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TO: Senator Dole FR: Kerry

RE: Iowa Events

*Attached are remarks for use at Iowas events.

*Event #1 is a Birthday party/fund raiser for Congressman Jim Nussle. Estimated attendance is 350

*Event #2 is a 5th District Republican gathering. An audience of approximately 200 is expected.

SENATOR BOB DOLE REMARKS FOR IOWA EVENTS JUNE 27, 1993

THANK YOU. IT'S A PLEASURE TO BE BACK IN IOWA. I HAVE TO ADMIT, HOWEVER, THAT I GET A BIT FRUSTRATED WITH THE PRESS, WHO SAY THAT "DOLE HAS HIS EYE ON 96" EVERY TIME I COME TO IOWA.

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I GUESS THERE'S NO STOPPING THE PRESS, THOUGH. I'M SURE THEY WILL TRY AND FIND SOMETHING POLITICAL **ABOUT THE FACT THAT ALL MY** FLIGHTS HOME TO KANSAS ARE **NOW ROUTED THROUGH NEW** HAMPSHIRE.

I AM PLEASED TO BE HERE TONIGHT AND TO BE ABLE TO

WHITE HOUSE. THE **DEMOCRATS CONTROL THE** SENATE. THE DEMOCRATS CONTROL THE HOUSE. AND YES, THE DEMOCRATS CONTROL THE MEDIA. AND GIVEN ALL THAT, **REPUBLICANS WERE THOUGHT TO BE AN ENDANGERED** SPECIES.

MEET WITH A GROUP OF **REPUBLICANS WHO ARE EXCITED ABOUT THE FUTURE OF OUR PARTY. IT WAS JUST A FEW MONTHS** AGO WHEN MANY IN THE PRESS WERE SAYING THAT THE **REPUBLICAN PARTY DIDN'T** HAVE A FUTURE. AFTER ALL, THE DEMOCRATS CONTROL THE

BUT A LOT OF THINGS HAVE CHANGED IN THE LAST FEW MONTHS. A LOT OF PEOPLE ARE COMING OUR WAY. THERE'S A NEW REPUBLICAN SENATOR FROM TEXAS. THERE'S A NEW REPUBLICAN **MAYOR IN LOS ANGELES.** THERE ARE TEN NEW **REPUBLICAN STATE**

LEGISLATORS WHO WON SEATS PREVIOUSLY HELD BY DEMOCRATS. **PEOPLE ARE COMING OUR** WAY BECAUSE PEOPLE ARE WAKING UP TO A SIMPLE FACT: **UNDER PRESIDENT CLINTON** AND THE DEMOCRAT **CONGRESS, IT'S NOT REPUBLICANS THAT ARE AN**

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ENDANGERED SPECIES: IT'S TAXPAYERS. IT'S SMALL BUSINESSMEN AND WOMEN. IT'S THE MIDDLE CLASS. IT'S **ANYONE WHO THINKS THERE'S NOTHING WRONG WITH MAKING** A PROFIT. THANKS TO PRESIDENT **CLINTON, ALL THESE AMERICANS CAN NOW BE**

CLASSIFIED AS ENDANGERED SPECIES.

I LIKE PRESIDENT CLINTON. AND HE LIKES ME. THAT'S ONE **ISSUE WE AGREE ON. AND WE** ALSO AGREE ON A FEW OTHERS, AND WHEN HE NEEDS MY HELP **ON ISSUES LIKE N.A.F.T.A. OR** AIDE TO RUSSIA, THEN I'LL BE THERE.

BUT THE FACT IS THAT THE AMERICAN VOTERS WERE THE VICTIMS THIS PAST NOVEMBER OF THE OLD "BAIT AND SWITCH" TRICK.

CANDIDATE CLINTON SAID HE WAS A "NEW DEMOCRAT." HE WAS ONE THAT UNDERSTOOD THAT MORE TAXES, MORE SPENDING, AND MORE

REGULATIONS WERE NOT THE ANSWER.

AND THE AMERICAN PEOPLE BOUGHT IT.

BUT WHAT THEY BOUGHT AND

WHAT THEY GOT ARE TWO

ENTIRELY DIFFERENT

PRODUCTS.

FOR ON JANUARY 20, WHEN CANDIDATE CLINTON BECAME

PRESIDENT CLINTON, THE NEW DEMOCRAT SUDDENLY BECAME THE OLD DEMOCRAT. AND FOR THE AMERICAN PEOPLE, THE PRICE TAG JUST KEEPS GOING UP AND UP AND UP. PRESIDENT CLINTON CHALLENGED REPUBLICANS TO COME UP WITH A BETTER **BUDGET THAN THE ONE HE**

PROPOSED--THE ONE THAT CONTAINED WHAT SENATOR **MOYNIHAN DESCRIBED AS "THE** LARGEST TAX INCREASE IN WORLD HISTORY." AND WE DID. WE MADE SOME **TOUGH CHOICES, AND PROPOSED A VERY LEAN**

BUDGET. ONE THAT CUT

SPENDING FIRST, SECOND, AND

THIRD. ONE THAT KEPT **AMERICANS "TAX FREE IN** 93"..AND 94...AND 95...AND 96... YOU KNOW WHAT HAPPENED TO OUR PROPOSAL. 54 OF 56 **DEMOCRATS VOTED AGAINST IT.** AND AT 3:00 A.M. ON FRIDAY **MORNING, VICE PRESIDENT GORE CAST THE TIE-BREAKING VOTE FOR THE PRESIDENT'S**

BUDGET.

