

Tom Davis...Responsible Leadership for a Change

The Difference Leadership Can Make...



"Overseeing Fairfax Budget 'Not My Job,' Moore Says"
WASHINGTON POST, SEPTEMBER 5, 1991



"Real leadership means a County Board Chairman who works with people to solve problems instead of passing the buck."
TOM DAVIS

Tom Davis: A Proven Leader Working To Find Solutions.

- Tom Davis incorporated the Fairfax County Schools Educational Foundation, bringing millions of dollars in contributions to Fairfax County's schools.
- Tom Davis led the fight to ensure housing for Fairfax County's senior citizens.
- Tom Davis voted to cut real estate taxes, opposed new taxes and pay raises and advocated referendums to give voters more voice.
- Tom Davis helped pass the first affordable housing bill in the state of Virginia.
- Tom Davis, as Chairman of the Northern Virginia Transportation Commission, helped initiate the movement for a commuter rail service.

Tom Davis: An Accomplished Leader.

- Born January 5, 1949 in Minot, North Dakota, Tom moved to Northern Virginia in 1953 when his grandfather, Clarence Davis, was appointed Undersecretary of the U.S. Department of the Interior.
- Received undergraduate degree in Political Science, cum laude, Amherst College, 1971. Received law degree from the University of Virginia Law School, 1975.
- Served in the U.S. Army and Reserves, earning the rank of 1st Lieutenant.
- Member, Secretary Jack Kemp's Transition Team at the Department of Housing and Urban Development.
- Member, Board of Supervisors representing the Mason District. First elected to office in 1979; was re-elected in both 1983 and 1987.
- Vice President, PRC, Inc.
- Married to Margaret Rantz Davis, M.D., a graduate of the University of Virginia's Medical School. Father of three children; Carlton, Pamela and Shelley.



Tom Davis: A Leader For The Future.

- **Transportation.** Tom Davis is committed to finishing the Fairfax County Parkway with voter-approved funding.
- **Education.** The highest priority Tom Davis will have as County Board Chairman is providing a curriculum in Fairfax County's schools that will give our children a world-class education. Tom strongly believes that we should have an elected School Board in Fairfax County.



- **Sensible Government.** Tom Davis has proposed a Commission comprised of the private and public sector to study County government and recommend changes to make it more effective.
- **Taxes and Spending.** Tom Davis strongly opposes increasing taxes as a solution to every problem. He voted against County Executive pay raises and advocates the creation of an independent auditor to report directly to the Board.
- **Partnership with the People.** Tom Davis believes the strained relations between taxpayers, the business community, the General Assembly delegation and the County Board Chairman must stop. Tom believes in bringing people together to find solutions to our community's problems.



Has County government done its job in the last four years?

Take a look around Fairfax County.

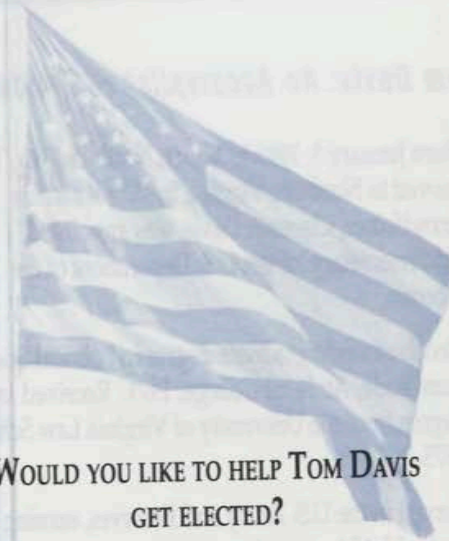
The Fairfax County Parkway is still unfinished. How it will be funded is the problem. Tom Davis wanted to go directly to the people. But Audrey Moore said no, preferring a back room deal that the courts eventually ruled illegal.

Taxes and fees have skyrocketed 60% under the Moore Administration. But she still wanted more. Audrey Moore marched to Richmond to get a county income tax - fortunately, she failed.

What's more, Northern Virginia has lost 19,000 jobs, at the same time that Maryland and Washington, D.C. had an increase in jobs.

Isn't the Chairman of the Board of Supervisors ultimately responsible for county government? For the roads and traffic? For the budget? For our educational system?

