September 27, 1991

MEMORANDUM

TO: SENATOR DOLE

FROM: SHEILA BURKE

SUBJECT: REMARKS TO ASBURY-SALINA HOSPITAL

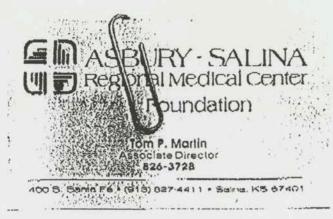
On Sunday morning you are scheduled to attend a dedication of the new facilities at Asbury. They have asked you to speak for 3-5 minutes and then cut the ribbon -- they expect a crowd anywhere in size from 3,000 - 6,000.

As Clay Edmands noted in his letter, the \$19 million addition includes a new emergency room, outpatient surgery, laboratory, intensive care unit and 24 bed medical surgical unit. Clay Edmands the President of Asbury is an old friend that we have worked closely with over the years. You have been instrumental in securing higher medicare payments for them by helping them get designated as a rural referral center and by securing the eaches and peaches money (they are participants in the Kansas plan) and they are very grateful to you and will likely give you lots of credit in their introduction.

Attached are your draft talking points; as I noted you have been asked to speak for a very brief period of time.

The schedule is as follows:

- · National Athem
- Color Guard
- · Welcome by Bob Ott, Chairman of the Board of Trustees
- Prayer
- Introduction of Bob Dole by John Mize, Vice Chairman of the Board of Trustees
- · Bob Dole
- · Ribbon Cutting by Clay Edmands and Bob Dole



Dear Senator Dole:

At Asbury-Salina Regional Medical Center in Salina, Kansas we are preparing to move into our new \$19 million addition. The addition includes a new emergency department, outpatient surgery, laboratory, intensive care unit, 24-bed medical/surgical unit as well as many other support services.

We plan to dedicate this new facility at an open house for the Salina Community and surrounding area on Sunday, September 29 at 2:00 p.m. We expect anywhere from three to six thousand people to attend this dedication service.

In appreciation of your continued support of Asbury-Salina Regional Medical Center and of rural health care in general, we would be honored to have you present at this ceremony. We would invite you to make brief remarks (3-5 minutes) to those in attendance, cut the ribbon and tour the facility.

We will be in touch with you early the week of September 9 to confirm any arrangements that need to be made. Please feel free to call if you have any questions. If I am unavailable, Randy Peterson, Asbury's senior vice president will be able to assist you.

I sincerely hope your busy schedule will enable you to attend this exciting opening. We are working hard to fulfill our mission of providing quality health care to rural Kansas.

Sincerely,

Clay D. Edmands President

TALKING POINTS ASBURY-SALINA MEDICAL CENTER DEDICATION

• IT IS WITH A GREAT DEAL OF
PLEASURE THAT I JOIN YOU
HERE TODAY TO HELP
DEDICATE YOUR NEW
ADDITION.

 GIVEN THE CRISIS FACING HEALTH CARE FACILITIES, PARTICULARLY THOSE LIKE YOURS SERVING RURAL COMMUNITIES, IT IS PARTICULARLY GRATIFYING TO ATTEND AN OPENING RATHER THAN EULOGIZING AT A CLOSURE.

 ASBURY-SALINA AND ITS LEADERSHIP, INCLUDING CLAY **EDMANDS, BOB OTT AND** OTHERS, HAS SHOWN THAT HOSPITALS CAN ADJUST AND CHANGE TO MEET THE **EVERCHANGING NEEDS OF THE** POPULATION IT SERVES.

 HOSPITALS SUCH AS THIS ARE CRITICAL TO THE SURVIVAL OF **RURAL KANSAS. NOT ONLY DO** YOU PROVIDE THE CARE THAT IS SO DESPERATELY NEEDED, **BUT ALSO THE JOBS AND** REVENUES THAT KEEP PEOPLE HERE-IN RURAL AMERICA.

 YOUR STATUS AS A RURAL REFERRAL CENTER, AND YOUR PARTICIPATION IN THE NEW **EACHES AND PEACHES** PROGRAM ARE FURTHER **EVIDENCE OF YOUR** CONTINUING COMMITMENT TO THE COMMUNITY.

• I COMMEND YOU FOR THIS

MOST RECENT EFFORT, THE

BUILDING OF THIS STATE OF

THE ART ADDITION, AND

THANK YOU AGAIN ON BEHALF

OF THE PEOPLE YOU SERVE.



Asbury
1921-1991

1921

70th Anniversary Building Dedication September 29, 1991



Welcome to Asbury-Salina Regional Medical Center. Though we are still putting the finishing touches on our beautiful new facility, we are anxious to share it with you today!

October 1991 marks not only the completion of our new building, but also the celebration of our 70th anniversary. In 1921, a newly formed women's association pledged \$10,000 in support of a new protestant hospital and school of nursing in Salina. Asbury Protestant Hospital opened October 1, 1921.

