

TO: Senator Dole  
FR: Kerry

RE: Associated Builders and Contractors

\*Audience of 500 ABC members attending legislative conference.

\*They have asked for 10-15 minutes of remarks on legislative agenda. Their top two priorities are striker replacement and repeal of Davis-Bacon. Attached speech mentions those priorities, as well as the President's speech last night.

\*After breakfast, they are scheduled to hit the Hill to lobby their members.

Kang

STC 111

Wednesday - June 14

8:00 a.m. - 10:30 a.m. Breakfast Session  
Washington Court Hotel



March 8, 1995

16. Associated Builders & Contractors. [Wednesday, June 14,  
8:00 am - 10:30 am, Washington Court Hotel]  
5-19-95. expect 500, kick off for grass roots lobbying  
tend to be Republicans  
Recommendation: Yes.

I would like to invite you to address the Associated Builders and Contractors' National Legislative Conference Wednesday, June 14, 1995 at our breakfast session from 8:00 a.m. - 10:30 a.m. at the Washington Court Hotel. Since you are a leader in this pro-business 104th Congress, we would be honored if you could address our group.

The *ABC Across America* Political Action Breakfast will be a send-off for a day of grassroots lobbying. Our members would be most interested in hearing your thoughts on the 104th Congress and construction industry issues, the political outlook for 1996 and maintaining a conservative majority.

We are expecting approximately 500 ABC members to attend this year's Legislative Conference June 13-15. These 500 politically active people represent the merit shop construction "team" of contractors, subcontractors, material suppliers, and associates. Representing ABC's 17,500 member companies, they will be coming to Washington to be briefed on legislative issues that affect the construction industry and to visit with their elected officials. They will then go home to report to over 80 ABC chapters what they saw and heard while in Washington.

Knowing the frantic pace that the Congress has kept during the first 100 days, we hope you can join us on June 14. Should you have any questions about our program, please do not hesitate to contact me or Paul Johnson of our staff. We look forward to hearing from you and thank you for your consideration.

Sincerely,

*Charlotte W. Herbert*

Charlotte W. Herbert  
Vice President, Government Affairs

3-22 Interim letter

THANK YOU. IT'S GOOD TO BE  
WITH YOU TODAY. I'VE SPOKEN TO  
ABC CONFERENCES ON MANY  
OCCASIONS OVER THE YEARS. BUT  
TODAY IS DIFFERENT. BECAUSE THIS  
IS THE FIRST TIME I'VE EVER SPOKEN  
TO YOU WHEN REPUBLICANS HAVE  
CONTROLLED BOTH THE HOUSE AND  
THE SENATE.

AND I THANK THE LEADERS AND

**MEMBERS OF ABC FOR ALL YOUR  
SUPPORT LAST FALL THAT HELPED  
US TO FINALLY END 40 YEARS OF  
ONE-PARTY RULE HERE IN  
CONGRESS.**

**I KNOW THAT FOLLOWING THIS  
BREAKFAST, YOU WILL BE GOING UP  
TO THE HILL TO SPEAK TO YOUR  
SENATORS AND MEMBERS OF  
CONGRESS. AND I DON'T THINK IT  
WILL TAKE VERY LONG FOR YOU TO**

**REALIZE THAT THINGS HAVE  
CHANGED IN CAPITOL HILL.**

**FOR THE PAST 40 YEARS,  
AMERICA'S BUILDERS AND  
CONTRACTORS HAVE HAD TO PLAY  
DEFENSE ON CAPITOL HILL. EVERY  
YEAR, THE LIBERALS WHO WERE IN  
CHARGE HERE WOULD VOTE FOR  
MORE TAXES, MORE SPENDING,  
MORE MANDATES, MORE**

**BUREAUCRACIES, AND MORE POWER  
FOR WASHINGTON, D.C.**

**AS A RESULT, ALL YOUR TIME  
WAS DEDICATED TO STOPPING BAD  
LEGISLATION FROM TAKING EFFECT.**

**BUT NOW THINGS HAVE  
CHANGED. BECAUSE NOW WE'RE ON  
OFFENSE. NOW WE CAN ACTUALLY  
MAKE THE CHANGES THAT NEED TO  
BE MADE. NOW WE CAN ACTUALLY  
FOCUS ON PASSING GOOD**

**LEGISLATION, RATHER THAN JUST  
STOPPING BAD LEGISLATION.**

**AND I'M HERE THIS MORNING TO  
TELL YOU WHAT WE HAVE DONE ON  
OFFENSE THESE PAST SIX MONTHS,  
AND WHAT WE WILL BE DOING IN  
THE MONTHS AHEAD.**

