

FINAL - 9/8/89

ADVANCE: Jo-Anne Coe
543-5016 (O)
845-1714 (H)
CONTACT: Jimmy Hazel
(Til's son)
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273-8039 (H)

SENATOR AND MRS. DOLE SCHEDULE
SUNDAY, SEPTEMBER 10, 1989 - BROAD RUN, VIRGINIA

11:00 AM- Attend church services
12:00 NOON

12:15 PM Depart Foundry Methodist Church
 (Wilbert will drive you -- has map and
 directions, and has been told to do a
 "dry run")

1:00 PM Arrive Huntley Hall - Broad Run, Virginia
 Residence of Mr. and Mrs. John T. Hazel, Jr.
 (Til and Jinx)
 703/347-3768

MET BY: Jo-Anne Coe

Attend FUNDRAISING BRUNCH for
Senator Eddy Dalton
Virginia GOP candidate for Lt. Governor

(Event in progress since 12:00)
100 guests @ \$500 per person

FORMAT: Informal buffet brunch
Business attire
CLOSED TO THE PRESS

No head table.
Tables outside on terrace, weather
permitting; otherwise, smaller
tables indoors

NO PODIUM, NO P.A. SYSTEM
Remarks will be made from 3rd step
of curved staircase overlooking
large central hallway and library.

Honorary hosts:
Senator John Warner
Congressman Stan Parris (may not attend)
Congressman Frank Wolf (will not attend)
Congressman French Slaughter

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Host Committee:

John B. (Jay) Adams - Fredericksburg
Smith Bowman Distillery
Charles (Chip) Cross
Cross Builders (contractors)
William (Bill) Hazel
Til's brother
David Hunter
Developer
Milton Peterson
Til's partner
Dwight Schar
NV Homes
(Marshall Coleman's single largest
contributor, and given credit by many
for Coleman getting the nomination)
George Shafran, Jr.
Real Estate Developer
(former Dole supporter)
John Stokely
Loudon Co. developer
Robert Zalokar
First Virginia Bank

1:15 PM- Brunch is served
2:15 PM (Buffet - no head table)

2:15 PM OPENING REMARKS AND INTRODUCTION OF
SENATOR JOHN WARNER - TIL HAZEL

2:18 PM Senator Warner recognizes the Virginia
Congressional Delegation

(Note: French Slaughter will probably be
the only Member present, as Stan Parris
will be in Tidewater, and Frank Wolf will
be attending Penn State/Univ. of Virginia
football game -- his anniversary)

2:19 PM- REMARKS - SENATOR WARNER
2:22 PM

2:23 PM SENATOR WARNER INTRODUCES SECRETARY DOLE

2:24 PM- SECRETARY DOLE REMARKS
2:27 PM

2:27 PM SECRETARY DOLE CONCLUDES REMARKS

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BROAD RUN, VA
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2:28 PM SENATOR WARNER INTRODUCES SENATOR DOLE

2:30 PM- SENATOR DOLE REMARKS
2:34 PM

2:34 PM SENATOR DOLE CONCLUDES REMARKS

2:35 PM TIL HAZEL INTRODUCES EDDY DALTON

2:37 PM- REMARKS - EDDY DALTON
2:42 PM

At conclusion of remarks, may wish to
mix and mingle with guests

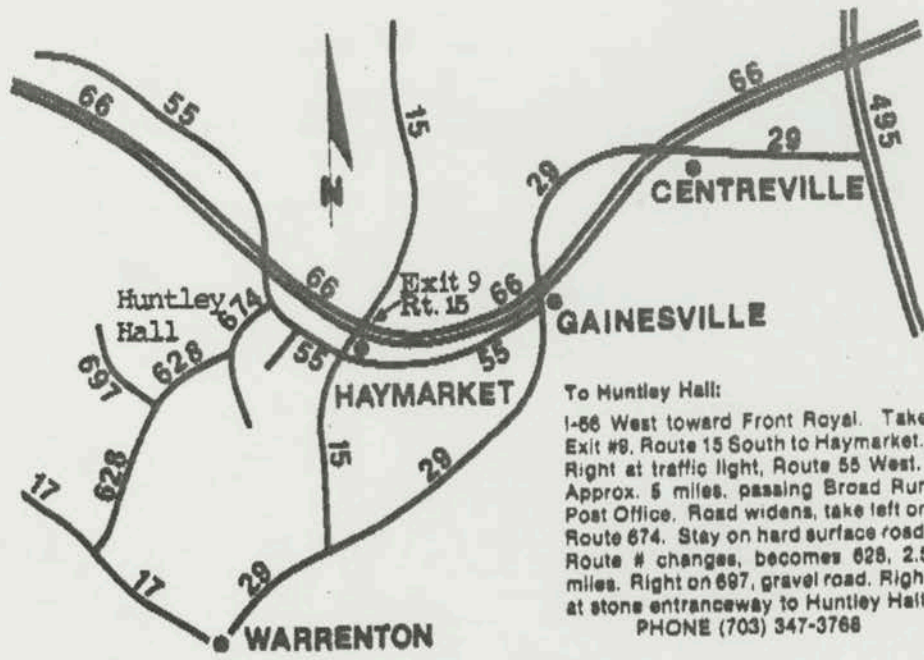
3:00 PM Brunch concludes and depart Haymarket
en route Washington, D.C.

