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**FORUM '86
PROGRAM**

**THURSDAY, MAY 22, 1986
HOLIDAY INN
HAYS, KANSAS**

- 8:30 a.m. Registration**
- 9:00 a.m. Welcome** Roy Brungardt, President, Hays Area Chamber of Commerce
Opening Address Ned Webb, Director, Northwest Kansas Planning & Development Commission, Hill City
- Explanation of Programs**
- 9:30 a.m. Seminar: A Successful Business Plan**
J. Dale Peter, Senior Staff Consultant
Clare Gustin, Associate Director
Small Business Development Center, Fort Hays State University, Hays, Kansas
- 10:30 a.m. Break**
- 10:40 a.m. Seminar: How to Prepare for a Loan**
Gene Keady, Assistant District Director, Small Business Administration, Wichita, Kansas
James L. Campbell, Vice President, Farmers State Bank & Trust, Hays, Kansas
Ron Nicholas, Director, Nine County Development, Pratt, Kansas
- 11:45 a.m. Lunch**
Keynote Speaker Professor Fran Jabara, Founder & Director of the Center for Entrepreneurship, Wichita State University, Wichita, Kansas
- 1:00 p.m. Seminar: Beginning Bidder's Workshop**
Edna VanLieu, Deputy Directorate of Contracting, Fort Riley, Fort Riley, Kansas
Lt. Colonel Don Howell, USAFR, Defense Contract Administration Service Management Area, Wichita, Kansas
- 2:15 p.m. One-On-One**
A time especially set aside for participants to meet with the participating exhibitors to discuss a particular product or service.
- Comments from Senator Bob Dole**
*One-On-One meetings will reconvene after comments from the Senator
- 4:30 p.m. Business After Hours Mixer**

In Association With
Northwest Kansas Planning & Development Commission
Hays Convention & Visitors Bureau
Ellis County Economic Development Department
Midwest Energy
Small Business Administration
Defense Contract Administration Management Area
Western Kansas Manufacturers Association
Kansas Department of Economic Development
Hays Chamber of Commerce
Procurement Automated Source System
Department of Commerce



**After Hours Mixer
Hosted by
Hays Convention & Visitors Bureau**
**HORS D'OEUVRES
Provided by
MIDWEST ENERGY, INC.**

REGISTRATION

Company Name _____
Address _____
Attendee's Name(s) _____

Attend Conference. Enforce check for \$20.00 per person. (Includes coffee breaks, lunch and all seminars)
Table display (Limit one table per firm)
Indicate if your display requires electricity
We encourage registration by May 12, 1986. Deadline for reservation cancellations and refunds is May 16, 1986.
Make checks payable to: **Northwest Kansas Planning & Development Commission**
P.O. Box 248
Hill City, KS 67642
For additional information, contact Michele Schamberger (913) 674-2151

The Hutchinson News

Sunday, June 1, 1986, Hutchinson, Kansas, 46 Pages, Year 114 No. 333

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The most influential Kansan

Dole's power base lies in Kansas roots

This essay involves Sen. Bob Dole and the evolution of an astonishing constituency that keeps him alive and well in Kansas, Washington and beyond. It is one of 13 articles about Kansans who have had the most influence on life in this state, according to a Harris News Service poll of Kansans listed in *Who's Who in America*. Articles about these influential Kansans will be published in *The Hutchinson News* over the next two weeks.

By John Marshall
Harris News Service

Across this nation and over Kansas from corner to corner, 1960 was a year that everything began to change.

Fidel Castro was in firm control of Cuba. Francis Gary Powers, piloting a high-altitude plane called the U-2, was shot down while spying over the Soviet Union and was convicted of espionage in Moscow. First-class postage had gone from 3 to 4 cents an ounce. Nearly 33 million Americans were homeowners, a 50 percent increase in a decade, and they had begun to buy all the stuff that went with the national dream: 2.6 million lawn mowers and 2.6 million washing machines.

The number of bowling alleys had doubled to more than 100,000; the Twist, a dance conceived in Philadelphia and delivered in New York, was a no-touch tease for rock 'n' roll. The Federal Drug Administration announced approval of an oral contraceptive, Enovid, as safe; at the same time, Americans were consuming 18 million aspirin and 19 million gallons of gin. There were 35 million youngsters between 5 and 14 years old in this country; the flower children were in bud, but the Beatles were still in Liverpool.

In Kansas, the year started with terrible weather — especially in the Northwest, which suffered nearly 50 inches of snow and sub-zero temperatures in January and February; 20 inches were still on the ground in March.

The political climate had been frozen as well. Franklin Murphy, the accomplished and articulate chancellor of the University of Kansas, announced that he was fed up with Gov. George Docking and his hacks, and was leaving to be chancellor of UCLA in July.

And out West, nature was about

to play a monstrous, rail-clogging, bin-busting joke. All across the High Plains under the winter snow were the seeds of a wheat crop that would stand Kansas on her head and have farmers wringing their hands and their hearts. Aliments had been cut, supports trimmed. Thousands of acres had been retired to the soil bank, all to reduce wheat production. Yet out in the fields were the seeds of a side-splitting, dollar-defying dilemma, one of the mightiest harvests of the time.

