

M E M O R A N D U M

April 11, 1989

TO: SENATOR DOLE  
FROM: JIM WHITTINGHILL  
SUBJECT: SPEECH TO PZIZER

Crowd estimated to be approximately 75. Your address is scheduled between 7:00 and 7:20 P.M. in the Crystal Room on the Lobby Level of the Sheraton Carlton Hotel. The topic is the Republican Agenda for the 101st Congress.

*Jayce*

*Speak*

*April 11  
Tues. eve.*



PFIZER INC., 1455 PENNSYLVANIA AVE., N.W., SUITE 925, WASHINGTON, D.C. 20005

202 783-7070

February 14, 1989

*6:55 Depart Sheraton Pic. Area.  
7:00 Speak  
7:15 Depart Sheraton*

*What about  
before dinner*

The Honorable Robert Dole  
Minority Leader  
United States Senate  
141 Hart Senate Office Building  
Washington, D.C. 20510

Dear Mr. Dole:

Every spring following the Congressional elections Pfizer holds a Washington Government Relations Seminar. The Seminar affords Pfizer personnel from across the country an opportunity to better understand the legislative and political processes that have an impact on them and the company. You may recall being our luncheon keynote speaker in March, 1983.

I would like to invite you to speak on Tuesday evening, April 11th, from 7:00 to 8:30pm, during our dinner session. As the Minority Leader in the Senate your comments on the Republican Agenda for the 101st Congress would greatly interest our group. We realize how busy your schedule can be and would be delighted if you could join us for dinner. However, we would understand if your schedule only permits you to join us before or after dinner.

The Seminar will be held at The Sheraton Carlton Hotel. We will, of course, provide all transportation, and Pfizer is pleased to offer a \$2,000 honorarium as an expression of our appreciation for your time and effort.

I hope you can be with us on April 11th and I look forward to hearing from you.

Sincerely,

*16th K St.  
Margie Crawford*

*Margie Crawford*

M. Kenneth Bowler  
Vice President -  
Washington

-23-89 Interim letter

/ds  
cc: Betty Meyer

*Senator Dole - You may not have known that I left Wagon means as of 2/1/89. I hope you*

SENATOR BOB DOLE  
PFIZER'S GOVERNMENT RELATIONS SEMINAR  
SHERATON CARLTON HOTEL -- APRIL 11, 1989

REPUBLICAN AGENDA

WITH REPUBLICANS ONCE AGAIN AT THE HELM OF  
THE SHIP OF STATE UNDER GEORGE BUSH,  
CONGRESSIONAL REPUBLICANS WILL, OF COURSE,  
LOOK FIRST TO THE WHITE HOUSE FOR ITS AGENDA.



- 2 -

SECOND, WITH THE DEMOCRATS CONTROLLING BOTH HOUSES OF CONGRESS, CONGRESSIONAL REPUBLICANS WILL ALSO BE IN A POSITION TO BLOCK DEMOCRATIC EFFORTS TO IMPOSE UNNECESSARY AND UNPRODUCTIVE REQUIREMENTS ON THE AMERICAN ECONOMY.

THIRD, WE DO HAVE GOOD PROPOSALS OF OUR OWN. AS AN EXAMPLE, WE BELIEVE CRIME AND DRUGS ARE OUT OF CONTROL, AND THE AMERICAN PEOPLE WANT SOMETHING DONE. THEY ARE SIMPLY ASKING TO BE SAFE AT HOME, SAFE AT SCHOOL AND SAFE AT WORK.

CRIME BILL

SO WE ARE LOOKING AT A PROPOSAL TO EMBARK  
ON A MASSIVE PRISON CONSTRUCTION PROGRAM,  
IMPLEMENT A NEW COMPUTER BACKGROUND CHECK  
ON GUN PURCHASES AND ONCE AND FOR ALL  
REIMPOSE THE DEATH PENALTY FOR THOSE  
COMMITTING THE MOST HEINOUS CRIMES.