**FIRST, LET ME SPEAK TO YOU IN  
CONSTRUCTION TERMS. I BELIEVE  
OUR FOUNDING FATHERS SAW THE  
FEDERAL SYSTEM AS CONSTRUCTED**

**SOMETHING LIKE A MASONRY WALL:**  
**THE STATES ARE BRICK. THE**  
**NATIONAL GOVERNMENT IS THE**  
**MORTAR.**

**FOR THE STRUCTURE TO STAND**  
**PLUMB WITH THE CONSTITUTION,**  
**THERE MUST BE A PROPER MIX OF**  
**BRICK AND MORTAR. AND,**  
**UNFORTUNATELY, THERE HASN'T**  
**BEEN SUCH A MIX IN PRIOR YEARS.**  
**B E C A U S E   T H E   F E D E R A L**



**GOVERNMENT HAS GONE FROM  
BEING THE MORTAR TO BEING  
ALMOST THE ENTIRE WALL--A WALL  
THAT LEANS, SAGS, AND BULGES  
UNDER ITS OWN WEIGHT.**

**AND LAST NOVEMBER, THE  
VOTERS ASKED REPUBLICANS TO DO  
A LITTLE CONSTRUCTION WORK.  
THEY ASKED US TO RESTORE A  
SENSE OF BALANCE TO THE WALL.  
AND WE'RE DOING THAT BY**

**RESTORING THE THE LONG-  
FORGOTTEN 10TH AMENDMENT TO  
THE CONSTITUTION.**

**THAT'S THE AMENDMENT THAT  
ESSENTIALLY SAYS ANY POWERS  
NOT SPECIFICALLY DELEGATED TO  
THE STATES ARE RESERVED FOR THE  
STATES AND FOR THE PEOPLE.**

**AND MY MISSION AS MAJORITY  
LEADER IS TO FOLLOW THAT  
AMENDMENT, AND TO SHIFT POWER**

**OUT OF WASHINGTON, D.C. AND  
BACK TO THE STATES AND THE  
PEOPLE.**

**WE ACHIEVED A GREAT DEAL OF  
PROGRESS TOWARD REACHING THAT  
GOAL WHEN WE PASSED THE  
UNFUNDED MANDATES LEGISLATION.  
AND I THANK THE ABC FOR THE KEY  
SUPPORT THEY PROVIDED IN  
GETTING THAT BILL PASSED.**

FROM WELFARE REFORM, TO  
IMPROVING OUR SCHOOLS, TO  
FIGHTING CRIME, OUR GOAL IS TO  
GIVE THE STATES AS MUCH  
FLEXIBILITY AS POSSIBLE, SO THEY  
CAN DESIGN A PLAN THAT BEST  
NEEDS THE NEEDS OF THE CITIZENS  
OF THEIR HOME STATE.

AND THE HISTORIC BUDGET  
RESOLUTIONS PASSED BY THE  
HOUSE AND SENATE ALSO SHIFT THE

**TIDE OF POWER BACK TO THE STATES AND TO THE PEOPLE.**

**AS YOU KNOW, THE PRESIDENT GAVE A LITTLE SPEECH LAST NIGHT. AFTER FIGHTING THE BALANCED BUDGET AMENDMENT, AND AFTER SENDING UP A BUDGET THAT OFFERED \$200 BILLION DEFICITS AS FAR AS THE EYE CAN SEE, THE PRESIDENT HAS NOW DECIDED THAT THE BUDGET CAN BE BALANCED.**

**SO, WHERE DO WE GO FROM  
HERE?**

**FIRST, HOUSE AND SENATE  
REPUBLICANS WILL CONTINUE TO  
PROVIDE THE BOLD LEADERSHIP YOU  
ASKED US TO PROVIDE. WE ARE  
CURRENTLY WORKING TOGETHER TO  
IRON OUT SEVERAL DIFFERENCES  
BETWEEN THE BUDGET PLAN PASSED  
BY THE HOUSE AND THE ONE  
PASSED BY THE SENATE.**

**AND I CAN GUARANTEE YOU THAT  
WHEN OUR BUDGET IS COMPLETE, IT  
WILL DO THE FOLLOWING:**

**BY REDUCING THE RATE OF  
GROWTH OF GOVERNMENT  
SPENDING, IT WILL SET A COURSE TO  
BALANCE THE BUDGET WITHIN  
SEVEN YEARS.**