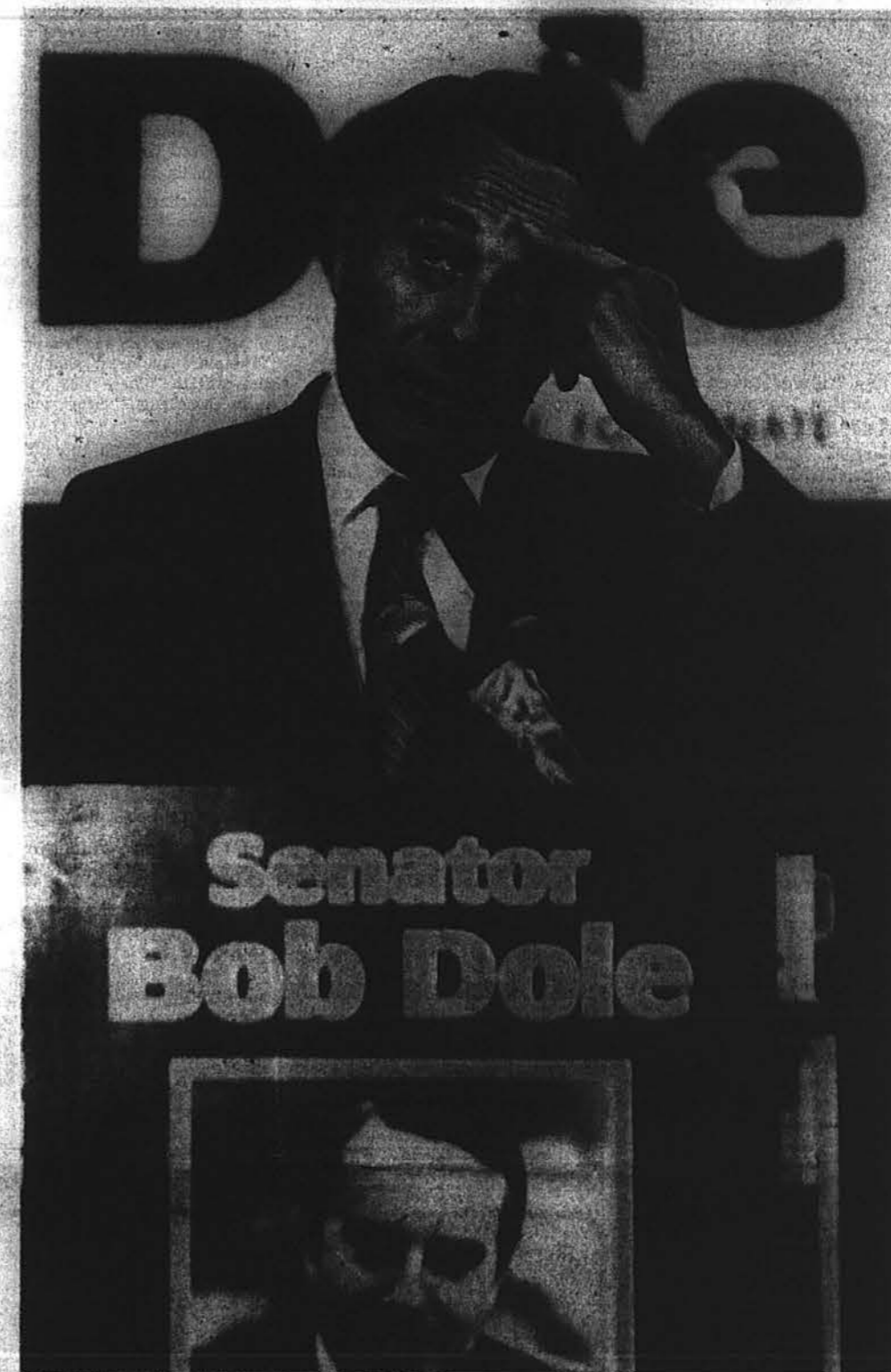
America didn't know, and Kansas wasn't ready to mind. Across the nation and from corner to corner in Kansas, 1960 was a year the nation moved away from the old guard toward a new frontier, and in the state's 6th Congressional District, smack in the middle of everything, Bob Dole, Russell County attorney, 37 years old, declared that he wanted to go to Washington.

...
Mary Humes, clerk of the Russell County District Court, in late February 1960 wrote a letter to the editor of the *Salina Journal* endorsing Dole as a candidate for the Republican nomination to the U.S. House of Representatives.

"His integrity, character, intelligence and capacity for public service make his service in Congress of value to every citizen in the 6th Congressional District," she said. The letter was published March 2, the first "candidate" letter to the *Journal* that year. It was typical of the many that followed, praising Dole's capacity for service, his integrity, his loyalty to Kansas and dedication to the district; he was, after all, a four-term county attorney; he enjoyed close contact with farmers because he was secretary of the 4-H board. And his father, Doran, was owner-manager of Norris Grain Co.

Roots, we call it nowadays. Connections, the precinct captain called it then.

Two days later, Bill Davis, 56, a Sherman County farmer-stockman and implement dealer, became the first Democrat to enter the race for 6th District congressman. E.C. Riley of Cawker City also filed for the Democratic nomination. Keith Sebeilus, a state senator then (later a multi-term congressman), and Phillip Doyle ran against Dole. Little was reported and even



less is remembered about this campaign, but it was the dawn of Dole's spectacular political career. And it was the last spark in a district that would soon die of diminishing return.

The 1960 census was announced, and some of the details were grim. For the 6th District of northwest Kansas and the 5th of the southwest, they only confirmed what everyone familiar with the areas

long had sensed and suspected. People were leaving. Kansas had increased in population 14 percent in the decade to 1960, to 2,176,000. But in these two

By Greg Holmes
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