

STATEMENT BY THE PRESIDENT

I met this morning with the Bipartisan leadership -- the Speaker, the Senate Majority Leader, the Senate Republican Leader, the House Majority Leader, and the House Republican Leader -- to review the status of the deficit-reduction negotiations.

It is clear to me that both the size of the deficit problem and the need for a package that can be enacted require all of the following: entitlement and mandatory program reform; tax revenue increases; growth incentives; discretionary spending reductions; orderly reductions in defense expenditures; and budget process reform -- to assure that any Bipartisan agreement is enforceable and that the deficit problem is brought under responsible control. The Bipartisan leadership agree with me on these points.

The budget negotiations will resume promptly with a view toward reaching substantive agreement as quickly as possible.

June 26, 1990

Senator FYI
If you need to call
Greg or I you can
at 328-2000 ext
2457
Richard

MEMORANDUM

TO: SENATOR DOLE
FR: GREG SCHNACKE
DA: JUNE 25, 1990
RE: BOWLING PROPRIETORS SPEECH

AS YOU KNOW, THE SPEECH BEGINS IMMEDIATELY FOLLOWING THE INVOCATION AND THE PRESENTATION OF THE COLORS, (SET TO START AT 9 AM). THERE WILL BE 1500-1800 PEOPLE AT THE SPEECH (APPROXIMATELY 16 KANSANS - SEE ATTACHED LIST). YOU WILL BE INTRODUCED BY DON HILLMAN, CALIFORNIA, PRESIDENT BOWLING PROPRIETOR'S ASSOCIATION OF AMERICA.

I AM TOLD BY ROBERT HERBOLSHEIMER, WHO REPRESENTS THEM HERE IN WASHINGTON, THAT THIS IS PRIMARILY A CONSERVATIVE, REPUBLICAN CROWD. THEY ARE INTERESTED IN BUSINESS ISSUES, INCLUDING MANDATED PARENTAL AND MEDICAL LEAVE, AND THE STATE OF THE ECONOMY IN GENERAL.

HERBOLSHEIMER WILL MEET YOU AT THE SHERATON-WASHINGTON CONVENTION CENTER ENTRANCE. IN ADDITION, JOHN CRUM, WICHITA, AND MARILYN MILLER, KANSAS CITY, LEADERS OF THE KANSAS ASSOCIATION WILL BE THERE AS WELL TO WALK IN WITH YOU.

Tuesday - June 26



JOMA BOWLING COMPANY

June 19, 1990

Senator Robert Dole
141 Hart Senate Office Building
Washington, D.C. 20510

Dear Senator Dole,

The Kansas delegation to the Annual Convention of the Bowling Proprietor's Association of America is extremely proud that you will be giving the keynote address to open the convention. Kansas has a rich bowling tradition. Loa Boxberger of Russell, Kansas is a nationally known professional woman bowler. Also Rick Steelsmith of Wichita is considered by many to be one of the outstanding young professionals on tour today. At the collegiate level, Wichita State University, can claim many national titles. The WSU womens team is the 1989 National Collegiate Champions. The 1988 Olympics were well represented in bowling by Mark Lewis of Wichita, although only an exhibition sport, the industry is pushing toward a medal sport for 1992.

As you can see from these brief highlights Kansas has much to be proud of in its bowling accomplishments. The following is a list of those Kansans who will be attending the Bowling Proprietors Association of America convention.

Ray & Lila Shearmire - Garden City
Bob & Charlene Dodd - Junction City
Conrad & Marilyn Miller - Kansas City
Bob & Becky Johannes - Kansas City
Steve & Pam Heffley - Kansas City
Dale & Doris Frazier - Wichita
John & Martha Ann Crum - Wichita
Frank & Cathy DeSocio - Wichita

Kansans
attending

Once again we are all very pleased that you will be giving the keynote address and look forward to hearing you.

Sincerely,

John L. Crum, Jr.

JLC:ks

June 26
9:15

Speak

June 26-29
9-1:00 every day

MANATT, PHELPS, ROTHENBERG & PHILLIPS

A PARTNERSHIP INCLUDING PROFESSIONAL CORPORATIONS

ATTORNEYS AT LAW

1200 NEW HAMPSHIRE AVENUE, N.W.

SUITE 200

WASHINGTON, D.C. 20036

TELEPHONE (202) 463-4300

FAX (202) 463-4394

(202) 463-4395

February 5, 1990

Sheraton Wash.

LOS ANGELES

11355 WEST OLYMPIC BOULEVARD
LOS ANGELES, CALIFORNIA 90064
(213) 312-4000

expect 1500-1800 people

5-22
eyes, checking amt

The Honorable Bob Dole
United States Senate
141 Hart Senate Office Building
Washington, D.C. 20510-1601

Dear Senator Dole:

On June 25 - 29, 1990, the Bowling Proprietors' Association of America (BPAA) will be holding its 58th annual convention at the Sheraton Washington Hotel on Connecticut Avenue. On behalf of BPAA President Don Hillman and the more than 4000 members of this association, I cordially invite you to address our members during a morning plenary session convenient for you. We also invite you to visit our trade show during any afternoon of the convention.

The Bowling Proprietors' Association consists mostly of small business men and women across the country who own bowling centers. They provide the playing arenas for the more than 65 million Americans who bowl. Members of our association are concerned about many important Congressional issues which affect business. We appreciate your leadership in the Congress and our members would be very interested in learning more about your views on these critical issues.

\$2,000.00

We have also sent an invitation to Secretary Dole to address our group. If there is any possibility that you both could make a joint morning appearance, I know our members would be thrilled.

- out of town

myself

If there are any questions, I can be reached at 202-463-4327. An early reply to this invitation would be greatly appreciated.

Thank you for your consideration and warmest regards.

