


September 14, 1993

M E M O R A N D U M

TO: SENATOR DOLE
FROM: NINA OVIEDO
COPY TO: CLARKSON HINE 
SUBJECT: SPEECH -- HISPANIC BUSINESS CEO ROUNDTABLE

You are scheduled to speak to the Hispanic Business CEO Roundtable, Wednesday, September 15, at 9:00 a.m., at the Capital Hilton. The Roundtable is an annual event where Hispanic businesses network among themselves and address issues impacting the growth of their companies. Jesus Chavarria, Editor and Publisher of Hispanic Business magazine heads the event.

There will be approximately 250 attendees (200 are CEOs). They are interested in your views on health care, NAFTA and taxes. The Media is invited (the indication is that there will be a lot of coverage).

Gaddy Vasquez, California Board of Supervisors, will introduce you.

Attached is a draft copy of prepared remarks (a modified version of your prepared remarks to the Detroit Economic Club). It would be important to solicit their help on grass root initiatives for NAFTA.

[FYI -- apparently I am seated at the dais while you speak. Also, I am scheduled to speak at smaller break-out sessions following your remarks.]

QUERY: Should we prepare a press release for the Hispanic Media following your remarks?

_____ Yes, please follow up with Clarkson.

_____ No.

Yvonne

July 16, 1993

MEMORANDUM

TO: SENATOR DOLE
FROM: NINA OVIEDO *Nina*
SUBJECT: HISPANIC BUSINESS CEO ROUNDTABLE

[Original memo on subject is attached.]

Organizers for the Hispanic CEO Roundtable will be in next week. They have called to see if you are interested in giving the keynote address at the opening of the Conference on September 15. There will be approximately 200 - 300 participants.

I spoke with Hatch's staff, who is quite familiar with the organizers. It sounds like a great opportunity for Hispanic exposure (and I'm still trying to get your picture on the cover of Hispanic Business magazine).

They understand your schedule is tight but they would like some indication so that they can plan accordingly.

Are you interested in giving the keynote address?

_____ Yes, please follow-up with Yvonne.

_____ No, not at this time.

W. Lee
AT Capital Hilton (16th & K)

Followup w/ Yvonne.

_____ No.



Hispanic Business College Fund, Inc.

July 7, 1993

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Ms. Nina Oviedo
Counsel
Office of the Republican Leader
United States Senate, S-230
U.S. Capitol
Washington, D.C. 20510

Dear Ms. Oviedo:

It was a genuine pleasure for Jesus Chavarria and me to meet you on Thursday, July 1, at the U.S. Capitol. It was especially encouraging for us to learn that you are involved in such a substantive role and engaging position of responsibility with the leadership in the U.S. Senate.

It was also a distinct honor for us to meet Senator Robert Dole to share our plans for the forthcoming Hispanic Business CEO Roundtable. In this regard, I wish to request your assistance in helping us secure Senator Dole's attendance at the Opening Breakfast on Wednesday, September 15. More specifically, we request that Senator Dole deliver the keynote address at this event. If he agrees, we ask that he make a 10 - 12 minute presentation encompassing an overview of the four issues which most significantly affect small businesses in general, and Hispanic businesses in particular.

I will call you soon to provide you with further details about the Hispanic Business CEO Roundtable and to discuss the prospects of anticipating Senator Dole's participation in the Opening Breakfast. In the meantime, I wish to thank you, once again, for helping arrange an informative meeting with U.S. Senate Republican Leader Robert Dole.

Sincerely,

Adam Chavarria
National Director

cc: Jesus Chavarria, Hispanic Business, Inc.

BOB DOLE
KANSAS

United States Senate

OFFICE OF THE REPUBLICAN LEADER
WASHINGTON, DC 20510-7020

July 19, 1993

Senator Dole,

Your schedule is open for the morning of Wed, Sept. 15. Do you want me to confirm that you will give the keynote address at the opening of the Hispanic Business CEO Roundtable on Wed, Sept. 15 at: (at Capital Hilton)

_____ 8:30 a.m.

 ↓
_____ 9:00 a.m.

Yvonne

Wed, Sept 15

July 30, 1993

The Honorable Robert Dole
U.S. Senate Republican Leader
U.S. Capitol, S-230
Washington, D.C. 20510

Dear Senator Dole:

It is a distinct honor to thank you for agreeing to accept our invitation to keynote the HISPANIC BUSINESS CEO Roundtable Opening Breakfast slated for Wednesday, Sept. 15, 1993.

