

TO: Senator Dole
FR: Kerry

RE: Meeting with Congressional Roundtable
Thursday, March 18 at 1:30

*You will be meeting with a small luncheon group of 15-20 lobbyists and association executives. A list of attendees is attached.

*Again, this calls for very brief informal opening remarks, and then Q&A.

*The Congressional Roundtable was organized by Patricia Harrison, who will be meeting you at the event. A recent letter from Mrs. Harrison is attached.

Patricia de Stacy Harrison
Partner

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Washington DC 20005
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Suite 340 Lennox Center
7920 Beltline Road
Dallas, Texas 75240-8145
214 934 1800

January 7, 1993

The Honorable Bob Dole
United States Senate
Washington, DC 20510-1601

Dear Senator:

I guess the key question is, "What does the Republican Party need to do to regain the Presidency?"

After serving as Regional Finance Chairman for Bush-Quayle '92 and giving speeches and debating around the country, I had the opportunity to see how finance works and political works.

Clinton did not win, we lost. And, if we wait for Clinton to lose so we can win, we lose again.

After listening to the various presentations to the Eagle group this morning, I really felt we need to stop talking about why our polling was right but the "patient died."

So, with all the money we all helped to raise we should:

- o Rebuild the grassroots network.
- o Reach out to women, minorities and youth.
- o Figure out how to incorporate the right without losing the electorate. The right would rather be right than win.
- o Understand that the boomers do not have the same communication values as those born in the forties. Willie Sutton said he robbed banks because "that's where the money is." Clinton went on Arsenio, MTV and Donahue because that's where the voters are. There is no such thing as too much communicating.
- o Develop the message. Why are we different/better than the Democrats? With Clinton running as a moderate and Perot a

(please turn)

The Honorable Bob Dole
January 7, 1993
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hybrid, what do we stand for and why? If we can't explain in one simple sentence, we won't win. "It's the Russians, stupid," turned into "It's the economy, stupid."

Once we get this message developed, we say it over and over again through all media, print and broadcast, until we hear coming back at us from campuses, communities, corporations and businesses.

So what if the media is unfair. Life is unfair. What does fairness have to do with politics anyway?

Pick A Winner
Pick A Winner
Pick A Winner

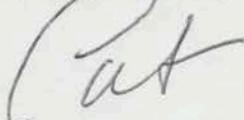
Pick A Winner. We need to identify a leader who wants to win, who has the ability to unify the splinter groups in our own party, communicate the message to voters, campaign with commitment and enthusiasm, and have the character to tell the crazies to take a walk when they start interfering with winning. A candidate who has dedicated kamikazes who think, eat and sleep nothing but, "How can we win today?" A candidate who underscores what Clinton lacks. A man of respect. Character still counts.

I hope over the next four years, you will have an opportunity to meet with foreign leaders, to appear on talk shows, to be visible in every medium -- print and broadcast. You are the leader of the party and not whoever is chosen for head of the RNC. I say this not against any candidate but because you are the only one with the stature to make a difference in the minds of the voters. And right now we need stature, leadership and smarts.

You're the only name that could get me back in the fundraising mode (aaargh). To begin I'd give everyone an excerpt from "What It Takes: The Road to the White House." It is clear that Bob Dole has what it takes.

All the best to you and Elizabeth for 1993!

Warm regards,



Patricia Harrison

*I have the
enclosure the
program from
the last Alliance
event in Dec.
P.*



UNITED STATES SENATE
OFFICE OF THE REPUBLICAN LEADER
WASHINGTON, D. C.

January 11, 1993

BOB DOLE
KANSAS

Dear Pat:

Many thanks for your recent letter regarding the future of our party. I appreciated your very kind words of support, and agreed with many of your recommendations.

I agree wholeheartedly that it's high time to stop wringing our hands over past and instead to focus on the future.

Maybe I'm an optimist, but I believe the best days of our party are yet to come. By becoming a party of inclusion that remains true to our principles of lower taxes, less government, and more freedom, we will be the party of the future.

The Republican Party needs your continued involvement, Pat. Please feel free to contact me anytime you have suggestions or concerns.

Best regards,

BOB DOLE

Patricia Harrison
Suite 300
The Washington Building
1440 New York Avenue NW
Washington, D.C. 20005

Look to you time
Look to you weeks
Real
Small Business
Implications not
to move

CONGRESSIONAL ROUNDTABLE ROSTER
MARCH 18, 1993

Chris Hansen
Director, Congressional Affairs
The Boeing Company
Arlington, Virginia

Lloyd N. Hand, Esquire
GenCorp
Washington, DC

John Yochelson
Vice President for International Business and
Economic Programs
Center for Strategic International Studies
Washington, DC

Michael R. Deland
Former Chairman
President's Council on Environmental Quality
The White House
Washington, DC

B. Oglesby
Senior Vice President for Government Affairs
RJR Nabisco, Inc.
Washington, DC

Richard E. Wiley
Partner
Wiley, Rein & Fielding
Washington, DC

Dirk Van Dongen
President
National Association of Wholesalers-Distributors
Washington, DC

Therese M. Shaheen
Vice President
USAisa
Washington, DC

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Don Upson
Vice President, Government Affairs
PRC Inc.
McLean, Virginia

Ky P. Ewing, Jr., Esquire
Partner
Vinson & Elkins, LLP
Washington, DC

William Ball
Director, Washington Office
General Motors Corporation
Washington, DC

Pat Harrison
Partner
E. Bruce Harrison Company, Inc.
Washington, DC



SPEAK

OK
later

\$2,000-

Thurs, March 18

btw. 12:00 - 2:00

Willard
Grant Suite

March 1, 1993

The Honorable Bob Dole
United States Senate
Washington, DC 20510-1601

Dear Senator Dole:

We would be delighted if you would join us for Congressional Roundtable (**formerly called Forum 101**) on Thursday, March 18, from noon to 2:00 p.m., in the Grant Suite at the Willard Hotel. You may recall your participation in our congressional relations series last June.

The meeting will retain the same format of a few minutes of opening remarks by you on the important issues before Congress and your committees, followed by Q&A and informal discussion over lunch. An honorarium of \$2,000 will be provided to a charity of your choice.

We look forward to having you on our program again.

Yours sincerely,

Already scheduled:

12:15 Ritz/Mass Ave -
SPEAK-CURE

1:00 US Chamber Bldg -
1615 H St
SPEAK - CEO's of
restaurant chains



Congressional Roundtable

Congressional Roundtable is a unique issues luncheon group that brings together Washington Representatives, business leaders and association executives with key congressional leaders from both sides of the aisle.

All meetings include a small, informal reception and luncheon that take place from noon to 2:00 p.m. in the Grant Suite of the historic Willard Hotel in Washington. At each session, members are seated with the congressional leader at a single round table. All luncheon meetings are informal, off-the-record sessions of timely discussion on topics of the members' choosing.

Membership in the group is limited to 20 subscribers that send only one representative to each session. Members may wish to send the same representative to all meetings or may send a different specialist or guest to each, depending upon the scheduled speaker. **Congressional Roundtable** will host 10 luncheon meeting sessions with government leaders in 1993.



CONGRESSIONAL ROUNDTABLE

M E M O R A N D U M

DATE: March 1, 1993
TO: Yvonne Hopkins
FROM: Beth Woodman
SUBJECT: Invitation to speak in our 1993
Congressional Roundtable

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