Sincerely,

Robert T. Herbolzheimer

Robert T. Herbolzheimer
Washington Counsel
Bowling Proprietors' Association
of America

2-27-90 Interim letter

Mrs. Dole's office regretted Feb 15 - out of town

BOB DOLE
KANSAS

United States Senate

OFFICE OF THE REPUBLICAN LEADER

WASHINGTON, DC 20510-7020

June 8, 1990

Senator,

Their meetings do not begin until 8:30 a.m.
Their convention begins Tues. morning, June 26.
They would like to have you speak at the
opening on Tuesday morning at 9:15.

_____ o.k. - Tues 9:15

_____ try to schedule at
another time on Wed,
Thurs, or Fri

_____ regret

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June 19, 1990

The Honorable Robert Dole
United States Senate
141 Hart Senate Office Building
Washington, D.C. 20510

Dear Senator Dole:

On behalf of Don Hillman, the President of the Bowling Proprietors' Association of America (BPAA), and all of the members of the BPAA, we want to thank you for your willingness to address our 58th Annual Convention. We also appreciate the kind coordination that Yvonne Hopkins of your staff has provided on this invitation.

We are very much looking forward to your remarks, which will begin at approximately 9:15AM, Tuesday June 26, 1990, following the presentation of the colors and the National Anthem. The convention will be held at the Sheraton Washington on Connecticut Avenue.

As you are the only speaker from Capitol Hill who will be addressing the convention, you will be providing a keynote address. You will be introduced by BPAA President Hillman, and are invited to provide 15-25 minutes of general remarks about current business and economic issues facing you and your colleagues in the Senate. Nearly every member of the BPAA is a small businessman who is concerned about excessive governmental intrusion into the operations of their businesses and about mandated governmental benefits. All of us are also very interested in general economic trends and other issues which affect the security of our country and welfare of our citizens. We are not planning to have a question and answer period.

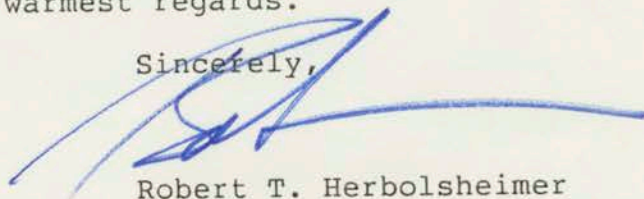
I will provide your staff with logistical and other arrangements, as well as with additional background on the Bowling Proprietors' Association. I will also plan to meet you at the entrance to the Sheraton and escort you to the convention hall. In the meantime, if you or your staff have any questions regarding this engagement, I can be reached at 202-463-4327.

MANATT, PHELPS, ROTHENBERG & PHILLIPS

The Honorable Robert Dole
June 19, 1990
Page 2

We are thrilled at your willingness to speak to the members of
the BPAA. Many thanks again and warmest regards.

Sincerely,

A handwritten signature in blue ink, appearing to be "R. Herbolsheimer", with a long horizontal flourish extending to the right.

Robert T. Herbolsheimer

cc: Yvonne Hopkins

*Profile of a
Dynamic
Market*

B WLING

B[●]OWLING

*One of the
most popular
participation sports
in America*

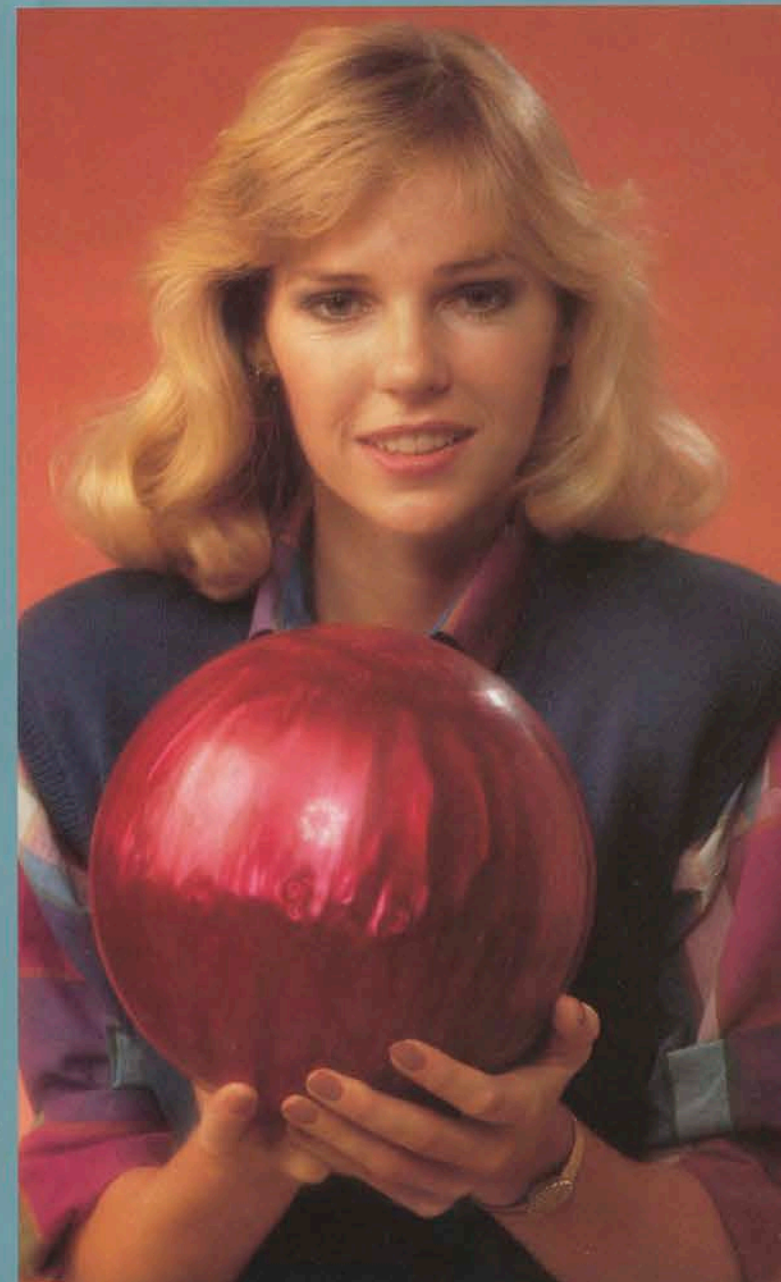
If you are marketing products or services with broad-based appeal, take a good look at bowling as a marketing tool. Whether your target market is youth, active adults or seniors; upscale or budget conscious; white collar or blue; bowling provides access to, and a common point of recognition for, millions of people.

