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March 12, 1990

The Honorable Robert Dole
Minority Leader
United States Senate
141 Hart Senate Office Building
Washington, D.C. 20510

Dear Senator Dole:

Hogan & Hartson would like to invite you to be the luncheon speaker on May 4, 1990 here in Washington at a conference entitled "Perestroika Perspective: Technology Transactions with the Soviet Union." The luncheon speaker will receive an honorarium of \$2,000. -

The conference will be conducted under the auspices of the Soviet Academy of Sciences, will be moderated by Hogan & Hartson, and is being organized and managed by American and Soviet companies. It will be conducted at Techworld, which is located near the Convention Center in downtown Washington.

A unique aspect of the conference is that all of the speakers (with the exception of the luncheon speaker) will be knowledgeable Soviet officials and academicians. The first three speakers are members of the Supreme Soviet, and will speak on the practicalities of entering into high technology transactions in the Soviet Union. I have included an agenda, as well as biographies and recent press clippings describing the Soviet speakers.

The conference will occur approximately one month before the second Bush-Gorbachev summit, and it is expected that the conference will attract media attention because the conference concerns a chief subject of the summit from a business perspective. The conference will be attended by approximately 300-400 business people, lawyers, academicians, and government officials from throughout the country.

3-14-90 Interview ltr.

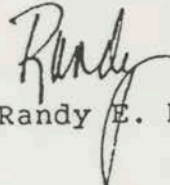
HOGAN & HARTSON

Senator Robert Dole
March 12, 1990
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If you choose to speak, it would be appropriate for you to provide an American perspective on Perestroika and technology transactions with the Soviet Union. Your speech also could address more specific topics such as the role of future COCOM restrictions on transactions in the Soviet Union, the Jackson-Vanik amendment, and the extension of Most Favored Nation treatment to the Soviet Union. One reason the Soviet participants are eager for your participation is their desire for a knowledgeable but realistic perspective on these matters.

I would be glad to provide any additional information about the conference or the participants. We look forward to hearing from you.

Sincerely,


Randy E. Miller

Enclosure

The Pre-Summit Conference On the Changing Soviet Union

*Learn From the New Reformers of the Soviet Legislature
How the Dramatic Changes in the USSR will effect Mikhail Gorbachev,
The Baltic States and The Soviet Economy*

- How stable is the Soviet Union?
- Will Georgia and the Ukraine follow the Baltic States lead?
- Will German unification force the Soviets to float the rouble?

Hear From Senator Robert Dole

- How will the U.S. Government respond to these changes?
- What pitfalls may be placed in the way of potential US/Soviet business deals?
- When is a good time for U.S. companies to commit their resources?

Listen to Soviet Experts

- What technologies do the Soviets want to buy and sell?
- Do opportunities exist in the massive Soviet Space Program?
- Will the conversion of military plants to civilian production present U.S. companies with opportunities?

Understand From Legal Practitioners

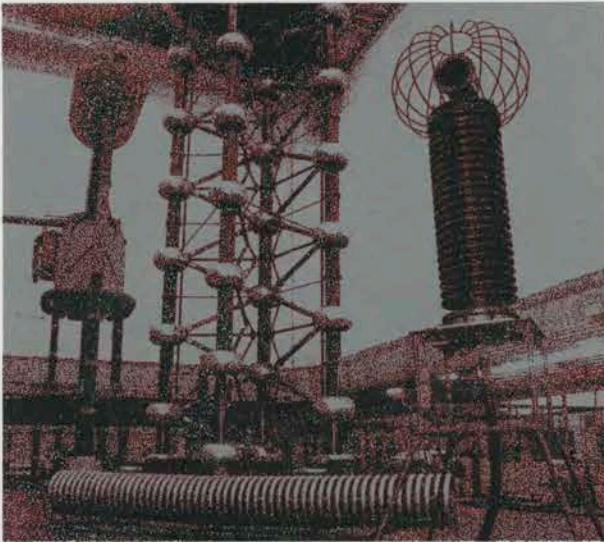
- What legal protection do U.S. companies have in the USSR?
- Are copyright laws enforceable in the Soviet Union?
- What other protection is afforded intellectual property in the USSR?

Appreciate the Current Economic Situation

- Will "Citizen Property" lead to a capitalist economy?
- How serious is the consumer good problem – Are expectations running too high?
- How can you structure a 100% foreign owned business entity – or must you have a Soviet partner?

