

April 8, 1991

M E M O R A N D U M

TO: SENATOR DOLE  
FROM: NINA OVIEDO *Nina*  
THROUGH: KERRY TYMCHUK  
SUBJECT: SPEECH -- MEMBERSHIP MEETING, THE AMERICAN  
BUSINESS CONFERENCE (ABC)

TIME AND PLACE

- Tuesday, April 9; 10:45 a.m.
- Willard Inter-Continental Hotel, 1401 Pennsylvania Avenue, N.W.
- Fran Frazier, Director of Government and Corporate Relations and Barry K. Rogstad, President, will meet you at the front entrance to the hotel. Kerry and I will be joining you for both morning speeches.

AUDIENCE AND FORMAT

- The American Business Conference is composed of presidents, chairmen and CEOs of midsize companies. (There are no Kansan members.) Approximately 100 members will attend.
- They are interested in your views on economic growth, capital formation, international trade and education. This is the group's 10th anniversary.
- The conference is opened to the press.
- Tom Wathen, Chairman and CEO, Tinkerton Security and Investigation Services will introduce you (Tinkerton is a Southern California company).
- You have been asked to speak for 20 minutes and allow another 20 minutes for questions.

OTHER SPEAKERS

- You will speak after Secretary Cheney.
- Former U.S. Trade Representative Bob Strauss will speak after you and the group will meet with Senator Bentsen and Mr. Panetta during morning break-out groups. President Bush is speaking at an afternoon meeting.

Attached for your review is a draft of your remarks.

SENATOR BOB DOLE

REMARKS

AMERICAN BUSINESS COUNCIL

APRIL 8, 1991

GOOD MORNING. IT'S A PRIVILEGE TO APPEAR BEFORE SUCH A DISTINGUISHED GROUP OF CORPORATE LEADERS, AND TO WISH YOU CONGRATULATIONS ON YOUR TENTH ANNIVERSARY.

I WAS THINKING ON THE WAY HERE, THAT FOR AS LONG AS THE AMERICAN BUSINESS CONFERENCE HAS BEEN IN EXISTENCE, THERE'S BEEN A REPUBLICAN IN THE WHITE HOUSE. I DON'T KNOW IF THERE'S A CAUSE-EFFECT RELATIONSHIP, BUT HERE'S HOPING YOU STAY IN EXISTENCE FOR MANY MORE YEARS TO COME.

I BRING GREETINGS THIS MORNING FROM ELIZABETH, WHO, OF COURSE, IS OVER AT THE RED CROSS. SOME OF YOU MAY KNOW THAT SHE'S IN THE MIDST OF A \$30 MILLION FUNDRAISING GULF CRISIS CAMPAIGN. IF ANY OF YOU HAVE SOME MONEY LEFT OVER AFTER THIS CONFERENCE, I'VE GOT HER PHONE NUMBER FOR YOU.

THE GULF AND FOREIGN AFFAIRS

THERE HAS BEEN MUCH DISCUSSION RECENTLY OVER WHETHER OR NOT ITS PROPER TO HOLD ACCOUNTABLE THOSE WHO VOTED AGAINST GIVING THE PRESIDENT AUTHORIZATION TO USE MILITARY FORCE TO GET SADDAM OUT OF KUWAIT.

I HAPPEN TO BELIEVE IT IS, AND I WROTE AN EDITORIAL FOR THE WALL STREET JOURNAL SAYING SO. SOME LIKED IT. SOME DIDN'T.



IN THE SENATE, THE VOTE WAS CLOSE. A SHIFT OF THREE VOTES WOULD HAVE DELIVERED A STINGING DEFEAT TO THE PRESIDENT, AND WHO KNOWS HOW HISTORY WOULD HAVE BEEN CHANGED. THE OVERWHELMING MAJORITY OF THE DEMOCRATS IN THE SENATE AND CONGRESS--AND EVERY MEMBER OF THE DEMOCRAT LEADERSHIP--OPPOSED THE PRESIDENT.

WE'RE JUDGED ON EVERY VOTE WE MAKE, AND THIS ONE SHOULD BE NO DIFFERENT.

TODAY, EVEN AFTER THE GULF WAR, WE CAN SEE THAT THE JOB OF DEFENDING FREEDOM IS NEVER DONE. ANY NAIVE HOPES OF AN ENTIRE GLOBE AT PEACE HAVE BEEN BLOWN AWAY; NOT JUST BY THE GULF WAR, BUT BY THE STUBBORN FACTS OF STILL-STRONG DICTATORS, THE PROLIFERATION OF NON-CONVENTIONAL WEAPONRY, AND POLITICAL AND ETHNIC STRIFE IN EVERY CORNER OF THE WORLD.