Take advantage of the nationwide popularity of bowling in your next advertising or promotion campaign.

Tie-in to thousands of bowling centers across the country in a joint promotion, or to millions of competitive bowlers in a tournament sponsorship.

Use bowling as a theme, or a new state-of-the-art bowling center as a background for your next television commercial.

Bowling will make a difference in your next marketing effort and the National Bowling Council can help you get it rolling!





Bowling is popular nationwide and year-round

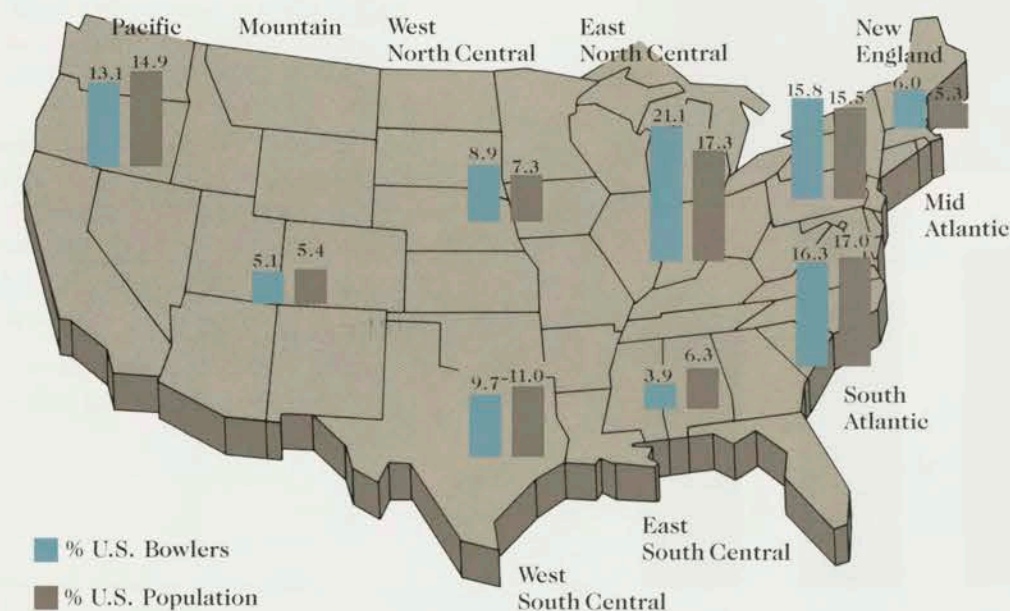
Because bowling is an indoor, all-weather sport, you will find bowlers throughout the country, in small towns and large, along the lines of the general population. Bowling has a nationwide year-round appeal—unlike some participant sports which can only be played under specific conditions.

If you want nationwide year-round exposure, bowling has it. Anytime, anywhere people want to have fun and enjoy the relaxation and competition of sport, a bowling center is just a short distance away.

Sources: Market Facts, 1989
 U.S. Department of Commerce,
 Bureau of the Census
 Series P-25, #1024, 1989



Geographic Region





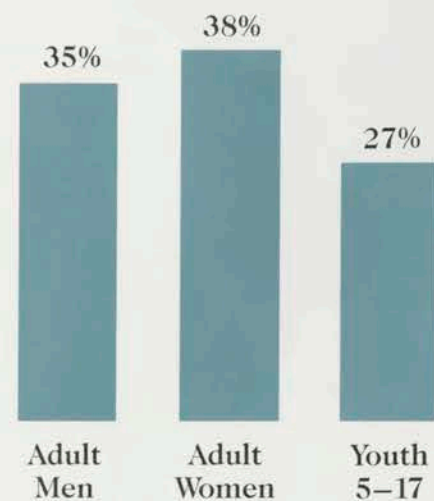
One of every three Americans bowls

This massive participant sport is enjoyed by one out of every three men, women, and children in the country today. In fact, 9 out of every 10 Americans have bowled at least once in their lifetime.

There are 71 million bowlers who visit thousands of neighborhood bowling centers across the nation at least once each year. Those 71 million men, women and children bowl an average of 10.8 times per year . . . That's 766.8 million visits this year alone, or about 15 million visits every week!

Source: Market Facts, Inc., 1989.

Market Balance



Bowling is a massive organized market

Bowling isn't just one of the most popular sports in America, it is also one of the most organized.

Seven million youth, adults and seniors regularly participate in hundreds of thousands of sanctioned leagues throughout the country.

Sources: American Bowling Congress, 1989
 Women's International Bowling Congress, 1989
 Young American Bowling Alliance, 1989



League Bowling

Adult Men League Bowlers:	3 million
Adult Women League Bowlers:	3 million
Youth League Bowlers:	1 million
Total	7 million

DEM GRAPHICS

*Bowlers constitute
a huge market
with real
purchasing power*

Bowlers form a massive market segment. Their incomes, education, household size, and lifestyles make them heavy consumers of a wide variety of products and services. Most bowlers are very enthusiastic about their sport and relate strongly and positively to bowling promotions and media depictions of the sport.

America's bowlers . . . Once you see their attractive income, occupation, and education demographics, you'll know why bowlers are the great American market.





