


Feb. 1, 1989

244-7526

Jayce

Speak


Nicholas E. Calio
Senior Vice President - Government Relations

August 2, 1988

Ms. Betty Myer
Office of Senator Dole
141 Hart Senate Office Bldg.
Washington, D.C. 20510

Dear Betty:

Here we go again -- this time successfully I hope.

I hope we can short-circuit the procedure since we need to promote the meeting. I'll call.

Any help you can be will be appreciated.

Thanks.

Sincerely,

Nick

Nicholas E. Calio

Enclosure

OK
Ag
in
Sen
Re

8/5 *Advised Nick Sen. would do Feb. 1*

7:00 *Speak*
7:25 *receive award*



NATIONAL ASSOCIATION OF WHOLESALER-DISTRIBUTORS

... the national voice of wholesale distribution

Jan. 24 1988
True
Wed. 1
Mon. 4
Thurs. 5
Fri. 6

1725 K Street, N.W.
Washington, D.C. 20006

202/872-0885
FAX: 202/785-0586

Nicholas E. Calio
Senior Vice President -
Government Relations

August 2, 1988

The Honorable Robert Dole
United States Senate
141 Hart Senate Office Bldg.
Washington, D.C. 20510

RE: NAW ANNUAL MEETING IN WASHINGTON, D.C. IN JANUARY, 1989

Dear Senator Dole:

As I mentioned to you the day of The President's Dinner back in May, we would like to invite you to speak at NAW's Annual Meeting which will be held here in Washington on January 30 - ~~February 1~~, *Feb. 1* 1989. Specifically, we would like to hold our final dinner, the highlight of the meeting, in your honor on Wednesday, February 1st. *January 31*

NAW, as you know, is a federation of 124 national and 60 state and regional trade associations (list enclosed) and approximately 4,000 individual companies. All told, our membership covers 45,000 companies with 150,000 places of business across the country.

The attendees at our meeting will include the Board of Directors of NAW and of the Wholesaler-Distributor Political Action Committee (WDPAC), the Chief Executive Officers of our member associations, and the elected voluntary leadership of each association.

The meeting is, in other words, one of the collective leadership of the wholesale distribution industry.

We would obviously provide full honorarium as well as transportation to and from the Westin Hotel (2401 M Street, N.W.) where the meeting will be held.

I know these are uncertain times for you, but we would appreciate an early reading on whether you'll be able to be with us at this meeting since we need to finalize our programming as soon as possible.

The Honorable Robert Dole
August 2, 1988
Page 2

I really do hope you'll be able to join us, Senator. Based on our past support, it's apparent that you are popular with our members. We look forward to hearing from you.

Sincerely,



Nicholas E. Calio
Senior Vice President-Government Relations

Enclosure

cc: Betty Myer ✓

N · A · W

Gayce

Nicholas E. Calio
Senior Vice President-Government Relations

January 9, 1989

The Honorable Robert Dole
United States Senate
141 Hart Senate Office Bldg.
Washington, D.C. 20510

Dear Mr. Leader:

Thank you again for agreeing to participate in NAW's Washington Conference here in Washington on February 1, 1989. As I indicated in my original letter of invitation (copy enclosed), you will be the guest of honor at our final dinner.

More specifically, you will receive a Special Leadership Award for your years of distinguished service and, more to the point, for your assistance to the wholesale distribution industry.

The schedule for the evening is:

6:00 p.m.	Cocktails
7:00 p.m.	Dinner
8:00 p.m.	Your Speech
8:25 p.m.	Award Presentation
8:30 p.m.	Dessert & Coffee
9:00 p.m.	The Capitol Steps

Betty indicated when she accepted on your behalf that you might not want to attend the dinner which I told her I would understand. I do hope, however, that you will consider coming for dinner or a part of it so that you can visit with our leadership. Obviously, we would love to have Mrs. Dole as well.

I doubt that I need to suggest what you should talk about. It is a business group with a keen interest in taxes, the budget, mandated benefits, other issues like product liability reform and politics in general. It would be useful if somewhere in your talk you could recognize the Wholesaler-Distributor Political Action Committee's record of providing substantial support to challengers in Senate races.

