

FINAL
4/17/91



WEATHER FORECAST:
CLEAR, SUNNY, DRY
65° -70°

PROPOSED SCHEDULE - SENATOR DOLE - APRIL 19-20, 1991

FRIDAY, APRIL 19

8:05 AM Lv. Washington National - America West #89
10:20 AM Ar. Wichita Mid-Continent Airport

MANIFEST: Senator Dole
Dave Spears

10:25 AM Ar. Yingling Cessna FBO
316/943-3246

10:30 AM Lv. Wichita

MANIFEST: Senator Dole
Dave Spears
Mike Glassner

AIRCRAFT: Cessna 414
TAIL NO.: 30 AW
SEATS: 6
PILOT: Mitchell Mosiman
CO-PILOT: Gerry Eichelberger

FLIGHT TIME: 20 minutes

CONTACT: Susie, Yingling Aircraft
316/943-3246
316/943-2484 (FAX)

NOTE: DETAILED INFORMATION ON PILOTS AND AIRCRAFT
ATTACHED.

11:00 AM Ar. Hutchinson Municipal Airport
ILS LOC VOR
Runway: 7001 ft. x 100 ft.

FBO: Wells Aircraft
316/663-1546

MET BY: Morris Kay, EPA Regional Director
Ron Leslie, Mayor of Hutchinson
Other City Officials

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CONTACTS: Mayor Ron Leslie
316/663-2171 (law office)
City Commissioner Jim Fee
316/662-2381

11:00 AM- Tour Obee Road EPA Super Fund Site
11:30 AM (Briefing en route)

11:30 AM- LUNCH (buffet) with local businessmen
12:30 PM Airport Steak House
316/662-4281

OPEN TO THE PRESS

CONTACT: Jim Fee
316/662-2381

12:30 PM Lv. Hutchinson

FLIGHT TIME: 28 minutes

12:58 PM Ar. Larned
Larned-Pawnee County Airport
Runway: 3559 ft. x 60 ft.
VOR NDB RNA

FBO: Larned Aero Services
316/285-6411

MET BY: Cindy Wallace, Executive Director
Larned Chamber of Commerce
Steve Linderer, Superintendent
Ft. Larned Historic Site

DRIVE TIME: 15-20 minutes

1:15 PM Ar. Fort Larned National Historic Site
316/285-6911

MET BY: State Senator Jerry Moran
913/625-8136 (home)
913/623-1305 (car phone)

1:20 PM- Tour Fort Larned National Historic Site
2:20 PM

PUBLIC RECEPTION (Thank-you to Senator for help)
Sponsored by Chamber of Commerce

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PROGRAM: Welcome remarks - Superintendent
Steve Linderer
Remarks - Senator Jerry Moran
REMARKS - SENATOR DOLE

CONTACT: Cindy Wallace
316/285-6917 (Chamber)

2:20 PM Lv. Fort Larned Site
2:40 PM Ar. Larned Aero Services
2:45 PM Lv. Larned

FLIGHT TIME: 23 minutes

3:08 PM Ar. Ness City Municipal Airport
913/798-3408
Runway: 3150 ft x 48 ft
VFR

MET BY: Reginald ("Diz") Washaliski
Ness County GOP Chairman
913/798-2513 (Ofc - Tues & Thurs)
913/222-2716 (Ofc - Mon, Wed & Fri)
913/394-2436 (Home)

3:15 PM- Attend COFFEE RECEPTION/DISCUSSION
4:15 PM with local citizens
(In progress from 3:00 PM)
Derrick Inn Restaurant
913/798-3617

NOTE: Jerry Moran will join you here as well.

CONTACT: Diz Washaliski

4:20 PM Lv. Ness City

FLIGHT TIME: 43 minutes

5:03 PM Ar. Hugoton Municipal Airport
Runway: 3523 ft x 50 ft

FBO: Hi Plains Aviation
316/544-4362

MET BY: Bob Fox, 1st VP of Chamber
Eric Nordling, Royalty Owners & Chamber

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5:10 PM-

Attend Social Hour

6:00 PM

Third Annual Gas & Oil Appreciation Weekend
Jackson's Private Club
316/544-2888

CROWD SIZE: 300-400

FORMAT: P.A. SYSTEM

REMARKS - SENATOR DOLE

CONTACT: Kathy Rawlins
316/544-4305

6:00 PM

Lv. Jackson's Club

6:05 PM

Ar. Hi Plains Aviation

6:05 PM

Lv. Hugoton

FLIGHT TIME: 1 hr 10 minutes

NOTE: PLEASE KEEP ON SCHEDULE, AS WE HAVE LIMITED
TIME FOR APPEARANCE AT FRIENDS UNIVERSITY.

7:15 PM

Ar. Wichita Midcontinent Airport
Runway: 5000 ft x 100 ft

FBO: Yingling Cessna
316/943-3246

7:25 PM

Ar. Casado Center, Friends University

Attend Community and Alumni Appreciation Dinner
(In progress since 6:00 PM)

CROWD SIZE: 250

FORMAT: No head table
Podium with mike

PROGRAM: 5:30 PM - Reception

6:00 PM - Dinner

7:15 PM - Remarks by Dr. Biff Green,
new President of Friends
(first public appearance)

7:30 PM CLOSING REMARKS - SENATOR DOLE

7:40 PM - DINNER ADJOURNS AT SO THE GROUP CAN
MOVE TO THE AUDITORIUM FOR THE 8:00 P.M. GALA.

CONTACT: Beth King
316/261-5800

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7:50 PM Depart Friends University

8:00 PM Arrive Hilton Inn East
316/686-7131
Proceed to Center and North Ballroom

ATTEND DINNER - South Central Kansas Economic
Development District ("SKED")
(In progress from 7:55)

FORMAT: Elevated Head Table with Podium

HEAD TABLE:

Senator Dole
Congressman Dick Nichols
Connie Nichols
Tom Sandoval - Incoming President
Bob Pulliam - Incoming Vice President
Dick Rucker - Incoming Secretary/Treasurer
Martha Walker - Immediate Past President

PROGRAM:

7:15-7:45 Reception for President
7:55-8:30 Dinner
8:30 Program begins:
Introduction of Officers
Remarks - Dick Nichols
REMARKS - SENATOR DOLE

CROWD SIZE: 200

CONTACT: Jack Alumbaugh, Exec. Director
316/683-4422

9:30 PM Dinner concludes

RON: Wichita
Hilton Inn East
549 South Rock Road
316/686-7131

Reservation Confirmation No.: 2616

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SATURDAY, APRIL 20

8:15 AM Lv. Wichita via motorcade

9:00 AM Ar. Hesston

9:00 AM- Meet with 25-30 City Officials
9:30 AM Hesston College
Bontrager Student Center Dining Room
316/327-4221

OPEN TO THE PRESS

NOTE: Dick Nichols will attend

CONTACT: Mayor John Waltner
316/327-7122

10:00 AM RIDE IN PARADE:
Chamber of Commerce "Another Bloomin' Festival"
(Celebrating another year of progress and growth)

(Senator's vehicle is No. 4: behind 5th Grade
Parade of States' Flags)

NOTE: Senator will be dropped off at reviewing
stand; may view parade from there, or depart
for return to Wichita.

CONTACT: Peggy Wieland
Parade Chairperson
316/327-4022

11:15 AM Lv. Hesston via motorcade

12:00 Noon Ar. Wichita Country Club

12:00 PM SPEAK - 4th District Meeting,
Federation of Republican Women
Wichita Country Club
8501 East 13th
316/634-2882

FORMAT: Head Table:
(Makeup not yet determined)

CONTACT: Mrs. Leslie Odevsess, District Director
316/686-1236
Mrs. Donna Morrison (RSVP's only)
316/683-6219
President: Mary Compton, Fredonia

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PROGRAM: 10:00 - Meeting
11:30 - Lunch
12:00 - REMARKS - Bob Miller
(State House GOP Leader)
12:10 - REMARKS - SENATOR DOLE

NOTE: Bob Miller has another engagement immediately following, so must speak first.

NOTE: State GOP Exec. Director Steve Brown has been asked to help build a crowd for this event.

3:00 PM

Hall of Fame Dedication
Wichita Aeronautical Historical Association
("WAHA")
Atrium in Museum
3350 South George Washington Boulevard
316/683-9242

(Senator Dole is a Member of the Advisory Board)
(Kansas Aviation Museum)

CROWD SIZE: Several hundred

PRESS: OPEN

PROGRAM:

Remarks - George Boyd, Director of Aviation,
Kansas Dept. of Transportation
Board Member Kay Alley announces recipients of
this year's awards and introduces VIPs

~~Remarks - Senator Nancy Kassebaum~~

Remarks - Colonel Ed Sykes, incoming President

REMARKS - SENATOR DOLE

NOTE: Olive Ann Beech will try to attend

CONTACT: Mrs. Mary Sykes
(Colonel Ed Sykes' wife)
316/683-9242

3:30 PM

RECEPTION FOR PARTICIPANTS AND PUBLIC
Exhibit Room of Museum

4:15 PM

Lv. Wichita Aeronautical Historical Association

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4:30 PM

TENTATIVE

Drop by "Big Boys' Toy Show" Trade Show
Century II Expo Center

FORMAT:

Mix and Mingle with exhibitors and crowd

CONTACT: Mike Cutchall

President, KNSS Radio (Sponsor of show)
316/832-9600

6:00 PM

Lv. Wichita - America West #268

9:32 PM

Ar. Washington

MEMORANDUM FOR SENATOR DOLE

FROM: MIKE GLASSNER
SUBJ: CHARTER PLANE INFORMATION
DATE: APRIL 17, 1991

BELOW ARE THE SPECIFICATIONS OF THE CHARTER PLANE TO BE USED
ON YOUR UPCOMING TRIP TO KANSAS ON APRIL 19-20, 1991.

CESSNA CHANCELLOR 414A	OWNER: YINGLING AIRCRAFT
TAIL # : 30 AW	WICHITA, KS
YEAR: 1978	800-835-0083
	316-943-3246

PILOTS: MITCHELL MOSIMAN, 28 YEARS OLD
JERRY EICHELBERGER, 27 YEARS OLD

MOSIMAN: 2600 HOURS TOTAL TIME
2000 HOURS AS PILOT IN COMMAND
1400 HOURS TOTAL MULTI-ENGINE FLYING TIME
250 HOURS IN TYPE

EICHELBERGER: 1600 HOURS TOTAL TIME
1500 HOURS AS PILOT IN COMMAND
200 HOURS TOTAL MULTI-ENGINE FLYING TIME
40 HOURS IN TYPE

NOTE: MOSIMAN HAS FLOWN PREVIOUSLY FOR SENATOR DOLE.

PLANE: THIS AIRPLANE WAS GIVEN AN ANNUAL INSPECTION ON
3-8-91, 10 FLYING HOURS AGO. THIS INSPECTION IS
GIVEN ANNUALLY OR EVERY 100 FLYING HOURS, WHICH-
EVER COMES FIRST. THE ENGINES HAVE 100 FLYING
HOURS AND ARE OVERHAULED EVERY 1400 HOURS.

DRAFT #3
4/17/91

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10:20 AM Ar. Wichita Mid-Continent Airport

10:30 AM Lv. Wichita

MANIFEST: Senator Dole
Mike Glassner

AIRCRAFT: Cessna 414
TAIL NO.: 30 AW
SEATS:
PILOT: Mitchell Mosiman
CO-PILOT: Gerry Eichelberger

FLIGHT TIME: 20 minutes

CONTACT: Susie, Yingling Aircraft
316/943-3246
316/943-2484 (FAX)

NOTE: DETAILED INFORMATION ON PILOTS AND AIRCRAFT
BEING OBTAINED.

11:00 AM Ar. Hutchinson Municipal Airport
ILS LOC VOR
Runway: 7001 ft. x 100 ft.

FBO: Wells Aircraft
316/663-1546

MET BY: Morris Kay, EPA Regional Director
Ron Leslie, Mayor of Hutchinson

11:00 AM- Tour Obese Road EPA Super Fund Site
12:00 PM (Briefing en route)

12:00 PM- Private lunch at Airport Steak House
12:30 PM

12:30 PM Lv. Hutchinson

FLIGHT TIME: 28 minutes

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12:58 PM

Ar. Larned
Larned-Pawnee County Airport
Runway: 3559 ft. x 60 ft.
VOR NDB RNA

FBO: Larned Aero Services
316/285-6411

MET BY:

DRIVE TIME: 20 minutes

1:20 PM-
2:20 PM

Tour Fort Larned National Historic Site

CONTACT: State Senator Jerry Moran
913/625-8136

2:20 PM

Lv. Fort Larned Site

2:40 PM

Ar. Larned Aero Services

2:45 PM

Lv. Larned

FLIGHT TIME: 23 minutes

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MET BY: Reginald ("Diz") Washaliski
Ness County GOP Chairman
913/798-2513 (Ofc - Tues & Thurs)
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4:15 PM

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with local Republicans
(In progress from 3:00 PM)
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4:20 PM

Lv. Ness City

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FBO: Hi Plains Aviation
316/544-4362

MET BY:

5:10 PM-

Attend Social Hour
Third Annual Gas & Oil Appreciation Weekend
Jackson's Private Club
316/544-2888

6:00 PM

CROWD SIZE: 300-400
FORMAT: REMARKS

CONTACT: Kathy Rawlins
316/544-4305

6:00 PM

Lv. Jackson's Club

6:05 PM

Ar. Hi Plains Aviation and depart Hugoton

FLIGHT TIME: 1 hr 10 minutes

7:15 PM

Ar. Wichita Jabara Airport
Runway: 5000 ft x 100 ft
VOR/DME RNA

FBO: Midwest Corporate Aviation
316/636-9700

7:15 PM

Reception for President
Dinner

7:55 PM

South Central Kansas Economic Development District
Hilton Inn East - Center and North Ballroom
316/686-7131

REMARKS - SENATOR DOLE & CONGRESSMAN NICHOLS

CROWD SIZE: 200

CONTACT: Jack Alumbaugh
316/683-4422

9:30 PM

Dinner concludes

RON: Wichita
Hilton Inn East
549 South Rock Road
316/686-7131
Reservation Confirmation No.: 2616

APRIL 19-20

PAGE FOUR

SATURDAY, APRIL 20

9:00 AM Lv. Wichita via motorcade

9:45 AM Ar. Hesston

10:00 AM RIDE IN PARADE:
Chamber of Commerce "Another Bloomin' Festival"
(Celebrating another year of progress and growth
in Hesston)

(Fourth vehicle -- behind 5th Grade Parade
of States' Flags)

NOTE: Senator will be dropped off at reviewing
stand; may view parade from there, or depart
for return to Wichita.

CONTACT: Peggy Wieland
Parade Chairperson
316/327-4022

11:15 AM Lv. Hesston via motorcade

12:00 Noon Ar. Wichita Country Club

12:00 PM SPEAK - 4th District Meeting,
Federation of Republican Women
Wichita Country Club
8501 East 13th
316/

CONTACT: Mrs. Donna Morrison
316/683-6219

President: Mary Compton, Fredonia

NOTE: Group meets at 10:00,
Lunch is at 11:30
(R.H. Miller speaks following lunch)
(Senator Dole speaks before Miller)

3:00 PM Hall of Fame Dedication
Wichita Aeronautical Historical Association
3350 South George Washington Boulevard

(Senator Dole is a Member of the Board of
Directors, Nancy Kassebaum will attend)

CROWD SIZE: Unknown

CONTACT: Mrs. Mary Sykes
316/683-9242

APRIL 19-20

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6:00 PM
9:32 PM

Lv. Wichita - America West #268
Ar. Washington

JO-ANNE'S SCHEDULE

Friday, April 19

11:10 AM	Lv. Washington National - Delta 1103
1:20 PM	Ar. Orlando, Florida
2:03 PM	Lv. Orlando - Delta ComAir #3520
3:07 PM	Ar. Key West, Florida

305/296-2239

Saturday, April 20

Key West

Sunday night, April 21

Days Inn Motel
Melbourne, Florida
(there are 2, this is the one off I-95)
407/724-5840

Monday night, April 22

Thunderbird Motel
Florence, S.C.
803/669-1611

Tuesday night, April 23

Virginia Beach
804/428-8134

Wednesday, April 24

11:30 AM	Lv. Norfolk - US Air #4320
12:30 PM	Ar. Washington National

NOTE: The hotel reservations may be in my father's name (Admiral Roy L. Johnson)

SENATOR BOB DOLE
REMARKS
4TH DISTRICT MEETING
FEDERATION OF REPUBLICAN
WOMEN

THANK YOU. IT'S A PLEASURE
TO ESCAPE THE HOT AIR OF
WASHINGTON FOR THE FRESH
AIR OF KANSAS.

**IT'S AN EXCITING TIME TO BE
IN WASHINGTON. TWO
POWERFUL LEADERS CONTINUE
TO CIRCLE EACH OTHER. SOME
THINK THE WAR IS OVER, BUT
FOR THESE TWO IT'S JUST
BEGINNING. BUT ENOUGH
ABOUT KITTY KELLY AND NANCY
REAGAN.**

**SERIOUSLY, IT IS A VERY
EXCITING TIME TO BE AN**

**AMERICAN AND AN EXCITING
TIME TO BE A REPUBLICAN.**

**SOMETIMES WE DO
SOMETHING RIGHT. AND WE DO
IT RIGHT WHEN WE HAVE
STRONG AND DECISIVE
LEADERSHIP, AND A PRESIDENT
WILLING TO MAKE THE TOUGH
DECISIONS.**

**AND, THANK GOD, THAT'S
JUST WHAT WE HAVE HAD**

THESE PAST MONTHS.

**I DON'T QUESTION ANY
PARTY'S PATRIOTISM, OR ANY
PERSON'S PATRIOTISM.
EVERYONE IN THE SENATE IS
JUST AS PATRIOTIC AS I AM.
THE VOTE ON JANUARY 12 TO
GIVE PRESIDENT BUSH THE
AUTHORITY TO USE MILITARY
FORCE WAS AS AGONIZING FOR
THOSE OF US WHO VOTED YES,**

**AS FOR THOSE WHO VOTED NO.
AND, IN THE END, IT WAS
VERY CLOSE TO BEING A PARTY
LINE VOTE. THE
OVERWHELMING MAJORITY OF
THE DEMOCRATS IN THE
SENATE AND HOUSE--AND
EVERY MEMBER OF THE
DEMOCRAT LEADERSHIP--
OPPOSED THE PRESIDENT.
AND THERE WERE SOME**

**OUTRAGEOUS STATEMENTS
DURING THE DEBATE. AND I
QUOTED A NUMBER OF THEM IN
A COLUMN I RECENTLY WROTE
FOR THE WALL STREET
JOURNAL.**

**THE JOURNAL WANTED TO
HAVE A CONTEST TO SEE IF YOU
MATCH THE QUOTES WITH THE
NAME OF THE SENATOR WHO
MADE THE STATEMENT...AND I**

**THOUGHT FIRST PRIZE SHOULD
BE A SUBSCRIPTION TO THE
RUSSELL RECORD.**

**SOME QUESTIONED THE
PRESIDENT'S JUDGEMENT.
SOME INDICATED HE WAS
ARROGANT. OTHERS SAID IT
WAS A VOTE FOR WAR, AS
OPPOSED TO THEIR VOTE FOR
PEACE. AND MY FRIEND,
MAJORITY LEADER GEORGE**

**MITCHELL, SAID "WE WILL BE
JUDGED ON HOW WE VOTE ON
THIS ISSUE."**

**WELL, I AGREE WITH GEORGE.
AND NOW THAT I'M SAYING THEY
SHOULD BE JUDGED ON THEIR
VOTE, THE DEMOCRAT'S ARE
SAYING THAT THEY SHOULDN'T.
"IT WAS A VOTE OF
CONSCIENCE," THEY SAY. "YOU
SHOULDN'T HOLD IT AGAINST**

US."

**WELL, I HOPE IT WAS A VOTE
OF CONSCIOUS. I VOTE MY
CONSCIOUS EVERYTIME I VOTE.
AND WE SHOULD BE
ACCOUNTABLE FOR EVERY VOTE
WE MAKE. YOU CAN'T LOOK AT
THE TOUGH VOTES, LIKE SOCIAL
SECURITY AND CUTTING
BUDGETS AND SAY "THAT ONE IS
OFF LIMITS."**

**I THINK ONE OF THE
REASONS THAT WE SUCCEEDED
IN THE GULF WAR WAS THAT
AFTER CONGRESS VOTED ON
JANUARY 12TH--AFTER BEING
AWOL FOR FIVE MONTHS--WE
DIDN'T DO ANOTHER THING. WE
STAYED OUT OF IT. THERE
WEREN'T ANY COMMITTEE
HEARINGS TO DECIDE WHAT
GENERAL SCHWARTZKOPF**

**UGHT TO DO NEXT. WE LET
THE PRESIDENT, SECRETARY
CHENEY, GENERAL POWELL,
AND GENERAL SCHWARTZKOPF,
AND OUR COURAGEOUS YOUNG
MEN AND WOMEN DO WHAT
THEY DO BEST.**

**I SPEAK WITH SOME
EXPERIENCE ON THIS. I'VE
BEEN AROUND LONG ENOUGH
TO BE IN THE PIT OF THE**

**UNITED STATES SENATE FOR
THE VIETNAM DEBATES. WHEN
WE WERE TRYING TO MANAGE
THE WAR FROM CONGRESS. WE
WERE TELLING PRESIDENTS
NIXON, JOHNSON, AND
KENNEDY, WHAT THEY COULD
DO AND COULDN'T DO. AND IF
THEY DID CERTAIN THINGS WE
WOULD CUT OFF THE MONEY.
TAKE IT AWAY FROM OUR**

**YOUNG MEN AND WOMEN WHO
WERE FIGHTING FOR THEIR
VERY LIVES IN VIETNAM.**

**AND I WAS AMAZED THIS
YEAR WHEN CONGRESSMAN
GEPHARDT, THE DEMOCRAT
LEADER IN THE HOUSE,
THREATENED TO CUT OFF THE
FUNDS IF THEY DIDN'T APPROVE
OF WHAT GEORGE BUSH DID.**

AND THIS GUY WANTS TO BE

**PRESIDENT? MY VIEW IS THAT
ALL THOSE ARMCHAIR
GENERALS IN THE CONGRESS
WHO OPPOSED THE PRESIDENT
WILL NOT BE CREDIBLE
PRESIDENTIAL CANDIDATES IN
1992.**

**I DON'T BELIEVE YOU CAN
SEEK THE HIGHEST OFFICE IN
THE LAND UNLESS YOU'VE
DEMONSTRATED SOME RESOLVE**

**AND SOME DETERMINATION AND
A WILLINGNESS TO BE DECISIVE.**

**AND THAT'S WHAT GEORGE
BUSH HAS DONE.**

**YES, THINGS LOOK GOOD FOR
REPUBLICANS NOW. THE
PRESIDENT'S POPULARITY,
WHILE NOT AT THE 90% LEVEL IT
USED TO BE, IS STILL 76%.**

**A RECENT POLL SHOWS THAT,
FOR THE FIRST TIME IN RECENT**

**MEMORY, MORE AMERICANS
DESCRIBE THEMSELVES AS
REPUBLICANS THAN
DEMOCRATS.**

**AND, JUST AS IMPORTANT,
THE PUBLIC BELIEVES THAT THE
REPUBLICAN PARTY IS THE
PARTY BEST ABLE TO HANDLE
NEARLY EVERY MAJOR ISSUE OF
OUR TIME---A STRONG NATIONAL
DEFENSE, THE ECONOMY,**

CRIME, EVEN EDUCATION.

**BUT IT'S A LONG TIME
BETWEEN NOW AND NOVEMBER
1992, AND THINGS CAN CHANGE.
OVER IN GERMANY, HELMUT
KOHL, DROPPED 30-40 POINTS IN
ABOUT A MONTH.**

**OUR CHALLENGE IS NOT TO
BE COMPLACENT. NOT TO
GLOAT ABOUT THE VICTORY IN
THE GULF. NOT TO GLOAT**

**ABOUT THE POLL NUMBERS IN
THE POLITICAL CAPITAL THE
PRESIDENT HAS BUILT UP.**

**IF AMERICA IS TO MOVE
FORWARD, AND IF THE PEOPLE
ARE TO CONTINUE TO SEE THE
REPUBLICAN PARTY AS THE
PARTY OF SOLUTIONS, THEN
PRESIDENT BUSH MUST EXPEND
SOME OF THAT CAPITAL.**

WE'VE GOT SOME TOUGH

**PROBLEMS OUT THERE. WE
HAVE TO GET SPENDING UNDER
CONTROL. WE NEED TO
REFORM OUR SCHOOLS. WE
NEED TO REBUILD OUR
HIGHWAYS. I'VE TALKED WITH
THE PRESIDENT ABOUT THESE
ISSUES.**

**AND AS WE SAW ON
THURSDAY, WITH THE
ANNOUNCEMENT OF THE**

**REVOLUTIONARY NEW
EDUCATION AGENDA, I THINK
WE'RE GOING TO GET THE SAME
TYPE OF LEADERSHIP WE SAW
IN THE GULF.**

**AND, AS WE'VE ALL SEEN,
THERE'S STILL MUCH MORE TO
BE DONE IN THE GULF. THE
SITUATION OF THE KURDS IS
HEART-BREAKING. LIKE YOU,
I'VE SEEN THE TELEVISION**

**PICTURES OF THE MASSIVE
EXODUS OF THE KURDS.**

**AND NOW, THE SAME
SENATORS WHO BELIEVED THAT
ECONOMIC SANCTIONS ALONE
WOULD GET HUSSEIN OUT OF
THE GULF, WANT THE
PRESIDENT TO COMMIT OUR
YOUNG MEN AND WOMEN TO
SOLVING THE CIVIL WAR IN
IRAQ.**

**I HAPPEN TO BELIEVE THAT
THE PRESIDENT IS RIGHT ON
THIS MATTER. YES, WE SHOULD
GIVE HUMANITARIAN RELIEF.
AND YES, WE PROBABLY COULD
HAVE PROVIDED MORE AT THE
BEGINNING, BUT WE'RE MAKING
UP FOR IT NOW.**

**BUT IF AMERICA IS TO BE AN
INTERNATIONAL REFEREE AND
THROW OURSELVES--AND OUR**

**SOLDIERS--YOUR SONS AND
DAUGHTERS--IN THE MIDDLE OF
EVERY CIVIL WAR AND ETHIC
STRUGGLE IN THE WORLD, THEN
WE'RE GOING TO BE AWFULLY
BUSY.**

**IT'S NOT A PERFECT WORLD,
AND WE'RE NOT A PERFECT
PARTY. EACH ONE OF US
WOULD CHANGE SOMETHING IF
WE COULD BE DICTATOR FOR A**

DAY.

**BUT ONE THING I'VE BECOME
CONVINCED OF DURING MY
YEARS AS A PRACTICING, HARD-
WORKING REPUBLICAN, IS THAT
WE'RE ALWAYS TRYING TO DO A
LITTLE BETTER. WE DON'T
ALWAYS LOOK TO THE
GOVERNMENT FOR SOLUTIONS.
WE DON'T ALWAYS BELIEVE
THAT THE BEST THING IS TO**

**TAKE MORE OF YOUR MONEY
AND TO SPEND IT IN
WASHINGTON.**

**BUT WE DO BELIEVE THAT WE
SHOULD BE COMPASSIONATE
TO THOSE WHO DON'T HAVE
MUCH CHOICE BUT TO TURN TO
THE GOVERNMENT FOR HELP.**

**KEEP IN MIND THAT LAST
YEAR WE SIGNED THE
"AMERICANS WITH DISABILITIES**

**ACT," BECAUSE OF PRESIDENT
BUSH AND A REPUBLICAN BI-
PARTISAN EFFORT ENACTED
LEGISLATION THAT AFFECTS
SOME 30-40 MILLION DISABLED
AMERICANS. AND WE PASSED
CHILD CARE LEGISLATION,
WHICH DIDN'T TURN UNCLE SAM
INTO A NATIONAL BABY-SITTER
LICENSING AGENCY.
WE'VE GOT A GOOD RECORD.**

**A RECORD IN WHICH WE CAN
TAKE PRIDE. BUT WE'VE GOT TO
DO MORE. WE'VE GOT TO
REACH OUT AND ENCOURAGE
MORE PEOPLE TO JOIN THE
PARTY.**

**I WAS IN NEW YORK
RECENTLY, AND IT HAPPENED
THERE. THIS FELLOW CAME UP
TO ME AFTER MY SPEECH AND
SAID, "THIS IS MY FIRST**

**POLITICAL EVENT AND I'VE
DECIDED TO BECOME A
REPUBLICAN." I FELT A LITTLE
BIT LIKE BILLY GRAHAM.**

**HE DIDN'T TELL ME WHY HE
WAS SIGNING UP, BUT HE WAS
PROUD OF PRESIDENT BUSH,
AND I'VE GOT TO BELIEVE IT'S
GOT SOMETHING TO DO WITH
THE GULF. AND THERE'S GOT
TO BE THOUSANDS AND**

**THOUSANDS OF INDEPENDENTS
AND DEMOCRATS AND PEOPLE
WHO REALLY NEVER CARED,
WHO ARE LOOKING FOR A
POLITICAL HOME.**

**AND I HOPE THEY FIND IT
WITH US. WE NEED THEM
ACROSS THE COUNTRY IF WE'RE
TO KEEP THE WHITE HOUSE AND
RE-TAKE THE SENATE. AND WE
NEED THEM HERE IN KANSAS IF**

**WE'RE TO RE-TAKE THE
LEGISLATURE.**

**WE CAN REACH THESE GOALS
IF WE KEEP MOVING. IF WE
KEEP BEING THE PARTY OF
LEADERSHIP...OF
DECISIVENESS...OF IDEAS...OF
COMPASSION...AND OF GOOD
PEOPLE LIKE YOU.
THANK YOU.**

TO: The Senator
FR: Kerry

RE: 4th District NFRW Meeting
April 20, 1991
Wichita Country Club

*You will be speaking to the annual meeting of the 4th District NFRW. The group begins it's business meeting at 10:00, and will complete its business by lunch. You are scheduled to arrive at noon.

*Initial audience estimates were 50 or so, but they say that your presence will increase the size.

*Attached speech is based on the transcript of what you said during your New York political swing, plus a few additions. I think it flows very well.

MEMORANDUM FOR SENATOR DOLE

FROM: MIKE GLASSNER
SUBJ: FOURTH DISTRICT REPUBLICAN WOMEN EVENT
DATE: APRIL 18, 1991

YOU ARE SCHEDULED TO APPEAR AT THE WICHITA COUNTRY CLUB ON SATURDAY, APRIL 20 FOR A LUNCHEON SPONSORED BY THE FOURTH DISTRICT REPUBLICAN WOMEN'S CLUB. THIS IS THE FIRST OF THEIR TWICE-YEARLY LUNCHEONS, THE NEXT MEETING WILL BE THIS FALL IN WELLINGTON. THIS GROUP IS AFFILIATED WITH THE KANSAS FEDERATION OF REPUBLICAN WOMEN (K.F.R.W.), AND THE NATIONAL FEDERATION OF REPUBLICAN WOMEN (N.F.R.W.).