Tom Davis thinks so. Audrey Moore does not.



WOULD YOU LIKE TO HELP TOM DAVIS
GET ELECTED?

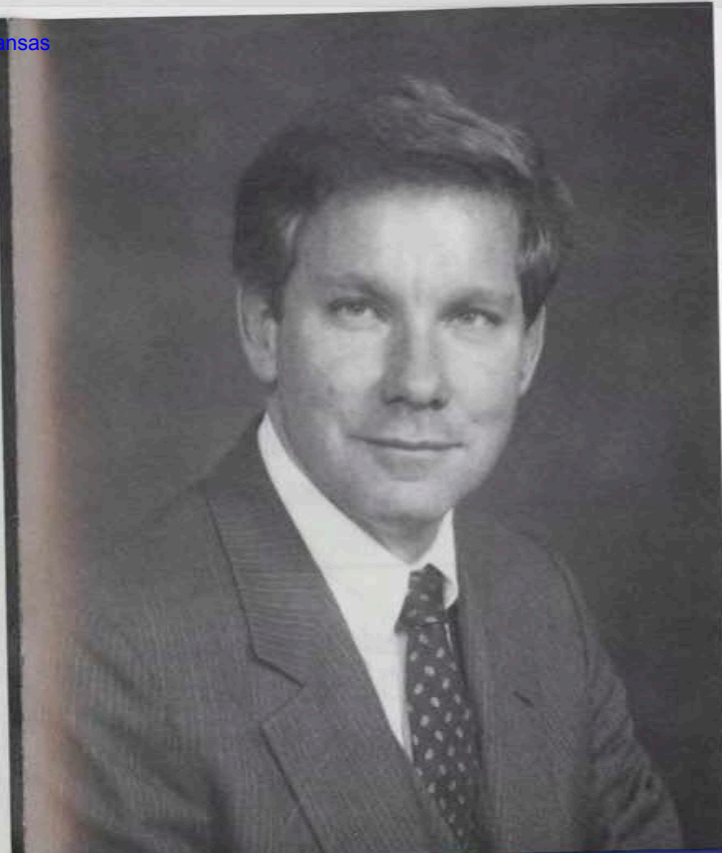
THE CAMPAIGN TO ELECT TOM DAVIS
NEEDS VOLUNTEERS TO DISTRIBUTE BROCHURES,
MAKE TELEPHONE CALLS AND WORK
AT CAMPAIGN HEADQUARTERS.

TO BE PART OF THE TEAM THAT HELPS BRING
REAL LEADERSHIP TO FAIRFAX COUNTY THAT WE
CAN BE PROUD OF, CALL OR STOP BY:

TOM DAVIS HEADQUARTERS

6201 LEESBURG PIKE, SUITE 409
FALLS CHURCH, VA 22044
703-241-2705

Authorized by Tom Davis.



ELECT

TOM DAVIS

**CHAIRMAN
FAIRFAX COUNTY
BOARD OF
SUPERVISORS**

***Responsible
Leadership...For A Change!***

we have a great deal in common...

*Both of us were born in the midwest...Tom was born in North Dakota, and I was born in Kansas.

*Both of us served in the Army.

*Both of us are attorneys.

*Both of us are married to professional women...Although I assume that Dr. Davis (Tom's wife, Peggy, is a gynecologist), does receive a salary.

*Both of us are Republicans.

*And, perhaps most importantly, both of us would like to go to work in places where Republicans outnumber Democrats.

*If you want a county government dedicated to being better, not bigger, then not only elect Tom, but elect Republicans across the Board.

*I know I'm preaching to the choir here...and I know the polls look very good...But I can't help but think back to those days after Iowa and before New Hampshire, when my pollster called me Mr. President...In these last few weeks, I hope you will

redouble your efforts to ensure that Tom and other Republican candidates are elected.

*Let me close today with a true story

*BANKERS/WITHHOLDING STORY

*The point being that one thing we don't want to be undecided about is the outcome of this election. Do all you can in the next few weeks to ensure that come November 5, we'll all be able to call Tom, "Mr. Chairman."

