March 30, 1993

TO: Senator Dole

FROM: Vicki Vicki

RE: Speech to American Chiropractic Association

You are scheduled to address the National Legislative Conference of the American Chiropractic Association Wednesday, March 31, 1993 at 10:00.

Yours will be the keynote address on health care reform. They have asked you to speak to the audience of about 500 chiropractic doctors for fifteen minutes, with a ten minute question and answer period to follow.

The theme of the conference is, "Will Chiropractic Survive Health Care Reform?" The concern of the group is the same as the others you have recently addressed -- being left out of the debate and being negatively affected by the reform measures that may be adopted, particularly if their services are not included in a basic benefit package.

You should probably know that chiropractors tend to have an inferiority complex in comparison to their physician counterparts. Chiropractors are concerned that they are not recognized as doctors. It is important to them that they be addressed as doctors. They attend four years of chiropractic school beyond undergraduate, and then must pass state licensing exams. They differ from physicians in that they are not allowed to perform surgery or prescribe medications. However, many believe that they deliver more holistic care to their patients. They have been particularly helpful in providing primary care to residents in rural parts of the country where they are often the only provider for many miles.

Throughout the day they will also hear from Congressman Gephardt and Senators Hatch, Wofford, and Harkin.

You will be introduced by Mark Goodin. He is the former press secretary to Senator Thurmond and the former deputy to Lee Atwater at the RNC.



AMERICAN CHIROPRACTIC ASSOCIATION

1701 Clarendon Boulevard, Arlington, Virginia 22209 (703) 276-8800

\$1500-00 Honorasium

8:30 a.m.

October 19, 1992

The Honorable Robert Dole Minority Leader U.S. Senate Washington, DC 20510

Dear Senator Dole:

I am writing to invite you to address the National Chiropractic Legislative Conference (NCLC) as one of two keynote speakers on the issue of health care reform in the 103rd Congress. The event will be held March 31 and April 1, 1993 at the Hyatt Regency Hotel on Capitol Hill, with the keynote addresses scheduled to begin at 8:30 am Wednesday, March 31. We would ask that you provide an address of 15 minutes followed by a 10 minute "question and answer" period. If you feel it appropriate, we would be pleased to contribute up to \$1500 to the charitable organization of your choice for your participation in this event.

The theme of the conference -- "Will Chiropractic Survive Health Care Reform?" -- is indicative of the seriousness with which the ACA regards the national debate on health care reform. Regardless of which party controls the White House next year, we know that reforms that could dramatically alter the practice of chiropractic are just around the corner. Therefore, it is of the utmost importance that NCLC attendees hear from a variety of congressional and administration leaders on issues that will shape the future of our health care system. Your participation will greatly assist our efforts to educate the chiropractic community on these critical issues.

We expect at least 500 doctors of chiropractic (DCs) to attend this year's conference, including a strong delegation from your home state of Kansas. Officials from nearly every chiropractic national and state organization will also be in attendance, so we anticipate a lively conference.

We look forward to your response. If you have any questions or require any additional information, please do not hesitate to call on me at anytime.

Sincerely,

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J. Ray Morgan

Executive Vice President

10-27-92 Suterim tetter

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BOB DOLE

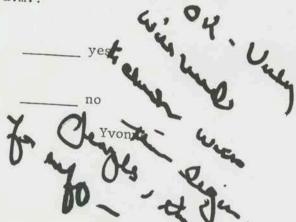
United States Senate

OFFICE OF THE REPUBLICAN LEADER WASHINGTON, DC 20510-7020

February 5, 1993

Senator Dole,

Vicki says this group is o.k. Do you want to speak to the American Chiropractic Association on Wed, March 31, at the Hyatt Regency at 8:30 a.m.?



SENATOR DOLE SPEECH TO NATIONAL CHIROPRACTIC LEGISLATIVE CONFERENCE MARCH 31, 1993

THANK YOU VERY MUCH. IT
IS A PRIVILEGE TO BE HERE THIS
MORNING FOR THE NATIONAL
CHIROPRACTIC LEGISLATIVE
CONFERENCE.