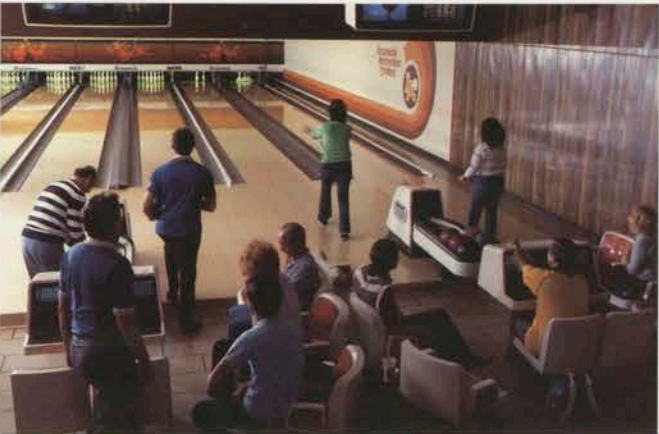
***Bowlers offer
attractive
demographics***

America's bowlers represent an attractive market. They offer a broad spectrum of consumer characteristics in terms of who they are, where they live, and how much they earn. Bowlers are younger, more affluent and better educated than the national average.

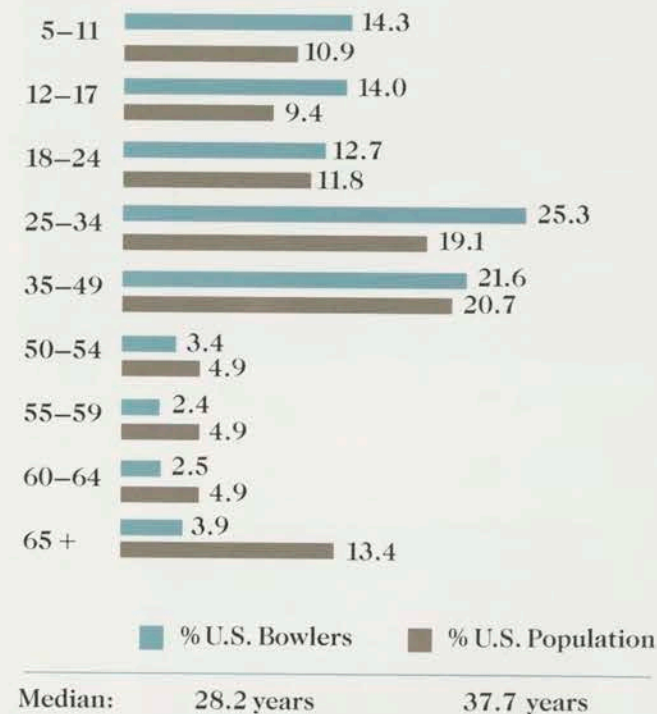
Sources: Market Facts, 1989
U.S. Department of Commerce,
Bureau of the Census, 1989

Bowler Profile

Profile	U.S. Bowlers	U.S. Population
Median Age	28.2 yrs.	37.7 yrs.
18-34	38.0%	30.9%
18-49	59.6%	51.6%
25-49	46.9%	39.8%
Income		
Households with Income \$35,000 +	47.0%	35.7%
Median Household Income	\$33,300	\$25,986
Education Level Attained		
Graduated/Attended College	52.7%	36.7%
High School Graduate	93.7%	75.9%
Occupation		
Professional Specialty	17.9%	12.3%
Executive/Administrative/Managerial	14.3%	11.4%
Households		
Married	74.6%	59.1%
Own Home	75.9%	63.9%
Mean Household Size	3.5 persons	2.6 persons



Age



Bowling is popular with all age groups

Bowling is a life-time sport that knows no age barrier. All ages enjoy the relaxation and sociability of the game through leagues as well as casual bowling.

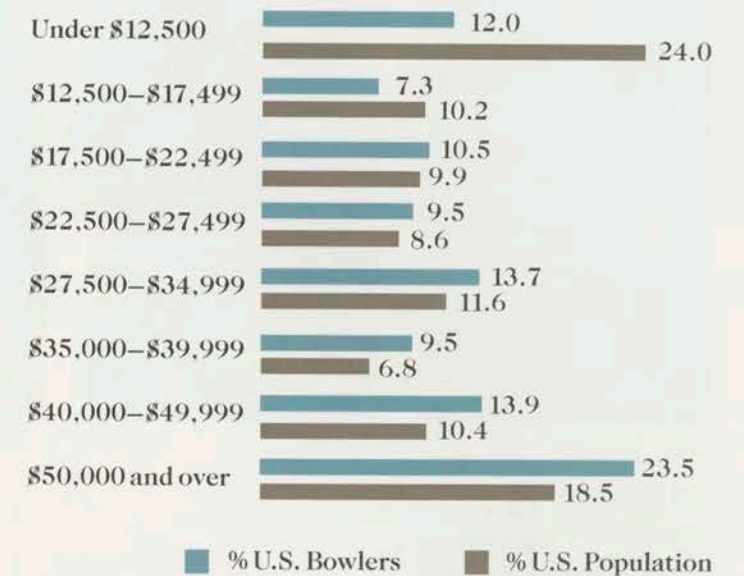
The majority of league and casual bowlers fall into the 18-49 age category—the people who purchase the bulk of the products and services sold in the United States. Bowlers represent a very important, and lucrative, mass market.

Heart of the Market

38.0% are aged 18-34
59.6% are aged 18-49
46.9% are aged 25-49

Sources: Market Facts, 1989
U.S. Department of Commerce,
Bureau of the Census
Series P-25, #1022, 1989

Total Annual Household Income



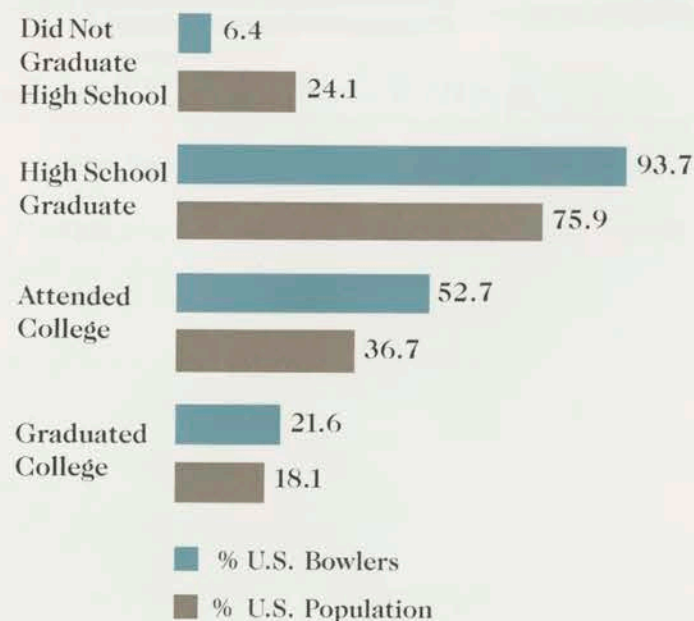
	% U.S. Bowlers	% U.S. Population
Median:	\$33,300	\$25,986
Mean:	\$37,200	\$32,144

