REMARKS OF SENATOR BOB DOLE

THE WORKHORSE FROM NEW HARTFORD

AS EVERYONE HERE KNOWS, THE MAN WE HONOR IS A HARD-WORKING SENATOR. AS CHAIRMAN OF THE FINANCE COMMITTEE, I EXPERIENCE THE DEDICATION, ENERGY, AND IDEAS THAT SENATOR GRASSLEY BRINGS TO THAT COMMITTEE EVERY TIME WE MEET. WE ALSO SERVE TOGETHER ON THE JUDICIARY COMMITTEE.

GRASSLEY MAKES THE TOUGH DECISIONS

JUST LET ME SAY AS CANDIDLY AS I CAN: THAT CHUCK GRASSLEY HAS MADE A STRONG AND A GOOD IMPRESSION ON HIS COLLEAGUES.

WHEN THE COURAGE WAS NEEDED TO GO AFTER THE BILLIONS OF TAXES THAT GO UNREPORTED EACH YEAR, CHUCK GRASSLEY WAS THERE WITH THE "TAXPAYERS COMPLIANCE ACT," WHICH BECAME LAW IN 1982. WHEN THE "VOTING RIGHTS" LEGISLATION RAN INTO TROUBLE LAST YEAR, CHUCK GRASSLEY STEPPED IN, AND A COMPROMISE WAS REACHED THAT EXTENDS THE ACT FOR 25 YEARS.

- 2 -

HARD WORK PAYS OFF

MY WASHINGTON OFFICE IS NEAR SENATOR GRASSLEY'S. BELIEVE
ME, YOU'RE GETTING YOUR MONEY'S WORTH. CHUCK STARTS HIS CHORES
EARLY -- AND HE IS AT IT ALL DAY, TILL LATE AT NIGHT.

I HOPE CHUCK, ALSO KNOWN AS "GRASSROOTS GRASSLEY," WILL
BE WORKING FOR YOU TWENTY-FIVE YEARS FROM NOW.

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CHUCK GRASSLEY DINNER - Des Moines Louse

Jiday, January 20, 1984 Veterans auditorium

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DES MOINES, IOWA JANUARY 20, 1984

THANKS VERY MUCH, _____, FOR THAT NICE INTRODUCTION. I PROMISE I WON'T TALK TOO LONG THIS EVENING - ELIZABETH SAYS IT'S BAD ENOUGH HAVING TO DECIDE ON AIRBAGS AT WORK WITHOUT HAVING TO HEAR THEM AFTER HOURS. BY THAT CRITERIA, OUR HEARTS CERTAINLY GO OUT TO THE PEOPLE OF IOWA. THESE LAST FEW WEEKS CAN'T HAVE BEEN VERY PLEASANT...LISTENING TO ALL THOSE DEMOCRATS WHO ARE AT WAR WITH ONE ANOTHER, NOT TO MENTION PUBLIC OPINION. THE POLLS SAY MONDALE'S LEADING THE PACK - THE PEOPLE SAY IT'S A CASE OF THE BLAND LEADING THE BLAND. MONDALE'S BEEN PROMISING SO MANY SO MUCH HE'S ALREADY VOWED TO SET UP A NEW CABINET OFFICE - THE DEPARTMENT OF I.O.U. AND PITY POOR CHUCK MANETT: FIRST HE THREATENS TO BAR IOWA'S DELEGATES BECAUSE THEY'RE CHOSEN IN DEFIANCE OF HIS SET OF RULES. THEN JESSE JACKSON ANNOUNCES AN EVEN EARLIER CONTEST - IT'S CALLED THE DAMASCUS CAUCUSES.

ALL THE REST OF THE DEMOCRATS COMPLAIN NO ONE'S PAYING THEM ANY ATTENTION. IT'S NOT HARD TO FIGURE OUT WHY - AN IOWA CORNFIELD ISN'T AS FLAT AS THAT BUNCH. NOT EVEN PHIL DONAHUE COULD LIVEN THEM UP. IT'S A LITTLE LIKE THE FARMER WHO WENT TO HIS NEIGHBOR AND SOLD HIM A MULE ABSOLUTELY GUARANTEED TO RESPOND TO COMMANDS. BUT WHEN THE NEW OWNER GOT THE MULE HOME AND OUT INTO THE FIELDS, IT REFUSED TO PULL A PLOW. NOT EVEN THE MOST STRIDENT COMMANDS MADE IT BUDGE.