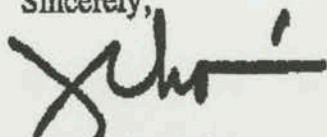
More than 250 Chief Executive Officers of small- and medium-sized businesses throughout the country are expected to attend. They are looking forward to hearing your remarks about the issues which most directly impact their ability to sustain and expand their businesses. These issues include health care, NAFTA/international trade, credit/finance and taxes.

We request that you prepare a 10 - 12 minute presentation. However, please feel free to extend your comments as you deem necessary to adequately address these issues. The particulars of this event follow:

Event: Opening Breakfast
Date: Wednesday, Sept. 15, 1993
Time: 7:30 a.m. to 10 a.m. Your keynote address is scheduled at 9 a.m.
Location: The Capital Hilton, Congressional Room, 16th and K streets, NW

We will be in touch with your office to finalize all other details surrounding your scheduled presentation. In the meantime, I wish to convey the appreciation of hundreds of Hispanic business CEOs who are certain to welcome your comments with keen interest at the Opening Breakfast.

Sincerely,



Jesus Chavarria
Chief Executive Officer

Hispanic Business Inc • 360 South Hope Avenue • Suite 300c
Santa Barbara • California 93105 • (805) 682-5843 • FAX (805) 687-4546

HISPANIC BUSINESS

SENATE REPUBLICAN LEADER
BOB DOLE
REMARKS TO THE HISPANIC BUSINESS ROUNDTABLE:
ECONOMY, HEALTH CARE, NAFTA
SEPTEMBER 15, 1993

THANK YOU GADDY.

IT IS A PLEASURE TO BE HERE.

**YOU'RE IN WASHINGTON IN A
MOST HISTORIC WEEK. WE
STARTED THE WEEK, AS YOU
KNOW, WITH ISRAELI PRIME
MINISTER YITZHAK RABIN AND
PLO CHAIRMAN YASSER ARAFAT**

**SIGNING A MUTUAL
RECOGNITION AGREEMENT.
LIKE ALL AMERICANS, I SALUTE
THE COMMITMENT OF THE
ISRAELI GOVERNMENT AND THE
PALESTINIAN LEADERS TO
BREAK THE CYCLE OF VIOLENCE
AND TO LAY THE FOUNDATION
FOR A GENUINE PEACE.
THAT HISTORIC EVENT WAS**

**FOLLOWED BY ANOTHER
EQUALLY HISTORIC EVENT.
YESTERDAY, PRESIDENT
CLINTON SIGNED THE NORTH
AMERICAN FREE TRADE
AGREEMENT -- AND STANDING
BY HIS SIDE WERE PRESIDENTS
BUSH, CARTER AND FORD.
AMERICA CAN ONCE AGAIN
SEIZE THE OPPORTUNITY TO**

**LEAD THE WORLD INTO A NEW
ERA OF FREE TRADE.**

**AND TODAY, YET ANOTHER
IMPORTANT MOMENT -- YOUR
MEETING. THERE IS NO DOUBT -
- HISPANICS AND THE HISPANIC
CULTURE HAVE MADE A GREAT
DIFFERENCE -- A POSITIVE
DIFFERENCE -- IN EVERY
CORNER OF AMERICA. THAT**

**DIFFERENCE CAN BEEN SEEN IN
YOUR OWN LIVES AND YOUR
DEDICATION TO MEET AND
DISCUSS ISSUES THAT
SIGNIFICANTLY AFFECT SMALL
BUSINESSES IN GENERAL AND
HISPANIC BUSINESSES IN
PARTICULAR. I APPLAUD YOUR
EFFORTS. I HAVE NO DOUBTS
THAT YOUR EFFORTS WILL**

**ENSURE THAT THE HISPANIC
COMMUNITY CAN CONTINUE TO
COMPETE AND CONTRIBUTE IN
OUR FAST PACED,
INCREASINGLY TECHNOLOGY-
ORIENTED NATION.**

**AMERICAN LEADERSHIP HAS
CHANGED THE WORLD**

**FROM THE POSSIBILITY OF
PEACE IN THE MIDDLE EAST, TO**

**THE FALLING OF THE BERLIN
WALL, MUCH HAS CHANGED
EXCEPT ONE THING -- AND
THAT'S THE FACT THAT
AMERICAN LEADERSHIP HAS
CHANGED THE WORLD.**

