

**TO: Senator Dole**  
**FR: Kerry**

**RE: Transportation Development Industry**

\*You will be speaking to approximately 150-200 transportation construction leaders. Event is sponsored by American Road and Transportation Builders Association and the AGC.

\*Format is 10-15 minutes of current events, and 5-10 minutes of Q&A.

\*You will be introduced by John Sherwood, of Sherwood Construction of Wichita.

\*Industry positions that may be raised in Q&A are:

\*Increased highway funding must be part of any economic stimulus package.

\*Gas tax should be increased for highway and bridge improvement--not deficit reduction.

\*2.5 cents of gas tax diverted to deficit reduction in 1990 must be returned to Highway Trust Fund for highway and bridge investment



**ARTBA/AGC  
Transportation Development Industry  
Washington Legislative Fly-In  
February 17-18, 1993**

Wed, Feb 17  
7:30-9:30 am  
Wash Court Hotel

8:04  
8:20  
8:47

January 20, 1993

Senator Robert Dole  
Republican Leader  
United States Senate  
Washington, D.C. 20510

Senator,  
You are scheduled  
to speak to the Nat'l  
Assoc. of Postmasters at  
the Hyatt Regency at  
9:00 a.m. on Feb 17.

Dear Senator Dole:

On February 17-18, transportation construction leaders from across the nation will visit Wash-  
ington to be updated on legislative issues that could affect their businesses and to meet with their  
representatives in Congress. This event is being sponsored by the American Road & Transporta-  
tion Builders Association (ARTBA) and the Associated General Contractors of America (AGC)  
in cooperation with other national and state organizations.

We would be most honored if you could find time in your busy schedule to address these men  
and women on the 1993 Senate agenda -- particularly in regard to the federal transportation  
construction programs. It would be our hope that you could speak at a breakfast business meet-  
ing, February 17. The event will begin at 7:30 a.m. and will conclude at 9:30 a.m. It will be  
held at The Washington Court Hotel on Capitol Hill, 525 New Jersey Avenue, N.W. We would,  
of course, provide transportation for you if you so desired.

Senator Dole, we hope you will be able to join us and look forward to your response at your  
earliest convenience. AGC's Ed Graber, who can be reached at 202/393-2040, would be pleased  
to work with your staff on arrangements.

Thank you for your consideration.

Sincerely,

John P. Rutter  
Chairman  
American Road & Transportation  
Builders Association

Robins H. Jackson  
President  
Associated General Contractors  
of America

American Road & Transportation Builders Association  
Eighth Floor, 501 School Street, S.W.  
Washington, D.C. 20024  
202/488-2722

Associated General Contractors of America  
1957 E Street, N.W.  
Washington, D.C. 20006  
202/393-2040

Ed Graber 393-2040

**SENATOR BOB DOLE**  
**TRANSPORTATION**  
**DEVELOPMENT INDUSTRY**  
**FEBRUARY 17, 1993**

**\*THANK YOU.**

**\*YOU'RE CERTAINLY IN**  
**WASHINGTON AT A VERY**  
**INTERESTING TIME. AS YOU ALL**  
**KNOW, PRESIDENT CLINTON**  
**WILL COME BEFORE CONGRESS**

**TONIGHT TO PROVIDE A  
"BLUEPRINT" TO HIS ECONOMIC  
PLAN.**

**\*IT'S BEEN A ROCKY FIRST  
MONTH FOR PRESIDENT  
CLINTON. HE TOLD AMERICA  
THAT ONCE IN OFFICE, HE  
WOULD "FOCUS LIKE A LASER  
BEAM ON THE ECONOMY."**

**\*INSTEAD, HE AND AMERICA  
HAVE SPENT THE FIRST MONTH  
FOCUSING ON AN  
UNNECESSARY DEBATE OVER  
GAYS IN THE MILITARY, A MESSY  
SEARCH FOR AN ATTORNEY  
GENERAL, AND A MEDIA FOCUS  
ON THE POWER AND INFLUENCE  
OF THE FIRST LADY--ISSUES  
THAT DON'T HAVE ONE WHIT OF**

## **IMPACT ON THE ECONOMY.**

**\*ALL THAT, HOWEVER, WILL  
CHANGE TONIGHT. I'M GOING  
TO THE WHITE HOUSE THIS  
AFTERNOON TO RECEIVE A  
BRIEFING FROM THE PRESIDENT  
ON WHAT HE'LL SAY TONIGHT.**

**\*IF IT'S ANYTHING LIKE HE  
TOLD THE AMERICAN PEOPLE  
ON MONDAY NIGHT, WE WILL**

HEAR A LOT ABOUT "SACRIFICE."

