

TO: Senator Dole
FR: Kerry

RE: Edison Electric Institute
April 1, 1993

*You will be meeting with approximately 90-100 CEO's of various electric utilities.

*They have asked for opening remarks on current issues, and then a brief Q&A session.

*Whit is preparing talking points on energy issues.

Thurs, April 1

C & C CONSULTING GROUP, INC., II
SUITE 1101
1925 NORTH LYNN STREET
ARLINGTON, VIRGINIA 22209
(703) 548-1992
FAX (703) 522-4660

btw 8:30-12:00
L'Enfant Plaza
Grand Ballroom

KIRK L. CLINKENBEARD
PRESIDENT

March 22, 1992

The Honorable Bob Dole
United States Senate
#141 Hart Building
Washington, D.C. 20510

(invit results of Wed energy breakfast)

Shareholder
Initiative

>
January
any
\$2,000-

Dear Senator Dole:

On April 1, 1993 the Edison Electric Institute will be holding its annual Chief Executive and Governmental Affairs Conference at Loews L'Enfant Plaza Hotel located at 480 L'Enfant Plaza, S.W.. Over 100 CEOs', Presidents' and other senior officers, from the nation's utility companies will be attending the conference including Mr. John Hayes, Chief Executive Officer of Western Resources, located in Topeka, Kansas.

I have been asked by the Edison Electric Institute to invite you to speak at the conference about some of the important issues facing the utility industry today. As I am sure you know, President Clinton's proposed BTU tax is of great interest and concern to the entire energy industry.

The Edison Electric Institute would be honored if you could address the conference as your schedule would permit on Thursday, April 1, sometime between 8:30 a.m. and 12:00 noon. Mr. Hayes would like to give the introduction if you able to attend.

I hope that you will give serious thought to addressing the conference on April 1. I know that your thoughts and perspective on the proposed BTU tax would interest all of us attending the conference.

I hope your schedule will allow you to speak at the conference.

3-27-93 per Sen Dole
"work out
a time"

Yours Truly,

Clink

Kirk L. Clinikenbeard

703/525-3013

**EDISON ELECTRIC INSTITUTE
CHIEF EXECUTIVE
and
GOVERNMENTAL AFFAIRS CONFERENCE**

PRELIMINARY AGENDA

Washington, DC - March 31 and April 1, 1993

Wednesday, March 31

5:30 p.m. - 7:30 p.m. **CAPITOL HILL RECEPTION**
Rooms B338, B339 & B340
Rayburn House Office Building
Independence Ave. & South Capitol St., SW

Thursday, April 1

**ALL ACTIVITIES ON APRIL 1 WILL BE HELD
AT LOEWS L'ENFANT PLAZA HOTEL
480 L'Enfant Plaza, S.W.**

8:00 a.m. **CONTINENTAL BREAKFAST**

8:30 a.m. **GENERAL SESSION**

Speakers to be announced after they are confirmed.

12:30 p.m. **LUNCHEON WITH SPEAKER**

2:00 p.m. **Adjourn**

2/11/93

**PRELIMINARY SCHEDULE OF EVENTS
BOARD OF DIRECTORS &
CEO/GOVERNMENTAL AFFAIRS CONFERENCE
MARCH 31 - APRIL 1, 1993
LOEWS L'ENFANT PLAZA HOTEL, WASHINGTON, D.C.**

MONDAY, MARCH 29, 1993

P.M. EPRI Meetings/Reception/Dinner

TUESDAY, MARCH 30, 1993

7:30 A.M. - 8:00 P.M. EPRI Meetings

WEDNESDAY, MARCH 31, 1993

7:00 A.M. - 10:00 A.M. Joint Meeting of EEI Environmental Affairs,
Global Climate Change and EMF committees