Bowlers exceed the national average in income

When it comes to income, bowlers do quite well. Their median household income is \$33,300, more than \$7,300 higher than the U.S. median. Forty-seven percent have annual household incomes over \$35,000 and 24 percent over \$50,000. Because of their numbers and solid incomes, purchasing power is one reason bowlers are the great American market.

Sources: Market Facts, 1989
U.S. Department of Commerce,
Bureau of the Census
Housing Division, 1989

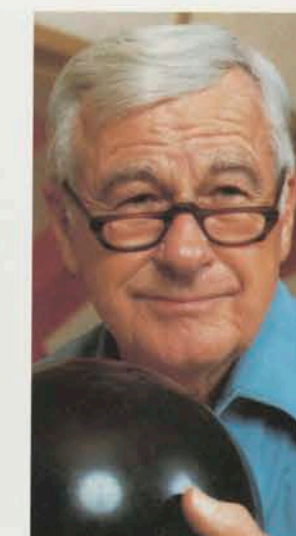
Education Level Attained



Bowlers are better educated than the national average

Today, three out of every ten adults in the United States have some college training. When bowlers are singled out, research shows that five out of every ten have some college training. Bowlers also exceed the national average in the percentage of college graduates in their ranks.

Sources: Market Facts, 1989
U.S. Department of Commerce,
Bureau of the Census
Series P-20, #428, 1989



Bowlers come from all walks of life

Although one-third of adult bowlers are managers or professionals, you'll find people from all walks of life at a bowling center. In fact, ask the people in your office and you'll probably find that you're working with a bowler.

Sources: Market Facts, 1989
U.S. Department of Commerce,
Bureau of Labor Statistics, 1989

Occupation

	% U.S. Bowlers	% U.S. Population
Professional Specialty	17.9	12.3
Executive/Administrative/Managerial	14.3	11.4
Administrative Support including Clerical	30.1	15.8
Sales	9.7	12.2
Precision Production/Craft/Repair	3.5	11.5
Operator/Fabricator/Laborer	6.2	15.8
Farming/Forestry/Fishing	1.1	3.2
Service	12.7	14.5
Technician/Related Support/Other	4.5	3.1



Marital Status

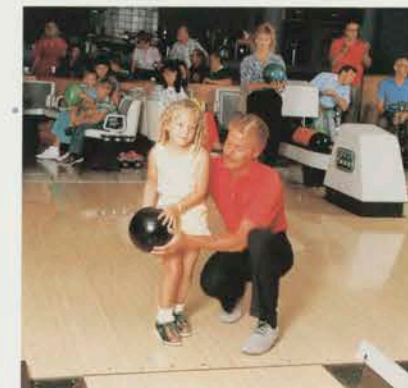


Bowlers are family-oriented

Bowlers' family orientation shows up in their households . . . and household purchases. Of course these statistics are to be expected, since bowling appeals to families as a sport in which both young and old can compete and enjoy a relaxing pastime together.

A majority of the adult bowlers in the U.S. are married. Three-fourths of the bowling households boast three or more members. Bowlers also provide a stable market, with 76 percent of bowlers owning their homes.

Sources: Market Facts, 1989
U.S. Department of Commerce,
Bureau of the Census
Series P-20, #433, 1989



Household Size

Size	% U.S. Bowlers	% U.S. Population
1	8.5	24.0
2	18.2	32.2
3	20.9	17.7
4	29.7	15.5
5	14.4	6.7
6	5.9	2.4
7 +	2.3	1.4
MEAN	3.5 persons	2.6 persons

Home Ownership

Ownership	% U.S. Bowlers	% U.S. Population
Own	75.9	63.9
Do Not Own	24.1	36.1

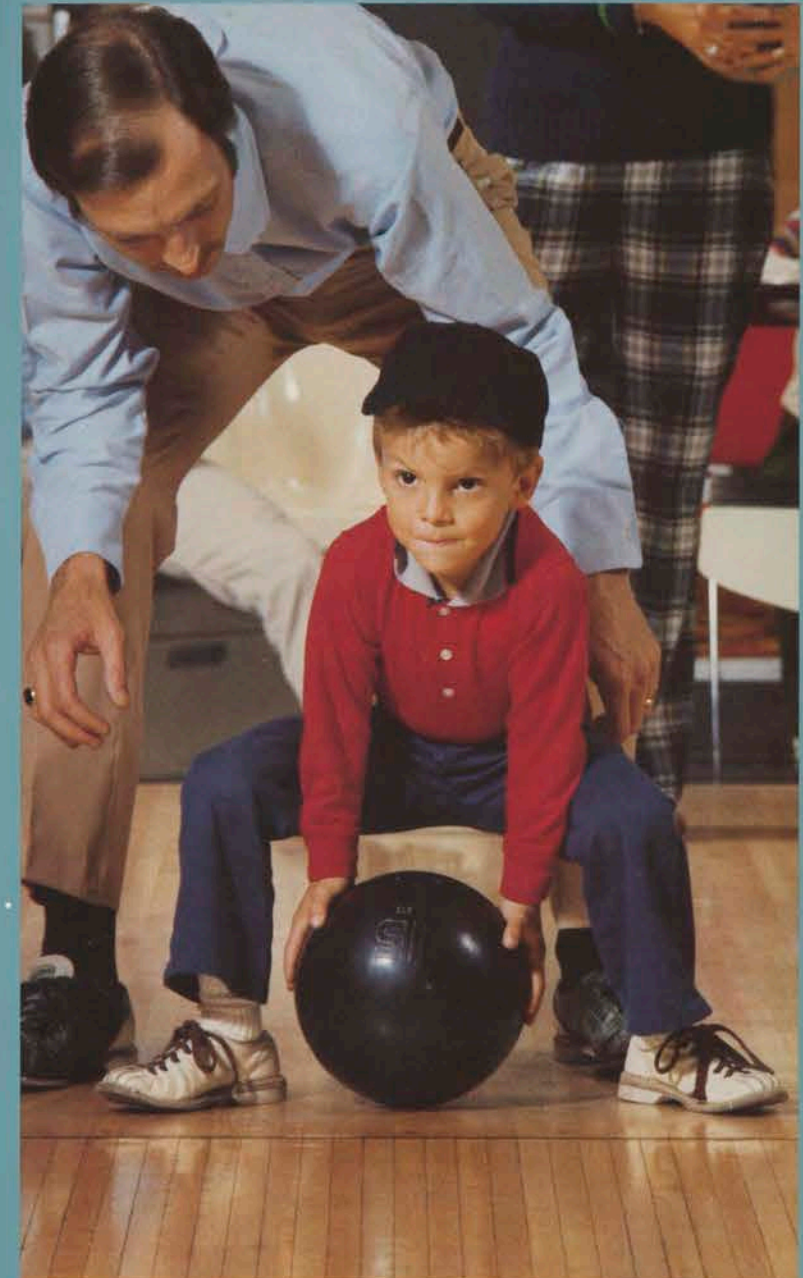
Sources: Market Facts, 1989
U.S. Department of Commerce,
Bureau of the Census
Series P-20, #437, 1989