**\*I TOLD THE PRESIDENT AND  
THE AMERICAN PEOPLE THAT  
REPUBLICANS WERE WILLING TO  
COOPERATE, AS LONG AS  
"SACRIFICE" ISN'T A CODE WORD  
FOR MORE TAXES, MORE  
SPENDING, AND MORE  
MANDATES FROM WASHINGTON.**

**\*AND EARLY INDICATIONS  
ARE THAT IS PRECISELY WHAT  
THE CLINTON ECONOMIC  
PACKAGE WILL BE**

**\*NO DOUBT ABOUT IT. OUR 4  
TRILLION DOLLAR DEBT IS  
“PUBLIC ENEMY #1,”  
THREATENING NOT ONLY OUR  
FUTURE, BUT THE ECONOMIC  
FUTURES OF OUR CHILDREN**



**AND GRANDCHILDREN, AS WELL.**

**\*THE DEFICIT MUST BE  
REDUCED, BUT IT CAN ONLY BE  
REDUCED THROUGH RESTRAINT  
IN FEDERAL SPENDING...AND I'M  
UNSURE WHETHER THE  
PRESIDENT AND THE  
CONSTITUENCIES THAT ELECTED  
HIM TRULY UNDERSTAND THAT  
FACT.**

**\*THE PRESIDENT SAID THE  
OTHER NIGHT THAT HE'S BEEN  
IN WASHINGTON 27 DAYS, AND  
HE HASN'T FOUND MUCH  
COMMON SENSE YET. WELL,  
THAT'S BECAUSE HE HASN'T  
SPENT MUCH TIME TALKING TO  
REPUBLICANS. SO LET ME GIVE  
HIM A LITTLE COMMON SENSE  
RIGHT NOW.**

**\*THE FACT IS THAT SINCE  
1947, EVERY DOLLAR IN NEW  
TAXES HAS RESULTED IN \$1.59  
IN NEW SPENDING.**

**\*BEFORE PRESIDENT CLINTON  
DEMANDS THAT AMERICANS  
SEND ONE MORE DIME TO  
WASHINGTON, AMERICANS  
SHOULD DEMAND THAT THE  
PRESIDENT AND CONGRESS**

**ENSURE THAT EVERY OUTDATED  
PROGRAM, EVERY BLOATED  
AGENCY, AND EVERY ITEM IN  
THE FEDERAL BUDGET TAKE THE  
HIT THEY DESERVE.**

**\*AND FROM WHAT I HEAR  
COMING OUT OF THE WHITE  
HOUSE, THAT'S JUST NOT GOING  
TO HAPPEN.**

**\*THE WORD IS THAT THE  
PRESIDENT WILL BE PROPOSING  
\$200 BILLION IN CUTS OVER A  
FIVE YEAR PERIOD--BUT  
APPROXIMATELY \$150 BILLION  
OF THAT WILL COME FROM  
DEFENSE.**

**\*THE BI-PARTISAN NATIONAL  
GOVERNOR'S ASSOCIATION  
RECOMMENDED THAT FOR**

**EVERY DOLLAR IN PROPOSED  
TAXES, THE PRESIDENT  
PROPOSE 2.7 DOLLARS IN  
SPENDING CUTS.**

**\*PRESIDENT CLINTON'S  
PROPOSAL, HOWEVER, MAY BE  
AT A ONE TO ONE RATIO...FOR  
HE IS LIKELY TO PROPOSE A  
MASSIVE \$250 BILLION  
INCREASE IN TAXES OVER FIVE**

**YEARS...THE LARGEST TAX  
INCREASE IN HISTORY.**

**\*AND AS GEORGE  
STEPHANOPOLOUS ADMITTED  
THE OTHER DAY, THOSE TAX  
INCREASES WILL IMPACT  
PEOPLE NOT JUST MAKING  
\$200,000 AND MORE...NOT JUST  
MAKING \$100,000 AND  
MORE....BUT ALL THOSE**

**AMERICANS MAKING \$30,000**

**AND UP.**

**\*NOW, I REMEMBER IN LAST  
FALL'S PRESIDENTIAL  
CAMPAIGN, WHEN PRESIDENT  
BUSH WARNED THAT CLINTON  
WOULD BE RAISING TAXES ON  
EVERY INDIVIDUAL WITH OVER  
\$36,000 A YEAR IN INCOME.**



**\*CLINTON BACKERS AND THE  
MEDIA WERE OUTRAGED AT THIS  
ACCUSATION, SAYING THAT  
CLINTON WAS PROMISING A TAX  
CUT FOR THE MIDDLE CLASS,  
AND THAT ONLY THE RICH  
WOULD BE "SOAKED."**

**\*TONIGHT WE'LL FIND OUT  
JUST HOW MANY AMERICANS**

**WILL BE TAKING THE TAX-  
INCREASE BATH.**

**\*PRESIDENT CLINTON ALSO  
SPENT A GOOD DEAL OF TIME  
ON MONDAY NIGHT BASHING  
PRESIDENT BUSH FOR THE  
STATE OF OUR ECONOMY.**