Discuss With All Panelists

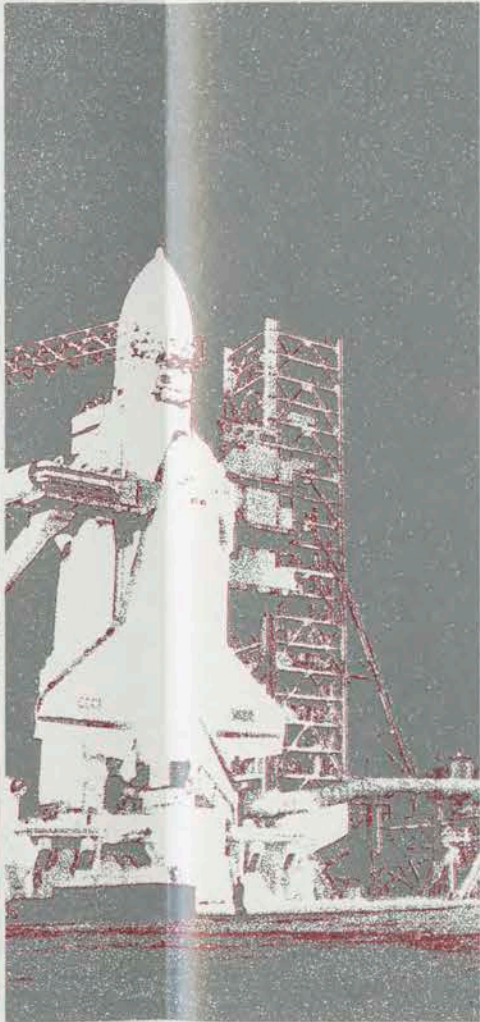
- How do we get around the red tape?
- Why should we invest at the official rouble rate?
- Can we form a joint venture in the U.S. with a Soviet organization?
- How do we get access to regional markets in the Soviet Union?
- Will convertible currencies in East Bloc countries force the Soviets to convert the rouble? Can we convert through Poland?
- What should our next step be?



Perestroika Perspectives:

*The Changing Soviet
Union with Special
Focus on Technology
and Intellectual
Property Transfers*

**May 4, 1990
Techworld,
Washington, DC**



8:00 a.m. - 9:00 a.m.

9:00 a.m. - 9:10 a.m.

9:10 a.m. - 10:00 a.m.

10:00 a.m. - 10:50 a.m.

10:50 a.m. - 11:00 a.m.

11:00 a.m. - 11:50 a.m.

11:50 a.m. - 12:00 p.m.

12:00 p.m. - 2:00 p.m.

2:00 p.m. - 2:15 p.m.

2:15 p.m. - 3:00 p.m.

3:00 p.m. - 3:45 p.m.

3:45 p.m. - 4:30 p.m.

4:30 p.m. - 5:30 p.m.

5:30 p.m. - 7:00 p.m.

Moderator:

AGENDA

Registration and Coffee

Introduction of Keynote Speaker by **The Honorable J. William Fulbright** ~ Elected to the U.S. House of Representatives in 1942; served until elected to U.S. Senate in 1944, in which he served until 1974. Longest serving Chairman of Senate Foreign Relations Committee. Author of International Fulbright Scholars Program.

Keynote Speaker "Perestroika Perspective: Dealing with a Changing Soviet Union" **Peoples' Deputy Arkadi Murashev** ~ One of the youngest Peoples' Deputies of the USSR; a Leader of Democratic Russia; Member of Supreme Soviet Committee, and trusted associate of Andrei D. Sakharov.

"Soviet Legislative Initiatives – Will They Affect Technology Transactions?" **Peoples' Deputy Sergei Stankevitch** ~ USSR Peoples' Deputy for the election district of Moscow; Member of USSR Supreme Soviet Committee for Legislation, Legality, Law and Order; and member of Committee of Moscow Popular Front.

Break

"Opportunities and Challenges of the Soviet High Technology Industry" **Peoples' Deputy Alexander Vladislavlev** ~ USSR Peoples' Deputy; Member of USSR Supreme Soviet Committee on Science, Education and Culture; Member of State Committee on Economic Reform of the USSR Council of Ministers; and Member of Academic Council of UNESCO.

Break

Luncheon – Introduction of Keynote Speaker by **Mr. Arthur Rothkopf** ~ Former Tax Legislative Counsel, U.S. Treasury; former Deputy Counsel, Republican National Committee; Vice President Republican National Lawyers Association. "An American Perspective on Perestroika and Technology Transactions with the Soviet Union" **Senator Robert Dole** ~ Elected to U.S. House of Representatives in 1950, re-elected in 1962, 1964, 1966 and elected to U.S. Senate in 1968. Re-elected in 1974, 1980 and in 1986 elected Majority Leader in the Senate. Elected Senate Minority Leader in 1987, re-elected 1988, 1989 and 1990.