**WHETHER IT WAS SAVING
FREEDOM AS WE KNOW IT
DURING WORLD WAR
II...SETTING NEW STANDARDS IN**

**INVENTIONS AND INNOVATIONS,
PUTTING A MAN ON THE MOON,
OR STANDING GUARD UNTIL THE
COLD WAR WAS WON, IT HAS
BEEN AMERICAN LEADERSHIP--
ECONOMIC
LEADERSHIP...MILITARY
LEADERSHIP...MORAL
LEADERSHIP...AND
TECHNOLOGICAL**

**LEADERSHIP...THAT HAS BEEN
THE MOST POWERFUL FORCE
FOR PEACE, PROGRESS, AND
PROSPERITY AROUND THE
GLOBE.**

**THERE ARE SEVERAL
DEBATES ONGOING IN
WASHINGTON WHICH WILL
DETERMINE IF AMERICAN
LEADERSHIP WILL CONTINUE**

**INTO THE 21ST CENTURY, OR
WHETHER WE WILL PASS THE
MANTLE OF LEADERSHIP ON TO
OTHERS.**

PHILOSOPHICAL DIFFERENCES

ON THE ECONOMY

**AMERICA'S ECONOMIC
LEADERSHIP IS WHAT WAS AT
STAKE DURING THIS YEAR'S
BATTLE OVER THE PRESIDENT'S**

**BUDGET. OVER THE COURSE
OF THIS YEAR, YOU'VE SEEN
TWO VERY DISTINCT AND
DIFFERENT PHILOSOPHIES ON
HOW TO MAINTAIN A STRONG
AND VIBRANT ECONOMY.**

**PRESIDENT CLINTON
BELIEVES THAT GOVERNMENT
CAN TAX, SPEND, AND MANDATE
AMERICA'S WAY INTO**

**PROSPERITY. MY REPUBLICAN
COLLEAGUES IN THE SENATE
AND I COULDN'T DISAGREE
MORE. WE BELIEVE THAT
GROWTH AND PROSPERITY CAN
ONLY BE ACHIEVED BY
PROMOTING AND REWARDING
INDIVIDUAL RISK-TAKING,
INITIATIVE, AND HARD WORK.
THIS BASIC FUNDAMENTAL**

**DIFFERENCE IN PHILOSOPHY--
AND NOT SOME PARTISAN
DESIRE TO OBSTRUCT--WAS THE
GLUE THAT HELD EVERY HOUSE
AND SENATE REPUBLICAN
TOGETHER IN THE VOTE ON THE
PRESIDENT'S BUDGET.**

SLOWER GROWTH: BUSINESSES

WORRIED SICK

THE CONGRESSIONAL

**BUDGET OFFICE HAS PREDICTED
THAT FOR THE NEXT FIVE
YEARS, ECONOMIC GROWTH
WILL NEVER EXCEED 2.7%.**

**REMEMBER THAT DURING THE
CAMPAIGN, PRESIDENT BUSH
WAS DRAGGED THROUGH THE
MUD BECAUSE ECONOMIC
GROWTH IN 1992 WAS "ONLY"
3.9%**

**WHY THE ECONOMIC
SLOWDOWN? A LOT OF
ECONOMIC EXPERTS AGREE
WITH ME THAT THE PRESIDENT'S
TAX AND SPEND BUDGET PLAN
AND THE THREAT OF MORE
TAXES TO PAY FOR HEALTH
CARE REFORM HAS BUSINESS--
ESPECIALLY SMALL BUSINESS--
WORRIED SICK. THEIR WORRIES**

**HAVE LED THEM TO CUT COSTS,
TO NOT BUY THAT NEW PIECE
OF EQUIPMENT, TO NOT HIRE
THAT NEW WORKER, OR OPEN
THAT NEW OFFICE.**

**AND NOW SMALL BUSINESS
IS NERVOUSLY AWAITING FOR
THE OTHER SHOE TO DROP--
PRESIDENT CLINTON'S HEALTH
CARE REFORM PLAN.**