IN DISGUST, THE FARMER CALLED UP HIS NEIGHBOR WHO HAD SOLD HIM THE ANIMAL. IMMEDIATELY, THE NEIGHBOR CAME OVER, CARRYING A TWO BY FOUR WITH WHICH HE WHACKED THE MULE'S NOSE. THEN HE ORDERED IT TO PULL THE PLOW, WHICH IT DID.

"BUT I THOUGHT YOU SAID IT WAS A TRAINED MULE," SAID THE NEW OWNER.

"IT IS," THE OLD FARMER TOLD HIM. "BUT FIRST YOU HAVE TO GET ITS ATTENTION."

I'M NOT SURE THIS YEAR EVEN A 2 BY 4 COULD GET MUCH ATTENTION

LET ALONE SUPPORT FOR THAT IDEOLOGICAL "OVER THE HILL" GANG THAT

DEMOCRATS CALL A FIELD OF CANDIDATES. IT'S NOT JUST STYLE. IT'S

SUBSTANCE - OR A LACK OF SUBSTANCE. FACT IS, THEY REPRESENT THE

PAST; THEY STILL HAVEN'T QUITE GOTTEN OVER 1980, AND THEY STILL DON'T

QUITE BELIEVE THAT RONALD REAGAN IS FOR REAL.

IT FEELS PRETTY GOOD TO BE PART OF THE PARTY OF THE FUTURE.

CHUCK GRASSLEY OUGHT TO KNOW THAT - AFTER ALL, HIS ELECTION IN 1980,

LIKE ROGER JEPSEN'S TWO YEARS BEFORE, WAS PART OF A HISTORIC REALIGNMENT IN THIS COUNTRY. PEOPLE WERE TIRED OF PAYING TOO MUCH TAXES,

PUTTING UP WITH TOO MUCH GOVERNMENT, FIGHTING TOO MUCH RED TAPE,

APOLOGIZING TOO MUCH TO EVERY STREET MOB IN EVERY FOREIGN CAPITAL.

MOST OF ALL, THEY WERE TIRED OF HEARING THEIR LEADERS TELL THEM THERE

REALLY WASN'T MUCH THAT COULD BE DONE ABOUT ALL THIS.

WE DON'T ELECT LEADERS TO WRING THEIR HANDS. WE ELECT THEM TO

POINT THE WAY. OF COURSE, IT HELPS TO HAVE A SENSE OF DIRECTION.

THAT'S ONE OF THE QUALITIES THAT SENATOR GRASSELY POSSESSES IN

ABUNDANCE. HE CAME BY IT NATURALLY, HERE IN IOWA, WHERE PEOPLE

LIVE CLOSE TO THE LAND AND DRAW THEIR VALUES FROM IT. SOMEONE ONCE

DEFINED A GENTLEMAN FARMER AS A MAN WITH MORE HAY IN THE BANK THAN

HAY IN THE BARN. WELL, CHUCK GRASSLEY IS BOTH A GENTLEMAN AND A

FARMER - BUT NOT THAT KIND.

FARMERS KNOW SOMETHING ABOUT STRUGGLE. THEY'RE EXPERTS ON
HARD TIMES AND THE KIND OF ECONOMICS THAT FEW PROFESSORS EVER TEACH.

JUST WHEN THEY'RE ABOUT TO MAKE ENDS MEET, IT SEEMS AS IF SOMEONE
MOVES THE ENDS. TODAY, ALL THAT'S CHANGING. WITH THE ECONOMY STRONG
AND DEMAND GROWING, WE MAY BE ABLE TO HARVEST THE FIRST CROP OF
AGRICULTURAL OPTIMISM IN FIVE OR SIX YEARS. NONE OF THAT HAPPENED
BY ACCIDENT. INFLATION DOESN'T SIMPLY DISAPPEAR. INTEREST RATES
DON'T FALL 50% OF THEIR OWN WEIGHT. LORD KNOWS, TAXES ARE PROOF
POSITIVE AGAINST THE NEWTONIAN THEORY THAT WHAT GOES UP MUST COME

DOWN. AT LEAST THEY WERE UNTIL RONALD REAGAN, WITH A LOT OF HELP FROM SENATORS GRASSLEY, JEPSEN AND OTHERS, SET OUT TO RESTORE THE LAWS OF NATURE AND REWRITE A FEW POLITICAL LAWS IN THE PROCESS.