The hospital was opened in a frame house at the corner of Santa Fe and South, the same location where Asbury-Salina Regional Medical Center stands today. Additions were added in 1922, 1927, 1940 and 1951. In the late fifties, three smaller additions included adding a fourth floor to the center wing and the original wing, and to the west, office space and a new kitchen. More expansions occurred in 1963, 1976, 1981 and 1991. Today Asbury is a regional medical facility with almost half of our patients coming from outside Saline County. When many rural residents need sophisticated health care, Asbury and Salina are a welcome alternative to large metropolitan hospitals.

Yet we truly remain Salina's community hospital. Asbury is governed by a board of trustees primarily comprised of local community members. As in 1921, Asbury is a not-for-profit organization. All income produced by the hospital is returned to the facility for the purposes of providing health care and health education. Our annual payroll is 17.2 million dollars.

In the 1990 fiscal year, we provided health care to more than 7,800 inpatients and served 45,200 outpatient visits. Our Emergency Department handled nearly 14,500 patients with injuries ranging from sprained ankles to head trauma. We helped in the delivery of approximately 1,100 babies and sent each of them home in an infant safety car seat. We also supported community health and fitness through sponsorship of the Asbury Classic Bike Race, The Santa Fe Classic fun run/walk, the Salina/Saline County Health Fair, a series of women's health luncheons, distribution of Heartland Health, our community newsletter, and numerous educational programs.

Asbury employees contribute to the community in other ways as well. They have pledged more than \$22,000 to the 1991-92 United Way Campaign.

Our medical staff boasts more than 90 physicians practicing 23 different specialties. Their expertise and support help to give Salina its reputation as a home to quality, sensitive health care.

Thank you for joining us today for the celebration of Asbury's past and future. We look forward to serving you.

Asbury-Salina Regional Medical Center Expansion Project Facts

■\$19.3 million project, currently running under budget and on schedule. Plan to occupy in October, 1991. □ \$16.1 million from hospital revenue bonds □ \$1.6 million from capital fund drive □ \$1.6 million from hospital reserves
Construction Manager: McCarthy, St. Louis
■ Architecture & Engineering: HDR, Omaha Wilson & Company, Salina
Contractors were largely from Asbury's service area. All but two of the bids were awarded to Kansas firms. Salina firms involved with the project include: B&W Electrical Contractors Bamford Fire Sprinkler Co., Inc. Design Central The Frame Shop Frank Construction Company, Inc. (excavation & foundation) Geotechnical Services, Inc. Harding Glass Industries J.H. Shears Sons, Inc. Johnson Sand Co. Kansas Drywall Supply Co. of Salina Inc. Luminous Neon, Inc. PKM Steel Salina Concrete Products, Inc. The Salina Supply Co. Serrault Roofing, Inc. Systems 4, Inc. Wilbur Construction Co. Wilson & Company Engineers & Architects
■ 100,000 square feet of new construction includes: □ 12-bed Intensive Care Unit all private rooms with windows family waiting room family grieving/meditation room □ 24-bed Medical/Surgical Unit all private rooms with windows and baths solarium for patients and families
☐ Emergency Department 2 trauma rooms, an x-ray room, 2 cardiac rooms and 7 other examination rooms separate entrances for ambulances & emergency traffic 2-bay ambulance garage

family waiting area

☐ Same Day Surgery/Endoscopy
12-bed recovery area
2 procedure rooms and 3 preparation rooms for endoscopy
family waiting area
consultation room for physicians and families
☐ Surgery expansions
☐ Laboratory
☐ Medical Records
☐ Main Lobby
☐ Patient Registration
☐ Gift Shop
☐ The Terrace (snack bar/grill)
☐ The Heartland Room (conference)
□ Public Elevators
☐ Shelled spaced for future growth

- The second phase of the project includes approximately 30,000 square feet of remodeling in the current structure. Departments gaining space in phase two include surgery, recovery, pharmacy, radiology and medical staff facilities. Renovation is projected to be completed in July of 1992.
- Asbury is licensed for 212 beds. Our licensed capacity will not change with this expansion.

Dedication Ceremony

Sunday, September 29 2:00 p.m.

National Anthem

Andy Martin Administrative Assistant Asbury-Salina Regional Medical Center

Presentation of Colors

St. John's Military School Cadets

Welcome

Bob Ott Chairman Asbury-Salina Regional Medical Center Board of Trustees

Prayer

Rev. Harry Tysen Chaplain Asbury-Salina Regional Medical Center

Remarks

Bismarck D'Souza, M.D. Medical Staff President

John Mize Vice Chairman Asbury-Salina Regional Medical Center Board of Trustees

Dedication Address

Robert Dole Kansas Senator, United States Senate

Closing Remarks

Clay Edmands President Asbury-Salina Regional Medical Center

Ribbon Cutting

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Jane Wahlgren, Vice President for Nursing
Stan Mitchell, Chief Financial Officer
Charlie Grimwood, Assistant Administrator
Rex Snavely, Assistant Administrator
Andy Martin, Administrative Assistant

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*UMC Representative

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