BEFORE I BEGIN, I WANT TO SAY A FEW WORDS ABOUT TWO **GENTLEMEN YOU HAVE** REPRESENTING YOUR PROFESSION ON CAPITOL HILL. MARK GOODIN, YOUR LEGISLATIVE STRATEGIST, AND RICK MILLER, YOUR **ASSOCIATION'S VICE PRESIDENT** OF GOVERNMENT RELATIONS,

DO AN OUTSTANDING JOB FOR YOUR PROFESSION. I HAVE KNOWN MARK AND RICK FROM THEIR DAYS ON CAPITOL HILL, WORKING FOR STROM THURMOND AND THE LATE SENATOR JOHN EAST. THEY ARE EXPERIENCED PROFESSIONALS, AND YOU WILL BENEFIT FROM THEIR

EXPERIENCE.

YOUR PRESENCE HERE IN **WASHINGTON COMES AT A** CRITICAL TIME. IT IS A TIME WHEN SOME SO-CALLED **HEALTH CARE REFORMERS** SEEM TO BE IN SEARCH OF AN **ENEMY, RATHER THAN A** SOLUTION. THEY'RE LOOKING

FOR SOMEONE TO BLAME FOR ALL THE COMPLEX PROBLEMS CONFRONTING OUR HEALTH CARE DELIVERY SYSTEM. UNFORTUNATELY THESE SAME REFORMERS, WHILE CRYING FOR CHANGE ARE TELLING **GROUPS LIKE YOURS THAT YOU** ARE SIMPLY A "SPECIAL INTEREST", AND THEREFORE

SHOULD HAVE NO VOICE IN THE DEBATE. THEY APPARENTLY FEEL THE SAME WAY ABOUT REPUBLICANS -- WE'VE ALSO BEEN EXCLUDED FROM HAVING ANY INPUT INTO THE WHITE HOUSE TASK FORCE.

WELL, I'M HERE TO TELL
YOU THAT THE ONLY SPECIAL

INTEREST I CARE ABOUT IS THE
AMERICAN PEOPLE. THEY ARE
THE ONES WHO WILL SUFFER IF
THE WHITE HOUSE AND
CONGRESS DO THE WRONG
THING.

AS MANY OF YOU KNOW,
SENATE REPUBLICANS HAVE
BEEN DEEPLY IMMERSED IN THE

ISSUE. WE'VE HAD A HEALTH TASK FORCE HARD AT WORK FOR THE PAST TWO YEARS, AND I SAY WITH PRIDE THAT SOME OF MY REPUBLICAN **COLLEAGUES TAKE A BACKSEAT** TO NO ONE WHEN IT COMES TO **HEALTH CARE EXPERTISE AND** COMPASSION.

THOSE OF US WHO HAVE BEEN ON THE FRONTLINES OF THIS ISSUE KNOW FIRSTHAND THAT THE HEALTH CARE CHALLENGE IS BIGGER THAN ANY ONE GROUP -- BIGGER THAN THE REPUBLICAN TASK FORCE, BIGGER THAN THE DEMOCRATIC TASK FORCE AND **BIGGER THAN THE WHITE**

HOUSE -- AND THE SOONER WE ALL GET INVOLVED THE BETTER.

NO DOUBT ABOUT IT,
HEALTH CARE IS AN ISSUE THAT
CRIES OUT FOR BIPARTISAN
COOPERATION. IT WILL BE
NEARLY IMPOSSIBLE TO PASS
ANY MAJOR REFORM WITHOUT
IT. AND BIPARTISAN DOESN'T

MEAN SIMPLY PICKING OFF
THREE REPUBLICANS SO THAT
THE DEMOCRAT MAJORITY CAN
RAM A FLAWED PLAN THROUGH
CONGRESS AND CLAIM VICTORY.

IT IS HARDLY NEWS THAT
HEALTH CARE COSTS HAVE
SPIRALED OUT OF CONTROL -WE ARE RAPIDLY APPROACHING

THE ONE TRILLION DOLLAR MARK FOR HEALTH CARE SPENDING. AND, AS YOU KNOW, THIS SPENDING IS ONE OF THE MAJOR FACTORS IN THE RECORD-SETTING FEDERAL DEFICIT, WITH ENTITLEMENT PROGRAMS GROWING AND **GROWING EACH YEAR, ALONG** WITH THE NUMBER OF

UNINSURED.

