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NOVEMBER 9, 1989

TO: SENATOR DOLE

FROM: GREG SCHNACKE

SUBJECT: AMERICAN RAILROAD CONFERENCE SPEECH

BARBARA GRASSLEY WILL MEET YOU AT THE FRONT DOOR, LOWER LEVEL (BALLROOM LEVEL) OF THE WASHINGTON HILTON HOTEL, 1919 CONNECTICUT AVE., N.W. YOU ARE SCHEDULED TO SPEAK IN THE INTERNATIONAL BALLROOM AROUND 7:45 AM (BREAKFAST BEGINS AT 7 AM).

ROBERT KILGANNON, BANK OF AMERICA - ATLANTA, WILL INTRODUCE YOU. THE BANK OF AMERICA IS HOST. EXPECT 200-300 PERSONS AT THE BREAKFAST. THE CROWD WILL INCLUDE RAIROAD AND RAILROAD SUPPLY EXECUTIVES, BANKERS AND ACCOUTANTS.

THERE ARE NO KANSANS IN ATTENDENCE.

# Railroad Regulatory Agency Hampered By Ineffective Inspectors, GAO Finds

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By Michael Weisskopf Washington Post Staff Writer

Washington Past

Despite increasing safety violations by railroad cars carrying hazardous materials, the federal regulatory program is hobbled by misdirected, poorly informed and inefficient inspectors, the General Accounting Office has reported.

Kenneth M. Mead, the GAO's director of transportation issues, told a House subcommittee this week that Federal Railroad Administration (FRA) inspectors are not focusing on places with the greatest potential for danger and are not exercising their authority to issue safety citations to companies that ship dangerous materials.

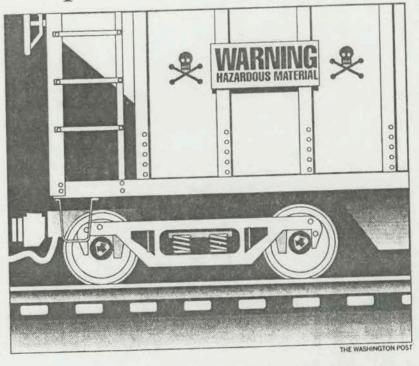
Mead said that the number of annual inspections has declined since 1987, covering a small fraction of the 1.1 million carloads of explosive, poisonous and flammable substances that move on the nation's rails every year.

Yet the safety violations have increased 600 percent in five years, he said. Infractions ranged from faulty brakes to lapsed maintenance schedules.

Rep. Thomas A. Luken (D-Ohio), chairman of the Energy and Commerce subcommittee on transportation and hazardous materials, said the GAO's findings underline the threat of a "Bhopal-on-wheels accident" and show that federal regulators have "failed adequately to respond to these threats."

FRA spokeswoman Claire Austin said that while many GAO complaints are justified, the agency has done the best job possible given its limited manpower and has recently shifted to a more aggressive enforcement role.

Austin noted, moreover, that rail accidents causing the release of hazardous materials have declined by more than half since 1980, and



none have resulted in deaths. "We're the safest way of transporting hazardous material," she said. "We don't want to see it on the highways, the water or the air."

Nevertheless, serious accidents still happen, such as last July's train derailment in Freeland, Mich., which resulted in the rupture of tanks containing corrosive and flammable substances—chlorosilane and acrylic acid.

A fire broke out, leading to the evacuation of about 2,000 residents in a 14-square-mile area.

Mead said in his prepared testimony that the FRA inspection program was "not being effectively implemented." He said the enforcement manual is "outdated and vague," failing to tell inspectors how to identify high-risk shippers of hazardous materials and whether they can cite shippers for violations.

While the FRA recognizes that shipping docks of hazardous waste manufacturers pose the greatest risk of hazardous releases, inspectors devote less than one-third of their time to those places. FRA policy is to devote 80 percent of inspections to loading docks.