INDEED, AS TODAY'S HEADLINES REMIND US, VICTORY IN IRAQ DIDN'T EVEN INSURE ANY SEMBLANCE OF SANITY OR STABILITY INSIDE IRAQ.

I HAPPEN TO BELIEVE THAT PRESIDENT BUSH IS BASICALLY RIGHT IN KEEPING AMERICA OUT OF DIRECT INVOLVEMENT IN IRAQ'S INTERNAL STRUGGLES.

WE DIDN'T GO INTO THE GULF WAR TO DICTATE THE POLITICAL FUTURE OF IRAQ; WE WENT INTO MAKE SURE SADDAM WOULD NEVER AGAIN BE TEMPTED, OR HAVE THE WHEREWITHAL TO ATTACK OR THREATEN HIS NEIGHBORS. AND THAT'S WHAT WE AND THE U.N. ARE DOING.

JUMPING NOW INTO THE THREE WAY STRUGGLE BETWEEN SADDAM, THE

KURDS, AND THE SHIITES WOULD PUT US JUST WHERE WE SHOULD NOT BE-- IN THE MIDDLE OF AN INDIGENOUS ETHNIC, RELIGIOUS, AND POLITICAL QUAGMIRE, THE OUTCOME OF WHICH IS VERY UNCERTAIN. AS WE HAVE LEARNED TO OUR REGRET ELSEWHERE, GETTING IN TO THAT KIND OF MESS IS ALWAYS A LOT EASIER THAN GETTING OUT.

BUT, AT THE SAME TIME, STAYING OUT--IN TERMS OF DIRECT INVOLVEMENT, OR SHIPPING OF ARMS, DOESN'T MEAN NOT CARING. WE DO CARE. WE CARE ABOUT THE KILLING OF INNOCENT CIVILIANS--MEN, WOMEN, AND CHILDREN. WE CARE ABOUT THE WHOLESALE UPROOTING OF A PEOPLE.

ALL OF US--NOT JUST THE UNITED STATES, BUT THE ENTIRE INTERNATIONAL COMMUNITY--OUGHT TO SPEAK OUT LOUD AND CLEAR ON A NEED FOR AN END TO THE KILLING; A RETREAT BY SADDAM FROM HIS GENOCIDAL POLICIES; AND THE BEGINNING OF A POLITICAL DIALOGUE WHICH WILL GIVE THE KURDS, AND ALL POLITICAL VOICES IN IRAQ A CHANCE TO BE HEARD.

JUST AS IT DID IN THE GULF WAR, GETTING SOMETHING DONE WILL REQUIRE AMERICAN LEADERSHIP. BUT, AGAIN, IT SHOULDN'T--INDEED TO BE EFFECTIVE, CAN'T--JUST BE AN AMERICAN SHOW. JUST AS WE DID IN THE EARLY STAGES OF THE GULF CRISIS, WE OUGHT TO INVOLVE THE UNITED NATIONS, AND PERHAPS OTHER REGIONAL STATES. THAT IS WHERE THE PRINCIPLE ACTION SHOULD BE.

OUR VICTORY IN THE GULF WAR CAN OPEN A DOOR OF OPPORTUNITY, TO MOVE FROM NON-WAR TO REAL PEACE; TO ESTABLISH A "NEW REGIONAL ORDER," AS A CENTRAL ELEMENT IN THAT "NEW WORLD ORDER" THAT IS NOW A PART OF THE EDITORIAL PRODUCT OF EVERY PUNDIT AND PAPER IN



WASHINGTON.

RICHARD NIXON ONCE SAID, "I BELIEVE IN BUILDING BRIDGES, BUT WE SHOULD BUILD ONLY OUR END OF THE BRIDGE."

I AGREE WITH THAT, AND BELIEVE IT CAN BE FAIRLY SAID THAT IN TERMS OF OUR STANDING IN THE MIDDLE EAST, WE HAVE BUILT OUR END OF THE BRIDGE, ROCK SOLID.

BUT I WOULD TAKE PRESIDENT NIXON'S PRESCRIPTION ONE STEP FURTHER. WE CAN'T BUILD THE OTHER GUY'S END OF THE BRIDGE. BUT WE CAN, AS SECRETARY BAKER IS DOING NOW IN HIS SECOND POST-WAR MIDEAST TOUR, USE OUR CONSIDERABLE CLOUT TO ENCOURAGE HIM TO GET DOWN TO HIS OWN SERIOUS CONSTRUCTION WORK.