Dirk Van Dongen, NAW's President who you know, will introduce you. After you speak, your award will be presented by Dan Ruple, a Past Chairman of NAW, and a member of our Board.

The Honorable Robert Dole
January 9, 1989
Page 2

Finally, I need to know whether you would like us to provide a car which we are happy to do.

I'm looking forward to seeing you on the 1st, if not before.

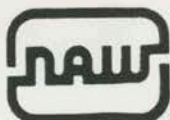
Sincerely,



Nicholas E. Calio
Senior Vice President-Government Relations

Enclosure

cc: Betty Myer ✓
Dirk Van Dongen



NATIONAL ASSOCIATION OF WHOLESALER-DISTRIBUTORS

... the national voice of wholesale distribution

1725 K Street, N.W.
Washington, D.C. 20006

202/872-0885

FAX: 202/785-0586

Nicholas E. Calio
Senior Vice President -
Government Relations

August 2, 1988

The Honorable Robert Dole
United States Senate
141 Hart Senate Office Bldg.
Washington, D.C. 20510

RE: NAW ANNUAL MEETING IN WASHINGTON, D.C. IN JANUARY, 1989

Dear Senator Dole:

As I mentioned to you the day of The President's Dinner back in May, we would like to invite you to speak at NAW's Annual Meeting which will be held here in Washington on January 30 -February 1, 1989. Specifically, we would like to hold our final dinner, the highlight of the meeting, in your honor on Wednesday, February 1st.

NAW, as you know, is a federation of 124 national and 60 state and regional trade associations (list enclosed) and approximately 4,000 individual companies. All told, our membership covers 45,000 companies with 150,000 places of business across the country.

The attendees at our meeting will include the Board of Directors of NAW and of the Wholesaler-Distributor Political Action Committee (WDPAC), the Chief Executive Officers of our member associations, and the elected voluntary leadership of each association.

The meeting is, in other words, one of the collective leadership of the wholesale distribution industry.

We would obviously provide full honorarium as well as transportation to and from the Westin Hotel (2401 M Street, N.W.) where the meeting will be held.

I know these are uncertain times for you, but we would appreciate an early reading on whether you'll be able to be with us at this meeting since we need to finalize our programming as soon as possible.

The Honorable Robert Dole
August 2, 1988
Page 2

I really do hope you'll be able to join us, Senator. Based on our past support, it's apparent that you are popular with our members. We look forward to hearing from you.

Sincerely,



Nicholas E. Calio
Senior Vice President-Government Relations

Enclosure

cc: Betty Myer

JANUARY 31, 1989

TO: SENATOR DOLE
FROM: CAROLYN SEELY
SUBJECT: NAW AWARD DINNER

On February 1, 1989, you are scheduled to receive the Special Leadership Award at the "Salute to Leadership" dinner during the Washington Conference of the National Association of Wholesaler-Distributors. You have been asked to speak for twenty-five minutes from 7-7:25 p.m. on taxes, the Budget, mandated benefits, product liability reform and politics in general...The award presentation is scheduled for 7:25. Dinner will follow, and the Capitol Steps will perform at 9:00.

The Wholesaler-Distributor PAC (WDPAC) has a distinguished record of supporting Republican candidates. In 1987-88, more than 70% of their contributions went to Republicans, both incumbents and challengers. Nick Calio, NAW's former Vice President for Government Affairs (who is to be a Deputy Assistant to the President for Congressional Affairs -- House, the counterpart of Boyd Hollingsworth), has asked you to acknowledge WDPAC's record of political support.

NAW is a federation of individual companies and national, state, and regional trade associations, comprising approximately 45,000 companies at 150,000 locations across the country. The audience will number about 350 and will include the Boards of Directors of NAW and of WDPAC and the CEO's and elected voluntary leadership of the member associations.

You were very helpful to NAW in the 1988 tax bill when you negotiated the adoption of Senator Matsunaga's amendment to the uniform capitalization rules dealing with storage and handling costs.



