101 E. 14th Hays, Kansas July 26,1947

Dear Bob.

I now understand you're back at Percy Jones so I'm writing you about getting two Oldsmobiles thru you. I have two veterans who are in desperate need of cars as they have been hired as traveling salesman to start August 1st. One of them had his Order in with a dealer in Northwestern Kansas, under the Valiant program, and was suppose to get it this week so he could start his travels August 4th. Last nite he was informed that the Denver Zone hand overdrawn their allotment of cars and would not be able to get his car until sometime in November.

The other fellow is a WW I veteran who is also a very good friend of mine, DAV, etc and was let out of the United States Employment Service as a result of no appropriation. He has a family of six so if he doesn't get one soon he'll really be up a creek.

To keep the record straight the first vet was getting his car thru a disabled veteran who could qualify as per the Valiant program. Do you want us to use this disability again, in view of the fact the car has not been delivered; Do you want us to get another veteran who could qualify; or can you get some disabled veteran in the hospital where you are? Please reply by return mail so I will have the answer before Thursday as I will be leaving on my vacation on Friday.

Please let me know in your reply what the exact cost of a 78 standard club sedan with radio, heater, air cleaner, air filter, solonoid starter, hydramatic, deluxe instrument cluster, and steering wheel and map light(it's all in a deluxe group.). The veteran will make arrangements to get the car in Mich. should you be able to deliver. Further it will be a clean cash deal upon delivery. We're definitely interested in paying only the regular price without having to slip something under the table.

The WW I vet wants a 66 standard club sedan, gadio, heater and everything as above on the 78.

You will realize from the above that speed is essential to the welfare of both veterans. In your reply to this letter please give me an estimate of how soon you could deliver these cars after the orders are in. These veterans will deal with you once you have the cars on the way and will be able to pick them up when you notify them.

I know this is a big order, Bob, but since I once talked to you about it I thought this would help you as well as the veterans. I certainly will appreciate your cooperation.

Your friend, Page 10