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Instead of reviewing the safety procedures of railway companies, FRA inspectors generally focused on individual rail cars carrying hazardous waste, reducing their efficiency and effectiveness, said Mead.

The agency employed 28 inspectors as of last May—the number is now 32—to examine the safety practices of 85 railroads and 15,000 shippers, said Mead. Although they were supposed to visit all railroad and shipper facilities annually in four regions studied by the GAO, inspectors covered just 30 percent last year.

Luken has introduced legislation that would increase the number of FRA inspectors by 200 and target carriers of the most hazardous substances. 200 scu tot mic WOI bud slei mu who Day it the tra mil tha rec wit lier Wa difi bat Pel am ing wh gre pu the WC

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November 8-10, 1989

This document is from the collections at the Dole Archives, University of Kansas The 3rd American Railroad Conference mov. 10

MEMORANDUM

TO: American Railroad Conference Participants FROM: Chris McCarthy DATE: October 30, 1989

Attached is a list of American Railroad Conference events with their corresponding times and locations along with a map of the Washington Hilton. The registration and information desk will be located downstairs in the concourse. Upon arrival, please check in at the desk to receive your detailed conference schedule, list of attendants and meal tickets

The American Railroad Conference has assembled an excellent group of speakers that will cover a broad range of railroad issues. Keynote speakers will include Senate Republican leader Robert Dole, National Governor's Conference Chairman Terry Branstad, Federal Railroad Administrator Gilbert Carmichael and Interstate Commerce Commissioners Paul Lamboley and Karen Phillips. Over 85 additional speakers will make this the most informative Conference of the year.

If you have any questions, please contact me at 202/543-0038. We look forward to seeing you at the conference.

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Temple, Barker & Sloane, Inc. The Association of American Railroads Regional Railroads of America IN COOPERATION WITH Railway Age Intermodal Ag Railway Track & Structures International Railway Journal Railway Progress Institute The American Short Line Railroad Association Railroad Financial Corporation

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#### EVENT LOCATIONS

DATE	TIME	EVENT	LOCATION
TUE., NOV. 7	4:00-8:00 6:00-7:30	PM CONFERENCE REGISTRATION PM RECEPTION	CONCOURSE LINCOLN
WED., NOV 8	7:00-7:45 7:55-8:00 8:00-9:00 9:15-10:30 9:15-10:30 10:30-10:45 10:45-12:00 10:45-12:00 10:45-12:00 12:00-1:15 1:30-2:45 1:30-2:45 3:00-4:15 3:00-4:15 4:30-5:30 6:30	AM BREAKFAST AM WELCOME AM CUSTOMER EXPECTATIONS AM CUSTOMER DEMANDS AM FINANCING REGIONAL RAILROADS AM COFFEE BREAK N USING INFORMATION SYSTEMS N RAILROADS AS CREDITORS PM LUNCH PM MKT. BREAKTHROUGHS IN REGIONAL RAILROADS PM RAILROAD EQUIPMENT FINANCING PM CREATING REGIONAL RAILROADS IN POST P&LE PM WALL STREET'S APPROACH TO FINANCING PM COMMUNICATING RAILROAD IDENTITIES & ISSUES PM RECEPTION/DINNER	IBR EAST IBR EAST IBR EAST LINCOLN WEST LINCOLN EAST LINCOLN WEST LINCOLN WEST IBR EAST LINCOLN WEST LINCOLN WEST LINCOLN WEST LINCOLN EAST LINCOLN EAST LINCOLN CRYSTAL
THU., NOV. 9	7:00-7:45 7:45-8:45 9:00-10:15 9:00-10:15 10:15-10:30 10:30-11:45 10:30-11:45 12:00-1:30 2:00-3:30 3:45-5:00 6:00	<ul> <li>AM BREAKFAST</li> <li>AM A DEDICATED HIGHWAY TRUST FUND</li> <li>AM WHERE WILL TAX DOLLARS GO?</li> <li>AM THE PRODUCTIVITY CHALLENGE</li> <li>AM COFFEE BREAK</li> <li>AM RAILROAD INFRASTRUCTURE NEEDS</li> <li>AM INTERMODAL PRODUCTIVITY IMPROVEMENT</li> <li>PM JOINT RPI-ARC RECEPTION &amp; LUNCH</li> <li>PM RPI INDUSTRY OUTLOOK PANEL</li> <li>PM ARC PRODUCTIVITY AWARDS</li> <li>PM RPI RECEPTION AND DINNER</li> </ul>	IBR CENTER IBR CENTER JEFFERSON WEST JEFFERSON EAST JEFFERSON WEST JEFFERSON EAST IBR T.B.A. JEFFERSON T.B.A.
FRI., NOV. 10	7:00-8:00 8:15-9:30 8:15-9:30 9:30-9:45 9:45-11:00 9:45-11:00 11:30-12:45 12:45	AM BREAKFAST AM TRENDS IN PRIVATE FINANCING AM ALLEVIATING EQUIPMENT SHORTAGES AM COFFEE BREAK AM MANUFACTURING & CONSTRUCTION CAPACITY? AM LABOR VIEWS ON IMPROVING RR PRODUCTIVITY PM THE RAILWAY LABOR ACT & PRODUCTIVITY PM LUNCH	IBR EAST G'TOWN WEST G'TOWN EAST GEORGETOWN G'TOWN WEST G'TOWN EAST GEORGETOWN IBR EAST