THE PRESIDENT SAID THAT THE VOTE WAS A DEFINING MOMENT IN HISTORY. AND IT WAS. AMERICAN VOTERS WILL **REMEMBER IT FOR A LONG** LONG TIME. AND NO DOUBT **ABOUT IT, PRESIDENT CLINTON** HAS NOW EARNED HIS PLACE **ON "MOUNT TAX-MORE."**

SO WHERE DO WE GO FROM HERE?

WELL, WHAT WE DON'T DO IS SIT ON THE SIDELINES, AND JUST THROW ROCKS AT THE PRESIDENT AND THE DEMOCRATS. **IF WE WANT AMERICANS TO** CONTINUE TO COME OUR WAY, THEN WE HAVE TO EARN THEIR

SUPPORT AND EARN THEIR TRUST.

AND WE DO THAT BY DOING WHAT WE DID IN THE BUDGET DEBATE--BY PROPOSING **COMMON SENSE SOLUTIONS TO** THE PROBLEMS OF THE DAY. SOLUTIONS THAT DON'T MAKE YOUR TAX BILL BIGGER. SOLUTIONS THAT DON'T MAKE

GOVERNMENT BIGGER. I THINK THE NEXT MONTHS AND YEARS WILL OFFER AMERICANS A VERY CLEAR PICTURE OF TWO DIFFERENT

PHILOSOPHIES.

ON ONE HAND IS THE

PHILOSOPHY OF PRESIDENT

CLINTON AND THE DEMOCRATS.

A PHILOSOPHY THAT SAYS UNCLE SAM KNOWS BEST. A PHILOSOPHY THAT SAYS BIGGER **GOVERNMENT IS BETTER GOVERNMENT. A PHILOSOPHY** THAT SAYS BUREAUCRATS ON THE POTOMAC SHOULD MAKE THE DECISIONS FOR THE **PEOPLE WHO LIVE ON THE**

MISSISSIPPI, THE COLUMBIA, AND THE COLORADO. AND ON THE OTHER HAND IS THE REPUBLICAN PHILOSOPHY. A PHILOSOPHY THAT SAYS THAT HERE IN AMERICA, THE PEOPLE KNOW BEST. A PHILOSOPHY THAT SAYS LESS **GOVERNMENT IS BETTER GOVERNMENT. A PHILOSOPHY**

THAT SAYS THERE IS NO LIMIT TO WHAT AMERICAN BUSINESS **CAN DO IF THE GOVERNMENT** JUST GOT OUT OF THE WAY. THAT'S THE FUNDAMENTAL DIFFERENCE WE HAVE TO HIGHLIGHT. AND THAT'S THE **MESSAGE WE WANT TO PLACE BEFORE THE VOTERS THIS NOVEMBER, AND IN NOVEMBER**

OF 1994 WHEN I PLAN ON CHANGING JOBS FROM SENATE **MINORITY LEADER TO SENATE** MAJORITY LEADER. THERE'S ANOTHER MESSAGE WE NEED TO WORK ON, AS WELL. AND THAT'S A MESSAGE THAT THE REPUBLICAN PARTY DOESN'T EXCLUDE ANYBODY. WE ARE AN EQUAL

OPPORTUNITY PARTY. WE ARE--AS LEE ATWATER SAID SO MANY TIMES--THE PARTY OF THE BIG TENT.

I HAD A BREAKFAST IN MY OFFICE LAST WEEK. THERE WERE ABOUT 10 REPUBLICAN SENATORS, AND ABOUT 25 SPECIAL GUESTS--25 BLACK AMERICANS WHO ARE

RECOGNIZED AS LEADERS IN THEIR COMMUNITIES AND IN AMERICA.

THEY WERE FROM EVERY PART OF THE COUNTRY--SOME WERE BUSINESSMEN AND WOMEN, SOME WERE MINISTERS, SOME WERE IN THE MEDIA--BUT THEY ALL HAD ONE MESSAGE: THE DEMOCRATS HAVE TAKEN THEM FOR

GRANTED FOR FAR TOO LONG, AND THERE IS A WINDOW OF **OPPORTUNITY FOR THE REPUBLICAN PARTY TO EXPAND** OUR BASE. IT WAS POINTED OUT IN OUR MEETING THAT PRESIDENT BUSH **RECEIVED ONLY 11% OF THE BLACK VOTE. AN INCREASE IN**

THAT VOTE TO 18% OR 20% WOULD MEAN THAT PRESIDENT **BUSH WOULD HAVE BEEN RE-**ELECTED. **IT'S A POINT THAT WAS ALSO** MADE IN A COLUMN BY BRENT **STAPLES IN MONDAY'S NEW** YORK TIMES. HE'S CALLING FOR **ONE MILLION NEW BLACK REPUBLICANS. AND HE'S RIGHT.**

WE NEED WE NEED ONE MILLION **NEW VOICES TO LISTEN TO AND** TO LEARN FROM; ONE MILLION **NEW REPUBLICANS SENDING A** LOUD AND CLEAR MESSAGE THAT COMPETITION AND A **HEALTHY TWO-PARTY SYSTEM IS** THE HALLMARK OF DEMOCRACY. IN CLOSING, LET ME JUST SAY "THANK YOU." THANK YOU FOR

YOUR DEDICATION TO THE **REPUBLICAN PARTY HERE IN IOWA. THANK YOU FOR YOUR** COMMITMENT. THANK YOU FOR **BELIEVING IN AMERICA. AND** THANK YOU FOR THE HARD WORK YOU ARE DOING TO **ENSURE THAT THE BEST DAYS** OF THE REPUBLICAN PARTY AND OF AMERICA ARE YET TO COME.