

- | | |
|---|---|
| 1. Guy Millner
Chairman & CEO
Norrell Corp. | 5. Jackie A. Strange
President & CEO
The Dole Foundation |
| 2. Geri Jewell
Actress | 6. Senator Bob Dole
Chairman
The Dole Foundation |
| 3. Honorable
Elizabeth H. Dole
Secretary U.S. Dept. of Labor | 7. Susan Saint James
Actress |
| 4. J.W. Marriott, Jr.
Chairman & President
Marriott Corporation | 8. Allan Freund
Sr. Vice President and
General Counsel
Mercedes-Benz of North
America, Inc. |

HEAD TABLE ARRANGEMENTS
May 3rd 1989

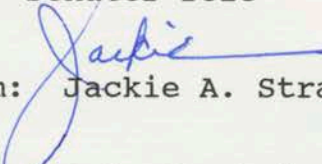


THE DOLE FOUNDATION

FOR EMPLOYMENT OF PEOPLE WITH DISABILITIES

April 27, 1989

To: Senator Dole

From:  Jackie A. Strange

Attached is the briefing book for the TRIBUTE. If you have any questions, give me a call. We will have a copy of your remarks at the podium.

The event starts at 6:00 p. m. and the program starts at 6:45. You should be there not later than 6:30. Bill Marriott must leave immediately following his acceptance of the award and we have promised to have him out very soon after 7:00.

CC: B. Meyer

THE DOLE FOUNDATION FOR EMPLOYMENT OF PEOPLE WITH DISABILITIES
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ORGANIZATION	AMOUNTS		DATES		SOLICITOR #
	GIFT/ PLEDGE	GIFT PAYMENT	GIVEN/ PLEDGED	PAYMENT DUE	
Adventist Health Systems/NEMA	2,000	2,000	05-01-89		209
AEtna Life & Casualty	1,000	1,000	12-14-88	01-10-89	304
Air Products and Chemicals, Inc.	2,000	2,000	12-12-88		202
American Advertising Federation	1,000	1,000	04-21-89		105
American Cement Alliance, Inc.	2,500		04-25-89	06-01-89	302
American Home Products Corporation	1,000		04-05-89	06-01-89	411
American Medical Association	5,000	5,000	05-01-89		307
American Petroleum Institute	2,500	2,500	11-04-88		309
American Security Bank	1,000	1,000	04-14-89		308
American Stock Exchange	5,000	5,000	02-28-89		310
AMERITECH	3,000		04-25-89	06-01-89	401
Amoco Corporation	2,500	2,500	01-23-89		510
Anheuser-Busch Companies	25,000	25,000	04-14-89		104
Archer Daniels Midland Company	25,000	25,000	04-07-89		207
Arthur Andersen & Co.	1,000	1,000	02-02-89		505
Ashland Oil, Inc.	5,000		05-02-89	06-01-89	510
Atlantic Richfield Company	2,500	2,500	04-05-89		510
Avon Products, Inc.	1,000	1,000	02-21-89		209
Becton Dickinson Company	3,500		04-05-89	09-15-89	501
Bell Atlantic Corporation	5,000	5,000	03-12-89		301
BellSouth Corporation	12,500	12,500	02-23-89		600
Berkshire Life Insurance Co.	1,000	1,000	02-02-89		402
Black, Manafort, Stone & Kelly	5,000		04-26-89	06-01-89	110
The Boeing Company	6,250	6,250	02-27-89		301
Brown & Williamson Tobacco Corp.	1,000	1,000	03-02-89		510
Cable & Wireless Communications, Inc.	150	150	02-27-89		1
Camp, Barsh, Bates and Tate	1,500	1,500	02-09-89		201
Cargill, Inc.	2,000	2,000	02-22-89		207
Carter Hawley Hale Stores, Inc.	1,000	1,000	03-27-89		510
Centel Corporation	2,750	2,750	03-27-89		308
Cereal Food Processors Inc.	6,250	6,250	04-20-89		207
Cessna Aircraft Co.	15,000		03-27-89	07-01-89	508
Charls E. Walker Associates Inc.	1,000	1,000	04-25-89		308
Chicago Board Options Exchange	5,000		05-01-89	06-01-89	700
Chicago Board of Trade	1,000	1,000	01-30-89		310
Chicago Mercantile Exchange	10,000		04-20-89	05-01-89	310
CIBA-GEIGY Corporation	5,000	5,000	03-06-89		506
CIGNA Corporation	6,250		04-05-89	09-15-89	501
The Coca-Cola Company	2,000	2,000	03-31-89		206
Dr. Arthur H. Coleman	200	200	01-24-89		1
ConAgra, Inc.	5,000	5,000	03-27-89	06-01-89	208
Contel Corporation	3,000	3,000	05-03-89		401
Control Data Corporation	1,500		04-03-89	07-01-89	310
Coordination Council of North American Affairs	2,000		05-02-89	06-01-89	506
Dow Corning Corporation	1,000		04-27-89	06-01-89	403
Drexel Burnham Lambert Incorporated	6,250	6,250	02-06-89		411
The Dun & Bradstreet Corporation	2,500	2,500	04-03-89	04-17-89	310
Mr. John Michael Dunn	1,250	1,250	02-10-89		411
E. I. du Pont de Nemours	10,000	10,000	03-02-89		408

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ORGANIZATION	AMOUNTS		DATES		SOLICITOR #
	GIFT/ PLEDGE	GIFT PAYMENT	GIVEN/ PLEDGED	PAYMENT DUE	
The Chichester duPont Foundation, Inc.	5,000	5,000	12-22-88	12-22-88	
Robert Ellsworth & Co., Inc.	1,000	1,000	04-17-89	04-17-89	508
EQUICOR, Inc.	3,000		04-25-89	06-01-89	108
The Equitable Financial Companies	22,500	22,500	11-28-88	01-01-89	304
Ernst & Whinney	8,500	8,500	02-15-89	02-15-89	301
EXXON Corporation	5,000	5,000	02-13-89	03-20-89	510
Farmland Industries	1,000	1,000	01-25-89	01-25-89	208
Federal Express Corp.	1,000		02-20-89	06-01-89	301
Federal National Mortgage Association Foundation (FANNIE MAE)	1,000		04-25-89	06-01-89	310
The Firestone Trust Fund c/o The Firestone Tire & Rubber Co.	1,500		03-10-89	09-15-89	403
Flue-Cured Tobacco Cooperative Stabilization Corporation	300	300	03-20-89	03-20-89	105
Food Marketing Institute	3,000	3,000	02-17-89	02-17-89	205
Freeport McMoran Inc.	3,000	3,000	04-14-89	04-14-89	405
Fried, Frank, Harris, Shriver & Jacobson Fund, Inc.	2,500	2,500	11-02-88	11-02-88	600
E. & J. Gallo Winery	30,000	30,000	02-07-89	02-07-89	411
Gannett Outdoor Co., Inc. of New Jersey	5,000		03-20-89	06-01-89	
General Electric Company	3,000		04-21-89	05-03-89	109
General Foods Corp.	5,000	5,000	03-20-89	03-20-89	101
Georgia Pacific Corporation	1,000	1,000	03-10-89	03-10-89	405
Glaxo Inc.	5,000		05-02-89	06-01-89	409
The BFGoodrich Company	1,000	1,000	03-30-89	03-30-89	410
The Goodyear Tire & Rubber Company	3,750	3,750	03-30-89	03-30-89	403
W. R. Grace and Co.	1,000		04-20-89	06-01-89	411
Great American Broadcasting Co.	2,500	2,500	02-07-89	02-07-89	411
The Greyhound Corporation	1,500	1,500	02-24-89	02-24-89	206
Grocery Manufacturers of America	3,000	3,000	03-02-89	03-02-89	105
GTE Corporation	5,000		02-08-89	09-01-89	308
The Guardian Life Trust	1,500	1,500	02-15-89	02-15-89	402
Hallmark Cards Incorporated	20,000		03-10-89	11-01-89	103
Health Insurance Association of America	1,000		04-25-89	06-01-89	304
H. J. Heinz Company	18,750	18,750	01-30-89	01-30-89	406
The Henley League, Ltd.	6,250		04-28-89	06-01-89	411
Hershey Foods Corporation	1,000	1,000	02-28-89	02-28-89	105
Hoechst Celanese Corporation	5,000		04-20-89	06-01-89	411
Holland & Knight	1,000	1,000	04-18-89	04-18-89	205
Home Federal Savings and Loan Association	1,500	1,500	02-27-89	02-27-89	107
Honeywell, Inc.	1,000	1,000	02-27-89	02-27-89	202
Geo. A. Hormel & Company	1,000	1,000	02-02-89	02-02-89	107
ICI Americas Inc.	5,000	5,000	04-27-89	04-27-89	408
Integrated Microcomputer Systems	2,000	2,000	02-07-89	02-07-89	509
International Business Machines Corporation	25,000	25,000	04-20-89	04-29-89	600
ITT Corporation	5,000	5,000	01-23-89	01-23-89	308

