

DRAFT--PROPOSED INSERT IN SENATOR DOLE'S REMARKS
FOR MAY 17 (Revision)

Ladies and gentlemen, the biggest challenge for our nation during the rest of this decade is to gain control of the federal budget deficit and balance the budget.

The only way this nation will have long-term economic prosperity and national security capable of guaranteeing peace is to solve the deficit problem.

The only way to do that is for Congress to consistently restrain federal spending. But, for the past twenty-five years, Democrats in Congress have consistently refused to restrain federal spending.

Very few Congressmen and Senators are willing to say No to their constituents and special interests who lobby them for increased federal spending. Very few have the guts to take the political heat from holding the line on spending. There is too little leadership for tight-fisted spending policies in Congress. I need help.

And frankly, that's the biggest reason I'm here in Vermont to urge you to elect Dick Snelling to the U.S. Senate. The Congress needs his leadership.

Dick Snelling has the courage to stand up and say No when it needs to be said in Washington -- no to deficit spending.

Dick won't go down there to become popular in the Senate Club or to spend all of his six years on PR efforts to win

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reelection. He'll go to meet the challenge of solving this nation's long-term problems. And when the special interests turn up the political heat, Dick will never flinch. He'll tell it like it is and move ahead to the goal of a balanced federal budget.

Vermont can make a tremendous contribution to the future of our nation by sending Dick Snelling to the U.S. Senate.

And I must tell you that the people of Vermont face a crystal clear choice of candidates in this election when it comes to the issue of restraining federal spending. Dick Snelling's opponent has been part of the problem, rather than part of the solution, in the continued growth of the federal deficit.

Now, I understand that Pat Leahy is emphasizing his seniority as an advantage in the campaign. Well, you don't get things done in Washington just by being there a long time. It takes leadership.

And you get things done in the Senate by majority, not seniority. Pat Leahy's not the Chairman of any Committee or Subcommittee. Dick Snelling will be Chairman of at least one important Subcommittee from the day he gets there.

Because if you send Dick Snelling to the Senate, we'll keep the Republican majority. And Dick will have the advantage of being a leader and of majority power.

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Pat Leahy's a likeable guy, but he doesn't have the power now and he won't get it even if you send him back.

Pat has been the principal sponsor of 37 bills during this term in the Senate. Only 4 of those have become law and those all designate commemorative days. Nothing substantive. Nothing for Vermont.

And for Pat to be part of the majority, I can't be the Majority Leader. Instead you'll have a liberal Democrat. Someone like Ted Kennedy.

So send a leader to the Senate. Send Dick Snelling to help us keep our Republican majority.

May 17, 1986
 Dave Ballou
 FR Breakfast
 for Dr. Snelling
 VT

SNELLING - Brief

The Snelling campaign seeks to portray Sen. Leahy as "too liberal" for Vermont.

Sen. Patrick Leahy

Elected 1974.

Committees: Agriculture, Nutrition, and Forestry
 Appropriations

Group Ratings

1984-

ADA	ACLU	ACU	NTU	CSFC
95	86	0	48	39

Election Results -

1980 - Leahy 50%
 Ledbetter 49%

1974 - Leahy 49%
 Mallary 46%

Leahy was the first Democrat elected in Vermont's history. He acts as if he were the chairman of a committee or subcommittee and thus a 'powerful voice in Washington'. Snelling argues that since the Democrats are in the minority, Leahy is not ~~more~~ as effective.

NAME: SNELLING, Richard Arkwright

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Shelburne, Vermont 05482

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BORN: 1927

EDUCATION: Harvard University; B.A. - 1948 (cum laude)
Attended -
Lehigh University, 1944
University of Havana, Cuba, 1943

BUSINESS HISTORY

1959-1981 Shelburne Industries, Inc. (Founder, CEO)
Barreca Products Co., Inc. (Chairman)
Wessel Hardware Co., Inc. (Chairman)

BUSINESS AFFILIATIONS

1963-1977 Young Presidents' Association
1977- Chief Executives Organization
1977- World Business Council
1968-1981 Ski Industries America, Director, Chairman of
Marketing Committee
1970-1976 Associated Industries of Vermont, Director

GOVERNMENT EXPERIENCE

1977- 1985 Governor, State of Vermont (Four terms)
1981- 1985 Member, Presidential Advisory Committee on
Federalism
1980- 1985 Member, Executive Committee, National Governors
Association
1981 Chairman, National Governors Association
1980 Chairman, Republican Governors Association
1980-1981 Chairman, New England Governors Association
1977-1982 Advisory Committee on Intergovernmental
Relations: Appointee (Presidents Carter and
Reagan)
1975-1976 Majority Leader, Vermont House of Representatives
1960-62 Member, Vermont House of Representatives
1968-1972 Chairman, Vermont Aeronautics Commission

(Continued...)