THE GROUP IS CURRENTLY STRESSING A MEMBERSHIP DRIVE TO INCREASE PARTICIPATION. THEIR GENERAL CHARGE IS TO "SUPPORT REPUBLICAN CANDIDATES ON ALL LEVELS"; AS YOU KNOW THEY ARE THE PRIMARY BASE OF VOLUNTEERS FOR CANDIDATES. KANSAS HOUSE MINORITY LEADER R.H. "BOB" MILLER OF WELLINGTON IS THE GUEST OF HONOR AT THIS MEETING.

THE FOURTH DISTRICT WOMEN ARE A COALITION OF THREE LOCAL CLUBS:

SEDGWICK COUNTY REPUBLICAN WOMEN
MEMBERSHIP: 150
PRESIDENT: LOUISE WHITTED

NORMANDY REPUBLICAN WOMEN'S CLUB (N.E. WICHITA)
MEMBERSHIP: 90
PRESIDENT: JEAN SCHODORF

SUMNER COUNTY REPUBLICAN WOMEN
MEMBERSHIP: 70
PRESIDENT: CLIFFDEL HOWE

OTHER INVITED GUESTS:

JANET BOISSEAU: VICE CHAIR, KANSAS REPUBLICAN PARTY
DOROTHY MEYER: SEDGWICK COUNTY CENTRAL COMMITTEE CHAIR
MARY ALICE LAIR: NATIONAL COMMITTEEWOMEN (PIQUA)
MARY COMPTON: PRESIDENT, KANSAS FEDERATION OF G.O.P. WOMEN (FREDONIA)

K.F.R.W. OFFICERS:

1ST DISTRICT DIRECTOR: SHARON KIMMEL (MINNEAPOLIS)
2ND DISTRICT DIRECTOR: ANITA HEITMAN (SENECA)
3RD DISTRICT DIRECTOR: IDA MAE EDMONDS (BLUE MOUND)
4TH DISTRICT DIRECTOR: LESLIE ODESEFF (WICHITA)
5TH DISTRICT DIRECTOR: VIRGINIA KERSTEN (LYNDON)

TALKING POINTS

FORT LARNED NATIONAL

HISTORIC SITE

SENATOR BOB DOLE

- O I AM EXCITED TO BE ABLE
TO VISIT FORT LARNED
DURING ITS 25TH
ANNIVERSARY. YOU HAVE A
LOT TO BE PROUD OF.**
- O IN THE YEARS SINCE 1961,**

**MUCH HAS BEEN
ACCOMPLISHED. THE
FORT'S BARRACKS,
HOSPITAL, SHOPS, SCHOOL,
COMMISSARY, AND
OFFICER'S QUARTERS HAVE
BEEN RESTORED TO MINT
CONDITION. THE
BLOCKHOUSE HAS BEEN
RECONSTRUCTED FROM**

**THE GROUND UP. AND,
AUTHENTIC MUSEUM
EXHIBITS HAVE BEEN
INSTALLED
COMMEMORATING THE
HISTORY OF THIS FRONTIER
MILITARY POST.**

**O ONE THING THAT HASN'T
CHANGED IS THIS
COMMUNITY'S**

**COMMITMENT TO THE FORT.
WITHOUT THE HARD WORK
OF THE FORT LARNED
HISTORICAL SOCIETY,
LEGISLATION MAKING THE
FORT A NATIONAL HISTORIC
SITE MIGHT HAVE NEVER
GARNERED THE SUPPORT
NEEDED TO MAKE IT
THROUGH CONGRESS.**

**O TODAY, THE FORT LARNED
OLD GUARD IS AN
INVALUABLE PART OF THE
LIVING HISTORY OF THE
FORT. THEIR EFFORTS TO
RECREATE THE DAYS OF
THE SANTA FE TRAIL, TAKE
THE HISTORY OF THE FORT
OUT OF THE DUSTY PAGES
OF TEXTBOOKS AND INTO**

**THE HEARTS AND THE
MINDS OF OUR CHILDREN.**

**O THE ONLY THING MORE
EXCITING THAN FORT
LARNED'S PAST, IS ITS
FUTURE. WITH THE
ESTABLISHMENT OF THE
SANTA FE NATIONAL
HISTORIC TRAIL, FORT
LARNED SHOULD BECOME**

AN EVEN BIGGER TOURIST ATTRACTION.

- O THIS EXPECTED INCREASE
IN TOURIST TRAFFIC IS THE
MAIN REASON WHY I
INCLUDED A PROVISION IN
LAST YEAR'S BUDGET TO
FUND THE DESIGN OF A
NEW VISITOR'S CENTER AT
THE FORT. IF THE PARK**

**SERVICE'S DESIGN WORK
STAYS ON SCHEDULE, I
PLAN TO ASK THE INTERIOR
APPROPRIATIONS
COMMITTEE TO PROVIDE
\$4.9 MILLION TO
CONSTRUCT THE CENTER.**

**0 NOT ONLY WILL THE NEW
VISITORS' CENTER PROVIDE
EXPANDED AND IMPROVED**

**SERVICE'S DESIGN WORK
STAYS ON SCHEDULE, I
PLAN TO ASK THE INTERIOR
APPROPRIATIONS
COMMITTEE TO PROVIDE
\$4.9 MILLION TO
CONSTRUCT THE CENTER.**

**0 NOT ONLY WILL THE NEW
VISITORS' CENTER PROVIDE
EXPANDED AND IMPROVED**

**EXHIBITION SPACE, BUT IT
WILL RESTORE THE ENTIRE
SITE TO ITS ORIGINAL,
AUTHENTIC CONDITION.
WHEN THE CENTER IS
MOVED, A VISITOR TO THE
FORT WILL BE ABLE TO SEE
THE FORT EXACTLY AS A
SOLDIER DID OVER 100
YEARS AGO.**

**O THE NEW VISITORS' CENTER
WILL BE QUITE AN
ADDITION, AND I HOPE YOU
WILL CONSIDER
DEDICATING IT TO SENATOR
CARLSON -- THE MAN WHO
LED THE DRIVE TO MAKE
FORT LARNED KANSAS'
FIRST NATIONAL HISTORIC
SITE. WITHOUT HIS**

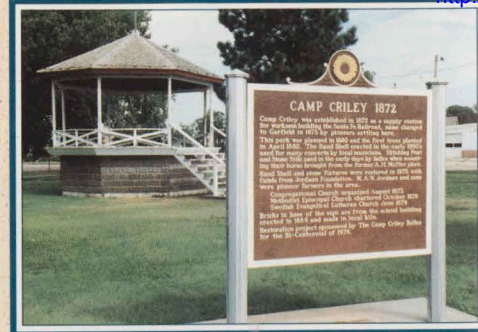
**EFFORTS, NONE OF THIS
COULD HAVE TAKEN PLACE.**

**O THANKS AGAIN FOR
JOINING ME HERE TODAY.
FORT LARNED AND THE
FORT LARNED FRIENDS
REPRESENT THE BEST OF
KANSAS -- PAST AND
PRESENT.**



< Fort Larned National Historical Site, est. 1859 is one of the best preserved frontier military posts of the American West as well as the entire Santa Fe Trail. Located 6 miles west of Larned on KS Highway 156 Fort Larned was one of the major military installations on the Santa Fe Trail.

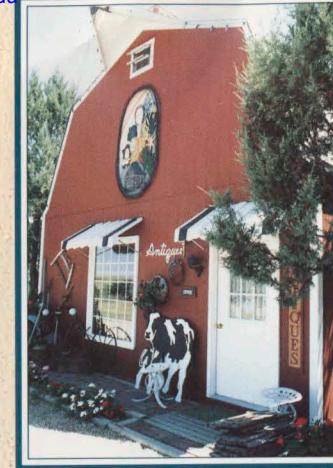
Camp Criley established in 1872 as a supply station for workmen building the Santa Fe Railroad, name changed to Garfield in 1873 by pioneers settling here.



Central States Scout Museum, 815 Broadway, Larned, KS, houses collections of boy and girl scout memorabilia.



< Santa Fe Trail Center is a regional museum concept telling the story of the Santa Fe Trail. Located 2 miles West of Larned on Kansas Highway 156.



< Shop in many unique antique and gift shops in and around Pawnee County.

Interesting Facts About Pawnee County & Its Towns:

Pawnee County is located in west central Kansas consisting of 21 townships. The county seat is the City of Larned. Other towns include Burdett, Rozel and Garfield. Agriculture is the #1 industry with Larned State Hospital and Health Care ranking second and third. Two trails of historical significance runs through Pawnee County - the Santa Fe National Historical Trail and the proposed Coronado Trail.

Larned: Named after Fort Larned, from Col. Benjamin F. Larned, U. S. Army Paymaster-General (1854-62,) has a population of 4811 with an elevation of 2,000 feet.

Larned has fifteen churches, one hospital, one nursing home, one movie theater, one library, over 80 retail establishments and 110 service establishments. Excellent dining and lodging facilities are available.

Larned has a municipal owned electric plant and water system.

Larned is served by Santa Fe Railroad, Mistletoe Express, Exhibitors Film Delivery Express and United Parcel Service. The town is served by Southwestern Bell Telephone and Western Union, Multi-Media Cable Co., a daily newspaper-the Tiller and Toiler and KANS/KQDF radio station.

Larned has a City-County airport located one mile north and features a 3550 foot paved and lighted runway plus 2 sod diagonals; it is equipped with a radio homing beacon and 25 hanger spaces.

Larned has an emergency 911 system in place.

Larned is a transportation hub served by Highways US 56 (Santa Fe Trail), US 156 and Kansas Highway K19.

Larned has a active senior citizen center, the Welcome Inn.

Burdett: Located 23 miles west of Larned, was originally named Brown's Grove in 1876 in honor of Dr. Gallatin Brown who settled beside a large grove of ash trees. In 1880 the railroad was built and the name was changed to "Burdette" in honor of Robert Jones Burdette who was in the newspaper business. Over the years the last "e" in Burdette was inadvertently dropped.

Burdett is served by KP&L, Golden Belt Telephone, the U.S. Post Office, a bank and a city water/sewer system. Santa Fe Railroad serves the community along with a trucking business and an airport with aerial spraying service. Burdett has one bank, two churches as well as local country churches, a community library, an active Senior Center and several retail and service businesses.

One of Burdett's most famous community members, Clyde Tombaugh, made world news as the discoverer of the planet "Pluto." An historical marker has been placed along highway 156 in Burdett.

Rozel: Located 15 miles west of Larned, was founded July 19, 1886 when the Arkansas Valley Town and Land Co. acquired the SW1/4 from the railroad for \$832 and selected a town site consisting of two city blocks. The name Rozel was chosen in honor of a daughter of one of the founders of the Land Company whose name was Rozella. Long before the town was founded Indian tribes used this immediate vicinity for their camping grounds.

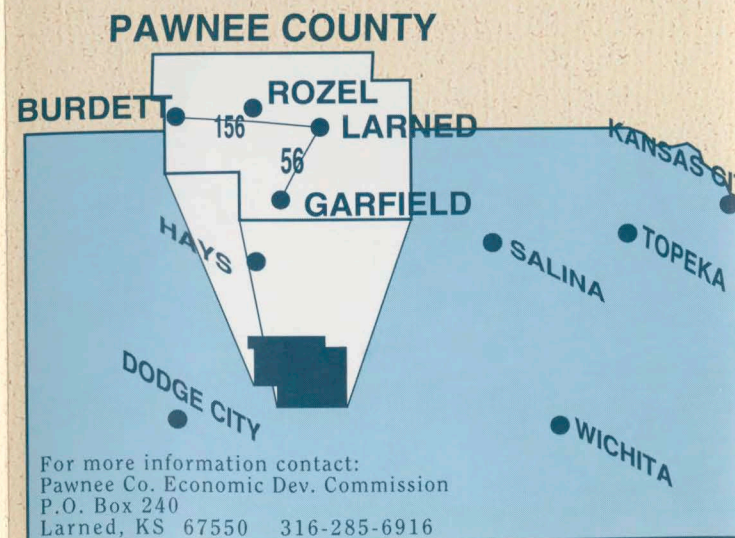
Rozel is served by the Santa Fe Railroad, United Parcel Service, KP&L, Golden Belt Telephone Company, United States Post Office, Burdett Community Development Cable

and a local newspaper - The Reflector, published by the Rozel Baptist Church. Rozel City operates a gas, water and sewer system.

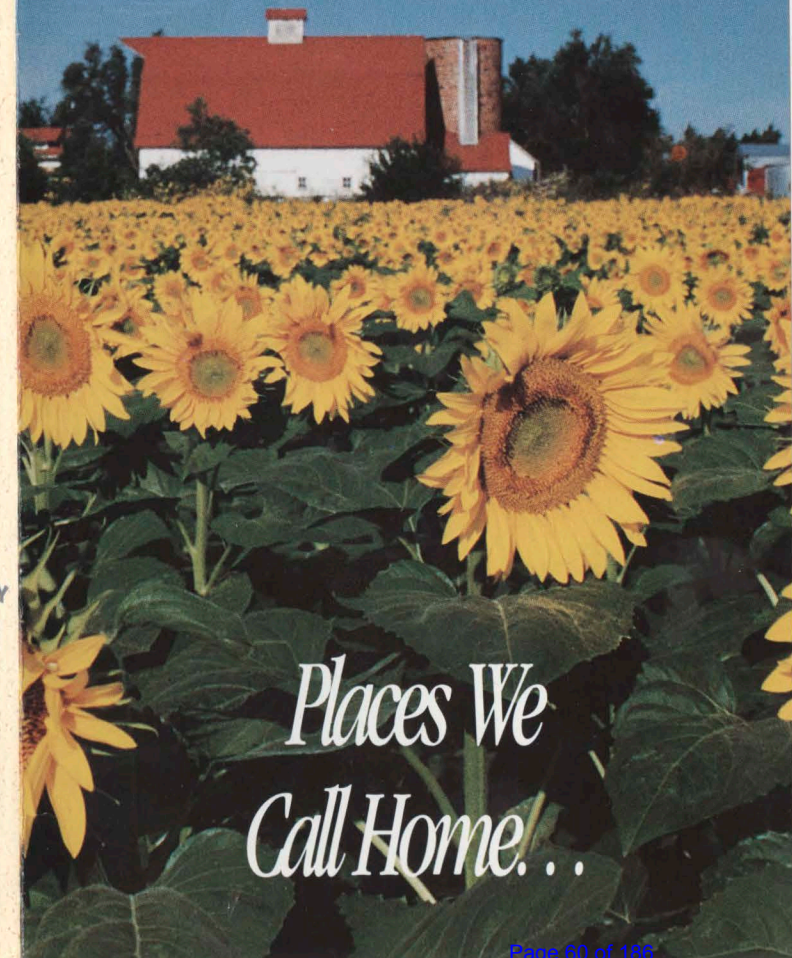
Rozel has several businesses, area churches and well kept parks. In 1989 the City of Rozel was awarded the Public Achievement Award for their community effort and accomplishment of the ball park lighting system.

Garfield: Originally named Camp Criley, in 1872 was a supply station for workmen building the Santa Fe Railroad and Captain J.D. Criley, superintendent of construction. In 1873 members of the Ohio colony filed on 30 pieces of land here and changed the name to Garfield, then congressman from their old district in Ohio, and later President of the United States. President Garfield promised to give a bell to the first church built in the community, The road side chapel (replica of the first Congregational Church-1875) houses the historical bell in Downey Park located in Garfield on Highway 56.

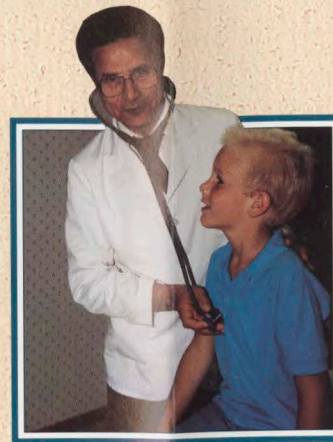
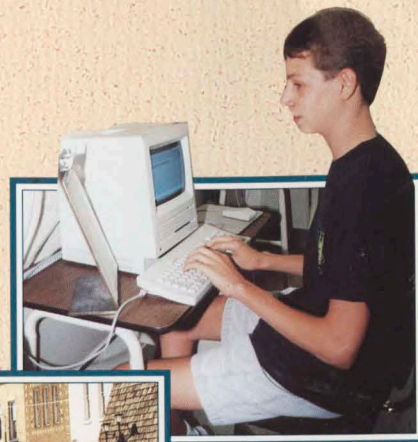
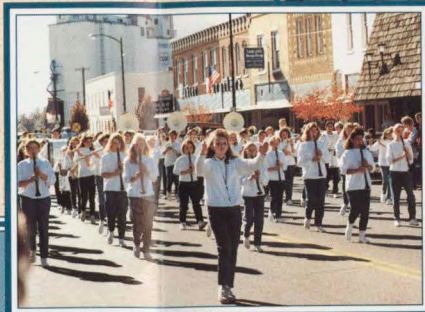
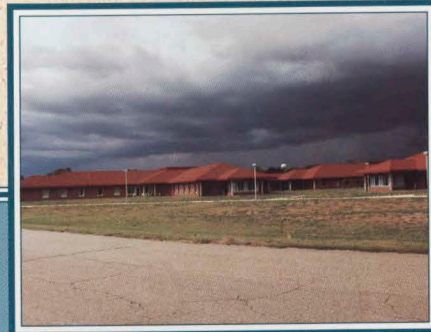
Located 11 miles southwest of Larned, Garfield's population is approximately 260. Home of two churches, one elementary school and a U.S. Post Office. Garfield is served by KP&L Gas Service, Golden Belt Telephone, United Parcel Service, Midwest Cable TV, Santa Fe Railroad and Federal Express.



Pawnee County, Kansas
 Larned
 Rozel
 Burdett
 Garfield



Ready For the Future



Come Grow With Us!

Agriculture is the leading industry for Pawnee County. Total land area is 479,360 acres of which 86% is tillable. There are 1,280 farms in the county. Major crops in Pawnee County include wheat, grain sorghum, corn, soybeans and alfalfa.

Custom cattle feeding provides added gross income, jobs and markets for grain, hay and feeder cattle. One time feeding capacity is 79,000 head.

Pawnee County is known for excellent dairy and horse quality alfalfa with 35,000 acres of hay raised as a cash crop and shipped to other states. Pawnee County ranks in the top three counties in the state in alfalfa production.

Education: Pawnee County is known for its high quality of excellent education. USD 495 serves Larned, Garfield and Pawnee Rock. USD 495 has one high school, one middle school, six elementary schools and one parochial school (Grades K-8th). Computer labs are available for grades 1 thru 12. Rozel and Burdett unified a school district in 1965, Burdett has grades K-8 and Rozel has grades 9-12.

There are several outreach programs offered through Kansas State University, Fort Hays State University and Barton County Community College.

Quality Health Care: Central Kansas Medical Center, St. Joseph Campus is a 68-bed primary, acute care facility providing services in acute inpatient care, surgery, skilled and respite care, X-ray, laboratory, physical therapy, respiratory therapy and a drug abuse treatment center. 24 hour emergency room services are available. Regularly scheduled outpatient clinics in Cardiology, Urology, Obstetrics, Oncology and Ophthalmology are also available at the facility.

Central Kansas Medical Center, St. Joseph Campus has an active medical staff of 6 Family Practice physicians. In addition to Family Practice, several of our physicians also have a special area of expertise in surgery, pediatrics, geriatrics, or obstetric care.

Pawnee County Health Department provides comprehensive preventive health care services for residents of Pawnee County. Nursing assessments, nutrition education, child care licensing/registration, prenatal care, fam-

ily planning and immunizations are a few of the basic health service programs available at the health department. The Home Health Agency is Licensed by the State of Kansas and Certified by Medicare to provide in home care.

Larned State Hospital: A psychiatric facility established in 1911 providing a full range of psychiatric services to patients in 51 counties of western Kansas.

The largest provider in health care for Pawnee County, Larned State Hospital employs approximately 938 employees, has 542 patients and an approximate budget of \$30 million in which \$26.6 is in salary and wages.

Larned Correctional Mental Health Facility: Opens early 1992 creating 230 new jobs. First transitional unit of its kind in the United States, the facility's mission is restoration of the inmate's ability to function in the general prison population. Colleges, universities and other states will use this as a model in developing programs for the future.

A Great Place For Family

Larned has 147 acres of city parks, a 550,000 gallon swimming pool, nine tennis courts, seven ball diamonds, a 9 hole golf course, a racquetball court and a fitness center. Ride the "Schnack Express" train free on Sundays in Schnack Park. The Larned Community Center has a 778 seat auditorium, a gymnasium, kitchen and meeting facilities. The Larned Recreation Commission offers a summer recreation program for ages 5-14.

Rozel and Garfield have two parks, a tennis court, a basketball court, and several ball diamonds.

Burdett has a city park featuring lighted tennis courts and basketball court, a free putt-putt course, shelter house and playground areas. Pawnee Heights USD 496 sponsors a summer recreation program for ages 5-13.

Pawnee County has seven 4-H Clubs, active scouting programs and several outstanding community and civic organizations.

FABULOUS ESTATE GARDENS, P. 90

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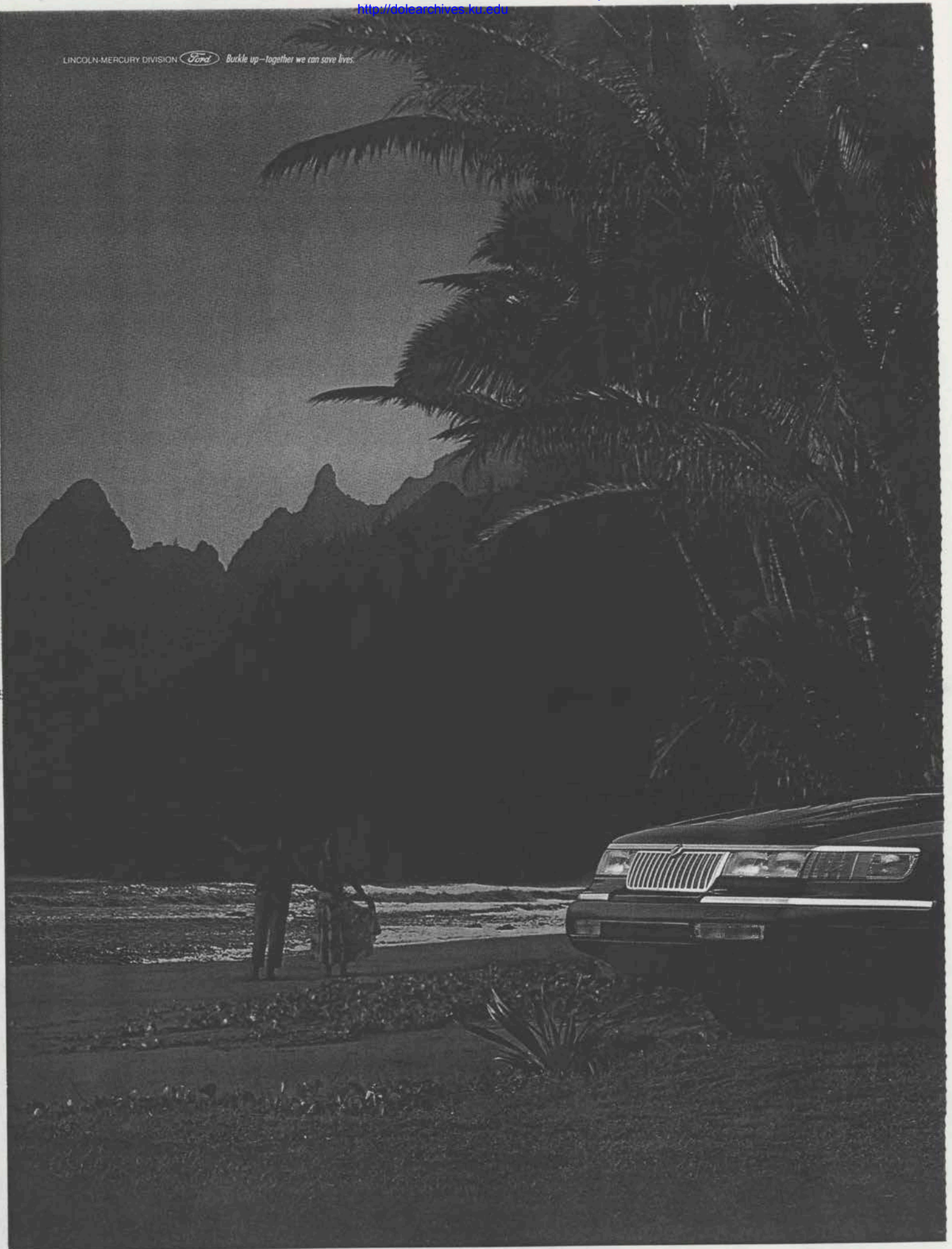
THE OLD WEST

Along the Santa Fe Trail

**3 Wilderness
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Close to Home**



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June 1991

The Magazine of America's Heartland®

Midwest Living

Volume 5, Issue 3

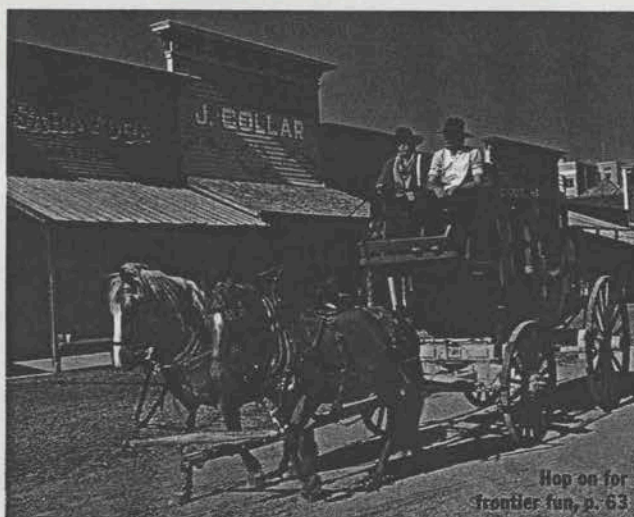
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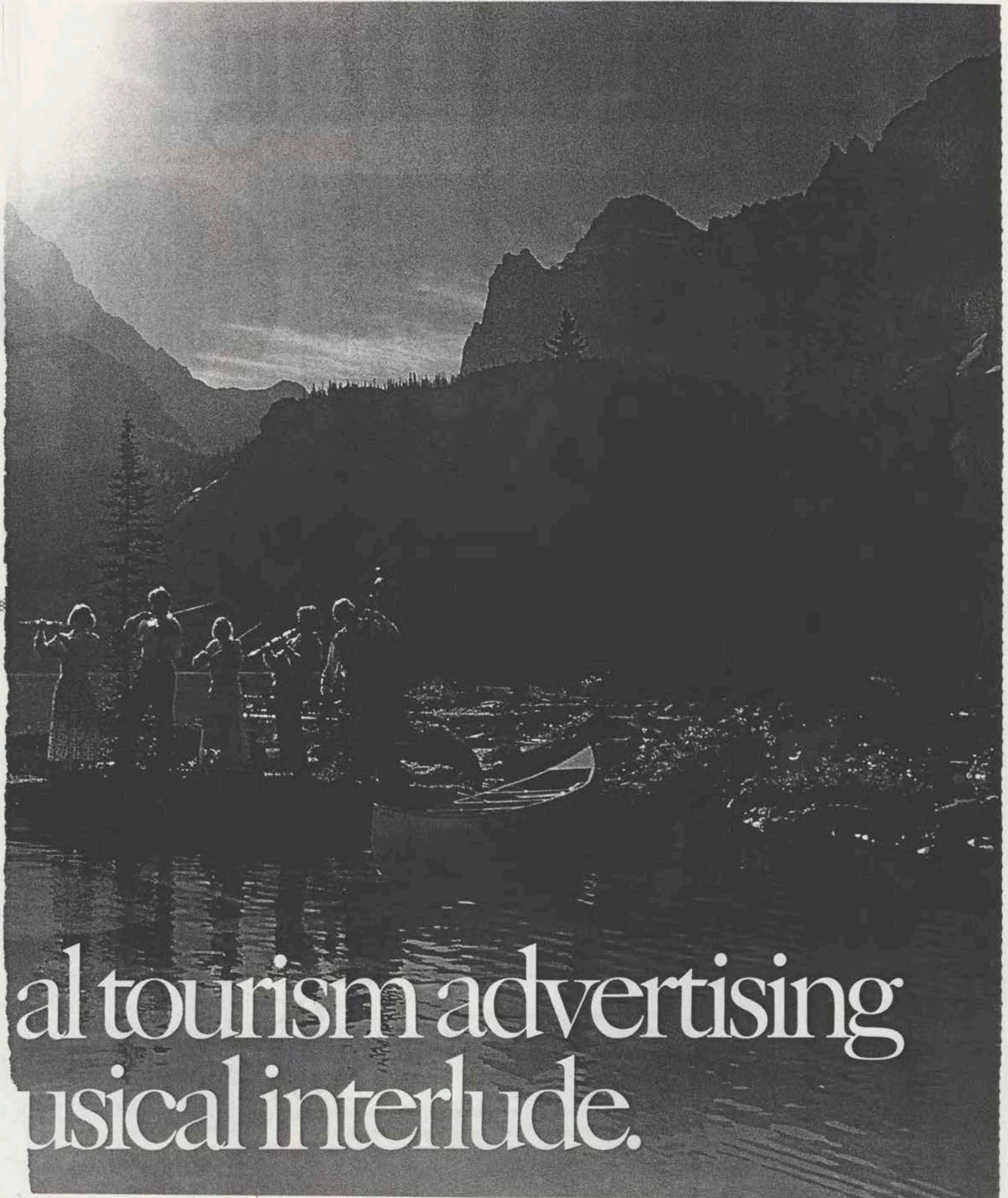
COVER

At Cranbrook Gardens in Bloomfield Hills, Michigan, more than 5,000 annuals star in the floral displays. (See page 90.) Photograph by Richard Himeisen.

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rustling with a parade of red wildflowers, or the throaty gurgles of a cappuccino machine at a bay-side café. The countryside is within whistling distance of the city around these parts. For the whole score on travel, call 1-800-663-6000. Tourism British Columbia, Parliament Bldgs., Victoria, B.C., V8W 1X4. Now back to our regular show.

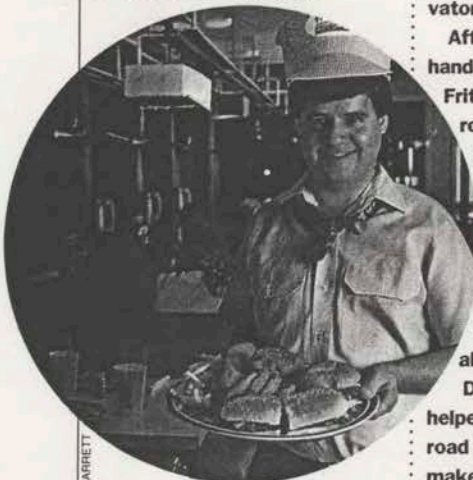
Super, Natural British Columbia CANADA



al tourism advertising
usical interlude.

discoveries

THE KANSAS CITY BURGER TRAIN



There's no mistaking when an order is ready at Fritz's Union Station in Kansas City, Kansas. You'll hear the toot-toot and chug-a-chug as a miniature train that circles inside the restaurant

on an overhead track delivers your burger, fries and malt. When your order arrives, an elevator lowers it to your booth.

After constantly being short-handed around the restaurant, Fritz Kropf concocted the railroad idea 20 years ago. On one of its first excursions, the little train dumped a bowl of chili on a customer. Fritz, who recently sold the restaurant to his son Fred, promises that he's long since worked out all the bugs.