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ORGANIZATION	AMOUNTS		DATES		SOLICITOR #
	GIFT/ PLEDGE	GIFT PAYMENT	GIVEN/ PLEDGED	PAYMENT DUE	
Jones, Day, Reavis & Pogue	250	250	04-25-89	05-02-89	
Kansas Gas & Electric Company	100	100	04-17-89	04-17-89	508
F.M. Kirby Foundation, Inc.	6,000	6,000	01-01-89	01-01-89	108
Koch Industries	5,000		04-25-89	06-01-89	508
Kraft Inc.	5,000		04-27-89	06-01-89	510
Mr. Arthur Levitt, Jr.	5,000		03-27-89	11-01-89	310
Lipsen, Whitten & Diamond	3,000	3,000	03-23-89	04-20-89	105
Lockheed Corporation	3,000	3,000	03-06-89	03-06-89	406
Loews Foundation	6,000	6,000	05-01-89	05-01-89	402
Ms. Margaret E. Mahoney	3,000	3,000	01-03-89	01-27-89	
J. Willard Marriott Foundation	40,000	40,000	04-14-89	04-14-89	203
Massachusetts Mutual Life Insurance Company	25,000		04-05-89	06-01-89	402
Material Service Corporation	2,500	2,500	02-27-89	02-27-89	509
MCA, Inc.	3,000	3,000	02-07-89	02-07-89	501
McDonald's Corporation	5,000	5,000	03-27-89	03-27-89	205
MCI Communications Corporation	7,500	7,500	04-07-89	04-07-89	307
Mr. John G. McMillian	1,000	1,000	04-07-89	04-07-89	1
The Mead Corporation	2,000		04-05-89	06-01-89	201
Medusa Corporation	300	300	02-24-89	02-24-89	302
Mercedes-Benz of North America, Inc.	33,500	33,500	02-28-89	02-28-89	206
Merck & Co., Inc.	3,000	3,000	04-14-89	04-14-89	209
Merrill Lynch & Co., Inc.	5,000	5,000	04-14-89	04-14-89	502
Dr. Edward L. Meyen	500	500	04-14-89	04-14-89	700
Mobil Corporation	30,000	30,000	03-02-89	03-02-89	510
Morgan Stanley & Co. Incorporated	5,000	5,000	03-30-89	03-30-89	411
The Mosbacher Foundation Inc.	1,000	1,000	04-03-89	04-03-89	1
Motorola, Inc.	1,000	1,000	02-17-89	02-17-89	510
Mutual Insurance Legislative Committee	5,000	5,000	03-16-89	03-16-89	209
National Association of Home Builders of the U.S.	3,000		05-02-89	06-01-89	506
National Coal Association	1,000	1,000	04-25-89	04-25-89	405
National Association of Life Underwriters	3,000	3,000	05-03-89	05-03-89	
National Starch and Chemical Foundation, Inc.	1,000	1,000	04-17-89	04-17-89	202
New York Stock Exchange	5,000		04-20-89	05-03-89	310
Norrell Corporation	10,000	10,000	01-15-89	05-03-89	04-14-89
Northern Telecom Inc.	1,000	1,000	04-14-89	04-14-89	308
Oki America, Inc.	3,000	3,000	04-17-89	04-17-89	1
Pacific Telesis Group	6,250	6,250	03-08-89	03-08-89	206
Palumbo & Cerrell, Inc.	1,000		04-14-89		105
Panhandle Eastern Corporation	1,000	1,000	04-26-89	04-26-89	600
Ms. Lisa M. Paquette	50	50	04-14-89	04-14-89	700
Paralyzed Veterans Association	1,000	1,000	12-05-88	12-05-88	501
Peat Marwick Main & Co.	5,000		04-20-89	06-01-89	505
Pepsi-Cola International	10,000	10,000	03-27-89	03-27-89	110
Pfizer Inc.	10,000	10,000	04-18-89	04-14-89	510
Pharmaceutical Manufacturers Association	1,000	1,000	04-24-89	04-24-89	409