Page 2, Vitae of Governor Richard A. Snelling

GOVERNMENT EXPERIENCE (Continued)

1972-76	Member, Vermont House of Representatives
1960-68-80-84	Delegate, Republican National Convention (Chairman, 1984; Co-Chairman, 1980)

OTHER EXPERIENCE

1984	Panelist, Berlin, Germany, Conference of 4 U.S. Governors and the Governors of West Germany, sponsored by the Aspen Institute.
1983	Leader of Delegation of Governors of the United States on visit to Peoples Republic of China
1982	Leader of Delegation of Governors of the United States on visit to Japan
1960-62	Chairman, Board of Directors, Greater Burlington Industrial Corporation

SPECIAL SKILLS

AVIATION - Active pilot, Multi-Engine Instrument Rated, over 7,000 hours as Pilot-In-Command. Familiar with FARs and other FAA and CAB regulations, policy and procedure. Formerly (1959-60) Vice-President, National Pilots Association. As Chairman of Vermont Aeronautics Commission, a principal participant in major CAB N.E. Rate Hearings. Long time personal investor in aviation-related industries, familiar with critical profitability determinants. Currently investor in U.S. Air and McDonnell-Douglas.

COMPUTERS - Knowledgeable personal computer user. Programs in (Basic) and has broad understanding and familiarity with many application software programs. Personally supervised a very early installation of a Production/Inventory/Control system employing integrated multi-level manufacturing process requirements.

UTILITY/PUBLIC INTERFACE - As a principal architect, intensely involved in creating a multi-billion dollar electricity purchase from Hydro-Quebec by Vermont and later by pool of large New England private utilities. Became intimately familiar with utility financing, accounting, public law and impact of public pressures.

Governor Dick Snelling...



...A lifetime of service to Vermont

**Dick Snelling has always been a leader
in the community...**

Chairman: The Shelburne Planning and Zoning Board
Chittenden County Planning Commission
The Greater Burlington Industrial Corp.
United Way Fund Drive

A successful small businessman, Dick Snelling has always
been a leader among his colleagues...

Majority Leader in the Vermont House
Four-term Governor of Vermont

Chairman: The National Governor's Association

Dick Snelling...he has served Vermont well.

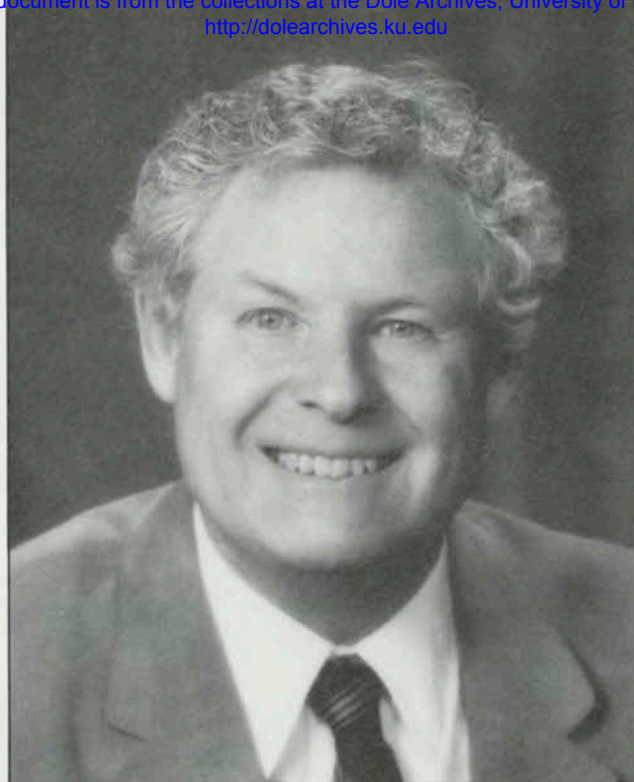
Lola Aiken: "I cannot think of anyone better suited to go to
Washington and make the tough decisions. We need Dick
Snelling."

Governor Deane Davis: "I think Dick Snelling would
make a great U.S. Senator."

Senator Bob Stafford: "Dick Snelling has demonstrated
his capacity for strong leadership on the national level."

PAID FOR BY THE SNELLING '86 COMMITTEE

This document is from the collections at the Dole Archives, University of Kansas
<http://dolearchives.ku.edu>



Dick Snelling

**Outspoken
Honesty,
Independent
Leadership**

for U.S. Senate

1986: Not just another election

SNELLING '86

Dear Fellow Vermonter:

America is faced with both immense opportunities
and serious problems. The election of 1986 is critical to
the decisions that will shape our future.

Problems like the federal deficit have been growing
year after year, Congress after Congress, because
Washington hasn't faced the tough decisions that have
to be made.