#### This document is from the collections at the Dole Archives, University of Kansas http://dolearchives.ku.edu he 3rd American Railroad Conference



October 23, 1989

The Honorable Robert J. Dole 141 Senate Hart Office Building Washington, D.C. 20510-1601

Dear Senator Dole: Doc

Thank you very much for agreeing to be a guest speaker at the Third American Railroad Conference. You will be speaking at our breakfast on Friday, November 10. The breakfast will be from 7:00 to 8:00 AM. Based on conversations with your staff, we have currently scheduled your speech for sometime after 7:30 AM.

The American Railroad Conference is sponsored by the Association of American Railroads, Regional Railroads of America, the American Short Line Railroad Association and the transportation consulting firm of Temple, Barker & Sloane, Inc. It brings together some 400 railroad executives, labor leaders and representatives from related industries for three days of panels on emerging railroad issues.

Other featured speakers will include, Secretary of Transportation Samuel Skinner, National Governors' Conference Chairman Terry Branstad, Federal Railroad Administrator Gilbert Carmichael and Interstate Commerce Commissioners Paul Lamboley and Karen Phillips.

I have enclosed a copy of the Conference brochure and a detailed schedule for your information. Mr. Keith Hartwell in our office is available to your staff for purposes of discussing any transportation issues that you may want to touch on in your remarks.

The Conference sponsors are very excited about your participation, and join me in thanking you for taking time from what I know is a very busy schedule.

Sincerely.

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Barbara Grassley Aparti again, un tothing - 100 mg

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Intermodal Age Railway Track & Structures International Railway Journal **Railway Progress** Institute The American Short Line Railroad Association

**Railroad Financial** Corporation

# AMERICAN RAILROAD CONFERENCE

#### REMARKS OF SENATOR BOB DOLE

THANK YOU VERY MUCH. IT IS A PLEASURE TO BE HERE WITH THIS DISTINGUISHED GROUP OF RAILROAD EXECUTIVES, AND INDUSTRY REPRESENTATIVES FOR WHAT HAS BECOME AN OUTSTANDING EVENT. I SEE THERE HAVE BEEN A NUMBER OF PROMINENT SPEAKERS. WHO HAVE ADDRESSED THIS CONFERENCE AND I AM SURE YOU GOTTEN A LOT OF EXCELLENT INFORMATION FROM THEM REGARDING VARIOUS TRANSPORTATION ISSUES.