THAT'S LEADERSHIP - NOT DRIFTING ALONG WITH THE STATUS QUO,
BUT CHALLENGING IT, CHANGING IT, SEEING SOMETHING BETTER AND HAVING
THE SKILL TO MAKE YOUR VISION A REALITY. THE LAST TWENTY YEARS HAVE
PROVEN ONE ECONOMIC LESSON BEYOND DOUBT. WE MAY HEVER HAVE HAD IT
SO GOOD - WE CERTAINLY NEVER HAD IT TAKEN AWAY FROM US ANY FASTER.
PRESIDENT REAGAN HAS THE NOVEL IDEA THAT WE CAN HAVE PROSPERITY
OUTSIDE AS WELL AS INSIDE WASHINGTON, D.C. IT'S AN IDEA LONG OVERDUE.

BUT ALONG WITH SENATOR GRASSLEY, IT SEEMED TO ME THAT THIS

COUNTRY COULD USE A LITTLE TAX REFORM AS WELL AS TAX REDUCTION.

BEFORE WE RAISED A SINGLE DOLLAR IN NEW TAXES, FOR INSTANCE, WE OUGHT

TO BE MAKING SURE THAT THOSE WHO WEREN'T PAYING WHAT THEY OWED UNDER

EXISTING LAW CHANGED THEIR TUNE. EVERY YEAR IN THIS COUNTRY A

HUNDRED BILLION DOLLARS OR MORE THAT OUGHT TO WIND UP IN THE FEDERAL

TREASURY DOESN'T. AND BECAUSE OF THAT EXPENSIVE VANISHING ACT, THE REST OF US PAY HIGHER TAXES, BEAR HIGHER INTEREST RATES, RUN THE RISK OF HIGHER INFLATION.

WELL, WE DIDN'T GET EVERYTHING WE WANTED. BUT WE RAISED THE ISSUE. WE EDUCATED A FEW PEOPLE. AND WE PUT WASHINGTON ON NOTICE THAT CLOSING OLD LOOPHOLES ARE PREFERABLE TO RAISING NEW TAXES. THAT'S FAIRNESS, REAL FAIRNESS, NOT THE CROCODILE TEARS SHED EVERY OTHER YEAR BY THE BIG SPENDERS WHO CLAIM A MONOPOLY ON COMPASSION. AND IT'S THE KIND OF QUIET, EFFECTIVE LEADERSHIP THAT CHUCK GRASSLEY EXCELS AT. I'M PROUD TO CALL HIM A FRIEND. I'M LUCKY TO HAVE HIM FOR A COLLEAGUE. AND THIS EVENING SUGGESTS THAT THE PEOPLE WHO KNOW HIM BEST - THE PEOPLE HE GREW UP WITH AND NOW SPEAKS FOR ON THE FLOOR OF THE UNITED STATES SENTATE - SHARE MY FEELINGS. I CONGRATULATE YOU ON YOUR GOOD JUDGMENT - AND LOOK FORWARD TO SEEING IT EXERCISED AGAIN IN 1986.

not land to frameout field burch.

Shy and as flat as flat burch. is document is from the collections at the Dole Archiv Thanks very much, ____, for that nice introduction. I promise I won't talk too long this evening - Elizabeth says it's bad enough having to decide on airbags at work without having to hear them after hours. By that criteria, our hearts certainly go out to the people of Iowa. These last few weeks can't have been very pleasant...listening to all those Democrats who are at war with one another, not to mention public opinion. The polls say Mondale's leading the pack - the people say it's a case of the bland leading the bland. And pity poor Chuck Manett: first he threatens to bar Iowa's delegates because they're chosen in defiance of his set of rules. Then Jesse Jackson announces an even earlier contest - it's called the Damascus caucuses.