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	GIFT/ PLEDGE	GIFT PAYMENT	GIVEN/ PLEDGED	PAYMENT DUE	
Philip Morris Companies Inc.	15,000		04-25-89	05-15-89	306
The Principal Foundation, Inc.	3,000		04-24-89	05-01-89	
The Procter & Gamble Manufacturing Company	5,000	5,000	03-23-89		03-23-89 505
Ralston Purina Company	2,000	2,000	04-14-89		04-14-89 101
Mr. George B. Rathmann	300	300	03-30-89		03-30-89 1
RJR Nabisco, Inc.	30,000	30,000	02-07-89		02-07-89 105
Rockwell International	1,000	1,000	04-20-89		04-20-89 406
The Rouse Company	6,250	6,250	03-08-89		03-08-89 108
John Ruan Foundation Trust	2,000	2,000	02-17-89		02-17-89 109
Samuel and May Rudin Foundation, Inc.	15,000		04-25-89	07-15-89	402
Ryder System, Inc.	2,500	2,500	12-28-88		12-28-88 505
Safeway Stores, Inc.	1,000	1,000	04-21-89		04-21-89 508
Sandoz Corporation	2,000	2,000	03-03-89		03-03-89 209
Santa Fe Southern Pacific Corporation	5,000	5,000	03-20-89		04-14-89 510
Sara Lee Corporation	5,000		02-21-89	07-01-89	101
Schwan Sales Enterprises, Inc.	1,000	1,000	02-13-89		02-13-89 1
Joseph E. Seagram & Sons, Inc.	6,250	6,250	02-28-89		02-28-89 206
Sears, Roebuck and Co.	5,000	5,000	04-05-89	06-01-89	04-20-89 201
Security Benefit Group, Inc.	5,000		04-05-89	06-01-89	402
Shannon & Luchs Co.	1,000	1,000	05-02-89		05-02-89 410
Shell Oil Company	5,000		04-20-89	06-01-89	510
SmithKline Beckman Corporation	3,500	3,500	03-23-89		03-24-89 209
Mr. James E. Smith	500	500	04-27-89		04-27-89
Smokeless Tobacco Council Inc.	1,000	1,000	04-18-89		04-18-89 102
Southern California Edison Company	5,000	5,000	03-06-89		03-06-89 502
Southwestern Bell Foundation c/o Southwestern Bell Corporation	25,000		02-21-89	05-01-89	600
State Farm Mutual Automobile Insurance Company	5,000		03-21-89	05-01-89	402
Sterling Drug Inc.	5,000		03-23-89	05-01-89	209
Stouffer Corporation Fund	500	500	02-02-89	05-05-89	04-07-89 305
Ms. Jackie A. Strange	1,000		01-01-89	12-31-89	700
Subaru of America	16,113	16,113	04-28-89		04-28-89 501
Sun Company, Inc.	1,000	1,000	04-07-89		04-07-89 510
Texaco USA	5,000		02-14-89	06-01-89	510
Texas Air Corporation	5,000	5,000	04-03-89		04-03-89 301
Timmons and Company	1,000	1,000	03-06-89		03-06-89 406
The Tobacco Institute	5,000	5,000	02-10-89		02-10-89 307
Torchmark Corporation	10,000	10,000	04-03-89		04-03-89 501
Toyota Motor Sales, U.S.A., Inc.	1,000		04-27-89	06-01-89	506
Tracor, Inc.	1,000	1,000	03-02-89		03-02-89 306
Union Pacific Corporation	10,000		02-27-89	04-01-89	110
Unisys Corporation	3,000		04-25-89	06-01-89	107
United Air Lines Inc.	6,000	6,000	04-20-89		04-20-89 510
United Parcel Service of America, Inc.	5,000		04-25-89	06-01-89	301
United Research & Design, Inc.	1,000	1,000	04-27-89		04-27-89 510

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ORGANIZATION	AMOUNTS		DATES		SOLICITOR #
	GIFT/ PLEDGE	GIFT PAYMENT	GIVEN/ PLEDGED	PAYMENT DUE	
USX Corporation	10,000	10,000	03-02-89	03-02-89	309
Vinson & Elkins	3,000	3,000	02-17-89	02-17-89	502
Wallace & Edwards	1,000		04-17-89	06-01-89	105
Warner-Lambert Company	10,000	10,000	02-06-89	02-27-89	209
Waste Management, Inc.	3,000	3,000	03-20-89	03-20-89	202
Webster, Chamberlain & Bean	1,000	1,000	03-27-89	03-27-89	206
Mrs. Marguerite Williams	1,000	1,000	02-06-89	02-06-89	110
Mr. Marshall I. Wolper, C.L.U.	1,500	1,000	01-01-89	03-01-89	304
		994,263	684,263		

NDEN (Restricted)

AT&T Fdn + 140,000
 Matt Fdn 25,000
 Starr Foundation + 25,000
 Wm Randolph Hurst Fdn 25,000

1,253,263

275,000
~~994,263~~
~~1,253,263~~

Endowment

Ruth ~~Allen~~
 Sharp Alshuler + 25,000

1
 1,029,263

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ORGANIZATION	AMOUNTS		DATES		SOLICITOR #
	GIFT/ PLEDGE	GIFT PAYMENT	GIVEN/ PLEDGED	PAYMENT DUE	
United States Sugar Corporation	5,000	5,000	03-02-89		207
The Upjohn Company	1,000		04-18-89	05-03-89	209
USAir Inc.	1,000	1,000	02-21-89		110
UST	25,000		03-14-89	05-01-89	507
USX Corporation	10,000	10,000	03-02-89		309
Vinson & Elkins	3,000	3,000	02-17-89		502
Wallace & Edwards	1,000		04-17-89	06-01-89	105
Julia M. Walsh and Sons	2,000		05-03-89	07-01-89	1
Warner-Lambert Company	10,000	10,000	02-06-89		209
Waste Management, Inc.	3,000	3,000	03-20-89		202
Webster, Chamberlain & Bean	1,000	1,000	03-27-89		206
Mrs. Marguerite Williams	1,000	1,000	02-06-89		110
Wine and Spirits Wholesalers of America	1,000	1,000	05-03-89		206
Mr. Marshall I. Wolper, C.L.U.	1,500	1,000	01-01-89	03-01-89	304
=====					
	1,003,263	691,263			

National Disability Employment Network (Restricted)

AT&T	\$140,000
Mott Foundation	\$35,000
Starr Foundation	\$25,000
William Randolph Hearst Foundation	\$25,000
	<u>\$225,000</u>

Endowment (Restricted)

Ruth Sharp Altshuler	\$25,000
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Grand Total \$1,253,263

FLOW OF EVENTS

6:40 Head Table line up

6:45 Ms. Strange: Remarks

- Guy Millner (Recognition)
Chairman & Chief Executive Officer
Norrell Corporation

- Appreciation

Underwriting rental of space
Interested in Special Arts
Developing partnership for other events later in year

6:48 Mr. Millner: Response

6:49 Ms. Strange: Allan Freund (Recognition)
Sr. VP and Gen. Counsel,
Mercedes-Benz of North America, Inc.

- Appreciation

- Second Year Gift

- Mercedes will not be awarded tonight

- To be awarded on Sept. 14 in office of
Ernst & Whinney

- Provides more time for ticket sales

6:50 Mr. Freund: Response

6:51 Ms. Strange:

We are delighted to have Elizabeth H. Dole, Secretary,
US Dept. of Labor with us this evening. Because of our
concern about employment, we have asked her to speak
briefly about the relationships between her mission and
ours. Secretary Dole:

6:52 Sec. Dole: Remarks

Ms. Strange: Thank you Secretary Dole. And now, the
Chairman of the Board of Trustees for The Dole Foundation,
Senator Bob Dole

6:56 Senator Dole: (Remarks)

plus,

Annual Leadership Award
J.W. Marriott, Jr.
Marriott Corporation

7:02 Mr. Marriott: (Response)
(Leave Clock We Will Deliver On Thurs.)

7:03 Senator Dole: (Special Award Presentation):

SUSAN ST. JAMES

7:04 Susan Saint James: (Acceptance)

7:05 Senator Dole: (Inspirational Award Presentation)

Gerri Jewell (Acceptance & A Few Jokes)

Close: Ms. Strange

Thank you Gerri. I would like to thank each of you again for joining us this evening and for your contributions to people with disabilities.

I would also like to thank the staff, and Bill & Selina Rissell for their work in preparing for the Tribute. Continue to enjoy your evening. Senator & Sec. Dole will be with us for a while yet - and there's plenty of food and drink. Enjoy!

Drawing: We will hold drawing at 8:00 for:

- 2 tickets to Hawaii
Donated by United Airlines
- Put name in bowl

8:00 Drawing for trip to Hawaii -- Ms. Strange & George Aste



THE DOLE FOUNDATION

FOR EMPLOYMENT OF PEOPLE WITH DISABILITIES

REMARKS OF
JACKIE A. STRANGE
FOURTH ANNUAL TRIBUTE
THE DOLE FOUNDATION
MAY 3, 1989

I WELCOME YOU TO OUR FOURTH ANNUAL TRIBUTE. YOU CAN ALL TAKE PRIDE IN WHAT YOU HAVE HELPED TO MAKE POSSIBLE THIS YEAR.