Donations from loyal diners helped decorate Fritz's with railroad memorabilia. If you drop in, make sure to ask Fred for a paper engineer's cap.

Mondays-Saturdays 6 a.m. to 10 p.m. Fritz's Union Station, 250 N. 18th St., Kansas City, KS 66102 (913/281-2777).

—James Kaplan, Independence, Missouri

CRAFTS WITH A MINNESOTA TOUCH

Feel free to browse at Cottonwood Crafts mart, just south of New Ulm, Minnesota (90 miles southwest of the Twin Cities). But allow plenty of time—the 5,000-square-foot refurbished commercial garage showcases a maze of ceramics, stoneware, dolls and woodworking, all created by local artisans.

You won't find typical crafts-show items here. "I want unique things," says owner Lani Guth, "things you don't go to a crafts show and see in 83 colors."

This is just the place to pick up a handmade oak curio cabinet, stuffed bunny rabbit or colorful hand-

stitched quilt. One fellow v know snatched up a lamp that a local crafter/sports fan made from a Minnesota Twins baseball bat.

Open Thursdays, Fridays and Saturdays 10 a.m. to 4 p.m. Located 4 miles south of New Ulm along State-15 Cottonwood Crafts, Box 144 Searles, MN 56084 (507/354-7183).

—Lisa Hogberg, Des Moines, Iowa

Your Midwest Discoveries . . .

Know an undiscovered place to visit, eat or stay somewhere in the Midwest? How about a unique service, organization, or a new or unusual product for Midwesterners?

Tell us about your "DISCOVERIES." If we follow up in our column, you get \$25. Send your idea to: "Discoveries," MIDWEST LIVING®, 1912 Grand Ave., Des Moines, IA 50309. Letters become the property of Midwest Living® and will not be returned. ■

How much Tabasco® sauce does it take to knock the eyes out of your baked potato

For those of you who prefer your baked potato on the mild but interesting side, we recommend a



drop or two of Tabasco® brand pepper sauce. For the adventurous, four or five drops will definitely make a statement.

But don't stop there. Try a drop or two of Tabasco® pepper sauce on hamburgers, in macaroni, spaghetti sauce, vegetables, even on pizza.



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The lively taste of Tabasco® sauce. Don't keep it bottled up.

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this world, complete with *Star Trek* memorabilia, a parade down Main Street and videos. *Riverside Area Community Club* (319/648-KIRK).

KANSAS

Wichita River Festival

Wichita, May 10-19—Just try to see it all at this wet and wild affair: hot-air balloons, bathtub races, concerts and a street dance, parade, river run and water-ski show. Admission charged. *Wichita Festivals* (316/267-2817).

Doll, Toy and Miniature Show and Sale

Topeka, May 11—The new Expo Center becomes one of the world's largest toyboxes, full of everything from teddy bears to toy soldiers. You can browse or buy. Admission charged. *Doll, Toy and Miniature Show and Sale* (913/246-1815).

Beef Empire Days

Garden City, June 6-9—Where's the beef? It's here during this meaty festival packed with a steer and heifer show; a parade saluting the beef industry; and lots of steak, ribs, tenderloins and barbecued beef to eat. *Finney County Convention & Tourism Bureau* (316/276-3264).

Dimensions '91

Lenexa, June 7-9—Artists who specialize in three-dimensional works meet to show and sell their well-rounded creations—from basketry to woodwork. *Dimensions '91* (913/541-8592).

Germanfest

Marysville, June 8 and 9—*Willkommen* to this town, which celebrates its German heritage. Join the *volksmarch*, watch the crowning of a king and queen, polka till you drop, and see a classic-car show and baking contest. *Marty Clark* (913/562-2659).

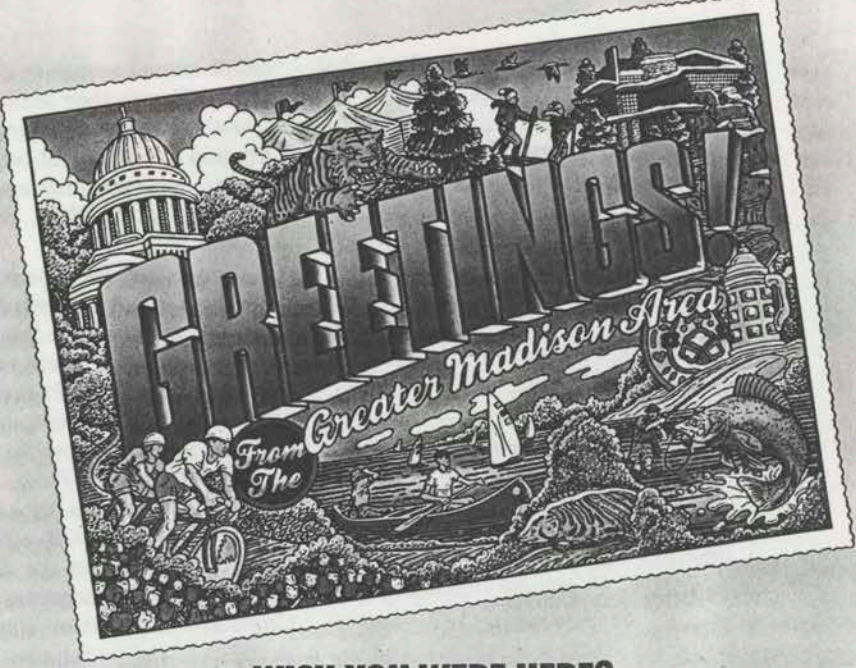
MICHIGAN

International Strawberry Festival

Hamtramck, May 4 and 5—You'll have a *berry* good time when this Detroit suburb serves up strawberry goodies, including pies, jams and jellies. *St. Florian Parish* (313/871-2778).

An Afternoon With Herbs

Bloomfield Hills, May 8—It's tea thyme! Spend the afternoon tasting herbal teas and treats, or buy books on

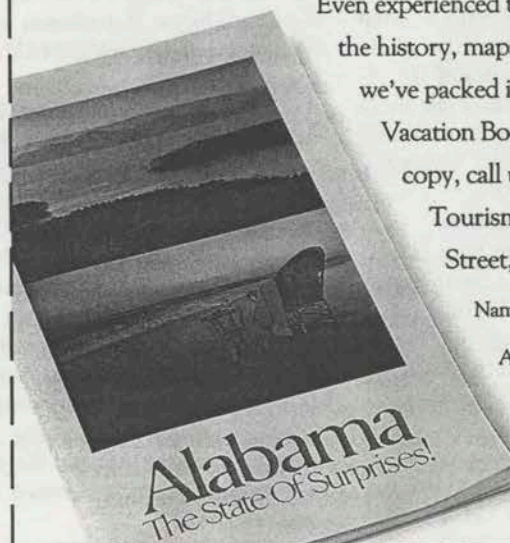


**WISH YOU WERE HERE?
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celebrations

growing herbs or handmade herbal crafts. *Southern Michigan Unit of the Herb Soc. of America* (313/781-7035).

National Morel Mushroom-Hunting Championship

Boyne City, May 11 and 12—Help mushroom seekers break the mark of 1,122 morels, found in 2 days. Then, reward yourself with savory morel delicacies that local restaurants prepare. *Morel Mushroom Championship* (800/456-0197).

11th Annual

Lakestride Marathon

Ludington, June 15—Put on your running shoes! More than 1,500 joggers take to the woods and dunes of Ludington State Park during a 13-mile half-marathon. Entry fee. *Convention & Visitors Bureau* (800/542-4600 or 616/845-0324).

Lasers on the Lake

Muskegon, June 28–September 3—Spectacular lights brighten summer nights during this show on the shores of Muskegon Lake. Laser-beam images fill sides of buildings while music plays. *Convention & Visitors Bureau* (800/235-FUNN or 616/722-3751).

MINNESOTA

New Prague

Half-Marathon

New Prague, May 11—Look for the marathon mascot (a holstein cow) when you run this 13.1-mile course across city streets and country roads. Entry fee. *New Prague Chamber of Commerce* (612/758-4360).

Front Porch Festival

Hastings, May 11 and 12—It's a haven for old-fashioned rockers (the chair kind) when this town celebrates the revival of the front porch. Enter the rocking-chair marathon, tour homes and watch the maypole dancers. *Chamber of Commerce* (612/437-6775).

Grand Old Day Parade

Saint Paul, June 2—Marching bands, floats, clowns and clubs stream down Grand Avenue. Unfold your lawn chairs and blankets along the 3-mile course and enjoy! *Grand Avenue Business Assoc.* (612/645-0680).

Minnesota

Inventors Congress

Redwood Falls, June 7–9—Edison, eat your heart out! Inventors flock to the

"oldest annual invention convention in the world" with their latest gadgets and gizmos in categories ranging from transportation to sports and recreation. Admission charged. *Minnesota Inventors Congress* (507/637-2344, 800/468-3681 in Minnesota).

Centennial Wagon Train

Saint Paul to Lake Itasca, June 8–23—Head 'em up and move 'em out! Minnesota's state park system celebrates its 100th birthday with a 25-member wagon train. Meet up with the train as it winds its way 250 miles across the state. *Itasca State Park* (218/266-3654).

Eddie Cochran Weekend

Albert Lea, June 21–23—Rockers of all ages pay homage to the rock 'n' roll legend when the hometown of Eddie Cochran ("Summertime Blues," "Sittin' in the Balcony") celebrates with a '50s dance and music, plus a classic-car show. Admission charged to some events. *Beverly Jackson* (507/373-8003).

MISSOURI

Sucker Day

Nixa, May 3—This small town fries up 2,000-plus suckers (freshwater fish from the Ozarks) during its annual salute to suckers. Sample Nixa sucker cocktail, Ozark caviar (sucker eggs) or a bowl of savory sucker soup. *Nixa Sucker Day* (417/725-2696).

Great Mississippi River Arts Festival

Hannibal, May 25–27—Mark Twain's old stomping ground attracts contemporary artists, jazz ensembles, crafters, and shoppers looking for one-of-a-kind buys. Admission charged. *Hannibal Arts Council* (314/221-6545).

Jazz In June

St. Louis, June 5, 12, 19 and 26—The Missouri Botanical Garden heats up Wednesday nights when local jazz musicians play hot tunes under the stars in the outdoor amphitheater. Admission charged. *Jazz in June* (314/577-5125).

Mid-America Old-Time Fiddle Championship

Bethel, June 8 and 9—The rosin will be flying when fiddlers from across the Midwest meet for serious competition, as well as some fun fiddling around. Bring your dancing shoes for the Friday shindig. *Bethel German Colony* (816/284-6493).

Fulton Art Festival

Fulton, June 15—William Woods College is the site for a bevy of talented artists during this 22nd annual festival. Browse or buy paintings, fiber art and sculptures at this fine-arts extravaganza. *Chamber of Commerce* (314/642-3055).

American

Folk Music Festival

Branson, June 15–23—Silver Dollar City hosts ragtime, Dixieland and bluegrass musicians for a week of down-home country fun. Also on tap: the National Clogging Competition. Admission charged. *Silver Dollar City* (417/338-2611).

NEBRASKA

Square and

Round Dance Festival

Lincoln, May 4—Couples and singles alike hotfoot it to Pershing Auditorium for a lively afternoon and evening of square and round dancing. Admission charged. *Convention & Visitors Bureau* (800/423-8212).

Mary Crook's

Birthday Party

Omaha, May 5—The General Crook House Museum throws a birthday bash for the general's wife, Mary (she'd be 149 years old). A Civil War encampment, old-time cookie making, dulcimer music and piano playing put you in the spirit. *General Crook House Museum* (402/455-9990).

Swedish Festival

Stromsburg, June 14 and 15—The Swede Capital of Nebraska promises you won't leave this festival hungry. Sample the authentic smorgasbord, featuring rye bread, cream-cheese balls, corn pudding, potato bologna and, of course, meatballs. Admission charged. *Swedish Festival* (402/764-7511).

NEBRASKAland Days

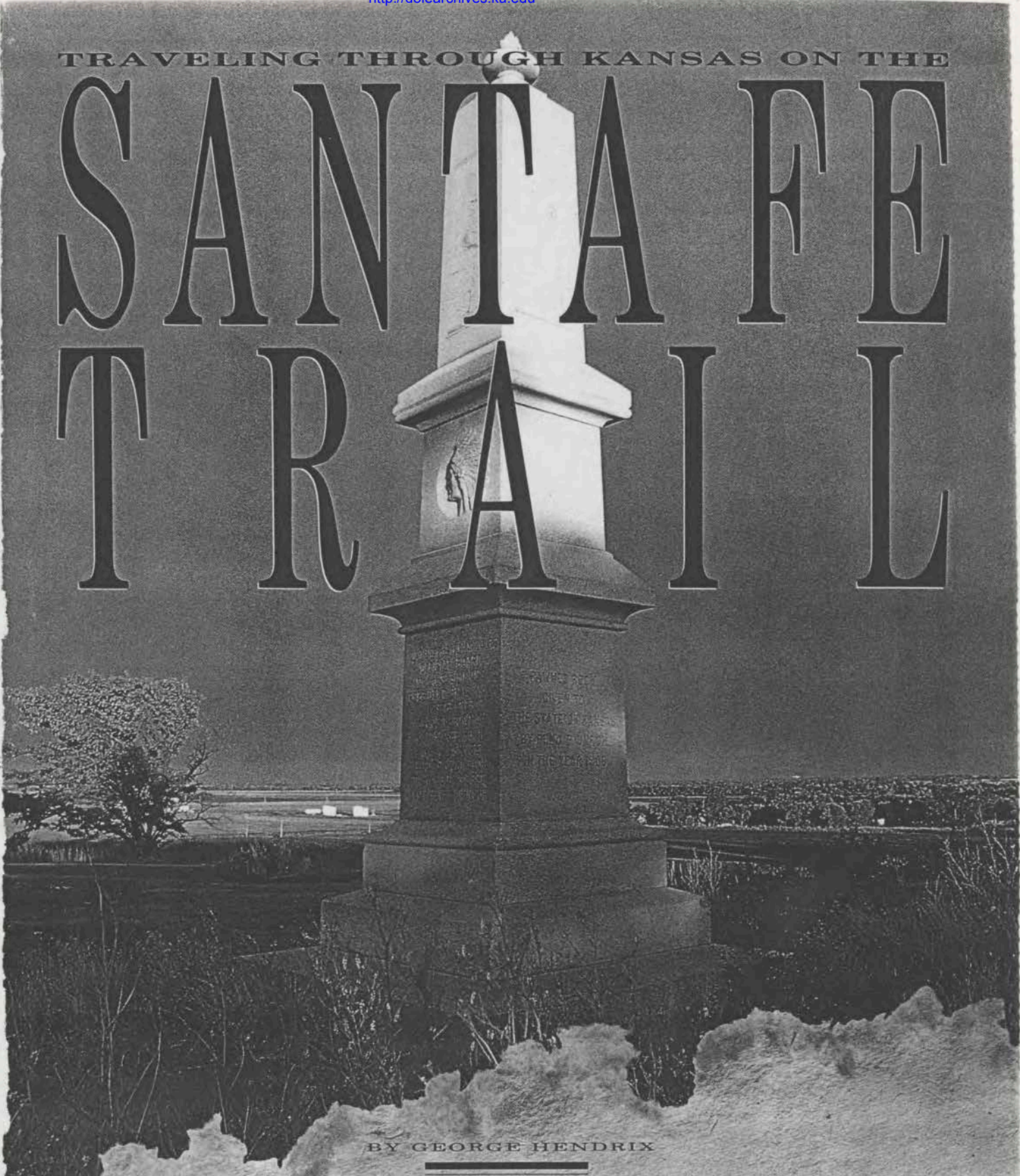
North Platte, June 15–23—Kick up your heels during this week of family fun and Wild West history. Whoop it up at the Buffalo Bill Rodeo, grandstand concerts, shootouts and horse show. Admission charged to some events. *NEBRASKAland Days* (308/532-7939).

National Quilting

Association Show

Lincoln, June 19–23—Go on a quilting safari when the Lincoln Quilters Guild hosts the granddaddy of quilts shows,

TRAVELING THROUGH KANSAS ON THE SANTA FE TRAIL



BY GEORGE HENDRIX

In 1821, William Becknell and his small band of adventurers set forth from Franklin, Missouri, with a few pack mules loaded with trade goods, and dreams of getting rich. They were bound for Santa Fe, a remote Spanish outpost in what's now New Mexico. Between the adventurers and their goal lay more than 800 miles of virtually uncharted, but assuredly dangerous, prairie and desert. Becknell's party returned to Franklin in 1822, their packs filled with silver Spanish coins. That trip blazed the way for one of the most fabled westward trails. More than 500 miles of the meandering Santa Fe Trail cut across Kansas, where remains of the rutted pathway are preserved as treasures. Join us as we journey to three of the Sunflower State's proud pockets of trail history.

Around Council Grove, wooded valleys give way to the grassy highlands of the Flint Hills. (Below) Connie Essington restored this 1870s hotel.



64

COUNCIL GROVE

A frontier town steeped in romantic trail history.

A rooster tail of trailing dust envelops the big Ford of Flint Hills rancher Don Cress as he brakes to a halt on a quiet stretch of graveled road just southwest of Council Grove, Kansas. "There," he says,

pointing through the swirling white cloud, past a barbed-wire fence to a meadow still lushly green from spring rains. "See where the grass dips a little? That's it; that's the trail."

Those barely discernible 150-year-old ruts are magic to Don. He looks at them and sees trains of heavily laden freight wagons, their white canvas roofs billowing

in the prairie breeze. He hears the leathery creak of harnesses, the snorts of straining oxen, the profane banter of hard men.

Don heads the local chapter of the Santa Fe Trail Association. It's a club with a large membership. Interest in the famous 800-mile-long trail west runs high in these parts. And why not? Anyone who does business regularly in Council Grove, now a quiet farm town 55



miles southwest of Topeka, constantly confronts romantic relics of the trail years, from 1821 to 1880.

Council Grove once was the main staging point for the long trek west. Wagons embarking a few at a time from the Missouri River ports of Franklin, Arrow Rock and, later, Independence and Westport converged on this tiny Neosho River settlement.

Like any town along a busy highway, Council Grove grew to serve travelers.

Stores and restaurants rose near the river crossing. Since most were built of the durable honey-colored native limestone, most still survive. Don's wife, Doris, who leads local tours, points out with obvious pride that "nothing had to be restored, nothing had to be rebuilt."

A shelter east of the Main Street river



bridge protects the stump of Council Oak. Gathered in the shade of the big oak on a hot August day in 1825, agents of the Osage

tribe and U.S. government signed a treaty guaranteeing the trail's future.

In those days, another local tree nearby had for years served as a cache for travelers' mail. There's still a spark of life in Post Office Oak, gnarled and practically sheathed by a robust trumpet vine.

There always was plenty of life in the Hays House Tavern. Seth Hays, a grandson of Daniel Boone and cousin of Kit Carson, opened it in 1857.

Church socials, bawdy theatricals, court trials and politicians' speeches entertained the patrons of this blocky Main Street building just west of the river. Surrounded

there by trail memorabilia, you can enjoy pan-fried chicken and prime rib.

A block north, Connie Essington has restored the 1870s Cottage House Hotel into a comfortable bed and breakfast.

There's plenty more to see, too: the claustrophobic pioneer jail, Seth Hays' home, the old Kaw Mission, and on and on.

"Remember," says Doris, "we were one of the most important stops on the trail."

Travel Tips

More information:

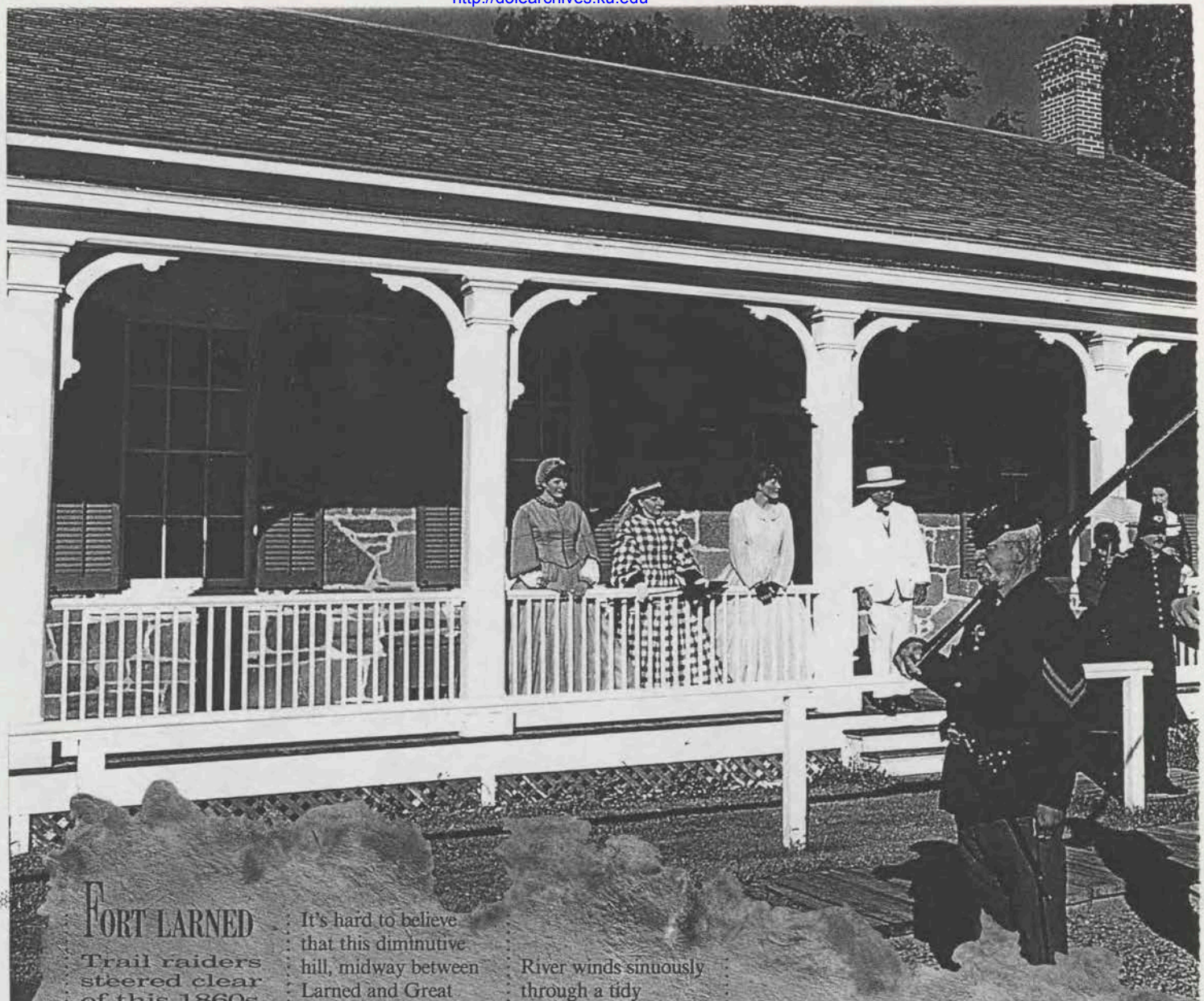
● **Council Grove Convention & Visitors Bureau**, 313 W. Main St., Council Grove, KS 66846 (316/767-5882).
Hays House Restaurant (316/767-



Richard and Alisa Paul own the Hays House Restaurant.

5911); The Cottage House Hotel (800/727-7903).

● **Fort Riley Military Reservation**, 39 miles northwest, is home to the U.S. Cavalry Museum and the George Custer Home and Museum (913/239-2737).



FORT LARNED

Trail raiders steered clear of this 1860s army post.

Pawnee Rock is but a gentle bump, rising above the barely undulating plain of west-central Kansas.



It's hard to believe that this diminutive hill, midway between Larned and Great Bend, was among the best-known, most-feared and bloodiest landmarks along the Santa Fe Trail. The grass ringing Pawnee Rock is reputed to blanket a veritable cemetery of unfortunate Santa Fe Trail travelers.

To see why, drive the winding road to the top of the little hill. From the observation deck near the granite spike of a trail memorial (see photo on the opening page), the horizon retreats 15 or more miles in all directions.

To the south, the narrow band of trees marking the Arkansas

River winds sinuously through a tidy patchwork of green cornfields and golden wheat. Before the plow arrived, the Santa Fe Trail followed the river through what was then an endless sea of grass. A Pawnee, Kiowa or Comanche party atop the rock could spend hours gauging the strength of an approaching wagon train.

By the late 1850s, tribes that once had tolerated the freight wagons grew increasingly enraged as the trail became a busy freeway for traders and westward-racing gold seekers. Raids on wagon trains

became more frequent. To safeguard travelers, the army built a series of forts.

Among the most important—and best preserved—of the old posts is Fort Larned. Founded in 1859, it's

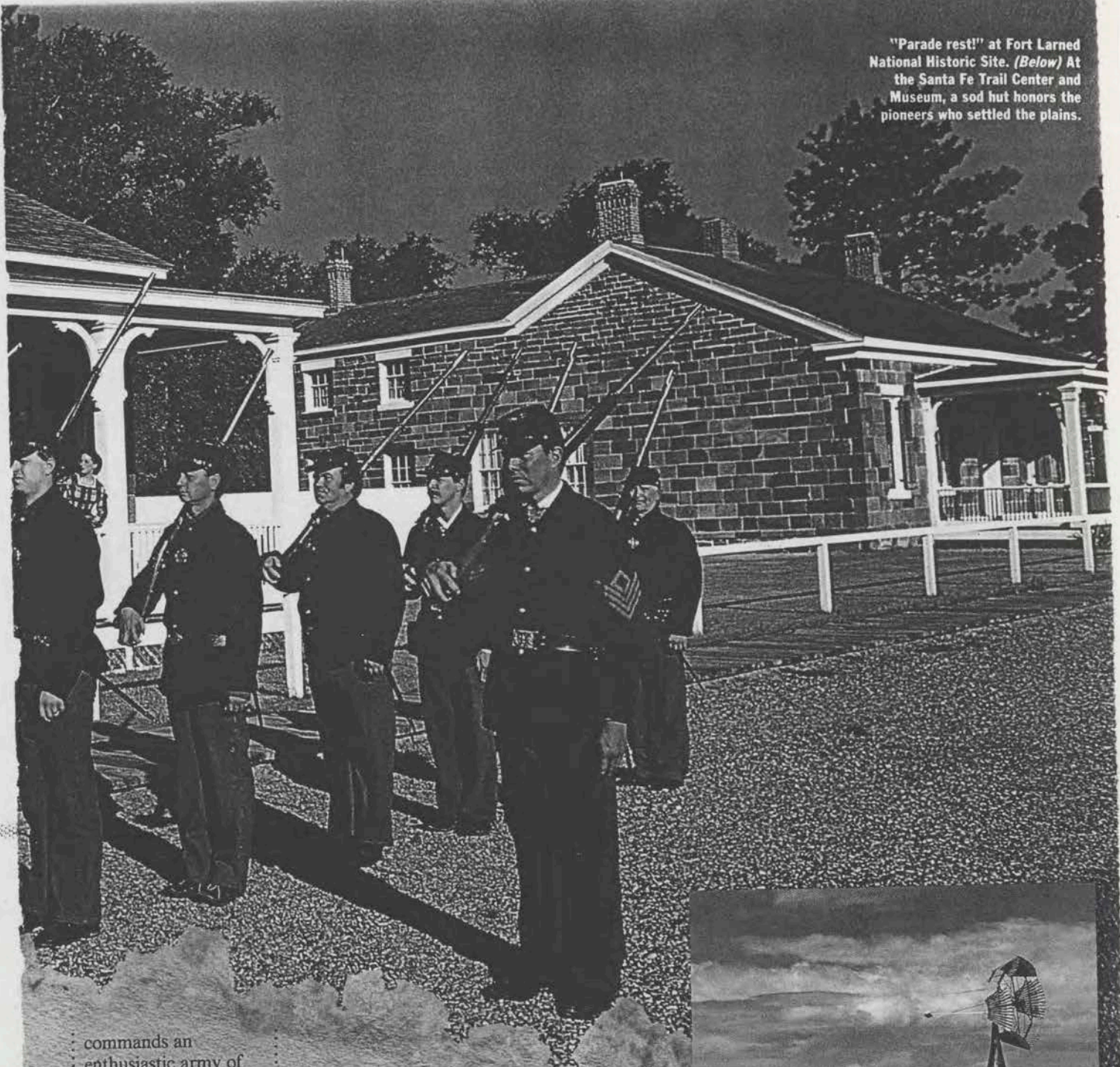


now a national historic site. The squat blockhouse, sandstone barracks, storehouses and officers quarters stand within a broad bend of the Pawnee River, 6 miles west of Larned and about 14 miles southwest of Pawnee Rock.

Drop in at the fort on a weekend morning and step back 120 years. Troopers in crisp blue uniforms parade stiffly before the barracks. The curt bark of their sergeant's orders competes with the ring of the blacksmith's hammer. In the steamy summer heat of the mess hall, a white-whiskered cook stokes kindling into a big cast-iron stove.

"You can see where the phrase 'If you can't stand the heat, get out of the kitchen' came from," offers fort historian George Elmore. George

"Parade rest!" at Fort Larned National Historic Site. (Below) At the Santa Fe Trail Center and Museum, a sod hut honors the pioneers who settled the plains.



commands an enthusiastic army of volunteers that loves to don 1860s dress and re-create frontier military life for fort visitors. On special occasions, George puts on the blue to fire the post howitzer in the center of the parade grounds.

Just outside Larned, the Santa Fe Trail Center and Museum not only chronicles the trail, but also celebrates the era of the sodbuster.