All the rest of the Democrats complain no one's paying them any attention. Not even Phil Donahue could liven that bunch. It's a little like the farmer who went to his neighbor and sold him a mule absolutely guaranteed to respond to commands. But when the new owner got the mule home and out into the fields, it refused to pull a plow. Not even the most strident commands made it budge. In disgust, the farmer called up his neighbor who had sold him the animal. Immediately, the neighbor came over, carrying a two by four with which he whacked the mule's nose. Then he ordered it to pull the plow, which it did. "But I thought you said it was a taxined mule", said the new owner. "It is," the old farmer told him. "But first you have to get its attention" Well,-I-have-a-h8nch-the-Democrats-I'm not sure this year even a 2 by 4 could get much attention let alone support for that ideological Over the Hill gang the Democrats call a field of candidates. It's not just style. It's substance - or a lack of substance. They represent the past; they still haven't quite gotten over 1980, and they still don't quite believe that Ronald Reagan is for real. Fact us It feels pretty good to be part of the party of the future. Chuck Grassley ought to know that - after all, his election in 1980, like Roger Jepsen's two years before, was part of a historic realignment in this country. People were tired of paying too much taxes, putting up with too much government, fighting too much red tape, apologizing too much to every street mob in every foreign capital. Most of all, they were tired of hearing their leaders tell them there really wasn't much that could be done about all this. We don't elect leaders to wring their hands. We elect them to point the way. Of course, it helps to have a sense of direction. That's one of the qualities that Senator Grassley possesses in abundance. He came by it naturally, here in Iowa, where people live close to the land and draw their values from it. Someone once defined a gentleman farmer as a man with more hay in the bank than hay in the barn. Well, Chuck Grassley is both a gentleman and a farmer - but not that kind. Farmers know something about struggle. They're experts on hard times and the kind of economics that few professors ever teach. The last few years may have been rough on the farmer but With the economy strong and demand growing, we may at last be able to harvest the first crop of optimism in five or six years. None of that happened by accident. Inflation doesn't simply disappear. Interest rates don't fall 50% of their own weight. Lord knows, taxes are proof positive Page 13 of 26

te la tour love proved This document is from the collections at the Dole Archives, University of Kansas http://www.discourses.com/discourses/dis against the Newtonian theory that what goes up must come down. At least they were until Ronald Reagan, with a lot of help from Senators Grassley, Jepsen and others, set out to restore the laws of nature and rewrite a few political laws in the process That's leadership - not drifting along with the status quo, but challenging it, changing it, seeing semething better and having the skill to make your vision a reality. In the last few years, be may never have had it so good - we certainly never had it taken away from us any faster. But along with Senator Grassley, it seemed to me that this country could use a little tax reform as well as tax reduction. Before we raised a single dollar in new taxes, we ought to be making sure that those who weren't paying what they owed under existing law changed their tune. Every year in this country a hundred billion dollars or more that ought to wind up in the federal treasury doesn't. And because of that expensive vanishing act, the rest of us pay higher taxes, bear higher interest rates, run the risk of higher inflation. Well, we didn't get everything we wanted. But we raised the issue. We educated a few people. And we put Washington on notice that closing old loopholes are preferable to raising new taxes. That's fairness, And it's the kind of quiet, solid leadership that Chuck Grassley giving the people of lows I'm proud to call him a friend. I'm lucky to have him for a colleague. And this evening suggests that the people who know him best - the people he grew up with and now speaks for on the floor of the United States Senate - share my feelings.

Let me compliment, you on your good judgment - and look frund to seeing excelsat effective teassled every teassled every the year by the brown spenders who claim a menopoly or composition. Jangradulate you

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CHICK GRASSLEY DINNER - Des Miches Coura

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Cuditorum

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OUTLINE OF REMARKS

ERNEST WITTENBERG ASSOCIATES

January 25, 1983 - 4:00 p.m. - Hyatt Regency

The President and the New Congress

- A. Our best hope for 1983 is that President Reagan and the 98th Congress will work together to deal with an agenda where we agree action is needed. That means action on the deficit, on unemployment, on social security, and attention to the shifting patterns of industry and job creation in our economy. At the same time we have to realize there will be major areas where we will not agree. No one is going to compromise away the gains won towards restraining the growth of spending, controlling the tax burden, and beating back inflation. The American people still overwhelmingly support those goals.
- B. The President, the House leadership, and the Senate leadership will have to work together to forge a consensus on major decisions if we are to get the job done. On some issues we simply cannot afford to have a legislative stalemate: social security is one of these, and the President and the Speaker have shown a statesmanlike regard for the public interest in supporting the bipartisan social security package.
- C. President Reagan will have to work with the Hill, and he has shown he is prepared to do that: but the President still sets the agenda. On taxes, spending, deficits, employment, and trade the President will propose, and Congress must dispose. Those of us who have ideas of our own will work with the White House to get things done—but the leadership still must and will come from the President. That is why we are unlikely to see any major departure from the principles of government Ronald Reagan has espoused in his first two years in office.
- D. There is no coherent alternative to Republican leadership. The people still recognize that our economic problems were a long time in the making, and that the cure will take time too. According to CBS/New York Times voter exit polls in the last election, voters by a 5 to 4 margin blamed our economic problems on past Democratic policies rather than on President Reagan.