- 4 -

WHEN WE LEARN THAT NEARLY 70% OF CONVICTS  
COMMIT ADDITIONAL CRIMES WHEN RELEASED FROM  
THE CRIMINAL JUSTICE SYSTEM, WE BELIEVE THAT  
PRISON SENTENCES SHOULD BE MADE LONGER, THAT  
PAROLE SHOULD BE ABANDONED AND THAT ONCE WE  
GET OUR HANDS ON CRIMINALS, WE SHOULD PUT THEM  
IN JAIL -- FOR THE FIRST CRIME.

- 5 -

IN THE DRUG BILL WE PASSED JUST LAST YEAR, WE INCLUDED A NEW REPUBLICAN INITIATIVE. IT WOULD, FOR THE FIRST TIME, REQUIRE AN ON-THE-SPOT COMPUTER CHECK FOR EVERY GUN PURCHASE, TO MAKE SURE THAT GUNS ARE NOT BEING SOLD TO CONVICTED FELONS AND OTHERS WHO -- UNDER EXISTING LAW -- ARE PROHIBITED FROM BUYING GUNS. WE ENVISION A SYSTEM THAT YOUR DRIVERS LICENSE WOULD BE PUT THROUGH A LITTLE ELECTRONIC DEVICE



- 6 -

CONNECTED TO A CENTRAL COMPUTER, JUST LIKE  
YOUR CREDIT CARD IS RUN THROUGH AN ELECTRONIC  
CHECK TO A CENTRAL COMPUTER TO DETERMINE IF  
YOUR CREDIT IS GOOD.

FINALLY, WE HAVE A SERIOUS PRISON  
OVERCROWDING PROBLEM. BUT WE ALSO HAVE EXCESS  
MILITARY BASES, WITH MORE BEING CLOSED EACH  
YEAR. WE OUGHT TO HOUSE PRISONERS AT THOSE  
BASES, NOT LET THEM PROWL THE STREETS AND PREY  
ON OUR CHILDREN.



## COMPETITIVENESS

THERE IS A NOW WORN OUT PHRASE IN WASHINGTON -- COMPETITIVENESS. BUT REPUBLICANS ARE FOR IT. TO US IT MEANS EASING ANTI-TRUST OBSTACLES SO U.S. COMPANIES CAN JOIN TOGETHER IN NEW VENTURES, IT MEANS REDUCING COST OF LIABILITY BY REFORMING TORT LAWS, IT MEANS EXPLORING WAYS TO ALLOW AN ECONOMIC MEANS TO HAVE FIBER OPTIC CABLE -- CARRYING A WHOLE RANGE OF SERVICES -- INTO AMERICAN HOMES.

## CAMPAIGN REFORM

WE ALSO WANT TO REFORM POLITICAL CAMPAIGNS.  
THE LAST TIME WE DID IT, WE CREATED PACS. WE  
THOUGHT THAT WOULD TAKE SPECIAL INTEREST MONEY  
OUT OF THE PROCESS. BUT NOW WE HAVE A SYSTEM  
WHERE PACS GIVE MAINLY TO INCUMBENTS, AND THE  
MAJORITY OF INCUMBENTS ARE NOT REPUBLICANS.

- 9 -

WE WANT TO LET INDIVIDUALS TO GET BACK IN THE  
PROCESS BY INCREASING THE AMOUNT THEY CAN GIVE.  
WE WANT TO GET THE CANDIDATE OUT AMONG THE  
PEOPLE DEBATING THE ISSUES, SO WE WOULD  
INCREASE THE AMOUNT THAT PARTIES CAN GIVE,  
FREEING CANDIDATES FROM FUNDRAISING. WE WOULD  
ALSO CALL FOR STRICT REPORTING OF SOFT MONEY,  
AND TRY TO END THE CURRENT PROCESS OF VERY  
WEALTHY INDIVIDUALS SIMPLY BUYING THEMSELVES A  
SEAT IN CONGRESS WITH SELF-FINANCED ELECTIONS.