THIS YEAR HAS BEEN SPECIAL IN MANY WAYS. WHILE WE HAVE HAD A VERY STRONG GRANTS PROGRAM SINCE THE FOUNDATION BECAME OPERATIONAL, THIS PAST YEAR HAS BEEN A TIME OF REDIRECTION. AS WE LOOKED AT THE SUPPORT BEING GIVEN BY ALL FOUNDATIONS TO THE EMPLOYMENT AREA, WE DECIDED THAT WE COULD BE EVEN MORE EFFECTIVE IS WE FOCUSED ON SPECIFIC NEEDS WITHIN THE DISABILITY COMMUNITY.

AS A RESULT, WE HAVE DEVELOPED TWO PROGRAMS: ONE IS THE COMMUNITY PARTNERSHIP INITIATIVE WHERE WE ARE LINKING TOGETHER COMMUNITY FOUNDATIONS, SERVICE PROVIDERS AND THE PRIVATE SECTOR. WE HAVE IDENTIFIED FOUR MODEL SITES AND AS SOON AS THESE ARE OPERATING AT THE DESIRED LEVEL, WE WILL EXPAND THEM. IF EACH COMMUNITY SOLVES ITS OWN PROBLEMS, WE WILL THEN HAVE RESOLVED THE NATIONAL PROBLEM.

WE BEGAN THE SECOND MAJOR EFFORT ALMOST TWO YEARS AGO. AS WE EVALUATED THE NEEDS OF PEOPLE WITH DISABILITIES, WE REALIZED THAT WHILE MANY EFFORTS WERE BEING MADE, THEY WERE VERY FRAGMENTED. THERE WAS NOT A SINGLE SOURCE THAT PEOPLE COULD GO FOR INFORMATION ON SERVICES, PRODUCTS OR JOBS. NOR WAS THERE A COORDINATED EFFORT TO SHARE ALL THAT HAD BEEN DONE OR IS BEING DONE FOR PEOPLE WITH DIASBILITIES.

WITH THE TECHNOLOGY EXPLOSION, FEW KNOW ABOUT THE AVAILABILITY OF MANY ASSISTIVE DEVICES OR OTHER ADAPTATIONS THAT COULD MAKE IT POSSIBLE FOR A PERSON TO WORK OR SIMPLY TO ADAPT TO THEIR SURROUNDINGS. THIS TECHNOLOGY NEEDS TO BE PUT IN THE HANDS OF PEOPLE WITH DISABILITIES SO THAT THEY CAN BECOME MORE COMPETITIVE AND ENTER THE WORKFORCE. WE WANT TO ERASE ALL EXCUSES FOR EMPLOYERS NOT TO HIRE.

THIS VERY AMBITIOUS PLAN IS CALLED THE NATIONAL DISABILITY EMPLOYMENT NETWORK. IT IS DEVELOPED IN MODULES SO THAT WE CAN MOVE AHEAD AS WE OBTAIN FUNDING. WE EXPECT TO SHOWCASE ASSISTIVE DEVICES AND PRODUCE A SOFTWARE PROGRAM WHICH WILL PROVIDE PRODUCT INFORMATION ON A NATIONAL SCOPE. WE WILL PUBLISH EMPLOYER MANUALS TO ASSIST WITH HIRING AND PROMOTING PEOPLE WITH DISABILITIES. ANOTHER MANUAL WILL DEPICT WORKSITE ADAPTATIONS NEEDED FOR EACH KIND OF DISABILITY. THE THIRD IS THE MOST COMPLEX BUT PERHAPS THE MOST CRITICAL: WE WILL SET UP FOUR DEMONSTRATION SITES TO PROVIDE JOB INFORMATION TO SPECIFIC GEOGRAPHICAL AREAS. WHEN WE HAVE WORKED ALL THE BUGS OUT, WE WILL EXPAND NATIONALLY. THESE SYSTEMS WILL BE COMPATIBLE NATIONWIDE SO THAT WE CAN PROVIDE AND MAINTAIN DATA.

WE HAVE BEEN SUCCESSFUL IN GETTING FIRM COMMITMENTS FROM NUMEROUS SOURCES: AT&T, IBM, THE J. M. FOUNDATION, THE STARR FOUNDATION, CIBA GEIGY, THE HEARST FOUNDATION, THE DEPARTMENT OF LABOR, ELECTRONICS INDUSTRIES, ADAPSO, AND THE SOCIAL SECURITY ADMINISTRATION. AND THERE ARE OTHERS AWAITING BOARD APPROVAL. ALREADY WE HAVE OVER A QUARTER OF A MILLION DOLLARS CONTRIBUTED IN FUNDS AND EXPECT AND NEED EVEN MORE. IT IS A MAMMOTH PROJECT UNLIKE ANYTHING EVER ATTEMPTED BEFORE. BUT ONE THAT WILL MAKE A TREMENDOUS DIFFERENCE IN THE LIVES OF PEOPLE WITH DISABILITIES. I KNOW YOU JOIN ME IN THE EXCITEMENT OF THIS ENDEAVOR. THESE TWO PROJECTS AND OUR REGULAR GRANTS PROGRAM, WHICH IS ALIVE AND WELL, ARE THE KINDS OF PROGRAMS THAT YOU ARE MAKING POSSIBLE AND WE THANK YOU FOR THAT.

WE ARE GRATEFUL TO NORRELL FOR HELPING US SECURE THIS BEAUTIFUL FACILITY FOR THIS EVENT... AND TO THE MANY OTHERS WHO GAVE INKIND GIFTS. NORRELL HAS A SPECIAL INTEREST IN THE ARTS AND IN PEOPLE WITH DISABILITIES AND HAVE PROMISED TO SUPPORT US IN SOME OTHERS WAYS LATER THIS YEAR.

GUY, WE THANK YOU FOR YOUR SUPPORT AND LOOK FORWARD TO CONTINUING OUR RELATIONSHIP WITH YOU.

MR. MILLNER (RESPONSE)

FOR THE SECOND YEAR, MERCEDES BENZ HAS DONATED A CAR TO THE FOUNDATION. WE ARE GLAD THAT ALLAN FREUND COULD BE WITH US AGAIN THIS YEAR. I HOPE YOU ALL HAVE BOUGHT TICKETS OR WILL BEFORE THE EVENING IS OVER. SO THAT WE CAN RAISE MORE FUNDS, WE EXPANDED THE DATE AND HAVE THE DRAWING ON SEPTEMBER 14 AT THE OFFICE OF ERNST & WHINNEY. I HOPE YOU ALL WIN! ALLAN, THANK YOU SO MUCH FOR THIS GENEROUS GIFT.