F.D. STELLA PRODUCTS COMPANY

Total Concept In Food Service Equipment

FRANK STELLA

WILLIAM J. STELLA
PRESIDENT

7000 FENKELL AVE., DETROIT, MICH. 48238-2083 • (313) 341-6400

JANUARY 31, 1989

TALKING POINTS

NATIONAL ASSOCIATION OF WHOLESALER-DISTRIBUTORS DINNER

INTRODUCTION

O I WANT TO PARTICULARLY COMMEND THIS ORGANIZATION FOR TWO

MAJOR CONTRIBUTIONS TO EXCELLENCE IN GOVERNMENT:

YOUR EFFORTS TO MAINTAIN THE TWO PARTY SYSTEM TO THE
CONGRESS THROUGH YOUR SUPPORT OF CHALLENGERS (REPUBLICANS);

YOUR CONTRIBUTION OF MY FRIEND, NICK CALIO, TO THE BUSH
ADMINISTRATION.

THE BUDGET

- 0 THIS CONFERENCE IS A SALUTE TO LEADERSHIP AND NO PROBLEM
CONFRONTING OUR GOVERNMENT TODAY REQUIRES LEADERSHIP MORE
THAN THE BUDGET DEFICIT.
- 0 RIGHT NOW THE CONGRESS IS WAITING FOR PRESIDENT BUSH TO
SUBMIT HIS BUDGET PROPOSALS EARLY IN FEBRUARY. I BELIEVE
THAT THE PRESIDENT HAS THE HISTORIC OPPORTUNITY TO SEIZE THE
INITIATIVE ON THIS ISSUE DURING HIS HONEYMOON PERIOD -- TO DO
THE TOUGH STUFF UP FRONT.
- 0 AND THERE IS EVIDENCE THAT PRESIDENT BUSH INTENDS TO DO JUST
THAT. HIS FIRST MEETING WITH CONGRESSIONAL LEADERS WAS A
TWO-HOUR SESSION ON THE DEFICIT WHICH I ATTENDED. THERE THE
PRESIDENT PROPOSED THE CREATION OF A BIPARTISAN WORKING GROUP
-- TO BE APPOINTED JOINTLY BY CONGRESSIONAL LEADERS AND THE
PRESIDENT -- TO BEGIN IMMEDIATE NEGOTIATIONS ON A BUDGET.

- O I BELIEVE THAT THE PRESIDENT INTENDS TO AVOID A SEQUESTER AND THAT WE WILL ULTIMATELY AGREE ON A PACKAGE -- HOPEFULLY A TWO-YEAR PACKAGE -- WHICH WILL REDUCE THE DEFICIT TO MEET THE GRAMM-RUDMAN-HOLLINGS TARGETS.

- O THE DEMOCRATS HAVE HAD A FIELD DAY DUMPING ON PRESIDENT REAGAN'S BUDGET. I CHALLENGE THEM TO PUT TOGETHER THEIR OWN BALANCED BUDGET PLAN IF THEY THINK THEY CAN DO BETTER. AND I CHALLENGE THEM TO MEET THE APRIL 15 DEADLINE FOR A CONGRESSIONAL BUDGET RESOLUTION. THAT WAY, EVERYONE'S CARDS WILL BE ON THE TABLE. AND SERIOUS BUDGET DELIBERATIONS CAN BEGIN IMMEDIATELY.

- O BUT THE FIRST MOVE IS UP TO THE PRESIDENT. AND HE FACES SOME TOUGH PROBLEMS. INCLUDING THE S&L CRISIS AND MEASURES TO CLEAN UP NUCLEAR WASTE WHICH ARE ESTIMATED TO COST ANYWHERE FROM \$40-100 BILLION. IN ADDITION, THE PRESIDENT HAS PLEDGED

ADDITIONAL SPENDING FOR AIDS, FOR EDUCATION, FOR CHILD CARE.
THE BUDGET IS THE GATE THROUGH WHICH THESE INITIATIVES MUST
PASS.