I PROBABLY CAN'T ADD TOO MUCH TO WHAT HAS ALREADY BEEN SAID AND WHAT YOU ALREADY KNOW REGARDING CONGRESSIONAL ACTION HERE IN WASHINGTON. THERE ARE, HOWEVER, A NUMBER OF ISSUES THAT I AM SURE YOU ARE FOLLOWING AND ARE INTERESTED IN.

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# FEDERAL EMPLOYEES LIABILITY ACT - FELA

MANY OF YOU ARE FOLLOWING CLOSELY THE POSSIBILITY OF FUTURE CHANGES TO THE FEDERAL EMPLOYEES LIABILITY ACT, OR FELA. AS YOU ALL KNOW, SENATOR KASTEN HAS SPONSORED LEGISLATION THAT WOULD AMEND THE AMTRAK BILL AND PROVIDE FOR A 3-YEAR STUDY DURING WHICH AMTRAK EMPLOYEES WOULD BE COMPENSATED FOR WORK-RELATED **INJURIES UNDER NO-FAULT STATE WORKERS** COMPENSATION SYSTEMS RATHER THAN UNDER THE FAULT-BASED FELA.

-3-

UPON THE CONCLUSION OF THE STUDY, THE GAO WOULD BE CALLED UPON TO ASSESS THE IMPACT OF WORKERS COMPENSATION ON EMPLOYEE SAFETY, THE ADEQUACY OF COMPENSATION UNDER STATE PROGRAMS, AND THE COST SAVINGS TO AMTRAK IF INCLUDED UNDER STATE PROGRAMS. THERE ARE THOUSANDS OF RAILROAD WORKERS IN KANSAS, AND I HAVE HEARD FROM A NUMBER, WHO BELIEVE THIS STUDY IS THE FIRST STEP TOWARD DISMANTLING HARD-EARNED BENEFITS FOR ALL RAILROAD WORKERS.

-4-

WITHOUT GOING INTO THE HISTORY OF FELA AND THE CHANGES THAT HAVE OCCURRED THROUGHOUT MUCH OF AMERICAN INDUSTRY LEADING TO NO-FAULT WORKERS COMPENSATION LAWS, I WOULD MAKE ONE OBSERVATION: SOME TYPE OF OVERSIGHT MAKES SENSE.

I WOULD BE VERY CONCERNED IF RAILROAD EMPLOYEES DID NOT RECEIVE ADEQUATE WORKERS COMPENSATION IF INJURED ON THE JOB, BUT LET'S FACE IT - FELA IS SET UP AS A FAULT-BASED SYSTEM WHERE THE ONLY PEOPLE GETTING RICH FROM RAILROAD WORKERS INJURIES ARE ATTORNEYS. LAWYERS HAVE A RIGHT TO EAT, BUT THE FEDERAL GOVERNMENT AND THE AMERICAN TAXPAYER DESERVE TO KNOW THAT THE ENORMOUS SUBSIDY GOING TO AMTRAK - NEARLY \$600 MILLION DOLLARS EACH YEAR -INCLUDES A HUGE HANDOUT TO THE TRIAL LAWYERS.

-6-

I HAVE NO INTENTION OF BEING A PARTY TO THE DISMANTLING OF WORKERS RIGHTS FOR THOSE WHO HAVE SUFFERED ON-THE-JOB INJURIES, BUT LET'S STUDY THE SYSTEM. LET'S SEE IF THERE IS A BETTER WAY. LET'S MAKE SURE THAT CLAIMS AND ADJUSTMENTS ARE FAIR AND EQUITABLE AND SEE WHAT CAN BE DONE TO IMPROVE THE SYSTEM FOR INJURED AND DISABLED RAILROAD WORKERS WHO NEED IT.

