

News from Senator

BOB DOLE



(R - Kansas)

SH 141 Hart Building, Washington, D.C. 20510

FOR IMMEDIATE RELEASE
Thursday, September 4, 1986

CONTACT: BRENT BAHLER
(202) 224-6521

WSU RECEIVES FUNDS TO AID KANSAS PROCUREMENT DEVELOPMENT

Wichita, KS -- The federal government is awarding \$97,000 to Wichita State University for the establishment of a procurement assistance program to aid Kansas businesses in marketing state goods and services to the U.S. Department of Defense and other major agencies at the federal and state levels, Senator Bob Dole announced today.

Speaking at the Kansas Conference on Federal Procurement & Export Opportunities, Sen. Dole said the funds will be used by WSU's Small Business Development Center's new Division of Procurement Technical Assistance to help guide small firms who wish to do business with government units.

"Being what it is, government has a whole maze of regulations, forms and, yes, red tape in its business dealings," said Sen. Dole. "But doing business with government can have its rewards in the long run. This new in-state help on how to get through the maze will go a long way toward getting our fair share of those rewards."

Dole said the new procurement division at WSU has proposed specific objectives it will pursue on behalf of Kansas firms. He said, "These include providing high quality technical assistance which have both the interest and the potential for marketing their goods and services to the Defense Dept., other federal agencies and prime contractors, as well as state and local governments."

Dole said WSU would conduct training workshops and offer counseling to firms throughout the state. It would also establish a statewide data system to coordinate efforts in Kansas.

"This funding makes possible these efforts to improve our business climate in Kansas, to create more jobs and, ultimately, improve the cost of government through increased competitiveness," said Sen. Dole.