HEALTH CARE

**I GREW UP IN AN ERA
WHERE HEALTH INSURANCE
WASN'T A REALITY FOR MOST
AMERICANS. MANY OF THE
HOSPITAL BILLS I FACED AFTER
WORLD WAR II WERE FINANCED
BY THE PEOPLE OF RUSSELL,
KANSAS. A FEW OF MY FRIENDS
CREATED THE "BOB DOLE FUND."**

**IT BEGAN WITH A FEW DOLLARS
TOSSED INTO AN OLD CIGAR
BOX, AND EXPANDED FROM
THERE. FROM THIRTY CENTS TO
A HUNDRED DOLLARS, DOZENS
OF MY NEIGHBORS DUG INTO
THEIR POCKETS TO GIVE
WHATEVER THEY COULD. IN THE
END, THE CONTRIBUTIONS
ADDED UP TO AROUND**

**EIGHTEEN HUNDRED DOLLARS.
SO I KNOW WHAT IT'S LIKE TO
WORRY ABOUT HOW YOU'RE
GOING TO PAY FOR HEALTH
CARE, AND I KNOW IT'S
SOMETHING THAT NO AMERICAN
SHOULD HAVE TO EXPERIENCE.**

**AND LET ME BE CLEAR IN
SAYING THAT IF AMERICA IS TO
CONTINUE ITS LEADERSHIP**

**ROLE AS AN ECONOMIC
POWERHOUSE, THEN WE
SHOULD REFORM OUR HEALTH
CARE SYSTEM. BUT WE MUST
ALSO RESIST THE TEMPTATION
TO FIX SOMETHING THAT
DOESN'T NEED FIXING. A
MAJORITY OF AMERICANS ARE
CONTENT WITH THE HEALTH
CARE THEY RECEIVE, AND WE**

**MUST NOT TAKE ANY ACTION
WHICH WOULD REDUCE THE
QUALITY, CHOICE, AND
ACCESSIBILITY THAT
AMERICANS HAVE COME TO
EXPECT.**

**THE CLINTON PLAN: ELEMENTS
OF AGREEMENT & CONCERN**

**A FEW DAYS AGO,
REPUBLICANS GOT THEIR FIRST**

**CHANCE TO REVIEW A 239-PAGE
DRAFT OF THE PROPOSAL THE
PRESIDENT WILL ANNOUNCE ON
SEPTEMBER 22ND. THE DRAFT
PROPOSAL IS HARD TO
DESCRIBE WITHOUT A TEAM OF
DOCTORS, LAWYERS, AND
ACCOUNTANTS STANDING
NEARBY, BUT MY FIRST
IMPRESSION IS THAT IT DOES**

**CONTAIN SOME ELEMENTS ON
WHICH WE CAN ALL AGREE, AND
SOME ELEMENTS THAT SHOULD
CONCERN ALL AMERICANS.**

**UNDER THE CLINTON PLAN,
UNCLE SAM WILL BE AN ACTIVE
PARTICIPANT IN ALMOST ANY
PHYSICIAN/PATIENT
RELATIONSHIP. AS THE
WASHINGTON POST SAID ON**

**SATURDAY--THE PLAN "WOULD
GIVE THE FEDERAL
GOVERNMENT DRAMATIC NEW
REGULATORY POWERS OVER
THE NATION'S HEALTH CARE,
INCLUDING THE RIGHT TO
CONTROL SPENDING, TAKE
OVER STATE PROGRAMS THAT
FAIL TO MEET ITS GOALS, AND
IMPOSE A PAYROLL TAX ON**

EMPLOYERS IN THOSE STATES."

**I'M STILL LOOKING FOR
ANYTHING IN OUR NATIONAL
EXPERIENCE SUGGESTING THAT
WASHINGTON CAN EFFECTIVELY
MANAGE AND BALANCE A
HEALTH CARE BUDGET WHICH
TOTALS 900 BILLION DOLLARS.**

**ONE UNIVERSALLY-HELD
OPINION ON CAPITOL HILL IS**

**THAT THE PRESIDENT'S PLAN IS
NOT THE END---RATHER IT'S THE
BEGINNING OF A LONG
NATIONAL DISCUSSION ON
HEALTH CARE REFORM. IT
TOOK THE ADMINISTRATION
NEARLY EIGHT MONTHS TO
DEVELOP THIS PLAN, AND IT
COULD TAKE CONGRESS AT
LEAST THAT LONG TO ANALYZE**