One of the center's

most telling exhibits is the sod hut standing just west of the main building. Step through the door into the darkness and you're immersed in its earthen smell as dust filters down into your hair. The West's popular heroes are the adventurers—mountain men, cowboys, gold prospectors. But you'll leave this tiny house with a new respect for the

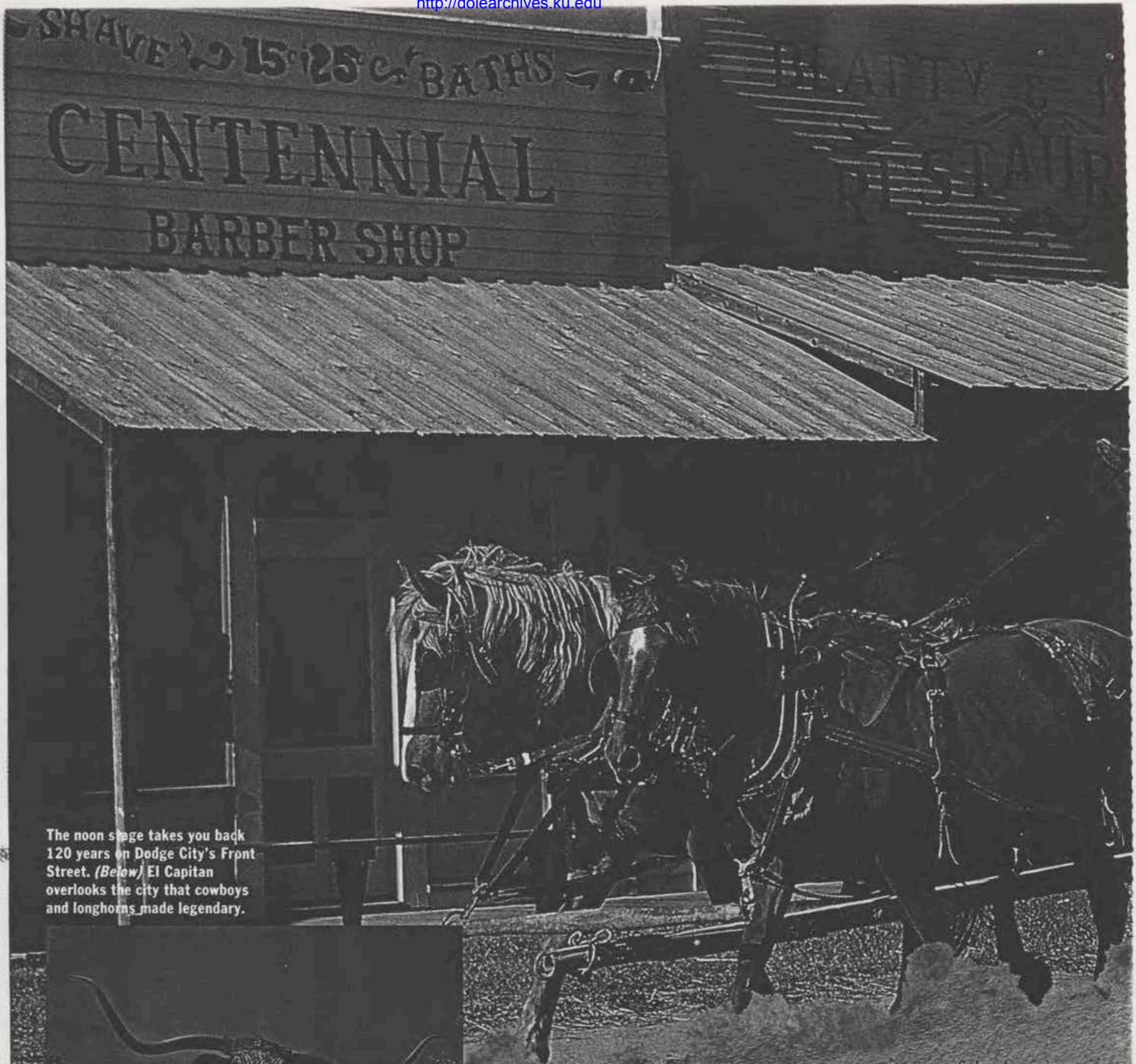
tenacious women and men who followed.

Travel Tips

More information:
 • Larned Chamber of Commerce, 502 Broadway, Larned, KS 67550 (316/285-6916).

• May 25–27, Santa Fe Trail Days at Fort Larned (316/285-6911) and the Santa Fe Trail Center and Museum (316/285-2054).





The noon stage takes you back 120 years on Dodge City's Front Street. (Below) El Capitan overlooks the city that cowboys and longhorns made legendary.



DODGE CITY

Miss Kitty would feel at home in this cow town.

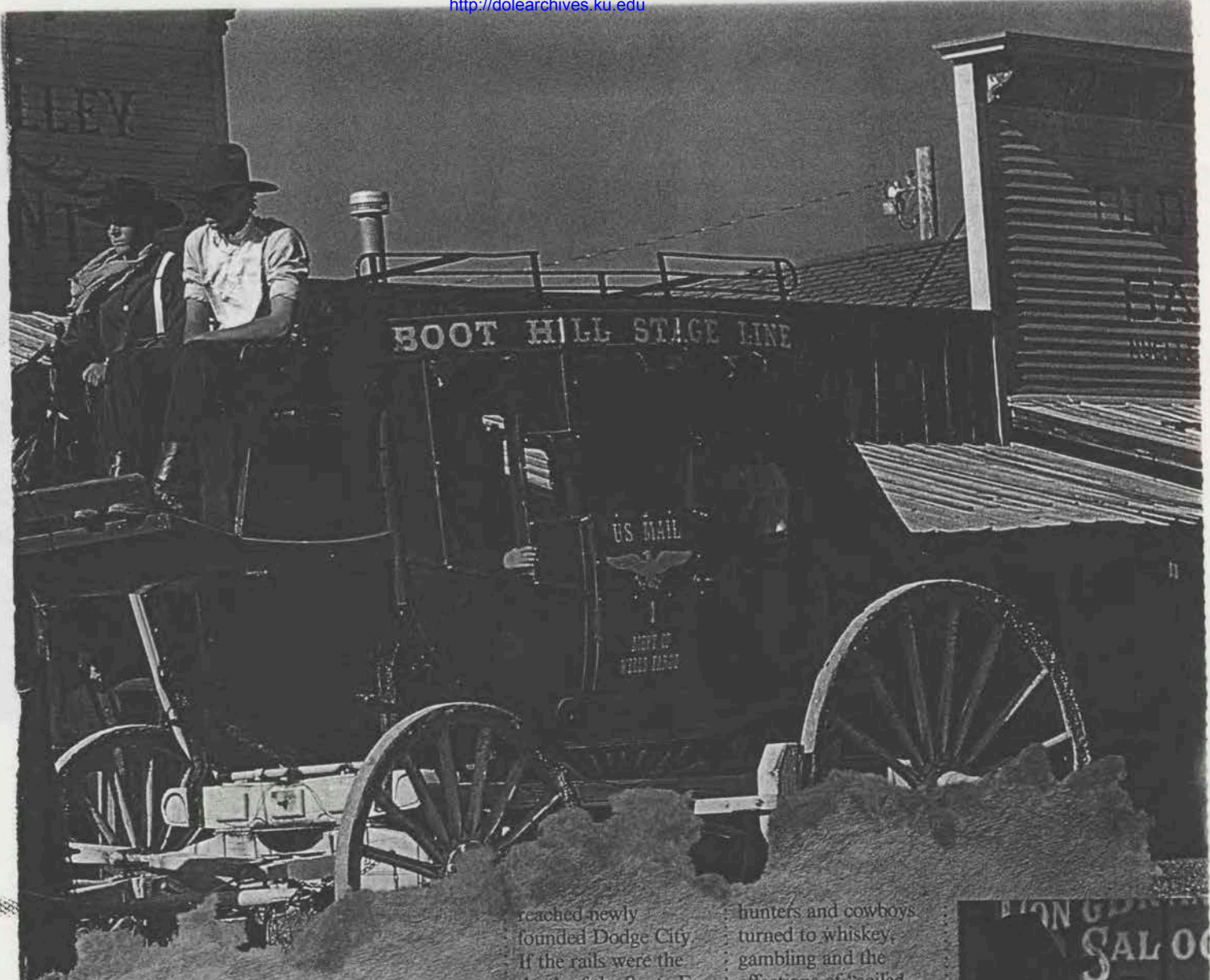
The six-shooter bucks once, then again and again. Deafened onlookers stand mesmerized in a haze of blue gunsmoke as the marshal advances toward his fatally stricken foe. The lawman stops,

stands with legs slightly spread, deftly slips the Colt into its holster—and then turns toward the throng of cameras and whirling videocams that grinning tourists hold. Welcome to Dodge, pilgrim.

With equal parts Hollywood fantasy and earnest accuracy, Boot Hill Museum and Old Front Street re-create life in the most legendary cow

town of the American West. Primed by more than 30 years of TV's *Gunsmoke* show—and reruns—the southwest Kansas town draws visitors irresistibly. On a random day last June, the museum guest book registered people from 29 states and three foreign countries.

While you're waiting for one of the three daily shootouts, you can ride in a stagecoach, watch a blacksmith hammer horseshoes or sip



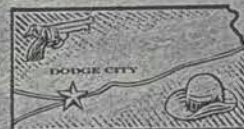
sarsaparilla at the bar of the Long Branch Saloon (some of the furnishings came from the real Long Branch).

Front Street recreates a full block of Dodge City during its heyday in the 1870s. Exhibits within the shops chronicle daily life in the frontier city, as well as the exploits of famous citizens such as Wyatt Earp, Bat Masterson and Doc Holliday.

The museum even incorporates Boot Hill, a real cemetery gussied up with a few wood grave markers

to match its much-inflated reputation as a boots-on burial ground for the fatally unlucky. Not that Dodge, when it was a young settlement, really wasn't a rambunctious and deadly place to hang your hat.

Rail by shiny new rail, construction of the Atchison, Topeka and Santa Fe Railroad



marched westward across Kansas in the late 1860s.

In late 1872, the tracks inched past Fort Dodge and

reached newly founded Dodge City. If the rails were the death of the Santa Fe Trail, the piercing steam-engine whistles were bellows blowing boisterous life into this unruly trading post 5 miles west of the fort.

First came buffalo hunters. From 1872 to 1876, they killed 3 million of the shaggy beasts nearby and shipped their skins east from Dodge City.

Cowboys and their trail herds followed. For 10 rowdy years, Dodge was the railhead at the end of the Chisholm and Western trails. More than 5 million longhorns lumbered down its dusty streets.

With their pockets full of money, buffalo

hunters and cowboys turned to whiskey, gambling and the affections of "soiled doves." The men fought and killed over all three diversions.

Today, the statue of El Capitan, a longhorn steer, gazes across the bustle of downtown traffic. At old City Hall, a statue of a yoked oxen team pays tribute to Santa Fe Trail adventurers.

Another statue, of a cowboy drawing his pistol, admonishes us to remember, "On the ashes of my campfire, this city is built."

Travel Tips

More information:

• Dodge City Convention & Visitors Bureau, Box 1474, Dodge City, KS 67801 (316/227-2176). Boot-

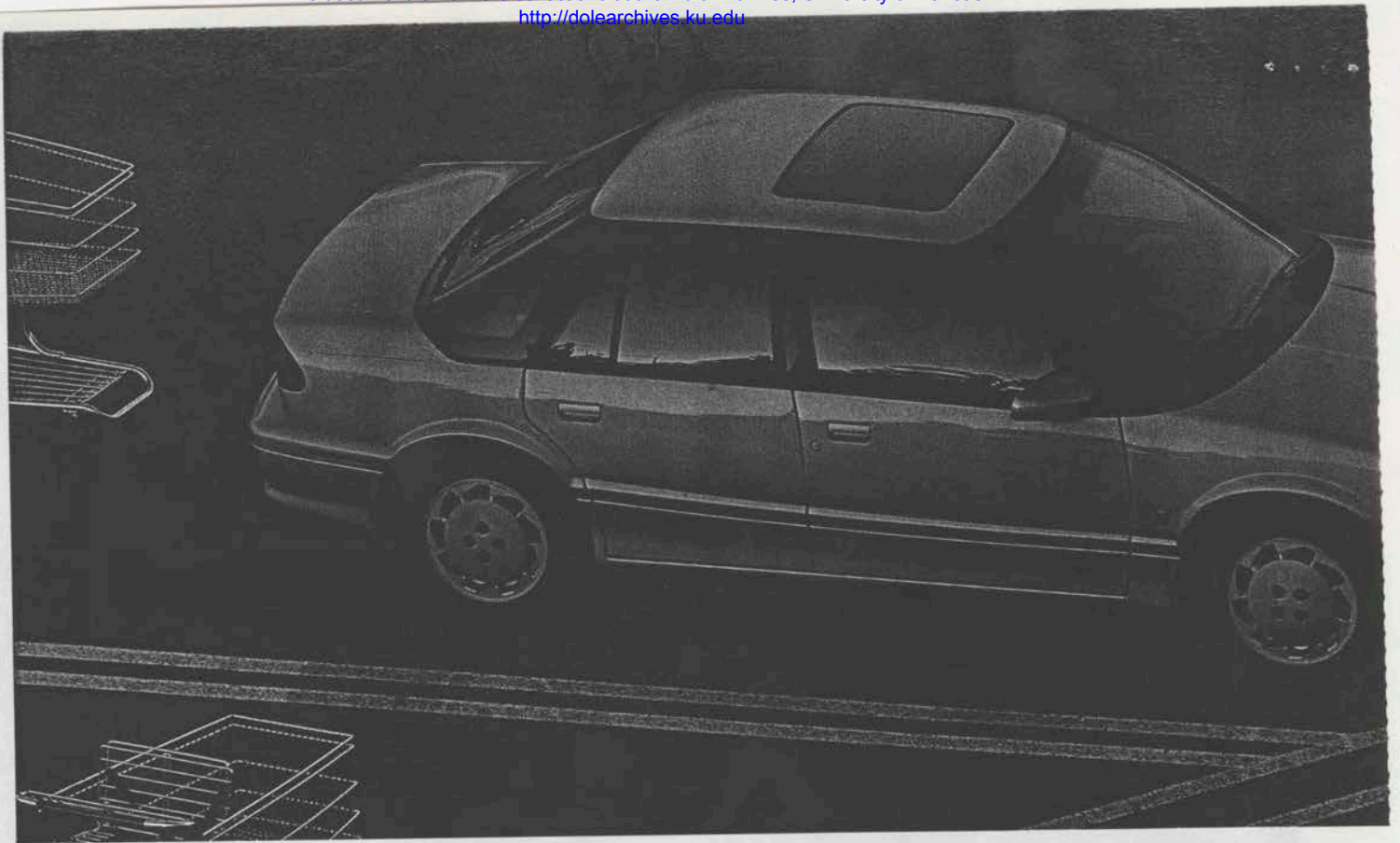


Gunslingers of all ages find Dodge irresistible.

Hill Museum and Historic Front Street (316/227-8188).

• In Cimarron, 15 miles west, the Cimarron Hotel offers antique-filled rooms and, on Sundays, fried-chicken dinners (316/855-2496).

Photos: Larry Flemming



First, there's the character who parks too close to your car in the lot. Then, there's the kid down the block with a great future as a pitcher. And of course, there are always shopping carts.

“If you think about all the unpleasant surprises your car faces in a day, making the body-side panels dent-resistant starts to make sense.”

Marcel Cannon's been thinking about all those surprises. He's a body engineer at Saturn who runs lots of tests, smashing cars into things and things into cars. Just like a car's real life.

The shopping cart test is one of the more

KANSAS CITY

In Missouri, the wagons began their westward journeys.

It's no coincidence that river ports within the boundaries of present-day metropolitan Kansas City were the main launching points for the Santa Fe, Oregon and California trails. There, adventurers, traders and pioneers heading westward by boat on the Missouri River were forced to abandon the meandering waterway as it took an abrupt turn north.

One of those ports, Independence, Missouri, now hosts the year-old National Frontier Trails Center, housing an extensive collection of trail exhibits (816/254-0059).

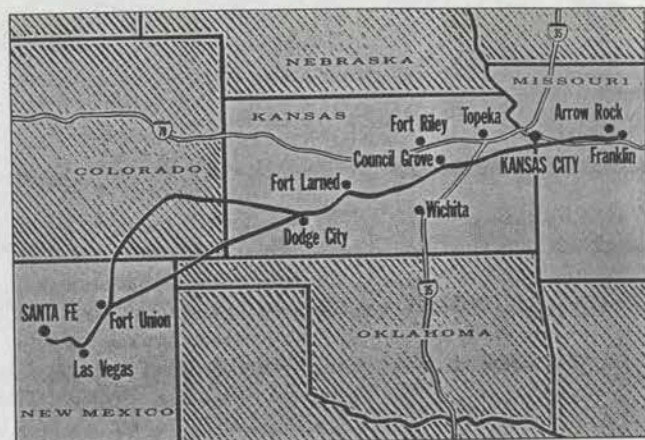
Wagons also mustered at Westport, south of downtown Kansas City, Missouri. Swank shops and night spots

now fill this historic district. At Westport's Pioneer Park (east of the shops), you'll find a relief map of frontier expansion and statues of three great trail explorers: Jim Bridger, John McCoy and Alexander Majors.

Majors is best known as co-founder of the Pony Express. He also was a Santa Fe Trail outfitter who once owned 3,400 freight wagons, 40,000 oxen and numbered Buffalo Bill among his many workers. You can tour Majors' 1856 farmhouse (816/333-5556).

The Kansas City Museum houses a pioneer trail exhibit, including a "prairie schooner" Conestoga wagon (816/483-8300).

Arrow Rock, about 100 miles east of Kansas City, was a popular early staging

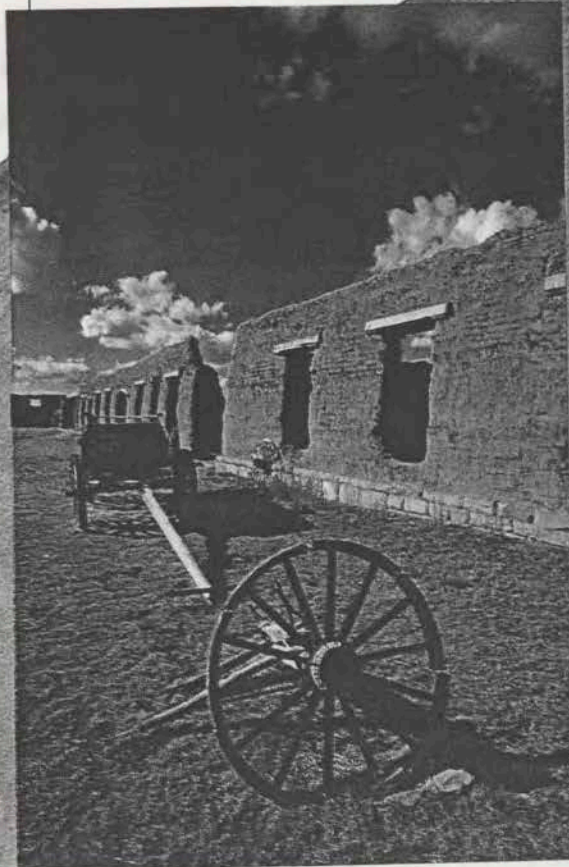


port. The little town, brimming with lovingly tended houses and a variety of architecture, boasts a collection of antiques shops and bed and breakfasts (816/837-3231).

More information:

• *Convention & Visitors*

Bureau of Greater Kansas City (800/767-7700); Missouri Division of Tourism (314/751-4133); Kansas Travel and Tourism (913/296-2009).



SANTA FE

The welcome end of the long and perilous trail.

Santa Fe and the countryside within a 2-hour drive of this historic north-central New Mexico city of nearly 58,000 teem with trail attractions.

West of Dodge City, Kansas, the Santa Fe Trail split into two routes. The Mountain Branch traced the Arkansas River west to the Rockies, then swooped south. The dry, dangerous Cimarron Cutoff shortcut arrowed southwest across the baked flats approaching the

Sangre de Cristo Mountains.

The routes rejoined near the adobe bastion of Fort Union, a national monument 80 miles northeast of Santa Fe. You can tour the extensive ruins of what was the biggest fort in the Southwest and muse over the wide band of trail ruts passing across the treeless valley (505/425-8025).

In the trail town of Las Vegas, New Mexico, 64 miles east of Santa Fe, the restored old Plaza Hotel offers lodging and dining (505/425-3591). Midway between Las Vegas and Santa Fe, the Pecos Indian pueblo ruins (now a national monument) was a famous trail landmark

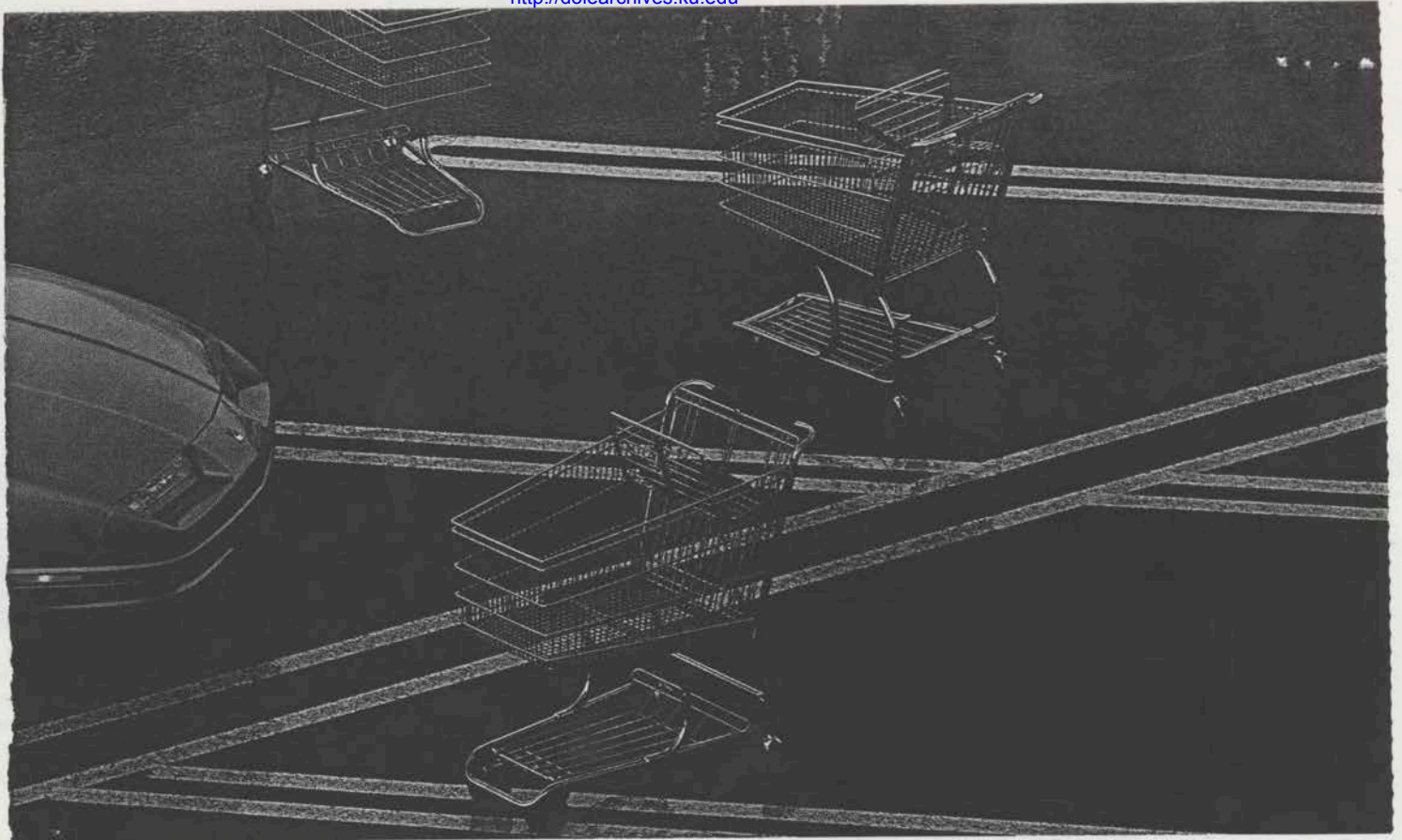
(505/757-6414).

Known for its mountain setting, art colony and Southwest cuisine, Santa Fe also abounds with trail attractions. On the street now called Old Santa Fe Trail, wagons once stopped in front of the adobe San Miguel Chapel, built in 1610 and still in use.

Past ancient adobe homes and buildings, you reach the trail's end at Santa Fe Plaza. Beneath the portal of the plaza's Palace of Governors, which dates back to 1609, native artisans sell their wares.

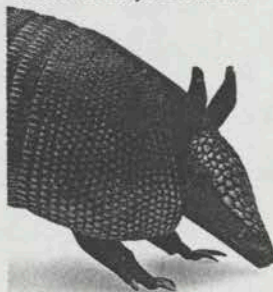
More information:

• *Santa Fe Convention & Visitors Bureau (800/777-2489); New Mexico Economic Development & Tourism Dept. (800/545-2040).* ■



unusual he's ever run, but there's a solid logic to it: to make sure our bodyside panels really do bounce back.

DENT-RESISTANT BODYSIDE PANELS are featured on every Saturn, reducing damage caused by corrosion, gravel and parking lot mishaps. Also, the paint flexes with the panels, so the car's finish should last for years. And one need only look at the



world around us to see the value of a durable finish.

“The idea behind all this is pretty simple,” Marcel explains. “To make a car that looks good the day you bring it home, and looks good years later when you want to trade it in.”



And, we might add, to park wherever you want. And not worry about shopping carts.

A DIFFERENT KIND OF COMPANY. A DIFFERENT KIND OF CAR.

If you'd like to know more about Saturn, and our new sedans and coupe, please call us at 1-800-522-5000.

April 18, 1991

TO: SENATOR DOLE
FROM: MARCIE ADLER
RE: LARNED

0 NEW STATE PRISON, LARNED CORRECTIONAL MENTAL HEALTH
FACILITY, WILL BE COMPLETED IN NOVEMBER. WILL OPEN IN
JANUARY, 1992. 200 JOBS.

0 3 NEW BUSINESSES

BECKER TIRE - GREAT BEND COMPANY EXPANDING. 4 EMPLOYEES.

OK VIDEO - EXPANSION OF CHAIN WITH PRESENT STORES IN DODGE
CITY AND HAYS. 4 EMPLOYEES.

LARNED OFFICE PRODUCTS - EXPANDING FROM GREAT BEND STORE

0 SANTA FE TRAIL CENTER - CEREMONY WAS HELD, YESTERDAY, WHEN
PAPERS WERE SIGNED TO INCORPORATE IT INTO THE NATIONAL
HISTORIC TRAIL SYSTEM. THEY CREDIT YOU.

0 NEED FINANCING FOR HOMES FOR MEDIUM INCOME FAMILIES. ONLY
AVAILABLE FOR LOW INCOME.

0 AGRICULTURE COMMUNITY FRUSTRATED - NO RAIN. LOW PRICES. NOT
ENOUGH MOISTURE IN THE AREA TO GROW CANOLA.

0 RESIDENTS DRIVE TO GREAT BEND FOR SHOPPING AT K-MART &
WALMART.

0 SAME PROBLEMS AS ALL RURAL COMMUNITIES - ATTRACTING YOUNG
PEOPLE TO LIVE THERE AND RECRUITING INDUSTRY.

TO: The Senator
FR: Kerry

RE: Tour of Fort Larned National Historic Site
April 19, 1991

*After touring the Fort Larned National Historic Site, you are scheduled to attend a public reception honoring you for your assistance.

*Our contact says that they are expecting your remarks to be very informal and brief.

*Kathy reports that the Site received a \$590,000 appropriation for feasibility, planning, and design, for a new Visitor's Center. If the planning process is far enough along, they may ask for construction funds this year. Total cost of the center is likely to be close to \$4.5 million.

Some suggested remarks:

*Thank you. It was a pleasure to be able to help in appropriate funds for this historic site.

*There are some who suggest that I've been around Washington long enough to be declared a national historic site.

*Seriously, the real credit for what is being accomplished here must go to the Fort Larned Chamber of Commerce, and to all those who worked so hard on this project.

LARNED APPROPRIATIONS PROJECTS

Fort Larned National Historic Site
Received \$590,000 for feasibility, planning and design for a new Visitors' Center. If the planning process is far enough along, may ask for construction funds this year. Total cost of the center will likely be close to \$4.5 million.

FORT LARNED
NATIONAL HISTORIC SITE
Route 3
LARNED, KANSAS 67550

Great Bend Tribune, Sunday, May 20, 1990 Page 4

Opinions

Dole's efforts continue

Next Saturday will see yet another complete historic structure dedicated at Fort Larned National Historic Site but there is much more work to be done. And word has it that Sen. Bob Dole is going to continue to be a part of that work.

Dole was instrumental in the reconstruction of the block house. Now he is working on the visitor's center.

It's true that the fort currently has a visitor's center but what most visitors don't realize is that the facility is supposed to be housed in a non-historic structure, instead of in one of the original barracks.

That calls for a small new building to be constructed outside of the main quadrangle of the fort and for the barracks to be restored to its original use.

Dole knows better than anyone that a project of that scope is not go-

ing to come off without the right support in Washington. And Fort Larned is fortunate enough to have that support in Dole.

But the senator is not only helping Fort Larned in this action. He's not even just helping the history buffs of this area. He's also helping everyone interested in getting more visitors to the Golden Belt and he's helping develop our resources.

Dole knows that a National Park Service facility such as Fort Larned, one of only two national parks in Kansas, can draw people from around the country and from outside it.

He undoubtedly also knows that he can use all the help he can get by way of calls and letters from people who support getting an improved Fort Larned. That's important ammunition in the battle he's waging on our behalf. — C.S.

Great Bend Tribune, Wed., February 14, 1990 Page 4

Opinions

Fort has a friend

Bob Dole reiterated his support for Fort Larned National Historic Site Tuesday when two of his high ranking staff members visited.

Dole's assistant Kathy Ormiston and his Kansas director Michael Glassner spent the evening visiting the fort and other Larned sites before heading out on a familiarization tour.

It's hoped the senator can be instrumental in getting funding that will move the renovations program at Fort Larned ahead. He has been in the past.

It was due to Dole that Fort Larned secured its blockhouse, a major reconstruction project, at a time when the National Parks Service officials were not in favor of reconstructions.

What Dole saw, however, was that other parks with political pull seemed to change the bureaucrats' minds about reconstruction, while Fort Larned sat and waited.

That ended when Dole got involved.

Suddenly reconstruction at Fort Larned was not such a bad idea after all.

Now, as the fort, one of only two national parks in Kansas, continues to develop, more political support is going to be needed. The fort's master plan calls for the visitor center to be moved out of a historic building so that the whole fort can be seen as it originally was.

For that project to begin, Fort Larned is once again looking to Dole for assistance.

Fort Larned has many friends, and as the Santa Fe Trail continues to grow as a popular tourist attraction, it's gaining more daily.

All of those people will benefit because the old fort also numbers Dole as a friend. — C.S.

TO: The Senator
FR: Kerry

RE: South Central Kansas Economic Development District
April 19, 1991
Wichita Hilton

*You will speak at a banquet sponsored by South Central Kansas Economic Development District.

*Audience estimate is 200.

*Background information about SCKEDD is attached.

*I talked to Jack Alumbaugh, Executive Director of SCKEDD. He has asked Congressman Nichols, who will speak before you, to discuss transportation and other economic development topics.

*He suggested that as a nice conclusion to the evening, (you are last on the program), you could offer your "insider's perspective on the gulf."

*The attached draft contains introductory remarks about the importance of small business, and then lets you take off on the Gulf.

"SKED DINNER"

APRIL 19

8:00 PM

Arrive Hilton Inn East
316/686-7131
Proceed to Center and North Ballroom

ATTEND DINNER - South Central Kansas Economic
Development District ("SKED")
(In progress from 7:55)

FORMAT: Elevated Head Table with Podium

HEAD TABLE:

Senator Dole
Congressman Dick Nichols
Connie Nichols
Tom Sandoval - Incoming President
Bub Pulliam - Incoming Vice President
Dick Rucker - Incoming Secretary/Treasurer
Martha Walker - Immediate Past President

PROGRAM:

7:15-7:45	Reception for President
7:55-8:30	Dinner
8:30	Program begins:
	Introduction of Officers
	Remarks - Dick Nichols
	REMARKS - SENATOR DOLE

CROWD SIZE: 200

CONTACT: Jack Alumbaugh, Exec. Director
316/683-4422

WHAT'S SCKEDD ANYWAY?

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The Economic Development Administration, U.S. Department of Commerce, has been instrumental in creating and assisting SCKEDD in its efforts to promote economic development in South Central Kansas. This assistance included the creation and development of an overall economic development program and working with SCKEDD to update these programs on an annual basis through a Program of Work.

HOW SCKEDD WORKS!

SCKEDD is partially funded through membership fees paid on a per capita basis by its 14 member counties. Appointments to the Board of Directors are made by County Commissions on the basis of one per county, with an additional appointment of one representative per 15,000 or fraction thereof. Thus, every county has at least two members on the board.