*Whatever your
product or service,
investigate bowlers...*

The Great American Market

Sources: Data for this profile was gathered from a sample of 15,000 demographically-balanced, nationally representative households. The bowling participation of 26,171 persons was surveyed to provide this profile of persons 5 years of age and older, who have bowled one or more times in the past year.

If you have any questions not answered by this profile, contact the National Bowling Council. We have been the marketing arm of the sport since 1943, and have helped scores of companies improve their bottom line through bowling.



NATIONAL BOWLING COUNCIL

1919 Pennsylvania Avenue, N.W.
Washington, DC 20006
(202) 659-9070

TALKING POINTS
BOWLING PROPRIETORS ASSOCIATION
OF AMERICA

IT IS A PLEASURE TO BE
HERE. I AM GLAD TO SEE A
LARGE NUMBER OF KANSANS
WHO ARE ATTENDING THE
BOWLING PROPRIETORS
CONVENTION. IT IS
PARTICULARLY IMPORTANT FOR

ME TO BE IN FRONT OF A
GROUP THAT IS A BELLWETHER
OF THE ECONOMY LIKE THIS
INDUSTRY. THE FACT IS WE ALL
KNOW THAT PEOPLE TEND TO
SPEND LESS MONEY ON
ENTERTAINMENT IN TIMES OF
ECONOMIC UNCERTAINTY. AND
WITH AN INDUSTRY AS BIG AS
YOURS IS, THAT CAN MEAN
FINANCIAL DISASTER.

THIS IS AN EXCITING TIME
TO BE ALIVE. EVERYWHERE YOU
TURN THE SOUND OF FREEDOM
RINGS. EASTERN EUROPE,
RUSSIA, CENTRAL AMERICA — IT
MAY BE THE WORLD WE'VE ALL
BEEN WAITING FOR — THE
COLLAPSE OF COMMUNISM AND
THE DISINTEGRATION OF THE
'EVIL EMPIRE'—— BUT I'M NOT
SURE IT IS A WORLD WE ARE

PREPARED TO DEAL WITH.

THE SOVIET UNION

THESE LESSONS HAVE
CERTAINLY NOT BEEN LOST ON
MR. GORBACHEV. WHILE WE
WANT HIM TO SURVIVE, WE
ALSO WANT HIM TO CONTINUE
ON HIS CURRENT COURSE. THE
EVENTS IN LITHUANIA ARE
PARTICULARLY IMPORTANT.

WHO KNOWS WHERE THINGS
WILL BE IN SIX MONTHS. WE
ARE HOPEFUL NEITHER HE NOR
ANY SUCCESSOR WILL REVERSE
THESE POSITIVE EVENTS. THE
GENIE IS OUT OF THE BOTTLE;
THE SOVIET EMPIRE — THE
WARSAW PACT — IS DEAD.

NEVERTHELESS, AS
TEMPTING AS IT IS TO LOOK
FOR LARGE SAVINGS IN THE

DEFENSE BUDGET, WE NEED TO
MAINTAIN AN ORDERLY
PROCESS WHEN IT COMES TO
PLANNING OUR MILITARY
STRATEGY FOR THE NEXT
CENTURY. BEFORE WE BEGIN
UNILATERALLY WITHDRAWING
TROOPS FROM EUROPE, WE NEED
A CONVENTIONAL FORCES
AGREEMENT THAT IS MUTUAL
AND VERIFIABLE. AND THIS IS

NOT THE TIME TO BEGIN
WRITING CHECKS TO
GORBACHEV AS DICK
GEPHARDT SUGGESTS. IF WE
ARE TO HELP GORBACHEV
SUCCEED, WE SHOULD DEMAND
THAT THE SOVIETS QUIT
POURING BILLIONS OF DOLLARS
OF MILITARY AID INTO
TOTALITARIAN REGIMES SUCH AS
CUBA, SYRIA, ANGOLA AND THE

PUPPET GOVERNMENT OF
AFGHANISTAN.

SO MY RESPONSE IS: IF
GORBACHEV NEEDS SOME
READY CASH, HE CAN ASK FOR
A REFUND FROM CASTRO, NOT
A HAND—OUT FROM UNCLE
SAM.