**IT, COMMUNICATE WITH THE
AMERICAN PEOPLE, AND TO
WRITE A TRULY BI-PARTISAN
PLAN THAT ADDRESSES YOUR
NEEDS.**

**HEALTH CARE REFORM
OFFERS A UNIQUE
OPPORTUNITY FOR
GOVERNMENT TO PROVE TO THE
AMERICAN PEOPLE THAT IT CAN**

**WORK. AND WE'RE GOING TO
HAVE TO TAKE THE TIME
NECESSARY TO GET IT RIGHT--
WE WON'T HAVE A SECOND
CHANCE, AND WE CAN'T
AFFORD TO DO IT WRONG. WE
MUST NOT BLOW THIS
OPPORTUNITY BY RUSHING
THROUGH LEGISLATION THAT
WOULD PUT AMERICANS OUT OF**

**WORK, OR BY DISMISSING
THOSE WHO MAY DIFFER WITH
THE CLINTON PLAN AS "SPECIAL
INTERESTS."**

NAFTA

**WHILE ALL AMERICANS
SEEM TO BE UNITED IN THEIR
DESIRE FOR HEALTH CARE
REFORM, THERE IS A SERIOUS
DISAGREEMENT OVER THE**

NORTH AMERICAN FREE TRADE AGREEMENT.

**I RECOGNIZE THERE CAN
BE HONEST DISAGREEMENTS ON
NAFTA. AFTER ALL, ANY ISSUE
THAT BRINGS BILL CLINTON AND
BOB DOLE TOGETHER ON ONE
SIDE, AND JESSE JACKSON, PAT
BUCHANAN, RALPH NADER,
JERRY BROWN, AND ROSS**

**PEROT TOGETHER ON THE
OTHER HAS TO BE CONFUSING.**

**BUT WHAT ISN'T
CONFUSING IS THE SIMPLE FACT
THAT AMERICA MUST TRADE TO
PROSPER. AND AT IT'S HEART,
THE DEBATE OVER NAFTA IS A
DEBATE OVER LEADERSHIP.**

**IF THIS COUNTRY WANTS
TO CONTINUE TO LEAD THE**

**WORLD'S ECONOMY, IF WE
WANT TO SUCCEED IN TODAY'S
NEW GLOBAL MARKETPLACE,
THEN WE CANNOT BE AFRAID TO
COMPETE. WE CANNOT BUILD A
WALL AROUND OUR COUNTRY
AND CALL IT "ECONOMIC
SECURITY." THAT NOTION IS A
DELUSION. BUT NO DOUBT
ABOUT IT--THE ADVOCATES OF**

**THAT NOTION HAVE MET WITH
SOME SUCCESS, BECAUSE THEY
PREY ON FEAR AND ANXIETY--
ESPECIALLY THE FEAR OF
LOSING A JOB.**

**PROTECTIONISM MAY GIVE
A TEMPORARY FEELING OF
SECURITY--BUT THE PRICE TAG
FOR THAT FEELING IS HIGH. WE
PAY FOR IT BY ROBBING FUTURE**

**GENERATIONS OF GROWTH,
PROSPERITY, AND
PRODUCTIVITY.**

THE PEROT BOOK & THE FACTS

**I'M SURE MANY OF YOU
HAVE SEEN ROSS PEROT'S NEW
ANTI-NAFTA BOOK CALLED
"SAVE YOUR JOB, SAVE OUR
NATION." WELL MY ADVICE IS
THAT YOU SAVE YOUR MONEY,**

**AND NOT BUY THE BOOK,
BECAUSE, ACCORDING TO THIS
STUDY BY THE CLINTON
ADMINISTRATION, IT IS FULL OF
MISSTATEMENTS.**

**THE BOOK IGNORES A LOT
OF FACTS, BUT MOST
IMPORTANTLY, IT IGNORES
WHAT MEXICO HAS DONE TO
TRANSFORM ITS ECONOMY. I**

**MET WITH PRESIDENT SALINAS A
FEW WEEKS AGO. HE HAS
COMMITTED MEXICO TO A PATH
OF ECONOMIC REFORM THAT
HAS BROUGHT STUNNING
RESULTS, AND WHICH EXPERTS
BELIEVE WILL YIELD CONTINUED
GROWTH AND PROSPERITY IN
THE COMING YEARS.**