MR. FREUND (RESPONSE)

SUGGESTED TALKING POINTS FOR U.S. LABOR SECRETARY ELIZABETH DOLE

DOLE FOUNDATION TRIBUTE RECEPTION

WEDNESDAY, MAY 3, 1989

- GOOD EVENING, IT IS A PLEASURE TO BE HERE TONIGHT. I WANT TO SALUTE ALL OF YOU FOR SUPPORTING THE DOLE FOUNDATION AND ITS MISSION OF ENHANCING EMPLOYMENT OPPORTUNITIES FOR PEOPLE WITH DISABILITIES.
- AT THE DEPARTMENT OF LABOR, WE RECOGNIZE THE IMPORTANCE OF INCLUDING PEOPLE WITH DISABILITIES IN AMERICA'S WORKFORCE. THERE ARE MORE THAN 37 MILLION DISABLED PEOPLE IN THIS COUNTRY, AND THE UNEMPLOYMENT RATE FOR WORKING AGE PEOPLE WITH DISABILITIES STANDS AT 67%
- OUR WORKFORCE IS CHANGING. WITH THE AGING OF THE BABY BOOM POPULATION, THERE WILL BE FEWER PEOPLE TO FILL TOMORROW'S JOBS. ALREADY, THE FAST FOOD AND BANKING INDUSTRIES, FOR EXAMPLE, HAVE EXPERIENCED SIGNIFICANT SHORTAGES IN AVAILABLE JOB ENTRANTS. NOW IS A PERFECT TIME FOR US TO INCLUDE THIS LARGELY UNTAPPED LABOR RESOURCE IN OUR WORKFORCE.
- AND HIRING PEOPLE WITH DISABILITIES IS SMART BUSINESS. STUDIES SHOW THAT DISABLED WORKERS PERFORM AS WELL OR BETTER THAN THEIR NON-DISABLED COUNTERPARTS IN OVERALL JOB PERFORMANCE.
- WHEN PEOPLE WITH DISABILITIES BECOME EMPLOYED, THEY BECOME TAX PAYERS RATHER THAN TAX CONSUMERS.
- THE FEDERAL GOVERNMENT IS WORKING HARD TO HELP PEOPLE WITH DISABILITIES FIND JOBS THROUGH PROJECTS WITH INDUSTRY, THE JOB TRAINING PARTNERSHIP ACT, VOCATIONAL REHABILITATION, AND TAX CREDITS FOR EMPLOYERS. OUR TASK IS TO MAKE SURE THAT THESE PROGRAMS RUN EFFICIENTLY AND HELP THE MAXIMUM NUMBER OF PEOPLE.
- INCREASINGLY, THE PRIVATE SECTOR IS TAKING ON A GREATER RESPONSIBILITY IN INCORPORATING DISABLED PEOPLE INTO THE WORKFORCE. MARRIOTT CORPORATION IS AN EXCELLENT EXAMPLE OF A BUSINESS THAT ACTIVELY SEEKS OUT DISABLED APPLICANTS AND BENEFITS BY THE QUALITY OF WORK THEY PRODUCE.

- FINALLY, I WOULD LIKE TO CONGRATULATE BOB AND THE WORK HIS FOUNDATION IS DOING. THE DOLE FOUNDATION REALLY HAS GROWN IN THE PAST FEW YEARS. IT HAS HELPED MANY COMMUNITY-BASED TRAINING AND PLACEMENT PROGRAMS FOR DISABLED PEOPLE GET OFF THE GROUND. THE DOLE FOUNDATION SENDS THE MESSAGE OF INDEPENDENCE AND ACHIEVEMENT. THEY GIVE PEOPLE WITH DISABILITIES THE OPPORTUNITY TO LEARN NEW SKILLS, FIND JOBS, AND BECOME SELF-SUFFICIENT AND PRODUCTIVE MEMBERS OF SOCIETY.

I WOULD LIKE TO TAKE A FEW MINUTES TONIGHT TO

①

TALK ABOUT THE DOLE FOUNDATION -- HOW FAR WE'VE

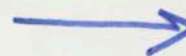
COME, AND WHERE WE WANT TO GO. BUT THESE

REMARKS CAN REALLY BE SUMMED UP IN TWO WORDS:

THANK YOU.

WITHOUT YOUR SUPPORT, THERE SIMPLY WOULDN'T
BE A DOLE FOUNDATION."

MANY THANKS GO TO EACH MEMBER OF THE
FINANCIAL DEVELOPMENT COMMITTEE WHO WORKED
SO HARD TO CONTACT FIRMS ON BEHALF OF THE
FOUNDATION. I SALUTE YOUR DEDICATION AND
APPRECIATE YOUR HELP.



WE OWE A SPECIAL DEBT OF THANKS TO THE MANY

2

CORPORATIONS AND INDIVIDUALS WHO YEAR-AFTER-

YEAR HAVE FAITHFULLY SUPPORTED OUR MISSION. AND

WE WELCOME THE NEW CONTRIBUTORS TO THE

FOUNDATION AND HOPE THAT THIS FRIENDSHIP WILL

GROW OVER THE YEARS.



BY GIVING TO THE DOLE FOUNDATION, YOU

3

SUPPORT A MOVEMENT THAT IS GROWING IN STRENGTH

WITH EACH PASSING DAY. MORE AND MORE

EMPLOYERS ARE LEARNING THAT HIRING PERSONS WITH

DISABILITIES MAKES GOOD BUSINESS SENSE.

EMPLOYERS ARE LEARNING THAT MEN AND WOMEN

WITH DISABILITIES SHOULD BE JUDGED BY WHAT THEY

CAN DO RATHER THAN WHAT THEY CAN'T DO.



IN THE FIVE YEARS SINCE WE ESTABLISHED THE

4

DOLE FOUNDATION, WE HAVE STEADILY BUILT AN
ORGANIZATION THAT IS AN UNQUESTIONED LEADER IN
PROVIDING ASSISTANCE TO PEOPLE WHO ARE MENTALLY
AND PHYSICALLY CHALLENGED. IN FACT, THE DOLE
FOUNDATION GIVES ALMOST ONE-FIFTH OF ALL THE
EMPLOYMENT GRANTS THAT ARE AWARDED BY
FOUNDATIONS IN THIS COUNTRY TO PROGRAMS FOR
PEOPLE WITH PHYSICAL, MENTAL AND LEARNING
DISABILITIES.



OUR STATISTICS SHOW THAT DOLE FOUNDATION

5

GRANTS HAVE HELPED TO TRAIN, AND/OR PLACE, MORE
THAN 2,250 PEOPLE IN THE PAST THREE AND-A-HALF
YEARS ALONE.

WE ARE GROWING BECAUSE YOU CARE. WE ARE
GROWING BECAUSE WE HAVE A DEDICATED STAFF AND
A CORP OF PROFESSIONALS AND VOLUNTEERS WHO
ARE COMMITTED TO THE MISSION OF THE FOUNDATION.



BUT THE HOPES AND DREAMS OF PERSONS WITH

6

DISABILITIES IS NOT JUST AN AMERICAN DREAM. LAST

WEEK, I WROTE A LETTER OF CONGRATULATION TO ILYA

ZASLAVSKI (ILL-YA ~~ZAZZ-LAWV-SKI~~), A NEWLY-ELECTED

MEMBER OF THE SOVIET PARLIAMENT. ILYA IS ONE OF

MOSCOW'S RISING "POLITICAL STARS," A YOUNG,

DYNAMIC LEADER WHO IS SO POPULAR THAT A

COSMONAUT AND ANDREI SAKHAROV DROPPED-OUT OF

THE DISTRICT RACE RATHER THAN TAKE HIM ON! ILYA

HAPPENS TO BE DISABLED.



IN MY LETTER TO HIM, I ENCOURAGED ILYA TO

7

TRAVEL TO THE UNITED STATES WITH A TEAM OF SOVIET
PROFESSIONALS TO DISCUSS WAYS IN WHICH BOTH OF
OUR COUNTRIES CAN WORK TO BREAK-DOWN THE
'NEGATIVE STEREOTYPES' SOME PEOPLE STILL HOLD
ABOUT PEOPLE WITH DISABILITIES.