Break

"Opportunities Regarding the Soviet Space Industry" **Professor Albert Galeev** ~ Professor of Moscow Institute of Physics and Technology; Head of Space Physics Department of Space Research Institute; and Current Director of Space Research Institute.

"Legal Protection of Intellectual Property in the Soviet Union" **Ms. Irina Zhuralleva** ~ Director of Interpat, Sojuzpatent, a USSR Chamber of Commerce & Industry company specializing in patent and trademark law.

"Practical Economic Considerations Affecting Technology Transactions with the Soviet Union" **Dr. Vladimir Popov** ~ Senior Research Fellow at the Institute of U.S.A. and Canada Studies, USSR Academy of Sciences. Author of many business books including *The Turning Point: Revitalizing the Soviet Economy* (New York, Doubleday 1989).

Closing remarks, panel discussion regarding questions from attendees

Cocktail Reception

Mr. Raymond Vickery, Jr. Partner, Hogan & Hartson



Perestroika Perspectives

*The Pre-Summit Conference on The Changing Soviet Union With
Special Focus on Technology and Intellectual Property Transfers*

Hear the New Reformers: People's Deputy Arkadi Murashev
Peoples' Deputy Sergi Stankevich
Peoples' Deputy Alexander Vladislavlev
Guest Speaker: Senator Robert Dole

May 4, 1990 • Techworld, Washington, D.C.

Registration

The Conference fee, which includes all materials, lunch and a cocktail reception, is only \$595 for advance registrants or \$695 if registration is at the door. To register, return the enclosed reply paid card prior to April 27th. For multiple reservations, simply photocopy the card and send to:
Ms. Kathleen Moore
Exhibition Marketing & Management, Inc.
1801 Alexander Bell Drive, Suite 630
Reston, Virginia 22091
Phone: 703/758-8700
Fax: 703/758-8792

Audio Cassette Tapes

Audio cassette recordings of the presentations made at this conference will be available 60 working days after the program date. Your investment for these cassette packages will be \$95.00 as an attendee, and \$295 as a non-attendee. Please see the registration form for ordering details.

GUARANTEE: If, for any reason our cassette packages do not meet your expectations, simply return the product (fully intact) within five days of receipt for a full and prompt refund.

Location

The Conference will be held in the Grand Ballroom of the New Ramada Renaissance Techworld in Washington, D.C.; Techworld is located at 9th and "I" Streets, N.W.



Special Hotel Rates

For your convenience, we have arranged a special discounted hotel rate at the Ramada Renaissance. The rate, per night, for May 3rd and 4th will be \$145 for a single and \$165 for a double.

To reserve your room, please call 1-800-228-9898 or 202-898-9000, and mention the *Perestroika Perspectives Conference*.

Sponsored By

Institute of the USA and Canada Studies
Academy of Sciences of the USSR, and
AMSCORT INTERNATIONAL
Prospect Mira, VNNKH Moscow USSR

Moderated By

Hogan & Hartson
8300 Greensboro Drive, Suite 1100
McLean, Virginia 22102

Organized By

Exhibition Marketing & Management, Inc.
1801 Alexander Bell Drive, Suite 630
Reston, Virginia 22091
Phone 703/758-8700
Fax 703/758-8792

Cancellations

Should you be unable to attend, a full and prompt refund will be made for cancellations received in writing by April 27, 1990. After this date, you may elect to receive the cassette package from this conference; or nominate a substitute delegate. If you wish to nominate a substitute delegate, we must be notified no later than 24 hours prior to the day of the conference. Conference speakers are as indicated at the time of writing, but the organizers are not liable for alterations beyond their control.

Remarks of Senator Bob Dole

GRAPPLING WITH THE BEAR -- REVISITED

May 4, 1990

JUST BEFORE COMING HERE TODAY, GEORGE MITCHELL AND I HOSTED A COFFEE FOR A REMARKABLE LADY -- PRIME MINISTER PRUNSKIENE (proon-skeen) OF LITHUANIA.

REPORTEDLY SOME OF HER COUNTRYMEN HAVE
TAKEN TO REFERRING TO HER AS "LITHUANIA'S
MARGARET THATCHER" OR EVEN "IRON LADY." I GUESS
SHE ISN'T THRILLED WITH THAT PARTICULAR TITLE, BUT I
CAN TELL YOU -- SHE IS TOUGH; SHE IS SMART; AND SHE
HAS A LOT OF COMMON SENSE.