BY NOT TAKING

**ADVANTAGE OF THIS HISTORIC
OPPORTUNITY, WE WILL ALLOW
OTHER COUNTRIES TO TAKE
OUR PLACE AS MEXICO'S
PARTNER. AND THAT WOULD BE
AN ECONOMIC MISTAKE.**

**THE FACT IS THAT MEXICO
HAS A TREMENDOUS APPETITE
FOR AMERICAN GOODS AND
SERVICES...FOR OUR**

**AUTOMOBILES, HEAVY
MACHINERY, CONSTRUCTION
HELP, ELECTRONIC EQUIPMENT,
AND CHEMICALS. IN FACT,
AMERICA NOW ENJOYS A TRADE
SURPLUS WITH MEXICO OF
NEARLY \$5.4 BILLION, AND A
FULL SEVENTY CENTS OF EVERY
DOLLAR MEXICO SPENDS ON
IMPORTED PRODUCTS IS NOW**

SPENT ON AMERICAN GOODS.

NAFTA MEANS JOBS

**THE APPETITE FOR
AMERICAN PRODUCTS MEANS
JOBS FOR AMERICAN WORKERS.
SINCE 1986, U.S. EXPORT
VOLUME TO MEXICO HAS
TRIPLED, CREATING MORE THAN
400,000 NEW JOBS HERE IN THE
UNITED STATES.**

**THOSE WHO OPPOSE NAFTA
WOULD HAVE US BELIEVE THAT
IT IS GOING TO RESULT IN
AMERICAN COMPANIES LINING
UP BY THE HUNDREDS TO MOVE
TO MEXICO TO TAKE
ADVANTAGE OF THE CHEAP
LABOR COSTS--THAT'S THE
"GIANT SUCKING SOUND" THAT
ROSS LIKES TO TALK ABOUT.**

**BY RELYING ON THIS
ARGUMENT, NAFTA'S
OPPONENTS ARE SAYING THAT
THEY HAVE NO FAITH IN THE
SKILLS, ABILITIES, AND
PRODUCTIVENESS OF THE
AMERICAN WORKER. THEY
THINK THAT ON A LEVEL
PLAYING FIELD, AMERICAN
WORKERS ARE GOING TO GET**

**THEIR CLOCKS CLEANED. AND
THEY'RE DEAD WRONG.**

**TAKE ONE EXAMPLE, THE
CONGRESSIONAL OFFICE OF
TECHNOLOGY ASSESSMENT
FOUND THAT IT COST \$8,770 TO
BUILD A TYPICAL AUTOMOBILE
IN THE UNITED STATES. AND IT
COST \$9,180 TO BUILD THE
SAME AUTOMOBILE IN MEXICO--**

**DESPITE THE FACT THAT LABOR
COSTS PER HOUR IN THE
UNITED STATES WERE EIGHT
TIMES HIGHER.**

**THAT DIFFERENCE WAS
MORE THAN ERASED HOWEVER
BY THE FACT THAT THE U.S. CAR
COULD BE BUILT FASTER, IN A
MORE ADVANCED FACTORY,
WITH MORE SKILLED WORKERS.**

**AS WAS POINTED OUT IN THE
WASHINGTON POST LAST WEEK,
"WHAT COUNTS MOST IN A
MODERN GLOBAL ECONOMY
ISN'T THE COST OF LABOR, BUT
THE LEVEL OF ORGANIZATION
AND AUTOMATION."**

MORE BENEFITS OF NAFTA

**THE BENEFITS THAT NAFTA
BRINGS TO THE UNITED STATES**

**WILL ALSO BRING BENEFITS TO
MEXICO, AS WELL. NAFTA WILL
ALLOW PRESIDENT SALINAS TO
CONTINUE HIS PROGRAM OF
MODERNIZING MEXICO. THE
JOBS CREATED IN MEXICO AND
THE CONTINUED PRESENCE OF
AMERICAN GOODS AND
SERVICES WILL RAISE THE
MEXICAN STANDARD OF LIVING,**

**AND AMBITIOUS AND RISK-
TAKING MEXICANS WHO HAVE
BEEN LEAVING TO SEEK
ECONOMIC OPPORTUNITY IN
THE UNITED STATES MAY NOW
BE ABLE TO FIND IT AT HOME.
IN FACT, A COMMISSION
CREATED BY THE 1986
IMMIGRATION ACT LISTS NAFTA
AS THE SINGLE MOST EFFECTIVE**