3:45 PM Arrive residence

PRIVATE

XEROX TELETYPE 295 ; 8-2-89;11:31 AM; 703 631 6481
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- SENATOR DALTON'S RECORD IS ONE OF PRO-BUSINESS, PRO-JOBS AND PRO-ECONOMIC DEVELOPMENT.
- AS LIEUTENANT GOVERNOR, DALTON WOULD HELP REVERSE CURRENT TREND WHICH -- UNDER THE DEMOCRATS -- SHOWS VIRGINIA MOVING INTO THE GROUP OF HIGHEST-TAXED STATES IN THE COUNTRY: IMPOSE CAPS ON INCREASES IN REAL ESTATE TAXES RESULTING FROM INCREASES IN REAL ESTATE VALUES, HALVING THE BUDGET FOR THE OFFICE OF LT. GOVERNOR, ETC.
- PROPOSES SPECIFIC PLANS TO END TRANSPORTATION GRIDLOCK NOW CHOKING NORTHERN VIRGINIA AND OTHER URBAN AREAS: CREATE CABINET-LEVEL SECRETARY OF TRANSPORTATION AND APPOINT ASSISTANT SECRETARY OF TRANSPORTATION FOR NORTHERN VIRGINIA, CREATE NORTHERN VIRGINIA TRANSPORTATION AUTHORITY.
- HAS TAKEN LEAD IN DETAILING SPECIFIC PROPOSALS TO HELP FIGHT THE WAR ON DRUGS: STIFFER PENALTIES FOR USERS, MANDATORY SENTENCES FOR ANYONE CONVICTED OF SELLING DRUGS TO MINORS, DEATH PENALTY FOR DRUG KINGPINS, ETC.
- SUPPORTS GREATER LOCAL AND PARENTAL INVOLVEMENT IN EDUCATION.

BACKGROUND INFORMATION - EDDY DALTON EVENT

EVENT:

Fundraising Brunch (very informal)
Huntley Hall - Broad Run, Virginia
Residence of Mr. and Mrs. John T. (Til & Jinx) Hazel

12:00 noon - cocktails
1:15 p.m. - buffet brunch served
2:15 p.m. - program begins
3:00 p.m. - brunch concludes

100 guests -- \$500 per person
CLOSED TO THE PRESS

Event is being hosted by Mr. and Mrs. John T. (Til and Jinx) Hazel. Til Hazel is one of the most prominent and wealthiest developers in Northern Virginia (his company, Hazel/Peterson, has developed most of the major malls in Northern Virginia, as well as office buildings and office parks). He is known to be very outspoken and headstrong, and keenly interested in issues. He has been actively involved in all of Stan Parris's campaigns for the House of Representatives, and put nearly \$1 million into Stan's campaign for the gubernatorial nomination. Other than Parris, has not been active in Federal campaigns, but concentrates his efforts (and money) on Virginia races. He has, however, a great admiration for Senator Dole, and this event is an opportunity to recruit his support for Campaign America and other/future Dole projects.

CANDIDATE:

Edwina P. "Eddy" Dalton
Republican candidate for Lieutenant Governor of Virginia
Widow of Governor John N. Dalton
B.A. - Radford University

State Senator - 12th Senatorial District - Henrico County
(Elected in 1987; pledged to serve out her entire term, but changed her mind after Democrats made concentrated effort to kill every single piece of legislation she introduced, and she decided she could be more effective if elected Lt. Governor.)