Sedgwick County, being the most populous, has 26 appointments to the Board. Provision is also made for at-large, special interest representation of minorities that equals at least their composition in South Central Kansas. Current census figures provide for seven minority appointments.

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SCKEDD ORGANIZATIONAL GOALS

When SCKEDD was organized, five specific goals were established after analysis of area counties and interviews with area leaders:

1. Provide job opportunities which will reduce unemployment and underemployment.
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The first is not only to cooperate with other agencies and groups within the district, but to take an extra step and coordinate a working relationship for assignment and/or delegation of tasks that the respective agencies have the capability to carry out. We must remember that the economic development of South Central Kansas takes everyone working together.

Secondly, the SCKEDD Program of Work is reviewed, revised, and adopted by the Board of Directors at its annual meeting, and used as an outline for carrying out the SCKEDD program for the coming year.

SCKEDD PROGRAM OF WORK

The Program of Work breaks down into six major areas, one being technical assistance and linkage with other resources that impact the area economy in the public and private sectors.

Coordination and Networking

SCKEDD not only seeks to maintain a good working relationship with all governmental agencies, but also assists the private sector in creating economic activity through Chambers of Commerce, industrial development corporations, financial associations and business, industry, and community development groups. Through these various resources we find the right combination of resources to identify, evaluate, and carry out projects to completion.

2

AGENCIES CO-LOCATED

Three organizations vital to the growth and support of small businesses in South Central Kansas are now located adjacent to each other. Now if you need help from more than one agency, all you may have to do is walk to the next desk, or maybe to the next office. At least you won't have to run all over Wichita, which was the case formerly.

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SENATOR BOB DOLE

REMARKS

SKED BANQUET

APRIL 19, 1991

**THANK YOU. IT'S A PLEASURE
TO BE HERE TO HELP SALUTE
THE SOUTH CENTRAL KANSAS
ECONOMIC DEVELOPMENT
DISTRICT--AN AGENCY WHICH
HAS DONE SO MUCH TO**

**PROMOTE JOBS AND
DEVELOPMENT HERE IN
KANSAS.**

**AND LET ME JUST SAY THAT
THERE IS SOMEONE ELSE HERE
TONIGHT WHO IS DOING
YEOMAN'S WORK IN PROMOTING
JOBS AND ECONOMIC
DEVELOPMENT--AND THAT'S
CONGRESSMAN DICK NICHOLS.
DICK'S JUST A FRESHMAN,**

**BUT HE CAME TO CONGRESS
WITH A WEALTH OF
EXPERIENCE, AND A DEEP
KNOWLEDGE OF HOW SMALL
BUSINESSES WORK, WHAT THE
GOVERNMENT CAN DO TO HELP
THEM, AND, MOST
IMPORTANTLY, WHAT THE
GOVERNMENT CAN DO TO STAY
OUT OF THEIR WAY.
AND THERE'S NO DOUBT**

**ABOUT IT. SMALL BUSINESSES,
SUCH AS THOSE ENCOURAGED
AND SUPPORTED BY SKED, ARE
THE LIFEBLOOD OF THE
ECONOMY OF KANSAS AND
AMERICA. OVER THE PAST
DECADE, SMALL BUSINESSES
GENERATED NEARLY TWO-
THIRDS OF ALL THE NET NEW
JOBS IN OUR COUNTRY.**

I'VE ALWAYS LIKED THE

**WORDS OF WINSTON
CHURCHILL, WHO SAID, "SOME
SEE PRIVATE ENTERPRISE AS
THE PREDATORY TARGET TO BE
SHOT; OTHERS AS A COW TO BE
MILKED; BUT FEW ARE THOSE
WHO SEE IT AS THE STURDY
HORSE PULLING THE WAGON."**

**WELL, I'M SURE DICK WILL
AGREE WITH ME IN SAYING THAT
THERE ARE PLENTY OF**

**CONGRESSMEN AND SENATORS-
-TOO MANY, IN FACT,--WHO
ENJOY TAKING SHOTS AND
MILKING BUSINESS FOR ALL ITS
WORTH.**

**BUT, LIKE DICK, I BELIEVE
THAT BUSINESSMEN AND
WOMEN ARE THE ONES WHO
PULL OUR ECONOMIC WAGON.
SMALL BUSINESSES MUST
CONTINUE TO PLAY A VITAL,**

**INDISPENSABLE ROLE IN OUR
ECONOMY IF THE KANSAS AND
THE UNITED STATES ARE TO
REMAIN COMPETITIVE.**

**THE COMPETITION WE FACE
IN THE COMPLEX GLOBAL
MARKET IS REAL. IT'S NOT
GOING TO GO AWAY. AND THE
ONLY WAY WE'RE GOING TO
MEET IT IS BY ROLLING UP OUR
SLEEVES AND MAKING UP OUR**

**MINDS THAT AMERICA IS GOING
TO BEAT THE COMPETITION.**

**ANY DOUBTS ABOUT THE
STRENGTH OF AMERICAN KNOW
HOW AND AMERICAN RESOLVE
SHOULD HAVE BEEN PUT TO
REST BY OUR VICTORY IN THE
GULF. AND JACK HAS ASKED
ME TO SPEAK VERY BRIEFLY
THIS EVENING--I KNOW THE
HOUR IS LATE--ON THE**

SITUATION IN THE GULF.

GULF UPDATE

**LET ME LEAVE YOU TONIGHT
WITH MY FAVORITE STORY
ABOUT INGENUITY IN SMALL
BUSINESS.**

**THERE WAS AN ELDERLY
LADY WHO RAN A PRETZEL
STAND JUST OUTSIDE AN**

**OFFICE BUILDING. AND EVERY
DAY, A FELLOW WHO WAS IN
THAT BUILDING WOULD DROP
BY, PUT A QUARTER ON THE
COUNTER, AND NOT TAKE A
PRETZEL. MONTHS AND
MONTHS WENT BY, AND HE DID
THE SAME THING EVERY DAY--
QUARTER ON THE COUNTER, NO
PRETZEL.**

AND FINALLY ONE DAY, THE

**LADY GRABBED HIM BY THE
ARM. AND HE SAID, "YOU
PROBABLY WANT TO KNOW WHY
I'VE BEEN PUTTING 25 CENTS ON
YOUR COUNTER EVERY DAY FOR
THE LAST YEAR, AND HAVE
NEVER TAKEN A PRETZEL.**

**AND SHE SAID, "NO, I JUST
WANTED TO TELL YOU THAT
PRETZELS ARE NOW 35 CENTS."**

**WELL, MY 35 CENTS WORTH IS
UP. IT'S BEEN A PLEASURE TO
BE WITH YOU.**

1991
19th ANNUAL MEETING
of the
SCKEDD BOARD OF DIRECTORS
BANQUET AGENDA

7:55 p.m. **Call to Order** - - - - - Fred Tupper

Introduce Head Table

Podium

Tom	Diana	Fred	Dick	P	Les	Bob	Jean	Bob
Sandoval	Dillard	Tupper	Nichols		Mason	Dole	Pulliam	Pulliam

Acknowledge the fine music of the Marichie Los Reyes band
arranged by Executive Board Member Richard Lopez

8:00 **Invocation** - - - - - Fred Tupper

8:05 **Banquet**

(After Dinner)

8:40 **Introduce** city and county elected officials and ask all those
present to STAND for acknowledgment. They help make the
program possible, etc.

Introduce Chamber of Commerce people and industrial
development groups and ask to STAND.

Introduce members of the State Legislature present:

SENATOR NORMA DANIELS, District 31
GARRY BOSTON, Representative, District 72
DOROTHY FLOTTMAN, Representative, District 78
JACK WEMPE, Representative, District 113
Also, former legislator LEROY FRY

Introduce special guests:

JOHN ZENDER, Economic Development Administration, Denver

CHARLES WARREN, President, Kansas Inc.

TONY AUGUSTO, KDOC, Director, Office of Minority Business

CAROL BURCH, KDOC Field Office, Wichita

GEORGE LAVID, U. S. Department of Commerce, Wichita

STEVE WAITE, Kansas Cavalry, Regional Commander for
South Central Kansas

RON NICHOLAS, Exec. Director, Great Plains Development

DAVE HOLTHAUS, KPL Gas Service, Wichita

BOB HEALY, Member of the Kansas Chapter of the National
Tooling and Machining Association

SHARON HUNTER, Director of MIDKAP, El Dorado

LEE PARKER, Center for Urban Affairs, Wichita State
University

RICHARD LOPEZ, Director of Service Employment
Redevelopment, Wichita

Introduce SCKEDD's Past Presidents in attendance:

- LEROY COOK, Chautauqua County
- BILL HACKER, Harper County
- GLENN JOHNSON, Sumner County
- CRAIG HOLMAN, McPherson County
- EUGENE MILLER, Butler County

- DICK CHAMBERLAIN, graduated from Seminary
in Texas

You too, Fred!

Introduce and recognize presiding officers and **present
plaques** to them:

Secretary/Treasurer - Bob Pulliam, Kingman City
Commissioner

Vice President - Tom Sandoval, City Council, Garden Plain

(Tom to present to)

President - Fred Tupper, Strother Field Manager, Winfield

Introduce and recognize newly elected officers who will take
office in July:

President -- Tom Sandoval, Sedgwick County

Vice President -- Bob Pulliam, Kingman County

Secretary/Treasurer -- Dick Rucker, Greenwood County

Introduce District Loan Committee members:

The District Loan Committee meets on a monthly basis prior to the Executive Board meetings, and more often when necessary, to evaluate projects in our 14-county area. It has been delegated the responsibilities of making loan decisions on our EDA Revolving Loan Program, which we have administered since 1979. The District Loan Committee also reviews applications for investment through the SBA 504 Program as a Certified Development Company, and the funds available through the Intermediary Relending Program of the Farmers Home Administration.

This Committee is composed of representatives from local government, civic groups, the business community and the banking community. These volunteers give of their time and professional talents and judgments so that our organization can have an effectively run finance program offered to business and industry in our area. Each member of the District Loan Committee is appointed and reappointed annually by the incoming president of the organization.

They have done an outstanding job over the past several years and warrant our recognition and show of support at this time.

DICK RUCKER, Chairman	Greenwood County
LOREN SHUFELBERGER	Sedgwick County
FRED TUPPER	Cowley County
HOMER BAIR	Butler County
MILDRED BAUGHMAN	Reno County
LEROY COOK	Chautauque County
GLENN JOHNSON	Sumner County
TOM SANDOVAL, Ex Officio	Sedgwick County

Introduce members of the Strategic Planning Committee

CRAIG HOLMAN	McPherson County
MILDRED BAUGHMAN	Reno County
BILL HACKER	Harper County
BOB PULLIAM	Kingman County

Introduce members of the Delegates-At-Large
Committee

RICHARD LOPEZ, Service Employment Redevelopment

Dr. JIM HO, Professor of Physics, Wichita State
University

THEO CRIBBS, KS Representative, District 89

WYVETTE McCRAY, Citizens Participation

MARY ESPINOZA, Area Manager, Community Relations,
Southwestern Bell Telephone

NIEM THI LE, real estate agent

Introduce OTHER members of Executive Committee not
yet introduced:

DAVE CROFOOT Marion County

JACK WEMPE Rice County

Introduce SCKEDD Annual Meeting Committee:

FRED TUPPER, TOM SANDOVAL and BOB PULLIAM

Acknowledge economic development allies who have display
booths in the reception area:

KANSAS DEPARTMENT OF COMMERCE

KANSAS TECHNOLOGY ENTERPRISE CORPORATION

KANSAS INC.

SMALL BUSINESS DEVELOPMENT CENTER

KANSAS ASSOCIATION OF CERTIFIED DEVELOPMENT
COMPANIES



U. D. DEPT. OF COMMERCE FOREIGN TRADE SPECIALIST

SERVICE EMPLOYMENT REDEVELOPMENT - JOBS FOR PROGRESS

Staff Introductions:

LISETTE LOCKER, INTERN

ELAINE McELMURRY, Secretary

NICOLE STOUGH, Administrative Assistant

ANN PATTERSON, Development Coordinator

PAT WEMPE, Development Coordinator II

MARGE SHERRADEN, Development Coordinator II

BILL BOLIN, Associate Director for Weatherization

JACK ALUMBAUGH, Executive Director

8:50 **Remarks:** Senator Bob Dole

Guest Speaker: Congressman Dick Nichols
Kansas 5th District

Closing Remarks

Give flowers away

7

SCKEDD ANNUAL WORK PROGRAM

**REPORTING ON FY91
AND ANTICIPATED
ACTIVITIES FOR FY92**



SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT DISTRICT, INC.
151 North Volusia Wichita, Kansas 67214-4695 (316) 683-4422



SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT DISTRICT

151 North Volutsia Wichita, Kansas 67214-4695 (316) 683-4422 Fax (316) 683-7326

April 19, 1991

Fellow Board Members:

It has been a pleasure serving as your president this past year. I am most grateful for the support of our Board, and particularly the Executive Committee and staff. Because of everyone's involvement, we have been able to carry out several SCKEDD-involved successes.

Enclosed is a Program of Work for Fiscal Year 1991. This year, like those in the past, we have been productive and hope that you will find the information enclosed worthwhile and informative.

Once again, SCKEDD was a leading producer of funded projects as a Certified Development Company. Our District Loan Committee has maintained its fine work and has been very active in evaluating investments through our Revolving Loan Program, our newly obtained Intermediary Relending Program funds from Farmers Home Administration and the SBA 504 Program. This year, we have obtained an additional recharge through our Revolving Loan Program in the amount of \$590,000.

SCKEDD, in concert with Kansas Inc. and other Economic Development Districts in the State, is working with the Kansas University to assemble a database that will be available to economic developers throughout the State. This is an important tool for the strategic plans that are being carried out on a county-by-county basis throughout Kansas. We are pleased that the State of Kansas selected seven of our 14 counties for funding of the rural strategic planning initiative, and SCKEDD looks forward to working with the counties funded through this program that are in our area.

Our organization continues to have representation on the National Association of Development Organizations and the Executive Director is also taking his turn as president of the Kansas Association of Certified Development Companies. Through these state and national organizations, we are able to have some input into policies at the national and state levels. We also have representation, on behalf of the Certified Development Companies and Economic Development Districts in the State, on the Kansas Rural Development Council, a newly-created organization in Kansas which is looking for new visions to develop rural Kansas "from the bottom up".

Fellow Board Members
April 19, 1991
Page 2

We are working closely with our co-locators, the south central Kansas Field Office of the Kansas Department of Commerce and the U. S. Department of Commerce Foreign Trade Specialist, to better serve the area at our newly acquired offices at 151 North Volutsia in Wichita.

As we close out our 19th year of operation, I want to pass along my best wishes to our new leadership. It has truly been a pleasure serving a second term as your President.

Sincerely,

A handwritten signature in dark ink, appearing to read "Fred A. Tupper". The signature is fluid and cursive, with the first name "Fred" and last name "Tupper" clearly distinguishable.

Fred A. Tupper
President

FAT:JEA/ns

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- "About SCKEDD - Its Mission, Its Membership and Direction"
- List of the Board of Directors
- SCKEDD Annual Work Program reporting on FY91 and Anticipated Activities for FY92
- Report from the Cover Letter from Baird, Kurtz & Dobson summarizing their findings and the Audit for FY90
- Financial Statements through three quarters of FY91 ending March 31, 1991
- Proposed Budget for FY92 and Anticipated Financial Resources
- Appendices: Articles of Incorporation for SCKEDD as Amended
By-Laws of SCKEDD as Amended
Internal Policies of SCKEDD

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Promotions

Another initiative of SCKEDD is in the area of promotions, principally done through industrial development and tourism initiatives, as well as assisting with community infrastructure projects such as roads, sewer, water, parks, etc.

Finance Packaging

In recent years finance packaging has become a larger part of the SCKEDD program by blending a variety of public and private resources to make a finance package. These are especially useful when a project seemingly has every aspect of being a successful project except for obtaining complete financing through traditional means.

Special Projects

Special projects include activities which are indirectly related to economic development that assist the growth of the area. The weatherization program would be one of these, and SCKEDD administers the program in Chautauqua, Cowley, Elk, McPherson, Reno, and Rice counties; traffic safety programs to assist economic development; and other tasks which could enhance economic development.

Public Relations

Annual meetings, seminars, hospitalities, public speaking, and attending meetings are all part of SCKEDD's effort to promote public relations.

Administration

Perform administrative tasks, including services for Executive and Board meetings, EDA, and other agency report requirements.

SCKEDD'S VIEW OF ECONOMIC DEVELOPMENT

With 655,000 people in the SCKEDD District, more than one-quarter the population of Kansas, to define economic development can mean many things to different people. The 14-county area is diverse and draws from its natural resources and people to build an economic base from agriculture, minerals, and manufacturing (especially aircraft). The South Central Kansas economy also benefits from its role as a trade and service center for southern Kansas.

Everyone thinks of economic development when a new plant is built and a new firm starts employing people, and certainly this is the traditional view of economic development!

However, SCKEDD feels that economic activity also occurs whenever a business chooses to start up or expand, whenever a new subdivision is started, when a house is built or when the farmer or oil man invests in new equipment, etc. so economic

development includes many activities we don't always recognize. In fact, about two-thirds of all new jobs in America were created in firms with less than 19 employees over the last decade, so wherever one looks there could be economic activity.

All these activities create jobs and expand the local and state tax base and promote confidence for others considering investment in South Central Kansas.

SCKEDD ASSISTANCE

In addition to the assistance outlined previously, SCKEDD endeavors to enhance the confidence of individuals who have projects which potentially can impact the economic activity in the district.

Our promotion efforts are designed to encourage people to have confidence in both themselves and the area and to make commitments to carry out successful projects.

This is accomplished principally through assistance to entrepreneurs in our area who do not have all of the necessary capital required to realize their potential. In these instances we have used our experience to put together a network geared to blend public and private sources of financing to assist individuals and projects in the public and private sector.

SCKEDD has assisted in more than 300 projects which have brought together in excess of \$54 million in federal funds, combined with local funds for a cumulative total in excess of \$212 million of private capital investment.

SCKEDD STAFF

SCKEDD maintains a relatively small core staff in Wichita (the central location of the SCKEDD area) and relies upon its Executive Committee, Board Members, Chambers of Commerce, local government officials, consultants, and others to identify potential projects which may require or benefit from SCKEDD assistance.

HOW CAN SCKEDD SERVICE BE ACQUIRED?

Merely contact a Board member, a member of the Executive Committee, or a member of the SCKEDD staff directly and make an appointment.

There is no way to categorize what kind of projects that we have and can assist with. Remember, we'll try to keep an open mind about any project and maintain enthusiasm for any project. If your project has potential for leveraging investment into your area, has an element of community support and appears to be feasible, that is all we ask in the beginning. Give us a call at (316) 683-4422; we'll help you if at all possible, with no obligation on your part.

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CONTACT PERSONS:

SCKEDD

Jack Alumbaugh, Executive Director

Kansas Dept. of Commerce

Carol Burch, Director

U. S. Dept. of Commerce

George Lavid, Director

SCKEDD BOARD OF DIRECTORS

PRESIDENT
Fred Tupper

BUTLER COUNTY
Homer Bair*
Gus Collins**
Norman Manley
Eugene Miller
Ed A. Gard
Cindy Ball
Newton Male
Vacancy

CHAUTAQUA COUNTY

Leroy Cook*
Robert Matthews**
Clark Benson
Mike Champlin

COWLEY COUNTY

Fred Tupper*
Curtis Freeland**
Ross Sherwood
Richard Cotton
Larry Mertz
Bob Mathews
Larry Junker
Donna Avery

ELK COUNTY

Ira Thomas*
Charles Bish**
Dean Boles
Glenn Miller

GREENWOOD COUNTY

Glenn Buchholz*
Dick Rucker**
Vacancy
Linda Sanders

PAST PRESIDENT
Martha Walker

- * Executive Committee Delegate
** Executive Committee Alternate
— Separates Principals and Alternates

VICE PRESIDENT
Tom Sandoval

HARPER COUNTY
Bill Hacker*
Robert Henderson**
Brink Arnold
Bob Kuestersteffen

HARVEY COUNTY

Larry Murray*
Paul Harder**
Howard Bechtel
Blake Schreck
Charles Benjamin
Eugene Wendling
Larry Molzen
Craig Simons

KINGMAN COUNTY

Bob Pulliam*
Steve Asbury

MARION COUNTY

David Crofoot*
Harold Wiebe
A. J. Coe
Ted Nikkel**

MCPHERSON COUNTY

Craig Holman*
Kenneth Stone**
Vacancy
Delbert Crabb
John Magnuson
Vacancy

RENO COUNTY

Mildred Baughman*
Howard Woodward**
Hal Judy
Jon Daveline
Rosa Mary Fuson
Joe Stucky
George Sugars
George Pyle
John Corey
Kaye Rayl

SECRETARY-TREASURER
Bob Pulliam

RICE COUNTY
Jack Wempe*
Maurice Chandley**
Al Kruse

SEDGWICK COUNTY

Dennie Bretz*
Tom Sandoval*
Rick Loveall*
Jo Ann Pottorff*
Loren Shufelberger**
Norma Tolson**
Debara Schauf**
James Gardner, II**
Mike Thompson
Louanna Honeycutt
Brenda Darlington
Yvonne Coon
Ray Reed, Jr.
Jack Whitson
Rob Shepler
Jeff Griffith
Gary Bickel
Eugene Anderson
Vern Williams
Mark A. Butterfield
James Tadtman
Marvin Huddleston
Elizabeth Baker
Mary Villar
Noel Salisbury
Ray Hinderliter

SUMNER COUNTY

Glenn Johnson*
Thomas Melton**
Wallace "Bud" Wolfe
Dorothy Bunch
Vivian Hay

DELEGATES-AT-LARGE

Richard Lopez*
Theo Cribbs*
James Ho**
Wyvette McCray**
Niem Thi Le
Mary Espinoza
Vacancy

STAFF

Jack E. Alumbaugh, Executive Director
Bill Bolin, Associate Director for Weatherization
Marge Sherraden, Development Coordinator II
Patrick Wempe, Development Coordinator II

Ann Patterson, Development Coordinator I
Nicole Slough, Administrative Assistant
Elaine McElmurry, Secretary
Lisette Locker, Administrative Aide

SCKEDD WORK PROGRAM FOR FISCAL YEAR 1992

1. ***UPDATE OF THE ORGANIZATION'S OVERALL ECONOMIC DEVELOPMENT PROGRAM -- A GUIDE FOR THE DEVELOPMENT OF OUR AREA AND EDA REQUIREMENTS FOR CONTINUED DESIGNATION AND PROGRAM ASSISTANCE. ALSO MAINTAINS DESIGNATION OF BUTLER, CHAUTAUQUA, GREENWOOD, RENO, SEDGWICK AND SUMNER COUNTIES AS REDEVELOPMENT AREAS.***

SCKEDD has worked over the past year to update our Overall Economic Development Program and a report is due to the Economic Development Administration at the end of the fiscal year. This program was initially established in 1973 and was the basis for the designation by the U. S. Department of Commerce as an Economic Development District. Our continuance of this credential with the U. S. Department of Commerce maintains eligibility for EDA assistance for Sumner, Butler, Chautauqua, Greenwood, Reno, and Sedgwick Counties and also the Economic Development Centers in Cowley, Harvey, and McPherson Counties. SCKEDD's designation allows this organization to receive some \$60,000 assistance from the Economic Development Administration on an annual basis to supplement our organization's economic development activities.

2. ***WORK WITH KANSAS INC. TO ESTABLISH, UPDATE AND REFINE ECONOMIC DEVELOPMENT STRATEGIES THAT IMPACT SOUTH CENTRAL KANSAS.***

Kansas, Inc. was organized as one of the ten major initiatives of the State in 1986 to promote economic development throughout the State. Kansas Inc. is a non-profit corporation and, like SCKEDD, is governed by a Board of Directors which include the Governor, Secretary of Commerce Laura Nicholl, and other key people from business and government across the State. This organization develops the strategic plans and identifies the "sizzle vs. the steak" in terms of evaluating economic development programs that the state government, through its legislative and executive processes, embarks upon.

Under the direction of President Charles Warren, Kansas Inc. is funded through a mix of public and private funds whereby the State of Kansas matches on a 2 for 1 basis the private sector contributions. SCKEDD, being supportive of Kansas Inc. and its efforts, continues to contribute 10% of the finance packaging fees that the organization assesses to businesses which it assists in obtaining financing. This is an ongoing program and utilizes the fees obtained from the private sector to provide a contribution to Kansas Inc. through SCKEDD on behalf of small businesses in its service area. To date, this program has generated approximately \$4,620 in small business contributions to Kansas Inc. Payments are made on a quarterly basis.

SCKEDD and five other Economic Development Districts/Certified Development Companies participated with Kansas Inc. in funding the creation of a database which reveals, county by county, data relevant to economic development indicators that are accumulated by local, state and federal agencies. This project was assigned through contract to the Kansas University Center for Public Policy & Business Research and provides a means by which data can be organized within consistent substate boundaries. For purposes of this project, we were looking to have the information assembled within a minimum of six substate boundaries and have the database and its program flexible enough to separate out specific groupings of counties into those boundaries as well.

SCKEDD continues to work with Kansas Inc. and Kansas University, as well as KDOC's new Existing Industry Director, Carol Welker, toward the standardization of the economic development database in terms of information gathering and hardware/software involved so it can be beneficial to everyone seeking economic development information. Specific county data will soon be provided for the strategic plans of the counties in the district. The program will be of assistance to the counties in becoming better acquainted with the short-term and long-term conditions of their economy.

Kansas Inc. was a key player in prioritizing the distribution of state funds for road improvement projects under the economic development competition, and SCKEDD endeavors to be supportive to all communities that ask for our assistance and support on their individual projects.

Kansas Inc. has also been engaged in a continuing study evaluating Certified Development Companies' performance and contribution to the state economy. That study was carried out by David Poynter, Director of the Center for Economic Development & Business Research at Wichita State University, and is summarized below:

CDCs Enhance State Revenues

- State of Kansas model program for economic development programs - progress is slow in infrastructure and capital formation.
- CDCs helpful to approximately 5,000 businesses in bringing public finance programs together with private financing.
- Prior state funding level: \$425,000 for 15 CDCs - all 105 counties.
- Kansas Inc.'s study showed:
 1. growth of jobs, projects and consolidation of CDC operations.
 2. overall clients surveyed support CDC activity - number of jobs created or retained and contribution to Kansas primary industry.

- First four years of grant - results:
 - 562 approved business packages.
 - \$169,163,516 public and private business investments.
 - 8,422 jobs created, of which 5,701 (67%) were primary jobs.
- Of the clients surveyed:
 - 89% found the business plan useful.
 - 50% identified CDC as source of assistance.
 - 70% gave CDC highest rating in loan processing.
- Fiscal Year 1990:
 - 201 projects - 94 primary enterprises and 107 other business.
 - 2,138 jobs retained and 1,388 projected expansion jobs.
 - \$52 million into State of Kansas through loans
 - \$39 million invested in fixed assets (land, buildings, fixtures and equipment) most added to tax rolls.
 - State of Kansas invested no more than \$130 per job created, but cost of creating each job was \$15,000 new investment.
- CDCs are increasing productivity each year, but must split same funds, diluting their capacity to be involved with additional projects.
- Governor's A Budget:
 - Cut 12% funds to CDCs but project 15% more productivity next year.
 - CDCs had 16% increased production in 1990.
- CDCs do not cost the State, and they enhance revenues:
 - \$1,000,350 sales tax from projects
 - \$975,000 in ad valorem property tax
 - \$445,000 state income tax projected
 - \$289,000 additional income tax revenues
- SBA loans made over past year - 40% of rural counties and 30% of urban counties were packaged through CDC's.
- Request funding by State for \$750,000 for this year (last year's funding was \$425,000).

Kansas Inc. also initiated legislation that has recently provided funding for strategic planning in rural counties and also funding for strategic planning purposes on a substate basis. A number of strategic planning grants were approved by the KDOC for individual counties as well as counties that submitted dual-county applications. Seven of the 28 counties funded for strategic planning are located in our 14-county district. These counties are Cowley, Greenwood, Harper, Marion, Reno, Rice and Sumner. It is hoped that a strategic plan process for the substate districts in Kansas will be developed in the not-too-distant future. Kansas Inc. also takes on other issues at the state level including positions on

interstate banking, and evaluation of capital products and capital formation needs within the State.

3. PROVIDE LIAISON WITH LOCAL, STATE AND FEDERAL AGENCIES, ESPECIALLY THE KANSAS DEPARTMENT OF COMMERCE (KDOC), ECONOMIC DEVELOPMENT ADMINISTRATION (EDA) AND THE SISTER DISTRICTS AND REGIONAL ORGANIZATIONS SERVING SOUTH CENTRAL KANSAS.

Since 1972 when SCKEDD was organized and commenced its efforts to be designated as an Economic Development District, SCKEDD has added two additional credentials. In 1983 we were designated as a Certified Development Company by the Small Business Administration, which identified our role in the area as a point of contact for finance packaging for business and industry. In 1986, we had additional recognition by receiving State funds for the first time from the State Economic Development Policy. The funds SCKEDD initially received were in the form of a grant of some \$41,000. The second year, on the basis of performance, SCKEDD received \$68,000, the third year we received \$76,800, last year we received \$100,000, and \$94,600 this year through the existing Industry Division of the KDOC. SCKEDD and the 14 other Certified Development Companies in Kansas are viewed as points of contact for existing businesses and industries seeking financial assistance for their expansions.

This year was an important year for the stabilization of our organization, in that we were the recipients of a \$590,000 recharge of our Revolving Loan Program by EDA. These funds were granted to our organization to assist businesses that were damaged by last year's tornadoes, especially in Harvey County. These funds are being disbursed at this time and funds are available for certain other counties as well. As the loans are made and monies are repaid to the organization, the recapitalization should expand our portfolio from its current level of \$1.2 million to up to \$1.8 million.

SCKEDD is the first in the State, and among the first nine organizations nationwide, to implement and invest funds through the Farmers Home Intermediary Relending Program. Through this program, we are borrowing money at low interest and relending it to businesses throughout our rural areas. We have approved loans in the amount of \$750,000 and have an application pending for another \$1.25 million. By the end of this calendar year, SCKEDD anticipates to have managed a portfolio of nearly \$4 million in funds over which we have control to invest.

In addition to that, SCKEDD continues to develop its Small Business Administration certified 504 portfolio. This past year, we have taken over the portfolio for the Wichita Area Development, one of the first Certified Development Companies in Kansas. WAD opted to decertify itself as an SBA Certified Development Company and SBA opted to turn that portfolio over to SCKEDD.

While WAD will continue to be an active part of the economic development activities in the Wichita area, it will now look to SCKEDD to handle the 504 program on its behalf in the future.

After 19 years of existence, SCKEDD has ended a year-long search for permanent quarters by purchasing a building that we could establish equity in. The new facility, a 5,600 sq. ft. building at 151 North Volutsia in Wichita, is in good condition, has sufficient parking, and will provide adequate expansion for growth and additional co-locators. We had an Open House in our new offices in last December.