**WAY TO STEM MEXICAN
IMMIGRATION INTO THE UNITED
STATES.**

**MAKE NO MISTAKE ABOUT
IT, NAFTA EXTENDS FAR BEYOND
CANADA AND MEXICO. OTHER
COUNTRIES LIKE CHILE AND
ARGENTINA WHO HAVE BEEN
MOVING FROM STATE-
CONTROLLED TO MARKET-**

**DRIVEN ECONOMIES ARE
FOLLOWING NAFTA VERY
CLOSELY. IF IT PASSES, THEN
THEY WILL WANT TO BE NEXT.
THEY WILL OPEN THEIR
BORDERS TO MORE AMERICAN
GOODS AND SERVICES.**

**AND IF NAFTA FAILS, THEY
WILL KNOW THAT AMERICA HAS
DECIDED TO NOT PLAY A**

**LEADERSHIP ROLE IN THE
WORLD MARKETPLACE. AND
WHILE THERE MAY BE A PRICE
TO LEADERSHIP, CHOOSING NOT
TO BE A LEADER WOULD RESULT
IN AMERICAN EMPLOYERS AND
EMPLOYEES PAYING A MUCH
HIGHER PRICE.**

CONCLUDING COMMENTS

LADIES AND GENTLEMEN,

**THE HISPANIC COMMUNITY HAS
BEEN PART AND PARCEL OF THE
AMERICAN DREAM. A DREAM
THAT THROUGH HARD WORK
AND INITIATIVE, YOU COULD BUY
THAT FIRST CAR, BUY A HOME,
AND SUCCEED IN BUILDING A
BETTER LIFE FOR YOUR FAMILY
AND CHILDREN.**

I BELIEVE THAT THE

**DECISIONS WE MAKE IN THE
COMING DAYS AND MONTHS --
ESPECIALLY NAFTA AND HEALTH
CARE -- WILL GO A LONG WAY IN
DETERMINING JUST WHAT
AMERICA WILL BE LIKE FOR OUR
CHILDREN AND
GRANDCHILDREN.**

**WE CAN RETAIN OUR
ECONOMIC LEADERSHIP BY**

**REMAINING COMMITTED TO
FREE ENTERPRISE AND
INDIVIDUAL INITIATIVE. OR WE
CAN STAND BY AS GOVERNMENT
TAKES AN EVER INCREASING
SHARE OF OUR TAX DOLLARS
AND MAKES AN EVER
INCREASING SHARE OF OUR
DECISIONS**

WE CAN TAKE OUR PLACE

**AS A LEADER IN THE NEW
GLOBAL MARKETPLACE,
OPENING NEW DOORS AND
OPPORTUNITIES FOR AMERICAN
BUSINESS AND AMERICAN
WORKERS. OR WE CAN STAND
ON THE SIDELINES, AS WE
CLOSE THAT DOOR, AND ALLOW
OTHER COUNTRIES TO LEAD
AND TAKE OUR SHARE OF**

THOSE NEW MARKETS.

**I BELIEVE THE CHOICES
ARE CLEAR. A BI-PARTISAN
EFFORT HAS BEGUN WITH
NAFTA. WE MUST DO ALL WE
CAN TO ENSURE THE SURVIVAL
OF AMERICAN LEADERSHIP, AND
WITH IT, THE SURVIVAL OF THE
AMERICAN DREAM.**

IN CLOSING I ASK YOU TO

**DO YOUR PART. YOU MUST
HELP KEEP THE MOMENTUM
GOING. AS YOU MEET WITH
CONGRESSIONAL MEMBERS
DURING YOUR TIME IN
WASHINGTON, MAKE IT CLEAR
THAT NAFTA MEANS GREATER
TRADE, PROSPERITY AND OPEN
MARKETS FOR SMALL, MEDIUM
AND LARGE BUSINESSES. MAKE**

**IT CLEAR THAT THE HISPANIC
COMMUNITY SUPPORTS NAFTA.
AND TELL THEM THAT YOU
KNOW THAT WE NEED TO
IMPROVE OUR HEALTH CARE
SYSTEM, BUT WE SHOULDN'T DO
IT BY MAKING SMALL BUSINESS
CLOSE DOWN OR THROW
PEOPLE OUT OF WORK.**