II. The Economy

A. <u>Prognosis</u>. Now that all the election-year rhetoric has been cleared away, we can realistically assess the state of the economy and the prospects for the next few years. The fact is that the groundwork has been laid for a stable and lasting recovery, without inflation. It is absolutely crucial that we

proceed with care at this point, and not throw away the gains already made.

- 1. Inflation was cut to 3.9 percent in 1982, from 12.4 percent in 1980. This is the lowest inflation rate since 1972.
- 2. Interest rates are down and still falling. The prime rate is down to 11 percent, way down from the 21 percent that prevailed when President Reagan took office. Home mortgage rates are down 2-2 1/2 points since last year. Long-term rates for business loans are off 3 to 4 points from a year ago.
- 3. Government spending growth rate is down to 11.2 percent this year from 17.4 percent in 1980. The 1983 budget resolution projects the growth rate of government to fall to 7.5 percent by 1985.
- 4. Lower taxes with major improvements in tax equity will help buoy the recovery, both on the consumer side and on the investment side. The combined effect of the 1981 and 1982 tax bills has been to lower individual taxes over 3 years by \$344 billion, as well as improve compliance and tax fairness. Lower individual rates boost personal income and restore incentive, while favorable capital cost recovery rules should spur investment. Already a significant result of the tax changes has been to boost the savings rate to about 7 percent: additional savings we need to build the capital pool to finance recovery.
- B. The Unemployment Problem. Unemployment, of course, is the major negative in the economic picture, and it may continue to rise in the near term. High unemployment costs the Government in lost revenue and lost production, and it has to come down. But it has to come down and stay down without inflationary stimulus—that is what we have failed to do in the past.
- o Clearly there is a bipartisan consensus for more jobs. But resuming the inflationary policies of the past will not create lasting jobs, just an illusion of prosperity that leaves us worse off the next time we try to get "off the wagon."
- o That means the most important thing we must do is judge carefully the degree of stimulus the economy can and should take, consistent with a firm anti-inflation policy. The Federal Reserve will play a key role, and has already shown a willingness to adjust its short-term goals based on an assessment of the weakness of the economy. We will not allow the recession to continue, but we will not reinflate the economy, either.
- o While the main emphasis must remain on the long-term goals of growth with low inflation, there are steps we can take in the short term to deal with the plight of the unemployed. Many things have already been done:

- a new Federal supplemental unemployment compensation program was passed with the 1982 tax bill, providing additional unemployment benefits to about 2 million workers in 38 States.
- The President signed into law the new Job Training Partnership Act, which emphasizes training for permanent employment rather than make-work jobs. Training will focus on the economically disadvantaged, particularly youth, and on displaced workers who lost jobs due to plant closures or force reductions.
- The targeted jobs tax credit, which was extended for 2 years by the 1982 tax bill, gives employers a real incentive to hire the disadvantaged--about 600,000 workers are certified under the program.
- The enterprise zone legislation reported by the Finance Committee can provide us with an experiment in private-sector job creation in depressed areas, through a combination of Federal tax incentives and State and local efforts to target an area for development with regulatory and tax relief, neighborhood participation, and capital and other improvements.
- The 5¢ per gallon gax tax increase can create over 300,000 jobs by funding much needed repairs and construction of the Federal highway system.