EASTERN EUROPE

IN EASTERN EUROPE, THE
PACE OF CHANGE HAS BEEN
BREATHTAKING. SIX MONTHS
AGO, AN INDIVIDUALS CHANCES
OF RISING TO POWER DEPENDED
ON HIS YEARS OF SERVICE TO
THE COMMUNIST PARTY; NOW
IT'S THE NUMBER OF YEARS
SPENT IN A COMMUNIST JAIL.

I HAPPENED TO BE IN

POLAND LAST SUMMER ON THE
DAY THE MAZOWIECKI
GOVERNMENT TOOK POWER.
THERE WERE ONLY THREE OR
FOUR PEOPLE IN THE ROOM
WHO HAD ANY EXPERIENCE
GOVERNING. IT WAS LIKE
SEEING THE FOUNDING
FATHERS — AND THIS IS THE
SENIOR GOVERNMENT IN
EASTERN EUROPE.

NOW THAT FREEDOM HAS WON,
THE NEW DEMOCRACIES MUST
PICK UP THE PIECES —
POLITICALLY AND
ECONOMICALLY. THERE ARE
STILL SOME TOUGH CHALLENGES
AHEAD — AND I AM THINKING
ABOUT WHAT IS GOING ON
INSIDE THE SOVIET UNION
TODAY — BUT CLEARLY THE
MAP OF EUROPE IS CHANGING

BEFORE OUR VERY EYES. NOT
ONLY WILL THERE BE AN
ECONOMIC UNION OF THE
NATIONS OF THE EUROPEAN
COMMUNITY IN TWO YEARS,
THERE MAY BE A POLITICAL
UNION OF THE TWO GERMANY'S
IN AS MANY MONTHS.

GERMAN UNIFICATION WILL
HAVE PROFOUND IMPLICATIONS
FOR THE EUROPEAN COMMUNITY,

FOR NATO AND FOR THE PEACE
AND STABILITY OF EUROPE.

CERTAINLY THE UNITED STATES
SHOULD WELCOME THESE
CHANGES, BUT WE MUST ALSO
BE PREPARED TO MEET THE
POLITICAL CHALLENGES AND
SEIZE THE ECONOMIC
OPPORTUNITIES WHICH WILL
ARISE. WE MUST INSIST THAT
AMERICA AND AMERICAN

BUSINESS REMAIN ALLIES AND
PARTNERS IN THE NEW EUROPE.

IN ADDITION, WE MUST NOT
IGNORE COMPETITIVENESS AT
HOME. LAST MAY, AT THE
SUGGESTION OF SENATOR
DANFORTH, I CONVENED A TASK
FORCE OF REPUBLICAN
SENATORS TO ADDRESS THOSE
BARRIERS WHICH ARE WITHIN
CONTROL OF THE FEDERAL

GOVERNMENT. WE ARE NOT
LOOKING TO ESTABLISH AN
INDUSTRIAL POLICY. LIKE MOST
OF YOU WE BELIEVE THAT
PROTECTIONISM AND
GOVERNMENT INTERVENTION IN
THE MARKETPLACE CREATE
OBSTACLES TO
COMPETITIVENESS BY RAISING
THE COST OF CAPITAL AND
MATERIALS FOR U.S.

MANUFACTURERS.

NEVERTHELESS, WE
RECOGNIZE THAT AMERICA
NEEDS LEADERSHIP AND
COORDINATION IN ITS TRADE
AND ECONOMIC POLICIES. OUR
TASK FORCE AIMS TO ESTABLISH
THOSE PRIORITIES. OUR INITIAL
FOCUS HAS BEEN ON THE WAYS
IN WHICH GOVERNMENT IMPEDES
COMPETITIVENESS —— WHETHER

THROUGH ANTI—TRUST LAWS,
TAX POLICY OR EXCESSIVE
REGULATION. THE TASK FORCE
HAS ALREADY RECOMMENDED
TAX INCENTIVES FOR RESEARCH,
EDUCATION, SAVINGS AND
INVESTMENT, PRODUCT LIABILITY
REFORM, ANTI—TRUST REFORM,
FEDERAL COORDINATION OF
STRATEGIC TECHNOLOGIES AND
STREAMLINED PUBLIC/PRIVATE

PARTNERSHIPS TO TRANSFORM
FEDERAL RESEARCH DISCOVERIES
INTO NEW PRODUCTS AND
SERVICES.

THE BUDGET

LET ME SHIFT A MOMENT
TO A SUBJECT THAT SHOULD BE
OF INTEREST TO ANYONE WHO
OWNS A BUSINESS: THE BUDGET
DEFICIT.

AS YOU MAY HAVE HEARD,
CONGRESS AND THE
ADMINISTRATION ARE INVOLVED
IN VERY IMPORTANT AND
COMPLEX NEGOTIATIONS ON
THE BUDGET. I WOULD MAKE
ONE OBSERVATION ABOUT THE
SO—CALLED 'BUDGET SUMMIT':
EVERYONE APPEARS TO BE IN
AGREEMENT THAT THE FEDERAL
BUDGET DEFICIT IS 'PUBLIC

ENEMY NUMBER ONE'.

INTEREST ON THE DEBT IS
APPROACHING \$200 BILLION A
YEAR, TWICE AS MUCH AS THE
ENTIRE FEDERAL BUDGET WHEN I
WAS FIRST ELECTED TO
CONGRESS. AND SOMETIME IN
JULY, WE WILL HAVE TO PASS A
BILL TO INCREASE THE DEBT
LIMIT AGAIN —

TO SOMETHING WELL OVER \$3
TRILLION DOLLARS — THAT'S
TRILLION WITH A 'T'.

IN 1991, WE WILL HAVE TO
LOOK AT BUDGET CUTS
TOTALLING AT LEAST \$50
BILLION DOLLARS TO MAKE A
SERIOUS DENT IN THE DEFICIT.
EVEN FOR A BLOATED AND
WASTEFUL CONGRESS, \$50
BILLION IS NOT PEANUTS. LAST

YEAR FOR EXAMPLE, WE SPENT
10 MONTHS AND DEVOTED
SIXTY PERCENT OF OUR ROLL
CALL VOTES IN THE SENATE TO
REDUCE THE DEFICIT BY ONLY
\$16 BILLION DOLLARS. AND TO
DO THAT WE HAD TO MOVE A
MILITARY PAY DATE INTO THE
NEXT FISCAL YEAR AND COUNT
\$500 MILLION IN 'LOST' FOOD
STAMPS AS BUDGET SAVINGS.