**IT WILL SHRINK THE FEDERAL  
BUREAUCRACY, BY ELIMINATING AT  
LEAST ONE CABINET AGENCY, AND**

**HUNDREDS OF FEDERAL  
DEPARTMENTS, AGENCIES, AND  
PROGRAMS.**

**IT WILL MOVE POWER OUT OF  
WASHINGTON AND BACK TO OUR  
STATES, OUR CITIES, AND TO YOU,  
THE AMERICAN PEOPLE.**

**IT WILL NOT TOUCH SOCIAL  
SECURITY.**

**IT WILL PRESERVE, IMPROVE, AND  
PROTECT MEDICARE, WHICH THREE**



**OF THE PRESIDENT'S CABINET  
MEMBERS SAY WILL GO BANKRUPT  
UNLESS ACTION IS TAKEN TO SLOW  
ITS RATE OF GROWTH.**

**IT WILL KEEP AMERICANS SAFE BY  
MAINTAINING FUNDING FOR  
NATIONAL DEFENSE, AND FOR  
IMPORTANT CRIME-CONTROL  
INITIATIVES TO AID POLICE ON THE  
FRONT LINES OF THE WAR AGAINST  
CRIME AND DRUGS.**

**IT WILL MAINTAIN A SAFETY NET  
FOR THOSE AMERICANS IN TRUE  
NEED.**

**AND IT WILL MAKE MONEY  
AVAILABLE FOR TAX REDUCTIONS  
FOR AMERICA'S FAMILIES, AND FOR  
REDUCTIONS THAT WILL STIMULATE  
SAVINGS, INCREASE INVESTMENT,  
CREATE JOB, AND PROMOTE  
ECONOMIC GROWTH.**

**NOW THAT THE PRESIDENT  
AGREES WITH US THAT THE BUDGET  
CAN AND SHOULD BE BALANCED, WE  
HOPE HE WILL ALSO AGREE WITH  
THE SPECIFICS I HAVE JUST LISTED.**

**REGULATORY REFORM**

**SOON WE'LL ALSO BEGIN FINAL  
ACTION ON AN ISSUE OF GREAT  
IMPORTANCE TO THE ABC, AND TO  
RESTORING BALANCE TO THAT WALL**

**I MENTIONED--AND THAT'S  
REGULATORY REFORM.**

**IF YOU BELIEVE THE RHETORIC  
COMING OUT OF THE WHITE HOUSE,  
YOU WOULD THINK THAT IF  
REGULATORY REFORM IS ADOPTED,  
OUR WORKPLACES WOULD BECOME  
DEATH TRAPS, AND OUR  
ENVIRONMENT WOULD BE POLLUTED.**

**THE FACT IS THAT REGULATIONS  
HAVE ALLOWED US TO MAKE**

**ENORMOUS PROGRESS IN MAKING  
OUR WORKPLACES SAFER AND OUR  
ENVIRONMENT CLEANER.**

**BUT WE'VE NOW REACHED THE  
POINT WHERE COUNTLESS  
REGULATIONS JUST DON'T MAKE  
SENSE. THEIR BENEFITS ARE OFTEN  
MINIMAL AT BEST, AND THEIR COSTS  
ARE GREAT. IN FACT, ESTIMATES  
ARE THAT GOVERNMENT  
REGULATIONS NOW COST A TYPICAL**

**FAMILY NEARLY \$6,000 A YEAR.  
AND THEY COST THE U.S. ECONOMY  
\$581 BILLION A YEAR.**

**AND WHO ARE THE LOSERS IN THE  
GOVERNMENT'S RUSH TO  
REGULATE? THE ANSWER IS WE ALL  
ARE.**

**THE ENVIRONMENT LOSES THE  
GREATER PROTECTION THAT RISK  
ASSESSMENT AND COST-BENEFIT  
ANALYSIS WOULD PROVIDE.**

**THE ECONOMY LOSES BECAUSE  
THE HIGH COST OF REGULATIONS  
WEAKEN OUR INTERNATIONAL  
COMPETITIVENESS, TRANSLATING  
INTO LOST JOBS AND LOST  
PRODUCTIVITY.**

**BUSINESS LOSES THE TALENT,  
TIME, AND RESOURCES OF WORKERS  
FORCED TO DEAL WITH MOUNTAINS  
OF PAPERWORK.**

**AND CONSUMERS LOSE BECAUSE  
BUSINESSES ARE FORCED TO PASS  
ALONG THE COSTS OF DEALING WITH  
REGULATIONS.**

**THE HOUSE PASSED A STRONG  
REGULATORY REFORM MEASURE BY  
A NEAR VETO-PROOF MAJORITY  
BACK IN FEBRUARY.**

**THE SENATE BILL MIRRORS THE  
HOUSE BILL IN MANY WAYS, AND  
ADDS A PROVISION THAT WOULD**



**ALLOW EXISTING REGULATIONS TO  
BE REVIEWED UNDER COST-BENEFIT  
ANALYSES. BOTH BILLS WOULD  
PROMOTE THE MOST FAR-REACHING  
AND SENSIBLE REFORMS OF THE  
REGULATORY STATE EVER  
ATTEMPTED.**

