on Monday, February 3, 1992 which is very important to me. The event is my annual Founding Board Meeting which will be attended by 150 people who have given or committed \$2,000 to my 1996 campaign. In short, this group is made up of people who actively promote our philosophy.

I would appreciate it if you could speak to the group for 30 minutes between 10:00 am - 12:00 noon or 2:30 - 4:00 pm. The event will be at the Hyatt on Capitol Hill.

The gathering will be a major event of the year for me and I would be honored to have you participate. Please let me know if you require additional information, or have your staff call Ann Miller at (214)528-9680 to R.S.V.P.

Thank you for your consideration.

Yours respectfully,

Phil
PHIL GRAMM

*Bob, you've spoken to this group before.
I hope you can make it again.*