0 ECONOMIC GROWTH CAN HELP. GROWTH IS THE BASIS OF PRESIDENT
BUSH'S FLEXIBLE FREEZE, AND MR. BOSKIN AND OTHERS BELIEVE
THAT WE CAN GROW OUR WAY OUT OF THESE DEFICITS. I THINK IT
WILL TAKE MORE THAN THAT. IF YOU ASK PEOPLE IN MY STATE,
THEY STILL THINK DEFICITS MATTER. AND THEY WANT THOSE OF US
IN GOVERNMENT TO FACE UP TO OUR RESPONSIBILITIES BECAUSE THEY
REALIZE THAT SOONER OR LATER SOMEONE WILL HAVE TO PICK UP THE
TAB.

0 I BELIEVE THAT IT IS TIME TO SHOW AMERICANS THAT WE ARE
SERIOUS ABOUT CUTTING THE DEFICITS AND READY TO MEET THE
GRAMM-RUDMAN-HOLLINGS TARGETS. AT THIS TIME WE DON'T KNOW
THE DETAILS OF WHAT WILL BE ON THE TABLE IN THE BUDGET
NEGOTIATIONS. PRESIDENT REAGAN GAVE US A GOOD STARTING
POINT, BUT CONGRESS IS WAITING FOR PRESIDENT BUSH'S CHANGES
TO BEGIN THE PROCESS.

O IN ADDITION TO THE BUDGET NUMBERS, I BELIEVE IT IS FINALLY TIME TO INSTITUTE REFORMS, INCLUDING THE ADOPTION OF A CONSTITUTIONAL AMENDMENT TO BALANCE THE BUDGET AND THE PASSAGE OF LEGISLATION GRANTING THE PRESIDENT ENHANCED RESCISSION AUTHORITY. LAST WEDNESDAY, THE FIRST LEGISLATIVE DAY OF THE SENATE, I INTRODUCED LEGISLATION TO ADDRESS THESE TWO BUDGET REFORM ISSUES.

O MY PROPOSED CONSTITUTIONAL AMENDMENT EMBODIES A SIMPLE PRINCIPLE: THAT EXCEPT UNDER EXTRAORDINARY SITUATIONS, OUTLAYS OF THE FEDERAL GOVERNMENT SHOULD NOT EXCEED RECEIPTS. AND TO PRESERVE A BIAS IN FAVOR OF CONTROLLING SPENDING, I HAVE INCLUDED A REQUIREMENT THAT INCREASES IN THE LEVEL OF TAXATION CANNOT BE PASSED EXCEPT BY A MAJORITY OF MEMBERS OF THE HOUSE AND SENATE.

- O MY SECOND BUDGET REFORM BILL, AN ENHANCED RESCISSION PROPOSAL, WOULD GIVE THE PRESIDENT GREATER AUTHORITY TO ELIMINATE SPENDING FOR SPECIFIC PROGRAMS. ALTHOUGH THE PRESIDENT CURRENTLY HAS RESCISSION AUTHORITY, THIS BUDGET TOOL HAS NEVER WORKED VERY WELL. THIS IS BECAUSE CONGRESS CAN, AND USUALLY DOES, SIMPLY IGNORE THE PRESIDENT'S RESCISSION REQUESTS. MY BILL FORCES CONGRESS TO EITHER APPROVE OR REJECT THE PRESIDENT'S RESCISSION REQUEST WITHIN A TEN DAY REVIEW PERIOD.

- O ANOTHER WAY OF GIVING THE PRESIDENT MORE POWER TO ELIMINATE OVERSPENDING IS THE LINE ITEM VETO. ALTHOUGH I CONTINUE TO SUPPORT THE LINE ITEM VETO, I AM NOT SPONSORING IN THIS CONGRESS LEGISLATION TO GIVE THE PRESIDENT A LINE VETO. THIS IS BECAUSE I HAVE BECOME CONVINCED THAT SUCH LEGISLATION MAY BE UNNECESSARY, BECAUSE ARTICLE 1, SECTION 7, CLAUSE 8 OF THE CONSTITUTION ALREADY GIVES THE PRESIDENT THE POWER TO VETO LINE ITEMS IN BILLS.

O IN A LETTER TO THE EDITOR IN LAST WEDNESDAY'S WALL STREET
JOURNAL I ENCOURAGED PRESIDENT BUSH TO TEST HIS LINE ITEM
VETO POWER AND ALLOW THE COURTS TO DECIDE WHETHER IT IS
CONSTITUTIONAL.