7:30 A.M. - 12:00 NOON EEI Policy Committee on Strategic Planning

10:00 A.M. - 12:00 NOON EEI Policy Committee on CMC&ER

11:00 A.M. - 12:00 NOON ACORD Meeting

11:00 A.M. - 12:00 NOON EEI Steering Committee on International
Activities

12:00 NOON - 1:30 P.M. EEI Executive Committee Lunch Meeting

1:30 P.M. - 3:00 P.M. EEI Policy Committee on Governmental Affairs

3:30 P.M. - 5:00 P.M. EEI Board of Directors Meeting

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THURSDAY, APRIL 1, 1993

7:00 A.M. - 8:30 A.M. EEI Policy Committee on Energy Resources

8:30 A.M. - 12:00 NOON CEO/Governmental Affairs Conference

12:00 NOON - 2:00 P.M. Conference Luncheon

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8:00 a.m. - 8:30 a.m. CONTINENTAL BREAKFAST
Foyer outside Grand Ballroom - A & B

8:30 a.m. - 12:00 noon **GENERAL SESSION - GRAND BALLROOM - A & B**
Presiding: Tom Kuhn
President
Edison Electric Institute

8:30 a.m. - 8:40 a.m. Opening Remarks: Ed Mitchell
Chairman
Potomac Electric Power &
Edison Electric Institute

8:40 a.m. - 9:15 a.m. The Honorable Charles A. Trabandt
Commissioner
Federal Energy Regulatory Commission

9:15 a.m. - 9:45 a.m. The Honorable Sam M. Gibbons (D-FL)
U.S. House of Representatives

9:45 a.m. - 10:15 a.m. Andrea Mitchell
NBC's White House Correspondent

10:15 a.m. - 10:30 a.m. Break

10:30 a.m. - 11:00 a.m. The Honorable Bob Dole (R-KS)
United States Senate

11:00 a.m. - 11:30 a.m. Marc Goldsmith
President, Energy Research Group

11:30 a.m. - 12:00 noon Richard H. Rosenzweig
Chief of Staff
Department of Energy

12:00 noon - 2:00 p.m. **LUNCHEON - SOLARIUM**
James Carville - Carville & Begala

TO: Senator Dole
FR: Kerry

RE: Edison Electric Institute
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United States Senate

WASHINGTON, DC 20510

March 31, 1993

The Honorable Bob Dole
Republican Leader
United States Senate
Washington, D.C. 20510

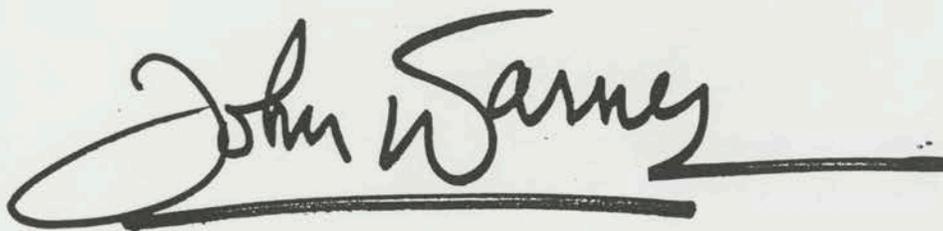
Dear Bob:

As currently written, H.R. 1335, the so-called "Emergency Supplemental Appropriations," contains \$19.5 billion in additional deficit spending. This increase is \$8.5 billion more than the net domestic spending cuts contained in the entire five year budget reduction plan.

The American people are asking the Congress to cut spending first, and then consider other options to reduce the deficit. The enactment of H.R. 1335, in its current form, would be contrary to demands from taxpayers all across America.

Therefore, we will not vote to invoke cloture on this measure as presently constituted, notwithstanding the scheduled Easter recess.

Sincerely,



Chuck Grassley

Larry Pressler

Al O'Arnt

John McCain

Cornie Mack

J. Ehring

Mont Lott

Harry Lasswell
An [unclear]

~~Art Simpson~~

Paul Dinkler

Bill Bond

Bob Paschard

Paul D. Coville

Frank H. Symbal

James Faircloth

Robert F. Bennett

Blake Tatum

Paul Cabra

John V. Komenici

Jim Jefferson

Don Nickh

Phil Yu

Dan Coak

Richard B. Sugar

Malcolm Welby

Jesse Helms

Dirk Kemper

John H. Coffee

John Gross

Don Fahn

~~_____~~

Bill Rost

Jack Wallace

Sub Stevens

Neil McConnell

Frank Brown

Bob Smith

Strom Thurmond

3/29/93

ATTENDANCE LIST

Chief Executive & Governmental Affairs Conference
 April 1, 1993 8:30 a.m.
 Loews L'Enfant Plaza - Ballroom A&B
 Washington, D. C.