-7-

#### SHORT LINE SPINOFFS AND SALES

MANY OF YOU ARE CONCERNED, AS I AM, ABOUT THOUSANDS OF MILES OF UNUSED AND UNDER-USED RAILROAD TRACK THAT IS DETERIORATING AND IS AT RISK OF BEING ABANDONED. I HAVE WITNESSED A NUMBER OF RAILROAD ABANDONMENTS IN KANSAS THAT DID NOT HAVE TO HAPPEN IF THERE WAS A WAY TO CUT COSTS AND PROVIDE SHORT-LINE SERVICE ON THESE LESSER USED ROUTES.

-8-

UNFORTUNATELY, BECAUSE CURRENT LABOR LAWS MAKE THE ORGANIZATION AND OPERATION OF THESE SHORT-LINES UNATTRACTIVE TO INVESTORS, MUCH OF THIS TRAFFIC GOES ELSEWHERE, INCREASING COSTS TO RURAL SHIPPERS AND RAISING STATE GOVERNMENT ROAD MAINTENANCE COSTS.

-9-

WE ALL KNOW WHAT NEEDS TO OCCUR. MANY OF YOU WOULD LIKE TO SEE VIABLE SHORT LINE RAIL OPERATIONS FEEDING PRODUCTS INTO MAIN LINES FOR TRANSPORT. UNFORTUNATELY, SINCE <u>THE PITTSBURGH</u> <u>& LAKE ERIE RAILROAD</u> DECISION, OR NON-DECISION AS I HAVE HEARD MANY OF YOU DESCRIBE IT, IT IS NOW NOT CLEAR HOW WE WILL MEET THIS CHALLENGE. I WOULD APPRECIATE YOUR SUGGESTIONS FOR FUTURE DEBATE.

-10-

#### RAILROAD LEVERAGED BUYOUTS

THE SENATE COMMERCE COMMITTEE RECENTLY REPORTED OUT A LEVERAGED BUYOUT BILL THAT ALLOWS THE ICC TO REVIEW NON-RAILROAD PURCHASES OF BAILBOADS. MANY OF YOU MAY BE CONCERNED THAT THIS LEGISLATION WOULD ALLOW THE ICC TO REVIEW, AMONG OTHER THINGS, THE AMOUNT OF DEBT THE RAILROAD WOULD INCUR AFTER THE LEVERAGED BUYOUT. I WILL BE KEEPING A CLOSE EYE ON THIS AND WELCOME YOUR COMMENTS.

-11-

## GAO - RAILROAD RETIREMENT STUDY

THE SENATE COMMERCE COMMITTEE IS STUDYING A NUMBER OF ISSUES INCLUDING RAILROAD RETIREMENT. THE COMMITTEE IS LOOKING AT A BROAD RANGE OF ITEMS THAT GO TO RAILROAD COMPETITIVENESS. COMPARISONS OF INDUSTRY RETIREMENT PROGRAMS ARE PART OF THE STUDY. I HAVE NEARLY 21,000 RAILROAD ANNUITANTS IN KANSAS AND ROUGHLY 12,000 WORKERS. WE NEED TO KEEP LOOKING FOR WAYS TO IMPROVE THE BAIL ROAD RETIREMENT PROGRAM FOR RETIREES, WORKERS AND MANAGEMENT.

-12-

#### DRUG AND ALCOHOL TESTING

I HAVE BEEN REPEATEDLY FRUSTRATED THAT MANDATORY, RANDOM DRUG AND ALCOHOL TESTING FOR THOSE WHO OPERATE THE NATION'S RAILROADS IS NOT A PART OF FEDERAL LAW. THE SENATE HAS PASSED THIS SEVERAL TIMES, BUT WE HAVE BEEN NOT BEEN SUCCESSFUL AT IMPLEMENTING THIS NECESSARY PROGRAM. THE AMERICAN PUBLIC DEMANDS THAT THOSE WHO OPERATE RAILROADS BE FREE OF DRUGS AND ALCOHOL. IT IS NOT AN UNREASONABLE POSITION AND I AM SURPRISED AT THE OPPOSITION TO IT.