IF THERE IS A PEACEFUL WAY OUT OF THE CURRENT
CRISIS, WHICH CAN RESULT IN THE FREEDOM AND
INDEPENDENCE THAT THE LITHUANIAN PEOPLE DESERVE
-- SHE CAN HELP FIND IT.

THAT MEETING, AND THIS SPEECH, REMIND ME THAT
-- BACK IN 1986 -- I WROTE A MAGAZINE ARTICLE CALLED
"GRAPPLING WITH THE BEAR." THE SUBJECT WAS HOW
TO MANAGE U.S.-SOVIET RELATIONS.

SINCE THEN, A LOT HAS HAPPENED. THERE WAS A
PERIOD THERE -- WHICH LASTED UP UNTIL MOSCOW
BEGAN TO TURN THE SCREWS ON LITHUANIA -- WHERE
SOME PEOPLE STARTED TO THINK OF U.S.-SOVIET
RELATIONS AS "GRAPPLING WITH THE TEDDY BEAR."

I THINK THE LAST FEW WEEKS HAVE PUT THAT
ROSE-COLORED ILLUSION TO REST. AND WHILE I AM
CERTAINLY SORRY THAT IT HAS TAKEN THIS CRISIS IN
LITHUANIA TO DO THE TRICK, I DO THINK IT IS HEALTHY
FOR ALL OF US TO GET BACK DOWN TO EARTH IN
CONSIDERING U.S.-SOVIET RELATIONS.

I SAY THIS IN FULL COGNIZANCE OF THE FACT THAT
WE HAVE WITH US TODAY SOME VERY DISTINGUISHED
SOVIET GUESTS. BUT I THINK IT IS IMPORTANT FOR THEM
TO HEAR THE TRUTH -- AT LEAST AS I SEE IT. IT IS AS
IMPORTANT FOR THEM -- FOR THE SOVIET UNION -- AS IT
IS FOR THE UNITED STATES, THAT OUR RELATIONSHIP BE
BASED ON A CLEAR, REALISTIC FOUNDATION.

A LOT HAS HAPPENED IN U.S.-SOVIET RELATIONS
THESE PAST COUPLE OF YEARS -- ALMOST ALL OF IT
POSITIVE. WE'VE COME A LONG WAY.

WE'VE SIGNED THE FIRST TREATY EVER THAT
ACTUALLY REDUCED THE NUCLEAR ARSENALS OF THE
TWO SUPERPOWERS.

WE'VE TAKEN DRAMATIC STRIDES IN ENDING, OR
REDUCING THE LEVEL, OF REGIONAL CONFLICTS.

WE'VE SEEN REMARKABLE CHANGES IN THE
POLITICAL AND HUMAN RIGHTS ENVIRONMENT INSIDE THE
SOVIET UNION.

AND, MOST DRAMATIC OF ALL, WE'VE SEEN A
VIRTUAL EXPLOSION OF DEMOCRACY IN EASTERN
EUROPE AND ELSEWHERE AROUND THE GLOBE.

MANY OF THESE PROFOUND CHANGES HAVE COME
-- DIRECTLY OR INDIRECTLY -- AS A RESULT OF INITIATIVES
AND POLICIES PURSUED BY PRESIDENT GORBACHEV, AND
BY PRESIDENTS REAGAN AND BUSH. THEY HAVE COME
AS A RESULT OF CHANGES INSIDE THE SOVIET UNION,
AND IN EAST-WEST RELATIONS.

THE OTHER DAY ON THE SENATE FLOOR, I DID
SOMETHING A BIT UNUSUAL FOR AN AMERICAN
POLITICIAN -- I ADMITTED THAT I MADE A MISTAKE. I
DIDN'T EVEN WAIT TO BE INDICTED TO ADMIT MY
MISTAKE. I JUST VOLUNTEERED IT.

IT HAPPENED TO BE ON A LITTLE PIECE OF
LEGISLATION -- A RESOLUTION DEALING WITH
JERUSALEM. INITIALLY, I SUPPORTED THE RESOLUTION.
NOW I'M CONVINCED I SHOULDN'T HAVE. AND I SAID SO
PUBLICLY.

LET ME TELL YOU: A SENATOR ADMITTING A MISTAKE
WAS A LOT BIGGER NEWS THAN THE LEGISLATION ITSELF.

SO LET ME COMPOUND THE AMAZEMENT TODAY: I
MADE SOME MISTAKES BACK IN THAT 1986 ARTICLE, TOO.
I DIDN'T FORESEE ANY OF THE PROFOUND CHANGES
INSIDE THE SOVIET UNION, OR IN U.S.-SOVIET RELATIONS,
THAT WE HAVE SEEN THESE PAST COUPLE OF YEARS.