EVERYONE WANTS TO KNOW WHY HEALTH CARE COSTS KEEP GOING UP. FOR LEADERS AND EXPERTS, THE ANSWER IS THAT THE COST ISSUE IS A COMPLEX ONE. THEY REFER TO FACTORS SUCH AS **DUPLICATION OF TECHNOLOGY**

AND SERVICES, DEFENSIVE
MEDICINE, TOO MANY
REGULATIONS, MOUNTAINS OF
PAPERWORK, HEALTH COSTS
ASSOCIATED WITH CRIME AND
DRUG ABUSE, AND AN AGING
POPULATION.

BUT, AS I POINTED OUT TO SOME OF YOUR COLLEAGUES IN

MEDICINE LAST WEEK, **ACCORDING TO A RECENT** SURVEY FROM GALLUP, THE AMERICAN PEOPLE CAN SUM UP THE COST ISSUE IN ONE SIMPLE WORD: "GREED". THE SURVEY SHOWS THAT AMERICANS **BLAME THE HIGH COSTS ON** UNNECESSARY TESTS, WASTEFUL HOSPITALS,

OVERPAID DOCTORS, AMBULANCE-CHASING MALPRACTICE LAWYERS, AND **OVERPRICED** PHARMACEUTICALS. FROM THE PUBLIC'S PERSPECTIVE, WE DON'T HAVE A COST PROBLEM, WE HAVE A "PROFITS" PROBLEM.

THE AMERICAN PEOPLE

BELIEVE THAT OUR HEALTH CARE SYSTEM IS RIDDLED WITH WASTE AND GREED. THEREFORE, NO ONE IS EAGER TO TALK ABOUT HARD CHOICES. NO ONE WANTS TO GIVE UP ANYTHING. AND NOT MANY WANT TO CONSIDER CHOICES THAT RAISE THEIR OWN COSTS OR REDUCE THE SERVICES THEY GET. THE HARD FACTS ARE, IF WE ARE GOING TO IMPROVE THE LOT OF SOME -- OTHERS WILL HAVE TO DO WITH CHANGES IN WHAT THEY GET TODAY. BUT THAT IS NOT AN EASY PLAN TO SELL. IT'S MUCH EASIER TO SIMPLY MAKE YOU THE ENEMY --TO PUT PRICE CONTROLS LAND GLOBAL BUDGETS IN PLACE. IN

THE VIEW OF THIS SENATOR -AND IN THE VIEW OF MANY
OTHERS IN OUR TASK FORCE -THAT'S NOT THE ANSWER.

THE CATASTROPHIC

HEALTH CARE LEGISLATION

THAT CONGRESS PASSED IN

1988 IS A GOOD EXAMPLE OF

GOOD INTENTIONS GONE BAD.

WE THOUGHT IT WAS A PRETTY GOOD IDEA. WE SAID TO THE PEOPLE WHO WERE BETTER OFF THAN OTHERS, THAT THEY **OUGHT TO PAY A LITTLE MORE.** I THOUGHT IT MADE A LOT OF SENSE, AND WAS GOOD LEGISLATIVE POLICY. IT WAS A TOUGH DECISION, BUT IT **PASSED CONGRESS BY AN**

OVERWHELMING MAJORITY. LESS THAN A YEAR LATER, IT WAS REPEALED BECAUSE THE PEOPLE WHO WERE GOING TO HAVE TO PAY MORE HAD A VERY EFFECTIVE LOBBY. THEY TOLD **US HOW THEY EARNED THESE** BENEFITS, AND HOW EVEN THOUGH THEY MIGHT BE BETTER OFF, THEY SHOULDN'T

HAVE TO PAY ONE MORE CENT. AND LET'S FACE IT, WHEN THE SENIOR CITIZENS SPEAK UP, **CONGRESS LISTENS -- AND** WHEY THEY SPOKE, CONGRESS CHANGED ITS VOTE. WHAT LOOKED LIKE COMMON SENSE **REFORM WAS QUICKLY** REPEALED.

SO THE LESSON WE
LEARNED THEN, AND WHAT WE
ARE LEARNING NOW, IS THAT
AMERICANS STILL WANT MORE
CARE, MORE QUALITY, MORE
ACCESS, BUT AT LOWER COSTS.
SO, WHAT DO WE DO?

I BELIEVE WE ALL SHARE
THE SAME GOALS -- UNIVERSAL

ACCESS FOR ALL, IN A SYSTEM THAT CONTAINS COSTS WHILE PRESERVING CHOICE AND THE HIGH QUALITY OF CARE.