TAXES

- O AGAIN, LET ME STATE MY POSITION THAT TO BALANCE THE BUDGET WE
NEED TO LOOK AT SPENDING CUTS AND NOT NEW TAXES.
- O I BELIEVE THAT KEEPING THE LOWER RATES ENACTED IN 1986 IS
VERY IMPORTANT, BOTH AS AN ECONOMIC INCENTIVE AND TO ASSURE
TAXPAYERS THAT OUR TAX LAWS ARE FAIR. TAXPAYERS SHOULD NOT
HAVE TO RELY ON TAX SHELTERS TO KEEP THEIR EFFECTIVE TAX
RATES AT AN ACCEPTABLE LEVEL.
- O PRESIDENT BUSH IS COMMITTED TO A REDUCTION IN THE LONG-TERM
CAPITAL GAINS TAX RATE IMPOSED CERTAIN INVESTMENT AND
BUSINESS ASSETS. TREASURY AND CONGRESSIONAL ECONOMISTS
DIFFER OVER THE REVENUE CONSEQUENCES OF THIS PROPOSAL. I
BELIEVE THAT THE CONGRESS WILL BE RELUCTANT TO GAMBLE ON
HYPOTHETICAL REVENUE GAINS, GIVEN THE CURRENT BUDGET
SITUATION.

- O IN ADDITION MANY OF US IN CONGRESS ARE HEARING ABOUT THE PROBLEMS YOU BUSINESSMEN ARE HAVING IN COMPLYING WITH THE NEW NONDISCRIMINATION RULES APPLIED TO HEALTH AND OTHER EMPLOYEE BENEFIT PLANS. I AM AN ORIGINAL CO-SPONSOR OF LEGISLATION WHICH WOULD DELAY IMPLEMENTATION OF THESE RULES UNTIL CONGRESS HAS TIME TO DEVISE A MORE WORKABLE SYSTEM.

MANDATED BENEFITS

- O HOWEVER NONDISCRIMINATION RULES ARE ONLY THE BEGINNING. SENATOR KENNEDY AND OTHERS ARE READYING LEGISLATION IMPOSING MANDATED BENEFITS AND INCREASING THE MINIMUM WAGE.
- O THIS IS A TYPICAL RESPONSE. TRADITIONALLY, WHILE THE REPUBLICANS PREFER CHOICES, THE DEMOCRATS OPT FOR MANDATES. IN DOING SO, THEY OF COURSE LIMIT THE OPTIONS GIVEN TO EMPLOYEES. ONE EMPLOYEE MAY WANT HIS RESOURCES SPENT ON CHILD CARE WHILE LONG-TERM CARE MAKES MORE SENSE FOR

ANOTHER. IF A MANDATE IS IN PLACE, SOMEONE IS GOING TO
LOSE. I BELIEVE THAT THE FREE MARKET SYSTEM DECIDES MORE
EFFICIENTLY THAN CONGRESS HOW RESOURCES SHOULD BE ALLOCATED.

0 I ALSO BELIEVE THAT THERE IS A ROLE FOR GOVERNMENT, ALONG
WITH THE PRIVATE SECTOR, IN HELPING TO MAKE THESE BENEFITS
AVAILABLE. IT IS NOT AN EITHER/OR PROPOSITION. THE PROBLEMS
ARE JUST TOO LARGE FOR THE GOVERNMENT OR THE PRIVATE SECTOR
ALONE.

PRODUCT LIABILITY

0 I KNOW THAT YOU ARE ALSO CONCERNED ABOUT THE AVAILABILITY AND
COST OF LIABILITY INSURANCE. MANY OF YOU THINK THAT THE LAWS
GIVING THE STATES JURISDICTION OVER INSURANCE REGULATION
SHOULD BE REPEALED AND THAT THE CONGRESS SHOULD ACT TO LIMIT
DAMAGE AWARDS IN MANY CASES.

0 THESE ARE UNDERSTANDABLE CONCERNS AND WE SHOULD CERTAINLY
EXPECT THE INSURANCE INDUSTRY TO BE ABLE TO PROVIDE LIABILITY
COVERAGE ON A FAIR BASIS AT A FAIR PRICE.