**BOTH BILLS ARE WORTH FIGHTING  
FOR, AND I HOPE YOU WILL DO  
EVERYTHING YOU CAN TO ENSURE  
THAT MEMBERS FROM YOUR STATES**

**UNDERSTAND HOW IMPORTANT  
REGULATORY REFORM IS TO YOU  
AND TO AMERICA.**

**DAVIS-BACON**

**I KNOW THAT ONE OF THE TOP  
ITEMS ON YOUR AGENDA--AND MINE--  
-IS THE REPEAL OF THE DAVIS-BACON  
ACT. I DON'T HAVE TO TELL YOU  
THE CHAOS THAT THIS ACT CAUSES  
EVERY YEAR. I DON'T HAVE TO TELL  
YOU THAT REPEALING THE ACT**

**WOULD SAVE AN ESTIMATED \$2.7  
BILLION OVER FIVE YEARS. AND, AS  
EVERETT DIRKSEN ONCE SAID, A  
BILLION HERE, A BILLION THERE, AND  
SOON YOU'RE TALKING REAL MONEY.**

**I ALSO DON'T HAVE TO TELL YOU  
WHO WILL BE FIGHTING US EVERY  
STEP OF THE WAY. I HOPE TO BRING  
S.141. SPONSORED BY SENATOR  
            
KASSEBAUM TO THE FLOOR THIS  
WEEK, AND I KNOW YOUR**

**WASHINGTON, D.C. OFFICE WILL  
MOBILIZE ABC MEMBERS ACROSS  
THE COUNTRY TO WEIGH IN ON THIS  
IMPORTANT LEGISLATION.**

**STRIKER REPLACEMENT**

**I KNOW ANOTHER ISSUE OF  
GREAT INTEREST TO YOU IS STRIKER  
REPLACEMENT. WHEN THE  
DEMOCRATS HAD CONTROL OF  
CONGRESS, THEY TRIED EVERYTHING  
THEY COULD TO PASS LEGISLATION**

**PROHIBITING EMPLOYERS FROM  
HIRING PERMANENT WORKERS  
DURING A STRIKE. FORTUNATELY,  
REPUBLICANS IN THE SENATE HAVE  
ALWAYS BEEN ABLE TO PREVENT  
THE BILL FROM PASSING. AND FOR A  
SIMPLE REASON. IT'S A LOUSY IDEA.**

**SINCE THE BIG LABOR UNIONS  
KNEW STRIKER REPLACEMENT  
LEGISLATION WAS DEAD IN THIS  
CONGRESS THEY WENT STRAIGHT TO**

**PRESIDENT CLINTON, AND, AS YOU  
KNOW, HE SIGNED AN EXECUTIVE  
ORDER PROHIBITING COMPANIES  
WITH FEDERAL CONTRACTS OF OVER  
\$100,000 FROM HIRING PERMANENT  
REPLACEMENTS FOR STRIKING  
WORKERS.**

**IN EFFECT, THE PRESIDENT IS  
TRYING TO DICTATE FEDERAL LABOR  
LAW BY OVERTURNING EXISTING  
LAW AND CONGRESSIONAL**

DECISIONS. AND HE'S DOING SO  
WITH AN EXECUTIVE ORDER THAT  
THE ECONOMIC POLICY FOUNDATION  
CONCLUDES WILL ANNUALLY COST  
OUR ECONOMY BETWEEN \$520  
MILLION AND \$2 BILLION.

THERE ARE TWO WAYS TO  
OVERTURN THIS ILL-ADVISED  
EXECUTIVE ORDER. THE FIRST IS TO  
DO IT BY LEGISLATION. AND, IN THE  
SENATE, WE WOULD NEED TO HAVE

**60 VOTES NECESSARY TO STOP A  
DEMOCRAT FILIBUSTER. WE NOW  
HAVE 59 COMMITTED VOTES. SO,  
WHEN YOU'RE UP ON THE HILL THIS  
WEEK, BE SURE AND MENTION THIS  
ISSUE TO YOUR SENATOR--  
ESPECIALLY IF HE OR SHE IS A  
DEMOCRAT.**

**AND THE SECOND WAY TO  
OVERTURN THIS ORDER IS TO DO IT  
THROUGH ANOTHER EXECUTIVE**



**ORDER. AND THE ONLY WAY THAT'S  
GOING TO HAPPEN IS IF WE ELECT A  
NEW PRESIDENT IN 1996. COME TO  
THINK OF IT, I THINK I KNOW JUST  
THE MAN FOR THE JOB.**

**IT'S BEEN A PRIVILEGE TO JOIN  
YOU TODAY, AND I HOPE YOUR  
CONFERENCE IS A REWARDING ONE.**