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Robertson said that "simply delighted by the victory ... This is the test I had looked for." He said, "Coming out of here I am going to see my supporters and friends galvanized."
Richard Pinsky, Robertson's Iowa director, said the outcome "shows Pat Robertson is the heir to the conservative movement."
The win by Dole, who hails from neighboring Kansas, gives him a

boost in states with later primaries where he trails, and indicates the fight for the GOP nomination could be a real battle, even though Bush remains the big favorite for the nomination.
Robertson, with an army of committed supporters behind him, proved he capable of attracting large numbers of voters who had not participated in the caucuses previously.
Running behind were Rep. Jack

Kemp of New York, former Delaware Gov. Pete du Pont and former Secretary of State Alexander Haig.
Democratic strategist Robert Squier, a neutral, said that the Iowa outcome left Gephardt, Simon and Dukakis all strongly in the race.
"It's muddled. All three go to New Hampshire," he said.
Civil rights leader Jesse Jackson was doing surprisingly well in this

overwhelmingly white state.
But former Arizona Gov. Babbitt and former Sen. Gary Hart of Colorado were unlikely to make the cut following poor showings here.
Neither Sen. Albert Gore of Tennessee or Republican Haig made a serious effort in Iowa.
Iowans cast their votes at almost 5,000 precinct caucuses in church basements, schools, municipal buildings and, in some rural areas, in private homes.
The turnout was the major un-

known in the Democratic race, with the conventional wisdom that Gephardt would benefit from a large turnout, while Sen. Paul Simon of Illinois and former Arizona Gov. Bruce Babbitt would do well with a small one.
Gephardt had capitalized heavily on effective TV commercials that appealed to workers and farmers who suffered during the Reagan years when most Americans prospered.

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Dole wins; Robertson stun Gephardt holds lead on Simon, Dukakis in tight contest

Republicans

By Stephen C. Fehr
Washington Correspondent
DES MOINES, Iowa — U.S. Sen. Bob Dole of Kansas beat Republican front-runner George Bush in the Iowa caucuses Monday and surprisingly former television evangelist Pat Robertson placed second ahead of the vice president.
Dole and Robertson's 1-2 punch at the incumbent vice president, who won Iowa in 1980, puts pressure on Bush to win next Tuesday's primary in New Hampshire, where Bush now has an edge in the polls over Dole.

"I think this puts a whole new focus on it," said Dole, who led all night.
Bush, who left Iowa during the day, said Monday night in New Hampshire that he still thought that he would be the GOP nominee.

"All it does," Bush said of Iowa, "is convince me that I've got to get the message out better."
Asked why he lost in Iowa, Bush said: "I'll leave that to the analysts. I just don't know."

Robertson said the second-place finish proved that he could expand his support beyond Pentecostal and charismatic church members.

"This is the test I looked for to prove that I'm not a narrow candidate, to prove that I'm reaching out to all Americans," he said.

Dole's win was put together with the help of a strong showing in Iowa's rural areas, where he won 40 percent of the vote.

"I think there's no doubt about it that people in small towns, the farmers and others, rallied around me," Dole said in a pre-caucus interview with a group of reporters.

Among the campaign officials
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The results

	Votes	%
Dole	39,866	37
Robertson	26,186	25
Bush	19,820	19
Kemp	11,832	11
Du Pont	7,762	7
Haig	432	0
No preference	772	1

Note: The figures for the Democrats are unofficial counts of supporters of each candidate; 9% of the voters were uncommitted.

	Number of supporters	%
Gephardt	23,959	27
Simon	21,250	24
Dukakis	17,905	21
Jackson	9,686	12
Babbitt	7,947	9
Hart	892	1
Gore	188	0

More inside

- A 30-year-old Iowa man laid the foundation for Dole's victory. A-6
- Gephardt gathered support by spending 130 days in Iowa and telling how Chrysler cost \$48,000 in South Korea. Analysis, A-7
- What will Iowa's results mean in New Hampshire? Depends on whom you ask. A-7



Watching his Iowa victory unfold, Sen. Bob Dole of Kansas follows televised results Monday evening at his hotel in Des Moines, accompanied by his wife, Elizabeth, and Iowa campaign manager, Tom Synhorst. Dole had a commanding lead in the Republican caucuses.

Democrats

By John A. Dvorak
Missouri Correspondent
DES MOINES, Iowa — Missouri's Richard Gephardt, giving his presidential campaign an important shove forward, appeared to have outpointed the other six Democratic candidates to win the delegate fight Monday night in the Iowa precinct caucuses.

Sen. Paul Simon of Illinois, despite a late charge in the final weeks of the campaign, was leading Massachusetts Gov. Michael Dukakis for second place.

With 69 percent of the precincts reporting, Gephardt had won 27 percent, Simon 24 percent and Dukakis 21 percent.

The results, which generally followed the expectations of political analysts around the nation, mean that Gephardt will enjoy the limelight and a new burst of respectability as the Democratic sweepstakes shift east for the New Hampshire primary next week.

By bunching so closely together, however, none of the top three candidates achieved a breakthrough that would thrust him into clear front-runner status for the Democratic nomination.

As expected, the Rev. Jesse Jackson and former Arizona Gov. Bruce Babbitt ran well behind the leaders.

Gary Hart, the former Colorado senator and one-time favorite of Iowa Democrats, wound up competing for last place with Tennessee Sen. Al Gore, who didn't campaign much here.

"I think the people of Iowa have really listened to the issues I've
See GEPHARDT, A-7, Col. 1



In a light moment Monday afternoon, Missouri's Richard Gephardt breaks into a smile in Des Moines.

Opening-round surprises raise questions for GOP

New Hampshire, Super Tuesday gain importance as proving grounds

By Stephen C. Fehr
Washington Correspondent
DES MOINES, Iowa — Vice President George Bush's third-place finish in the Iowa caucuses on Monday night scrambled the race for the Republican presidential nomination and put even more importance on next week's New Hampshire primary.

If Bush can finish third in Iowa, is he vulnerable in every other state? Is Sen. Bob Dole of Kansas on a roll? Was Pat Robertson's surprising second-place finish an aberration or an indication of broad-based support? Will the arch-conservative's showing send more moderate Republicans to Dole or Bush?

Answers to these questions may come next Tuesday in New Hampshire, which has a history of being independent but also looks to Iowans to sort out the field.

"We'll test their invincible fortress theory," Dole campaign chairman Bill Brock said of the Bush campaign's contention that it could lose Iowa but rebound in New Hampshire.

Analysis

That theory was based, however, on Bush's finishing second to Dole in Iowa. Now that the vice president has come in third, the Bush campaign's theory will be challenged even more intensely.

"If we do lose in New Hampshire, that 1-2 combination of Iowa and New Hampshire could hurt," said Rich Bond, Bush's national political director.

And a poll released Monday suggested that Dole had already narrowed Bush's lead in New Hampshire. The ABC News-Washington Post survey, conducted from Feb. 1 through Feb. 6, found 34 percent support for Bush and 27 percent support for Dole among likely Republican primary voters.

Other recent surveys have indicated a stronger lead for Bush. A University of New
See IOWA, A-6, Col. 1