

JULY 25, 1990

TO: SENATOR DOLE

FR: CLARKSON

RE: REMARKS TO CAPITAL LEGISLATIVE SERVICES' "FORUM 101"  
THURSDAY, 12:15 -- WILLARD HOTEL

YOU HAVE BEEN ASKED TO SPEAK TO THE CLS "FORUM 101" ISSUES LUNCHEON GROUP IN THE GRAND SUITE OF THE WILLARD HOTEL. IT IS AN INFORMAL, OFF-THE-RECORD LUNCH WITH 14 WASHINGTON REPRESENTATIVES AND BUSINESS LEADERS. YOU SPOKE TO THIS GROUP IN 1988.

THEY WOULD LIKE YOU TO MAKE 5-10 MINUTES OF REMARKS, FOLLOWED BY Q&A. THE EVENT RUNS FROM 12:00 TO 2:00. YOU WILL BE MET IN THE LOBBY BY BRUCE HARRISON, PRESIDENT OF THE PARENT COMPANY OF CAPITAL LEGISLATIVE SERVICES.

I HAVE ATTACHED PROPOSED REMARKS, SHOULD YOU NEED THEM, AND A LIST OF EXPECTED PARTICIPANTS.

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SERVICES

FORUM 101  
July 26, 1990

ROSTER FOR LUNCHEON WITH  
SENATOR ROBERT DOLE

ARTHUR ANDERSEN & COMPANY

Mike Simon  
Managing Partner  
Office of Federal Services

GENCORP

Jack Krumholtz  
Associate  
Verner, Liipfert, Bernhard  
McPherson and Hand

GTE CORPORATION

Jim Koch  
Director, Government Affairs

HALLMARK CARDS, INC.

Rae Evans  
Vice President, National  
Affairs

MITSUBISHI INTERNATIONAL  
CORPORATION

Motoatsu Sakurai  
Vice President  
and General Manager

VINSON & ELKINS

Ky Ewing, Esquire

WEST PUBLISHING CO.

Rob Odle  
Partner  
Weil, Gotshal & Manges

(please turn)

Special Guests:

Jared O. Blum  
President  
PIMA

Steve Evered  
Government Relations Representative  
Pratt and Whitney, an operating division  
of United Technologies

Bruce Harrison  
Chairman  
E. Bruce Harrison Company, Inc.

Steven B. Hellem  
Executive Vice President  
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Jim Johnston  
Vice President, Industry-Government Relations  
General Motors

Phil Peter  
Vice President, Government Affairs  
General Electric

Richard Quinn  
Staff Assistant  
Office of Senator Dole

Attending for Capital Legislative Services:

Robert B. Wilkins  
Senior Counselor

Peggie Tuite  
Administrative Associate



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Capital Legislative Services'  
Forum 101

Forum 101 is a unique issues luncheon group that brings together Washington representatives, business leaders and association executives with key House and Senate leaders of the U.S. Congress from both sides of the aisle.

The meeting group follows closely the format of the former 20/20 Group and "Wednesdays With the House," Congressional meeting programs sponsored since 1982 by Ernest Wittenberg, vice chairman of E. Bruce Harrison Company, Inc., parent company of Capital Legislative Services. All meetings include a small informal reception and luncheon that take place from noon to 2:00 p.m. in the Grant Suite of the historic Willard Hotel in Washington. At each session, members are seated with the Congressional guest at a single round table. All luncheon meetings are informal, off-the-record sessions of timely discussion on topics of the members' choosing.

Membership in the group is limited to 20 subscribers that send only one representative to each session. Members may wish to send the same representative to all meetings or may send a different specialist or guest to each, depending upon the scheduled speaker. Forum 101 will host 20 luncheon meeting sessions with Congressional leaders in 1990.

Member organizations are welcome to reserve seats in this unique congressional relations program hosted by Capital Legislative Services, a government relations consulting firm with extensive experience in Washington.

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**BACKGROUND ON MEMBER COMPANIES  
OF FORUM 101 IN 1990**

**ARTHUR ANDERSEN AND COMPANY**

**Chicago, Illinois**

Fees: In excess of \$1 billion  
Employees: 40,000

Business: One of the largest accounting and auditing firms in the world, with 2,100 partners and 160 offices, 70 in the United States.

**FIGGIE INTERNATIONAL INC.**

**Willoughby, Ohio**

Revenue: \$1.20 billion  
Employees: 17,400

Business: Diversified operating company serving consumer, technical, industrial and service markets worldwide.

**GENCORP**

**Fairlawn, Ohio**

Revenue: \$1.62 billion  
Employees: 14,000

Products: Industrial rubber products, chemicals and plastics, aerospace and defense products, radio and television broadcasting.