IT'S THE SAME MESSAGE I DELIVERED TO MIKHAIL
GORBACHEV IN MOSCOW LAST YEAR, WHEN I HAD THE
UNIQUE OPPORTUNITY TO SPEND 3 HOURS WITH THE
GENERAL-SECRETARY DURING A DINNER ASSOCIATED
WITH THE INF TREATY.



THERE ARE 500 MILLION PEOPLE WORLD WIDE WITH
DISABILITIES, I TOLD MR. GORBACHEV. SURELY THE
SOVIET UNION AND THE UNITED STATES CAN FIND
PLENTY OF "COMMON GROUND" WITH THIS HUGE, YET
SELDOM-RECOGNIZED INTERNATIONAL CONSTITUENCY.

8

THAT'S WHAT THE DOLE FOUNDATION IS ALL
ABOUT: AS WE OPEN DOORS OF EMPLOYMENT, WE ALSO
OPEN DOORS OF THE MIND. BY TURNING NEGATIVE
PERCEPTIONS OF PEOPLE WITH DISABILITIES INTO
POSITIVE ONES, WE WIN NOT ONLY THE EMPLOYMENT
BATTLE, BUT THE BATTLE FOR ACCEPTANCE.



DURING THE PAST 12 MONTHS, I HAVE HAD THE

9

OPPORTUNITY TO VISIT SOME OF THE PEOPLE WHO

BENEFIT FROM OUR SUPPORT. IN MADISON, NEW YORK,

I VISITED A FARM OPERATION THAT HELPS PEOPLE WITH

DEVELOPMENTAL DISABILITIES LEARN JOB SKILLS. A

DOLE FOUNDATION GRANT ENABLED THIS FARM TO

PURCHASE LIVESTOCK AND AGRICULTURAL SUPPLIES.

THE CLIENTS PERFORM MANY TASKS INCLUDING

WEAVING, PLANTING, FEEDING THE ANIMALS, AND

PREPARING GOODS FOR MARKET.



WHILE I WAS AT HERITAGE FARM, I MET A MAN

10

NAMED STANLEY ENGLE. MR. ENGLE IS 67 YEARS OLD,

AND THANKS TO THE DOLE FOUNDATION, HE NOW HAS

HIS FIRST JOB. MR. ENGLE STAMPS THE HERITAGE FARM

LOGO AND EGG SIZE ON THE HUNDREDS OF CARTONS

THAT THE FARM PRODUCES. FOR MOST OF HIS LIFE,

NOBODY THOUGHT STANLEY WAS EMPLOYABLE, BUT

THANKS TO YOUR FINANCIAL ASSISTANCE, THE WORK

OF THE DOLE FOUNDATION, AND THE GREAT JOB OF

THE PEOPLE AT HERITAGE FARM, STANLEY IS WORKING,

EARNING A SALARY, AND FEELING BETTER ABOUT

HIMSELF.



THERE ARE HUNDREDS OF OTHER DOLE

FOUNDATION ^{//} SUCCESS STORIES. ^{//} SOME TRAINEES NOW
MAKE MORE THAN 30-THOUSAND-DOLLARS A YEAR;
OTHERS HAVE PUT THEIR LIVES BACK TOGETHER AFTER
TRAGIC AUTOMOBILE ACCIDENTS; SOME HAVE MARRIED
AND ARE STARTING FAMILIES.

I AM PROUD OF OUR ACCOMPLISHMENTS, BUT WE
CANNOT MOVE FORWARD BY LOOKING BACKWARD.

WE ARE COMMITTED TO EXPANDING OUR SERVICES,
AND HELPING AS MANY PEOPLE AS POSSIBLE.



WHEN GREAT BRITAIN WAS AT WAR, WINSTON

12

CHURCHILL MADE AN IMPASSIONED PLEA TO AMERICA:

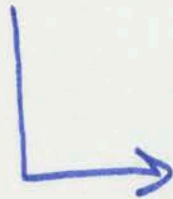
"GIVE US THE TOOLS SO THAT WE CAN FINISH THE JOB."

PEOPLE WITH DISABILITIES ARE ASKING FOR THE SAME

THING: NOT "HANDOUTS", BUT THE TOOLS THEY NEED TO

BUILD STRONG, INDEPENDENT LIVES.

THANK YOU



MARRIOTT
AWARD
INTRO



AWARD TO BILL MARRIOTT

1

WHILE THE DOLE FOUNDATION WORKS TO PREPARE
PEOPLE TO ENTER THE LABOR FORCE, MUCH OF OUR
WORK WOULD GO FOR NAUGHT IF IT WEREN'T FOR
FORWARD-THINKING ORGANIZATIONS SUCH AS THE
MARRIOTT CORPORATION.

AS THE PROGRAM TELLS YOU, THE MARRIOTT
CORPORATION TODAY EMPLOYS MORE THAN 6,000
DISABLED WORKERS.



MANY OF THE ORGANIZATIONS WE FUND WIND-UP

2

SENDING NEWLY-TRAINED DISABLED EMPLOYEES TO
MARRIOTT RESTAURANTS AND HOTELS. MARRIOTT IS
RECOGNIZED ACROSS THE COUNTRY AS A LEADING
EMPLOYER AND FRIEND OF PEOPLE WITH DISABILITIES.

MARRIOTT CORPORATION PROUDLY LEADS BY

EXAMPLE: FOR THE EXEMPLARY ROLE MARRIOTT PLAYS

IN GIVING PEOPLE WITH DISABILITIES THE OPPORTUNITY
TO BUILD INDEPENDENT AND SELF-SUFFICIENT LIVES, I

AM PLEASED TONIGHT TO PRESENT THE DOLE

FOUNDATION'S ANNUAL "LEADERSHIP AWARD" TO BILL

MARRIOTT..



INTRODUCTION OF SUSAN ST. JAMES

1

IT GIVES ME GREAT PLEASURE TO PRESENT THIS
YEAR'S SPECIAL AWARD TO MS. SUSAN ST. JAMES. I AM
SURE YOU ALL RECOGNIZE SUSAN FROM HER
DISTINGUISHED TELEVISION CAREER, WHICH NOW
INCLUDES THE HIT CBS TELEVISION SHOW "KATE AND
ALLIE."



NOT ONLY IS SUSAN A STAR IN TELEVISION, SHE IS

2

ALSO A SUPER-STAR FOR PEOPLE WITH DISABILITIES.

SHE SERVES AS THE VICE-PRESIDENT OF THE

CONNECTICUT SPECIAL OLYMPICS, AND HAS LOGGED

MORE THAN 20,000 MILES AS SPECIAL OLYMPICS'

NATIONAL CHAIRMAN FOR COMMUNITY AFFAIRS.

HER PRESENCE TONIGHT IS JUST ANOTHER

EXAMPLE OF HER DEDICATION AND COMMITMENT.

PLEASE GIVE A KIND WELCOME TO OUR FRIEND, MS.

SUSAN ST. JAMES:

#

INTRODUCTION OF MS. GERI JEWELL

①

THE WINNER OF THIS YEAR'S INSPIRATION AWARD
GOES TO MS. GERI JEWELL. I'M SURE MANY OF YOU
REMEMBER GERI FROM HER ROLE ON THE VERY
SUCCESSFUL NBC SHOW "THE FACTS OF LIFE."

SOME PEOPLE MIGHT THINK THAT HAVING
CEREBRAL PALSY IS NOT A GREAT RESUME-BUILDER
FOR A COMEDIENNE. WELL, GERI DOES JUST FINE, AND
USES HER DISABILITY TO ENABLE OTHERS TO TAKE
ANOTHER LOOK AT HOW THEY VIEW PEOPLE WITH
DISABILITIES.