I CERTAINLY DON'T KNOW ALL THE ANSWERS. BUT I DO KNOW THAT ANY SOLUTION MUST PRESERVE ISRAEL'S SECURITY. AND I DO KNOW THAT IF PALESTINIANS CONTINUE TO SIT SILENT WHILE YASSER ARAFAT CLAIMS TO BE THEIR SOLE MOUTHPIECE, THEN IT IS GOING TO BE DIFFICULT FOR US TO DO MUCH TO ADVANCE THEIR LEGITIMATE INTERESTS.

WHILE KUWAIT WAS BEING SAVED, THERE WERE ALSO SOME NATIONS IN THE BALTICS WHO WERE FIGHTING FOR THEIR SURVIVAL.

I BELIEVE THAT ONE KEY WEAPON IN AMERICA'S ARSENAL THAT CAN HELP WIN THAT STRUGGLE IS FOREIGN AID DOLLARS. BUT TO MAKE FOREIGN AID A "SMART" WEAPON, WE NEED TO ENSURE THAT OUR AID DOLLARS SUPPORT DEMOCRACY AND FREE ENTERPRISE AND DO NOT INADVERTENTLY PROP UP HARD-LINE COMMUNIST GOVERNMENTS.

THAT'S WHY I HAVE INTRODUCED AS ONE OF MY LEGISLATIVE PRIORITIES A BILL THAT DIRECTS THE ADMINISTRATION TO CHANNEL AID TO REPUBLICS THAT ARE ON THE ROAD TO DEMOCRACY--AND SIMULTANEOUSLY TO DENY AID TO COMMUNIST CENTRAL GOVERNMENTS LIKE THOSE IN MOSCOW AND BELGRADE.

INITIALLY, I SUPPORTED THE OFFERING OF AGRICULTURE CREDITS TO HELP ALLEVIATE THE SEVERE FOOD SHORTAGE ACROSS THE SOVIET UNION. BUT I HAVE CHANGED MY MIND AFTER DISCOVERING THAT GORBACHEV IS USING THOSE CREDITS TO BRIBE REPUBLICS THAT SEEK DEMOCRACY--THEY RECEIVE GRAIN ONLY IF THEY AGREE TO STAY UNDER MOSCOW'S THUMB.

UNTIL WE RECEIVE IRONCLAD GUARANTEES THAT FOOD ASSISTANCE WILL REACH THOSE WHO NEED IT, AND NOT BE USED FOR POLITICAL BLACKMAIL, I WILL OPPOSE FUTURE AGRICULTURE CREDITS TO MOSCOW.

#### DOMESTIC

LET ME TURN BRIEFLY TO THE DOMESTIC FRONT. AFTER WE WON THE GULF WAR IN 100 HOURS, PRESIDENT BUSH CHALLENGED CONGRESS TO PASS ANTI-CRIME LEGISLATION AND A HIGHWAY REAUTHORIZATION BILL WITHIN 100 DAYS.

MY ADVICE TO THE PRESIDENT IS "DON'T HOLD YOUR BREATH." WE'RE ALREADY DOWN TO 72 DAYS LEFT AND NO PROGRESS HAS BEEN MADE.

#### TRADE

I KNOW THIS GROUP IS ONE WITH MANY INTERNATIONAL INTERESTS, SO LET ME TAKE A MINUTE TO TOUCH UPON TRADE.



THIS GROUP IS ALL ABOUT LEADERSHIP. AND IT SEEMS TO ME THAT LEADERSHIP IS PRECISELY WHAT THE AMERICAN PUBLIC BELIEVES IN. LOOK AT THE PRESIDENT'S POPULARITY. LOOK AT THE POPULARITY OF SECRETARY CHENEY, AT GENERAL POWELL, AND GENERAL SCHWARTZKOPF.

CONGRESS MUST DELIVER THE VEHICLE WHICH WILL ALLOW AMERICA TO MAINTAIN WORLD ECONOMIC LEADERSHIP. THAT VEHICLE WILL COME IN A VOTE ON EXTENDING FAST TRACK AUTHORITY FOR NEGOTIATING A NORTH AMERICAN FREE TRADE AGREEMENT WITH MEXICO AND CANADA.

A VOTE FOR THE EXTENSION MEANS THAT WE CAN SIT AT THE SAME TABLE WITH OUR NEIGHBORS--OUR FIRST AND THIRD LARGEST TRADING PARTNERS, AND STRENGTHEN ECONOMIC BONDS. IT SEEMS TO ME THAT THIS IS THE RIGHT THING TO DO.