SCKEDD is also pleased with the continued progress of the co-location with our economic development allies at the SCKEDD offices. We continue to build, not only a physical common presence, but also a better coordinated working relationship with our allies, which include George Lavid, Foreign Trade Specialist of the U. S. Department of Commerce; and Carol Burch, Director of the South Central State Field Office of the Kansas Department of Commerce. When SCKEDD moved to its new facility in early October, one of our co-locators, the Small Business Development Center, chose to relocate on the Wichita State University campus. However, we still involve the SBDC in some activities and Chip Paul, its director, regularly joins us to meet with business people. These functions, along with the credentials of our organization, i.e. Economic Development District, Certified Development Company, and a weatherization provider to 6 of our 14 counties, give us many capabilities out of a central location.

Co-Locators' Reports

A. Kansas Department of Commerce Carol Burch, South Central Kansas Field Office Director

Since July 1, 1990, the KDOC regional offices in eight locations throughout the State have made more than 11,000 contacts with individuals in Kansas. During the month of March 1991, these offices provided the following assistance: 81 companies or individuals received financial assistance; 82 companies or individuals received management assistance; and community technical assistance was provided 274 times. Also during the month of March, the staff made 172 referrals to other economic development assistance organizations, including the Small Business Development Centers, Certified Development Companies, local economic development groups, local units of government, Small Business Administration, and other federal and state agencies. These 172 referrals, however, do not include referrals made to existing industry staffs or other KDOC divisions.

B. U. S. Department of Commerce - George Lavid, Foreign Trade
Specialist

George D. Lavid, Trade Specialist for the Kansas City office of the U. S. and Foreign Commercial Service, U. S. Department of Commerce, is based in Wichita and shares office space with SCKEDD. Since August 1984, he has held 1,024 out-of-office counseling sessions and 1,521 in-office counseling sessions with Kansas firms. Mr. Lavid has also helped to organize, or speak at, 128 Export Promotion Seminars attended by 9,849 business persons. In addition, he has aided 62 Kansas firms in penetrating new international markets with their combined initial sales totaling \$23,090,995.

Mr. Lavid indicates that record-breaking export sales should continue throughout 1991. The department estimates that total U. S. exports should have approximately a 7% growth rate over 1990. Although the U. S. dollar shows recent strength, Mr. Lavid encourages all interested Kansas firms to fully investigate the opportunities offered in international business.

At the national level, Jack Alumbaugh, our Executive Director was reelected as one of six members from the 10-state Midwest Region and is serving another one-year term on the Board of Directors of the National Association of Development Organizations (NADO). This is a trade association whose 200-plus members are Economic Development Districts from across the nation. The individuals who serve as board members are professional staff members and local elected officials who participate in the multi-county development organizations. The Board of Directors, which sets policy and oversees the operation of the association's staff, consists of 35 individuals from 27 different states. Board members are occasionally invited to testify before Congressional Committees and staff regarding economic development issues.

NADO's headquarters are on Capitol Hill in Washington, D.C. The association staff publishes a weekly newsletter, does research, and provides technical assistance and training on rural, community, economic and business development programs at the federal, state and local levels. The association was founded in 1967 and has members in 44 states. Charles Justice, Executive Director of North Central Florida Regional Planning Commission in Gainesville, Florida, is President of the association.

SCKEDD is vitally interested in the ongoing efforts of this organization which looks after the interests of some 300 Economic Development Districts nationally and ensures that funds identified for economic development, especially rural economic development, are preserved and enhanced. SCKEDD also serves on a key committee of NADO, which is looking to bring reforms, administrative improvements and promotion of the Revolving Loan Program that EDA has funded since the 1970s. The NADO second annual legislative conference was held in

Washington in March 1991. More than 200 rural development professionals and local elected officials attended the conference.

SCKEDD is also taking its turn in providing leadership to the Kansas Association of Certified Development Companies (KACDC) activities. The Executive Director was reelected for a second term as president of that association, which represents the 15 CDCs in Kansas. Of significance, the KACDC has this past year completed over 200 projects in the private sector, 45 of which were completed by SCKEDD. The CDCs are one statewide economic development program that works, since state funding to the CDCs is done on a performance basis. The program rewards the CDCs that actually are able to accomplish projects that involve third-party funds for business and industry throughout Kansas.

The Kansas Rural Development Council was established last fall and validated by appointment and reappointment of Governor Joan Finney who took office last January. The Kansas Rural Development Council concept evolved recently from President George Bush's initiative for rural development. That initiative identified eight states as demonstration sites, namely Kansas along with South Dakota, Oregon, Washington, South Carolina, Maine, Texas and Louisiana, and focuses upon ideas that will enable the diminishing rural regions of the nation to come up with innovative ideas that will allow for reversal of this trend and stabilization of the rural areas. SCKEDD, through its Executive Director, represents the Kansas Association of Certified Development Companies on this council and will be working with other agencies in the public and private sector organized at the local, state and national levels to carry out this demonstration program.

A briefing was held in San Diego in March to review the objectives of the program and provide training to Council members. Twenty-eight of the 49 members of the Kansas Rural Development Council attended this session, along with representatives from South Dakota, Washington State and Oregon. Kansas is now working to create its own strategy. An important objective of the program will be, no doubt, to allow for improved utilization of federal and state resources to assist local elected officials and local business people in dealing with their issues and opportunities throughout rural Kansas. The realization is that the federal government will not have additional levels of funding for rural development, so it is imperative that we use what resources we have more strategically. There is also the desire that we can alleviate some of the red tape and regulations associated with federal and, to some extent, state incentive programs. We'll keep you advised regarding the performance of this program as we continue our participation in 1991.

4. ASSIST LOCAL UNITS OF GOVERNMENT SEEKING TECHNICAL ASSISTANCE AND AID WITH GRANT APPLICATIONS BASED UPON THE PROJECT LIST. ASSISTANCE WITH EDA, FmHA HUD, DOE, DOL, JTPA AND OTHERS WILL BE FEATURED. THESE SERVICES WILL CONTINUE TO BE PROVIDED IN COMPLIANCE WITH THE MEMORANDUMS OF AGREEMENT WITH THE REGIONAL PLANNING COMMISSIONS.

All of these initiatives express in a very tangible way our seriousness about what we do and our desire to work with other economic development organizations to provide competent, professional services to existing business and industry. As many of you know, SCKEDD was initially organized, in general, as an Economic Development Organization. We were originally organized by the 14 counties to develop the capability to help local governments acquire Federal grants. SCKEDD has attended to this assignment over the years and presently shows some 167 federal grant projects awarded to the 131 communities in our area. These grant funds totaled approximately \$38 million and have leveraged more than \$200 million in other funds into South Central Kansas.

Over 7,500 jobs have been or will be created or saved through the businesses accommodated by these projects. SCKEDD continues to work in this area although sources of federal grants for community development have been restructured significantly over the past seven years.

5. WORK WITH AND ASSIST IN ESTABLISHING SPECIAL COMMITTEES (REGARDLESS OF MEMBERSHIP ON THE BOARD) TO ADVISE THE BOARD CONCERNING ACTIVITIES OF ECONOMIC DEVELOPMENT. THIS FUNCTION WILL BE AVAILABLE UPON THE REQUEST OF EXECUTIVE COMMITTEE MEMBERS.

SCKEDD continues to be available to local governments to assist where viable project opportunities exist which require federal assistance in the form of grants. SCKEDD has worked with nine countywide organizations at the staff level and, in some instances, at the board level. We applaud and support the efforts of these organizations which are located in the following counties: Harvey (Todd Loescher), McPherson (Marion Johnson), Rice (RICEDCO - Jack Wempe and Charles Milburn), Reno (Lou Ediger and Jon Daveline), Sumner (Vivian Hay and Bob Bakken), Butler (Kent Lanier), Harper (Lee Litzenberger), Marion (Carol Wiebe and Larry Reiswig), and Greenwood (Glenn Buchholz and KoWanda Barker).

This past year, Homer Bair, Butler County, has been working as a volunteer on behalf of our organization to promote awareness of SCKEDD with State legislators in Topeka. His efforts have done much to promote awareness of SCKEDD with members of the State Legislature. This is an excellent example of a Board member's involvement to promote the objectives of SCKEDD. Thanks, Homer!

We have continued to encourage the At-Large Board members on our Board to meet on a regular basis as a committee. This portion of our Board has a lot of talent within it and has been active in getting its current appointments to the At-Large element of our Board through the Sedgwick County Commission and endeavors to meet on a monthly basis to study topics that impact minority business and residents. This Committee is apparently the only one of its kind among all Kansas Certified Development Companies. Members include Chairman Richard Lopez, Service Employment Redevelopment in Wichita; Theo Cribbs, Kansas Representative, District 89; Dr. James Ho, Professor of Physics at Wichita State University; Wyvette McCray, wife of Sedgwick County Commissioner Billy McCray; Mary Espinoza, Area Manager of Community Relations at Southwestern Bell Telephone; and Niem Thi Le, real estate agent. Tony Augusto, Director of KDOC's Office of Minority Business, and Carol Burch, KDOC's Wichita Field Office Director, are helpful in assisting with these meetings as well as the SCKEDD staff.

Another special committee is the Strategic Planning Committee, which was appointed by Immediate Past President Martha Walker and is chaired by Craig Holman, McPherson County, who was SCKEDD President in FY89. Its members include Mildred Baughman, Reno County; Bob Pulliam, Kingman County; Bill Hacker, Harper County; and Jack Alumbaugh. One of its tasks is the update of SCKEDD's Overall Economic Development Program, which is a requirement of the Economic Development Administration. This update will, however, be delayed until complete and definite 1990 census data information can be received in order to expand the database recovery system commissioned through Kansas Inc.

A second duty of this Committee is to carry out orientation activities for SCKEDD. Last year, this Committee recommended that an annual retreat should be held for the Executive Committee to better familiarize its members with one another as well as identify who has a vote, who does not, and who represents which counties. Other recommendations were that when a new Board member is appointed, a seasoned Executive Committee member from a neighboring county follows up with orientation visits for the new member, and that an orientation session should be held periodically for Board members and new Board members.

The Committee has been meeting on an ongoing basis. At their January comprehensive planning session, the Committee outlined SCKEDD's vision for the 1990s:

- Adequate venture capital
- Technical assistance/training available
- Grass roots knowledge/awareness regarding world economy
- Do business with each other
- Market data readily available - Who are the buyers? - Is there a demand for my product? What is the source of my raw material?
- Assistance closer to the local level - less federal "help"
- Less regulations for banks as it affects economic growth and development. Banks will be able to perform all "financial functions".
- Addressing market needs - a part of a big international market

- Level playing field in world markets - subsidies, tariffs reduced
- Alternative energy sources will have been developed - more efficient use of energy - sun, wind, water
- More efficient use of land for transportation/more flexible transportation
- Better utilization of pure water resources
- More planning as it relates to industry's responsibility in working in harmony with the environment

A third duty of the Strategic Planning Committee is the review and update of our annual Program of Work. The Committee is looking at a possible revision of format as well as ongoing changes for next year.

6. INDUSTRIAL DEVELOPMENT RECRUITMENT PROGRAM

SCKEDD's main thrust over the years has been to work to become progressively closer to business and industry in accommodating their specific needs.

The first initiative in this area occurred in 1979, when SCKEDD was one of nine initial recipients nationwide of a demonstration Revolving Loan Program grant in the amount of \$720,000 from the Economic Development Administration. Our organization has utilized and nurtured this revolving loan pool, from which loans are made for public and private economic development activities as financing of last resort.

Early this month, we were the recipients of a \$590,000 recharge of our Revolving Loan Program. These funds were granted to our organization to assist businesses that were damaged by last year's tornadoes, especially in Hesston, Harvey County, but also in 15 other counties. Seven of those 16 counties are in the SCKEDD area: Harvey, McPherson, Reno, Sedgwick, Marion, Kingman and Sumner. Counties outside of SCKEDD include Barber, Comanche, Saline, Geary, Riley and Chase Counties. As these funds are disbursed and collected, the monies will be available for other counties in our District as well and this recapitalization should expand our portfolio from its current level of \$1.2 million to up to \$1.8 million.

Through the Revolving Loan Program, SCKEDD has to date made 74 loans. This program is a loan of last resort and RLP funds are injected into projects that have been turned down by banks and the Small Business Administration. It was shown to be successful beyond its initial projections, which called for a 15% loss of loans. To date, the project is shown to be an immensely helpful and financially successful program for the organization (loan losses are 5% to date). In addition to providing some assistance to business and industry throughout the District, it provides a source of some \$57,000 of annual revenues to the organization.

In 12 years the organization has witnessed growth of the revolving loan pool through reclaimed principal and interest on these loans from \$720,000 to a current

pool of approximately \$1.8 million. With new funds from the Farmers Home Administration and the Economic Development Administration, the total funds now have reached \$2.5 million. We are particularly proud of this feature in the SCKEDD program, and of the District Loan Committee which oversees the investment of these funds, the SBA 504 Program and the new FmHA Intermediary Relending Program.

Members of the Loan Committee this year are: Chairman Dick Rucker, Greenwood County; Fred Tupper, Cowley County; Glenn Johnson, Sumner County; Leroy Cook, Chautauqua County; Mildred Baughman, Reno County; Homer Bair, Butler County; Loren Shufelberger and Tom Sandoval, both of Sedgwick County; and Jack Alumbaugh, SCKEDD Executive Director. The Committee is appointed each July by the SCKEDD President.

With the designation of SCKEDD as a Certified Development Company in 1983, we have attempted to take advantage of expertise at the Board and staff levels in finance packaging and have worked earnestly with existing business, industry, and local development organizations to create a network that is responsive to expansions throughout our area. Over the past 12 months, there were 47 projects successfully funded with SCKEDD assistance throughout our area. Of those, 44 were finance packages for the private sector and three were funded for the public sector. These projects leveraged \$1,388,223 of public funds and \$7,343,225 of private dollars, and created 419 new jobs. Another 340 jobs have been retained as a result of these projects which are located in 11 of our 14 counties. They represent a significant investment by our organization, as well as our allies, into the development and enhancement of the economy throughout South Central Kansas.

With the organization's background in grantsmanship as well as in debt financing, we are in a unique position to blend together public and private funds on projects that show strong management and marketing potential, but are already highly leveraged in terms of their equity base. In looking at the production of SCKEDD over the 18 years that the organization has been staffed, we note that there are over \$81.4 million in public funds secured through the organization's efforts. Of this amount, approximately \$52 million has been generated through direct loans and loan guarantee programs of one type or another and the remaining \$38 million has been received in this area through grants. This creates an average investment into our area every day since the organization opened its offices in August of 1972 of \$24,823 per day of leveraged investment into South Central Kansas through SCKEDD's efforts.

To date, considering that the member counties have invested approximately \$910,720 in combined membership fees during that entire period of time, there has been a return on investment of more than \$131 to our 14-county area for every dollar invested in membership fees. In addition, if one would assume that, of the projects financed, half of the funds would be devoted to the private sector and half would be for fixed assets, there has been approximately \$26 million of investment into fixed assets directly associated with SCKEDD projects.

Assuming a 25% valuation factor, this has had the effect of adding some \$6.5 million in valuation to our combined 14-county area. Utilizing only 100 mill average against the valuation, this generates a \$650,000 combined enhancement of taxes annually. This figure in itself, compared to the annual membership combined dues figure of \$65,500 per year, represents a 10.1 to 1 return on investment annually. This return on investment continues even if the organization ceases to be productive. Of course, that's anything but the case. The facts are that the organization is now developing projects at the rate of nearly one funded per week.

We are also proud of our role in the State Eco Devo plan as a point of contact for finance packaging for business and industry throughout South Central Kansas and work hard each year to be among the leading Certified Development Companies in the State with regard to performance. Today SCKEDD is recognized by other organizations in the State, throughout the Plains States Area and the Rocky Mountain Region as having one of the better established and operated districts. We are working towards departmentalizing the functions of SCKEDD staff in the coming year. We are currently associated with a funded project in our District at the rate of nearly one a week.

SCKEDD continues to coordinate a cooperative industrial advertising program as a valuable tool to reach out-of-state companies through industrial development recruitment. Continuing participation from Hillsboro, Winfield, Strother Field, Arkansas City, Derby, Haysville, KPL Gas in Wichita, and the counties of Reno, Butler, Sumner County, Harper, Harvey, Rice, Greenwood and McPherson (McPherson and Lindsborg), has provided a network of 14 participants for recruitment of industrial development prospects. The past year's advertising budget of approximately \$16,000 has generated in excess of 130 inquiries to date from businesses seeking to relocate or expand into South Central Kansas. These advertisements appear on a regular basis in several national trade publications, promoting the many advantages of doing business in Kansas. Though no industries have been located into our area as a result of our program this fiscal year, staff continues to work with prospects who have demonstrated an interest in doing so.

Through the Revolving Loan Program, the DLC has reviewed 35 projects for approximately \$3,160,000, which leveraged \$2,140,000 of our funds. Other funds leveraged included \$1,025,000. The Committee also turned down two projects.

The DLC also approved the assumption of the 502/503/504 portfolio of Wichita Area Development (WAD), which is decertifying as an SBA Certified Development Company. SCKEDD will assume the servicing responsibilities for the loans placed by WAD.

7. IN ACCORDANCE WITH THE SIGNED MEMORANDUMS OF AGREEMENT, COOPERATE WITH SISTER AGENCIES TO PROVIDE THE MAXIMUM BENEFITS TO CITIZENS OF SOUTH CENTRAL KANSAS.

SCKEDD continues to work with sister agencies and resources in the public and private sector to promote economic development in the area. The Executive Director of SCKEDD serves as a non-voting member of the Kansas SBDC Coordinating Council.

8. SPECIAL PROJECTS RELATING TO:

A. Transportation

SCKEDD provided support to several projects, competing for state highway funds this past year. Kansas Inc. was a key player in prioritizing the distribution of state funds for road improvement projects under the economic development competition, and SCKEDD endeavored to be supportive to all communities who asked for our assistance and support on their individual projects. Specifically, SCKEDD supported and offered input on, among others, a joint project funded from Sedgwick and Butler Counties for improvements on Highway 254 between El Dorado and Wichita.

B. Weatherization

SCKEDD began administering a weatherization program in six of our 14 counties in 1979. SCKEDD undertook this program in those counties because no one else was serving them and the local organizations who could do the work chose, instead, to support SCKEDD. Since that time and up through its 1990 grants, SCKEDD's program, under the direction of Bill Bolin, Associate Director for Weatherization, has provided weatherization for 3,617 homes in these counties: Chautauqua - 289, Cowley - 902, Elk - 286, McPherson - 490, Reno - 1,305, Rice - 345. SCKEDD projects 184 homes will be completed for the coming year.

This program has been directed to develop a housing rehabilitation capability three years ago and is in the midst of working towards that objective. The 1989 CDBG applications from the City of Anthony and Harper County were for housing rehabilitation. Both applications requested \$100,000 in CDBG funds and would weatherize owner-occupied homes of low-to-moderate income families. These applications also included plans to organize local rental property owners to be in a position to apply for HUD rental rehabilitation grant monies next year. They were not funded. The City of Anthony tried again in 1990 but was not funded. This year, Chautauqua County, in cooperation with Cowley and Elk Counties, is submitting a demonstration project requesting \$300,000 to combine the rehabilitation and weatherization of 30 homes. Some \$45,000 in weatherization funds will be committed to this project.

9. ENCOURAGE COMMUNITY DEVELOPMENT ACTIVITIES ASSOCIATED WITH PROGRAMS DEVELOPED THROUGH THE DEPARTMENT OF HOUSING & URBAN DEVELOPMENT AND THE KANSAS DEPARTMENT OF COMMERCE.

The SCKEDD staff has continued efforts to assist communities in applications for Small Cities Community Development Block Grant (CDBG) funds. Since the summer of 1990, the staff has worked with the following cities and counties on community improvements grants: Elgin, for a water tower; Harper County, for a county health facility; and Chautauqua County, on behalf of Cowley and Elk Counties, to rehabilitate 30 homes. The award of funded CDBG community improvement applications is scheduled to be announced on or about June 7, 1991.

SCKEDD is the administrator on three CDBG projects: the City of Hamilton, for a 10-mile water line - completion in August 1991; the City of Rose Hill, for a senior citizen center - completion in June 1991; and Harper County, for the removal of architectural barriers at the courthouse - completion in December 1991.

10. WORK WITH THE STATE DEPARTMENT OF HUMAN RESOURCES AS IT ADMINISTERS THE FEDERAL JOB TRAINING PARTNERSHIP ACT.

SCKEDD continues to make referrals to the three Private Industry Councils serving in the area. Richard Lopez, Delegate-At-Large, continues to be SCKEDD's representative on the SDA for Private Industry Council.

11. PUBLIC RELATIONS AND ANNUAL MEETING

SCKEDD continues to support and cooperate with Ellsworth publisher Karl Gaston, former Board member and past President of our organization, in his efforts to publish Kansas Works! which was first published in January, 1987. This publication has a simple mission -- to share information about economic development activities that occur throughout Kansas with each of us that are involved, in some capacity, in the field of economic development.

Kansas Works! has been adopted by SCKEDD as its official newsletter and has made a commitment for a minimum of 250 subscriptions to be sent to its Board members, the County Commissions, each of the 137 municipalities in South Central Kansas and the businesses SCKEDD has worked with to obtain financing in the past 24 months. This is one of the special projects of the Executive Committee. This has proved to be a cost-effective, successful means of disseminating economic development information statewide and of promoting our organization's image.

SCKEDD, which is a member of Kansas Association of Certified Development Companies, is also working to create greater visibility through that state association for all Certified Development Companies.

Joining forces, SCKEDD, along with other Certified Development Companies, believes that we can most effectively and economically get the word out about our resources and services.

12. *PERFORM ADMINISTRATIVE TASKS, INCLUDING SERVICES FOR EXECUTIVE COMMITTEE AND BOARD OF DIRECTORS MEETINGS, EDA AND OTHER AGENCY REPORT REQUIREMENTS.*

Administrative tasks of the SCKEDD office are many and varied and include preparation of: Minutes of the ten monthly Executive Committee meetings; Minutes of the Board of Directors meetings; Minutes of three monthly county committee meetings; monthly accounting procedures; financial reports; quarterly EDA reports; quarterly and yearly tax reports; budget analysis and preparation and semi-annual reports on work items covered in each grant. Almost every program SCKEDD deals with, such as weatherization administrative contracts, SBA, State of Kansas and others, requires monthly, quarterly, and/or annual reports. Billings regarding fees, industrial development payments, and others are mailed periodically.

SCKEDD, though a small company, is running simultaneously up to 10 companies at a time, so the fiscal management and operation of the organization can be complex. We are still working to smooth out the computerization of our financial records.

These improved procedures will be included in the SCKEDD Operation Procedures Manual which has been prepared and is updated by the Executive Director through authority provided in the Internal Policies. Among the ongoing administrative tasks is the creation and updating of an Affirmative Action Program and a program for a drug-free environment, as well as the creation and updating of our Standard Operation Procedures. In addition to that and more recently, by virtue of our owning a facility, we have the responsibility of keeping up the building. These and other matters that were carried out over the past year have set forth and clarified many of the administrative details germane to the SCKEDD operations. The manual has been greatly expanded in connection with the Intermediary Relending Program and the recharge of the Revolving Loan Program in order to comply with additional required details in processing loans.

LOOKING TO NEXT YEAR

SCKEDD looks forward to a continued close working relationship with each of our counties and their development interests. We also will continue to work with the Kansas Department of Commerce, the Wichita State University Small Business

Development Center, as well the U. S. Department of Commerce Foreign Trade Specialist.

We foresee that our heavy workload will continue in the area of finance packaging. We are consciously trying to do at least one project in every county every year, and are looking to have a minimum of 51% of our workload directed to manufacturers and primary enterprises located in our area.

We will continue to support Kansas Inc. and work with other Certified Development Companies in the State to work towards more standardization of boundaries for service and collection of data, and are looking forward to the completion of the database developed by the Center for Public Policy at Kansas University.

We will continue to work at the national level through the National Association of Development Organizations and with our congressional delegation to evaluate and encourage good legislation for rural development initiatives.

We will support the Kansas Rural Development Council and look for their leadership's ideas and vision in revitalizing rural Kansas.

We also intend to expand our weatherization program to provide greater assistance in the area of housing development, particularly in rural areas.

We will, no doubt, keep the District Loan Committee busy with numerous SBA, FmHA and EDA projects.

We will make a conscious effort over the coming year to work with our Board of Directors recognizing there are several recent appointments to the Board who are not well acquainted with the association and what we do. To this end, the Committee created this past year for strategic planning purposes will continue to function into the future and offer suggestions to the Executive Board and staff for providing ways that SCKEDD would be better known to its Board members and constituents.

We have had inquiries recently on several potential projects for EDA public works assistance, which include the Kansas Cosmosphere, the Wichita Aeronautical Historical Association and Strother Field.

It is imperative that we continue to work with the state legislators, particularly at the board level, to communicate to our state legislative delegation the importance of economic development and the strategic role that organizations such as SCKEDD and its allies play in a coordinated fashion in delivering economic development to our State.

We have our work cut out for us and envision that SCKEDD will continue to be a contributor to improving the economy in South Central Kansas.



**Baird,
Kurtz &
Dobson**

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International

Independent Accountants' Report
On Financial Statements
and Supplementary Information

Board of Directors
SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT DISTRICT, INC.
Wichita, Kansas

We have audited the financial statements of SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT DISTRICT, INC. as of June 30, 1990, and for the year then ended as listed in the table of contents. These financial statements are the responsibility of the District's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards, the standards for financial audits contained in Government Auditing Standards issued by the U.S. General Accounting Office, the Single Audit Act of 1984 and U.S. Office of Management and Budget Circular A-128, Audits of State and Local Governments. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the general purpose financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT DISTRICT, INC. as of June 30, 1990, and the results of its operations for the year then ended in conformity with generally accepted accounting principles.

The accompanying supplementary information as listed in the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements. Such information has been subjected to the procedures applied in the audit of the financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

Baird, Kurtz & Dobson

September 19, 1990

SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT DISTRICT, INC.

BALANCE SHEET

JUNE 30, 1990

	ASSETS					
	General Operating Fund	Special Revenue Fund EDA	Combined	Other Special Revenue Funds	Fixed Asset Fund	Total (Memorandum Only)
CASH	\$ 110,667	\$ 956	\$ 111,623	\$ 198,212	\$ --	\$ 309,835
GRANTS RECEIVABLE	--	32,000	32,000	--	--	32,000
ACCOUNTS RECEIVABLE	800	--	800	3,375	--	4,175
PREPAID EXPENSES	4,030	--	4,030	--	--	4,030
DEPOSITS	2,550	--	2,550	--	--	2,550
INTEREST RECEIVABLE	--	--	--	11,494	--	11,494
NOTES RECEIVABLE LESS ALLOWANCE FOR LOAN LOSSES OF \$ 89,673 (Note 3)	--	--	--	994,499	--	994,499
FURNITURE AND FIXTURES, NET OF \$ 39,333 OF ACCUMULATED DEPRECIATION	--	--	--	--	18,168	18,168
Total Assets	<u>\$ 118,047</u>	<u>\$ 32,956</u>	<u>\$ 151,003</u>	<u>\$ 1,207,580</u>	<u>\$ 18,168</u>	<u>\$ 1,376,751</u>
LIABILITIES AND FUND BALANCES						
ACCOUNTS PAYABLE	\$ 17,971	\$ --	\$ 17,971	\$ 6,288	\$ --	\$ 24,259
DEFERRED REVENUE	26,589	--	26,589	35,177	--	61,766
Total Liabilities	<u>44,560</u>	<u>--</u>	<u>44,560</u>	<u>41,465</u>	<u>--</u>	<u>86,025</u>
FUND BALANCE	<u>73,487</u>	<u>32,956</u>	<u>106,443</u>	<u>1,166,115</u>	<u>18,168</u>	<u>1,290,726</u>
Total Liabilities and Fund Balances	<u>\$ 118,047</u>	<u>\$ 32,956</u>	<u>\$ 151,003</u>	<u>\$ 1,207,580</u>	<u>\$ 18,168</u>	<u>\$ 1,376,751</u>

See Notes to Financial Statements

SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT DISTRICT, INC.

STATEMENT OF REVENUES AND EXPENSES

YEAR ENDED JUNE 30, 1990

	General Operating Fund	Special Revenue Fund EDA	Combined	Other Special Revenue Fund	Fixed Asset Fund	Total (Memorandum Only)
REVENUES						
Kansas Dept. of Commerce	\$ 100,000	\$ --	\$ 100,000	\$ --	\$ --	\$ 100,000
Grant revenue	--	60,500	60,500	239,603	--	300,103
County fees	65,529	--	65,529	--	--	65,529
Contract revenue	--	--	--	14,790	--	14,790
Interest income	13,881	--	13,881	122,562	--	136,443
Loan service fees - RLP (Note 3)	11,565	--	11,565	--	--	11,565
Loan administration fees - RLP (Note 3)	46,261	--	46,261	--	--	46,261
Industrial development program fees	--	--	--	16,250	--	16,250
Loan assistance fees 503/504 & 7A	21,956	--	21,956	--	--	21,956
Rent (Note 4)	--	--	--	13,980	--	13,980
Miscellaneous	6,054	--	6,054	460	--	6,514
Transfer from other funds (Note 2)	--	19,500	19,500	12,340	--	31,840
	<u>265,246</u>	<u>80,000</u>	<u>345,246</u>	<u>419,985</u>	<u>--</u>	<u>765,231</u>
EXPENSES						
Salaries	133,863	67,375	201,238	60,094	--	261,332
Employee benefits:						
Payroll taxes	10,428	5,176	15,604	5,135	--	20,739
Insurance	6,945	5,523	12,468	1,900	--	14,368
Retirement	5,844	2,944	8,788	2,670	--	11,458
Consultants	17,213	--	17,213	2,423	--	19,636
Loan service fees (Note 3)	--	--	--	11,565	--	11,565
Loan administration fees (Note 3)	--	--	--	46,261	--	46,261
Transportation	7,897	--	7,897	4,567	--	12,464
Travel and per diem	10,198	--	10,198	1,715	--	11,913
Space rental (Note 4)	25,119	5,962	31,081	17,691	--	48,772
Equipment repairs and maintenance	2,687	--	2,687	--	--	2,687
Consumables and postage	6,664	--	6,664	1,787	--	8,451
Printing and publications	6,709	--	6,709	20,579	--	27,288
Telephone	4,569	--	4,569	3,321	--	7,890
Dues, memberships and conferences	5,062	--	5,062	1,088	--	6,150
Public relations	528	--	528	--	--	528
Executive committee project	7,419	--	7,419	--	--	7,419
Bonds and insurance	4,819	--	4,819	437	--	5,256
Other expense	3,580	--	3,580	5,476	--	9,056
Depreciation	--	--	--	--	6,709	6,709
Bad debt expense	--	--	--	94,910	--	94,910
Weatherization materials, labor and inspections	--	--	--	172,153	--	172,153
Transfer to other funds (Note 2)	31,840	--	31,840	--	--	31,840
	<u>291,384</u>	<u>86,980</u>	<u>378,364</u>	<u>453,772</u>	<u>6,709</u>	<u>838,845</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	\$ (26,138)	\$ (6,980)	\$ (33,118)	\$ (33,787)	\$ (6,709)	\$ (73,614)

See Notes to Financial Statements

SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT DISTRICT, INC.