Elect Tom Davis Chairman

**Leadership We Can
Be Proud Of!**

THOMAS M. DAVIS, III

A BIOGRAPHY

Tom Davis moved with his family to Northern Virginia at the age of 4 in 1953. He was educated in our public school system and served as a U.S. Senate page graduating from the Capitol Page School in 1967. He continued his education at Amherst College graduating cum laude with a degree in political science.

Upon graduation Tom served in the army and then joined the National Guard as an infantry officer receiving an honorable discharge with the rank of 1st Lieutenant. He then enrolled in and received his law degree from the University of Virginia.

Since then Tom has led a very active professional and civic career. The many positions he has held include: Chairman of the State Legal Services Advisory Board, President of his Homeowners Association, President of the Bailey's Crossroads Rotary Club and a member of Secretary Jack Kemp's Transition Team at the Department of Housing and Urban Development. He also currently serves as a corporate officer and General Counsel with PRC, Inc., in McLean, Virginia.

A lifelong Republican, Tom is a current member of the Fairfax County Board of Supervisors representing the Mason district. First elected in 1979 with 63% of the vote, he has subsequently been re-elected in 1983 and 1987 with 77% and 83% of the vote respectively.

Tom is married to the former Peggy Rantz; a graduate of J.E.B. Stuart High School, Bryn Mawr College, and the University of Virginia's Medical School. Peggy is a gynecologist who practices in Fairfax. The couple has three children, Carlton, Pamela and Shelley. They currently reside in Falls Church, Virginia.

MAJOR ISSUES AND BACKGROUND OF THE CAMPAIGN.

THE MAJOR ISSUES OF THE CAMPAIGN ARE TRANSPORTATION, FISCAL RESPONSIBILITY AND REFORMING THE COUNTY GOVERNMENT.

TOM DAVIS'S CAMPAIGN HAS BEEN EMPHASIZING AN OVERALL THEME OF NEW LEADERSHIP AND CHANGE. IN PARTICULAR, HE STRESSES THE NEED TO BRING THE DIVERGENT SECTORS OF THE COUNTY TOGETHER AGAIN TO WORK FOR THE COMMON GOAL OF IMPROVING THE COUNTY.

IN OTHER WORDS, HE HAS BEEN CONTRASTING HIS STYLE OF BEING A COALITION BUILDER AND HEALER WITH THAT OF MRS. MOORE WHO WE ARE PORTRAYING AS SOMEONE WHO POLARIZES COMMUNITIES.

PLEASE FIND ENCLOSED A BROCHURE WE SENT OUT LAST WEEK. IT SHOULD GIVE YOU A GOOD INDICATION AS TO THE POINTS WE ARE STRESSING.

AT PRESENT, ALL MAJOR POLLS SHOW US WITH AT LEAST A 15 POINT LEAD. WE ARE ALSO EMPHASIZING THE NEED TO ELECT ALL REPUBLICANS ACROSS THE BOARD IN ORDER TO MAKE A MAJOR CHANGE IN THE WAY THE COUNTY IS RUN.

TIME FOR A CHANGE

In the last four years, Fairfax County government has over-taxed, over-spent and over-borrowed under Board Chairman Audrey Moore.

Her term has been marked by citizen-led tax revolts, economic recession, an anti-business attitude, and a leadership void that has been at times...distressing.

As the County's highest elected official, it's the job of the Chairman to set the tone of how our county government is to be run. Under Audrey Moore, it's been a county government getting bigger...not better.

And the future?

"...IF I'M RE-ELECTED, I'M GOING TO CONTINUE TO DO A LOT OF THE SAME THINGS."

- AUDREY MOORE IN THE WASHINGTON POST, SEPTEMBER 5, 1991



THE MOORE RECORD

- ❑ Taxes and fees have skyrocketed 60% in four years.
- ❑ Audrey marched to Richmond to get a county income tax.
- ❑ Proposed to issue \$330 million in bonds without voter approval — a plan that was found to be illegal in court.
- ❑ Waited two years to order an audit of four police helicopters, and approved the purchase of 100 police cars that aren't being used.
- ❑ Has presided over a loss of 19,000 jobs in Northern Virginia, during a time that both Maryland and Washington, D.C. have been gaining jobs.

"OVERSEEING THE FAIRFAX BUDGET IS NOT MY JOB"

- AUDREY MOORE IN THE WASHINGTON POST.