ABOUT THE ONLY SOLACE I HAVE IS THAT, BACK IN
1986, VERY FEW OTHERS -- MAYBE NO OTHERS -- WERE
PREDICTING SUCH CHANGES, EITHER.

BY THE END OF 1989, MIKHAIL GORBACHEV WAS NOT
ONLY "MAN OF THE YEAR" -- BUT "MAN OF THE DECADE."
HE DESERVED THE TITLE. NO ONE HAS DONE MORE THAN
HE HAS TO INSPIRE AND SHAPE THE CHANGES THAT HAVE
SHAKEN THE WORLD.

AND NO ONE HAS DONE MORE TO CHANGE THE
NATURE AND CONTENT OF U.S.-SOVIET RELATIONS.

SO WE HAVE COME A LONG WAY. LIKE ALL
AMERICANS -- AND, I BELIEVE, ALL SOVIET CITIZENS -- I AM
PROFOUNDLY PLEASED THAT WE HAVE COME THIS FAR.
AND I WANT US TO GO EVEN FURTHER DOWN THE ROAD
ON WHICH WE ARE EMBARKED -- TO AN EVEN MORE
STABLE, COOPERATIVE, AND CLOSE RELATIONSHIP.

I HOPE THAT OUR SOVIET GUESTS, IN PARTICULAR,
WILL UNDERSTAND THAT -- WHATEVER OUR CURRENT
PROBLEMS, AND THERE ARE SOME -- WE DO
UNDERSTAND HOW MUCH PROGRESS HAS BEEN MADE,
IN A SHORT PERIOD OF TIME. AND WE WANT, VERY MUCH,
TO MAKE EVEN MORE PROGRESS IN THE DAYS AND
MONTHS AHEAD.

SO WE HAVE COME A LONG WAY.

BUT WE STILL DO HAVE A LONG WAY TO GO. AND
THE ROAD TOWARD OUR DESTINATION IS NOT ALWAYS
GOING TO BE STRAIGHT AND EASY.

IT DOESN'T DO EITHER OF OUR NATIONS ANY GOOD
TO IGNORE, OR FORGET, THAT.

THERE ARE STILL FUNDAMENTAL DIFFERENCES IN
OUR TWO NATIONS.

GLASNOST AND PERESTROIKA HAVE MADE AN
ENORMOUS DIFFERENCE IN THE SOVIET UNION. THEY
HAVE BROUGHT THE KIND OF OPENNESS AND DYNAMISM
TO SOVIET LIFE THAT MOST AMERICANS THOUGHT WE
WOULD NEVER SEE IN OUR LIFETIME.

BUT GLASNOST IS NOT DEMOCRACY -- AT LEAST, NOT
YET.

AND WITH THE OPENNESS WHICH WE ALL WELCOME
HAVE COME SOME THINGS THAT ARE NOT SO CLEAR AND,
PERHAPS, NOT EVEN SO WELCOME.

SOME OF THESE ARE MATTERS THAT -- WHILE OF
IMPORTANCE AND INTEREST TO US -- ARE REALLY ONLY
THE BUSINESS OF THE SOVIET PEOPLE; FOR EXAMPLE,
THE NEWLY EMPOWERED OFFICE OF THE PRESIDENCY,
WHICH GORBACHEV HAS CREATED AND ASSUMED.

SOME ARE MATTERS THAT ARE PROPERLY THE
BUSINESS OF ALL PEOPLE, THOUGH -- AND I
SPECIFICALLY HAVE IN MIND THE CONCERN ABOUT A NEW
WAVE OF ANTI-SEMITISM THAT SOME OBSERVERS SEE
PERCOLATING ON THE EDGES OF RUSSIAN SOCIETY.

ALL AMERICANS -- JEW AND GENTILE ALIKE -- WE
IMPLORE YOU, THE LEADERS OF SOVIET GOVERNMENT
AND SOCIETY, NOT TO PERMIT THIS UGLY SPECTER FROM
STAINING YOUR NEWLY-OPEN SYSTEM.

WE ARE ALSO MINDFUL OF THE FACT THAT -- WHILE
WE HAVE ALREADY TAKEN ONE BIG STEP TOWARD
REDUCED NUCLEAR ARSENALS, AND ARE WORKING HARD
TO TAKEN EVEN LARGER STRIDES -- THE SOVIET UNION
RETAINS A VAST ARSENAL OF ADVANCED WEAPONRY.