Committees: General Laws, Local Government,
Rehabilitation and Social Services. Also a
Member, National Coal Advisory Council and Coal
Policy Committee.

Chairman, Virginia Bush/Quayle '88 Women's Task Force;
Delegate to 1988 National Convention (Platform Committee);
Chairman, Women for Reagan/Bush (Virginia), 1984

THE CAMPAIGN:

Election Day is this November 7.

The GOP ticket is: (names will appear separately on ballot)
Marshall Coleman - Governor
Eddy Dalton - Lt. Governor
Joe Benedetti - Attorney General

Dalton's opponent is Don Beyer, owner of a Volvo automobile dealership in Northern Virginia, who has never held public office. He was Chairman of the Presidential campaign of Paul Simon, consistently rated one of the most liberal members of the U.S. Senate.

Latest polls (July 19) show Dalton at 41, and Beyer at 20 (not unusual to have so many undecided in the Lt. Gov.'s race).

THE ISSUES:

Your audience will be all Northern Virginians, who have common but also different problems from the rest of Virginia. The audience will include many very prominent real estate developers, who have been the subject of some criticism by Democrats (and others) who believe there is excessive growth in the area.

Specific issues of interest to Northern Virginians include:

- Taxes. Dalton recommends that Virginia join the 41 other states which have imposed a cap on tax increases which are caused by increases in real estate values. This problem is adversely affecting homeowners particularly in Northern Virginia and has doubled the tax bill for thousands of residents. A George Bush style "read my lips" message here would be well received.

Eddy Dalton's voting record supports her belief in low, limited and fair taxation. She co-sponsored legislation to remove the sales tax from non-prescription drugs, fought for a fair across-the-board tax cut for retirees' pensions, and in the Committee on Local Government voted against numerous measures which would increase taxes.

Senator Dalton voted against the 1988 budget bill and has opposed the doubling of the state budget since 1982. Promises to work for fiscal restraint (and thereby no increased taxes) and will set an example by cutting the budget in half for the office of the Lt. Governor.

Dalton's opponent, on the other hand, supports higher taxes. As a member of the Smith Commission, he favored doubling the income tax rates in Fairfax County, supports the Baliles administration's doubling of the state budget and is opposed to cutting the Lt. Governor's budget.

- Transportation. Northern Virginia transportation projects are currently 40% behind schedule; Eddy Dalton supports appointment of a cabinet level Secretary of Transportation and the appointment of an Assistant Deputy Secretary of Transportation for Northern Virginia to end the gridlock now choking Northern Virginia. She favors local and regional transportation approaches -- the creation of a Northern Virginia Transportation Authority. This authority could address such problems as Completion of the Springfield Bypass, Construction of the Manassas Bypass, Improving I-66 and HOV lanes, commuter rail service for Manassas and Fredericksburg to Washington, mass transportation in the Dulles Toll Road Corridor, and assistance with the completion of metro rail. In the Senate, she voted for funding Route 58 improvements. As Lt. Governor, she will work to end gridlock in urban areas and improve highways in rural Virginia.

Don Beyer is part of Virginia's transportation problem as a member of the Commonwealth Board of Transportation. He would fund transportation projects with higher taxes by creating special transportation taxing districts.

- Drugs and Crime. Senator Dalton has a detailed plan for waging the war against crime and drugs including: creation of a mandatory sentence for selling drugs to a minor; stiff penalties for anyone convicted of using drugs; increasing the mandatory sentence for the use of a gun in the commission of a crime; stricter parole laws and improvements in the management of the parole system; allowing judges to sentence drug kingpins to the death penalty; increasing the ability to monitor Virginia's numerous rural and small airports which are a favorite entry point for smugglers from Asia, Colombia and Jamaica.

We are witnessing a growing movement of the drug problem from the District of Columbia farther out in the Northern Virginia suburbs. Comments in support of President Bush's drug proposal would be well received by this audience.

- Education. Dalton advocates greater parental and community involvement in education. In the Senate, she co-sponsored legislation to allow localities the option of electing school board members. She supports incentives to attract bright and talented college students to the teaching profession. As Lt. Governor, she will strongly support Virginia's system of higher education. Currently, she serves on a special study committee addressing Virginia's high rate of school drop-outs.

Her opponent poses a threat to Virginia's education system by supporting a change in the constitution which would lead to binding arbitration and collective bargaining for teachers through their organized labor union (Virginia is now a right-to-work state).