

News from Senator

BOB DOLE



(R - Kansas)

SH 141 Hart Building, Washington, D.C. 20510

FOR IMMEDIATE RELEASE
FRIDAY, SEPTEMBER 16, 1984

CONTACT: WALT RIKER,
SCOTT RICHARDSON 202/224-6521

CUSTOMS SERVICE ACCEPTS DOLE RECOMMENDATION FOR JOHNSON COUNTY INDUSTRIAL AIRPORT

WASHINGTON -- Kansas Senator Bob Dole announced today that at his request, the U.S. Customs Service will be made available to international aircraft landing at Johnson County Industrial Airport on a trial basis for the next six months.

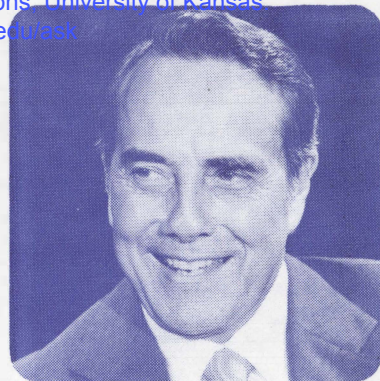
"I am pleased that the U.S. Customs Service has accepted my recommendation to extend the Port of Kansas City limits to include the Johnson County facility," said Senator Dole. "Availability of this service is a crucial factor to the growth of the airport. I hope that the workload during the experimental period will justify continued service."

In a letter to Senator Dole, Associate Commissioner of the Customs Service Richard W. Miller said that in a comparison of international aircraft activity for the Port of Kansas City during the last few years, 95% of more than 120 arrivals annually were private or corporate aircraft, and that most private aircraft in the area are hangared in the Johnson County Airport.

While this experiment is not a guarantee that service will always be available on demand, the airport Executive Director Joe Dennis and Director of Aviation, Mike Fredericks, will coordinate requests with the Kansas City port director.

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FOR IMMEDIATE RELEASE
THURSDAY, SEPTEMBER 20, 1984

CONTACT: WALT RIKER 202/224-6521
ROB STODDARD 202/224-4774

DOLE AND KASSEBAUM ANNOUNCE MAJOR DEFENSE CONTRACT
FOR BEECH AIRCRAFT

WASHINGTON -- Kansas Senators Bob Dole and Nancy Kassebaum today announced that the Navy has selected Beech Aircraft to ~~build~~ *begin development*

of 4,000 drone missiles to be used for testing and target practice purposes. *IF SUCCESSFUL, the Wichita company could build up to 4,000 of the DRONES.* Exact dollar amounts of the contract have not been

finalized by the Navy, but the missile deal could be worth as much as \$1 billion during the next 20 years. First reports call for the production of 200 missiles per year.

"This Beech contract is good news for the Wichita community," said Senators Dole and Kassebaum. "It is our hope that as much of the work as possible will be performed at the company's Wichita facility. Whatever the outcome -- and we're optimistic -- the contract will be a real shot-in-the-arm for the Air Capital."

According to Beech, it has not yet been determined what the exact breakdown of the workload will be between the company's Boulder, Colorado, and Wichita facilities. The Wichita plant employs 4,000 workers while the Colorado operation lists about 480 employees.

"Beech is to be congratulated for the hard work and dedication to excellence that went into securing this important contract," said the Senators. "It beat some tough competition to get this contract award and that says a lot about the people who are behind the project."

"Obviously, we would like to see the bulk of the drone missile work done in Kansas," said the Senators.

M E M O R A N D U M

September 18, 1984

TO: SENATOR DOLE
FROM: DAVE CORDOVA *Dave*
AL LEHN
RE: BEECH AIRCRAFT CONTRACT AWARD

We met with Alan Walker of Beech Aircraft today regarding their selection by the Navy to build 4,000 drone missiles. The contract to build the 4,000 drones, 200 annually for \$50 million per year, could be worth \$1 billion over the next twenty years.

Beech won the contract after Northrop was eliminated due to shortcomings in its original technical proposal for the target missiles.

Beech has not yet determined whether all the work for the contract will be centered in Wichita where it employs some 4,000 individuals or in their Boulder, Colorado facility. They will be making that determination soon.

Similarly, we asked Alan to keep us informed on what Beech is doing in the defense area and sales in the international market. We informed him that we would be happy to assist Beech in any way we can regarding defense and international contracts.

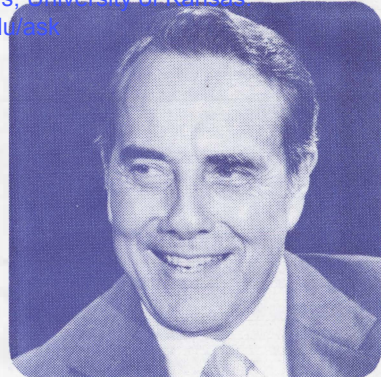
Steve

Sept. 28

LEAR JET
... up to 1,000 people
... cutting back on
production except 35 series.

Ch. 12
Roger Cornish
316-838-1212

BOB DOLE



(R - Kansas)

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681-7602

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United States Senate

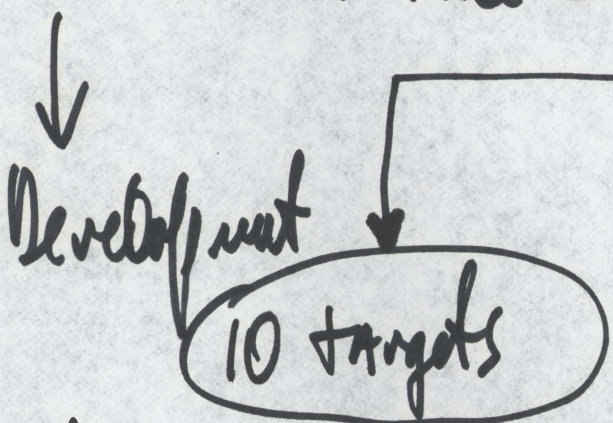
BQM

MEMORANDUM

5.8 Million Initial Full Scale Development

- QUALIFIED TESTS
- TESTS
-

w/ options FOR limited + Full →



forecasts up to 200/20 years.

Potential →