#### TAX

SHIFTING FROM TRADE TO TAXES, THERE DOESN'T SEEM TO BE MUCH INTEREST ON THE HILL IN MAJOR TAX LEGISLATION. IN FACT, ONLY THE EXPIRING PROVISIONS REQUIRE SOME SORT OF ACTION THIS YEAR. BUT WE HAVE TO FIND A WAY TO PAY FOR THEM. AND SINCE THEY DON'T EXPIRE UNTIL THE END OF THE YEAR, I WOULDN'T DOUBT IF CONGRESS HELD OFF ACTION UNTIL 1992.

MANY ARE SAYING THAT SIMPLIFICATION MAY BE OUR ONE TAX VEHICLE. I AGREE THAT OUR SYSTEM HAS BECOME INCREDIBLY COMPLICATED. SOME THINK THAT 1040 NOW MEANS THAT IT TAKES TAXPAYERS FROM 10-40 DAYS TO FIGURE OUT THEIR FORMS.

I DO WORRY ABOUT THE DIFFICULTY TAXPAYERS HAVE IN COMPLYING WITH THE LAW. BUT SIMPLIFICATION IS A LONG PROCESS. THE HOUSE

STARTED LAST YEAR AND IS STILL IN THE PROCESS OF SOLICITING PUBLIC COMMENTS.

IN HIS STATE OF THE UNION SPEECH, PRESIDENT BUSH ALSO BEGAN THE PROCESS OF A FEDERAL RESERVE STUDY TO SORT OUT THE TRUTH ON THE BENEFITS OF A CAPITAL GAINS TAX. ONCE THIS STUDY IS COMPLETE, I REMAIN HOPEFUL THAT CONGRESS WILL REVISIT THE ISSUE.

WELL, THE SENATE CAME BACK IN SESSION TODAY AFTER OUR EASTER RECESS. AND I WANT TO GET BACK UP TO THE HILL TO KEEP AN EYE ON THE DEMOCRATS, SO LET ME STOP HERE AND TAKE A FEW QUESTIONS.

#### QUESTIONS AND ANSWERS

AGAIN, MY THANKS FOR INVITING ME TODAY, AND CONGRATULATIONS, AGAIN, ON TEN OUTSTANDING YEARS.





# American Business Conference

Tuesday - April 9

Willard Hotel

Barry K. Rogstad  
President

10:45 a.m.

1730 K Street, NW Suite 1200  
Washington, DC 20006  
(202) 822-9300  
FAX (202) 467-4070

in Peace Rm

*Handwritten:* \$2,000.00

January 21, 1991

The Honorable Bob Dole  
Republican Leader  
U.S. Senate  
Washington, D.C. 20510

Dear Senator Dole:

The American Business Conference (ABC) will hold its Membership Meeting in Washington, D.C. on April 9 and 10. ABC members will meet in numerous working sessions with the nation's top policymakers to explore ways in which the business and policymaking communities can work together to promote fundamental economic growth.

ABC executives are very interested in your perspective on economic growth issues. Thus, I would like to invite you address ABC executives at 10:45 a.m. on Tuesday, April 9, 1991. This session will be held at the Willard Inter-Continental Hotel (1401 Pennsylvania Avenue, N.W.).

This meeting is of special significance for ABC as it marks the tenth anniversary of our organization. We are endeavoring to put in place a program commensurate with the importance our members place upon marking ten years of service to the nation. To that end, we would especially appreciate your willingness to participate.

Founded in 1981 and comprising one hundred chief executives of fast-growing, mid-size companies, the American Business Conference (ABC) is the non-partisan voice of the high-growth, entrepreneurial sector of the economy. Jim Jones, chairman of the American Stock Exchange, is chairman of ABC, and included among our ranks are many of the nation's leading business executives: Josh Weston of Automatic Data Processing, Clark Johnson of Pier 1 Imports, Roger Johnson of Western Digital, and John Rollwagen of Cray Research.

We hope you will be able to participate in our meeting in April and look forward to hearing from you. If you or your staff need additional information, please call me or Fran Frazier at (202) 822-9300.

Sincerely,

*Handwritten signature: Barry K. Rogstad*

Barry K. Rogstad

2-5-91 *Handwritten:* Interim Ltr.

**SENATOR BOB DOLE**  
**REMARKS**  
**AMERICAN BUSINESS COUNCIL**  
**APRIL 8, 1991**

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**HERE AND TAKE A FEW  
QUESTIONS.**

**QUESTIONS AND ANSWERS**

**AGAIN, MY THANKS FOR  
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CONGRATULATIONS, AGAIN, ON  
TEN OUTSTANDING YEARS.**