CONCLUSION

0 THERE ARE NO EASY ANSWERS OR QUICK FIXES TO THESE DIFFICULT PROBLEMS. HOWEVER, WE ALL HAVE A STAKE IN BRINGING DOWN OUR BUDGET DEFICITS AND IN IMPROVING THE CLIMATE FOR AMERICAN BUSINESS BOTH AT HOME AND ABROAD. I LOOK FORWARD TO WORKING WITH ALL OF YOU IN THE WEEKS AND MONTHS AHEAD. WE HAVE A LOT TO DO.

Friday January 27, 1989

3:05 PM

PAGE :

9

Work List: NAWD
PAC REPORT CARD

SELECTIONS: PR SEN X HSE X

PAC NAME: National Association of Wholesaler-Distributors PAC

1983 - 84

GOP 82.84%

DEM 17.16%

1985 - 86

GOP 82.77%

DEM 17.23%

1987 - 88

GOP 70.04%

DEM 29.96%

1987 - 88 DETAILED

REPUBLICANS

LOTT, TRENT	\$	5000
WILSON, PETE	\$	3000
ROTH, WILLIAM V JR	\$	3000
HATCH, ORRIN G	\$	3000
MACK, CONNIE	\$	3000
VOINOVICH, GEORGE VI	\$	3000
JEFFORDS, JAMES MERR	\$	2500
DAUB, HAL	\$	2000
LUGAR, RICHARD G	\$	2000
CHAFEE, JOHN L H	\$	2000
SIMPSON, ALAN K	\$	2000
TRIBLE, PAUL SEWARD	\$	1500
DANFORTH, JOHN CLAGG	\$	1500
HEINZ, HENRY JOHN II	\$	1500
DAWKINS, PETER MILLE	\$	1500
DAUB, HAL	\$	1300
MCGRATH, RAYMOND J	\$	1000
IRELAND, ANDY	\$	1000
MICHEL, ROBERT H	\$	1000
THOMAS, WILLIAM MARS	\$	1000
DOLE, ROBERT J	\$	1000
ENGELEITER, SUSAN S	\$	1000
GRANDY, FREDERICK LA	\$	750
MARTIN, LYNN MORLEY	\$	600
WEBER, VIN	\$	600
BLILEY, THOMAS JEROM	\$	600
MACK, JAMES A	\$	600
BILIRAKIS, MICHAEL	\$	600
SCHUETTE, WILLIAM D	\$	550
INHOFE, JAMES M	\$	550
CLINGER, WILLIAM F J	\$	550
BROWN, HANK	\$	500
KOLBE, JAMES T	\$	500
JOHNSON, NANCY LEE	\$	500

DEMOCRATS

BENTSEN, SENATOR LLO	\$	3000
MOYNIHAN, DANIEL PAT	\$	2922
DORGAN, BYRON L	\$	2000
ROSTENKOWSKI, DAN	\$	2000
BRADLEY, BILL	\$	2000
MATSUI, ROBERT T	\$	1500
FLIPPO, RONNIE GENE	\$	1000
MITCHELL, GEORGE JOH	\$	1000
MATSUNAGA, SPARK M	\$	1000
SASSER, JAMES R	\$	1000
ADAMS, BROCK	\$	1000
PRYOR, DAVID HAMPTON	\$	1000
ROBB, CHARLES SPITTA	\$	1000
RICHARDSON, BILL	\$	950
WYDEN, RONALD LEE	\$	700
SHARP, PHILIP RILEY	\$	550
ANDREWS, MICHAEL ALL	\$	500
MOODY, JIM	\$	500
JENKINS, EDGAR L	\$	500
RUSSO, MARTIN A	\$	500
DINGELL, JOHN D	\$	500
LUKEN, THOMAS A	\$	500
ANTHONY, BERYL FRANK	\$	500
DECONCINI, DENNIS	\$	500
BAUCUS, MAX	\$	500
MOODY, JIM	\$	500
ECKART, DENNIS E	\$	350
MACKAY, BUDDY	\$	350
HAYES, JAMES ALISON	\$	350
MACKAY, BUDDY	\$	350
LEVIN, SANDER	\$	250
OLIN, JAMES RANDOLPH	\$	250
	\$	0
	\$	0