WE ALL WANT TO SEE

HEALTH CARE REFORM -- WE

ALL KNOW THAT WE CANNOT

SUSTAIN OUR CURRENT RATE

OF SPENDING -- AND WE ALL

KNOW THAT WE MUST FIND A
WAY TO BRING EVERYONE INTO
THE SYSTEM.

THE AMERICAN PUBLIC
SHOULD EXPECT US, THEIR
ELECTED REPRESENTATIVES, TO
SEEK SOLUTIONS THAT
MAINTAIN THE FOLLOWING SIX
PRINCIPLES. THESE PRINCIPLES

SHOULD BE USED TO EVALUATE
ANY PLAN PUT FORWARD BY
THE ADMINISTRATION OR BY
REPUBLICANS IF THEY ARE
FORCED TO DEVELOP THEIR
OWN ALTERNATIVE.

1. PROTECT QUALITY -- THERE
IS A REASON OUR HEALTH
SYSTEM IS THE ENVY OF

THE WORLD -- WHY PEOPLE FROM EVERY COUNTRY IN THE WORLD SEND THEIR YOUNG PEOPLE HERE TO BE TRAINED, TO DO RESEARCH; WHY THEY FLOCK HERE TO YOUR HOSPITALS FOR CARE --THE REASON IS QUALITY. THANKS TO OUR SEARCH

FOR QUALITY AND **EXCELLENCE, WE HAVE DEFEATED PLAGUES, MADE** SPARE PARTS FOR NEARLY **EVERY BODY ORGAN, AND** HAVE INTENSIVE CARE NURSERIES THAT CAN SAVE THE LIFE OF THE SMALLEST, FRAILEST NEWBORN. IN **OUR WISH TO LOWER**

COSTS AND BETTER

MANAGE OUR RESOURCES,

LET'S NOT THROW AWAY

OUR MEDICAL MIRACLES.

2. INCREASE ACCESS,

PRESERVE CHOICE, AND

FLEXIBILITY -- CONSUMERS,

NOT THE GOVERNMENT,

SHOULD BE THE ONES TO

MAKE CHOICES ABOUT WHERE THEY GET THEIR CARE AND FROM WHOM. AT THE HEART OF OUR FREE MARKET SYSTEM, IS OUR ABILITY TO CHOOSE. IN HEALTH CARE, AS IN NO OTHER INDUSTRY, THAT **CHOICE IS CRITICAL TO** MAINTAINING QUALITY

HEALTH CARE FOR YOU AND YOUR FAMILY. AND CRITICAL TO MAINTAINING **CHOICE IS FLEXIBILITY IN** ANY SYSTEM. WHETHER IT'S THE ABILITY TO CHOOSE BETWEEN HOSPITAL BASED CARE OR **HOME BASED CARE -- OR** THE ABILITY TO DESIGN A

SYSTEM SPECIFICALLY
GEARED TO THOSE IN
RURAL AMERICA -- WE
MUST ALLOW THOSE
CHOICES AND THAT
TARGETING OF
RESOURCES.

3. PRESERVE JOBS -- THIS
MAY BE ONE OF OUR

TOUGHEST CHALLENGES. WE ALL AGREE THAT WE HAVE TO INCREASE THE NUMBER OF PEOPLE IN THE **COUNTRY WHO HAVE ACCESS TO HEALTH CARE** AND HEALTH INSURANCE. SOME WILL ARGUE THAT MANDATES ON EMPLOYERS IS THE ONLY OPTION. BUT

WHAT WE CAN'T AFFORD TO DO IS PUT OUR PEOPLE OUT OF WORK BY MANDATING AND TAXING SMALL **BUSINESS OUT OF BUSINESS. EVERY SMALL EMPLOYER I TALK TO DESCRIBES THE** PRECARIOUS FINANCIAL SITUATION THEY ARE IN --

ANOTHER PAYROLL TAX --**ANOTHER MANDATE COULD** PUT THEM OVER THE EDGE. **KEEPING PEOPLE AT WORK** AND KEEPING OUR **ECONOMY GROWING IS THE** BEST PRESCRIPTION FOR BETTER HEALTH CARE BENEFITS.

