

News from Senator

BOB DOLE



(R - Kansas)

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KANSAS ORGANIZATIONS WIN PRESIDENT'S AWARD OF EXCELLENCE

WASHINGTON, D.C. -- Two Manhattan, Kansas trade organizations have been named as recipients of the President's "E" Award, according to Sen. Bob Dole.

Dole said the International Trade Institute and the International Trade Council for Mid America Inc., were chosen by the president "for their hard work in encouraging increased exports of American-made products overseas,"

"I can readily see why the President singled out these fine organizations," said Dole, who serves as honorary chairman of the Trade Council. "Both are working to find foreign markets where Kansas companies can compete. Recently, for instance, they assisted corporations in Pittsburg and Halstead to sell goods to firms in Spain and Denmark. And the list doesn't stop there. They have also worked to promote trade with countries such as Australia, West Germany, Britain, Canada and Mexico."

The Presidential "E" - for excellence - award was created by executive order in 1961 to honor individuals, firms or organizations that significantly contribute to U.S. exports. Recipients must demonstrate a substantial increase in exports over a three year period or make a breakthrough in particularly competitive markets.

The International Trade Council was established in 1976 to research and generate leads for businesses seeking opportunities in international trade. The council and the institute work together on ways to stimulate trade, and to educate firms of export possibilities.