SUNDQUIST, DONALD RE	\$	500	\$	0
CHANDLER, ROD	\$	500	\$	0
FAWELL, HARRIS W	\$	500	\$	0
BARTON, JOE CONGRESS	\$	500	\$	0
DELAY, THOMAS DALE	\$	500	\$	0
MADIGAN, EDWARD R	\$	500	\$	0
LENT, NORMAN FREDERI	\$	500	\$	0
SCHULZE, RICHARD T	\$	500	\$	0

PAC NAME: National Association of Wholesaler-Distributors PAC

1985 - 86

1987 - 88

GOP 82.77%

GOP 70.04%

DEM 17.23%

DEM 29.96%

1987 - 88 DETAILED

REPUBLICANS

DEMOCRATS

QUILLEN, JAMES HENRY	\$	500
DUNCAN, JOHN J	\$	500
PAXON, L WILLIAM	\$	500
AREY, LINDA LUGENIA	\$	500
CHENEY, RICHARD BRUC	\$	500
WALLOP, MALCOLM	\$	500
DURENBERGER, DAVE	\$	500
BURNS, CONRAD R	\$	500
SCHAEFER, DAN	\$	350
VUCANOVICH, BARBARA	\$	350
COLEMAN, TOM	\$	350
OXLEY, MICHAEL G	\$	300
BUECHNER, JOHN W JAC	\$	300
DIOGUARDI, JOSEPH J	\$	300
HERGER, WALTER WILLI	\$	300
GALLEGLY, ELTON WILL	\$	300
BUNNING, JIM	\$	300
LUKENS, DONALD EARL	\$	300
NIELSEN, WILLIAM D J	\$	300
DANNEMEYER, WILLIAM	\$	300
SCHNEIDER, CLAUDINE	\$	300
CRAIG, LARRY E	\$	250
HILER, JOHN PATRICK	\$	250
COATS, DANIEL R	\$	250
HOLLOWAY, CLYDE C	\$	250
EMERSON, N WILLIAM	\$	250
PETRI, THOMAS E	\$	250
BURTON, DANNY LEE	\$	250
DEWINE, RICHARD MICH	\$	250
BOULTER, ELDON BEAU	\$	250
ROWLAND, JOHN G	\$	250
MEYERS, JAN	\$	250
HENRY, PAUL B	\$	250
SAXTON, H JAMES	\$	250

[illegible]

2022243163 ; #18

2023470202 →

XEROX TELECOPIER 295 ; 1-27-89; 4:32 PM;

ARMEY, RICHARD K	\$	250	\$	0
RHODES, JOHN JACOB I	\$	250	\$	0
KYL, JON L	\$	250	\$	0
GINGRICH, NEWTON LER	\$	250	\$	0
HASTERT, J DENNIS	\$	250	\$	0
UPTON, FREDERICK STE	\$	250	\$	0
STANGELAND, ARLAN I	\$	250	\$	0
BALLENGER, THOMAS CA	\$	250	\$	0

Friday January 27, 1989

3:05 PM

PAGE : 11

Work List: NAWD
PAC REPORT CARD

SELECTIONS: PR SEN X HSE X

PAC NAME: National Association of Wholesaler-Distributors PAC

1983 - 84

GOP 82.84%

DEM 17.16%

1985 - 86

GOP 82.77%

DEM 17.23%

1987 - 88

GOP 70.04%

DEM 29.96%

1987 - 88 DETAILED

REPUBLICANS

MCCRERY, JAMES OTIS	\$	250
AZZOLINA, JOSEPH	\$	250
RITTER, DONALD L	\$	250
BOULTER, ELDON BEAU	\$	250

SUBTOTALS 88 \$ 69000

DEMOCRATS

	\$	0
	\$	0
	\$	0
	\$	0

32 \$ 29522

GRAND TOTAL 120 \$ 98522

2022243163 ; #20

2023470202 →

XEROX TELECOPIER 295 ; 1-27-89; 4:33 PM;