BUDGET

THE WHITE HOUSE HAS BEEN MEETING WITH  
CONGRESSIONAL BUDGET LEADERS TO FASHION A  
COMPROMISE ON REACHING THE  
GRAMM-RUDMAN-HOLLINGS DEFICIT TARGET OF \$100  
BILLION. I BELIEVE THEY WILL REACH A BROAD  
AGREEMENT THIS WEEK, AND WE WILL MEET THE  
TARGET -- THIS YEAR.

BUT IT WILL GET INCREASINGLY DIFFICULT TO REACH A BALANCED BUDGET. THEREFORE, REPUBLICANS HAVE FOR YEARS CALLED FOR A LINE ITEM VETO SO THE PRESIDENT CAN CULL THE PORK OUT OF CONGRESSIONALLY PASSED APPROPRIATIONS BILLS. THIS YEAR, AT THE URGING OF GEORGE BUSH, WE HAVE ALSO MADE AN OFFER TO CHANGE THE WAY A LINE ITEM VETO WORKS, CHANGED IT TO A SO-CALLED "ENHANCED RECISSION" AUTHORITY PATTERNED AFTER AUTHORITY THE PRESIDENT ALREADY HAS.

- 12 -

I HAVE ALSO CALLED ON THE PRESIDENT TO USE  
THE LINE ITEM VETO AUTHORITY HE ALREADY HAS --  
AUTHORITY I BELIEVE IS CONTAINED IN THE  
CONSTITUTION. I WROTE TO GEORGE BUSH AND TOLD  
HIM HE OUGHT TO TRY IT, AND LET US FIGHT IT OUT IN  
THE COURTS.



TAXES

I AGREE WITH THE PRESIDENT THAT TO BALANCE  
THE BUDGET, WE NEED TO LOOK AT SPENDING CUTS  
AND NOT NEW TAXES. I DO NOT BELIEVE TAX INCREASES  
ARE A SUBSTITUTE FOR SPENDING RESTRAINT TO  
REDUCE THE FEDERAL BUDGET DEFICIT.

I ALSO BELIEVE THAT KEEPING THE LOWER RATES ENACTED IN 1986 IS VERY IMPORTANT, BOTH AS AN ECONOMIC INCENTIVE AND TO CONVINCING TAXPAYERS THAT OUR TAX LAWS ARE FAIR. IN 1987, I INTRODUCED A RESOLUTION ADOPTED BY THE SENATE THAT WE SHOULD NOT ATTEMPT TO REDUCE THE DEFICIT BY TAMPERING WITH TAX RATES.

THE BUDGET PROPOSED BY PRESIDENT BUSH  
MAKES GOOD ON HIS CAMPAIGN PROMISES TO MEET  
THE GRAMM-RUDMAN-HOLLINGS TARGETS WITHOUT  
RAISING TAXES. SOME DEMOCRATS HAVE INDICATED  
THAT THE PRICE FOR ENACTING SOME OF THE  
PRESIDENT'S PROGRAMS, SUCH AS LOWER CAPITAL  
GAINS TAXES, IS SOME INCOME TAX RATE INCREASES. I  
BELIEVE THEY WILL FIND THAT WHEN THE PRESIDENT  
SAID "NO NEW TAXES," HE MEANT IT. THAT INCLUDES  
EXCISE TAXES, AS WELL AS RATE INCREASES.



MINIMUM WAGE

YOU MAY HAVE HEARD THAT WE ARE DEBATING THE  
MINIMUM WAGE IN THE SENATE. TODAY, WE HAD TWO  
VOTES, AND THE DEMOCRATS PREVAILED. SO THEY  
NOW HAVE A BILL THAT WOULD ELIMINATE AS MANY AS  
600,000 JOBS, JOBS NOW HELD BY THE VERY PEOPLE  
THEY SAY THEY ARE TRYING TO HELP.