STATEMENT OF CHANGES IN FUND BALANCES

YEAR ENDED JUNE 30, 1990

	General Operating Fund	Special Revenue Fund EDA	Combined	Other Special Revenue Funds	Fixed Asset Fund	Total (Memorandum Only)
FUND BALANCE, JULY 1, 1989	\$ 103,280	\$ 39,936	\$ 143,216	\$ 1,199,902	\$ 21,222	\$ 1,364,340
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	(26,138)	(6,980)	(33,118)	(33,787)	(6,709)	(73,614)
FIXED ASSET ADDITIONS	<u>(3,655)</u>	<u>--</u>	<u>(3,655)</u>	<u>--</u>	<u>3,655</u>	<u>--</u>
FUND BALANCE, JUNE 30, 1990	<u>\$ 73,487</u>	<u>\$ 32,956</u>	<u>\$ 106,443</u>	<u>\$ 1,166,115</u>	<u>\$ 18,168</u>	<u>\$ 1,290,726</u>

See Notes to Financial Statements

SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT DISTRICT, INC.
EXPENSE SUMMARY - EDA & LOCAL (111 & 113)
FOR THE NINE MONTHS ENDED MARCH 31, 1991

	-----EXPENSES-----		ANNUAL	UNENCUMBERED	% BDGT
	CURRENT	YEAR TO DATE	BUDGET	BALANCE	SPENT
5100 SALARIES	15046.78	116806.57	185900.00	69093.43	62.83
5210 CONSULTANTS - AUDIT	0.00	2350.00	1500.00	-850.00	156.67
5220 CONSULTANTS - OTHER	0.00	2133.67	1100.00	-1033.67	193.97
5230 CONSULTANTS - ACCOUNTING SERVICES	537.00	5813.75	2400.00	-3413.75	242.24
5300 TRANSPORTATION	746.09	4461.90	9000.00	4538.10	49.58
5400 PER DIEM	2018.06	5718.87	11000.00	5281.13	51.99
5510 CONSUMABLES	426.54	3631.08	4000.00	368.92	90.78
5520 PRINTING	284.02	1776.59	5000.00	3223.41	35.53
5530 PUBLICATIONS	66.93	1805.90	1600.00	-205.90	112.87
5532 CREDIT REPORTS	22.50	417.40		-417.40	
5540 POSTAGE	500.00	2528.24	4300.00	1771.76	58.80
5610 TELEPHONE	536.37	5123.85	6000.00	876.15	85.40
5620 SPACE RENTAL - SCKEDD LEASE	0.00	4499.92	4499.92	0.00	100.00
5623 SPACE RENTAL - OPERATING EXPENSE	1237.14	1943.14	1943.14	0.00	100.00
5625 BUILDING - CONSUMABLES	1978.23	6656.18	14766.90	8110.72	45.07
5629 BUILDING - INTEREST	1563.91	9442.05	9442.05	0.00	100.00
5631 BUILDING - MOVING	0.00	1047.99	1047.99	0.00	100.00
5710 PAYROLL TAXES	309.93	8281.98	14400.00	6118.02	57.51
5720 BLUE CROSS - BLUE SHIELD	613.69	5542.15	13100.00	7557.85	42.31
5730 INSURANCE PACKAGE	217.41	2149.79	3000.00	850.21	71.66
5740 RETIREMENT	559.84	4640.14	8600.00	3959.86	53.96
5810 EQUIPMENT - MAINT & REPAIRS	473.42	1591.18	1500.00	-91.18	106.08
5820 BONDS & INSURANCE	239.62	2634.04	1600.00	-1034.04	164.63
5830 DUES & MEMBERSHIP	376.25	2381.25	2500.00	118.75	95.25
5840 MISCELLANEOUS	10.04	123.05	300.00	176.95	41.02
5850 PUBLIC RELATIONS	-109.65	519.94	800.00	280.06	64.99
5860 ANNUAL MEETINGS		0.00	2000.00	2000.00	0.00
5870 SEMINARS, CONFERENCES, EDUCATION	180.00	1240.00	3000.00	1760.00	41.33
5890 EXECUTIVE COMMITTEE PROJECT	478.00	3933.25	7500.00	3566.75	52.44
8101 CAPITAL EXPENDITURES	39.96	3493.29	8000.00	4506.71	43.67
8102 BUILDING PURCHASE	477.84	2808.45		-2808.45	
8103 BUILDING IMPROVEMENTS	0.00	1320.46		-1320.46	
	28829.92	216816.07	329800.00	112983.93	65.74
TOTALS					

9 MONTHS = 75%

SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT DISTRICT, INC.
EXPENSE SUMMARY - TOTALS BY FUND
FOR THE NINE MONTHS ENDED MARCH 31, 1991

	-----EXPENSES-----	ANNUAL	UNENCUMBERED	% BDGT
	CURRENT YEAR TO DATE	BUDGET	BALANCE	SPENT
111 EDA FUNDS	8068.28 61070.77	80000.00	18929.23	76.34
113 LOCAL	20761.64 155745.30	249800.00	94054.70	62.35
220 GENERAL LEDGER	60114.25 69405.56	72243.47	2837.91	96.07
318 HAMILTON	818.91 11799.14	13000.00	1200.86	90.76
319 ROSEHILL	606.00 3366.98	9000.00	5633.02	37.41
320 HARPER	331.12 331.12	16000.00	15668.88	2.07
445 ID PROGRAM	1200.26 8767.21	20197.25	11430.04	43.41
701 IRP	0.00 2812.50	0.00	-2812.50	
880 UNBUDGETED FUNDS	0.00 1107.50	0.00	-1107.50	
990 LOAN SERVICING	3310.70 31223.63	42139.00	10915.37	74.10
999 REVOLVING LOAN PROGRAM	10600.00 78428.95	125000.00	46571.05	62.74
TOTALS	105811.16 424058.66	627379.72	203321.06	67.59
			9 MONTHS =	75%

NOTE: THE LIEAP AND DOE GRANT WAS EXCLUDED FROM THE ABOVE SUMMARY.

SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT DISTRICT, INC.
EXPENSE SUMMARY - ALL FUNDS
FOR THE NINE MONTHS ENDED MARCH 31, 1991

	-----EXPENSES-----	ANNUAL	UNENCUMBERED	% BDGT	
	CURRENT YEAR TO DATE	BUDGET	BALANCE	SPENT	
5100 SALARIES	17687.53	149550.35	230833.00	81282.65	64.79
5110 VACATIONS & SICK LEAVE	0.00	1850.38	8222.81	6372.43	22.50
5160 ADMINISTRATION EXPENSE	57521.91	87201.91	99816.33	12614.42	87.36
5170 SERVICING EXPENSE	14380.48	24612.98	24954.08	341.10	98.63
5180 PACKAGING FEES	0.00	1107.50		-1107.50	
5210 AUDITING EXPENSE	0.00	5500.00	5150.25	-349.75	106.79
5220 CONSULTANTS - OTHER	584.00	4824.17	3800.00	-1024.17	126.95
5230 CONSULTANTS - ACCOUNTING SERVICE	537.00	5813.75	2400.00	-3413.75	242.24
5300 TRANSPORTATION	1003.34	5916.44	11250.00	5333.56	52.59
5400 PER DIEM	2159.76	6225.76	12550.00	6324.24	49.61
5510 CONSUMABLES	426.54	3631.08	4050.00	418.92	89.66
5520 PRINTING	264.94	1926.16	5475.00	3548.84	35.18
5525 RECORDING FEES	0.00	721.00		-721.00	
5530 PUBLICATIONS	951.93	10037.13	17800.00	7762.87	56.39
5532 CREDIT REPORTS	22.50	484.80		-484.80	
5533 TITLE INSURANCE	0.00	160.00		-160.00	
5534 INVESTIGATIONS	0.00	30.00	50.00	20.00	60.00
5540 POSTAGE	800.00	3028.24	4800.00	1771.76	63.09
5610 TELEPHONE	619.55	5444.54	7500.00	2055.46	72.59
5620 SPACE RENTAL	0.00	4499.92	4499.92	0.00	100.00
5623 SPACE RENTAL - OPER EXP	1237.14	1943.14	1943.14	0.00	100.00
5624 SPACE RENTAL SBDG	0.00	3383.00		-3383.00	
5625 BUILDING EXPENSES	1978.23	6656.18	14766.90	8110.72	45.07
5629 BUILDING - INTEREST	1563.91	9442.05	9442.05	0.00	100.00
5630 EQUIPMENT RENTAL	0.00	0.00	1500.00	1500.00	0.00
5631 BUILDING - MOVING	0.00	1047.99	1047.99	0.00	100.00
5710 PAYROLL TAXES	315.09	10627.99	18138.00	7510.01	58.60
5720 HEALTH INSURANCE	664.08	6558.36	14294.00	7735.64	45.88
5730 INSURANCE PACKAGE	274.23	4657.58	3374.00	-1283.58	138.04
5740 RETIREMENT	653.52	6029.14	10375.00	4345.86	58.11
5810 EQUIPMENT - MAINT/REPAIRS	473.42	1591.18		-1591.18	
5820 BONDS & INSURANCE	239.62	2719.47	4900.00	2180.53	55.50
5830 DUES & MEMBERSHIPS	376.25	2381.25	2500.00	118.75	95.25
5840 MISCELLANEOUS	10.04	400.88	300.00	-100.88	133.63
5850 PUBLIC RELATIONS	-109.65	519.94	800.00	280.06	64.99
5860 ANNUAL MEETINGS	0.00	0.00	2000.00	2000.00	0.00
5870 SEMINARS, CONFERENCES	180.00	1250.00	3750.00	2500.00	33.33
5890 EXECUTIVE COMMITTEE	478.00	3933.25	7500.00	3566.75	52.44
5980 DEFAULT LOANS	0.00	30728.95	61400.00	30671.05	50.05
5990 UNBUDGETED FUNDS	0.00	0.00	2197.25	2197.25	0.00
8101 CAPITAL EXPENDITURES '91	39.96	3493.29	8000.00	4506.71	43.67
8102 BUILDING PURCHASE	477.84	2808.45		-2808.45	
8103 BUILDING IMPROVEMENTS	0.00	1320.46		-1320.46	
TOTALS	105811.16	424058.66	611379.72	187321.06	69.36

9 MONTHS = 75%

NOTE: THE LIBAP AND DOE GRANT WAS EXCLUDED FROM THE ABOVE SUMMARY.

**SCKEDD FY92
PROPOSED EDA (111) & LOCAL (113) BUDGETS COMBINED**

Account Name	Account Number	FY91 Budget	8 months Year-to-Date Expenditures 2-28-91	Projected FY91 Expenditures	Proposed FY92 Budget
Salaries (1)	5100	\$185,900	\$101,760	\$163,289	\$163,000
Consultants-Audit	5210	\$1,500	\$2,350	\$2,350	\$5,000
Consultants-Other	5220	\$1,100	\$2,134	\$3,201	\$3,400
Consultants-Accounting Service (2)	5230	\$2,400	\$5,277	\$7,916	\$6,000
Transportation	5300	\$9,000	\$3,716	\$8,000	\$9,000
Per Diem	5400	\$11,000	\$3,701	\$8,000	\$10,000
Consumables	5510	\$4,000	\$3,205	\$4,808	\$5,000
Printing	5520	\$5,000	\$1,493	\$2,240	\$4,000
Publications	5530	\$1,600	\$1,739	\$2,609	\$2,800
Credit Reports	5532	\$0	\$395	\$593	\$600
Postage	5540	\$4,300	\$2,028	\$3,042	\$3,500
Telephone	5610	\$6,000	\$4,587	\$6,881	\$7,000
Space - SCKEDD Lease	5620	\$17,200	\$4,500	\$4,500	\$0
Space - KS Dept. of Commerce Subsidy	5621	\$3,000	\$0	\$0	\$0
Space - U.S. Dept. of Commerce Subsidy	5622	\$2,200	\$0	\$0	\$0
Space - Operating Expenses	5623	\$4,000	\$706	\$706	\$0
Space - SBDC Subsidy	5624	\$5,300	\$0	\$0	\$0
Building - Expenses	5625	\$0	\$6,178	\$13,378	\$18,000
Building - Principal & Interest	5629	\$0	\$10,209	\$16,823	\$24,500
Building Improvements	8102	\$0	\$1,320	\$1,400	w/bldg. exp.
Building - Moving	5631	\$0	\$1,048	\$1,048	\$0
Payroll Taxes	5710	\$14,400	\$7,972	\$13,083	\$14,000
Health Insurance	5720	\$13,100	\$4,928	\$7,329	\$13,100
Life, LTD and STD Insurance	5730	\$3,000	\$1,932	\$2,959	\$3,400
Retirement	5740	\$8,600	\$4,080	\$6,970	\$8,200
Equipment (Maintenance and Repair)	5810	\$1,500	\$1,118	\$1,677	\$2,000
Bonds and Insurance	5820	\$1,600	\$2,394	\$2,900	\$3,000
Dues and Memberships	5830	\$2,500	\$2,005	\$2,500	\$2,500
Miscellaneous	5840	\$300	\$70	\$300	\$300
Public Relations	5850	\$800	\$673	\$900	\$900
Annual Meeting	5860	\$2,000	\$0	\$2,000	\$2,000
Seminars, Conferences and Education	5870	\$3,000	\$1,060	\$1,500	\$3,000
Executive Committee Project (3)	5890	\$7,500	\$3,455	\$5,183	\$6,000
Capital Expenditures	8101	<u>\$8,000</u>	<u>\$3,453</u>	<u>\$8,000</u>	<u>\$8,000</u>
TOTAL (111) and (113) FY92 BUDGET		<u>\$329,800</u>	<u>\$189,486</u>	<u>\$306,081</u>	<u>\$328,200</u>

Per FY92 Projections: 1) Salaries for 4 1/2 existing employees with 6% C-o-L and scheduled merit increases
(a decrease of one clerical staff position from last year).

2) Contract labor for bookkeeper in lieu of a new employee.

3) Kansas Works! subscriptions to membership and others.

4) Assumes Weatherization and Loan Servicing departments underwritten by contracts and fees.

FY92 REVENUE SOURCES FOR SCKEDD (111) and (113) BUDGETS

Projected FY91 Carry Forward	\$13,553
EDA Grant (6 months)	30,000
Local FY91 Dues @ 10 cents per capita	65,500
Revolving Loan Administration @ 4% (Estimate)	50,000
New RLP Administration @ 3%	17,700
IRP Adm. 4% \$750,000 - 6 mos.; 4% \$1.25 million - 6 mos.	40,000
Weatherization	3,500
Interest Income (Estimate)	<u>10,000</u>
	<u>\$230,253</u>

OTHER GOOD REVENUE POSSIBILITIES

EDA Grant (2nd half)	\$30,000
Kansas Incentive Grant	70,000
Loan Packaging Fee (all)	<u>15,000</u>
	<u>\$115,000</u>

COMBINED REVENUE POSSIBILITIES

\$345,253

AMENDED
ARTICLES OF INCORPORATION
OF
SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT DISTRICT, INC.

We, the undersigned incorporators, hereby associate ourselves together to form and establish a corporation NOT for profit under the laws of the State of Kansas, as follows:

ARTICLE I

The name of this corporation shall be SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT DISTRICT, INC.

ARTICLE II

This corporation is organized NOT for profit. Its objects and purposes to be transacted and carried on are: to join together the counties within the geographical area of Butler, Chautauqua, Cowley, Elk, Greenwood, Harper, Harvey, Kingman, Marion, McPherson, Reno, Rice, Sedgwick and Sumner Counties, State of Kansas, as an Economic Development District, and such additional public agencies as may become members hereto and as afterwards provided; to promote economic development; solve common problems of underemployment and unemployment of various natural, physical, capital and human resources; to promote development necessary to alleviate the depressed economy of the area; to form a district that qualifies for federal, state and local development programs; to work to overcome economic, sociological, educational, cultural, transportation and governmental complexities where these common functions may be performed by one common entity to the mutual advantage of the parties and of the citizens of said area; to acquire and hold property for its use and incur expenses to carry out its functions; to form and cause to be formed from time to time as the Board of Directors deems necessary legal entities, including but not limited to corporations, trusts and other associations which shall be formed to promote and develop specific projects, each having as its primary aim the social and economic growth and development within the district, but limited to functions within the category for which it is specifically organized, setting forth in each instance that the respective legal entity shall be solely responsible for its

contractual obligations and shall hold the corporation harmless from any and all claims or liabilities created by said legal entity.

In carrying out and effectuating its aforesaid objects and purposes, the corporation shall have and possess the following authorities and powers:

(a) To assist communities, both urban and rural, to stimulate the growth and expansion of small businesses within the defined area of operation of the South Central Kansas Economic Development District, Inc.

(b) To own, hold, conduct, operate, manage, control, administer, invest, reinvest and keep invested any and all capital, funds, assets and property, both real and personal, of whatsoever kind or nature and wheresoever situate and howsoever acquired, including all net income and revenue realized therefrom, and to devote the same exclusively to the objects and purposes aforesaid.

(c) To accept, receive, take and acquire, from any person or source whatever, by gift, grant, devise, bequest, purchase, lease, exchange, transfer or otherwise, property and assets, both real and personal, of whatsoever kind or nature and wheresoever situate, all as the Board of Directors shall determine, and to use and devote any and all such property and assets exclusively for the purposes and objects aforesaid.

(d) To donate, disburse, contribute, distribute, use and otherwise devote all or any part of its property and assets, both real and personal, of whatsoever kind or nature and wheresoever situate, including its net income, to or for, but only to or for, the corporate objects and purposes aforesaid, including, but not limited to, the making of gifts and the donating of funds or property directly to, but only to, one or more corporations, community chests, funds or foundations organized and operated exclusively for religious, charitable, scientific, literary, aesthetic, cultural or educational purposes, or for the prevention of cruelty to children or animals, no substantial part of the activities of which shall be the carrying on of propaganda or otherwise attempting to influence legislation and which do not participate or intervene in (including the publishing or distributing of statements) any political campaign on behalf of any candidate for public office, all as may be selected by the corporation's then Board of Directors.

(e) To loan money with or without security, taking in evidence thereof such obligations as it may deem proper, and taking and holding as security therefor any mortgages or liens upon real and personal property.

(f) To obtain security for any money loaned by it or any money due it and to take any action necessary for the collection thereof; to foreclose any mortgage upon real or personal

Administration Directive No. 7.06, Minority Representation and Employment Requirements for Development District Organizations, County and Multi-county Planning Organizations, and OEDP Committees, effective date 6-1-71.

(c) At a minimum, at least fifty percent (50%) of each county's authorized representatives must be elected officials or their designated representatives, except for the largest county (Sedgwick) which must have 51% elected officials or their designated representatives, to provide for a fifty-one percent (51%) elected official majority on the Board of Directors. Furthermore, all the remaining representatives allocated to each county shall be selected and appointed by said counties to provide the expertise of the principal interests of the District, i.e. Labor, Business, Education, Agriculture, Health, Minorities, etc. The total number of directors shall vary with the membership according to the above criteria, but be no less than three (3) nor more than one hundred fifty (150).

B. An Executive Committee shall be selected from the Board of Directors with offices, terms of office and duties to be set forth in the By-Laws of the corporation.

ARTICLE V

This corporation shall not have the authority to issue capital stock.

ARTICLE VI

No substantial part of the activities of this corporation shall be the carrying on of propaganda or otherwise attempting to influence legislation, nor shall this corporation participate or intervene in (including the publishing or distributing of statements) any political campaign on behalf of any candidate for public office, and all of the corporation's capital, assets, funds, property and net income shall be used and devoted exclusively for one or more or all of the purposes aforesaid solely and exclusively within the territorial limits of the United States of America. No part of the corporation's earnings shall inure to the benefit of any officer, member of the Board of Directors or other member of the corporation, or any private individual, corporation, business or organization, and no such officer, member of the Board of Directors or other member of the corporation, nor any other private individual, corporation, business or organization shall receive any pecuniary profit or benefit from the corporation or from its capital, funds, property, assets or net earnings, save and except such reasonable compensation as may properly be paid for services actually rendered and performed and the expenses incurred therein or for materials actually furnished to, for, or on behalf of the corporation in effectuating the aforesaid objects and purposes. Upon expiration, dissolution or

partial or complete liquidation of the corporation, none of its capital, property, funds or assets shall be distributed to any officer, member of the Board of Directors, or any other member of the corporation, or to any other private individual, corporation, company or organization, but all of such capital, property, funds and assets shall in such event be paid over, assigned, transferred and distributed to the one or more remaining signatory governmental agency members in equal shares, share and share alike. Upon termination of this corporation, the Board of Directors of the corporation shall be trustees for the distribution of the property and the proceeds of the disposition of such property in the hands of the corporation, and all remaining funds on hand shall be deposited with the Treasurer of the corporation, and the powers and functions of the corporation's Board of Directors as trustees for dissolution shall cease, and the governing bodies of the then signators shall succeed to all of the powers and duties of the corporation insofar as it shall be necessary for them to wind up and conclude the affairs of the corporation.

ARTICLE VII

Membership in this corporation may be obtained by:

A. Being a representative of one of the following counties which have duly resolved in writing by their governing bodies to become members, paid their proportionate share of the advance for initial expenses, and as long thereafter as they have paid their current assessment, and duly appointed their representatives: Butler, Chautauqua, Cowley, Elk, Greenwood, Harper, Harvey, Kingman, Marion, McPherson, Reno, Rice, Sedgwick and Sumner; all in the State of Kansas.

B. (1) Having applied for and been approved by a majority vote of the Board of Directors of the then signatory members in good standing; and

(2) Payment of annual fees assessed upon a per capita levy determined and justified by the budget for the upcoming year as approved by the Board of Directors. Assessment shall be based upon the latest United States Census figures for the entire District.

C. Additional eligible public agencies may become members of this corporation at any time hereafter by making written application to the Board of Directors for such membership in a form acceptable to the Board of Directors. Said application shall be made after an appropriate resolution authorizing the making of such application has been adopted by the governing board of the applying public agency, and the application shall be signed by the administrative head of the applying public agency. Within ninety (90) days of receipt of such application, the Board of Directors, by majority vote, shall:

- (1) Determine said applicant to be either eligible or ineligible for membership, and
- (2) Take positive action to accept such applicant if it is so found to be eligible.

And they shall remain members as long as they pay their current annual assessment.

Other rules and conditions of membership may be fixed by the By-Laws.

ARTICLE VIII

The initial incorporators are:

<u>NAME</u>	<u>ADDRESS</u>
Eugene Miller	Andover, Kansas
Richard Chamberlain	Newton, Kansas
Grace Malcolm	Wellington, Kansas

ARTICLE IX

The term for which this corporation is to exist is one hundred years.

In Testimony Whereof, we have hereunto subscribed our names this 12th day of May,

1972.

This is a summary of the Articles of Incorporation as amended to date.

Amendments to the Articles of Incorporation were approved by the Secretary of State on March 19, 1972; May 16, 1978; June 1, 1978; January 8, 1979; March 5, 1985; and November 14, 1990.

The official Articles of Incorporation and Amendments are on file at the SCKEDD office at 151 North Volusia in Wichita, Kansas.

AMENDED BY-LAWS
OF
THE SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT DISTRICT, INC.

ARTICLE I

ORGANIZATION

There is hereby organized an Economic Development District which shall be known as the SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT DISTRICT, INC. (SCKEDD), a voluntary association of the local governmental units located within the fourteen (14) counties of Butler, Chautauqua, Cowley, Elk, Greenwood, Harper, Harvey, Kingman, Marion, McPherson, Reno, Rice, Sedgwick and Sumner Counties and representatives of various segments of these communities adopt these By-Laws to provide additional membership and carry out its corporate objects and purposes.

ARTICLE II

DEFINITIONS

As used in these By-Laws:

1. "Board" means the Board of Directors which is the governing body of the South Central Kansas Economic Development District, Inc.
2. "District" means the area embraced by the fourteen counties of Butler, Chautauqua, Cowley, Elk, Greenwood, Harper, Harvey, Kingman, Marion, McPherson, Reno, Rice, Sedgwick and Sumner Counties.
3. "Governmental unit" means any county, city, town, village, township, authority, district or other political subdivision of the State which has either an independently elected governing body or which has the power to incur financial obligations for public improvements.
4. "General governmental unit" means any city and/or a county.
5. "Special governmental unit" means a special function government such as a school, hospital, navigation or water-related district.
6. "City" means any incorporated city, town or village in the District.
7. "Population" means the population according to the last preceding Federal Census encompassing the entire District.
8. "Basic Representative" means the initial representative each signatory party receives by virtue of its membership in the organization.

ARTICLE III

BOARD

SECTION 1. The Board of Directors shall be the governing body of the South Central Kansas Economic Development District, Inc. and shall be responsible for the general policies and programs of the South Central Kansas Economic Development District, Inc. and for the control of all of its funds.

SECTION 2. In order to reflect that a minimum of 51% elected officials from general governmental units of the District be a voting majority of the Board and to insure that the principal interests of the District be duly represented on the Board, and to insure that the primary objective of the corporation is carried out, the composition of the Board shall be as follows:

A. A minimum of one basic representative, being an elected official or his or her designated representative, from each county, with an additional representative or representatives appointed from said county on the basis of one per 15,000 population or fraction thereof; and

B. A minimum of one representative from the following four groups:

1. Local Government,
2. Private Sector Lending Institution,
3. Community Organization,
4. Business Organization; and

C. Four special interest or minority group representatives which shall be appointed in accordance with the guidelines and procedures as established in Economic Development Administration Directive 7.06, Minority Representation and Employment Requirements for Development District Organizations, County and Multi-County Planning Organizations, and OEDP Committees, effective date June 1, 1971.

D. At a minimum, at least 50% of each county's authorized representatives must be elected public officials or their designated representatives, except for the largest county (Sedgwick) which must have 51% elected officials or their designated representatives as its authorized representatives, to provide for a 51% elected official majority on the Board of Directors. Furthermore, the remaining representatives allocated to each county all shall be selected and appointed by said counties to provide the expertise of the principal interests of the district, i.e., labor, business, education, agriculture, health, minorities, etc. The total number of directors shall vary with the membership according to the above criteria, but shall be no less than 25 nor more than 150.

SECTION 3. The Commissioners appointing the Directors may also appoint an alternate possessing the same qualifications as said member to serve and vote in his stead.

SECTION 4. Each member of the Board shall be entitled to one (1) vote.

SCKEDD BOARD MEMBERSHIP COMPOSITION

<u>Member</u>	<u>1980 Census</u>	<u>% of Dist. Pop.</u>	<u>Basic Vote</u>	<u>Units of 15,000</u>	<u>Addit. Voting Units</u>	<u>Total Votes</u>	<u>% of Total Voting Units</u>
BUTLER	44,782	6.83%	1	2.6	3	4	5.63%
CHAUTAUQUA	5,016	.77%	1	.3	1	2	2.82%
COWLEY	36,824	5.62%	1	2.4	3	4	5.71%
ELK	3,918	.60%	1	.3	1	2	2.82%
GREENWOOD	8,764	1.34%	1	.6	1	2	2.82%
HARPER	7,778	1.19%	1	.5	1	2	2.82%
HARVEY	30,531	4.66%	1	2.4	3	4	4.29%
KINGMAN	8,960	1.37%	1	.6	1	2	2.82%
MARION	13,522	2.06%	1	.9	1	2	2.82%
McPHERSON	26,855	4.10%	1	1.8	2	3	4.23%
RENO	64,983	9.92%	1	4.3	5	6	8.45%
RICE	12,900	1.82%	1	.8	1	2	2.82%
SEDGWICK	366,531	55.93%	1	24.4	25	26	36.62%
SUMNER	24,928	3.80%	1	1.6	2	3	4.23%
Sub-Total	655,292	100.00%	14	N/A	50	64	N/A
Past President	N/A	N/A	1	N/A	N/A	1	1.49%
Minorities*	(35,987)	(5.79%)	7	N/A	N/A	7	5.97%
Totals**	655,292	100.00%	22	N/A	50	72	100.00%

* In compliance with EDA Directive 7.06, Minority Representation and Employment Requirements for Development District Organizations, "The percentage of the minority representation within the total membership of a Board of Directors or an OEDP Committee shall equal or exceed the percentage of the minority population within the entire area served by the organization."

** The membership of the Executive Committee shall reflect the ratio of the minority representation on the Board of Directors (EDA Directive 7.06).

ARTICLE IV

BOARD OF DIRECTORS' POWERS, DUTIES AND RESPONSIBILITIES

SECTION 1. As a general, but not exclusive, guide, the Board shall have the following functions, duties and responsibilities:

- A. To carry on the business of a Certified Development Company for the purpose of assisting communities, both urban and rural, to stimulate the growth and development of small businesses through the active professional, financial and management services offered by the corporation, and to further the objective of the corporation in the development and growth of small businesses within the defined area of operation of the corporation.
- B. To prepare an annual budget for its action and approval.
- C. To employ an Executive Director.
- D. To contract for services of persons or firms or other units and levels of government to carry out the purposes of the Board.
- E. To acquire, construct, own and dispose of property, equipment, supplies, and office space required in the performance of its duties.
- F. To appoint advisory committees to assist in carrying out the purposes, functions, duties, and responsibilities of the Board. Methods of appointment, size, composition and purpose shall be at the discretion of the Board.
- G. To establish an Executive Committee which shall have the authority between meetings to act for the Board. The size and composition of the Committee shall be at the discretion of the Board, but shall reflect the same ratio of minority representation as the minority representation of the Board of Directors (EDA Directive 7.06). For purposes of the Certified Development Company, the Executive Committee shall be called the "Executive Board" and meet at least bi-monthly to make management decisions including those related to loan making and servicing the program. Said Committee shall have at least five members. Any committees formed must be bound by the same regulations and for matters pertaining to the CDC quorum shall be five. The Executive Committee delegates will be selected by ratification of the Board representatives of the same county with or without nomination of the county commission.
- H. The Certified Development Company shall have at least 25 members which shall include at least one representative of the following four groups:
 - 1. Local Government
 - 2. A Private Sector Lending Institution
 - 3. Community Organization

4. Business Organization

- I. To take such other actions, make recommendations and formulate policy on these matters which will best effectuate and carry out the purposes and functions for which the Board is created, and as outlined in these By-Laws, more explicitly described as follows:
 1. Adopt the By-Laws of the Board.
 2. Elect Board Officers.
 3. Prepare periodic reports, as may be required by the By-Laws of the Board and federal and state legislation or regulations.
 4. Receive and expend gifts, contributions and donations which may be made to the Board to accomplish its purposes.
 5. Apply and contract for, receive and expend for Board purposes, funds or grants from the State of Kansas, the Federal Government or any other public or private source.
 6. Receive and expend funds from Board members, as provided in the By-Laws, to finance the costs of operation, provided that the Board shall not have the power to levy taxes of any kind.
 7. Coordinate the planning and development of the District.
 8. Shall neither seek nor accept designation as an A-95 review agency (Bureau of Budget Circular A-95).
 9. Shall not engage in any SBA programs other than those permitted by Section 108.503-(d) of SBA's Regulations.

ARTICLE V

MEMBERSHIP

SECTION 1. All counties situated within the geographic area of the District are eligible for membership. Governmental units eligible for membership who desire to join the Board subsequent to the adoption of these By-Laws may become members by passage of an ordinance, resolution, rule, order or other means, adopting these By-Laws and by the payment of fees as set forth in Article XII of these By-Laws.

SECTION 2. A member which is more than sixty (60) days arrear in its fees as set forth in Article XII of these By-Laws shall be denied voting privileges until such fee is paid.

SECTION 3. A governmental member, by majority vote of its governing body, may withdraw at any time from membership on the Board. Governmental units which withdraw

from the Board may subsequently be re-admitted upon compliance with all membership requirements applicable to new members. In the event of withdrawal by a member of the Board, said member shall not be entitled to a return of any portion of previously paid annual fees.