MORE, IN OUR VIEW, THAN IT NEEDS. MORE, IN THE
VIEW OF MOST ECONOMISTS, THAN IT CAN AFFORD.

AND STILL MORE ARE BEING DEVELOPED AND
PRODUCED.

FRANKLY, THAT WORRIES MANY OF US. AND IT WILL
CONTINUE TO WORRY US, AND SHAPE OUR OWN
DEFENSE AND OTHER POLICIES, UNTIL THE ARMS
BUILD-UP IS TRULY HALTED, AND FUNDAMENTALLY
REVERSED.

CERTAINLY, THE SOVIET UNION HAS LEGITIMATE
DEFENSE NEEDS. AND, CERTAINLY, MUCH OF THE
BUILD-DOWN IN WEAPONRY NEEDS TO BE MUTUAL.

BUT THERE IS MORE THE SOVIETS SHOULD DO
UNILATERALLY.

I WOULD ALSO MENTION A RELATED CONCERN -- THE CONTINUED SUPPLY OF VAST AMOUNTS OF MILITARY AID TO CLIENT REGIMES IN AFGHANISTAN, ANGOLA AND CUBA.

ONE MEMBER OF CONGRESS RECENTLY SUGGESTED THAT WE BEGIN TO CONSIDER ECONOMIC AID TO THE SOVIET UNION. I CAN TELL YOU CANDIDLY: THE UNITED STATES WILL NOT GET INTO THE BUSINESS OF SUBSIDIZING THE SOVIET STATE -- AS LONG AS SOVIET POLICIES INCLUDE SHOVELING OUT, LITERALLY, BILLIONS OF DOLLARS IN AID TO REPRESSIVE REGIMES IN AFGHANISTAN, ANGOLA AND CUBA.

THE CONTINUATION OF SUCH AID IS TOTALLY
INCONSISTENT WITH GORBACHEV'S PROPERLY
PROCLAIMED "NEW THINKING" ABOUT REGIONAL
CONFLICTS; AND MAKES NO SENSE IN LIGHT OF THE
ENORMOUS PROBLEMS IN THE SOVIET ECONOMY.

NOW, OF COURSE, ANOTHER MAJOR PROBLEM HAS
BEEN PILED ON TOP OF THESE ON-GOING CONCERNS --
LITHUANIA.

I DO NOT WANT TO "SUGAR COAT" OUR FEELINGS ON
THIS ISSUE.

IF THE SOVIET UNION USES FORCES TO SUPPRESS
THE DRIVE FOR INDEPENDENCE AND FREEDOM IN THE
SOVIET UNION, ALL BETS WILL BE OFF IN U.S.-SOVIET
RELATIONS.

I STRESS THIS TO OUR SOVIET GUESTS HERE TODAY
-- THAT IS NOT A THREAT. IT IS A SIMPLE STATEMENT OF
FACT.

WE HAVE COME TO BELIEVE THAT OUR TWO NATIONS
HAVE UNDERTAKEN A COMMON COMMITMENT TO
RESOLVE PROBLEMS THROUGH COOPERATION, NOT
COERCION.

WE HAVE COME TO BELIEVE THAT EACH OF OUR
NATIONS IS COMMITTED TO A POLICY THAT ALLOWS
PEOPLE TO ARTICULATE THEIR OWN VIEWS, AND SHAPE
THEIR OWN DESTINY.

THE AMERICAN PEOPLE SEE LITHUANIA AS A "LITMUS
TEST" OF SOVIET COMMITMENT TO THOSE PRINCIPLES.

I THINK IT IS CLEAR THAT PRESIDENT BUSH IS DOING
EVERYTHING HE CAN NOT -- REPEAT: NOT -- TO
COMPLICATE LIFE FOR PRESIDENT GORBACHEV. AS YOU
ALL PROBABLY KNOW, HE IS TAKING SOME HEAT --
INCLUDING FROM SOME IN OUR PARTY -- FOR THE
RESTRAINT, THE PATIENCE, HE HAS SHOWN.

HE HAS DEMONSTRATED, THROUGH THAT PATIENCE
AND RESTRAINT, THE IMPORTANCE HE ATTACHES TO
CONTINUED GOOD U.S.-SOVIET RELATIONS.

HE IS NOT GOING TO DO ANYTHING TO JEOPARDIZE
THOSE RELATIONS.

BUT PRESIDENT BUSH CAN ONLY DO SO MUCH.

THE REST -- EQUAL RESTRAINT; EQUAL GOOD
COMMON SENSE -- THE REST MUST COME FROM
MOSCOW.