**\*THE FACT IS THAT INSTEAD  
OF BASHING PRESIDENT BUSH,  
HE SHOULD BE THANKING HIM,**

**AS THE GOOD NEWS ON THE  
NATIONAL ECONOMIC FRONT  
CONTINUES TO POUR IN.**

**\*GROWTH WAS UP 3.8% IN  
THE FOURTH QUARTER OF 1992--  
THE LARGEST INCREASE IN 4  
YEARS, AND THE SEVENTH  
CONSECUTIVE QUARTERLY GAIN.**

**\*THE LABOR DEPARTMENT  
REPORTED THAT THE**

**PRODUCTIVITY OF AMERICAN  
WORKERS JUMPED 2.7% IN 1992-  
-THE BIGGEST ANNUAL  
INCREASE IN 20 YEARS.**

**\*AMERICAN CAR SALES ARE  
AT A 2 YEAR HIGH...HOUSING  
STARTS ARE UP MORE THAN  
16% FROM A YEAR  
AGO...INDEED, HOUSING IS  
MORE AFFORDABLE THAN ANY**

**OTHER TIME IN THE LAST 30  
YEARS...FACTORY ORDERS UP  
8.7%..THE STOCK MARKET WAS  
SOARING--UNTIL WALL STREET  
GOT WIND OF PRESIDENT  
CLINTON'S TAX INCREASES.**

**\*AND HERE'S ONE THAT MAY  
SURPRISE YOU GIVEN WHAT YOU  
HEAR FROM THE MEDIA--BUT  
THERE ARE 1.5 MILLION MORE**

**JOBS IN THE AMERICAN  
ECONOMY THAN THERE WERE A  
YEAR AGO.**

**\*GIVEN THESE NUMBERS, I'VE  
TOLD THE PRESIDENT THAT I  
DON'T THINK THERE'S A NEED  
FOR AN ECONOMIC STIMULUS  
PACKAGE--WHETHER IT'S \$15  
BILLION, \$20 BILLION OR \$25  
BILLION--I DON'T THINK IT WILL**

**HELP MUCH IN A TRILLION  
DOLLAR ECONOMY...BUT IT WILL  
ADD TO OUR \$300 BILLION  
DEFICIT.**

**\*MORE TAXES AND MORE  
SPENDING ARE BAD ENOUGH.  
BUT PRESIDENT CLINTON AND  
THE DEMOCRAT CONTROLLED  
CONGRESS ARE ALSO FOUR  
SQUARE IN FAVOR OF MORE**

## **MANDATES.**

**\*THE FIRST BILL PASSED BY  
CONGRESS WAS THE PARENTAL  
LEAVE BILL. PARENTAL LEAVE  
IS A NICE IDEA AND MOST  
EMPLOYERS WERE ALREADY  
PROVIDING IT. BUT NOW WE  
HAVE UNCLE SAM STEPPING IN  
WITH A ONE-SIZE FITS ALL  
POLICY FOR ALL BUSINESS WHO**



**EMPLOY 50 PEOPLE OR MORE.**

**\*GIVEN THE COSTS OF THIS  
BILL, I THINK YOU'LL SEE A LOT  
OF EMPLOYERS NOT EXPANDING  
BEYOND 49 EMPLOYEES.**

**\*ANOTHER MANDATE MIGHT  
COME IN THE AREA OF HEALTH  
CARE...AN ISSUE WHICH  
AMERICANS NOW PLACE AT THE  
TOP OF THE LIST OF ISSUES**

**THEY WANT GOVERNMENT TO  
ADDRESS.**

**\*I MET WITH MRS. CLINTON  
LAST WEEK, AND TOLD HER  
THAT REPUBLICANS WANTED TO  
BE PART OF THE  
SOLUTION...THIS IS AN ISSUE  
THAT MUST HAVE BI-PARTISAN  
COOPERATION. LAST YEAR,  
THERE WERE MORE THAN**

**THIRTY HEALTH REFORM  
PROPOSALS IN CONGRESS, FEW  
OF WHICH HAD MORE THAN A  
HANDFUL OF SPONSORS.**

**\*I ALSO TOLD MRS. CLINTON  
THAT WHATEVER PLAN WE  
ARRIVE AT MUST BE FLEXIBLE  
ENOUGH TO ADDRESS NOT  
ONLY THE NEEDS OF NEW YORK**

**CITY...BUT ALSO OF RUSSELL,  
KANSAS.**

**\*I BELIEVE THAT STATES  
SHOULD CONTINUE TO HAVE  
THE FLEXIBILITY TO FIND OUT  
WHAT WORKS BEST FOR THEIR  
OWN NEEDS, WITHOUT BEING  
SADDLED WITH MANDATES.**

**\*I'M ON MY WAY TO A  
ANOTHER SPEAKING**

**APPEARANCE ACROSS THE  
STREET, BUT I DO HAVE TIME TO  
TAKE A FEW QUESTIONS.**