C. The Deficit and Interest Rates.

- 1. All our economic difficulties are, of course, related-high interest rates and slow growth boost the deficit, and higher deficits create greater uncertainty in the business community as to our future course; will there be more inflation, or less credit available for business expansion?
- 2. Because of this, it makes sense first of all to chart a path that is most likely to bring stable growth without inflation. Higher growth boosts revenues and cuts unemployment costs, thereby reducing the deficit as well.
- 3. In the short term, in addition, it makes sense to continue to review every part of the Federal budget to achieve whatever savings are possible in an effort to bring the deficit down. This means both defense and entitlements must be under scrutiny to maximize the efficiency of every dollar spent. A balanced deficit reduction program is still our goal.
- 4. Continued efforts to restrain the deficit by controlling Federal spending will give the Federal Reserve a bit more room to accommodate the potential for real growth that exists in the economy without inflationary pump-priming. But restraint in both fiscal and monetary policy is crucial if we

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want to maintain long-term confidence in the economic program. That means long-range goals must be carefully reconciled with efforts to respond to particular weaknesses in the economy. Radical attempts to reverse course would be self-defeating and must be resisted.

III. Taxes and the Budget

- A. It seems likely that the proposed 1984 budget will provide for additional revenues, at least in the out-years. The question is whether this can be done consistent with the goal of reducing the deficits as recovery proceeds: a goal that everyone agrees is essential.
- B. There are lots of ways to raise revenue, but our job is to choose ways that are fair and consistent with good tax policy. We should resist the temptation to undo the progress that has been made in providing greater incentives for savings, work, and investment: those incentives will become more important as recovery proceeds. There are many base-broadening measures still to be considered that would improve the equity and efficiency of the tax code; and there are a number of ways in which you could fashion a temporary add-on tax without undermining a commitment to lower tax rates and a broader-based, fairer tax system. In any event, we ought to consider carefully before committing to a tax increase in some future year: Congress will always be around to do the job if needed.
- D. Indexing.

 Be a growing clamor for repeal of the tax indexing provision of the 1981 tax act, which takes effect in 1985. We all know that we have to compromise to get things done, but this is one area that we ought to leave alone if we are interested in sound tax policy and honesty in government. We can raise revenues, and we may have to-but why resort once again to back-door revenue increases generated by inflation? Tampering with indexing further risks sending a signal that we are prepared to reinflate the economy and generate revenues through bracket creep to deal with the deficit. That would mean undoing all the progress we have made over the past two years, and it would be a tremendous mistake.
- E. Outyear tax increases. It is not clear why we would need to use a "trigger" device to raise taxes based on deficit levels: if we estimate that the revenues will be needed, we can agree that any tax increase we provide for will be temporary, whether it be a surtax or a package of miscellaneous changes. It seems unlikely that a "trigger" mechanism would create the kind of reassurance on the deficit that the country is looking for.

If growth and revenues turn out better than now projected, we can always.reduce taxes to the extent that becomes fiscally

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desirable. One possibility is to enact some additional basebroadening measures--improvements in equity and eliminating tax provisions that are economically inefficient--then provide for further rate reductions if the deficit is brought under control more rapidly than is now expected. This would maintain the momentum for a lower-rate, broader-based tax system that has been built over the last two years. It is also consistent with the administration's consideration of a streamlined and simplified tax structure with lower rates.

F. Tax Issues of Continuing Concern

A number of issues that have been around for some time ought to receive attention from the 98th Congress.

- 1. 6-month holding period. Efforts to reduce the capital gains holding period to 6 months will continue. There is very strong support for this change, because it can give a boost to capital markets at a time when greater savings and investment is vitally important to long-term, sustained economic recovery. This change was approved by the House in 1981 and by the Senate on three separate occasions in 1982, so it is time to get it enacted into law.
- 2. Education and/or Housing Savings Account. An idea that has been around for several years and may receive attention in the new Congress is to use an IRA-type arrangement to encourage savings for college education, advanced vocational training, or the ownership of a first home. Contributions to an account set up for this purpose would be tax-free subject to limits on the use of the funds for the stated purpose. In the area of education of one's children, in particular, the administration has shown an interest in this initiative. It could provide support for education with a free-market approach, which has a lot of appeal.
- 3. Fringe Benefits. The moratorium on IRS fringe benefit regulations expires on December 31, 1983, having been extended to that date by ERTA. This issue has been with us since 1978, when the moratorium was first imposed, and it may be time to deal with it. The Congressional Budget Office estimates that about \$500 million could be generated by taxing so-called "nonstatutory" fringe benefits provided to employees--e.g., free airline travel, recreational facilities, etc. While theoretically taxable, these benefits raise difficult issues of valuation and allocation to individual employees. Still, fringe benefits are "compensation" and, to prevent erosion of the revenue base, something may have to be done.
- 4. <u>Life Insurance Taxation</u>. The temporary life insurance company taxation provisions of TEFRA expire at the end of 1983. The Finance Committee and Joint Committee staffs, as

well as GAO, are looking at permanent changes in the taxation of the life insurance and casualty insurance industries. If the temporary rules were simply extended, a substantial revenue loss would result, probably in excess of \$1 billion per year.