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# WITHOUT CONGRESSIONAL ACTION, I AM

CONCERNED THAT WHAT WE WILL BE LEFT WITH IS A MORASS OF COURT DECISIONS THAT WILL HAMPER THE RAIL SAFETY AUTHORITIES WITH RESPECT TO TESTING PROGRAMS.

#### EASTERN AIRLINES

ALTHOUGH YOU ARE RAILROAD MEN AND WOMEN, I AM SURE THAT MANY OF YOU HAVE A KEEN INTEREST IN DEVELOPMENTS IN THE AIRLINE INDUSTRY.

-14-

This document is from the collections at the Dole Archives, University of Kansas LAST MONTH, CONGRESS PASSED LEGISLATION

**ESTABLISHING A SO-CALLED "BLUE RIBBON"** COMMISSION TO REVIEW THE FINANCIAL SITUATION OF EASTERN AIRLINES, INCLUDING ITS LABOR PROBLEMS. THE COMMISSION IS ALSO CHARGED WITH REVIEWING A WHOLE RANGE OF AVIATION POLICY MATTERS --MATTERS OF GREAT IMPORTANCE TO THE AVIATION INDUSTRY AND TO THE ENTIRE ECONOMY. THESE ISSUES INCLUDE BUSINESS CONCENTRATION IN THE AIRLINE INDUSTRY, THE TREATMENT OF AIRLINE EMPLOYEES IN BANKRUPTCY PROCEEDINGS, FOREIGN **OWNERSHIP OF AIRLINES, AND THE PROPRIETY OF** HIRING REPLACEMENT WORKERS.

NOW, I HAVE NO GRIPE WITH THE IDEA OF GIVING OUR NATION'S AIRLINE INDUSTRY A CLOSE INSPECTION. BUT LET'S <u>NOT</u> KID OURSELVES. THIS "BLUE RIBBON" COMMISSION IS NOTHING MORE THAN A DISGUISED EFFORT BY CONGRESS TO INTERVENE POLITICALLY ON BEHALF OF THE MACHINISTS AND ON BEHALF OF THE AIRLINE PILOT'S UNION.

-16-

This document is from the collections at the Dole Archives, University of Kansas THERE ARE PLENTY OF SPECIFIC THINGS WRONG

WITH THE COMMISSION LEGISLATION -- THE FACT THAT THE COMMISSION'S STUDY MUST BE COMPLETED WITHIN THE UNBELIEVABLY SHORT PERIOD OF 45 DAYS -- THE FACT THAT THE COMMISSION WOULD INTERFERE WITH THE WORK OF THE COURT-APPOINTED EXAMINER. THE LIST GOES ON.

BUT THAT'S <u>NOT</u> THE POINT. THE POINT IS THAT CONGRESS HAS NO BUSINESS STICKING ITS NOSE IN PRIVATE LABOR DISPUTES. OUR WHOLE SYSTEM OF COLLECTIVE BARGAINING -- A SYSTEM THAT HAS WORKED WITH RELATIVE SUCCESS FOR MORE THAN 50 YEARS -- IS PREMISED ON THE <u>PRIVATE</u> RESOLUTION OF DISPUTES BETWEEN MANAGEMENT AND LABOR. I THINK WE OUGHT TO PRESERVE THAT SYSTEM, <u>NOT</u> UNRAVEL IT WITH ILL-CONCEIVED AND MISGUIDED LEGISLATION. THE PRESIDENT HAS EXPRESSED HIS INTENTION TO VETO THE EASTERN LEGISLATION. AND I BELIEVE THAT WE HAVE THE VOTES HERE IN CONGRESS TO SUSTAIN THE VETO.