JOHN T. ACKERMAN	Public Service Co. of New Mexico
EDWARD L. ADDISON	The Southern Company
GIRARD F. ANDERSON	Tampa Electric Company
RICHARD E. BALZHISER	EPRI
PHILIP BARNHARD	Mt. Carmel Public Utility Company
CHARLES E. BAYLESS	Tucson Electric Power Company
L. PHILLIP BAYNE	USCEA
KLAUS BERGMAN	Allegheny Power System, Inc.
DANIEL A. BOLLUM	Wisconsin Public Service Corporation
RICHARD H. BREMER	Southwestern Electric Power Company
ROBERT S. BRIGGS	Bangor Hydro-Electric Company
STANLEY J. BRIGHT	Iowa-Illinois Gas and Electric Company
JAMES L. BROADHEAD	Florida Power & Light Company
JOHN E. BRYSON	Southern California Edison Company
ROBERT R. CAREY	Central Power and Light Company
JAMES A. CARRIGG	New York State Electric & Gas Corp
WILLIAM E. CORNELIUS	Union Electric Company
HOWARD E. COSGROVE	Delmarva Power & Light Company
A. W. DAHLBERG	Georgia Power Company
WILLIAM E. DAVIS	Niagara Mohawk Power Corporation
O. MARK DEMICHELE	Arizona Public Service Company
JOHN M. DERRICK, JR.	Potomac Electric Power Company
ANTHONY F. EARLEY, JR.	Long Island Lighting Company
ROBERT J. FARLING	Centerior Energy

JERRY FARRINGTON	Texas Utilities Company
E. JAMES FERLAND	Public Service Electric & Gas
GLENN FILES	West Texas Utilities Company
H. ALLEN FRANKLIN	Southern Company Services, Inc.
ROBERT K. GREEN	Utilicorp United
CLIFFORD L. GREENWALT	Central Illinois Public Service Company
RICHARD J. GROSSI	United Illuminating Company
TIMOTHY L. GUZZLE	TECO Energy, Inc.
LARRY D. HAAB	Illinois Power Company
JAMES G. HARLOW, JR.	Oklahoma Gas & Electric Company
BILL HARRIS	USCEA
ELMER B. HARRIS	Alabama Power Company
KEN L. HARRISON	Portland General Electric Company
JOHN E. HAYES, JR.	Western Resources, Inc.
WILLIAM F. HECHT	Pennsylvania Power & Light Company
BILL D. HELTON	Southwestern Public Service Company
WALTER M. HIGGINS (for Roger Hale)	Louisville Gas & Electric Company
ROBERT L. HIRSCH	EPRI
DELWIN D. HOCK	Public Service Co. of Colorado
WILLARD R. HOLLAND	Ohio Edison Company
E. DOUGLAS HUGGARD	Atlantic Electric Company
JERROLD L. JACOBS	Atlantic Electric Company
DRUE JENNINGS	Kansas City Power & Light Company
ANDREW C. KADAK	Yankee Atomic Electric Company
WILLIAM L. KEEPERS	Sierra Pacific Power Company