5. Mortgage Subsidy Bonds. In 1980 Congress legislated restrictions on the use of tax-exempt mortgage revenue bonds. Under the terms of that 1980 compromise, the authority to issue tax-exempt mortgage revenue bonds terminates on December 31, 1983. There will probably be some interest in extending mortgage revenue bonds in some form beyond that date: Senator Durenberger already has indicated such an interest.

G. Possible Administration Tax Initiatives

A number of initiatives were not acted on in the 97th Congress, and the administration may be expected to make similar proposals in the 98th.

- 1. Tuition Tax Credits. Although the Finance Committee fashioned a compromise tuition tax credit proposal last year after extensive consideration, the bill received no further action last year. But the Committee's efforts could form the basis for legislation in the 98th Congress.
- 2. Caribbean Basin Initiative. The administration's proposal to provide trade and certain tax incentives for economic development in the Caribbean Basisn made substantial progress in the 97th Congress, but still awaits final action. This is likely to be a priority item for the administration.
- 3. Enterprise Zones. The Finance Committee reported out a modified version of the administration's enterprise zone proposal in September, but no further action was taken. The proposal is likely to come up again in connection with discussion of job-creation and economic development proposals, and possibly could be acted on with further refinements. A major question is whether the House will take an interest in the idea, which they did not in the 97th Congress.
- 4. DISC. While no specific DISC proposal was made in the 97th Congress, the issue was extensively discussed—particularly the question of legality under the GATT. The search is clearly on for an alternative way to encourage exports, and the administration is likely to be active.

IV. Social Security

A. Bipartisan cooperation continues to be the key to resolving the social security financing crisis. The National Commission developed a bipartisan package that deserves support.

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It is not perfect, and everyone had to swallow hard on some items: that is the cost of reaching agreement.

- B. The work of the Commission made clear that it is a crisis in social security that we are confronting. The Commission agreed that \$150-\$200 billion is needed between 1983 and 1989 to ensure the solvency of the system through 1990. This means providing about a 15 percent reserve ratio by 1990 under the pessimistic—some would say realistic—assumptions. This is still a reserve level lower than at any point in history, and does not take into account the medicare program, which will have serious reserve problems by 1990 if nothing is done.
- C. The real job is, and always has been, up to Congress. The bipartisan package, including a 6-month delay in cost-of-living adjustments, partial acceleration of scheduled payroll tax increases, coverage of new Federal workers and non-profit organizations, and partial taxation of benefits for higher-income beneficiaries, will be before Congress right away. The Finance Committee has scheduled hearings for February 15.
- D. Long-term changes are also needed, of course, and the work of the commission has helped give us valuable guidance. We cannot forget that the payroll tax burden is already heavy and scheduled to increase, and the confidence of young people is critically low. The long-term deficit can be reduced considerably by very gradually slowing the growth of benefits as people come on to the rolls in the future. Another route is to raise the retirement age, again very gradually, for people retiring some 20 or 30 years from now. In either case ample time would be available for people to adjust their savings and retirement decisions.
 - E. Major Features of the Package
- 1. COLA Delay Even with the 6-month delay of the cost-of-living increase, benefits for 1984 for the average retired couple will be about \$330 higher than their benefits for 1983, assuming an inflation rate of 4 percent.
- 2. Taxation of Benefits Above Threshhold
 Many low and moderate income retired taxpayers are
 already taxed on their pensions, dividends, interest, and other
 income. Basic fairness requires that individuals with
 substantial amounts of other income should at least treat some of
 their social security benefits as income subject to income tax.
 One-half is an appropriate amount and should not cause undue
 hardship.

Taxation of benefits above the threshhold should only affect about 11 percent of all social security

beneficiaries, so the great majority of social security recipients will not be affected by this change.