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## SECONDARY BOYCOTTS

LET ME JUST BRIEFLY MENTION A RELATED TOPIC: SECONDARY BOYCOTTS. AS SOME OF YOU MAY REMEMBER, AT THE OUTSET OF THE EASTERN STRIKE, THE MACHINISTS UNION HAD THREATENED TO ENGAGE IN SECONDARY BOYCOTTS AGAINST A NUMBER OF COMMUTER RAILROADS IN THE NORTHEAST -- PRIMARILY IN NEW YORK AND PHILADELPHIA.

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SECONDARY BOYCOTTS ARE OUTRIGHT ILLEGAL UNDER THE NATIONAL LABOR RELATIONS ACT. UNFORTUNATELY, OUR LABOR LAWS ARE INCONSISTENT: THE BAILWAY LABOR ACT PERMITS SECONDARY BOYCOTTS. AND IN 1987, THE SUPREME COURT ENDORSED THIS INCONSISTENCY -- BY **UPHOLDING -- IN THE BURLINGTON NORTHERN DECISION -- THE LEGALITY OF SECONDARY BOYCOTTS** UNDER THE RAILWAY LABOR ACT.

-20-

AS FAR AS I AM CONCERNED, SECONDARY BOYCOTTS IN THE RAILROAD AND AIRLINE INDUSTRIES SHOULD BE PROHIBITED, JUST AS THEY ARE PROHIBITED IN MOST OTHER INDUSTRIES. THE PEOPLE OF CHICAGO, FOR EXAMPLE, SHOULD NOT HAVE TO SUFFER -- OR BE INCONVENIENCED -- BECAUSE OF A LABOR DISPUTE CENTERED IN FLORIDA.

SO I WOULD SUPPORT LEGISLATION THAT WOULD AMEND THE RAILWAY LABOR ACT TO MAKE CLEAR THAT SECONDARY BOYCOTTS HAVE NO PLACE IN THE RAILROAD OR AIRLINE INDUSTRIES.

-21-

# STAGGERS ACT

I AM PLEASED TO REPORT THAT ABSOLUTELY NOTHING IS HAPPENING WITH REGARD TO THE STAGGERS ACT. AS YOU KNOW, THERE WAS SOME TALK EARLIER THIS YEAR OF UNDOING STAGGERS, BUT THAT HAS FADED. WITH ALL THE OTHER ISSUES THAT ARE FACING YOUR INDUSTRY AT THE PRESENT TIME, I DO NOT BELIEVE THAT WE WILL SEE ANY ATTEMPTS TO RE-VISIT STAGGERS ANY TIME SOON.

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# RAILROADS AND RURAL AMERICA

LET ME MAKE A FINAL POINT ABOUT THE IMPORTANCE OF RAILROADS TO RURAL AMERICA. RURAL AMERICA IS STILL HURTING COMPARED TO THE GROWTH AND PROSPERITY OF URBAN AREAS. AGRICULTURE IS A MAJOR PART OF THE ECONOMY, BUT WE ARE SEEING ATTEMPTS TO DIVERSIFY RURAL ECONOMIES BY ATTRACTING INDUSTRY AND BUSINESS NOT RELIANT ON AN AGRICULTURAL ECONOMY.

-23-

**RAILROAD SERVICE CAN BE THE DIFFERENCE** BETWEEN GROWTH AND NO-GROWTH. I HAVE TO BELIEVE THAT THE RAIL INDUSTRY, AS A WHOLE, WANTS TO SEE SUSTAINED ECONOMIC GROWTH IN RURAL AREAS. MAKING BUSINESS DECISIONS FOR YOU IS SOMETHING CONGRESS OUGHT NOT TO DO. HOWEVER, PLEASE KEEP IN MIND THAT IN MANY WAYS YOU HOLD THE KEY TO PROSPERITY OR ISOLATION OF RURAL AREAS. WITH YOUR HELP, I BELIEVE WE CAN RESOLVE MANY OF THE PROBLEMS THAT FACE US AND PROVIDE THE INCENTIVES NECESSARY TO MAINTAIN RAIL SERVICE TO OUR RURAL AREAS