GERI, WE'RE PROUD OF YOU AND YOUR

2

" HIGH-VISIBILITY SUCCESS STORY. "

IF WE CLAP LOUD ENOUGH, MAYBE SHE WILL SHARE
A PIECE OF HER ACT WITH US. MS. GERI JEWELL...



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ORGANIZATION	AMOUNTS		DATES		SOLICITOR #
	GIFT/ PLEDGE	GIFT PAYMENT	GIVEN/ PLEDGED	PAYMENT DUE	
Aetna Life & Casualty	1,000	1,000	12-14-88	01-10-89	01-10-89 304
Air Products and Chemicals, Inc.	2,000	2,000	12-12-88		12-12-88 202
American Advertising Federation	1,000	1,000	04-21-89		04-21-89 105
American Cement Alliance, Inc.	2,500		04-25-89	06-01-89	302
American Home Products Corporation	1,000		04-05-89	06-01-89	411
American Petroleum Institute	2,500	2,500	11-04-88		11-04-88 309
American Security Bank	1,000	1,000	04-14-89		04-14-89 308
American Stock Exchange	5,000	5,000	02-28-89		02-28-89 310
AMERITECH	3,000		04-25-89	06-01-89	401
Amoco Corporation	2,500	2,500	01-23-89		04-14-89 510
Anheuser-Busch Companies	25,000	25,000	04-14-89		04-14-89 104
Archer Daniels Midland Company	25,000	25,000	04-07-89		04-07-89 207
Arthur Andersen & Co.	1,000	1,000	02-02-89		02-02-89 505
Atlantic Richfield Company	2,500	2,500	04-05-89		04-05-89 510
Avon Products, Inc.	1,000	1,000	02-21-89		02-21-89 209
Becton Dickinson Company	3,500		04-05-89	09-15-89	501
Bell Atlantic Corporation	5,000	5,000	03-12-89		03-12-89 301
BellSouth Corporation	12,500	12,500	02-23-89		02-23-89 600
Berkshire Life Insurance Co.	1,000	1,000	02-02-89		02-02-89 402
Black, Manafort, Stone & Kelly	5,000		04-26-89	06-01-89	110
The Boeing Company	6,250	6,250	02-27-89		02-27-89 301
Brown & Williamson Tobacco Corp.	1,000	1,000	03-02-89		03-02-89 510
Cable & Wireless Communications, Inc.	150	150	02-27-89		02-27-89 1
Camp, Barsh, Bates and Tate	1,500	1,500	02-09-89		02-09-89 201
Cargill, Inc.	2,000	2,000	02-22-89		02-22-89 207
Carter Hawley Hale Stores, Inc.	1,000	1,000	03-27-89		03-27-89 510
Centel Corporation	2,750	2,750	03-27-89		03-27-89 308
Cereal Food Processors Inc.	6,250	6,250	04-20-89		04-24-89 207
Cessna Aircraft Co.	15,000		03-27-89	07-01-89	508
Charles E. Walker Associates Inc.	1,000		04-25-89	06-01-89	308
Chicago Board of Trade	1,000	1,000	01-30-89		01-30-89 310
Chicago Mercantile Exchange	10,000		04-20-89	05-01-89	310
CIBA-GEIGY Corporation	5,000	5,000	03-06-89		03-06-89 506
CIGNA Corporation	6,250		04-05-89	09-15-89	501
The Coca-Cola Company	2,000	2,000	03-31-89		03-31-89 206
Dr. Arthur H. Coleman	200	200	01-24-89		01-24-89 1
ConAgra, Inc.	5,000	5,000	03-27-89	06-01-89	04-07-89 208
Control Data Corporation	1,500		04-03-89	07-01-89	310
Drexel Burnham Lambert Incorporated	6,250	6,250	02-06-89		02-06-89 411
The Dun & Bradstreet Corporation	2,500	2,500	04-03-89	04-17-89	04-05-89 310
Mr. John Michael Dunn	1,250	1,250	02-10-89		02-10-89 411
E. I. du Pont de Nemours	10,000	10,000	03-02-89		03-02-89 408
The Chichester duPont Foundation, Inc.	5,000	5,000	12-22-88		12-22-88
Robert Ellsworth & Co., Inc.	1,000	1,000	04-17-89		04-17-89 508
EQUICOR, Inc.	3,000		04-25-89	06-01-89	108
The Equitable Financial Companies	22,500	22,500	11-28-88	01-01-89	01-23-89 304
Ernst & Whinney	8,500	8,500	02-15-89		02-15-89 301
EXXON Corporation	5,000	5,000	02-13-89		03-20-89 510
Farmland Industries	1,000	1,000	01-25-89		01-25-89 208
Federal Express Corp.	1,000		02-20-89	06-01-89	301

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	GIFT/ PLEDGE	GIFT PAYMENT	GIVEN/ PLEDGED	PAYMENT DUE	
Federal National Mortgage Association Foundation (FANNIE MAE)	1,000		04-25-89	06-01-89	310
The Firestone Trust Fund c/o The Firestone Tire & Rubber Co.	1,500		03-10-89	09-15-89	403
Flue-Cured Tobacco Cooperative Stabilization Corporation	300	300	03-20-89	03-20-89	105
Food Marketing Institute	3,000	3,000	02-17-89	02-17-89	205
Freeport McMoran Inc.	3,000	3,000	04-14-89	04-14-89	405
Fried, Frank, Harris, Shriver & Jacobson Fund, Inc.	2,500	2,500	11-02-88	11-02-88	600
E. & J. Gallo Winery	30,000	30,000	02-07-89	02-07-89	411
Gannett Outdoor Co., Inc. of New Jersey	5,000		03-20-89	06-01-89	
General Electric Company	3,000		04-21-89	05-03-89	109
General Foods Corp.	5,000	5,000	03-20-89	03-20-89	101
Georgia Pacific Corporation	1,000	1,000	03-10-89	03-10-89	405
The BFGoodrich Company	1,000	1,000	03-30-89	03-30-89	410
The Goodyear Tire & Rubber Company	3,750	3,750	03-30-89	03-30-89	403
W. R. Grace and Co.	1,000		04-20-89	06-01-89	411
Great American Broadcasting Co.	2,500	2,500	02-07-89	02-07-89	411
The Greyhound Corporation	1,500	1,500	02-24-89	02-24-89	206
Grocery Manufacturers of America	3,000	3,000	03-02-89	03-02-89	105
GTE Corporation	5,000		02-08-89	09-01-89	308
The Guardian Life Trust	1,500	1,500	02-15-89	02-15-89	402
Hallmark Cards Incorporated	20,000		03-10-89	11-01-89	103
Health Insurance Association of America	1,000		04-25-89	06-01-89	304
H. J. Heinz Company	18,750	18,750	01-30-89	01-30-89	406
Hershey Foods Corporation	1,000	1,000	02-28-89	02-28-89	105
Hoechst Celanese Corporation	5,000		04-20-89	06-01-89	411
Holland & Knight	1,000	1,000	04-18-89	04-18-89	205
Home Federal Savings and Loan Association	1,500	1,500	02-27-89	02-27-89	107
Honeywell, Inc.	1,000	1,000	02-27-89	02-27-89	202
Geo. A. Hormel & Company	1,000	1,000	02-02-89	02-02-89	107
ICI Americas Inc.	5,000	5,000	04-27-89	04-27-89	408
Integrated Microcomputer Systems	2,000	2,000	02-07-89	02-07-89	509
International Business Machines Corporation	25,000	25,000	04-20-89	04-29-89	600
ITT Corporation	5,000	5,000	01-23-89	01-23-89	308
Jones, Day, Reavis & Pogue	250		04-25-89	05-05-89	
Kansas Gas & Electric Company	100	100	04-17-89	04-17-89	508
F.M. Kirby Foundation, Inc.	6,000	6,000	01-01-89	01-01-89	108
Koch Industries	5,000		04-25-89	06-01-89	508
Mr. Arthur Levitt, Jr.	5,000		03-27-89	11-01-89	310
Lipsen, Whitten & Diamond	3,000	3,000	03-23-89	04-20-89	105
Lockheed Corporation	3,000	3,000	03-06-89	03-06-89	406
Ms. Margaret E. Mahoney	3,000	3,000	01-03-89	01-27-89	
J. Willard Marriott Foundation	40,000	40,000	04-14-89	04-14-89	203
Massachusetts Mutual Life Insurance Company	25,000		04-05-89	06-01-89	402