3

ALLEN J. KEESLER, JR.	Florida Power Corporation
WILLIAM S. LEE	Duke Power Company
CHARLES A. LENZIE	Nevada Power Company
LEE LIU	Iowa Electric Light and Power Company/ Iowa Southern Utilities Company
JOHN E. MACK, III	Central Hudson Gas & Electric Corporation
JOSEPH R. MAICHEL	Montana-Dakota Utilities Company
HARRY D. MATTISON	Central and South West Corporation
JERRY L. MAULDEN	Entergy Corporation
WILLIAM T. McCORMICK, JR.	Consumers Power Company
R. P. McDONALD	Southern Nuclear Operating Company
EDWARD F. MITCHELL	Potomac Electric Power Company
JAMES J. O'CONNOR	Commonwealth Edison Company
THOMAS A. PAGE	San Diego Gas & Electric Company
JOSEPH F. PAQUETTE, JR.	Philadelphia Electric Company
CHRISTIAN H. POINDEXTER	Baltimore Gas and Electric Company
DAVID M. RATCLIFFE	Mississippi Power Company
RICHARD G. REITEN	Portland General Electric Company
JAMES T. RHODES	Virginia Power
AREND J. SANDBULTE	Minnesota Power
STANLEY T. SKINNER	Pacific Gas & Electric Company
JAMES F. SMITH	Orange and Rockland Utilities, Inc.
SHERWOOD H. SMITH, JR.	Carolina Power & Light Company
RICHARD SNELL	Pinnacle West Capital Corporation
RAYMOND J. SNOKHOUS	Houston Industries Incorporated

RICHARD R. SONSTELIE	Puget Sound Power & Light Company
AUSTIN W. STEDHAM	Sierra Pacific Resources
WAYNE H. STOPPELMOOR	Interstate Power Company
JAMES M. TARPLEY	Texas-New Mexico Power Company
JEFFREY D. TRANEN (for John Rowe)	New England Electric System
FRANK C. VONDRASEK	Madison Gas and Electric Company
J. GARY WEIGAND	Vermont Yankee Nuclear Power Corporation
ROBERT L. ZEMANEK	Public Service Company of Oklahoma

PEPCO CEO
EET Chairman

"Oral"
Statement of
Edward F. Mitchell
on behalf of
Edison Electric Institute
Regarding

was at
BTU
Breakfast
3/18

President Clinton's Proposals
for Public Investment and
Deficit Reduction

Before the
Committee on Ways and Means
U.S. House of Representatives

March 23, 1993

Thurs, April 1
btw 8:30-12:00
L'Enfant Plaza
Grand Ballroom

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PRESIDENT

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(invit results of Wed energy breakfast)

shareholder
interest

June
\$2,000-

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EDISON ELECTRIC INSTITUTE

April 1, 1993

**SOMETHING IMPORTANT
HAPPENED ON THE SENATE
FLOOR LAST NIGHT, SOMETHING
THAT HAS BEEN BUILDING FOR A
FEW MONTHS NOW. LAST NIGHT
I HANDED GEORGE MITCHELL --
THE MAJORITY LEADER -- A**

1

**COPY OF A LETTER SENT TO ME
BY ALL 42 OF MY REPUBLICAN
COLLEAGUES.**

**THE LETTER SPOKE OF
WHAT MANY CALL THE CLINTON
STIMULUS PACKAGE. IT SPOKE
OF THE FACT THAT THE
PACKAGE IS, IN FACT, A \$19.5
BILLION INCREASE IN THE
BUDGET DEFICIT. IT SPOKE OF**

**THE FACT THAT THE AMERICAN
PEOPLE ARE DEMANDING THAT
CONGRESS AND THEIR NEW
PRESIDENT FIND A WAY TO CUT
SPENDING FIRST -- BEFORE
RAISING ANY TAXES AND
BEFORE SPENDING ANY MORE
MONEY.**

**THE SENATE REPUBLICANS
TOLD ME, THEIR LEADER, THEY**

**WOULD NOT LET THAT BILL
THROUGH THE SENATE. AND, I
WAS ABLE TO TELL GEORGE
MITCHELL THAT THE PROPOSAL
TO ADD NEARLY \$20 BILLION TO
THE DEFICIT WAS DEAD; DEAD
BECAUSE THE SENATE
REPUBLICANS STUCK
TOGETHER, STUCK TO OUR
PARTY PRINCIPLES THAT WE**

**ARE AGAINST TAX AND SPEND
POLICIES.**

**YOUR INDUSTRY AND
OTHERS LIKE IT HEARD
TROUBLING NEWS A FEW
MONTHS AGO. NEWS THAT THIS
NEW PRESIDENT WAS
PROPOSING TO RAISE \$73
BILLION IN THE NEXT FIVE
YEARS BY IMPOSING A BTU TAX.**