I SEND THAT MESSAGE AS ONE WHO STRONGLY
SUPPORTS THE PRESIDENT'S LEADERSHIP, BOTH IN
GENERAL AND ON THIS ISSUE. I SEND IT IN THE HOPE
THAT IT WILL NOT IN ANY WAY BE MISUNDERSTOOD, BUT
SEEN AS EXACTLY WHAT IT IS -- CANDID COUNSEL, GIVEN
IN GOOD FAITH.

THAT IS THE OVERALL CONTEXT OF OUR RELATIONS
-- VASTLY IMPROVED, BUT WITH IMPORTANT QUESTIONS
MARKS AND SOME NEW TROUBLE SPOTS.

WHAT ABOUT THE IMMEDIATE ISSUES?

THE SUMMIT IS ON COURSE. BARRING A SUDDEN
DETERIORATION IN LITHUANIA -- AND I DON'T EXPECT
THAT -- IT WILL STAY ON COURSE.

IT WILL BE AN IMPORTANT EVENT, BOTH FOR THE SPECIFIC AGREEMENTS THAT WE ARE STILL HOPING TO ACHIEVE, AND ALSO TO GIVE NEW MOMENTUM TO OUR RELATIONSHIP AT A SENSITIVE TIME.

THE LAST TIME GORBACHEV CAME TO WASHINGTON, HE WOWED US ALL. THIS TIME, I EXPECT THE RECEPTION WILL BE A LITTLE LESS GIDDY. BUT -- IF NEITHER SIDE MAKES ANY SERIOUS MISSTEPS THIS MONTH -- I HOPE THE SUBSTANTIVE RESULTS OF THIS ENCOUNTER WILL BE EVEN MORE SIGNIFICANT.

DESPITE CONCERNS ABOUT LITHUANIA AND OTHER
ISSUES, WE ARE STILL MAKING PROGRESS ON IMPORTANT
ELEMENTS OF OUR RELATIONSHIP.

WE'RE NOT QUITE AS OPTIMISTIC AS WE WERE A
NUMBER OF MONTHS AGO ABOUT ACTUALLY ACHIEVING
AGREEMENTS ON LONG-RANGE MISSILES AND ON
CHEMICAL WEAPONRY. BUT WE HAVE NOT GIVEN UP
HOPE, AND ARE STILL WORKING HARD.

AND -- WHETHER OR NOT WE CAN ACTUALLY SIGN
SUCH AGREEMENTS IN WASHINGTON NEXT MONTH -- THE
FACT IS THAT WE HAVE MADE ENORMOUS PROGRESS IN
THESE CRITICAL AREAS. GOOD AGREEMENTS CAN SERVE
THE NATIONAL SECURITY INTERESTS OF BOTH
COUNTRIES, AND CONTRIBUTE GREATLY TO
INTERNATIONAL STABILITY.

I HAVE SAID, AND REPEAT AGAIN TODAY: OUR
EFFORTS TO ACHIEVE THESE MUTUALLY BENEFICIAL
TREATIES OUGHT TO BE "FENCED", OR "DE-LINKED," AS
MUCH AS POSSIBLE FROM OTHER ASPECTS OF OUR
RELATIONS.

AS LONG AS THE AGREEMENTS ARE SOUND,
BINDING, AND VERIFIABLE -- WE OUGHT TO PURSUE THEM
UNTIL THEY ARE READY, AND SIGN THEM WHEN THEY ARE.

WE ARE ALSO MOVING AHEAD ON ECONOMIC RELATIONS -- THOUGH, CANDIDLY, THERE IS MUCH GREATER SKEPTICISM IN WASHINGTON ON THE WISDOM OF MOVING RAPIDLY ON THAT FRONT RIGHT NOW, AGAIN BECAUSE OF LITHUANIA.

IN ANY CASE, AS THE RECENT ANNOUNCEMENT IN PARIS INDICATED, WE HAVE NEARLY REACHED AGREEMENT ON THE OUTLINES OF A GENERAL TRADE PACT. JUDGING BY MEDIA REPORTS, WE ARE ALSO IN THE PROCESS OF LIBERALIZING SOVIET ACCESS TO CERTAIN KINDS OF AMERICAN TECHNOLOGY AND EQUIPMENT, SUCH AS COMPUTERS.

ONE THING I DID GET RIGHT BACK IN THAT 1986
ARTICLE WAS A STRONG PITCH FOR EXPANDED
U.S.-SOVIET TRADE. OBVIOUSLY, THAT KIND OF TRADE IS
MUTUALLY BENEFICIAL.