- 17 -

WELL, WE ARE JUST NOT GOING TO LET THAT  
HAPPEN. GEORGE BUSH HAS SAID HE WILL VETO THE  
DEMOCRATS BILL, AND HE WILL. AND WE HAVE THE  
VOTES TO SUSTAIN THE VETO -- IN BOTH THE HOUSE  
AND THE SENATE.

- 18 -

I HOPE, AFTER THIS EXERCISE, DEMOCRATS WILL SIT  
DOWN WITH US AND AGREE TO THE 90 CENT INCREASE  
THE PRESIDENT HAS PROPOSED, INCLUDE A  
MEANINGFUL TRAINING WAGE AND JOIN US IN REALLY  
HELPING THOSE WHO ARE WORKING AT THE MINIMUM  
WAGE.



MANDATED BENEFITS

MINIMUM WAGE IS ONLY THE OPENING SHOT IN THE  
DEMOCRATIC AGENDA. THEY INTEND TO FOLLOW WITH  
A WHOLE SERIES OF WHAT ARE CALLED "MANDATED  
BENEFITS."

SENATOR KENNEDY IS ALREADY WRITING  
LEGISLATION IMPOSING MANDATED HEALTH BENEFITS.

SENATOR DODD HAS ALREADY INTRODUCED  
LEGISLATION REQUIRING EMPLOYERS TO PROVIDE UP TO  
10 WEEKS UNPAID LEAVE FOR THE BIRTH OR ADOPTION  
OF A CHILD AND AS MUCH OR MORE FOR THE SERIOUS  
ILLNESS OF EITHER THE EMPLOYEE OR HIS OR HER  
CHILD.

THIS IS A TYPICAL DEMOCRATIC RESPONSE.

TRADITIONALLY, WHILE THE REPUBLICANS PREFER CHOICES, THE DEMOCRATS OPT FOR MANDATES. IN DOING SO, THEY OF COURSE LIMIT THE OPTIONS GIVEN TO EMPLOYEES.

EVERY EMPLOYEES BENEFIT, EVEN UNPAID LEAVE, HAS A SIGNIFICANT COST. WHEN WE ARE DEALING WITH COSTS OF THIS MAGNITUDE, I BELIEVE THAT EMPLOYEES AND EMPLOYERS SHOULD HAVE SOME SAY.



FOR EXAMPLE, ONE EMPLOYEE MAY WANT HIS  
RESOURCES SPENT ON CHILD CARE, WHILE LONG-TERM  
CARE MAKES MORE SENSE FOR ANOTHER. IF A  
MANDATE IS IN PLACE, SOMEONE IS GOING TO LOSE. I  
BELIEVE THAT THE FREE MARKET SYSTEM DECIDES  
MORE EFFICIENTLY THAN CONGRESS HOW RESOURCES  
SHOULD BE ALLOCATED.

REPUBLICANS ALSO BELIEVE THAT THERE IS A ROLE FOR GOVERNMENT, ALONG WITH THE PRIVATE SECTOR, IN HELPING TO MAKE THESE BENEFITS AVAILABLE. IT IS NOT AN EITHER/OR PROPOSITION. THESE PROBLEMS ARE JUST TOO LARGE FOR THE GOVERNMENT OR THE PRIVATE SECTOR TO HANDLE ALONE.

## CONCLUSION

IN CLOSING, LET ME SAY THAT REPUBLICANS DO HAVE AN AGENDA, ECONOMIC GROWTH, SAFETY, AND FREE MARKET APPROACHES, WHERE POSSIBLE, TO THE VERY REAL PROBLEMS CONFRONTING EVERYDAY AMERICANS.

WE INTEND TO SEE THAT AGENDA DEBATED AND ENACTED. WE BELIEVE THERE IS A REASON THAT REPUBLICANS HAVE BEEN ELECTED TO LEAD THIS COUNTRY IN THE LAST THREE ELECTIONS, AND INTEND TO TAKE UP THAT CHALLENGE.