**GTE CORPORATION**

**Stamford, Connecticut**

Revenue: \$15.42 billion  
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Source: Standard & Poor's Register of Corporations, Directors and Executives 1989 (Volume 1) National Trade & Professional Associations of the U.S., and member companies.

(more)



HALLMARK CARDS, INC.

Kansas City, Missouri

Sales: \$2 billion  
Employees: 20,100

Products: Manufacturing and wholesale greeting cards and related social expression products.

MITSUBISHI INTERNATIONAL  
CORPORATION

New York, New York

Total Trading Transactions: \$11.77 billion  
Employees: 860

Products: A subsidiary of Mitsubishi Corporation. Import and export agency (petroleum, steel, ferrous raw materials, non-ferrous metals, machines, foods, textiles, chemicals and plastics, fertilizers, lumber and pulp, general merchandise, technologies and software).

VINSON & ELKINS

Houston, Texas

Lawyers: Over 425  
Clients: Over 8,000

Business: General, civil and trial practice law firm.

WEST PUBLISHING COMPANY

St. Paul, Minnesota

Privately held company  
Employees: 3,500

Business: Legal publisher and information provider; computer-assisted legal research.

January 31, 1990

mam 101.13190

**SENATOR BOB DOLE**  
**REMARKS TO**  
**CAPITAL LEGISLATIVE SERVICES**  
**FORUM 101**  
**JULY 26, 1990**  
**WILLARD HOTEL**

GOOD AFTERNOON. IT'S ALWAYS A PLEASURE TO CHAT WITH THIS DISTINGUISHED GROUP.

**SEVERITY OF DEFICIT**

WE HAVE PLENTY OF WORK ON OUR LEGISLATIVE PLATE IN THE COMING WEEKS, BUT NONE IS MORE IMPORTANT THAN THE MASSIVE BUDGET DEFICIT THAT WE'RE TRYING TO TACKLE IN THE SO-CALLED BUDGET SUMMIT. AND TO BE SUCCESSFUL, WE CAN NO LONGER AVOID MAKING THE TOUGH CALLS -- THE DECISIONS THAT CONGRESS NEVER LIKES TO MAKE.

ACCORDING TO THE LATEST DEFICIT NUMBERS, WE MAY NEED AT LEAST \$100 BILLION DOLLARS IN DEFICIT REDUCTION TO MEET OUR GRAMM-RUDMAN TARGET -- AND THAT'S AFTER TAKING THE SAVINGS AND LOAN BAILOUT NIGHTMARE OFF BUDGET.

MEANWHILE, INTEREST ON OUR NATIONAL DEBT IS APPROACHING \$200 BILLION DOLLARS A YEAR, TWICE AS MUCH AS THE ENTIRE FEDERAL BUDGET WHEN I WAS FIRST ELECTED TO CONGRESS. BEFORE THE AUGUST RECESS, WE'LL HAVE TO PASS A BILL TO INCREASE THE DEBT LIMIT AGAIN -- TO SOMETHING WELL OVER \$3 TRILLION DOLLARS -- THAT'S TRILLION WITH A "T".

**BUDGET SUMMIT -- TOUGH CALLS**

SO, THERE'S NO DOUBT ABOUT IT -- WE NEED TO MAKE SOME DIFFICULT CHOICES TO CLOSE THE DEFICIT GAP -- AND WE NEED TO MAKE THEM FAST. I'VE MET FOR THE PAST THREE DAYS WITH THE PRESIDENT AND THE BIPARTISAN CONGRESSIONAL LEADERSHIP, AND WE'VE SET A FIRM DEADLINE FOR A BUDGET AGREEMENT OF AUGUST 10TH. THAT'S TWO WEEKS TO COME UP WITH A FIVE-YEAR PACKAGE, REDUCING THE DEFICIT BY 450 TO \$500 BILLION DOLLARS.

THIS WON'T COME EASY. WE HAVE TO MAKE TOUGH DECISIONS ON THE SOCIAL SECURITY TRUST FUND, THE GROWTH OF ENTITLEMENT PROGRAMS, THE DEFENSE BUDGET, CONTROLLING THE COST OF HEALTH CARE FOR THE ELDERLY, HELPING NEW DEMOCRACIES IN EUROPE AND LATIN AMERICA, THE S&L CRISIS AND NEW TAXES.

IF WE COME UP WITH SUCH A PACKAGE, A LOT OF THINGS WILL BE DIFFERENT IN THIS COUNTRY. FOR EXAMPLE, WE KNOW WE'RE GOING TO HAVE BIG DEFENSE SAVINGS. THAT MEANS A LOT OF YOUNG PEOPLE ARE GOING TO BE TAKING OFF THEIR UNIFORMS AND RETURNING TO CIVILIAN LIFE. WE'LL HAVE TO TAKE A LONG, HARD LOOK AT HOW WE'RE GOING TO DEAL WITH THAT.

