

June 17, 1988

M E M O R A N D U M

TO: SENATOR DOLE  
FROM: RICH BELAS  
SUBJECT: SERVICE CORPORATION INTERNATIONAL SPEECH

You are scheduled to speak to the Annual Conference of Service Corporation International on Wednesday evening at the J. W. Marriott.

I checked with the Wallace & Edwards and was told that they had no specific issues before the Congress. They are expecting a current political events speech.

A group of funeral home directors have within the last year met with me to ask your support for treating prepaid burials the same as life insurance contracts. Basically, they would like for interest credited not to be taxed to the owner of the burial contract. I listened politely, but did not commit your support. If you leave yourself open to questions, this could conceivably be mentioned.

June 22  
Wed. eve.

Speak

Joyce

Senator, currently free  
you are, that evening. Do you  
want to do it?  
yes  
no

WALLACE & EDWARDS  
A GOVERNMENT RELATIONS CORPORATION  
1150 CONNECTICUT AVENUE, N.W.  
SUITE 507  
WASHINGTON, D.C. 20036

Betty

June 8, 1988

at J.W. Marriott  
(202) 331-4331

The Honorable Robert Dole  
Minority Leader  
United States Senate  
Washington, DC 20510

Dear Senator Dole:

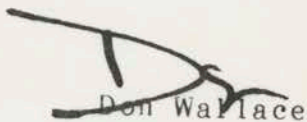
On behalf of Service Corporation International, we would like to extend to you an invitation to be the featured speaker at their Annual Conference to be held in Washington, D.C. at the J.W. Marriott June 20-22, 1988. We are hopeful that your schedule will allow you to speak at the Banquet Finale on the evening of Wednesday, June 22, at 8:00 p.m. in the Grand Ballroom of the J.W. Marriott. There will be over 600 SCI employees and their spouses from 30 states in attendance. A \$2,000 honorarium will be offered. (may be able to get a couple more.)

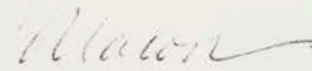
As you may know, Service Corporation is the largest operator of funeral homes, cemeteries and floral shops in North America. It is a Fortune 500 company headquartered in Houston, and its stock is traded daily on the New York Stock Exchange. Their holdings include 460 funeral homes, 131 cemeteries and 72 floral operations in 30 states and 5 provinces of Canada. We have attached a list of SCI's holdings in Kansas.

It would be an honor to have you address this distinguished group on the subject of your choice, and we do hope your busy schedule will allow you to do so.

With best wishes, we are

Sincerely,

  
Don Wallace

  
Macon Edwards

Reck

Jin 5/04  
Dole

they

CEMETERIES

ILLINOIS

|          |                       |
|----------|-----------------------|
| Chicago  | EVERGREEN CEMETERY    |
| Chicago  | MOUNT OLIVE CEMETERY  |
| Elmhurst | CHAPEL HILL GARDENS   |
| Elmhurst | MOUNT EMBLEM CEMETERY |
| Worth    | CHAPEL HILL GARDENS   |

IOWA

|                 |                                  |
|-----------------|----------------------------------|
| Council Bluffs  | WALNUT HILL CEMETERY ASSOCIATION |
| Sioux City      | MEMORIAL PARK CEMETERY           |
| West Des Moines | **RESTHAVEN CEMETERY ASSOCIATION |

KANSAS

|             |                               |
|-------------|-------------------------------|
| El Dorado   | WALNUT VALLEY CEMETERY        |
| Kansas City | CHAPEL HILL MEMORIAL GARDENS  |
| Wichita     | OLD MISSION CEMETERY          |
| Wichita     | WHITE CHAPEL MEMORIAL GARDENS |

MARYLAND

|            |                           |
|------------|---------------------------|
| Baltimore  | MEADOWRIDGE MEMORIAL PARK |
| Sykesville | LAKE VIEW MEMORIAL PARK   |

MICHIGAN

|         |                              |
|---------|------------------------------|
| Lansing | CHAPEL HILL MEMORIAL GARDENS |
| Okemos  | EAST LAWN MEMORY GARDENS     |

MISSOURI

|             |                            |
|-------------|----------------------------|
| Kansas City | FOREST HILL & CALVARY      |
| Kansas City | **MT. MORIAH CEMETERY      |
| Kansas City | **MT. MORIAH TERRACE PARK  |
| St. Ann     | MT. LEBANON CEMETERY       |
| St. Joseph  | ST. JOSEPH'S MEMORIAL PARK |

FUNERAL HOMES

IOWA (continued)

|                 |                                      |
|-----------------|--------------------------------------|
| Marshalltown    | ESTEL-PERRIN-AVEY FUNERAL HOME       |
| Norwalk         | GALLAWAY-McLAREN FUNERAL HOME        |
| Onawa           | PEARSON FUNERAL HOME                 |
| Rodney          | WILLMAN FUNERAL HOME                 |
| Sioux City      | NELSON-BERGER FUNERAL SERVICE (2)    |
| Sloan           | WOOD FUNERAL HOME                    |
| Soldier         | PEARSON FUNERAL HOME                 |
| State Center    | WENSEL-PERRIN FUNERAL HOME           |
| Waterloo        | CHAPEL OF MEMORIES - WEST            |
| Waterloo        | PARROT & WOOD                        |
| West Des Moines | McLARENS RESTHAVEN CHAPEL & MORTUARY |

KANSAS

|               |  |
|---------------|--|
| Augusta       | DUNSFORD FUNERAL HOME                          |
| El Dorado     | CARLSON COLONIAL FUNERAL HOME                  |
| El Dorado     | KIRBY-MORRIS FUNERAL HOME                      |
| Kansas City   | BUTLER FUNERAL HOME (2)                        |
| Kansas City   | FULTON-NICKEL FUNERAL HOME, INC.               |
| Overland Park | McGILLEY & HOGE JOHNSON COUNTY MEMORIAL CHAPEL |
| Wichita       | OLD MISSION MORTUARY                           |

LOUISIANA

|               |   |
|---------------|---|
| Basile        | ARDOIN FUNERAL HOME OF EUNICE           |
| Baton Rouge   | WELSH FUNERAL HOME                      |
| Creole        | HIXSON FUNERAL HOME                     |
| DeRidder      | HIXSON FUNERAL HOME                     |
| Elton         | ARDOIN FUNERAL HOME OF KINDER           |
| Eunice        | ARDOIN FUNERAL HOME                     |
| Glenmora      | ARDOIN FUNERAL HOME OF OAKDALE          |
| Gonzales      | WELSH FUNERAL HOME                      |
| Iota          | ARDOIN FUNERAL HOME OF EUNICE           |
| Kinder        | ARDOIN FUNERAL HOME                     |
| Krotz Springs | LAFOND-ARDOIN FUNERAL HOME OF OPELOUSAS |
| Lake Charles  | HIXSON FUNERAL HOME                     |
| Lake Charles  | HIXSON FUNERAL HOME MOSS BLUFF          |
| Leesville     | HIXSON FUNERAL HOME                     |
| Mamou         | ARDOIN FUNERAL HOME                     |
| Melville      | LAFOND-ARDOIN FUNERAL HOME OF OPELOUSAS |
| Merryville    | HIXSON FUNERAL HOME MERRYVILLE          |