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NO GOVERNMENT CONTROLLED CARE -- IT'S A SHAME THAT SOME CRITICS HAVE TO BE REMINDED, BUT WE ARE NOT SWEDEN OR GERMANY OR EVEN CANADA -- AND WE DON'T WANT TO BE. YES, WE'VE GOT REAL PROBLEMS. BUT THEY REQUIRE AMERICAN

SOLUTIONS. MANAGED **COMPETITION -- AS IT HAS** BEEN DESCRIBED TO ME --**BUILDS ON THE PRIVATE** SECTOR AND HELPS PEOPLE MAKE BETTER CHOICES ABOUT THEIR **FAMILIES AND WHAT THEY** NEED. THE GOVERNMENT SHOULD BE THERE TO HELP

THOSE WHO NEED IT AND HAVE NO OTHER **RESOURCES -- IT'S NOT** THERE TO CONTROL OUR LIVES. YES, PEOPLE WANT THE SECURITY THAT AN **ILLNESS WON'T BANKRUPT** THEM. BUT, AMERICANS DON'T WANT SOCIALISM WHICH SOME ARE TRYING

MIGHTILY TO INSTITUTE WHENEVER THEY CAN.

-- GLOBAL BUDGETS AND
PRICE CONTROLS
TRANSLATE INTO REDUCED
QUALITY AND RATIONED
CARE. CONTROLS ON THE
PRICES OF HEALTH CARE

ONLY POSTPONES THE NECESSARY CONFRONTATION WITH THE UNDERLYING DEMAND THAT HAVE PRODUCED THEIR INCREASE. UNFORTUNATELY, CONTROLS ARE INEVITABLY TARGETED AT THE SYMPTOMS NOT THE

CAUSES. LET'S CREATE AN **ENVIRONMENT TO REDUCE** COSTS AND UTILIZATION THROUGH A BETTER, MORE APPROPRIATE USE OF SERVICES. LET'S PUT **RESPONSIBILITY ON NOT ONLY PROVIDERS, BUT** ALSO ON EMPLOYERS AND **EMPLOYEES TO USE CARE**

WISELY. LET'S ENCOURAGE PREVENTION -- LET'S **ENCOURAGE BETTER** MANAGEMENT OF CARE AND RESOURCES. LET'S CHANGE FINANCIAL **INCENTIVES NOT SHUT** THEM DOWN.

6. REAL TORT REFORM -- IN

NO OTHER INDUSTRIALIZED **COUNTRY DO HEALTH CARE** PROVIDERS CONFRONT THE **DAY-TO-DAY THREAT OF** LITIGATION. IT'S NO WONDER THAT PROVIDERS FIND IT HARD TO SAY NO WHEN A PATIENT DEMANDS ANOTHER TEST, OR ORDER A TEST SO AS TO AVOID

THE CHARGE THEY DIDN'T
DO ENOUGH. THAT'S NO
WAY TO DO BUSINESS.

NOW, LET ME BE CLEAR -NO DOUBT THAT MISTAKES ARE
SOMETIMES MADE AND SOME
PATIENTS ARE FULLY
DESERVING OF PROTECTION
UNDER THE LAW, AND ARE DUE

PROPER COMPENSATION. BUT AT SOME POINT, REASON MUST RULE. IT'S LONG PAST TIME FOR THE DEMOCRAT MAJORITY ON CAPITOL HILL TO STAND UP TO THE TRIAL LAWYERS ASSOCIATION AND SAY, **ENOUGH IS ENOUGH! IT'S ALSO** TIME FOR US TO CREATE A LEGAL ENVIRONMENT THAT

ENCOURAGES HOSPITALS AND
OTHER INSTITUTIONAL
PROVIDERS TO USE THEIR
RESOURCES IN WAYS THAT
REDUCE COSTS, MAXIMIZE
ACCESS AND REWARD
INNOVATION.

THIS YEAR, AS YOU KNOW,
WE ARE DISCUSSING "MANAGED

COMPETITION", WHICH SOME SAY WILL CONTROL COSTS WHILE BRINGING EVERY AMERICAN INTO THE SYSTEM. I HAVE TO BELIEVE THAT MANY **AMERICANS -- INCLUDING SOME** IN GOVERNMENT -- ARE UNCERTAIN OF WHAT MANAGED COMPETITION IS, OR HOW IT REALLY WORKS. I, FOR ONE,

MANAGED COMPETITION WILL
WORK IN RUSSELL, KANSAS, OR
ANY RURAL AREA, OR INNER
CITY, WHERE THERE ARE ONLY
ONE OR TWO DOCTORS.