If we face those problems now, honestly and
independently, I believe our future will be bright. But
not facing them poses a threat to every American.

It's time to start making the tough decisions that will
put our problems behind us. I think Vermonters are
ready to do that. That's why I am a candidate for the
United States Senate. That's why I am asking for your
help.

Sincerely,

Dick

"If we face those problems now, honestly
and independently, I believe our future will be
bright."

more...

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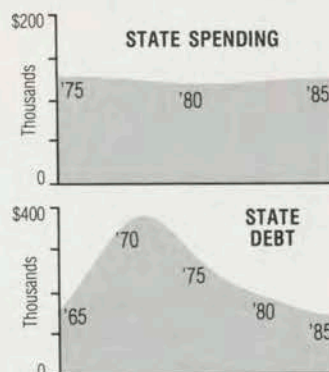
The Snelling Record



During eight years as Vermont's Governor, Dick Snelling built a record of accomplishment by making tough decisions. Decisions that were not always easy, but were right for our state.

Holding the line on state spending

As Governor, Dick Snelling held the line on state spending without cutting essential government services to Vermonters. Governor Dick Snelling's leadership kept Vermont's state spending growth among the lowest in the nation, **while reducing Vermont's total state debt in constant dollars by 41%**—a remarkable record of fiscal responsibility.



Dick Snelling on the issues: Federal Deficit



The greatest threat to America's future is our two trillion dollar federal deficit—a deficit growing by two hundred billion dollars a year. But too many politicians go to Washington more determined to get re-elected than to do what has to be done to cut the deficit. Dick Snelling thinks it is time to stop "business as usual" in Washington and start making the tough fiscal decisions that will put the deficit behind us.

Agriculture

Vermont is facing a farm crisis. But the problem is not Vermont farmers. It is Government agricultural policies that favor large corporate farms...while putting family farms out of business. Dick Snelling hasn't forgotten the importance of family farms to Vermont's economy...and to Vermont's values. In Washington, he'll fight for the Vermont family farm's independence.



The Environment

Dick Snelling has a proven record of personal involvement in Environmental protection

Dick Snelling wrote the legislation creating the modern Vermont state park system and was on the commission that wrote Act 250.

Fought for legislation that closed the ten-acre loophole, that banned phosphate detergents and that established minimum stream flow.

Led the New England Governors and Canadian Premiers in fighting against acid rain.

Vermonters can count on Dick Snelling to continue his environmental leadership in the U.S. Senate.

Education

• **Strengthen the Core** — State Aid to Education funds doubled and funds for the Vermont Student Assistance Corporation tripled. Both were top funding priorities in any Snelling budget. These commitments have resulted in one of the strongest overall systems of education in the nation.

• **Target Special Needs** — Governor Snelling personally made contributions to educational development in Vermont by focusing attention and resources on adult basic education and early education. These programs outside of the mainstream became successful in reducing illiteracy and preventing it from clouding Vermont's bright future.

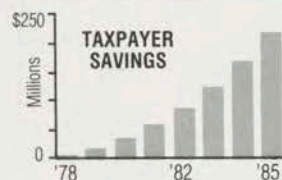
Human Services

Jobs — Governor Snelling made jobs a top priority in Vermont's Human Services Programs. Efforts to train and place welfare recipients, corrections offenders, and disabled Vermonters in meaningful employment were highly successful and set the standard for the rest of the nation.

Benefits — Governor Snelling ensured that Vermont's tax dollars for Human Services Programs went further through systematic budget reviews and performance audits so that needy Vermonters received the adequate levels of benefits to which they were entitled.

Independence — The Snelling approach to social problems was designed to maintain the highest levels of self reliance and independence—attributes most appreciated by all the Vermonters who participated in programs like Vermont Futures.

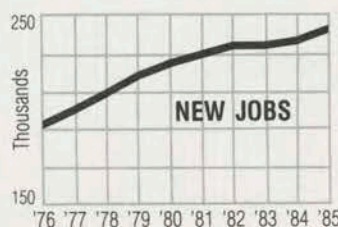
Tax Cuts for Vermonters



During the eight Snelling years, Governor Dick Snelling won tax cuts for Vermonters that totaled over **217 million dollars**—tax cuts made possible by sound businesslike administration.

New Jobs for Vermont

As Governor, Dick Snelling put together aggressive programs to bring new industry and jobs to Vermont. The Snelling program paid off, bringing over **48,000 new jobs** to Vermont—a record increase.



Dick Snelling on the job of a U.S. Senator

"Some of the most serious problems facing the nation go on and on because there are no easy solutions. What's right is not necessarily easy...often it is the opposite. But politicians tell people only what they want to hear. We have got to change that. We have got to start making the tough decisions that need to be made."