**INITIALLY, MOST OF YOU
WANTED TO KNOW IF YOU
WOULD HAVE TO PAY FOR THE
BTUs IN THE COAL AND GAS
YOU BURN AS WELL AS THE
ELECTRICITY YOU PRODUCE.
YOU WANTED TO KNOW IF YOU
COULD PASS THE NEW TAX
ALONG TO YOUR CUSTOMERS.
YOU WANTED TO KNOW IF**

**STATE PUBLIC UTILITY
COMMISSIONS COULD BE
OVERRIDDEN.**

**OTHER INDUSTRIES
REACTED IN A SIMILAR FASHION
-- AS LONG AS WE CAN PASS
THIS THING ALONG, WE'LL
STAND BY AND WATCH IT
HAPPEN. FOR A WHILE, I
THOUGHT I MUST HAVE BEEN IN**

**A DREAM -- A NIGHTMARE
REALLY -- WHERE BUSINESSES
IN OUR ENERGY-DEPENDENT
ECONOMY WOULD SIT IDLY BY
WHILE THIS TAX DROVE THE
COST OF OUR PRODUCTS OUT
OF INTERNATIONAL
COMPETITION.**

**THEN, TWO WEEKS AGO, I
INVITED A NUMBER OF CEO'S**

**FROM A VARIETY OF INDUSTRIES
TO HAVE BREAKFAST WITH ME
AND SEVERAL OTHER SENATE
REPUBLICANS. WE ASKED THEM
-- WHY IS NO ONE JOINING US IN
FIGHTING THE BTU TAX? AND
MOST SEEMED TO ANSWER
THAT THEY HAD BEEN TOLD IT
WAS A DONE DEAL -- THE FIX
WAS IN, SO FIND A WAY TO**

**PASS IT ON AND GET OUT OF
THE WAY.**

**THE MOOD DID SWING
WHEN WE ALL AGREED TO JOIN
FORCES TO FIGHT THIS NEW TAX
AND INSTEAD DEMAND THAT
GOVERNMENT SPENDING BE
CUT FIRST. ED MITCHELL, FROM
PEPCO AND YOUR CURRENT
CHAIRMAN, WAS AT THAT**

**BREAKFAST AND HE CAN TELL
YOU THAT WE ARE SERIOUS.**

**WE LOST A PRELIMINARY
TO STOP THE IMPOSITION OF
THIS TAX BY A VOTE OF 46 TO
53, BUT WE NOW SWITCH TO A
LEGISLATIVE PROCESS WHERE
REAL BULLETS ARE USED --
WHERE REAL LAWS ARE
WRITTEN.**

**WE NEED YOUR HELP, AND
QUITE FRANKLY, YOU NEED
OURS. WE ARE GOING TO TAKE
OUR CASE TO THE AMERICAN
PEOPLE. LOOK AT WHAT IS
BEING PROPOSED -- THE
LARGEST TAX INCREASE IN THE
HISTORY OF THE WORLD -- OVER
\$270 BILLION, AND ONE OF THE
WEAKEST DOMESTIC SPENDING**

**REDUCTIONS IMAGINABLE -- A
MEAGER \$11 BILLION. NOT
SURPRISINGLY, MOST OF THE
ALMOST IMPOSSIBLE TO FIND
CUTS OCCUR IN THE FIFTH YEAR
OF THIS FIVE YEAR PLAN -- A
YEAR AFTER PRESIDENT
CLINTON'S CURRENT TERM.**

**SENATE REPUBLICANS
HAVE SAID FROM THE OUTSET**

**OF THIS ADMINISTRATION THAT
WE WILL HELP THIS PRESIDENT
ENACT POSITIVE, MEANINGFUL
CHANGES. WE ALSO SAID WE
WOULD OPPOSE EFFORTS TO
RETURN TO THE DISCREDITED
TAX AND SPEND POLICIES OF
THE PAST. WITH YOUR HELP,
WE CAN HELP STEER THE
ADMINISTRATION IN A MORE**

POSITIVE AND MEANINGFUL DIRECTION.