3. Payroll Tax Acceleration
The acceleration of the payroll tax increase will
only increase payroll tax revenues by \$9 billion between now and
1988. Half of this amount—the employee portion—will be offset
by an income tax credit. The other half—the employer portion—
will be deductible on the employer's income tax return. The net
effect will only be to take about \$3 billion out of the economy—
an insignificant factor in a 3 trillion dollar economy.

By removing the enormous amount of misinformation and uncertainty which has scared the elderly people of the country, the bill will improve confidence, both among the elderly and in the financial markets. These should have significant positive economic effects.

F. Benefits vs. taxes

o Of the \$169 billion financing package, one can view the largest component as being on the benefit side through slowing the rate of future benefit growth and partial taxation of benefits for the highestincome beneficiaries.

0	Benefit slowdown and recapture	\$70 billion - 41%
	COLA adjustments	(\$40 billion)
	Recapture of benefits through tax systems	(\$30 billion)
0	Expansion of coverage and repayment of military service obligation	\$41 billion - 24%
	Coverage of Federal and nonprofit employees	(\$23 billion)
	Military service debt	(\$18 billion)
0	Tax speedup and restructuring of self-employment tax	\$58 billion - 34%
	Tax speed up	(\$40 billion)
	Self-employment restructuring	(\$18 billion)
		\$169 total

o Even though one-third (\$58 billion) of the package is comprised of payroll tax changes, the

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real impact on the economy will be less because of the tax credit to employees, the deductibility of employer payroll taxes and the tax deduction provided for the self-employed will reduce the total tax burden by about \$18.5 billion. Thus the real additional payroll tax burden will be slightly below \$40 billion over the period 1983-1990.

V. Trade

- A. Trade deficit is too large. The size of our trade deficit alone means Congress will continue to look hard for ways to reform our trade policy. If the system of multilateral arrangements fails to meet our needs, many voters and members of Congress will want to see us approach more of our trade problems on a bilateral basis. The average American simply does not understand why Japanese cars and TV's sell well here but American cigarettes and baseball bats cannot be sold in Japan. Remedies for this type of situation are certain to be a major focus of attention in the new Congress. Trade deficits in the range of \$45 billion now expected—\$20 billion with Japan alone—are sure to keep trade questions alive.
- B. Export issues. Unfortunately, the GATT ministerial failed to make progress on the question of foreign subsidies for agricultural exports. This will increase the pressure on Congress to increase our own use of direct price subsidies, or release surplus stocks at distress prices. There is growing consensus that we need to do more to promote American exports. This does not mean trade war, but areas like seeking to expand East-West trade, developing a viable substitute for DISC, utilizing Ex-Im Bank resources more adeptly, and moving the trade reciprocity bill that the Finance Committee approved in 1982. Fair access to markets must be a two-way street, and Congress will be under considerable pressure to see that that is so.
- C. Import issues. There is growing support in the House for some form of "local content" legislation, but that is a drastic remedy and likely to be counterproductive in the long run if the goal is to increase our access to markets and gain maximum benefit from the mutual advantages of international trade. There may be other areas, however, where we might make adjustments: in considering extension of the Generalized System of Preferences, there may be an interest on the part of some members of the Finance Committee to restrict the program, particularly in light of the failure of the GATT ministers to agree on a new round of negotiations between developed and developing countries concerning tariffs. Similarly, there may be some objection to the trade provisions of the CBI proposal, and it may be difficult to extend the President's authority to negotiate tariff reductions on a limited basis.

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D. Clearly the heat is on when it comes to seeing that American producers get fair treatment under our system of international trade. If we choose our battles carefully to secure an appropriate response from our trading partners, we have an opportunity to making trade freer and fairer, to the advantage of everyone. But we must avoid the two extremes of allowing the world to think only the U.S. will play by the rules of free trade, regardless of disadvantage to our citizens; or, on the other hand, taking extreme unilateral actions that may look good politically but that, in the long run, will provoke severe reaction and deprive us of market opportunities. We need just the right amount of leverage to open more doors, not have them slammed in our face.

VI. Conclusion

The months and years ahead must not be dominated by rigid ideologies on either side—but neither can the President or the Republican leadership be expected to cast aside the principles of Government the American people so soundly endorsed in 1980. Those principles—a more restrained Government, a freer economy, greater accountability to the American people—are as valid today as they ever were, and there is no indication that the people have changed their commitment to these same principles. Guided by these principles, we will try to work together to build on the sound foundation for recovery that has already been laid.

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