AND, THERE IS CONCERN

BY MANY THAT MANAGED

COMPETITION WILL REDUCE THE

ABILITY OF AMERICANS TO
CHOOSE THEIR PROVIDERS, OR
WILL LEAD TO RATIONING OF
CARE. THESE ARE ISSUES THAT
WILL HAVE TO BE ADDRESSED.

THE CHALLENGE NOW IS TO
DEVELOP A FAIR AND
EQUITABLE HEALTH CARE
STRATEGY TO MAKE HEALTH

CARE AVAILABLE TO ALL

AMERICANS THROUGH A

COMPETITIVE PRIVATE SECTOR

HEALTH CARE SYSTEM.

PERHAPS THE REAL
CHALLENGE IS TO ACCOMPLISH
THIS WITHOUT RAVAGING THE
ECONOMY -- WITHOUT HURTING
BUSINESS -- AND WITHOUT

FURTHER STRAINING OUR
BANKRUPT ECONOMY. IT'S
PRETTY EASY TO PROMISE
EVERYBODY EVERYTHING, BUT
THAT KIND OF PROPAGANDA
WILL ONLY HELP MAKE THE
CRISIS A PERMANENT ONE.

THIS DEBATE CAN NOT
DISINTEGRATE INTO A POLITICAL

CONTEST. IF IT DOES, THE AMERICAN PEOPLE WILL BE THE LOSERS. THE AMERICAN PEOPLE WANT ANSWERS AND SOLUTIONS, AND THEY DON'T **CARE WHICH PARTY TAKES** CREDIT. CLEARLY, WE HAVE TO **WORK TOGETHER -- PROVIDERS, BUSINESS, INSURERS,** CONSUMERS, AND THE

GOVERNMENT.

I AM CONVINCED THAT
REFORM CAN TAKE PLACE -AND I AM CONVINCED THAT IT
CAN BE DONE WITHOUT
CREATING MORE REGULATIONS
OR ANOTHER GOVERNMENT
PROGRAM.

NO DOUBT ABOUT IT, THE **ADMINISTRATION AND CONGRESS MUST WORK** TOGETHER ON REFORMING OUR NATION'S HEALTH CARE SYSTEM. AND REPUBLICANS ARE READY TO ROLL UP OUR SLEEVES AND FACE THE DIFFICULT DECISIONS THAT MUST BE MADE.

THE PRESIDENT HAS DONE THE RIGHT THING BY MAKING HEALTH CARE A TOP PRIORITY. NOW COMES THE HARD PART: LEADERSHIP. FOR THE NEXT FEW MONTHS, THE HEALTH CARE CHALLENGE WILL BECOME A REAL TEST OF HIS LEADERSHIP ABILITIES. THE PRESIDENT CAN TRY TO GO IT

ALONE. HE CAN SHUT OUT THE EXPERTS. HE CAN WELCOME ONLY HIS DEMOCRAT ALLIES TO THE OVAL OFFICE, BUT THAT'S NOT LEADERSHIP. THE **AMERICAN PEOPLE WANT ACTION, THEY WANT RESULTS.** IF THE PRESIDENT LISTENS TO THE PEOPLE, HE'LL GET THE MESSAGE. IF HE DOES, WE'LL

ALL BE PLAYERS. IF NOT, WE'LL
ALL BE THE LOSERS. THAT
WOULD BE A DISASTER.

I CAN ASSURE YOU THAT
REPUBLICANS CONTINUE TO BE
FULLY COMMITTED TO
REFORMING OUR HEALTH CARE
DELIVERY SYSTEM. WE
CONTINUE TO MEET ON A

WEEKLY BASIS AND WILL REMAIN COMMITTED UNTIL **HEALTH CARE COSTS ARE** CONTAINED AND ALL **AMERICANS HAVE ACCESS TO** THE SYSTEM. WE MAY BE LOCKED OUT OF THE WHITE HOUSE, BUT WE REFUSE TO BE LOCKED OUT OF THE DEBATE. IF THE WHITE HOUSE THINKS

THE CHIROPRACTIC

ASSOCIATION AND EVERY

OTHER GROUP OF

PROFESSIONALS CAN BE

IGNORED, THEN IT'S TIME TO

TELL THE WHITE HOUSE IT

NEEDS A CHECK-UP.

AGAIN I THANK YOU FOR YOUR EFFORTS, AND LOOK

FORWARD TO WORKING WITH YOU.