ARTICLE VI

REPRESENTATION

SECTION 1. Special Districts. Special units of government, other than cities and counties, such as school districts, water improvement districts, soil and water conservation districts, and any other "special government units" as defined in Article II, Section 5 of the By-Laws may, upon request and approval of the Board, receive ex-officio membership without fee.

SECTION 2. Committees. The President shall appoint such standing, special or subcommittees as he may deem necessary.

ARTICLE VII

VOTING

SECTION 1. Members of the Board, except ex-officio members, shall be entitled to one (1) vote each.

ARTICLE VIII

BOARD MEETINGS

SECTION 1. The Board shall meet at least once semi-annually unless otherwise determined by its officers.

SECTION 2. Special meetings of the Board may be called by either the President or at the request of a majority of the Board members.

SECTION 3. Written notice of Board meetings and business to be transacted will be mailed to each member of the Board at least ten (10) days prior to the meeting unless an emergency is deemed to exist by the President.

SECTION 4. Twenty-five (25) eligible voting members of the total membership shall constitute a quorum at any Board meeting. When a quorum is present, the majority of the votes cast shall decide any questions brought to a vote before the Board, except that two-thirds (2/3rds) of the quorum shall be required to approve or amend the By-Laws.

SECTION 5. The Board may hold its meetings and keep its records at such place as it may determine.

ARTICLE IX

OFFICERS, DUTIES

SECTION 1. The members of the Board shall elect a President, Vice President and Secretary-Treasurer to serve as officers of the Board. The officers shall be elected among its members and their terms shall coincide with the organization's fiscal year.

SECTION 2. The officers shall perform the duties prescribed by the By-Laws and in conformance with program guidelines approved by the Board.

SECTION 3. The President shall preside at meetings of the Board; sign, with the counter-signature of the Secretary-Treasurer, as authorized by the Board, any contracts or other instruments which the Board deems in its best interest; and perform such other duties incident to the office as may be prescribed by the Board.

SECTION 4. The Vice President shall be elected with the understanding that the person so elected to the office of Vice President shall serve as President in the succeeding year. The Vice President shall assist the President in the performance of the duties, and either in the absence of the President or in the event of the President's inability or refusal to act, shall have the powers and shall perform the duties of the President.

SECTION 5. The Secretary-Treasurer will be responsible for the minutes of the meetings and the records of the Board, attest the signatures of the Board officers, and see that notices are duly given in accordance with the provisions of these By-Laws or as required by law. The Secretary-Treasurer shall have custody of all funds and securities of the Board, receive monies due the Board and deposit them in a depository designated by the Board, expend the funds of the Board as authorized by the Board, and, in general, perform all duties as may be assigned by the President and/or the Board.

ARTICLE X

SPECIAL STUDIES AND ACTIVITIES

SECTION 1. The Board will review all requests made of the District staff for special studies and activities by governmental units which are not outlined in the Work Program. The Board may charge a fee for said reports or activities.

ARTICLE XI

EXECUTIVE DIRECTOR AND STAFF

SECTION 1. The Board shall employ an Executive Director who shall serve at the pleasure of the Board.

SECTION 2. The Executive Director shall be the chief administrative officer of the Board, and shall act for and in the name of the Board in all matters, subject to the rules and

regulations of the Board. The Executive Director shall appoint and remove all subordinate personnel.

SECTION 3. The Executive Director shall prepare the annual Budget and Work Program of the Board for approval by the Board and shall faithfully execute all other duties and responsibilities vested in or required by the Board.

ARTICLE XII

FINANCES, BUDGET AND PAYMENTS

SECTION 1. The Board shall adopt an annual budget on or before May 1st of each year, except for its initial fiscal period which shall extend from the date of its creation through the succeeding April 30th. The organization's fiscal year shall coincide with the Federal fiscal year.

SECTION 2. Each year, upon adoption of the annual budget, the Board shall fix the fees for all member governmental units. Fees shall be in sufficient amounts to provide funds as required by the budget.

SECTION 3. New governmental units may join the Board upon payment of dues prorated for the remainder of the Board fiscal year.

SECTION 4. The accounts of the Board shall be audited by a certified public accountant or accountants, and the audit report for each preceding fiscal year shall be made to the Board no later than three (3) months after the close of each fiscal year.

SECTION 5. Fees shall be assessed upon the basis of a per capita levy determined and justified by the budget for the upcoming year, and as approved by the Board of Directors. Assessments shall be made based upon the latest U.S. Census figures for the entire District.

SECTION 6. Ex-officio and at-large representatives shall not be required to participate financially in the District.

ARTICLE XIII

AMENDMENTS

SECTION 1. These By-Laws may be altered, amended or added to by vote from the Board members, provided that:

A. Notice of the proposed changes shall contain a full statement of the proposed amendment(s) and be presented to the Board at a scheduled meeting.

B. The proposed amendment(s) is placed on the agenda of the next scheduled meeting following such presentation.

C. The Board adopts the proposed amendment(s) by a two-thirds (2/3rds) vote of the members at the Board meeting.

ARTICLE XIV

ADOPTION

SECTION 1. This Economic Development District shall be organized by adoption of an ordinance, resolution, rule, order or other means agreeing to join this District by two-thirds (2/3rds) of the counties comprising Kansas Planning Region No. 04 as determined by the Office of the Governor, Department of Economic Development.

SECTION 2. These By-Laws shall be effective upon their adoption by two-thirds (2/3rds) of the representatives of governmental units which have agreed to join the Board and which are present at a meeting of the Board called for this purpose. For purposes of the adoption of the By-Laws, each of the representatives shall have one (1) vote.

ARTICLE XV

DISSOLUTION

SECTION 1. In the event that the South Central Kansas Economic Development District, Inc. is dissolved, any funds remaining on hand belonging to the District will be repaid to the various governmental units comprising the South Central Kansas Economic Development District, Inc. in the ratio to their contribution during the year of such dissolution.

THE ABOVE AND FOREGOING AMENDED BY-LAWS ADOPTED IN ACCORDANCE WITH ARTICLE XIV this 16th day of December, 1982.

SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT
DISTRICT, INC. (SCKEDD)

Donald G. Gibbs
SCKEDD President

Karl K. Gaston
SCKEDD Secretary-Treasurer

INTERNAL POLICIES OF THE SOUTH CENTRAL KANSAS ECONOMIC DEVELOPMENT DISTRICT, INC.

SCKEDD POLICY NUMBER 1

FINANCIAL MANAGEMENT

I. Method of Management

The Executive Director is charged with the authority and responsibility to establish written procedures for the Method of Management, Bookkeeping, Disbursals and Monthly Financial Reports. These procedures will be established in writing in a SCKEDD Operation Procedure Manual and be on file at the SCKEDD office. All cognizant requirements of Local, State and Federal contracts, as well as recommendations by Auditors and Governing Body Directives, are to be incorporated into these procedures.

II. Banking Procedures

The bank accounts of SCKEDD shall be maintained on a no-cost basis with any FDIC insured bank/banks. Banks designated by the Executive Director are to be located within the District.

The following officers and employees of SCKEDD are authorized to sign checks and savings account withdrawals to be paid to the checking account for the organization:

Officers/Board Members

President
Vice President
Secretary-Treasurer
Sedgwick County-appointed
Executive Committee Delegate
District Loan Committee Chairman

Staff

Executive Director
Other staff authorized by
the Executive Director

Two authorized signatures, one staff person and one officer, shall be required on all checks and savings account withdrawals.

Each person authorized to sign checks for the organization, both officers and staff, shall be covered by a Commercial Blanket Bond in an amount to be determined by the largest total amount of funds expended in any three-month period of time.

All monies that are SCKEDD's responsibility will be kept in a sufficient number of accounts to guarantee that they are insured by the Federal Deposit Insurance Corporation (FDIC).

III. Contracts

All contracts entered into by the SCKEDD President and Executive Director other than Finance Packaging Fees, shall be approved by the Executive Committee. The officers and staff are, however, enabled to sign contracts prior to Executive Committee review to expedite obtaining organization finances when approval is anticipated and this action is revocable.

SCKEDD POLICY NUMBER 2

DELIVERY OF STAFF SERVICES

Delivery of Staff Services will be supervised by the Executive Director based upon the adopted Program of Work utilizing the organization's budget and other resources to carry out the ongoing mission of SCKEDD.

SCKEDD POLICY NUMBER 3

PERSONNEL POLICIES

The Executive Director shall set forth these policies in the SCKEDD Operation Procedure Manual.

SCKEDD POLICY NUMBER 4

TRAVEL REGULATIONS

Meals and Travel regulations, both in and out of the District, are established by Federal Directives of the Office of Management and Budget (OMB) and the Economic Development Administration (EDA). However, when other Federal or State guidelines are established through contract, they apply when more restrictive.

SCKEDD POLICY NUMBER 5

AFFIRMATIVE ACTION PROGRAM

The organization will maintain and update, on a periodic basis, its Affirmative Action Program. The preparation and implementation of the Affirmative Action Program will be the responsibility of the Executive Director and will be reviewed annually in connection with the Grant Application to the Economic Development Administration by the SCKEDD Officers. The Affirmative Action Program will also incorporate any Affirmative Action requirements of other Federal Agencies which SCKEDD has a grant(s) from or uses their Federal monies.

The Affirmative Action Program is available for the scrutiny and review of all parties at the SCKEDD office.

SCKEDD POLICY NUMBER 6

EXECUTIVE COMMITTEE

I. Requirements

Each member county shall be represented and participate as a member to the Executive Committee.

Two minority at-large representatives of the Board shall be members of the Executive Committee, in compliance with EDA Directive 7.06. The two at-large minority representatives will be selected by caucus and election of that membership.

The Executive Committee shall have the authority between meetings to act for the Board (Amended By-Laws, Article IV, Section 1-F).

II. Responsibilities

The following responsibilities have been delegated to the Executive Committee by the Board of Directors:

- Provide immediate supervision and direction of staff in monitoring the District Work Program.
- Assume all powers delegated by the Board indicated by either motion, Resolution, Articles of Incorporation, By-Laws or other appropriate means. The Committee shall meet monthly, either as an Executive Committee or Board, and more often if deemed necessary by the President.
- Work with staff to structure a viable Overall Economic Development Program (OEDP) which will be periodically updated and presented to the Board for comments and approval.
- Review efforts of staff at monthly meetings and make comments addressed to implementing the District Program.
- Provide briefings to other Board members of that county as to the status of the OEDP efforts.
- Participate with the county's (OEDP) Committee. If a county wishes to form an OEDP Committee, it shall be the responsibility of the Executive Committee delegate of that county.
- Officers of the Board of Directors shall also preside over the Executive Committee. Provide a report of financial condition at each Board meeting.
- Prepare, with staff assistance, a preliminary Annual Budget for review and approval of the Board for each fiscal year.
- Provide liaison to their Board of County Commissioners and provide reports concerning the affairs and progress of the organization.
- Commission an annual independent audit by a Certified Public Accountant.
- Notify the appropriate member County Commission of absentee members who have missed three consecutive meetings and seek any direction regarding this representation.
- Establish a date, place and time for the Annual Meeting of the Board of Directors along with a program and guest speaker by the October Executive Board meeting.

SCKEDD POLICY NUMBER 7

CODE OF CONDUCT

The following Code of Conduct was adopted at the SCKEDD Executive Committee meeting on July 25, 1985:

No employee, officer, or agent shall participate in the selection, award, or administration of a contract in which Federal funds are used, where to his knowledge, he or his immediate family or partner has a financial interest or with whom he is negotiating or has any arrangement concerning prospective employment. The recipient's officers, employees, or agents shall neither solicit nor accept gratuities, favors, or anything of monetary value from contractors or potential contractors. SCKEDD will provide disciplinary action for violations of such standards by SCKEDD's officers, employees, or agents.

April 18, 1991

TO: SENATOR DOLE
FROM: DON LEE
SUBJECT: REMARKS FOR FRIENDS UNIVERSITY DINNER

Attached are some remarks for you for your visit to Friends University in Wichita on Friday evening, April 19. Some facts you should know:

- o Friends University is a private, 4-year liberal arts college, with over 1500 students. It is the largest private, independent college in Kansas.
- o Most Friends students are from Kansas. 65% of Friends' graduates stay in the Sedgewick County area.
- o Friends recently hired a new president, Dr. Biff Green, who started his new job just this past Monday. Dr. Green came from a California school, and his background is in university relations, fundraising, and budget issues.
- o The university just completed a three-year \$10.1 million fundraising drive, which will be announced at this dinner. The \$10.1 million will be added to the university's endowment for professor salaries and scholarships, and to cover operational expenses.
- o Numerous corporate and individual donors will be in attendance. Some of them are listed:

Bank IV
Beech
Louis and Vera Casado
Cessna
Gaily Coleman, widow of the founder of the Coleman Company
Martin Eby
Oliver and Betty Elliott
First National Bank
Mrs. Olive Garvey, Jean and Willard Garvey
KG&E
Rick and Darlene Knorr
John and Dorothy McKay
Pizza Hut
Carl and Dixie Sebits

April 17, 1991

TO: SENATOR DOLE
FROM: JIM WHOLEY
SUBJECT: FEDERAL PUBLIC BROADCASTING GRANT FOR FRIENDS
UNIVERSITY

At Friends' Community Appreciation night, someone may mention Friends newest service to the Wichita community: KSOF, the university's public radio station, serving central and western Kansas listeners.

You saved the station last fall by securing its first-ever grant from the Corporation for Public Broadcasting. KSOF for years had been systematically excluded from consideration for the annual round of CPB grants. CPB had interpreted its regs as allowing the funding of only one public station per community (there is another public station in Wichita, differently formatted).

Some phone calls (and one letter) to the FCC and the CPB removed the obstacle. The station ultimately received a grant of \$71,000.

A copy of their letter to you (written even before they had been awarded a grant) is attached.



November 12, 1990

Mr. James Wholey, Administrative Assistant
Hon. Robert Dole
United States Senate
141 Senate Hart Building
Washington, D.C. 20510

Dear Mr. Wholey:

It is with a strong sense of inadequacy that I search for the words to thank you and the Senator for your assistance to KSOF in our pursuit of CPB qualification. KSOF had been attempting to become CPB-qualified for several years--so much so, in fact, that the proposed grant allocation we sought was thousands of dollars higher than grants to stations that have been in the system for several years.

Yet our best efforts availed us nothing until your office intervened. A word from the Senator accomplished what a great deal of effort on our part failed to accomplish. For this, we are profoundly grateful.

CPB has completed its on-site visitation and I believe everything went swimmingly! We have not yet received an offer from the Corporation, but we expect to sometime later this month.

Again, let me emphasize that this wonderful step forward for KSOF might never have been possible without your assistance and that of Senator Dole. I hope you will convey our gratitude to him.

If you ever wish to visit KSOF when you are back in town, please don't hesitate to contact me. It would be an honor for all of us to meet both of you!

Very truly yours,

A handwritten signature in cursive script that reads 'John Heuertz'.

John Heuertz
General Manager

**REMARKS FOR SENATOR DOLE,
FRIENDS UNIVERSITY ALUMNI
AND DONOR APPRECIATION
DINNER, APRIL 19, 1991**

**THANK YOU FOR INVITING ME
TO SPEAK AT THIS
APPRECIATION DINNER FOR THE
MANY SUPPORTERS OF AND
CONTRIBUTORS TO FRIENDS
UNIVERSITY. TO THE RELIEF OF
ALL OF YOU, I'LL BE SURE TO
KEEP MY REMARKS SHORT SO
THAT YOU WON'T MISS ANY OF
THE SHOW BY THE "SINGING**

**QUAKERS" FOLLOWING THIS
DINNER. I'M PRETTY SURE THAT
THEIR PERFORMANCE WILL BE A
LOT MORE ENTERTAINING THAN
MINE.**

**I'D ALSO LIKE TO TAKE THIS
OPPORTUNITY TO WELCOME
THE NEW PRESIDENT OF
FRIENDS UNIVERSITY, DR. BIFF
GREEN, TO WICHITA. DR.**

**GREEN, ALTHOUGH YOU'VE
ONLY COMPLETED YOUR FIRST
WEEK IN OFFICE, I THINK YOU'LL
FIND THE AIR CAPITAL OF THE
WORLD TO BE AN OUTSTANDING
CITY, ONE WHICH TAKES ITS
EDUCATIONAL SYSTEM
SERIOUSLY.**

**AS I AM SURE YOU ALL
KNOW, PRESIDENT BUSH**

**YESTERDAY ANNOUNCED HIS
NEW EDUCATION STRATEGY,
WHICH WILL IMPROVE OUR
NATION'S EDUCATIONAL
SYSTEM, IN PART, BY
ENCOURAGING NEW
PARTNERSHIPS BETWEEN
SCHOOLS AND THE
COMMUNITIES THEY SERVE. TO
BE SURE, FRIENDS UNIVERSITY**

**IS TRULY A "COMMUNITY-BASED"
INSTITUTION. MOST OF ITS
STUDENTS ARE KANSANS, AND
65% OF FRIENDS' GRADUATES
STAY IN SEDGEWICK COUNTY.**

**I UNDERSTAND THAT
FRIENDS UNIVERSITY HAS JUST
COMPLETED A THREE-YEAR \$10
MILLION FUNDRAISING DRIVE,
RAISING THIS MONEY FOR THE**

**UNIVERSITY ENDOWMENT. IN
ADDITION TO COVERING EVER-
INCREASING OPERATIONAL
COSTS, THESE FUNDS WILL BE
USED TO ACHIEVE IMPORTANT
GOALS -- TO ENSURE THE
QUALITY OF TEACHING AT
FRIENDS UNIVERSITY, AND TO
PROVIDE FINANCIAL
ASSISTANCE TO STUDENTS WHO**

**NEED HELP IN REACHING THEIR
EDUCATIONAL GOALS.**

**AS THE COSTS OF HIGHER
EDUCATION CONTINUE THEIR
UPWARD SPIRAL, PRIVATE,
INDEPENDENT INSTITUTIONS
LIKE FRIENDS UNIVERSITY ARE
CONSTANTLY FACED WITH
TOUGH FINANCIAL CHOICES. TO
ME, THE SUCCESS OF THIS**

**FUNDRAISING EFFORT SHOWS
THAT THE PEOPLE OF WICHITA
AND THE SEDGEWICK COUNTY-
AREA REALLY DO CARE ABOUT
THE QUALITY OF THEIR
EDUCATIONAL INSTITUTIONS.**

**IT'S BEEN A PLEASURE TO BE
WITH YOU TONIGHT. AGAIN,
THANK YOU AND GOOD LUCK.**

TO: The Senator
FR: Kerry

RE: Hall of Fame Dedication
Kansas Aviation Museum
Wichita, Kansas
April 20, 1991

*The Kansas Aviation Museum, at the site of the original Wichita Municipal Airport, is still a year or so away from final completion. This event is to mark the completion of the first portion of the museum--the Kansas Aviation Hall of Fame.

*Those being installed in the Hall of Fame include Beech, Lear, Cessna, and Earhart. Olive Ann Beech may be in attendance.

*Senator Kassebaum, originally scheduled to be in attendance, has now canceled, and will not be there.

*Our contact at the museum told me that the whole ceremony is scheduled to last for half an hour, and hope that your remarks would be just a few minutes in length.

HALL OF FAME

- 1986 - Olive Ann Beech
- 1987 - Walter Beech
William Wells (1986-AHA)
- 1988 - Amelia Earhart
- Frank Hedrick
- 1989 - Clyde Cessna
- 1990 - William Lear
Dwane Wallace (1985-AHA)
Charles Blosser (1988-AHA)
Ron E. Evans

AVIATION HONOR AWARDS

- 1985 - Dwane Wallace-HOF
- 1986 - William Wells-HOF
184th
- 1987 - Marilyn Copeland
Orville E. Dickerhoof
- 1988 - Mary L. Aikens
Charles Blosser-HOF
- 1989 - Eldon Cessna-HOF
- 1990 - Moya Lear
William Helton

SENATOR BOB DOLE

REMARKS

KANSAS AVIATION MUSEUM

APRIL 20, 1991

**THANK YOU. IT'S A PRIVILEGE
TO BE HERE TO HELP
CELEBRATE THIS VERY
IMPORTANT DAY FOR AVIATION
AND FOR KANSAS.**

**AS A MEMBER OF THE
AVIATION MUSEUM ADVISORY
BOARD, I HAVE LONG BEEN A
SUPPORTER OF THIS
OUTSTANDING TRIBUTE TO ONE
OF KANSAS'S MOST IMPORTANT
INDUSTRIES.**

**I AM IMPRESSED BY THE
PROGRESS IN THE
CONSTRUCTION OF THE
MUSEUM, AND BELIEVE THAT**

**THE HALL OF FAME IS AN
OUTSTANDING FIRST STEP.**

**I BELIEVE THE STATE MOTTO
OF KANSAS--"TO THE STARS
THROUGH DIFFICULTIES," IS
ALSO A GOOD SUMMARY OF THE
HISTORY OF AVIATION IN
AMERICA.**

**FROM THE WRIGHT
BROTHERS TO THE SPACE
SHUTTLE, AMERICANS HAVE LED**

**THE WORLD IN CONQUERING
THE SKIES. THERE WERE MANY
DIFFICULTIES...MANY
TRAGEDIES...AND WHEN THESE
OCCURRED, WE PAUSED FOR A
MOMENT, MOURNED THOSE WE
LOST, WENT BACK TO THE
DRAWING BOARD, AND
CONTINUED TO EXPLORE.**

**AND ALL KANSANS TAKE
PRIDE IN THE FACT THAT WE**

**ARE THE HOME OF MANY OF
THE MEN AND WOMEN WHO
HAVE HELPED AMERICA'S
AVIATION INDUSTRY REACH THE
STARS.**

**BEECH...LEAR...CESSNA...EARHA
RT...ALL NAMES OF THOSE WHO
HAVE EARNED A PLACE IN THE
HISTORY OF AVIATION, AND IN
THE HISTORY OF OUR COUNTRY,**

AS WELL.

**IT IS MY HOPE THAT THIS
MUSEUM WILL NOT JUST HONOR
THOSE WHO HAVE GIVEN MUCH
TO AVIATION, BUT IT WILL ALSO
INSPIRE THOSE IN FUTURE
GENERATIONS TO LOOK TO THE
SKIES AND TO DREAM OF WHAT
COULD BE.**

HALL OF FAME DEDICATION

APRIL 20

3:00 PM

Hall of Fame Dedication
Wichita Aeronautical Historical Association
Atrium in Museum
3350 South George Washington Blvd.
316/683-9242

(Senator Dole is Member of the Advisory Board)
(Kansas Aviation Museum)

CROWD SIZE: Several hundred

PRESS: OPEN

PROGRAM:

Remarks - George Boyd, Director of Aviation
Kansas Dept. of Transportation
Board Member Kay Alley announces recipients of
this year's awards and introduces VIPs

Remarks - Senator Nancy Kassebaum

Remarks - Colonel Ed Sykes, incoming President

REMARKS - SENATOR DOLE

NOTE: Olive Ann Beech will try to attend

CONTACT: Mrs. Mary Sykes
316/683-9242

BUSINESS & FARM

THURSDAY April 18, 1991

Astronaut reception opened to public

Any member of the public who has his head in the clouds can drop by the Wichita Children's Museum on Friday to meet Columbia astronaut Ron Parise, museum officials have decided.

Originally, Parise was to have attended a private reception for museum members and special

guests. But the museum has received so many requests that its officials have decided to let the public attend, assistant director Vickie Johnston said Wednesday.

The reception will be from 4 to 6 p.m. at the museum, 435 S. Water. Admission will be free.

Chris Crumbo

Pilots to speak at new museum

Two female pilots, one a veteran of World War II and the other of the Persian Gulf War, will speak Friday as part of the grand opening celebration for the Kansas Aviation Museum at the old municipal airport.

Mickey Axton, a Women's Air Service pilot during World War II, and Capt. Cathy Sadler, who recently returned from flying missions in Operation Desert Storm, will speak about

their experiences as women in the military.

The women are members of the 99 Club, a women pilot's organization founded by Amelia Earhart and 98 other female pilots.

The program will begin at 1 p.m. Friday in the FCC room at the new museum.

— Suzanne Perez

Note →

WICHITA AERONAUTICAL



HISTORICAL ASSOCIATION

BACKGROUND

1990 Summary of Activities

The Wichita Aeronautical Historical Association (WAHA) is a 501(c)(3) organization with a 24 member Board of Trustees and 352 dues-paying members. In February 1990 WAHA incorporated the "Kansas Aviation Museum, Inc." (KAM) to create an identity for WAHA's ultimate goal, a museum of general aviation for Kansas. Two large, partially rehabilitated rooms in the original airport Administration Building or Building 1, located at 3350 S. George Washington Boulevard, are the base of operations of the two inter-related groups, WAHA and KAM.

The WAHA Board of Trustees meets once each month to direct the course of the year's activities. An active core of over 75 volunteers assists the staff and board in achieving the goals of the organization. Membership has increased fourfold since January 1989, from 85 to 352.

Currently, volunteers are active on several fronts: Building 1 acquisition, Building 1 renovation planning, aircraft/artifact/archival acquisitions and inventory, building and grounds maintenance and repair, exhibit design and display, events coordination, communications (a monthly newsletter and speakers bureau), fundraising ("Take Off '90" project), archival preservation and research.

A parttime staff of two, an Executive Director and a Secretary/Data Systems Operator, manage the day to day operations, coordinate events and activities, support fundraising activities, provide membership support and carry out day to day office procedures.

Events sponsored by WAHA in 1990 the 19-20 May River Festival Fly-by and Open House, the 24 May Chamber Mixer and the L-19 "Birddog" Fly-in in July. As of July 20, 1990, the Kansas Aviation Museum is the official repository of the Kansas Aviation Hall of Fame and the Kansas Governor's Aviation Honor Award. On 16 November 1990 WAHA hosted another successful Wright Brothers Celebration honoring the new Kansas Aviation Hall of Fame inductees and the Governor's Aviation Honor Award winners. AOPA President John Baker was guest speaker.



WICHITA AERONAUTICAL



HISTORICAL ASSOCIATION

BACKGROUND

1990 Summary (Continued)

Inaugurated in late January 1990, the "Take Off '90" grassroots fundraising project to date has raised \$140,000 in cash and pledged contributions. A total of 45 Wichita businesses and organizations have pledged and contributed \$140,000 worth of time and material toward the Administration Building renovation and operation up to this point. The Greater Wichita Community Foundation funded a portion of our archival preservation project with a \$320 grant in June.

The Administration Building was listed on the National Register of Historic Places on 11 June 1990. The Building has been on the State Of Kansas Historical Registry for some time. With the Governor of Kansas and the Sedgwick County Commission concurring, the City of Wichita resolved on 2 October 1990 to request that ownership of the Administration Building be transferred from the Government Services Administration to the City. Paperwork to that effect is being routed through the Department of Interior's Regional Office in Denver and the GSA regional office in Dallas/Ft. Worth. The proposed lease for the Administration Building has been negotiated and signed by representatives of KAM and the City of Wichita. As of 1/31/91 members of WAHA are negotiating the terms of a protective covenant that the Kansas State Historical Society has asked for prior to the completion of the building ownership transfer from GSA to the City of Wichita. The Department of Interior's Denver office has already approved our preservation plan.



WICHITA AERODROME DAYS

KANSAS AVIATION MUSEUM WICHITA AERONAUTICAL HISTORICAL ASSOCIATION

KANSAS AVIATION MUSEUM

The museum, at the site of the original Wichita Municipal Airport terminal, will:

- ♦ present and interpret the past, present and future of Kansas aviation in an educational and entertaining environment,
- ♦ exhibit aircraft and selected artifacts that depict the birth and continuing growth of the general aviation industry in Kansas,
- ♦ house a scholarly research library for the archival and pictorial collections that document Kansas' aviation heritage,
- ♦ be the only museum in the world focusing on general aviation, and
- ♦ be self-supporting through earned revenue and philanthropic contributions.

WICHITA AERONAUTICAL HISTORICAL ASSOCIATION

The association has been the prime force in establishing the Kansas Aviation Museum. It solicits support for the museum and conducts a number of activities for its members and the public. The association will continue to promote and support, with time and money, the operations of the museum as it continues to grow.

The Wichita Aeronautical Historical Association is a 501 (c)(3) organization. All contributions to it are tax-deductible.

3550 S. George Washington Boulevard
P.O. Box 485
Wichita, Kansas 67201
(316) 683-9242

WICHITA AERODROME DAYS

DESCRIPTION

Wichita Aerodrome Days is a three-day event with two primary purposes:

- ♦ Heighten public awareness of the Kansas Aviation Museum
- ♦ Raise funds for museum restoration and displays.

Other major goals:

- ♦ Rededicate building
- ♦ Install Kansas Aviation Hall of Fame
- ♦ Open museum to public
- ♦ Acknowledge major gifts

DATES: Friday, April 19, 1991, 10:00 a.m. to 5:00 p.m.

Saturday, April 20, 1991, 10:00 a.m. to 5:00 p.m.

Sunday, April 21, 1991, 10:00 a.m. to 5:00 p.m.

LOCATION:

The Kansas Aviation Museum, 3550 S. George Washington Boulevard, Wichita, Kansas.

DESCRIPTION:

The grounds of the museum will become both an aerodrome and a chautauqua of aviation-related activities. Aerodrome Days will feature static displays of aircraft, large assembly tents, on-going seminars and workshops and the museum itself. Activities will be designed to appeal to all those with an interest in aviation, history and unique recreational activities.

The Kansas Aviation Museum is a long-held dream now being fulfilled. The success of Wichita Aerodrome Days is vital to the museum's fund-raising efforts and will decrease pressure on individual and corporate donors. It will, moreover, provide the public an opportunity to participate in the museum's inception.

Wichita Aerodrome Days will be instrumental in establishing the Kansas Aviation Museum as a significant part of Wichita's cultural and recreational attractions.

WICHITA AERODROME DAYS

ACTIVITIES AND EVENTS

ALL THREE DAYS:

- ♦ Static displays of historic and unusual aircraft
- ♦ Daily fly-bys of classic and vintage aircraft
- ♦ Speeches, seminars, workshops on aviation-related topics
- ♦ Guest speakers, celebrities, public figures
- ♦ Museum building and displays open to the public
- ♦ Food concessionaires
- ♦ Booths for aviation-related organizations, both not-for-profit and commercial
- ♦ WAHA gift shop
- ♦ Drawings for prizes
- ♦ Special surprise features

SPECIAL ACTIVITIES EACH DAY:

Friday, April 19, 1991:

Special attraction: Rare-Bear, the fastest prop plane in the United States.

In the evening, the Wichita premier of "The Aviator," a 1910 play featuring an actual Bleriot 11 airplane.

Saturday, April 20, 1991:

Dedication of the Kansas Hall of Fame. Invited guests of honor will include the presidents of General Dynamics, Raytheon, Boeing, Bombardier, Piaggio and Pratt and Whitney/Canada, the Secretaries of Commerce and Transportation and original members of Wichita's Aeronautical Chamber of Commerce.

In the evening, the second performance of "The Aviator."

Sunday, April 21, 1991:

Dedication of the building. Invited guests of honor will include Governor Joan Finney, Senators Bob Dole and Nancy Landon Kassebaum, Representative Dan Glickman, the mayor of Wichita, E.C. Straub (early airport manager), major donors to the museum and aviation honor award recipients.