REPRESENTING A GRAIN-PRODUCING STATE, I KNOW
HOW IMPORTANT THE SOVIET MARKET ALREADY IS IN
SOME AREAS; AND CAN BE IN OTHERS.

BEING FAMILIAR WITH SOVIET ECONOMIC PROBLEMS,
I ALSO KNOW HOW IMPORTANT ACCESS TO OUR MARKET
CAN BE FOR THE SOVIET UNION. WE HAVE THE
TECHNOLOGY, GOODS AND SERVICES THAT ARE IN
CRITICALLY SHORT SUPPLY IN THE SOVIET UNION.

AGAIN, THOUGH -- I DON'T WANT TO SOUND LIKE A
"BROKEN RECORD," BUT I MUST ADD THIS CAUTIONARY
NOTE: A BILATERAL TRADE AGREEMENT, INCLUDING
PROVISION OF MFN STATUS TO THE SOVIET UNION, WILL
REQUIRE CONGRESSIONAL APPROVAL. AND, UNTIL THE
LITHUANIAN SITUATION CLARIFIED, THAT APPROVAL JUST
CAN'T BE TAKEN FOR GRANTED.

ONE OTHER MATTER THAT COULD BE USEFULLY
ADDRESSED IN MOSCOW, TO "GREASE THE SKIDS" FOR
THE TRADE AND MFN PACT, IS THE SOVIET-ISRAELI
AGREEMENT ON DIRECT FLIGHTS TO ISRAEL FOR SOVIET
JEWS.

GREAT PROGRESS HAS BEEN MADE ON THE ISSUE
OF SOVIET JEWRY AND IMMIGRATION. WE UNDERSTAND
THAT, AND APPRECIATE THE MAJOR STEPS THAT HAVE
BEEN TAKEN. BUT IT IS ONE THING TO ALLOW PEOPLE,
ON PAPER, TO LEAVE -- AND ANOTHER TO TAKE THE
CONCRETE STEPS THAT MAKE IT POSSIBLE, IN PRACTICE,
FOR THEM TO DO SO.

WHATEVER CONCERNS MIGHT EXIST OVER EXACTLY
WHERE SOME OF THOSE IMMIGRANTS WOULD SETTLE,
THE BASIC PRINCIPLE OF FREEDOM OF IMMIGRATION IS
SOMETHING BOTH OF OUR NATIONS HAVE ACCEPTED;
AND THE SOVIET UNION HAS AGREED TO PERMIT THE
DIRECT FLIGHTS.

IT OUGHT NOW TO TAKE THE FINAL STEP, AND
PERMIT THOSE FLIGHTS TO BEGIN. IT'S THE RIGHT THING
TO DO, AND WOULD SEND A POSITIVE SIGNAL TO THE
AMERICAN PEOPLE AT JUST THE RIGHT TIME.

THAT ABOUT COMPLETES THE IMMEDIATE "LAUNDRY LIST." IT IS AN AMBITIOUS LIST -- BUT ONE THAT IS REALISTIC IN LIGHT OF THE GREAT PROGRESS THAT HAS BEEN ACHIEVED DURING THESE PAST TWO YEARS.

LET ME END, THEN, ON A HOPEFUL NOTE.

GEORGE BUSH DID NOT GET TO BE PRESIDENT OF THE UNITED STATES WITHOUT WORKING HARD, AND SUCCESSFULLY, AT IT FOR YEARS. HE KNOWS OUR COUNTRY, HE KNOWS THE WORLD. HE KNOWS WHERE HE WANTS TO LEAD US, AND HOW TO GET THERE.

AS OUR POLLS DEMONSTRATE, THE AMERICAN
PEOPLE OVERWHELMINGLY AGREE WITH THE COURSE HE
HAS CHARTED, AND SUPPORT HIS LEADERSHIP IN
GETTING TO THE FUTURE HE ENVISIONS.

MIKHAIL GORBACHEV HAS PROVEN TO BE A GREAT
LEADER, TOO -- BOTH AT HOME, AND IN THE
INTERNATIONAL ARENA.

EACH OF THOSE MEN UNDERSTANDS THAT ENMITY
AND TENSION BETWEEN OUR NATIONS SERVES NO ONE'S
INTEREST.

EACH OF THEM ACTS FROM THE FIRM CONVICTION
THAT INCREASING COOPERATION BETWEEN OUR
NATIONS CAN BRING ENORMOUS BENEFITS TO BOTH.

THEY HAVE US ON THE RIGHT PATH. IT'S UP TO
THEM, AND TO ALL OF US, TO KEEP WORKING HARD -- TO
MAKE SURE WE STAY THERE.