**TAX REVENUE INCREASES**

IN THE BUDGET SUMMIT, WE'RE ALSO TAKING A HARD LOOK AT "TAX REVENUE INCREASES." THIS WAS A BOLD CONCESSION FOR THE PRESIDENT. BUT, IN MY VIEW, I DON'T THINK THE PRESIDENT WILL AGREE TO TAX RATE INCREASES.

AS YOU KNOW, OUR TAX CODE HAS ONLY TWO INCOME TAX RATES -- 15% AND 28%. BUT SOME MAY USE THE SO-CALLED TAX BUBBLE -- THE PERCEIVED 33% RATE THAT PHASES OUT THE BENEFIT OF THE 15% BRACKET -- AS A SMOKESCREEN TO HIKE TAX RATES, AND GO BACK ON THE PROMISE OF TAX REFORM. NEITHER I NOR ANY OF MY REPUBLICAN COLLEAGUES IN



THE BUDGET SUMMIT WILL STAND FOR "BURSTING THE BUBBLE." THAT WOULD ONLY REALIZE THE WORST FEARS OF AMERICAN TAXPAYERS, WHO GAVE UP MANY OF THEIR DEDUCTIONS WITH THE PROMISE OF LOWER TAX RATES.

BUT LOST IN ALL THE TAX FRENZY ARE THE MEANINGFUL BUDGET CUTS AND BUDGET PROCESS REFORMS WE'LL HAVE TO MAKE, BECAUSE I THINK ONE THING WE ALL AGREE ON IS THAT WE CAN'T SOLVE THE BUDGET DEFICIT THROUGH REVENUE INCREASES ALONE.

CAN'T RESORT TO GIMMICKRY

AND WE CAN'T DO IT THROUGH FISCAL TRICKERY, EITHER -- LIKE LAST YEAR'S BUDGET SHANINIGANS. LAST YEAR, CONGRESS BASICALLY TOOK A WALK ON THE DEFICIT. WE SPENT TEN MONTHS, AND DEVOTED NO FEWER THAN 60% OF OUR ROLL CALL VOTES IN THE SENATE TO REDUCE THE DEFICIT BY ONLY \$16 BILLION DOLLARS.

I WISH I COULD SAY THESE WERE TOUGH VOTES. BUT, AS USUAL, IT WAS MORE SMOKE-AND-MIRROR BUDGET TRICKS. WE FOUND \$500 MILLION DOLLARS IN LOST FOOD STAMPS; AND WE ACCELERATED MILITARY PAY DATES, ANOTHER GIMMICK. AND ON TOP OF EVERYTHING ELSE, WE STILL NEEDED FOUR MONTHS OF GRAMM-RUDMAN SEQUESTER.

BUT THIS YEAR, TRICKS WON'T DO IT.

CLEARLY, THE HARD PART LIES AHEAD, AND IT'S NOT GOING TO GET ANY EASIER. AS I'VE SAID BEFORE, WE'RE ON THE 20-YARD LINE, WITH ONLY 80 YARDS TO GO.

IF YOU HAVE ANY QUESTIONS ABOUT THIS, THE CHANGING SUPREME COURT, THE S&L CRISIS, CAMPAIGN FINANCE REFORM OR ANY OTHER ISSUE, I'D BE PLEASED TO ANSWER THEM NOW.

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M E M O R A N D U M

DATE: July 25, 1990  
TO: Evonne Hopkins  
Office of Senator Dole  
FROM: Peggie Tuite  
SUBJECT: Forum 101 Luncheon Meeting Tommorrow

As discussed with Mary Mullins, attached is the roster of attendees for our Forum 101 meeting tomorrow in the Grant Suite at the Willard Hotel (1401 Pennsylvania Avenue, NW), as well as a backgrounder on our member companies.

Bruce Harrison, chairman of the E. Bruce Harrison Company, will meet the Senator at 12:15 PM in the lobby at the Pennsylvania Avenue entrance of the Willard. The meeting will be held in the Grant Suite until approximately 2:00 PM. If you should need to reach the Senator during that time, you may call 628-9100 and ask for the Grant Suite. I will hold the honorarium until I hear from you.

Evonne, I will give you a call in the morning to make sure that everything is on schedule. Thank you for all of your help. It is a pleasure working with you.

Sincerely,

*Peggie Tuite*

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Roster for luncheon with  
SENATOR ROBERT DOLE (R-KS)  
Thursday, July 26, 1990  
Page Two

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