SEPTEMBER 5, 1991

IS THERE AN ALTERNATIVE TO FOUR MORE YEARS OF AUDREY MOORE?

10/25/91

14:58

FRIENDS OF TOM DAVIS

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TOM DAVIS...RESPONSIBLE LEADERSHIP FOR A CHANGE!

TOM DAVIS KNOWS THAT WORKING WITH PEOPLE, AND PROVIDING REAL LEADERSHIP, WILL MAKE A DIFFERENCE. UNDER TOM'S STRONG REPUBLICAN LEADERSHIP, FAIRFAX COUNTY HAS WITNESSED SOME REAL IMPROVEMENTS.

★ TOM DAVIS INCORPORATED THE FAIRFAX COUNTY SCHOOLS' EDUCATIONAL FOUNDATION, BRINGING MILLIONS OF DOLLARS IN CONTRIBUTIONS TO FAIRFAX COUNTY'S SCHOOLS.

★ TOM DAVIS LED THE FIGHT TO ZONE THE COUNTY'S SHELTER FOR THE HOMELESS; LED THE FIGHT TO ENSURE AFFORDABLE HOUSING FOR FAIRFAX COUNTY'S SENIOR CITIZENS AND ESTABLISHED THE LINCOLNIA SENIOR CENTER.

★ TOM DAVIS VOTED TO CUT REAL ESTATE TAXES, OPPOSED NEW TAXES AND PAY RAISES, FAVORED BY AUDREY MOORE AND ADVOCATED REFERENDUMS TO GIVE VOTERS MORE OF A VOICE IN HOW THEIR GOVERNMENT IS RUN.

★ TOM DAVIS HELPED PASS THE FIRST AFFORDABLE HOUSING BILL IN THE STATE OF VIRGINIA.

★ TOM DAVIS, AS CHAIRMAN OF THE NORTHERN VIRGINIA TRANSPORTATION COMMISSION, HELPED INITIATE THE MOVEMENT FOR COMMUTER RAIL SERVICE.



*"I AM RUNNING FOR
CHAIRMAN OF THE
BOARD OF SUPERVISORS
BECAUSE I BELIEVE IT IS TIME
FOR A CHANGE. THE CURRENT
CHAIRMAN, AUDREY MOORE,
HAS SPENT MORE TIME
DENYING RESPONSIBILITY AND
ASSIGNING BLAME RATHER THAN
CREATING SOLUTIONS FOR OUR
PROBLEMS." - TOM DAVIS.*

***"REAL LEADERSHIP MEANS A COUNTY BOARD CHAIRMAN WHO WORKS WITH PEOPLE
TO SOLVE PROBLEMS INSTEAD OF PASSING THE BUCK." — TOM DAVIS***

Tues, Oct 29
8:15 am

MEMORANDUM

OCTOBER 11, 1991

TO: SENATOR DOLE
FROM: JO-ANNE

(2) TOM DAVIS - FAIRFAX COUNTY SUPERVISOR CANDIDATE. You indicated "maybe" you would do an event for Tom Davis. (Election is November 5). They are most anxious to have you and will accommodate your schedule for any type event you might be willing to do. Can do a breakfast at a hotel in nearby Northern Virginia, with limited amount of your time required. Do you wish me to try to work this out with Yvonne, or should I just tell them no?

 WORK IT OUT

 DECLINE

TO: Senator Dole
FR: Kerry
RE: Tom Davis Event

*You will be attending a breakfast of approximately 50 Tom Davis supporters. They have asked for brief remarks in support of Davis, and urging the audience to do all they can in the coming weeks.

*Some talking points are below.

*It's a pleasure to join with all of you today in supporting Tom Davis for Chairman of the Fairfax County Board of Supervisors.

*I served in county government at the beginning of my public service career--although I have to admit that Fairfax County's population of 818,000 is a bit bigger than Russell County, Kansas.

*I do, however, think that my experience allows me to be a good judge of what skills are needed at the county government level...and, no doubt about it, Tom Davis has those skills.

*Tom is ready to make the tough decisions that have to be made, and not to pass the buck. Throughout his service on the Board of Supervisors, he has shown an ability to bring people together, rather than polarizing them.

*I have to admit that perhaps the reason I like Tom is that