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Material Service Corporation	2,500	2,500	02-27-89		509
MCA, Inc.	3,000	3,000	02-07-89		501
McDonald's Corporation	5,000	5,000	03-27-89		205
MCI Communications Corporation	7,500	7,500	04-07-89		307
Mr. John G. McMillian	1,000	1,000	04-07-89		1
The Mead Corporation	2,000		04-05-89	06-01-89	201
Medusa Corporation	300	300	02-24-89		302
Mercedes-Benz of North America, Inc.	33,500	33,500	02-28-89		206
Merck & Co., Inc.	3,000	3,000	04-14-89		209
Merrill Lynch & Co., Inc.	5,000	5,000	04-14-89		502
Dr. Edward L. Meyen	500	500	04-14-89		700
Mobil Corporation	30,000	30,000	03-02-89		510
Morgan Stanley & Co. Incorporated	5,000	5,000	03-30-89		411
The Mosbacher Foundation Inc.	1,000	1,000	04-03-89		1
Motorola, Inc.	1,000	1,000	02-17-89		510
Mutual Insurance Legislative Committee	5,000	5,000	03-16-89		209
National Coal Association	1,000	1,000	04-25-89		405
National Starch and Chemical Foundation, Inc.	1,000	1,000	04-17-89		202
New York Stock Exchange	5,000		04-20-89	05-03-89	310
Norrell Corporation	10,000	10,000	01-15-89	05-03-89	04-14-89
Northern Telecom Inc.	1,000	1,000	04-14-89		308
Oki America, Inc.	3,000	3,000	04-17-89		1
Pacific Telesis Group	6,250	6,250	03-08-89		206
Palumbo & Cerrell, Inc.	1,000		04-14-89		105
Panhandle Eastern Corporation	1,000	1,000	04-26-89		600
Ms. Lisa M. Paquette	50	50	04-14-89		700
Paralyzed Veterans Association	1,000	1,000	12-05-88		501
Peat Marwick Main & Co.	5,000		04-20-89	06-01-89	505
Pepsi-Cola International	10,000	10,000	03-27-89		110
Pfizer Inc.	10,000	10,000	04-18-89		510
Pharmaceutical Manufacturers Association	1,000	1,000	04-24-89		409
Philip Morris Companies Inc.	15,000		04-25-89	05-15-89	306
The Principal Foundation, Inc.	3,000		04-24-89	05-01-89	
The Procter & Gamble Manufacturing Company	5,000	5,000	03-23-89		03-23-89
Ralston Purina Company	2,000	2,000	04-14-89		101
Mr. George B. Rathmann	300	300	03-30-89		1
RJR Nabisco, Inc.	30,000	30,000	02-07-89		105
Rockwell International	1,000	1,000	04-20-89		406
The Rouse Company	6,250	6,250	03-08-89		108
John Ruan Foundation Trust	2,000	2,000	02-17-89		109
Samuel and May Rudin Foundation, Inc.	15,000		04-25-89	07-15-89	402
Ryder System, Inc.	2,500	2,500	12-28-88		505
Safeway Stores, Inc.	1,000	1,000	04-21-89		508
Sandoz Corporation	2,000	2,000	03-03-89		209
Santa Fe Southern Pacific Corporation	5,000	5,000	03-20-89		04-14-89

THE DOLE FOUNDATION FOR EMPLOYMENT OF PEOPLE WITH DISABILITIES
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ORGANIZATION	AMOUNTS		DATES		SOLICITOR #
	GIFT/ PLEDGE	GIFT PAYMENT	GIVEN/ PLEDGED	PAYMENT DUE	
Sara Lee Corporation	5,000		02-21-89	07-01-89	101
Schwan Sales Enterprises, Inc.	1,000	1,000	02-13-89		1
Joseph E. Seagram & Sons, Inc.	6,250	6,250	02-28-89		206
Sears, Roebuck and Co.	5,000	5,000	04-05-89	06-01-89	201
Security Benefit Group, Inc.	5,000		04-05-89	06-01-89	402
Shell Oil Company	5,000		04-20-89	06-01-89	510
SmithKline Beckman Corporation	3,500	3,500	03-23-89		209
Smokeless Tobacco Council Inc.	1,000	1,000	04-18-89		102
Southern California Edison Company	5,000	5,000	03-06-89		502
Southwestern Bell Foundation c/o Southwestern Bell Corporation	25,000		02-21-89	05-01-89	600
State Farm Mutual Automobile Insurance Company	5,000		03-21-89	05-01-89	402
Sterling Drug Inc.	5,000		03-23-89	05-01-89	209
Stouffer Corporation Fund	500	500	02-02-89	05-05-89	305
Ms. Jackie A. Strange	1,000		01-01-89	12-31-89	700
Sun Company, Inc.	1,000	1,000	04-07-89		510
Texaco USA	5,000		02-14-89	06-01-89	510
Texas Air Corporation	5,000	5,000	04-03-89		301
Timmons and Company	1,000	1,000	03-06-89		406
The Tobacco Institute	5,000	5,000	02-10-89		307
Torchmark Corporation	10,000	10,000	04-03-89		501
Tracor, Inc.	1,000	1,000	03-02-89		306
Union Pacific Corporation	10,000		02-27-89	04-01-89	110
Unisys Corporation	3,000		04-25-89	06-01-89	107
United Air Lines Inc.	6,000	6,000	04-20-89		510
United Parcel Service of America, Inc.	5,000		04-25-89	06-01-89	301
United States Sugar Corporation	5,000	5,000	03-02-89		207
The Upjohn Company	1,000		04-18-89	05-03-89	209
USAir Inc.	1,000	1,000	02-21-89		110
UST	25,000		03-14-89	05-01-89	507
USX Corporation	10,000	10,000	03-02-89		309
Vinson & Elkins	3,000	3,000	02-17-89		502
Wallace & Edwards	1,000		04-17-89	06-01-89	105
Warner-Lambert Company	10,000	10,000	02-06-89		209
Waste Management, Inc.	3,000	3,000	03-20-89		202
Webster, Chamberlain & Bean	1,000	1,000	03-27-89		206
Mrs. Marguerite Williams	1,000	1,000	02-06-89		110
Mr. Marshall I. Wolper, C.L.U.	1,500	1,000	01-01-89	03-01-89	304
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	929,400	651,400			