WE EVEN NEEDED FOUR MONTHS
OF AUTOMATIC, ACROSS—THE—
BOARD, GRAMM—RUDMAN CUTS.

TAXES

THIS YEAR, EVERYTHING IS
ON THE TABLE: SPENDING CUTS,
ENTITLEMENT REFORM,
AMENDMENTS TO THE BUDGET
PROCESS AND NEW TAXES.
ALTHOUGH THE REPUBLICAN

NEGOTIATORS AGREE WITH THE
PRESIDENT THAT IT IS BEST TO
REDUCE THE DEFICIT THROUGH
SPENDING CUTS, RATHER THAN
NEW TAXES, ONE REVENUE
INCREASE WE ALL SUPPORT IS A
CUT IN THE MAXIMUM CAPITAL
GAINS TAX RATE. IT IS STILL
HIGH ON THE PRESIDENT'S
PRIORITY LIST AND IT HAS THE
SUPPORT OF BOTH THE

MAJORITY OF THE HOUSE AND
SENATE. THE PRICE FOR
CAPITAL GAINS RELIEF MAY BE
A SAVINGS INCENTIVE, AS
PROPOSED BY THE PRESIDENT,
OR AN EXPANDED IRA, AS
PROPOSED BY SEVERAL
SENATORS.

GRAMM—RUDMAN

FINALLY, I DO NOT AGREE WITH

THOSE WHO ARE CALLING FOR
A REPEAL OF GRAMM—
RUDMAN—HOLLINGS, ALTHOUGH
I DO SHARE THE FRUSTRATION
WITH THE CONGRESSIONAL
BUDGET PROCESS. WITHOUT THE
DISCIPLINE OF THE GRAMM—
RUDMAN—HOLLINGS LAW AND
ITS SEQUESTER THREAT, THERE
WOULD BE NOTHING TO FORCE
DEMOCRATS TO THE TABLE NEXT

YEAR, OR TO STOP THE
CONGRESS FROM RETURNING TO
ITS OLD FREE—SPENDING HABITS
AFTER THE DEAL EXPIRES.

WE ALSO NEED TO BE
LOOKING AT WAYS TO
IMPROVE THE DISCIPLINE
GRAMM—RUDMAN BRINGS TO
THE BUDGET PROCESS BY
INVOLVING THE PRESIDENT IN
THE PROCESS BY PROVIDING A

LINE—ITEM VETO OR ENHANCED
PRECISION AUTHORITY TO
ELIMINATE WASTE IN
CONGRESSIONAL PROGRAMS.
MOST IMPORTANT OF ALL, WE
NEED A TWO—YEAR BUDGET
CYCLE SO THAT CONGRESS
CAN DEVOTE TIME TO OTHER
NATIONAL PRIORITIES.

MANDATED PARENTAL & MEDICAL LEAVE

I KNOW MANY OF YOU ARE
INTERESTED IN THE OUTCOME OF
THE DEBATE ON FAMILY AND
MEDICAL LEAVE. AS SOME OF
YOU KNOW, THE HOUSE &
SENATE APPROVED THE FAMILY
AND MEDICAL LEAVE ACT AND
SENT IT TO THE PRESIDENT WHO
IS EXPECTED TO VETO THE BILL.

WHILE I SUPPORT THE
CONCEPT OF FAMILY AND
MEDICAL LEAVE, I AM
CONCERNED THAT IT IS NOT IN
YOUR BEST INTEREST TO HAVE
CONGRESS OUT THERE
MANDATING EMPLOYEE BENEFITS.
WE ALL KNOW THAT BUSINESS,
AND PARTICULARLY SMALL
BUSINESS, CAN ALLOCATE ONLY

A CERTAIN DOLLAR AMOUNT
PER EMPLOYEE FOR BENEFITS.
LEAVE PROGRAMS, SUCH AS
THIS, ONLY FORCE BUSINESS TO
REALLOCATE FINANCIAL
RESOURCES THAT DO NOT
NECESSARILY FIT THE PRIORITIES
OF YOU THE EMPLOYER. FOR
INSTANCE, OUR PRIORITY MAY
BE TO PROVIDE OLDER
EMPLOYEES LONG—TERM HEALTH

INSURANCE OR PENSIONS; FOR
YOUNGER WORKERS, IT MIGHT
BE CHILD CARE OR SEVERANCE
BENEFITS.

AND YET, WHAT THIS BILL
DOES IS TELL ALL WORKERS
THAT FAMILY AND MEDICAL
LEAVE IS A PRIORITY TO THE
EXCLUSIVE DETRIMENT OF OTHER
BENEFITS THAT YOU MAY WANT
TO OFFER.

CONCLUSION

BECAUSE THIS IS AN
ELECTION YEAR, BIPARTISAN
COOPERATION IN THE
CONGRESS MAY BECOME MORE
AND MORE DIFFICULT.

NEVERTHELESS, I BELIEVE THAT
WE WILL BE ABLE TO AGREE ON
WHAT I HAVE CALLED THE FIVE
C'S: CHILD CARE, CAMPAIGN

FINANCE REFORM, A CRIME
PACKAGE, CAPITAL GAINS
RELIEF AND CLEAN AIR. I
ENCOURAGE YOU TO GET
INVOLVED WITH YOUR
ASSOCIATION EVERY CHANCE
YOU GET. IT IS IMPORTANT
THAT MEMBERS OF CONGRESS
GET YOUR VIEWS DIRECTLY AND
HAVE AN OPPORTUNITY TO GET
YOUR OPINIONS BEFORE VOTES

ARE CAST. AGAIN, IT HAS
BEEN A PLEASURE TO BE HERE.
GOOD LUCK TO ALL OF YOU IN
THE FUTURE.